



INTERNATIONAL CORRUPTION

Paul H. Cohen
Arthur Marriott QC

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GENERAL EDITORS

PAUL COHEN
ARTHUR MARRIOTT QC

CONTRIBUTORS

Chapter 1

Peter Burrell, Herbert Smith LLP
Susannah Cogman, Herbert Smith LLP
Paul Cohen

Chapter 2

Paul Cohen
Arthur Marriott QC

Chapter 3

Mark Radke, Arent Fox LLP
Angela Papalaskaris, Dewey & LeBoeuf LLP
Paul Cohen

Chapter 4

Barry O'Keefe QC

Chapter 5

Fabiano Robalinho Cavalcanti, Escritorio de Advocacia Sergio Bermudes

Chapter 6

Bertrand de Speville

Chapter 7

Pallavi Shroff, Amarchand & Mangaldas & Suresh A Shroff & Co
Nisha Harichandran
Nishant Joshi

Chapter 8

Angela Papalaskaris, Dewey & LeBoeuf LLP
Paul Cohen
Mark Radke, Arent Fox LLP

Chapter 9

Robert Wilson, PricewaterhouseCoopers LLP
Fred Miller, PricewaterhouseCoopers LLP
Will Kenyon, PricewaterhouseCoopers LLP

Chapter 10

Mark Radke, Arent Fox LLP
Paul Cohen
Angela Papalaskaris, Dewey & LeBoeuf LLP

Chapter 11

John Tracey, PricewaterhouseCoopers LLP
Tracey Groves, PricewaterhouseCoopers LLP

TABLE OF CASES

Australia

Macleod v Attorney General of New South Wales [1891] A.C. 455 PC (Aus)	4-08
R. v Tange, 1993, CA (Queensland)	4-04

Brazil

REsp 300184, November 3, 2003	5-16
REsp 505068/PR, November 29, 2003	5-16
REsp 507.574, February 2, 2006	5-16
REsp 626.034, June 5, 2006	5-13
REsp 880.662, March 1, 2007	5-14
REsp 842.428, May 21, 2007	5-13
REsp 885.836, June 26, 2007	5-16
REsp 751.364, August 2, 2007	5-13
REsp 401.437/SP, October 16, 2007	5-09
REsp 892818/RS, November 11, 2008	5-11
REsp 1038762/RJ, August 18, 2009	5-10
RMS 6.182, December 1, 1997	5-20
RMS 6.197, May 18, 1998	5-20

Hong Kong

Attorney General v Hui Kin Hong [1995] 1 HKCLR 227	6-07
R. v Ming Pao Newspapers Ltd [1995] 5 HKPLR 13	6-23
Shum Kwok Sher v HKSAR [2002] 5 HKCFAR 381	6-10

India

Andhra Pradesh, State of v C Uma Maheswara Rao (2004) 4 SCC 399	7-07,
	7-09, 7-10
Attorney General of India v Amratlal Prajivandas (1994) 5 SCC 54	7-04
B Hanumantha Rao v State of Andhra Pradesh, AIR 1992 SC 1201	7-09
CI Emden v State of Uttar Pradesh, AIR 1960 SC 548	7-09
Delhi Development Authority v Skipper Construction Co (P) Ltd, AIR 1996 SC	
2005	7-04
Dhanvantrai Balwantrai Desai v State of Maharashtra, AIR 1964 SC 575	7-09
Dinesh Trivedi v Union of India (1997) 4 SCC 306	7-04
Dr Subramanian Swamy v Director, CBI (2005) 2 SCC 317	7-36
Indra Sawhney v Union of India, AIR 1993 SC 477	7-02
Judicial Accountability v Union of India (1991) 4 SCC 699	7-42
Kartongen Kemi Och Förvaltning AB v State through CBI, 2004 (72) DRJ 693 ..	7-40
Kesavananda Bharati v State of Kerala, AIR 1973 SC 1461	7-03

Kumar Agrawal v State of Karnataka [1999] 1 Kar.L.J. 603 HC (Karnataka)	7-14
Kumari Shrilekha Vidyarthi v State of U.P. (1991) 1 SCC 212	7-24
Mohmoodkhan Mahboodkhan Pathan v State of Maharashtra (1997) 10 SCC 600	7-07
Pareena Swarup v Union of India (UOI), 2008 (13) SCALE 84	7-19
State of Madhya Pradesh v Shri Ram Singh (2000) 5 SCC 88	7-05, 7-07
Union of India (UOI) v Prakash P. Hinduja (2003) 6 SCC 195	7-40
VD Jhangan v State of Uttar Pradesh, AIR 1966 SC 1762.	7-09
Vineet Narain v Union of India (1998) 1 SCC 226 SC	7-03, 7-28, 7-35

South Africa

S v Deal Enterprises (Pty) Ltd (South Africa)	1-04
---	------

United Kingdom

Air India v Wiggins [1980] 1 W.L.R. 815; [1980] 2 All E.R. 593; (1980) 71 Cr. App. R. 213; (1980) 124 S.J. 478 HL	1-21
Cooper v Slade, 10 E.R. 1488; (1858) 6 H.L. Cas. 746HL	1-10
DPP v Manners; R. v Holly; DPP v Holly (Michael Francis) [1978] A.C. 43; [1977] 2 W.L.R. 178; [1977] 1 All E.R. 316; (1977) 64 Cr. App. R. 143; [1977] Crim. L.R. 289; (1977) 121 S.J. 103 HL	1-09
Fisher v Oldham Corp [1930] 2 K.B. 364 KBD	1-12
Graham v Hart, 1908 S.C. (J.) 26; (1908) 15 S.L.T. 749 HCJ	1-12
Hawkins v Powells Tillery Steam Coal Co Ltd [1911] 1 K.B. 988 CA	7-09
Mabey & Johnson Ltd	1-31
Neel Uberoi, December 10, 2009	1-31
R. v Barrett [1976] 1 W.L.R. 946; [1976] 3 All E.R. 895; (1976) 63 Cr. App. R. 174; [1976] Crim. L.R. 576; (1976) 120 S.J. 402 CA (Crim Div)	1-12
R. v Bodmin, (1869) 1 O'M. & H. 121	1-04
R. v Carr-Briant [1943] K.B. 607; (1944) 29 Cr. App. R. 76 CCA	1-18
R. v Gurney (1867) 10 Cox C.C. 550	1-04
R. v Harrison (1800) 1 East P.C. 382	1-04
R. v Innospec Ltd, March 26, 2010	1-50, 1-64
R. v Natji [2002] EWCA Crim 271; [2002] 1 W.L.R. 2337; [2002] 2 Cr. App. R. 20; [2002] Crim. L.R. 580; (2002) 99(14) L.S.G. 25; (2002) 146 S.J.L.B. 63	1-09
R. v Pitt and Mead, (1762) 3 Burr. 1335, 97 E.R. 861	1-04
R. v Smith [1960] 2 Q.B. 423; [1960] 2 W.L.R. 164; [1960] 1 All E.R. 256; (1960) 44 Cr. App. R. 55; (1960) 124 J.P. 137 CCA	1-10
R. v Tweedie [1984] Q.B. 729; [1984] 2 W.L.R. 608; [1984] 2 All E.R. 136; (1984) 79 Cr. App. R. 168; (1984) 148 J.P. 716; [1984] Crim. L.R. 231; (1984) 81 L.S.G. 657; (1984) 128 S.J. 262 CA (Crim Div)	1-15
R. v Vaughan 98 E.R. 308; (1769) 4 Burr. 2429	1-04
R. v Wellburn; R. v Nurdin; R. v Randel (1979) 69 Cr. App. R. 254; (1979) 1 Cr. App. R. (S.) 64 CA (Crim Div)	1-10, 1-12
R. v Whitaker, [1914] 3 K.B. 1283	1-04
R. v William Asseling, <i>The Times</i> , September 10, 1916	1-19
R. v Worrall (1890) 16 Cox C.C. 737	1-04
R. (on the application of Birmingham) v Director of the Serious Fraud Office; Birmingham v United States of America [2006] EWHC 200 (Admin); [2007] Q.B. 727; [2007] 2 W.L.R. 635; [2006] 3 All E.R. 239; [2006] U.K.H.R.R. 450; [2006] Extradition L.R. 52; [2006] A.C.D. 55	1-55
R. (on the application of Corner House Research) v Director of the Serious Fraud Office [2008] UKHL 60; [2009] 1 A.C. 756; [2008] 3 W.L.R. 568; [2008] 4 All E.R. 927; [2008] Lloyd's Rep. F.C. 537	1-51, 1-52, 1-55, 1-56
Sage v Eicholz [1919] 2 K.B. 171 KBD	1-15

CASES

Sharma v Brown-Antoine [2006] UKPC 57; [2007] 1 W.L.R. 780 PC (Trin)	1-55
Treacy v DPP; sub nom. R. v Treacy (Eugene Anthony) [1971] A.C. 537; [1971] 2 W.L.R. 112; [1971] 1 All E.R. 110; (1971) 55 Cr. App. R. 113; (1971) 115 S.J. 12 HL	1-21
United States	
Arthur Andersen LLP v US, 544 US 696 (2005)	8-70
Bryan v US, 524 U.S. 184 at 191-92 (1998)	3-19, 3-20
Columbia/HCA Healthcare, Re, 293 F.3d 289 (6th Cir. 2002)	8-63
Daniel Reeves, Dec. of, UBS AG, No.09-20423 (S.D. Fla.)	8-23, 8-24, 8-25
Dixon v United States, 465 U.S. 482 (1984)	3-24
Fujitsu Ltd v Federal Express Corp, 247 F.3d 423 at 436 (2d Cir. 2001)	8-56
Glazer Capital Management, LP v Sergio Magistri, 2008 LEXIS 24245 1	10-30
Grand Jury Subpoena: UNDER SEAL, Re, 415 F.3d 333 (4th Cir. 2005)	8-45, 8-46, 8-54
Gregory v Helvering, 293 U.S. 465 (1935)	8-24
Kozeny, 493 F. Supp. 2d at 704	3-21
McKesson HBOC Inc v Superior Court, 9 Cal. Rptr. 3d 812 (Cal. App. 1 Dist. 2004)	8-63
Miranda v Arizona, 384 U.S. 436 (1966) SC	8-45
Natural Gas Commodity Litig., 03 Civ 6186, 2005 U.S. Dist. LEXIS 11950, at *22-33 (S.D.N.Y. June 25, 2005)	8-63
Remington Products Inc v North American Philips Corp, 107 F.R.D. 642 (D. Conn. 1985)	8-33
Richmark Corp v Timber Falling Consultants, 959 F.2d 1468 (9th Cir. 1992)	8-32, 8-33
Rio Algom, 480 F. Supp. 1138	8-30, 8-32, 8-33
Royal Ahold NV Sec. & ERISA Litig., Re, 230 F.R.D. 433 (D. Md. 2005)	8-63
Saito v McKesson HBOC Inc Civ. A. No.18553, 2002 Del. Ch. LEXIS 125 (Del. Ch. October 25, 2002)	8-63
Schnitzer Steel Industries Inc, Re, Exchange Release No.54606 (October 16, 2006)	3-23
SEC v ABB Ltd, 1:04CV1141 (RBN), Litigation Rel. No.18775 (D.D.C. July 6, 2004)	3-23
SEC v ABB Ltd, No.04-CV-01141 (DDC July 6, 2004)	10-10
SEC v Delta & Pine Land Co SEC Lit. Ref. No.20214 (July 26, 2007)	10-14
SEC v El Paso Corp Lit. Ref. No.19991 (February 7, 2007)	10-15
SEC v Halliburton Co and KBR, Inc, No.4:09-CV-399, (S.D. Tex. (Houston) February 11, 2009)	10-12
SEC v Lucent Technology Inc No.1:07-CV-02301 (D.D.C. December 21, 2007) .	3-22, 3-35
SEC v Morgan Stanley Co Inc No.06 Civ. 0882 (D.D.C. May 10, 2006)	8-56
SEC v Syncor International Corp, 1:02CV02421, Litigation Rel. No.17887 (D.D.C. December 10, 2002)	3-23
SEC v Titan Corp, No.05-0411 (JR), 2005 WL 516541 (DDC March 30, 2005) .	10-07, 10-30
Societe Internationale v Rogers, 357 U.S.	8-33
Societe Internationale Pour Participations Industrielles Et Commerciales v Rogers, 357 U.S. 197 (1958)	8-30
Societe Nationale Industrielle Aerospatiale v District Court, 482 U.S. 522 (1987)	8-31
State v 7040 Colonial Rd Assocs. Co, 671 N.Y.S. 2d 938	8-08
Stichting Ter Behartiging Van De Belangen Van Oudaandeelhouders In Het Kapitaal Van Saybolt International BV v Schreiber, et al., 327 F.3d 173 (2d. Cir.2003)	3-18, 3-19

Strauss v Credit Lyonnais, 242 F.R.D. 199 (E.D.N.Y. 2007)	8-31
United Kingdom v United States, 238 F.3d 1312 (11th Cir. 2001)	8-20, 8-21
United States v Arthur Andersen, LLP, 374 F.3d 281 (5th Cir. 2004) SC	8-70
United States v Brewster, 506 F.2d 62 (DC Cir. 1974)	3-17
United States v Castle, 925 F.2d 831 (5th Cir. 1991)	3-25
United States v Evans, 572 F.2d 455 (5th Cir. 1978)	3-17
United States v Hang, 75 F.3d 1275 at 1280 (8th Cir.1996)	3-24
United States v Harry G. Carpenter and WS Kirkpatrick Inc. (Cr. No.85-353), D.N.J., 1985	3-16
United States v Kay, 359 F.3rd 738 (5th Cir. 2004)	3-27, 3-30
United States v Kay, 2007 WL 3088140 at *8 (5th Cir. 2007) (Kay 2007)	3-19, 3-20
United States v Kay, 2008 U.S. App. LEXIS 1047, at *7 (5th Cir. January 10, 2008) (Kay 2008)	3-18, 3-21
United States v Kenney, 185 F.3d 1217 (11th Cir. 1999)	3-24
United States v Kenny International Corp (Cr. No.79-372), D.D.C., 1979	3-16
United States v Kozeny, 493 F. Supp. 2d 693 (S.D.N.Y. 2007)	3-18
United States v Kozeny, 582 F. Supp. 2d 535 (S.D.N.Y. 2008)	3-33
United States v Liebo, 923 F.2d 1308 (8th Cir. 1991)	3-18, 3-20
United States v McLean, 738 F.2d 655 (5th Cir. 1984)	3-09
United States v Madeoy, 912 F.2d 1486 (D.C. Cir. 1990), cert. denied, 498 U.S. 1105 (1991)	3-24
United States v Philip Morris USA Inc 327 F. Supp. 2d 21 (D.D.C. 2004)	8-56
United States v Sam P. Wallace Company Inc. (Cr. No.83-0034) (PG), D.P.R., 1983	3-16
United States v Scrushy, 366 F.Supp. 2d 1134	8-08
United States v Stein, 541 F.3d 130 at 155-156 (2d. Cir. 2008)	8-12
United States v Strand, 574 F.2d 993 (9 th Cir. 1978)	3-17
United States v Stringer, 408 F.Supp. 2d 1083	8-08
United States v Stringer, 535 F.3d 929 (9th Cir. 2008)	8-08
United States v UBS AG, No.09-20423 (S.D. Fla. 2009)	8-23
United States v Vitusa Corp, 3 FCPA Rep. 699.155 (D.N.J. 1994)	3-31
Upjohn Co v US, 449 US 383	8-75
Upjohn v US, 449 U.S. 383 (1981) SC	8-45
Westinghouse Electric Corp Uranium Contracts Litig., Re 563 F.2d 992 at 996 (10th Cir. 1977)	8-33
Westinghouse Electric Corp v Rio Algom Ltd, 480 F. Supp. 1138 at 1143 (N.D. Ill. 1979)	8-30
Zubulake v UBS Warburg LLC, 220 F.R.D. 212 at 216 (S.D.N.Y. 2003)	8-56, 8-57

TABLE OF LEGISLATION

Australia	
Commonwealth Constitution	
s.109	4-09
1901 Acts Interpretation Act	
§§ 22(1)(a)—(aa)	4-02
1918 Electoral Act	4-33
1936 Income Tax Assessment Act	
§ 16	4-26
1958 Customs (Prohibited Exports) Regulations	4-26
1959 Banking (Foreign Exchange) Regulations	4-26
1982 Freedom of Information Act	4-33
1986 Australia Act	
§ 2	4-08
1987 Mutual Assistance in Criminal Matters Act	4-15, 4-33
§ 8	4-15
§ 74	4-15
Proceeds of Crime Act	4-33
§ 4	4-14
§ 9A	4-14
(2)(a)—(c)	4-14
§ 10	4-14
§ 19	4-14
1988 Extradition Act	4-15
Independent Commission Against Corruption Act	4-19, 4-20
§ 8(2)(b)	4-18
§ 13(1)(a)	4-18
1999 Extradition (Bribery of Foreign Public Official) Regulations	4-15
1995 Criminal Code Act	4-01, 4-02, 4-03, 4-05—4-09, 4-12, 4-15, 4-24, 4-33
Pt 2.3	4-05
§§ 7.1—10.5	4-05
§§ 12.1—12.6	4-02
§§ 12.2—12.3(1)	4-02
§ 12.3(2)	4-02
§ 13.3(3)	4-06
(6)	4-06
Div 70	4-01, 4-03, 4-04, 4-25
§ 70.2	4-02, 4-06, 4-10, 4-11, 4-25, 4-30, 4-31
(1)(a)	4-02, 4-24
(a)—(c)	4-02
(b)	4-24
(c)	4-03, 4-25
(i)	4-02
(ii)	4-02
(1A)	4-03
(2)	4-03
(2)—(3)	4-24
(3)	4-03
(4)	4-12
(5)	4-13
§ 70.3	4-05, 4-06, 4-25
§ 70.4	4-05, 4-07, 4-08
(1)(a)—(b)	4-07
(c)	4-07
(d)	4-07
(2)(a)—(b)	4-07
(c)—(d)	4-07
(3)	4-07
§ 70.5	4-15
(1)	4-10
(2)	4-11
(3)	4-11
1997 Financial Management and Accountability Act	4-33
Income Tax Assessment Act	4-07
§ 26.52	4-07
1999 Mutual Assistance in Business Regulation Act	4-15

TABLE OF LEGISLATION

Public Service Act	4-33	§ 2	5-24
2001 Corporations Act	4-12, 4-19, 4-20, 4-26, 4-33	art.332	5-46
§ 206B	4-12	art.333	5-32, 5-42
(1)	4-13	art.337-B	5-42, 5-45, 5-49
(2)	4-12	art.337-C	5-45, 5-46, 5-47, 5-49
§ 915B	4-12	art.337-D	5-41, 5-43
2007 International Trade Integrity Act	4-06, 4-21, 4-26	1946 Constitution	
Sch.2	4-06	art.141	5-02
Azerbaijan		1957 Law 3164 (Pitombo-Godoy Ilha Law)	5-02
Criminal Code	3-33	1958 Law 3502 (Bilac Pinto Law)	5-03
Brazil		§ 1	5-03
Civil Procedure Code		1988 Constitution	5-04
art.88	5-10	art.4	5-15
art.89	5-10	art.14 § 9	5-04
art.201	5-21	art.37	5-04
Code of Criminal Procedure	5-06	§ 4	5-04
1824 Political Constitution of the Empire of Brazil	5-01	art.52 I	5-08
art.130	5-01	art.51 II	5-08
art.131	5-01	art.55 § 3	5-08
art.132	5-01	art.225 § 3	5-51
art.133	5-01	1992 Law 8.429 (Law of Adminis- trative Probity)	5-05, 5-06, 5-08—5-11, 5-14, 5-15, 5-19, 5-22, 5-23, 5-35
1890 Penal Code		art.1	5-08, 5-09, 5-11
art.214	5-01	art.3	5-09, 5-13, 5-15
1891 Constitution of the Republic of the United States of Brazil	5-01	art.7	5-18, 5-20
art.54	5-01	art.9	5-10, 5-11, 5-13, 5-16, 5-19, 5-20
1934 Constitution	5-01	art.10	5-11—5-13
art.57	5-01	art.11	5-11, 5-13
1937 Constitution	5-01	art.12	5-06, 5-15, 5-16, 5-17
art.85	5-01	art.14(§ 2)	5-18
1942 Decree-Law 4.657/42		art.16	5-18
art.12	5-10	(§ 2)	5-20
Penal Code	5-06, 5-22, 5-25, 5-35, 5-37, 5-40, 5-42, 5-49	art.17(1)	5-07
Ch.II-A	5-41	art.18	5-18
art.91	5-37	art.21	5-12
art.155	5-26	art.37(4)	5-18
art.312	5-25	1998 Law 9.613	5-40
§ 1	5-25	2002 Law 10.467	5-41, 5-42
§ 2	5-25, 5-26	2006 Legislative Decree 348	5-38
art.316	5-43	Cayman Islands	
art.317 ...	5-27, 5-29, 5-31, 5-43	1996 Monetary Authority Law, Law 16 of 1996 (2004 revision) (Cayman Islands)	
§ 2	5-28	§ 50(1)(d)	8-16
§ 3	5-28, 5-29	Chile	
art.321	5-30, 5-32	Penal Code	2-32
art.327	5-23, 5-24		
§ 1	5-23		

TABLE OF LEGISLATION

China

Criminal Code of the People's Republic of China, revised at the Twenty-Second Meeting of the Standing Committee of the Tenth National People's Congress of the People's Republic of China on June 29, 2006	
art.383	3-33
art.385	3-33
art.386	3-33
art.389	3-33
art.393	3-33
Measure Regarding the Standard of Placing a Case on File on Directly Investigated Cases (Proposed), promulgated by the Supreme People's Procuratorate on September 16, 1999	
art.1	3-33
s.3	3-33
s.5	3-33
s.8	3-33

France

1980 Law No.80-538	8-30
--------------------	------

Hong Kong

Basic Law of the Hong Kong Special Administrative Region of the People's Republic of China 1990	6-04
Bill of Rights Ordinance 1991 (Cap 383)	6-04, 6-07, 6-23
Crimes Ordinance (Cap 200)	
s.159A	6-19
Criminal Procedure Ordinance (Cap 221)	
s.102	6-27
Evidence Ordinance (Cap 8)	6-17
Interception of Communications and Surveillance Ordinance 2006 (Cap 589)	6-11, 6-16
Magistrates Ordinance (Cap 227)	
s.85	6-20

Organised and Serious Crimes Ordinance (Cap 455)	6-27
Prevention of Bribery Ordinance 1971 (Cap 201)	6-04, 6-05, 6-11, 6-19, 6-20, 6-22, 6-24, 6-27
Pt II	6-20, 6-24, 6-28
s.3	6-05, 6-07
s.4	6-06, 6-10
(2A)	6-06
(2B)	6-06
ss.4-9	6-27
s.5	6-26
s.6	6-26
s.9	6-05, 6-09, 6-26
(3)	6-05
s.10	6-05, 6-07, 6-08, 6-26
s.12	6-26, 6-27
s.12A	6-19
s.12AA	6-27
s.12AB	6-27
s.12AC	6-27
s.13	6-11, 6-12
s.13A	6-12, 6-13
s.13B	6-13
s.13C	6-13
s.14	6-14, 6-15, 6-17
s.20	6-17
s.21	6-18
(1)	6-17
(2)	6-17
s.21A	6-18
s.22	6-18, 6-19
s.23	6-19, 6-20
s.24	6-20
s.30	6-22, 6-23, 6-30
(1)	6-23
(2)	6-23
s.30A	6-22, 6-30
s.31	6-25
s.31A	6-24
s.32	6-21
s.33	6-26, 6-28
s.33A	6-26, 6-28
Prevention of Corruption Ordinance (Cap 215)	6-05
Witness Protection Ordinance (Cap 564)	6-31

India

Constitution	
Pt III	7-03

TABLE OF LEGISLATION

art.14	7-35, 7-36	1964 Anti-Corruption Laws	
art.73	7-02	(Amendment) Act	7-02
art.148	7-31	Regulations for the Air	
arts 148—151	7-31	Force	7-24
art.226	7-24	1968 All India Service (Conduct	
art.243	7-03	Rules)	7-23
art.368	7-03	1971 Duties, Powers and Condi-	
Sch.7	7-03	tions of Services Act	7-31
List II	7-03	s.10	7-31
List III	7-03	s.11	7-31
1860 Penal Code	7-02, 7-13, 7-15,	s.12	7-31
	7-25	s.13	7-31
Ch.IX	7-13	1973 Criminal Procedure Code	
s.1	7-13	s.154	7-30
s.2	7-13	Foreign Exchange Regulation	
s.3	7-13	Act	7-18
s.4	7-13, 7-15	Preamble	7-18
art.120B	7-41	1976 Smugglers and Foreign	
ss.161—165A ..	7-02, 7-03, 7-13	Exchange Manipulators	
s.171B	7-13	(Forfeiture of Property)	
s.171E	7-13	Act	7-04
1872 Evidence Act		1978 Delegation of Financial Pow-	
s.4	7-09	ers Rules	7-24
s.114	7-09	General Financial Rules	7-24
1908 Code of Civil Procedure	7-32	1984 Karnataka Lokayukta Act	7-03
1934 Reserve Bank of India Act		1988 Prevention of Corruption	
s.45-I (c)	7-19	Act ... 7-02, 7-03, 7-05—7-07,	
1946 Delhi Special Police Estab-		7-14, 7-25, 7-29, 7-37, 7-41	
lishment Act	7-02	Ch.III	7-06
Preamble	7-02	s.2(b)	7-05
s.2	7-02	(c)	7-05
s.5(1)	7-02	s.7	7-07
s.6	7-02	ss.7—16	7-06
s.6A	7-35, 7-36	s.8	7-10, 7-12
1947 Prevention of Corruption		s.9	7-10, 7-12
Act ... 7-02—7-05, 7-13, 7-14		s.11	7-08
s.4(1)	7-07	s.12	7-11, 7-12
1949 Banking Regulation Act	7-19	s.14	7-12
s.51	7-19	s.16	7-12
1951 All India Services Act	7-23	s.20	7-09
Representation of the People		(1)	7-09
Act	7-22	s.31	7-02
s.78	7-22	1999 Foreign Exchange Regulation	
s.123	7-22	Act	7-18
1952 Criminal Law Amendment		s.76	7-18
Act	7-02, 7-03	Foreign Exchange Manage-	
1956 Companies Act	7-33	ment Act	7-18, 7-19
s.235	7-33	Preamble	7-19
s.237	7-33	2002 Prevention of Money Laun-	
s.239	7-33	dering Act	7-18, 7-19
s.240	7-33	s.2(e)	7-19
s.240(A)	7-33	(l)	7-19
s.617	7-06	(v)	7-19
		s.3	7-19

TABLE OF LEGISLATION

s.4	7-19	Ireland	
s.12	7-19	2001 Prevention of Corruption	
s.30	7-19	(Amendment) Act (27) ...	2-34
s.56	7-19	Criminal Justice (Theft and	
s.73(2)	7-19	Fraud Offences) Act	
2003 Central Vigilance Act	7-28,	(50)	2-34
	7-35, 7-37		
s.8(1)(b)	7-37	Japan	
s.(8)(h)	7-35	Penal Code	2-36
s.26(4C)(2)(c)	7-35	2004 Whistleblower Protection	
2004 Protection of Informers		Act	2-35
Resolution	7-04		
2005 General Financial Rules	7-24	Sweden	
r.137	7-24	Criminal Code	3-06
Prevention of Money-laundering (Maintenance of		Penal Code, SFS 1977: 102	3-06
Records of the Nature and			
Value of Transactions, the			
Procedure and Manner of			
Maintaining and Time for			
Furnishing Information			
and Verification and			
Maintenance of Records of			
the Identity of the Clients			
of the Banking Companies,			
Financial Institutions and			
Intermediaries) Rules,			
2005			
r.8	7-19	Switzerland	
Right to Information Act	7-01,	1934 Federal Act on Banks and	
	7-20, 7-21,	Savings Banks November	
Preamble	7-20	8, 1934, SR 952.0 (Loi	
s.2(f)	7-20	fédérale du 8 novembre	
(h)	7-20	1934 sur les banques et les	
s.6	7-21	caisses d'épargne [Loi sur	
s.8	7-20, 7-21	les banques, LB])	
s.18	7-21, 7-32	art.47	8-16, 8-23, 8-25
(3)	7-32		
s.19	7-21	United Kingdom	
(5)	7-21	1889 Public Bodies Corrupt Prac-	
(7)	7-21	tices Act (52 & 53 Vict.	
2007 Prevention of Money Lau-		c.69)	1-03, 1-06, 1-09,
ndering (Appointment and			1-10, 1-12—1-14, 1-18,
Conditions of Service of			1-20, 1-21, 1-23, 1-24,
Chairperson and Members			1-30, 1-37, 1-44
of Adjudicating Authori-		s.1	1-11, 1-23, 1-44
ties) Rules	7-19	(1)	1-06
Prevention of Money-Laundering (Appointment and		(2)	1-03, 1-07
Conditions of Service of		s.2	1-11
Chairperson and Members		s.7	1-06, 1-08
of Appellate Tribunal)		1906 Prevention of Corruption Act	
Rules, 2007	7-19	(6 Edw.7 c.34)	1-03, 1-09,
			1-10, 1-12—1-14, 1-17,
			1-18, 1-20, 1-21, 1-23,
			1-24, 1-30, 1-36, 1-37,
			1-44, 1-69, 3-06
		s.1	1-13, 1-15, 1-16, 1-23
		(1)	1-03, 1-12, 1-16
		(2)	1-12, 1-13
		(3)	1-12, 1-23
		(4)	1-13, 1-23
		1916 Prevention of Corruption Act	
		(6 & 7 Geo.5 c.64)	1-18,
			1-20, 1-23,
			1-24, 1-37

TABLE OF LEGISLATION

	s.2	1-18, 1-24	Iraq (United Nations Sanc-	
	s.4(2)	1-08, 1-18	tions) Order (SI 2000/	
1946	United Nations Act (9 & 10		3241)	1-49
	Geo.6 c.45)	1-49	2001 Anti-Terrorism, Crime and	
1977	Criminal Law Act (c.45)	1-13	Security Act (c.24)	1-05,
	s.1	1-21, 1-49	1-08, 1-19—1-22,	
	s.1A	1-22	1-25, 1-36, 1-69	
1978	Theft Act (c.31)		Pt 12	1-20, 1-24, 2-41
	s.17	1-15	s.108	1-24, 1-44
1981	British Nationality Act		(2)	1-23
	(c.61)	1-23	s.109	1-23, 1-24
1984	Local Government and		(1)—(3)	1-23
	Housing Act		(4)	1-23
	Sch.11 para.3	1-08	s.110	1-24
1985	Companies Act (c.6)	1-33	2002 Proceeds of Crime Act	
	s.221	1-58, 1-62, 1-63	(c.29)	1-27—1-29, 1-31,
1987	Criminal Justice Act (c.38)		1-32, 1-42, 1-61	
	s.1(1)	1-42	Pt 2	1-31
	(2)	1-42	s.327	1-27
	(3)	1-42	s.328	1-27
	s.2	1-44, 1-45, 1-47,	s.329	1-27
		8-05	s.338	1-28
	(1)	1-44, 8-05	2003 Crime (International Co-	
	(2)	1-44, 8-05	operation) Act (c.32)	1-47,
	(3)	8-05		1-48
	(9)	1-44	2005 Serious Organised Crime and	
	(10)	1-44, 8-05	Police Act (c.15)	1-73
	(13)	1-44	s.60	1-44
	(14)	1-44	s.61	1-44
	(16)	1-44, 8-05	s.71	1-73
	(17)	8-05	s.73	1-73
	s.2A	1-44	2006 Fraud Act (c.35)	
1988	Criminal Justice Act (c.33) ..		s.1	1-15
	s.47	1-18	Public Contracts Regulations	
1989	Local Government and		(SI 2006/5)	1-34
	Housing Act (c.42)	1-09	2007 Serious Crime Act (c.27)	1-42
	Pt V	1-08	Sch.8(2) para.91(2) ...	1-32, 1-37
	s.11	1-08	2008 Criminal Justice and Immi-	
1990	Criminal Justice International		gration Act (c.4)	
	Co-operation Act (c.5) ...	8-20	s.59(2)	1-44
1996	Criminal Procedure and		2010 Bribery Act (c.23)	1-02, 1-03,
	Investigation Act (c.25) ..	1-72	1-13, 1-19, 1-23, 1-26, 1-36,	
	s.3(1)	1-72	1-38—1-40	
1998	Criminal Justice (Terrorism		s.7	1-38
	and Conspiracy) Act (c.40)		s.9	1-38
	s.5(1)	1-22		
	Human Rights Act (c.42)	1-18		
	Data Protection Act (c.29) ..	9-21		
	Public Interest Disclosure Act			
	(c.23)	9-25		
2000	Financial Services and Mar-			
	kets Act (c.8)	1-70		
	Regulation of Investigatory			
	Powers Act (c.23)	9-22		

TABLE OF LEGISLATION

Exchange Act (17 C.F.R. § 240)	3-46	(f)	3-49
s.13b2-1	3-41	(1)	3-50
s.13b2-2	3-41	(2)	3-50
s.21(a)(2)	8-66	(A)	3-26
Federal Rules of Civil Procedure	8-30, 8-31	(3)	3-50
Fifth Amendment to the United States Constitution	8-44	(g)	3-29
Foreign Corrupt Practice's Act 1977 (15 U.S.C.S. §§ 78dd-1 et seq)	1-38, 2-08—2-10, 3-01, 3-02, 3-05, 3-06, 3-07, 3-08, 3-09—3-11, 3-13, 3-14, 3-16, 3-18, 3-19, 3-21—3-23, 3-25—3-28, 3-32—3-37, 3-39—3-42, 3-44, 3-45, 3-47, 3-49, 3-50, 3-52, 6-33, 8-02—8-04, 8-07, 8-08, 8-34, 8-64, 8-65, 8-66, 8-77, 9-03, 9-08, 9-09, 9-26, 9-31, 9-36, 9-43, 10-03, 10-04, 10-06—10-13, 10-18, 10-19, 10-24, 10-30	(h)	3-14
§§ 78dd-1	3-05	(2)	3-10, 3-23, 3-24
(a) .. 3-05, 3-10, 3-12, 3-14		(A)	3-23
(b)	3-07, 3-09, 3-30	(3)(A)	3-26
(c)	3-09, 3-33, 3-35	(4)	3-30
(1)	3-05	(b)	3-30
(2)	3-05	(i)	3-14, 3-16
(3)	3-05	§§ 78dd-3(3)	3-29
(4)	3-08	(a)	3-12
(d)(2)	3-07	(c)	3-33, 3-35
(e)	3-49	(d)	3-29
(1)	3-50	(f)(2)	3-23, 3-24
(2)	3-50	(3)	3-26
(3)	3-50	(4)(b)	3-30
(f)	3-23	§§ 78ff(c)	3-29
(1) .. 3-10, 3-23, 3-24		(2)(A)	10-19
(2)(A)	3-26	§§ 78l	3-12
(3)	3-30	§§ 78m	3-06
(b)	3-30	(b)	3-37
(g)	3-14, 3-16	(2)	3-13
§§ 78dd-2	3-05	(a)	3-40
(a) .. 3-05, 3-10, 3-12, 3-14		(b)	3-42
(b)	3-09, 3-30	(6)	3-38
(c)	3-09, 3-33, 3-35	(7)	3-40, 3-42
(1)	3-05	§§ 78o(d)	3-12
(B)	3-05	International Anti-Bribery and Fair Competition Act 1998	3-10
(B)(2)	3-05	International Organisations Immunities Act (22 U.S.C. § 288)	
(4)	3-08	s.1	3-24
(d)	3-29	International Securities Enforcement Cooperation Act 1990	8-66
		New York General Business Law (Martin Act)	8-08
		Omnibus trade and Competitiveness Act 1988 (15 U.S.C. § 78-dd-1 (1998))	2-09, 3-09, 3-49
		Restatement (Third) of Foreign Relations Law	
		§ 442(1)(c)	8-32
		Sarbanes-Oxley Act (15 U.S.C § 78j-1(1)) ...	8-34, 8-39

TABLE OF LEGISLATION

Securities Exchange Act 1934

(15 U.S.C. §§ 78a)	3-05,
	3-37, 3-41, 10-30
s.13(b)	3-05
(2)(A)	3-41
s.30A	3-05

INTRODUCTION

There is an old story that Alexander Graham Bell dialled the first wrong number the moment he created the third telephone. The story is of course apocryphal, but it makes a serious point: as soon as a system is open to mistake or misuse, the errors and abuses will swiftly follow.

So it has probably been, in reality, with corruption: once a class of public officials was in a position to direct the affairs of state, those people who might benefit from the officials' decisions—anyone with anything to gain or lose thereby—must have been tempted to influence the officials one way or another. Corruption, therefore, is probably as old as government itself.

The problem is ancient but persistent. It is not difficult to find evidence of corruption today across many of the world's jurisdictions. Rarely does a week go by without some mention in the press or the media of a corrupt, dysfunctional, or venal government. The phenomena often go together in mutually reinforcing fashion.

But we should resist being smug. Many functionaries, especially in developing countries, earn a pittance of what most of us would consider a living wage. The rot of corruption, moreover, is anything but limited to the developing world. The recent, well-published budgetary woes of the Greek government owe much, according to many experts, to the willingness of bureaucrats to accept personal bribes in lieu of due tax payments. And this is hardly an idiosyncrasy among the developed economies of the West and Far East.

The problem with corruption, therefore, is that it is personally beneficial (to the payer and the recipient of the bribe) but collectively detrimental to the health and integrity of the larger political system. It is anything but a victimless crime; to the contrary, the victim is the polity and its members as a whole. As former President Clinton said at a private gathering which one of the authors attended, "corruption makes governments incompetent."

The focus of this book, however, is a related but somewhat different phenomenon: what people (and corporations) do to influence public officials of governments not their own, and what their home jurisdictions try to do about it.

International corporations had long—and successfully—argued that what they did abroad was no great concern to their home government. If a foreign official controlled access to goods, services or resources, why not let the company ensure that the official was favourably disposed to it? A small payment, a first-class plane ticket for the official's spouse, tuition fees for their child; these were a trivial and—as far as the company was concerned—eminently worthwhile price to pay for access to substantial and often vastly lucrative markets.