Comparative International Commercial Arbitration

Julian D M Lew Loukas A Mistelis Stefan M Kröll

Comparative International Commercial Arbitration

by

Julian D M Lew QC LLB (Hons) Lond; Doc Spéc Dr Int'l (Louvain), FCIArb

Loukas A Mistelis
LLB (Athens) MLE (Hannover) Dr juris (Hannover), MCIArb

Stefan M Kröll LLM (Lond) Dr juris (Köln)



A C.I.P. Catalogue record for this book is available from the Library of Congress.

ISBN 90 411 1568 4

Published by Kluwer Law International, P.O. Box 85889, 2508 CN The Hague, The Netherlands. sales@kluwerlaw.com http://www.kluwerlaw.com

Sold and distributed in North, Central and South America by Aspen Publishers, Inc. 7201 McKinney Circle, Frederick, MD 21704, USA.

> Sold and distributed in all other countries by Turpin Distribution Services Limited, Blackhorse Road, Letchworth, Herts, SG6 1HN, United Kingdom.

> > Printed on acid-free paper

All Rights Reserved
© 2003 Kluwer Law International

No part of this work may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, microfilming, recording or otherwise, without written permission from the Publisher, with the exception of any material supplied specifically for the purpose of being entered and executed on a computer system, for exclusive use by the purchaser of the work.

Printed in the Netherlands.

FOREWORD

This book has been long in gestation. Originally conceived as a textbook for students on the London University and other postgraduate international commercial arbitration programmes it has developed to a significantly deeper study. It is now a work that it is hoped will be a guide and assistance to lawyers practising in the area of international arbitration. We hope that it will be useful also to the student and lawyer involved occasionally with international dispute settlement.

International arbitration is essentially a private, comparative and international mechanism. No two arbitrations are the same. There are few absolutes. There are no fixed rules or procedures. Any factual variation will invariably result in a significant change in the context and structure of the arbitration. The matrix which affects every arbitration varies depending upon the arbitration agreement, the procedure agreed by the parties, the nationality of the parties, the make-up of the tribunal, the applicable arbitration rules, the substantive applicable law or rules, the subject-matter of the dispute, the mandatory law of the place of arbitration and the permissive law where everything else is silent.

All of these factors are directly controlled by party autonomy. The choice of arbitration by the parties and their decision as to how, where and what the procedure should be is the decisive factor in every case. The simple agreement of the parties to refer disputes to arbitration is a positive rejection of the national courts and in many cases strict national law procedure. The right of parties to determine all aspects of the arbitration is unquestioned. Accordingly, party autonomy has the greatest control on international commercial arbitration.

The effect of party autonomy is a major reason why arbitration has achieved world-wide acceptance as the favoured and principal mechanism for resolving disputes arising out of international commercial transactions. Party autonomy also has been the main influence on the development of truly transnational rules and practices for international arbitration. These rules and practices have crossed the barriers of legal systems and national laws. There are accordingly few determinative answers in arbitration.

The principal factor outside party autonomy that has directly influenced international arbitration practice and law has been the New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards 1958. This Convention is the backbone to the acceptance of international arbitration by the business world. It sets down simply the obligation of states to recognise and give

Foreword

effect to the agreement of parties to refer their disputes to arbitration in preference to a national court jurisdiction. If one party commences court proceedings in defiance of a valid arbitration agreement the national court should stay its proceedings and send the parties to arbitration.

The New York Convention also established the system to ensure the maximum possibility for the simple enforceability of arbitration awards. Over 130 countries are presently party to the New York Convention. The most significant effect of the New York Convention has been the harmonisation of the approach to enforcement of awards through the application of the New York Convention principles in national laws and courts. Whilst there remain countries whose courts do not always follow the spirit and letter of the New York Convention, they are rare exceptions. In the main arbitration awards made in one country will be recognised and enforced in any other state party to the New York Convention.

International arbitration has become independent from national laws and courts in practice and legally. Parties and arbitrators do, in the main, conduct proceedings in a rarefied non-national or international legal environment. Whilst there may, in some cases, be influences from national law on the procedure, this can be controlled by the parties, the arbitrators and international practice. Experienced arbitration lawyers and the major international arbitration institutions have recognised national procedural laws are generally irrelevant and inapplicable. These international practices are acknowledged and upheld by arbitration awards being recognised and enforced under the New York Convention.

The plethora of other international instruments, such as the Algiers Accords, bilateral investment treaties, North American Free Trade Association and the Energy Charter Treaty, further evidence the recognition of arbitration as an autonomous process. The *lex mercatoria*, as evidenced in part in the UNIDROIT Principles of International Commercial Contracts and the Vienna Convention on International Sale of Goods, is naturally applicable by international arbitration tribunals. This again is testament to the autonomous character of the international arbitration process.

The UNCITRAL Model Law on International Commercial Arbitration has reduced to legal formality much that transpires in practice. It reflects a common denominator of laws applicable to international arbitration. It is a compromise which has stripped out national characteristics and contains provisions acceptable to most systems. Many of its provisions are general and it is left to arbitration tribunals and national courts to interpret them. The Model Law has been adopted vi

in over 30 jurisdictions. Decisions of an international tribunal or national court concerning the terms of the Model Law will influence how other tribunals or courts will interpret and apply the same provisions.

This book addresses all these issues and seeks to reflect international arbitration practice, *i.e.* what parties and arbitrators do, how arbitration is conducted, and the principles pertaining to the arbitration agreement, the formation, role and functions of arbitration tribunal, and the importance and effect of the arbitration award. These practices are illustrated by published international awards, the international instruments and arbitration rules, and some national court decisions. At every stage of the arbitration process there remains a conceptual legal conflict between the inherent international and autonomous character of arbitration and the national laws of the parties and the place of arbitration. These issues are reviewed with particular reference to national constitutional and regulatory systems, the effect of mandatory laws of connected states, European and international law including international human rights instruments.

As with any project of this kind there are many individuals who have supported, cajoled, encouraged and assisted in its completion. In particular, my secretary at Herbert Smith, Martina Gamberoni, has typed and retyped many drafts and revisions of the text, and prepared the camera ready script. My assistant at Herbert Smith, Norah Gallagher, has co-ordinated the editorial of the project, with additions and footnotes added by each of the authors, and has taken the editorial role to help with consistency and objective clarity. Gui Conde e Silva, a research student at the School of International Arbitration, Centre for Commercial law Studies, Queen Mary, has assisted with editing the book and the footnotes, and prepared the lists of abbreviations, laws, conventions, cases and awards and the general index. Our publisher, Gwen de Vries, has shown patience as deadlines have passed. Her encouragement and support are much appreciated.

Responsibility for the content and views in this book are those of its three authors. Its merits will be judged by those who use this book.

Julian D M Lew March 2003

TABLE OF ABBREVIATIONS

INSTITUTIONS, ORGANISATIONS AND RULES

The Institution may import the Rules

AAA American Arbitration Association
AIA Italian Arbitration Association
ASA Swiss Arbitration Association

CAMCA Commercial Arbitration and Mediation Centre

for the Americas

CCPIT China Council for the Promotion of

International Trade

CEPANI Belgian Centre for Arbitration and Mediation
CIETAC China International Economic and Trade

Arbitration Commission

CMEA Council for Mutual Economic Assistance

(Eastern Europe) (COMECON)

CMI Comité Maritime International

CPR Institute for Dispute Center for Public Resources Institute for

Resolution Dispute Resolution

CRCICA Cairo Regional Centre For International

Commercial Arbitration

CRT Claims Resolution Tribunal for Dormant

Accounts in Switzerland

DIS Deutsche Institution für Schiedsgerichtsbarkeit

EC European Community

ECAFE United Nations Economic Commission for

Asia and the Far East

ECOSOC United Nations Economic and Social Council

EDF European Development Fund EEC European Economic Community

EU European Union

FALCA Fast and Low Cost Arbitration (LMAA)
FIDIC Fédération Internationale des Ingénieurs-

Conseils

GAFTA Grain and Feed Trade Association

xxvii

Geneva Chamber of Commerce and Industry of

Geneva Arbitration Centre

HKIAC Hong Kong International Arbitration Centre

IACAC Inter-American Commercial Arbitration

Commission

IBA International Bar Association
ICA Indian Council of Arbitration

ICAC Moscow International Commercial Arbitration

Court

ICANN Internet Corporation for Assigned Names and

Numbers

ICC International Chamber of Commerce
ICCA International Council for Commercial

Arbitration

ICDR American Arbitration Association

International Center for Dispute Resolution

ICHEIC International Commission on Holocaust Era

Insurance Claims

ICSID International Centre for the Settlement of

Investment Disputes

IFCAI International Federation of Commercial

Arbitration Institutions

JCAA Japan Commercial Arbitration Association
Korea Korean Commercial Arbitration Association
Kuala Lumpur Regional Centre for Arbitration

LCIA London Court of International Arbitration
LMAA London Maritime Arbitration Association

LME London Metal Exchange

MERCOSUR Common Market of the Southern Cone

pursuant to the Treaty of Asunción of 26

March 1991

MIGA Multilateral Investment Guarantee Agency

NAI Netherlands Arbitration Institute

NOFOTA Netherlands Oil, Fats and Oilseeds Trade

Association

xxviii

OECD Organisation for Economic Co-operation and

Development

OHADA Organization for the Harmonization of

Business Law in Africa

PCA Permanent Court of Arbitration (The Hague)
SCC Stockholm Chamber of Commerce Arbitration

Institute

SIAC Singapore International Arbitration Centre
UNCC United Nations Compensation Commission
UNCITRAL United Nations Commission for International

Trade Law

UNECE United Nations Economic Commission for

Europe

UNIDROIT International Institute for the Unification of

Private Law

Venice Venice Arbitration Court Rules 1998

Vienna Austrian Federal Economic Chamber in

Vienna

WIPO World Intellectual Property Organisation

Zurich Chamber of Commerce

GENERAL ABBREVIATIONS

AC Law Reports, House of Lords (Appeal Cases)

ADRLJ Arbitration and Dispute Resolution Law

Journal

All England Law Reports
ALR Australian Law Reports

Am J Comp L American Journal of Comparative Law
Am J Int'l L American Journal of International Law

Am Rev Int'l Arb

American Review of International Arbitration

Am U Int'l L Rev

American University International Law

Review

Ann IDI Annuaire de l'Institut de droit international

Arb Int Arbitration International

Arbitration, Journal of the Chartered Institute

of Arbitrators

ASA Bulletin Swiss Arbitration Association Bulletin

Asian DR Asian Dispute Review

ATF Arrêts du Tribunal Fédéral Suisse

Betriebs-Berater Der Betriebs-Berater (German journal)

BGB Bürgerliches Gesetzbuch (German Civil Code)

BGE Entscheidungen des schweizerischen

Bundesgerichts

BGHZ Sammlung der Entscheidungen des

Bundesgerichtshofs in Zivilsachen

Boston U Int'l L J Boston University International Law Journal

BT-Drs Bundestags-Drucksache

BverfGE Entscheidungen des

Bundesverfassungsgerichts

BYBIL British Yearbook of International Law
CA Court of Appeal of England and Wales

Case W Res J Int'l L Case Western Reserve Journal of International

Law

CC Code civil, codice civile, civil code

CCI Chamber of Commerce and Industry of the

Russian Federation

CCP Code of Civil Procedure
ChD Chancery Division
CIF Cost, insurance, freight

CISG United Nations Convention on the

International Sale Goods

CLR Commonwealth Law Reports
Clunet Journal de droit international

Columbia J Transnat'l L Columbia Journal of Transnational Law

Con LR Construction Law Reports

CPR Civil Procedure Rules (England)
Croat Arbit Yearb
Croatian Arbitration Yearbook

DAC Departmental Advisory Committee

Décisions et rapports Décisions et rapports of the European Court of

Human Right

DIS-Materialien DIS collection of materials on arbitration

Disp Res J Dispute Resolution Journal DLR Dominion Law Reports

ECHR European Convention on Human Rights

ECJ Court of Justice of the European Communities
ECR Report of Cases before the Court of Justice of

the European Communities

EDNY Eastern District of New York
EHRR European Human Rights Reports

EJCL Electronic Journal of Comparative Law

ER English Reports

European Convention European Convention on International

Commercial Arbitration 1961(Geneva).

European Comm HR European Commission of Human Rights

European Ct HR European Court of Human Rights

EWCA Civ Neutral citation for England and Wales Court

of Appeal civil division decisions

EWiR Entscheidungen zum Wirtschaftsrecht
F 2d The Federal Reporter Second Series
F 3d The Federal Reporter Third Series
FAA United States Federal Arbitration Act
Fair Empl Prac Cas Fair Employment Practice Cases

FOB Free on board FS Festschrift

F Supp Federal Supplement

GDR German Democratic Republic

Geo Wash J Int'l L & Eco George Washington University Journal of

International Law and Economics

Hastings Int'l & Comp L Rev Hastings International and Comparative Law

Review

HKHC Hong Kong High Court

xxxi

HKLJ Hong Kong Law Journal

HL House of Lords

IBA Rules on the taking of Evidence in

International Commercial Arbitration, 1999

ICC Bulletin International Chamber of Commerce

International Court of Arbitration Bulletin

ICLQ International and Comparative Law Quarterly.

ICSID Rev-FILJ ICSID Review – Foreign Investment Law

Journal

IECL International Encyclopedia of Comparative

Law

INCOTERMS ICC International Commercial Terms
Int ALR International Arbitration Law Review

Int'l Bus Law International Business Lawyer

Int'l Fin L Rev International Financial Law Review

Int'l Law International Lawyer

ILM International Legal Materials
ILR International Law Reports

IPRax Praxis des internationalen Privat- und

Verfahrensrechts

IPRspr Die deutsche Rechtsprechung auf dem Gebiete

des internationalen Privatrechts im Jahre ...

Iran-US CTR Iran-US Claims Tribunal Reports

JBL Journal of Business Law

J Int'l Arb Journal of International Arbitration.

Journal des Tribunaux (Belgian) Journal des Tribunaux

Juris-Classeur (procedure civile)

KTS Konkurs-Treuhand und Schiedsgerichtswesen

Law & Policy in Int'l Bus Law & Policy in International Business

Lloyd's Rep Lloyd's Law Reports

Lloyd's MCLQ Lloyd's Maritime and Commercial Law

Quarterly

LNTS League of Nations Treaty Series

Louisiana L Rev Louisiana Law Review

xxxii

Mealey's IAR Mealey's International Arbitration Reports

Minn L Rev Minnesota Law Review

Model Law UNCITRAL Model Law on International

Commercial Arbitration adopted 21 June 1985

MR Master of the Rolls

NCPC French Code of Civil Procedure (Nouveau

Code de Procedure Civile)

NE North East Reporter

Ned Jur Nederlands Jurisprudentie

New L J New Law Journal

New York Convention 1958 New York Convention on the

Recognition and Enforcement of Foreign

Arbitral Awards

NJW Neue Juristische Wochenschrift. NSWLR New South Wales Law Reports

NW J Int'l L & Bus Northwestern Journal of International Law and

Business

NYAD New York Appellate Division

NYLJ New York Law Journal

NY L Sch J Int'l & Comp L New York Law School Journal of

International and Comparative Law

OJ Official Journal of the European Communities

PC Privy Council

PIL (Swiss) Private International Law

QBD Queen's Bench Division

Rabels Z Rabels Zeitschrift für ausländisches und

internationales Privatrecht

RCADI Recueil des Cours de l'Académie de Droit

International de la Haye / Collected Courses of

the Hague Academy of International Law

RDAI/IBLJ Revue de droit des affaires internationales /

International Business Law Journal

Rev Arb Revue de l'arbitrage

Rev crit dip Revue critique de droit international privé

RHDI Revue hellénique de droit international

Riv Arb Rivista dell' Arbitrato

RIW Recht der Internationalen Wirtschaft Rome Convention EC (Rome) Convention on the Law

Applicable to Contractual Obligations 1980

RPS Recht und Praxis der Schiedsgerichtsbarkeit

Rutgers L Rev Rutgers Law Review

SchiedsVZ Zeitschrift für Schiedsverfahren

SchwZIER Schweizeriche Zeitschrift für internationales

und europäisches Recht

S Ct Supreme Court of the United States
SDNY Southern District of New York
SLT Scots Law Times Reports

Texas Int'l LJ Texas International Law Journal

Tulane L Rev Tulane Law Review

UCC Uniform Commercial Code

U Cin L Rev University of Cincinnati Law Review UCP 500 Uniform Customs and Practices relating to

Documentary Credits – ICC publication no

500

U Ill L Rev University of Illinois Law Review

UKPC Neutral citation for decisions of the Privy

Council

U Miami Inter-Am L Rev University of Miami Inter-American Law

Review

UNCITRAL Notes UNCITRAL Notes on Organizing Arbitral

Proceedings

UNTS United Nations Treaty Series

USSR Union of Soviet Socialist Republics

Vanderbilt L Rev Vanderbilt Law Review

WAMR World Arbitration and Mediation Report

Washington Convention Washington Convention on the Settlement of

Investment Disputes between States and

Nationals of other States 1965

WIPO Expedited Rules WIPO Expedited Rules

WL. Westlaw

WLR The Weekly Law Reports
WM Wertpapier-Mitteilungen

WTAM World Trade and Arbitration Materials
WuB Entscheidungssammlung zum Wirtschafts-

und Bankrecht

Yale LJ Yale Law Journal

YBCA Yearbook of Commercial Arbitration

ZBB Zeitschrift für Bankrecht und Bankwirtschaft

ZfRV Zeitschrift für Rechtsvergleichung
ZIP Zeitschrift für Wirtschaftsrecht und

Insolvenzpraxis

ZPO German Code of Civil Procedure (ZPO)

ZVglRwiss Zeitschrift für vergleichende

Rechstwissenschaften

Summary of Contents

SUMMARY TABLE OF CONTENTS

Foreword		•
Summary Table of Contents		i
Table of Contents		x
List of Abbreviations		xxvi
Chapter 1:	Arbitration as a Dispute Settlement Mechanism	1
Chapter 2:	Regulatory Framework for Arbitration	17
Chapter 3:	Forms of Arbitration	31
Chapter 4:	Essential Characteristics of International Commercial Arbitration	49
Chapter 5:	Juridical Nature of Arbitration	71
Chapter 6:	Arbitration Agreements – Autonomy and Applicable Law	99
Chapter 7:	Arbitration Agreements - Validity and Interpretation	129
Chapter 8:	Drafting of the Arbitration Agreement	165
Chapter 9:	Arbitrability	187
Chapter 10:	Selection and Appointment of Arbitrators by Parties and Institutions	223
Chapter 11:	Impartiality and Independence of Arbitrators	255
Chapter 12:	Rights and Duties of Arbitrators and Parties	275
Chapter 13:	Challenge, Removal and Replacement of Arbitrators	30 1
Chapter 14:	Determination of Jurisdiction	329

Summary of Contents

Chapter 15:	Arbitration and the Courts	355
Chapter 16:	Multiparty and Multicontract Arbitration	377
Chapter 17:	Determination of Applicable Law	411
Chapter 18:	Applicable Substantive Law	439
Chapter 19:	Arbitration and European Law	475
Chapter 20:	Commencement of Arbitration	505
Chapter 21:	Arbitration Procedure	521
Chapter 22:	Taking Evidence in International Arbitration	553
Chapter 23:	Interim and Conservatory Measures	585
Chapter 24:	Arbitration Award	627
Chapter 25:	Challenges to Award	663
Chapter 26:	Recognition and Enforcement of Foreign Arbitral Awards	687
Chapter 27:	Arbitration with Government and State Owned Entities	733
Chapter 28:	Arbitration of Investment Disputes	761
Abbreviated Bibliography		805
Table of International Conventions and Instruments		817
Table of Arbitration Rules		827
Table of National Laws		837
Table of Arbitration Awards		851
Table of National and International Court Decisions		865
Subject Index		905

X