PERSPECTIVES ON MASS MEDIA INDUSTRIES, I A G I A EFFECTS, & ISSUES

READED THIRD EDITION



Media/Reader

Perspectives on Mass Media

Third Edition

SHIRLEY BIAGI

California State University, Sacramento



Wadsworth Publishing Company

 $I(T)P^w$ An International Thomson Publishing Company

Belmont • Albany • Bonn • Boston • Cincinnati • Detroit • London • Madrid • Melbourne • Mexico City • New York • Paris • San Francisco • Singapore • Tokyo • Toronto • Washington

Communications & Media Studies Editor: Todd R. Armstrong

Editorial Assistant: Laura A. Murray Production Editor: Angela Mann

Interior & Cover Designer: Andrew Ogus

Print Buyer: Barbara Britton Permissions Editor: Bob Kauser Copy Editor: Barbara Kimmel

Cover Photograph: Pierre-Yves Goavec

Compositor: Color Type Printer: Quebecor/Fairfield

COPYRIGHT © 1996 by Wadsworth Publishing Company A Division of International Thomson Publishing Inc. The I(T)P logo is a trademark under license.

Printed in the United States of America

1 2 3 4 5 6 7 8 9 10-02 01 00 99 98 97 96

For more information, contact Wadsworth Publishing Company:

Wadsworth Publishing Company

10 Davis Drive

Belmont, California 94002, USA

International Thomson Editores Campos Eliseos 385, Piso 7

Col. Polanco

11560 México D.F. México

International Thomson Publishing Europe

Berkshire House 168-173

High Holborn

London, WC1V 7AA, England

International Thomson Publishing GmbH Königswinterer Strasse 418

53227 Bonn, Germany

Thomas Nelson Australia 102 Dodds Street South Melbourne 3205

Victoria, Australia

International Thomson Publishing Asia 221 Henderson Road

#05-10 Henderson Building

Singapore 0315

Nelson Canada 1120 Birchmount Road Scarborough, Ontario

Canada M1K 5G4

International Thomson Publishing Japan Hirakawacho Kyowa Building, 3F

2-2-1 Hirakawacho

Chiyoda-ku, Tokyo 102, Japan

All rights reserved. No part of this work covered by the copyright hereon may be reproduced or used in any form or by any means—graphic, electronic, or mechanical, including photocopying, recording, taping, or information storage and retrieval systems—without the written permission of the publisher.

Library of Congress Cataloging-in-Publication Data

Media/reader: perspectives on mass media / [edited by] Shirley Biagi.

-3rd, [rev.] ed.

p. cm. – (Wadsworth series in mass communication and journalism)

Includes bibliographical references and index.

ISBN: 0-534-26598-7

1. Mass media. I. Biagi, Shirley. II. Series.

P91.25.M374 1995

302.23-dc20

95-12747

Preface

his third edition *Media/Reader* introduces several new features. First, there is a new chapter on Technology (Chapter Two), with articles about everything from the electronic electorate to how people say they will and will not use the new technologies. There's even an article in this chapter about a new breed of criminal — the Internet pirate.

Media/Reader, Third Edition, also expands its global outlook, with a separate section on international media and articles on some of the issues common to media in all countries sprinkled throughout. Chapter 11, Public Relations, includes an article on public relations in the United Kingdom, and an article about the practice of "hidden advertising" in Russia is discussed in Chapter 15, Ethical Practices.

Each chapter also reflects my belief that changing technology will be the central focus of any discussion of the media for the next decade. You will find articles about on-line newspapers; on-line magazines; the role of telecommunications companies in the global market; changing methods of TV audience measurement; direct broadcast satellites; and the attempts by media corporations, advertising agencies, and public relations companies to expand their reach overseas.

What are the cultural implications of all this change? You will study, for example, the evolving image of Aunt Jemima and Betty Crocker; learn why your local TV weather-caster may not be your local TV weather-caster; analyze the exploding popcorn exposé; read journalist Molly Ivins' advice about what makes a good journalist; and discover what Stephen King has to say about his fan mail.

The social and economic issues are covered, too, with an analysis of political advertising; a look at portrayals of Native Americans in the movies; a report on advertising to Asian-Americans; a discussion of the U.S. news media's coverage of international conflict; and a review of the role of the traditional TV networks in an era of cable

These are only some of the highlights. There are 77 selections in this edition of *Media/Reader*, and 51 of them are new additions. *Media/Reader*, divided into 16 chapters, can be used as a stand-alone reader for Introduction to Mass Media and Mass Media and Society courses and for Media Issues seminars. *Media/Reader* also can be used as a companion to any introductory mass media text, including *Media/Impact: An Introduction to Mass Media. Media/Reader* follows the same chapter organization as *Media/Impact*.

Media/Reader is divided into five sections:

Part I Overview (Chapters 1 and 2)
Understanding Mass Media
Media in the 21st Century:
Interactive and On-line

Part II The Media Industries (Chapters 3–9)

Print: The Newspaper Industry
The Magazine Industry
The Book Publishing
Industry

Audio: The Radio Industry
The Recording Industry

Video: The Television Industry
The Movie Industry

Part III Support Industries
(Chapters 10 and 11)
Advertising
Public Relations

Part IV Issues and Effects (Chapters 12–15)

> Ownership Issues; Press Performance Issues Media Effects Legal and Regulatory Issues

Ethical Practices

Part V International Media (Chapter 16) Global Media

Part IV has been expanded in this edition to give more attention to media issues and effects, and Part V has been completely updated to give expanded attention to the global media marketplace. Throughout the text are many articles designed to reflect multicultural points of view.

A *Perspective* precedes each article, giving a summary of major points in the form of three or four questions for discussion, which will also help students analyze the content critically. Topical articles are designed to keep readers current with the dynamics of today's media industries and issues. Readings from professional journals and newly issued texts highlight the literature of the media. All the articles were chosen to reflect timely, challenging scholarship, selected for readability and accessibility for today's students. I hope you will find these readings provocative.

Acknowledgments

This text could not have been compiled without each of the voices represented here. Their ongoing and productive analysis, criticism, and praise of the world's media are what make the study of mass media so challenging.

In addition, thanks go to my colleagues at universities and colleges throughout the country who have used the first and second editions and written me to suggest new readings for the text. Reviewers for this edition were James Bolick, Colorado State University; Timothy Meyer, University of Wisconsin-Green Bay; Peter K. Pringle, University of Tennessee at Chattanooga; Linda Steiner, Rutgers University; Robert Woodward, Drake University. Second edition reviewers were Thomas L. Beell, Iowa State University; Richard Campbell, University of Michigan, Ann Arbor; Carolyn Johnson, California State University, Fullerton; Dianne M. Lamb, University of New Mexico; Val Limburg, Washington State University; Daniel G. McDonald, Cornell University; Douglass Starr, Texas A & M

University; and John D. Zelezny, California State University, Fresno.

First edition reviewers were Thomas Beell, Iowa State University; Kenneth Harwood, University of Houston-University Park; Seong Lee, Appalachian State University; and Maclyn McClary, Humboldt State University. Please send your comments, criticisms, and suggestions to me at California State University, 6000 J Street, Sacramento, California 95819, or you can reach me on-line during the school year at INTERNET:sbiagi@saclink.csus.edu. Thank you.

Shirley Biagi

Contents

Overview
UNDERSTANDING MASS MEDIA 3
New Technologies and Today's Culture Societies at Hyper-Speed 4 Alvin Toffler and Heidi Toffler
Overcoming Civic Illiteracy Why Are the Media Important? 7 Bill Moyers
Who Will Control the World of Information? AT&T: Battling for a Piece of the Global Pie 10 Leslie Helm
Media Influence Is Pervasive and Persuasive Roles, Rights, and Responsibilities: Whom Should the Media Serve? 15 Ray Newton

CHAPTER 2	MEDIA IN THE 21ST CENTURY: INTERACTIVE AND ON-LINE 21
Perspective 2-1	Tomorrow's Electronic Electorate Information Technology Brings Democracy On-line: Tomorrow's Electronic Electorate 22 James Snider
Perspective 2-2	Consumers Go On-line Few Plan to Shop Electronically: Poll Shows More Interest in Other National Information System Aspects 28 from The New York Times
Perspective 2-3	Transforming the Definition of News Technology Changes How Media Deliver News 31 Sandra Earley
Perspective 2-4	Magazine Readers Talk Back Opening Up Online: What Happens When the Public Comes at You from Cyberspace 35 Jennifer Wolff
Perspective 2-5	Are These On-line Criminals? The Pirates of the Internet 41 Adam S. Bauman
PART II	The Media Industries
PRINT MEDIA	47
CHAPTER 3	THE NEWSPAPER INDUSTRY 47
Perspective 3-1	Newspapers Adapt to the Video Era Newspapers: Is the Nation's First Mass Medium Built to Last? 48 Michael Katz
Perspective 3-2	Reporter Molly Ivins' Prescription for Journalists How to Be a Good Reporter 51 Molly Ivins

Perspective 3-3	Uncovering Black Press Heritage The Ideological Origins of the Black Press in America 55 Frankie Hutton
Perspective 3-4	The Newspaper Owner as Media Entrepreneur Owning Your Own Weekly: A Warning from Smithville 62 Bill Bishop
CHAPTER 4	THE MAGAZINE INDUSTRY 69
Perspective 4-1	Magazines Go On-line Magazines Going Beyond the Page 70 Elizabeth Sanger
Perspective 4-2	How Magazines Work Understanding Magazines 73 Shirley Biagi
Perspective 4-3	Finding Teenage Readers New Magazines for New Cliques of Teens 76 Meg Cox
Perspective 4-4	Targeting a Lucrative Audience Bridal Magazines Find Cupid Is Recession-Proof 79 Deirdre Carmody
CHAPTER 5	THE BOOK PUBLISHING INDUSTRY 83
Perspectives 5-1 a	Technology and the Printed Word The End of the Book? 84 D. T. Max Software Will Never Replace Fanciful, Portable, Dependable Books 93 E. Annie Proulx
Perspective 5-3	Listening to the Printed Word Audio Books: Books to Go 94 George Myers, Jr.
Perspective 5-4	African-American Romance Novels Publishers of Romance Novels Add Color to Their Lines 98 Edith Updike

Writers in the Public Eye

"Ever Et Raw Meat?" and Other Weird Questions 100 Stephen King

AUDIO MEDIA 105

CHAPTER 6

THE RADIO INDUSTRY 105

Perspective 6-1

The Rise of Spanish-Language Radio

L.A.'s Top DJ: He's Not Stern 106

Jonathan Widran

Perspective 6-2

Radio Tries to Find Itself

Pop Radio Suffers a Midlife Crisis 108

David Browne

Perspectives 6-3 and 6-4

Orson Welles' "War of the Worlds"

War of the Worlds 114

Orson Welles

Mr. Welles and Mass Delusion 116

Dorothy Thompson

Perspective 6-5

The Importance of Radio

as an Advertising Medium

Radio's Unique Ability to Target and Deliver Specific Audience Segments 119

Charles D. Peebler

CHAPTER 7

THE RECORDING INDUSTRY 123

Perspective 7-1

Name That Tune

Name That Tune: Americans Reveal Their Favorite Types of Music 124

Nicholas Zill and John Robinson

Perspective 7-2

Blank Future for Cassette Tapes?

Compact Discs' Surging Popularity Could Hasten

the Older Technology's Demise 128

Paul Farhi

Perspective 7-3

Electronic Composers

Music Is Alive with the Sound of High Tech 131

Terri Thompson, Carlo Wolff, and Dan Cook

Perspective 7-4	The Cost of Sound
	The Beat Goes On, But It Costs Lots More 135 William K. Knoedelseder, Jr.
VIDEO MEDIA	137
CHAPTER 8	THE TELEVISION INDUSTRY 137
Perspective 8-1	The Big Three Networks The Established TV Networks Move Fast to Lock Up the Choice Channels 138 Frederic M. Biddle
Perspective 8-2	Keeping Track If Measuring TV Audiences Is Inaccurate Today, Critics Ask, What Happens When Things Get Really Complicated? 141 Thomas R. King
Perspective 8-3	Satellite Weather Network You May Not Know Your Weatherman Is in Jackson, Miss. 145 Emory Thomas, Jr.
Perspective 8-4	An Alternative to Cable Cable Gets Big Competitor in Little Satellite Dish 149 Michael Dresser
Perspective 8-5	Is Federal Funding Necessary for PBS to Survive? PBS: Behind the Sound and the Fury 155 Nina J. Easton and Judith Michaelson
CHAPTER 9	THE MOVIE INDUSTRY 161
Perspective 9-1	First New Studio Since United Artists 3 Hollywood Giants Team Up to Create Major Movie Studio 162 Bernard Weinraub
Perspective 9-2	Overcoming Stereotypes Reconstructing the Hollywood Indian 166 John Coward
Perspective 9-3	Negatives in the Movie Business Rules of the Game 173

Perspective 9-4 Imagining Filmmaking's Future

Filmmaking 2000: The Digital Filmmakers 179

Randall Tierney

PART III Support Industries

CHAPTER 10 ADVERTISING 183

Perspective 10-1 Reimagining Advertising

Are the Ads Infinitum? Madison Avenue Fears the Day
May Come When Television Won't Carry Commercials
Jay Mathews

Perspective 10-2 Role Reversal in Auto Ads

I Am Woman, Hear Me Roar . . . in My Car: Greater Purchasing Power Brings Role Reversal to Auto Ads 188

Raymond Serafin

Perspective 10-3 Changing the Icons' Image

Aunt Jemima and Betty Crocker: Two American

Icons Rising to the Top 191

Marilyn Kern-Foxworth and Susanna Hornig Priest

Perspective 10-4 Candidate Commercials

As Political Ads Slither into Negativity, the Real

Venom Is Not on TV 201 Melinda Henneberger

Perspective 10-5 Shifting Trends

Marketers Straddle Asia-America Curtain 205

Christy Fisher

CHAPTER 11 Public Relations 209

Perspective 11-l Understanding Public Relations

PR—What Is It? 210

Doug Newsom, Alan Scott, and Judy VanSlyke Turk

Perspective 11-2 Overseas PR

Public Relations, the U.K. Way 218
Ray Josephs and Juanita Josephs

Perspective 11-3 On-line PR

Influencing History's First Draft: PR Newswire

and the News Media 223

Charles Marsh

Perspective 11-4 Getting Attention

The Great Exploding Popcorn Exposé 227

Howard Kurtz

PART IV Issues and Effects

CHAPTER 12 OWNERSHIP ISSUES 231

PRESS PERFORMANCE ISSUES 240

OWNERSHIP ISSUES 232

Perspective 12-1 The Big Four Newspapers

Newspapers: Still Setting America's Agenda 232

Michael Krantz

Perspective 12-2 Networks Take Biggest Broadcast Share

Advertisers, Suitors Zoom in on TV Networks 240

Paul Farhi

PRESS PERFORMANCE ISSUES 245

Perspective 12-3 Covering High-Profile Cases

Secrets of a Celebrity Lawyer: How O.J.'s Chief

Strategist Works the Press 245

Robert L. Shapiro

Perspective 12-4 The New Press Criticism

News as the Enemy of Hope 252

William Glaberson

Perspective 12-5 Hearing About Harassment

The Clarence Thomas Hearings: Why Everyone—

Left, Right, and Center — Found the Press Guilty as Charged 256

William Boot

Perspective 12-6	U.S. Press and Foreign Policy The Media's Civil Voice 263 William A. Dorman
CHAPTER 13	MEDIA EFFECTS 269
Perspectives 13-1	whose Fault Is It? Is Television Shortening Our Attention Span? 270 Robert MacNeil Don't Blame TV 275 Jeff Greenfield
Perspective 13-3	Creating Fear Prime Time Crime: TV Coverage Heavy 278 Harry Levins
Perspective 13-4	Does Media Attention Distort the Issues? AIDS Coverage: A Mirror of Society 284 Ron Dorfman
Perspective 13-5	Prejudice and the Press: The 1983 Case of Fred Korematsu Re-living News of the Internment: A Study of Contemporary Japanese-American Experience 289 Gerald Kato and Beverly Deepe Keever
Perspective 13-6	Defining Images Magazines, Media, and the Fashioning of Sexualities 300 Marguerite Moritz
CHAPTER 14	LEGAL AND REGULATORY ISSUES 309
Perspective 14-l	Regulating Content The Naked Truth About Public-Access Cable TV 310 Chuck Taylor
Perspective 14-2	Reporting on Rape Ruling on Rape Name Blazes New Trail 314 Lyle Denniston

Perspective 14-3	Child Abuse Victims and the Press The Source You Shouldn't Talk To 316 David Hechler
Perspective 14-4	The Law On-line Copyright Law in Sprawling Cyberspace Is Easy to Break 318 Junda Woo and Jared Sandberg
CHAPTER 15	ETHICAL PRACTICES 321
Perspective 15-l	How to Decide What's Right Searching for the Context 322 John Hulteng
Perspective 15-2	Paying for Space Drug Company's PR Firm Made Offer to Pay for Editorial, Professor Says 328 Ron Winslow
Perspective 15-3	Advertisers and the Russian Press Russian Sponsors Pay for Poison Press: Dirty Tricks of "Hidden Advertising" Are Growing Scandal in Print Media 330 Genine Babakian
Perspective 15-4	Privacy Versus Curiosity The Shocking Pictures of Sage: Two Newspapers, Two Answers 332 Don Fry
Perspective 15-5	The Persistence of Plagiarism Deja Vu All Over Again 339 Mike Hughes
Perspective 15-6	Becoming the Victim of a News Event Feeding Frenzy 345 Ginger Casey

PART V	International Media
CHAPTER 16	GLOBAL MEDIA 353
Perspective 16-l	Technological Century World Media at Century's End 354 L. John Martin
Perspective 16-2	Regulated Speech Canada's Ad Ban Puts Cigarettes Out of Sight 360 Andrew Wolfson
Perspective 16-3	Worldwide Audiences Entertaining the World from London: Turner Broadcasting's Push: Millions of TV Viewers Are at Stake, but the Going Isn't Easy 363 Charles Haddad
Perspective 16-4	Journalists and the Government Slouching Toward Freedom in Uganda 368 John R. MacArthur
Perspective 16-5	Opportunities in New Markets A New Era in Latin America: Free Markets Force Changes in Five Key Nations (Mexico, Argentina, Brazil, Chile, and Venezuela) 374 Jeffrey Sharlach
Perspective 16-6	Advertising in Asia Playing the Asia Card 379

Noreen O'Leary

Index 385

PART I

Overview

此为试读,需要完整PDF请访问: www.ertongbook.com