
Schlechtriem & Schwenger

COMMENTARY ON THE
UN CONVENTION ON
THE INTERNATIONAL
SALE OF GOODS (CISG)

THIRD EDITION

EDITED BY
INGEBORG SCHWENGER



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PREFACE

On 23 April 2007, Peter Schlechtriem, the founder and former editor of this commentary, passed away. In him the CISG world has lost one of its most pre-eminent scholars. Peter Schlechtriem was not able to see the publication of this third edition of 'his' commentary.

Aside from the changes relating to the editorship of the commentary, some changes have also taken place in the authorship. Ulrich G Schroeter (Articles 14–24, 25, 27, 29), Martin Schmidt-Kessel (Articles 8, 9, 11–13), and the editor, together with Pascal Hachem (Preamble, Articles 1–7, 10, 89–101, Witness Clause) have assumed responsibility for the Articles which were formerly dealt with by Peter Schlechtriem. Authors who, for professional reasons, no longer deal with the CISG in their daily work have been discharged of the burdens of a revised edition. Thus, in this edition, Christiana Fountoulakis has assumed responsibility for Articles 26, 71–73, 81–84 from Rainer Hornung. Additionally, the editor has taken over Articles 74–77, 79 and 80 from Hans Stoll/Georg Gruber. In the current edition, Florian Mohs and Martin Schmidt-Kessel have taken over Articles 53–65 and Articles 66–70, respectively from Günter Hager. We are greatly indebted to the authors who have now left office; they contributed significantly to the reputation of this commentary. The new authors were largely able to draw upon the valuable work of their predecessors so that, as far as the changes were made between the second and third edition, both the new and old contributors were credited as co-authors. However, the new contributor was credited as the sole author wherever the content of the third edition significantly departed from that of the second.

As pointed out in the previous editions of this commentary, the CISG has enjoyed enduring success and continues to do so. Today, the Convention has 74 Contracting States (see Appendix I). Most notably, on 19 June 2008, the Japanese parliament decided to adopt the Convention; the instrument of ratification was deposited on 1 July 2008 and the Convention came into force on 1 August 2009. Other important states such as Brazil, Turkey, and Portugal are expected to join the Convention in the near future. Moreover, one can hardly fail to notice the growing abundance of academic research and analysis as published in commentaries, treatises, monographs, articles, etc. More importantly, a vast number of decisions have been rendered on key aspects of the Convention by State courts and, in particular, by arbitral tribunals in almost all Contracting States. Most notably, more and more awards rendered by CIETAC tribunals are published. It is the intention and purpose of commentaries such as this to analyze and depict the distinct developments of the law in order to ensure that the benefits of uniform law and legal security are not disrupted by diverging interpretations in the various Contracting States. Therefore, particular effort has been given to include and discuss literature and, in particular, case law from as many jurisdictions as possible. The international discussion has been facilitated by access to decisions and legal literature through

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various interconnected internet databases which have been founded and maintained in different countries.¹

This present commentary reflects these developments. The increasing importance of foreign case law for the interpretation of the CISG has been taken into account by adopting a broader comparative focus. In this regard, the interpretation of the CISG based upon domestic legal conceptions, as it is still practised by commentators and courts, must be challenged. Due to the persuasiveness of court and arbitration decisions in practice, the commentary attaches particular importance to these decisions and to the discussion thereof. In order to facilitate access to such decisions, particularly to foreign case law, the commentary provides citations referring to CISG-online.ch, an internet database which offers instant, free and full access to all cited decisions on the CISG. Furthermore, the index of cases enables the reader, using a reference to a known decision, to look up the relevant comments in this book.

The task of editing and publishing such a commentary could never have been achieved without the reliable, sometimes self-sacrificial help of others. First of all, I would like to thank Ms Ref iur Mareike Schmidt LLM for co-ordinating the project; I would also like to thank my undergraduate assistants Ms Lina Ali, Ms Jil Biener, Ms Kate Darling, Ms Nathalie Haller, Ms Sophie Holdt, Mr Claudio Marti, Mr Philippe Monnier, Ms Natalie Schober, and Mr David Tebel, for taking care of the manuscripts and for carrying out the proofreading. The editor remains solely responsible for any imperfections.

Finally, the editor is indebted to Oxford University Press for the professional and swift handling of the publication process.

Basel, December 2009

Ingeborg Schwenzer

¹ Cf eg CISG-online.ch at www.globalsaleslaw.org/.

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ABBREVIATIONS

A 2d	Atlantic Reporter, Second Series (USA)
A Pac L Rev	Asia Pacific Law Review (USA)
A y D	Actualidad y Derecho (Spain)
A-A Leg Cons Comm R	Asian-African Legal Consultative Committee Report
ABA	American Bar Association
ABAJ	American Bar Association Journal (USA)
ABGB	Allgemeines Bürgerliches Gesetzbuch of 1 June 1811 (Austria)
AbzG	Gesetz betreffend die Abzahlungsgeschäfte (Germany)
AC	Appeal Cases (Great Britain)
AcP	Archiv für die civilistische Praxis (Germany)
Act Jur Hung	Acta Juridica Academiae Scientiarum Hungaricae (Hungary)
Actes	Conférence diplomatique sur l'Unification du droit en matière de la vente internationale, Den Haag, 2–25 April 1964, Actes et Documents de la Conférence, Bd. I: Actes, Ministère de la Justice des Pays-Bas (ed), Den Haag: Imprimerie Nationale (1966)
ADB 1963	Allgemeine Deutsche Binnen-Transportversicherungs-Bedingungen of 1963 (Germany)
ADC	Anuario de Derecho Civil (Spain)
ADHGB	Allgemeines Deutsches Handelsgesetzbuch of 1861 (Germany)
ADS Güterversicherung	Allgemeine Deutsche Seeversicherungsbedingungen of 1919 (version of 1984; Germany)
ADSp	Allgemeine Deutsche Spediteurbedingungen of 1 January 2003, released on www.spediteure.de (Germany)
Adv	The Advocate (Canada)
Advoc Q	The Advocates' Quarterly (Canada)
Afr J Int'l L	African Journal of International Law (Great Britain)
AG	Amtsgericht (German District Court)
AGBG	Gesetz zur Regelung des Rechts der Allgemeinen Geschäftsbedingungen of 9 December 1976 (Germany)
AGer	Amtsgericht (Swiss District Court)
AJP	Aktuelle Juristische Praxis (Switzerland)
ALB/RGW	Allgemeine Bedingungen für die Warenlieferungen zwischen den Organisationen der Mitgliedsländer des Rates für gegenseitige Wirtschaftshilfe of 1979 (GDR)
ALI	American Law Institute (USA)
ALI-ABA	American Law Institute-American Bar Association (USA)
All E R	All England Law Reports (Great Britain)
Am Bus L J	American Business Law Journal (USA)
Am For L Assn Newsletter	American Foreign Law Association Newsletter (USA)
Am J Comp L	American Journal of Comparative Law (USA)
Am J Int'l L	American Journal of International Law (USA)
Am Rev Int'l Arb	American Review of International Arbitration (USA)
An Jur	Anuario jurídico (Mexico)
Ann dr mar & aero-spat	Annuaire de droit maritime et aero-spatiale (France)
Ann Genova	Annuario Genova (Italy)
AnwBl	Anwaltsblatt (Germany)

Abbreviations

App	Corte d'Appello (Italian Court of Appeal)
App Ct	Appellate Court
approx	approximately
Arb	Arbitration
Arb Int'l	Arbitration International (USA)
Arb J	The Arbitration Journal (USA)
Arch iur Cracov	Archivum iuridicum Cracoviense (Poland)
Ariz J Int'l & Comp L	Arizona Journal of International and Comparative Law (USA)
Ariz J Int'l L	Arizona Journal of International Law (USA)
Art(s)	Article(s)
ASA	Swiss Arbitration Association
ASIL Proc	American Society of International Law Proceedings
Ass Plén	Cour de Cassation, Assemblée plénière (France)
Ass'n	Association
Ateneo L J	Ateneo Law Journal (Philippines)
Aust Bus L Rev	Australian Business Law Review
Aust L J	The Australian Law Journal
AW	DDR-Außenwirtschaft. Information and documents, published by the Zentrum für Information & Dokumentation für Außenwirtschaft, Beilage (Supplement) 1: Recht im Außenhandel (GDR)
AWD	Außenwirtschaftsdienst of Der Betriebsberater, see RIW
AW-Prax	Außenwirtschaftliche Praxis, Zeitschrift für Außenwirtschaft in Recht und Praxis (Germany)
Bankr D Or	Bankruptcy District Court for the District of Oregon
Bankr M D Fla	Bankruptcy District Court for the Middle District of Florida (USA)
BAnz	Bundesanzeiger (Germany)
BB	Der Betriebsberater (Germany)
BBJ	Boston Bar Journal (USA)
BBl	Bundesblatt (Switzerland)
BCSC	British Columbia Supreme Court (Canada)
Bd(e)	Band/Bände (volume[s])
Beil	Beilage (Supplement)
BezGer	Bezirksgericht (Austrian/Swiss district court)
BGB	Bürgerliches Gesetzbuch (Germany)
BGB-InfoV	Verordnung über Informations- und Nachweispflichten nach bürgerlichem Recht of 2 January 2002 (Germany)
BGBI	Bundesgesetzblatt (Germany)
BGE	Entscheidungen des Schweizerischen Bundesgerichts (Switzerland)
BGer	Bundesgericht (Swiss Federal Court of Justice)
BGH	Bundesgerichtshof (German Federal Court of Justice)
BGHZ	Entscheidungen des Bundesgerichtshofes in Zivilsachen (Germany)
BJM	Basler Juristische Mitteilungen (Switzerland)
BlgNR	Beilagen zu den Stenographischen Protokollen des Nationalrats (Austria)
BMJ	Bundesministerium der Justiz (Germany)
Bol mex der comp	Boletín Mexicano de Derecho Comparado (Mexico)
BR/DC	Baurecht/Droit de la construction; Mitteilungen zum privaten und öffentlichen Baurecht, Seminar für Schweizerisches Baurecht, Universität Freiburg (Switzerland)
BR-Drs	Bundesrats-Drucksache (Switzerland)
Brigham Young U L Rev	Brigham Young University Law Review (USA) (see also BYU LRev)

Brooklyn J Int'l L	Brooklyn Journal of International Law (USA)
Brussels Convention	European Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters (see also EuGVÜ)
Brussels Regulation	Council Regulation (EC) No 44/2001 of 22 December 2000 on jurisdiction and the recognition and enforcement of judgments in civil and commercial matter (see also EuGVO)
BT	Bundestag (Germany)
BT-Drs	Bundestags-Drucksache (Germany)
BT TA	Bulgarska turgosko-promishlena palata (Bulgarian chamber of commerce and industry)
Bull Civ	Bulletin des arrêts de la Cour de Cassation, Chambres civiles (France)
Bull Transp Int Ferro	Bulletin des Transports Internationaux Ferroviaires (Switzerland)
Bus Law	The Business Lawyer (USA)
BW	Burgerlijk Wetboek of 2 July 1986 (Netherlands)
BYU L Rev	Brigham Young University Law Review (USA) (see also Brigham Young U L Rev)
C consom	Code de la consommation (France)
C D C	Cuadernos de Derecho y Comercio (Spain)
C&F	cost and freight (INCOTERMS)
CA	Court of Appeal(s)/Cour d'appel (French Court of Appeal)/Corte d'Appello (Italian Court of Appeal)
CAEM	Conseil d'assistance économique mutuelle
Cah de Dr	Les Cahiers de Droit (Canada)
Cah jur fisc exp	Cahiers juridiques et fiscaux de l'exportation (France)
Calif West Int'l L J	California Western International Law Journal (USA)
Cambridge L J	Cambridge Law Journal (Great Britain)
Cambridge Lect	The Cambridge Lectures (Canada)
Can Bus L J	Canadian Business Law Journal
Can Counc Int'l L	Canadian Council on International Law
Can Int'l	Canadian International Lawyer (Canada)
Can-US L J	Canada–United States Law Journal
Cardozo J Int'l & Comp L	Cardozo Journal of International and Comparative Law (USA)
Cass	La Suprema Corte di Cassazione (Italian Court of Cassation)
Cass civ 1er	Cour de Cassation, Première Chambre civile (First Civil Chamber of the French Court of Cassation)
Cass civ 2e	Cour de Cassation, Deuxième Chambre civile (Second Civil Chamber of the French Court of Cassation)
Cass civ 3e	Cour de Cassation, Troisième Chambre civile (Third Civil Chamber of the French Court of Cassation)
Cass com	Cour de Cassation, Chambre civile, Section Commerciale (Commercial Chamber of the French Court of Cassation)
Cass req	Cour de cassation (chambre des requêtes)
Cc	Code civil (France)/Codice civile (Italy)/Código civil (Spain <i>et al</i>)
CC Fasc	periodo cronologico delle carte contenute nel fascicolo (Italy)
CCI	Chamber of Commerce and Industry/Chambre de Commerce Internationale Paris (see also ICC)
CCI Int Ct Arb	International Arbitration Court attached to the Chamber of Commerce and Industry
Ccom	Code de Commerce (France)/Código de Comercio (Spain <i>et al</i>)
CCP	Civil code of procedure (Canada)
CD/Cah de Dr	Les Cahiers de Droit (Canada)

Abbreviations

cf	confer
CFR	cost and freight (INCOTERMS)
Ch D	Law Reports, Chancery Division (Great Britain)
Chan Prot	Protocol Amending the Convention on the Limitation Period in the International Sale of Goods of 4 April 1980 (A/CONE. 97/18, annex II), YB XI (1980), 162–164
chap	chapter
China Bus Rev	China Business Review (USA)
China L R	China Law Reporter (USA)
Chron	Chronique (France)
cic	culpa in contrahendo
CIETAC	China International Economic and Trade Arbitration Commission
CIF	cost, insurance, freight (INCOTERMS)
CIM	Convention internationale concernant le transport des marchandises par chemins de fer/International Convention on the Carriage of Goods by Rail
CIP	carriage and insurance paid to (INCOTERMS)
Cir	Circuit
CISG	United Nations Convention on Contracts for the International Sale of Goods of 11 April 1980
CISG Austria	Internet database of Austrian decisions on the CISG (see bibliography)
CISG Belgium	Internet database of Belgian decisions on the CISG, University of Leuven (see bibliography)
CISG France	CISG France, Internet database of French decisions on the CISG, University of Saarbrücken (see bibliography)
CISG Pace	CISG W3 Database, Internet database, Pace University School of Law (see bibliography)
CISG Spain	CISG Spain and Latin America, Internet Database, Universidad Carlos III Madrid (see bibliography)
CISG-AC	Advisory Council of the Vienna Convention on Contracts for the International Sale of Goods (www.cisgac.com)
CISG-online	Internet database on CISG decisions and materials, University of Basel (see bibliography)
Civ	Cour de Cassation, Chambre civile (Civil Chamber of the French Court of Cassation)
CLJ	Cambridge Law Journal
CLOUT	Case Law on UNCITRAL Texts (see bibliography)
CLR	Commonwealth Law Reports (Australia)
CMEA	Council of Mutual Economic Assistance
CMR	Convention relative au Contrat de transport international de marchandises par route/Convention on the Contract for the International Carriage of Goods by Road (Geneva, 19 May 1956)
COD	cash on delivery (INCOTERMS)
COFREUROP	Conditions for the national and international trade in fruit and vegetables whether fresh, frozen or intended for industrial use of October 1999 (see www.dfhv.de)
Colo Law	The Colorado Lawyer (USA)
Colum J Transnat'l L	Columbia Journal of Transnational Law (USA)
Colum L Rev	Columbia Law Review (USA)
COM	Document of the European Commission intended for communication to the public

Com	Cour de Cassation, Chambre civile, Section Commerciale (Commercial Chamber of the French Court of Cassation)
Com int Ban	Comercio internacional Banamex (Mexico)
Com L J	Commercial Law Journal (USA)
Comp & Int'l L J S Afr	Comparative and International Law Journal of Southern Africa
Comp L J	Comparative Law Journal
Comp L Y B	Comparative Law Yearbook (USA)
Compromex	Comisión para la Protección del Comercio Exterior de México (Mexican Commission for the Protection of Foreign Trade)
Computer L J	Computer Law Journal (USA)
Computer Law	The Computer Lawyer (USA)
Conf	Conference
Conn B J	Connecticut Bar Journal (USA)
Cons Fin L Q R	Consumer Finance Law Quarterly Report (USA)
Contemp Trends	Contemporary Trends (Great Britain)
Contr Imp	Contratto e Impresa (Italy)
Contr Imp E	Contratto e Impresa, Europa (Italy)
Cornell Int'l L J	Cornell International Law Journal (USA)
Cornell L Rev	Cornell Law Review (USA)
Corp	Corporation
Corr giur	Corriere giuridico (Italy)
COTIF	Convention relative aux transports internationaux ferroviaires/ Convention concerning International Carriage by Rail of 5 May 1980
CPC	Codice di Procedura Civile (Italy)/Code de Procedure Civile (cf NCPC; France)
CPN	Cours de perfectionnement du notariat (France)
CPT	Carriage Paid To (INCOTERMS)
CR	Computer und Recht (Germany)
Ct	Court
Ct App	Court of Appeals (USA)
Ct Int'l Trade	United States Court of International Trade
CTO	Combined Transport Operator
Cu der int	Curso de Derecho Internacional (USA)
Cum L Rev	Cumberland Law Review (USA)
CVIM	Convention de Vienne sur la vente internationale de marchandises (see CISG)
D	Recueil Dalloz Sirey (France)
D Chron	Recueil Dalloz Sirey, Chronique (France)
D Del	US District Court, District of Delaware
D IR	Recueil Dalloz Sirey, Informations Rapides (France)
D Kan	US District Court, District of Kansas
D M F	Le Droit maritime français (France)
D Minn	US District Court, District of Minnesota
D NJ	US District Court, District of New Jersey
D P	Dalloz, Recueil périodique et critique mensuel (before 1941; France)
D RI	US District Court, District of Rhode Island
D Somm	Recueil Dalloz Sirey, Sommaires Commentés (France)
DAF	delivered at frontier (INCOTERMS)
Das Recht	Das Recht, Supplement to Zentralblatt für Handelsrecht (Germany)
DB	Der Betrieb (Germany)

Abbreviations

DCFR	Principles, Definitions and Model Rules of European Privat Law – Draft Common Frame of Reference
DDP	delivered duty paid (INCOTERMS)
DDR-AW/RiA	DDR-Außenwirtschaft, Supplement ‘Recht im Außenhandel’
DDU	delivered duty unpaid (INCOTERMS)
Defensor Legis	Defensor Legis (Finland)
Del Law	Delaware Lawyer (USA)
Denkschrift	Denkschrift der deutschen Bundesregierung zum Entwurf eines Gesetzes zu dem Übereinkommen der Vereinten Nationen vom 11. April 1980 über Verträge über den internationalen Warenkauf (memorandum of the Government of the Federal Republic of Germany regarding the draft law on the CISG) (see bibliography)
Denkschrift zum EKG	Denkschrift der deutschen Bunderegierung zu den internationalen Kaufrechtsübereinkommen (memorandum of the Government of the Federal Republic of Germany regarding ULF and ULIS) (see bibliography)
DEQ	delivered ex quay (INCOTERMS)
Der com int	Derecho del comercio internacional (Columbia)
Der comp	Derecho comparado (Argentina)
Der neg	Derecho de los negocios (Mexico)
DES	delivered ex ship (INCOTERMS)
DH	Dalloz, Recueil hebdomadaire de jurisprudence (1924–1940) (France)
Dick J Int’l L	Dickinson Journal of International Law (USA)
Dick L Rev	Dickinson Law Review
Dig Com L	Digest of Commercial Laws of the World (USA)
DIHT	Deutscher Industrie- und Handelstag/German Association of Chambers of Commerce and Industry
Dir	Directive
Dir com int	Diritto del Commercio Internazionale (Italy)
Dir comun sc int	Diritto Comunitario e degli scambi Internazionale (Italy)
Diss	Dissertation
Dist	District (USA)
Doc	Conférence diplomatique sur l’Unification du droit en matière de la vente internationale, Den Haag, 2–25 April 1964, Actes et Documents de la Conférence, Bd. II: Documents, Ministère de la Justice des Pays-Bas (ed), Den Haag: Imprimerie Nationale (1966)
Doc dir comp	Documentacao e Direito Comparado (Portugal)
DÖV	Die Öffentliche Verwaltung (Germany)/public administration
DR	Deutsches Recht/German Law (1931–1945)
Dr prat com int	Droit et pratique du commerce international/International Trade Law and Practice (Paris, New York)
Drake L Rev	Drake Law Review (USA)
DTI	Department of Trade and Industry
DtZ	Deutsch-Deutsche Rechts-Zeitschrift (Germany)
DtZ-Inf	Informationsbeilage zur Deutsch-Deutschen Rechts-Zeitschrift (Supplement to DtZ)
Duq L Rev	Duquesne Law Review (USA)
DZWir	Deutsche Zeitschrift für Wirtschaftsrecht
E	Entwurf (draft)
E 1958	1958 Draft of ULF

E 1976	see 1976 Geneva Draft
E 1977	see 1977 New York Draft
E 1978	see 1978 New York Draft
EAG	Einheitliches Gesetz über den Abschluß von internationalen Kaufverträgen über bewegliche Sachen of 17 July 1973 (see ULF)
EC	European Community
ECB	European Central Bank
ECE	Economic Commission for Europe
ECJ	Court of Justice of the European Communities
ecolex	ecolex (Austria)
E-Commerce Dir	Directive 2000/31/EC of the European Parliament and of the Council of 8 June 2000 on certain legal aspects of information society services, in particular electronic commerce, in the Internal Market
ECR	European Court Reports
ED	Eastern District
ED Ky	US District Court, Eastern District of Kentucky
ED La	US District Court, Eastern District of Louisiana
ED Mich	US District Court, Eastern District of Michigan
ED NY	US District Court, Eastern District of New York
ED Pa	US District Court, Eastern District of Pennsylvania
ed(s)	editor(s)/edition
EDI	Electronic Data Interchange
edn(s)	edition(s)
EEC	European Economic Community
eg	for example
EG	Europäische Gemeinschaft/European Community (see EC)
EGBGB	Einführungsgesetz zum Bürgerlichen Gesetzbuch (Introductory Law of the German Civil Code)
EJCCL	European Journal of Commercial Contract Law
EJLR	European Journal of Law Reform
EEKG	Einheitliches Gesetz über den internationalen Kauf beweglicher Sachen of 1 July 1964 (see ULIS)
El Derecho	El Derecho (Argentina)
El Foro	El Foro (Mexico)
Emory Int'l L Rev	Emory International Law Review (USA)
Emory J Int'l Disp Resol	Emory Journal of International Dispute Resolution (USA)
Enc D	Enciclopedia del diritto (Italy)
Enc Pub Int'l L	Encyclopedia of Public International Law
Energy L J	Energy Law Journal (USA)
EPÜ	Europäisches Patentübereinkommen/European Patent Convention of 1973
ERA	Einheitliche Richtlinien und Gebräuche für Dokumenten-Akkreditive/Uniform Customs and Practice for Documentary Credits (1983 Revision), ICC publication no 400
ERI	Einheitliche Richtlinien für Inkassi/Uniform Rules for Collections (1979 Revision), ICC publication no 322
ERPL	European Review of Private Law (Netherlands)
Esq	Esquire
et al	and others
<i>et seq</i>	and following
etc	etcetera (and so forth)

Abbreviations

eUCP	Supplement to the Uniform Customs and Practice for Documentary Credits for Electronic Presentation, 2002 version
EuGVO	Council Regulation (EC) No 44/2001 of 22 December 2000 on jurisdiction and the recognition and enforcement of judgments in civil and commercial matters, see Brussels Regulation
EuGVÜ	EC Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters, see Brussels Convention
EuIPRÜ (Rome 1980)	EC Convention on the Law Applicable to Contractual Obligations
EuLF	The European Legal Forum
Eur Transp L	European Transport Law (Belgium)
European L Rev	European Law Review (Great Britain)
EuZW	Europäische Zeitschrift für Wirtschaftsrecht (Germany)
EvBl	Evidenzblatt der Rechtsmittelentscheidungen, in: Österreichische Juristen-Zeitung (seit 1946); vorher selbständig (1934–1938); dann: Beilage zu 'Deutsches Recht' Teil C (DREvBl)
EVHGB	Verordnung zur Einführung handelsrechtlicher Vorschriften im Lande Österreich (Austria)
EWG	Europäische Wirtschaftsgemeinschaft/European Economic Community (see EEC)
EWiR	Entscheidungen zum Wirtschaftsrecht (Germany)
EWS	Europäisches Wirtschafts- und Steuerrecht (Germany)
Ex	Court of Exchequer
EXW	ex works (INCOTERMS)
F	Federal Reporter (USA)
F 2d	Federal Reporter, Second Series 1988–1993/West's Federal Reporter, Second Series (USA)
F 3d	West's Federal Reporter, Third Series (USA)
F Supp	Federal Supplement (USA)
FAS	free alongside ship (INCOTERMS)
Fasc	Fascicolo (Italy)
FBI	Federal Bureau of Investigation
FCA	Free Carrier (INCOTERMS); Federal Court of Australia (see also Fed Ct Aust)
FCR	Federal Court Reports (Australia)
FD&C	Food, Drug and Cosmetic Act
Fed Ct Aust	Federal Court of Australia (see also FCA)
Fed Reg	Federal Register (USA)
FF	French Franc
FIATA	Fédération Internationale des Associations de Transitaires et Assimilés/ International Federation of Freight Forwarders Associations (Vienna 1926)
Fla B J	Florida Bar Journal (USA)
Fla Int'l L J	Florida International Law Journal (USA)
FOB	free on board (INCOTERMS)
Fordham Int'l L J	Fordham International Law Journal (USA)
Fordham L Rev	Fordham Law Review (USA)
Foro it	Foro italiano (Italy)
Foro pad	Foro padano (Italy)
FRG	Federal Republic of Germany
FS	Festschrift

G com	Giurisprudenza commerciale (Italy)
G it	Giurisprudenza italiana (Italy)
Ga J Int'l & Comp L	Georgia Journal of International and Comparative Law (USA)
Ga L Rev	Georgia Law Review (USA)
Gaz Pal	La Gazette du Palais (France)
GBI	Gesetzblatt
GDR	German Democratic Republic
GebrMG	Gebrauchsmustergesetz of 8 August 1990 (Germany)
GemO	Gemeindeordnung für Baden-Württemberg of 3 October 1983 (Germany)
Geneva Draft 1976	UNCITRAL Working Group's Draft, 7th Session (Geneva 5–16 January 1976), YB VII (1976), 89–96
Geneva Draft 1977	UNCITRAL Working Group's Draft Convention on the Formation of Contracts for the International Sale of Goods, 9th Session (Geneva 19–30 September 1977), YB IX (1978), 83–85, 107–121
Geo Wash J Int'l L & Econ	The George Washington Journal of International Law and Economics (USA)
Ges Aufs	Gesammelte Aufsätze
GG	Grundgesetz für die Bundesrepublik Deutschland of 23 May 1949 (Germany)
Giust civ	Giustizia civile (Italy)
GIW	Gesetz über internationale Wirtschaftsverträge of 5 February 1976 (GDR)
GPR	Zeitschrift für Gemeinschaftsprivatrecht
GPÜ	Übereinkommen über das Europäische Patent für den Gemeinsamen Markt (Germany)
GS	Gesammelte Schriften
GU	Gazzetta ufficiale (Italy) (see also OJ)
GVBl	Gesetz- und Verordnungsblatt (Germany)
GWB	Gesetz gegen Wettbewerbsbeschränkungen (Germany)
H K	Hikakohu Kenkyu (Japan)
H L	House of Lords
Harv Int'l L J	Harvard International Law Journal (USA)
Harv L Rev	Harvard Law Review (USA)
Hastings Int'l & Comp L Rev	Hastings International and Comparative Law Review (USA)
HGB	Handelsgesetzbuch (Germany/Austria)
HGer	Handelsgericht (Swiss/Austrian commercial court)
High Ct Sing	High Court Singapore
HIPRÜ	Hague Conventions Relating to a Uniform Law on the International Sale of Goods of 15 June 1955
Hofstra L Rev	Hofstra Law Review (USA)
Hong Kong L J	Hong Kong Law Journal
Houst J Int'l L	Houston Journal of International Law (USA)
HR	Hooqe Raad (Dutch Supreme Court)
HRR	Höchststrichterliche Rechtsprechung (Germany, 1928–1942)
HSG	Handelsrechtliche Schiedsgerichtspraxis, subsequently published under the title Rechtsprechung kaufmännischer Schiedsgerichte
HWiG	Gesetz über den Widerruf von Haustürgeschäften und ähnlichen Geschäften of 6 January 1986 (Germany)

Abbreviations

I A L S	International Association of Legal Science
ibid	ibidem, the same place (Latin)
ic	in casu
ICC	International Chamber of Commerce (cf IntHK, CCI)/Court of Arbitration of the International Chamber of Commerce (Paris, France)
ICC Ct Arb	ICC Court of Arbitration
ICC Int Ct Arb Bull	ICC International Court of Arbitration Bulletin (France)
iContr	I Contratti (Italy)
Idaho L Rev	Idaho Law Review (USA)
idem	the same person (Latin)
ie	id est (that is) (Latin)
IHR	Internationales Handelsrecht, Zeitschrift für das Recht des internationalen Warenkaufs und -vertriebs (Germany)
ILM	International Legal Materials (USA)
In-house c int	In-house counsel international (Great Britain)
Inc	Incorporated
INCOTERMS	International Commercial Terms of the ICC revised in 2000 (see Appendix V)
Ind J Global Legal Stud	Indiana Journal of Global Legal Studies (USA)
Indian J Int'l L	Indian Journal of International Law (India)
Indiana Int'l & Comp L Rev	Indiana International and Comparative Law Review (USA)
Inf Bull Eur Ass Chin L	Information Bulletin for the Members of the European Association for Chinese Law (Belgium)
InsO	Insolvenzordnung vom 5.10.1994, BGBI I, p 2866 (Germany)
Int Contract	The International Contract. Law and Finance Review (Switzerland)
Int Ct Belarusian CCI	International Arbitration Court at the Belarusian Chamber of Commerce and Industry
Int Ct Bulgarian CCI	Arbitration Court at the Bulgarian Chamber of Commerce and Industry
Int Ct Hungarian CCI	Tribunal of International Commercial Arbitration of the Hungarian Chamber of Commerce and Industry
Int Ct Russian CCI	International Commercial Arbitration Court at the Chamber of Commerce and Industry of the Russian Federation
Int Ct Ukrainian CCI	Tribunal of International Commercial Arbitration at the Ukrainian Chamber of Commerce and Industry
Int Enc Comp L	International Encyclopedia of Comparative Law
Int Leg Mat	International Legal Materials (ed: American Association of International Law, Washington D C)
Int'l & Comp L Q	The International and Comparative Law Quarterly (Great Britain)
Int'l Arb J	International Arbitration Journal (USA)
Int'l Arb Rep	International Arbitration Report (USA)
Int'l Bus L J	International Business Law Journal/Revue de Droit des Affaires Internationales (France)
Int'l Bus Law	International Business Lawyer (Great Britain)
Int'l Contr Adviser	International Contract Adviser (USA)
Int'l Fin L Rev	International Financial Law Review (Great Britain)
Int'l J Leg Inf	International Journal of Legal Information (USA)
Int'l Law	The International Lawyer (USA)
Int'l law pract (NYSBA)	International law practicum, New York State Bar Association (USA)
Int'l Pro Com Rep	International Procurement Committee Report
Int'l Q	International Quarterly

Int'l Rev L & Econ	International Review of Law and Economics
Int'l Tax & Bus Law	The International Tax & Business Lawyer (USA)
Int'l Tax J	The International Tax Journal (USA)
Int'l Trade & Bus L Ann	International Trade and Business Law Annunal (Australia)
Int'l Trade Forum	International Trade Forum/Forum du Commerce International (Switzerland)
IntHK	Internationale Handelskammer Paris (see also CCI, ICC)
Intro	Introduction
Intro to Arts 1–6	Introduction to Articles 1–6
Intro to Arts 14–24	Introduction to Articles 14–24
Intro to Arts 81–84	Introduction to Articles 81–84
Intro to Arts 85–88	Introduction to Articles 85–88
Intro to Arts 89–101	Introduction to Articles 89–101
Iowa L Rev	Iowa Law Review (USA)
IPR	Internationales Privatrecht (cf PIL)
IPRax	Praxis des Internationalen Privat- und Verfahrensrechts (Germany)
IPRG	Bundesgesetz über das Internationale Privatrecht of 18 December 1987 (Switzerland)
Israel L Rev	Israel Law Review (Israel)
IStr	Internationales Steuerrecht (Germany)
Ital Y B Int'l L	Italian Yearbook of International Law
J	Justice
J Air L & Com	Journal of Air Law and Commerce (USA)
J Bus L	The Journal of Business Law (Great Britain)
J C Civ	Juris Classeur Civil (France)
J Com Arb	Journal of Commercial Arbitration (South Korea)
J Cont L	Journal of Contract Law (Australia)
J der Marítimo	Jornadas de Derecho Marítimo, Universidad de la Rabida (Spain)
J Int'l Arb	Journal of International Arbitration (Netherlands)
J Int'l Bus L	Journal of International Business Law (USA)
J Int'l Comp L	Journal of International Comparative Law
J Közlöny	Jogtudományi Közlöny (Turkey)
J L & Com	The Journal of Law and Commerce (USA)
J Leg Educ	Journal of Legal Education (USA)
J Leg Stud	The Journal of Legal Studies (USA)
J Mar L & Com	Journal of Maritime Law and Commerce (USA)
J Small & Emerg Bus L	Journal of Small & Emerging Business Law (USA)
J Transnat'l L & Pol'y	Journal of Transnational Law & Policy (USA)
J World Trade L	Journal of World Trade Law (USA)
Jb It R	Jahrbuch für Italienisches Recht (Germany)
JCP, éd E	Juris Classeur Périodique. La Semaine Juridique. Cahiers de Droit de l'Enterprise (France)
JCP, éd G	Juris Classeur Périodique. La Semaine Juridique. Édition Générale (France)
JDI	Journal du Droit International (France)
JF	Jura Falconis (Belgium)
JFT	Tidskrift, utgiven av juridiska föreningen i Finland (Finland)
JN	Jurisdiktionsnorm (Austria)
Journal des Tribunaux	Journal des Tribunaux (Belgium)
JR	Juristische Rundschau (Germany)
JT	Juridisk Tidskrift (Sweden)

Abbreviations

Jur	Jurisprudence
Jur gén	Jurisprudence générale, Répertoire méthodique et alphabétique de législation, de doctrine et de jurisprudence, Dalloz (France)
JURA	Juristische Ausbildung (Germany)
Juris Data	Internet database (France)
JuS	Juristische Schulung (Germany)
JW	Juristische Wochenschrift (Germany)
JZ	Juristenzeitung (Germany)
K B	Law Reports, King's Bench Division (Great Britain)
Kaigai S H	Kaigai Shoji Homu (Japan)
KassGer	Kassationsgericht (Switzerland)
KG	Kammergericht (Court of Appeals in Berlin, Germany)
KGer	Kantonsgericht (Swiss Court of Appeals; Swiss Court of First Instance)
KO	Konkursordnung of 20 May 1898 (Germany)
Kokusai S H	Kokusai Shoji Homu (Japan)
Köpl	Köplagen (Sweden)
KSchG	Konsumentenschutzgesetz (Austria)
Ky	Kentucky
L & Pol'y Int'l Bus	Law and Policy in International Business
L J	Lord Justice
L J Ex	Law Journal Reports, Exchequer, New Series, 1831–1875 (Great Britain)
L Q R	The Law Quarterly Review (Great Britain)
L Soc J	Law Society Journal (USA)
L T	Law Times Reports (Great Britain)
La L Rev	Louisiana Law Review (USA)
La Ley	La Ley (Spain)
Lakimies	Lakimies (Finland)
Late Payment Directive	Directive 2000/35/EC of the European Parliament and of the Council of 29 June 2000 on combating late payment in commercial transactions
Law Inst J	Law Institute Journal (Australia)
Law YB China	Law Yearbook of China (China)
Leg Stud	Legal Studies
Lesotho L J	Lesotho Law Journal
Lex Mundi WR	Lex Mundi World Reports
LEXIS	Database of LEXIS–NEXIS
LG	Landgericht (German/Austrian Regional Court)
Limitation Convention 1974	Convention on the Limitation Period in the International Sale of Goods (A/CONF/.63/15), YB V (1974), 210–15
Liverpool L Rev	Liverpool Law Review (Great Britain)
Lloyd's Mar & Com L Q	Lloyd's Maritime and Commercial Law Quarterly (Great Britain)
Lloyd's Rep	Lloyd's List Law Reports (Great Britain)
LM	Entscheidungen des Bundesgerichtshofs (decisions of the BGH), collection published by Lindenmaier and Möhring
LMK	see LM
Loy L Rev	Loyola Law Review (USA)
Loy LA Int'l & Comp L J	Loyola of Los Angeles International and Comparative Law Journal (USA)
Loy LA L Rev	Loyola University of Los Angeles Law Review (USA)