# Arbitration Law and Practice in China

THIRD EDITION

JINGZHOU TAO



### **Arbitration Law and Practice in China**

Third Edition

Jingzhou Tao



Published by: Kluwer Law International PO Box 316 2400 AH Alphen aan den Rijn The Netherlands Website: www.kluwerlaw.com

Sold and distributed in North, Central and South America by:
Aspen Publishers, Inc.
7201 McKinney Circle
Frederick, MD 21704
United States of America
Email: customer.service@aspenpublishers.com

Sold and distributed in all other countries by: Turpin Distribution Services Ltd Stratton Business Park Pegasus Drive, Biggleswade Bedfordshire SG18 8TQ United Kingdom Email: kluwerlaw@turpin-distribution.com

Printed on acid-free paper.

ISBN 978-90-411-4046-3

©2012 Kluwer Law International BV, The Netherlands

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without written permission from the publisher.

Permission to use this content must be obtained from the copyright owner. Please apply to: Permissions Department, Wolters Kluwer Legal, 76 Ninth Avenue, 7th Floor, New York, NY 10011-5201, USA. Email: permissions@kluwerlaw.com

Printed and Bound by CPI Group (UK) Ltd, Croydon, CRO 4YY.

## Acknowledgements

In the three years that it has taken to write the first edition of this book and for the months spent updating the information contained therein, I have had much assistance from many colleagues and friends. For their time and patience I am forever grateful. Some commented on work in progress and others suggested or discouraged items of discussion.

As to the first and most difficult edition, special thanks are due to my former partner Laurence Craig, uncontested authority in the international arbitration community, for his diligent review of the drafts and for his valuable and insightful comments. My thanks also go to Wu Shuchen – previously my Peking University Law School classmate, then Deputy President of Beijing No. 2 Intermediate People's Court, and Director General of the Legal Affairs Department of the Beijing Organizing Committee for the Games of the XXIX Olympiad (BOCOG) – for his assistance in gathering court cases. This project also could not have been completed without the untiring efforts of my former colleagues Shi Hong, Zhou Jing, Ouyang Jianyu, Miao Jianwen, Gu Huaning, Yu Fang, Diarmuid O'Brien. Thanks also to Herman Wong and Wang Ying for their further review as well as many helpful suggestions, and to Liu Meimei for preparing the index and formatting the manuscript.

For the second edition of this book, I had the precious support of Clarisse von Wunschheim, Edward Hillier, Mariana Zhong and many other colleagues from my former firm.

For this edition, I need to thank my tireless colleague Mariana Zhong for her continuing assistance and for the valuable assistance of Que Bingxue.

Without all this behind-the-scenes help, this book would not have been possible. Once again, thanks to all those mentioned above, and to anyone who

may have been accidentally omitted, for making this a better book. Any lingering errors and omissions are solely my own.

Jingzhou Tao June 2012 Beijing, China

### About the Author

Mr Tao is recognized as an expert in international arbitration and corporate law. He has advised on China-related matters since 1985 and has maintained an active practice in China for over twenty years. During this time, the author has advised numerous clients on international legal matters, particularly on the legal, financial, tax and commercial aspects of trade and investment and related disputes. He has represented several dozens of Fortune 500 companies and many major European, Japanese and American companies in hundreds of transactions in China, on such matters as the establishment of equity joint ventures, contractual joint ventures and wholly foreign-owned enterprises, in addition to business and tax planning, mergers and acquisitions, strategic alliances, and intellectual property protection. Mr Tao has also acted as counsel, chief arbitrator or party-nominated arbitrator in substantial numbers of international arbitration proceedings involving letters of credit, construction projects, management contracts, joint ventures, technology transfers, trademark licensing agreements, agency agreements, merger and acquisitions and the international sale of goods. The author also counsels numerous Chinese companies for their merger & acquisition and arbitration activities in foreign countries.

Prior to October 2005, the author was the Managing Partner of Coudert Brothers' China practice. Mr Tao also worked with a major French firm in Paris from 1985 to 1991. He was admitted to practice law in China and Paris in 1989 and 1992, respectively. Mr Tao currently is the Managing Partner of Dechert LLP responsible for the Asia practice. His contact email is jingzhou.tao@dechert.com.

The author has been a Member of the ICC International Court of Arbitration from 1999 to the present and sit on the board of London Court of International Arbitration. He is listed as an arbitrator at the Court of Arbitration for Sport, the Hong Kong International Arbitration Centre, the China International Economic and Trade Arbitration Committee (CIETAC), Beijing Arbitration Commission, and more. He is also a Member of the Advisory Committee of CIETAC, co-chair of China International Arbitration Club and Chair of the Commission on

xvi About the Author

International Commercial Arbitration of ICC China, as well as an Adjunct Professor at Peking University Law School and of East-China University of Political Science and Law. He is a Chartered Arbitrator.

### Preface

Ultimately, it is a fundamental principle of economic development that a first class economy may only be achieved with the parallel development of a competent, impartial and efficient legal system capable of protecting the rights of investors and other risk-takers encouraged to invest in the economy. In particular, it is imperative that investors are confident in the ability of the courts to interpret and to apply the rule of law, free from external influence. Unfortunately, this has not always been the experience in China after the Communist Party's takeover of the country. Disregard for the rule of law reached its nadir during the 1960s, when officialdom actively and deliberately engaged in a program to discredit the very 'concept of law' itself, whilst actively promoting Mao Zedong Thought. It was only in the late 1970s that the Chinese leadership – particularly Deng Xiaoping – adopted the strategy of opening up and reform, a policy that required the fundamental reform and modernization of the legal code and practices. In that regard, it is not insignificant that one of the first new laws to be promulgated was the Sino-Foreign Equity Joint Venture Law of the People's Republic of China (Sino-Foreign Equity Joint Venture Law), designed to afford foreign investors the degree of certainty they required for undertaking commercial operations in China. The years after 1978 witnessed a virtual coming of age in terms of China's legal development. China's rapid economic growth and expansion was only matched by unprecedented and equally rapid legal reform that saw the conveyor-belt-like promulgation of a plethora of statutes and regulations treating multifarious subject matters, all designed to afford confidence to foreign investors in the ability of the Chinese legal code and system to protect their investments and contractual rights.

However, the industrious production and promulgation of laws and regulations, in the hundreds, has proved unable to excise some of the more fundamental

Adopted by the 2nd Session of the 5th Standing Committee of the NPC on 8 Jul. 1979, revised by the 4th Session of the Standing Committee of the 9th NPC on 15 Mar. 2001, and effective from 15 Mar. 2001.

xviii Preface

malignancies evident in the Chinese legal system - e.g., the dearth of jurisprudence; an inexperienced and/or generally ill-trained judiciary; a lack of established and uniform procedural rules, or at least deficiencies in their universal application; and rampant local protectionism. Indeed, in China, judges used to be appointed to the bench without formal legal training of any description. This, combined with the limited, but effective, supervisory powers by provincial government over the local judiciary, has called into question the efficacy, impartiality and independence of the judicial system, and has contributed substantially to the fears and apprehensions of foreign investors. In particular, in disputes between Chinese and foreign companies, the judiciary has often been accused of succumbing to political and social pressures exerted by provincial bureaucrats anxious to secure a verdict in favor of the local party to the dispute. Although China is making great efforts to improve the quality of its judiciary, a number of problems must be overcome before a truly independent judiciary can be established nationwide. Indeed, it was in this environment that the central government became acutely aware of the need to take the dual steps of overhauling and modernizing both the judicial system and the system of arbitration in China. For arbitration, such modernization manifested itself in the Arbitration Law of the People's Republic of China of 1994 (Arbitration Law).<sup>2</sup>

In a truly global world, the international business community should be able to feel confident that commercial arbitration can be conducted both competently and independently irrespective of the identity of the arbitration institution or of the place of arbitration. However, undeniably, the overwhelming majority of international arbitration takes place before eminent European and North American arbitration centres, most notably the International Court of Arbitration of the International Chamber of Commerce (ICC International Court of Arbitration), the London Court of International Arbitration (LCIA), the International Arbitral Centre of the Austrian Federal Economic Chamber,<sup>3</sup> the Arbitration Institute of the Stockholm Chamber of Commerce, the American Arbitration Association centres with long and well-established traditions of arbitration. In that climate, it is certainly difficult for parties from less-developed countries to secure the agreement of foreign investors to seek arbitration at venues beyond the shores of Europe and North America, as foreign investors are somewhat apprehensive about the arbitration laws prevailing in less-developed countries. However, these concerns have to a large extent been allayed through the adoption of the UNCITRAL Model Law on International Commercial Arbitration (UNCITRAL Model Law)<sup>4</sup> by many less-developed and developing countries.<sup>5</sup> Whilst this has

Adopted at the 9th Session of the Standing Committee of the 8th NPC, promulgated by Order No. 31 of the President of the People's Republic of China on 31 Aug. 1994 and effective from 1 Sep. 1995. See Appendix A

<sup>3.</sup> Also known as the Vienna International Arbitral Centre (VIAC).

Adopted by the United Nations Commission on International Trade Law (UNCITRAL) on 21 Jun. 1985, and as amended on 7 Jul. 2006.

Up to Mar. 2012, legislation based on the UNCITRAL Model Law has been enacted in more than sixty
countries and territories worldwide, including Australia, Canada, Germany, Hong Kong SAR and Macao
SAR. For an updated and detailed list of all signatory countries to the UNCITRAL Model Law, cf.

Preface xix

not been the case in China, it is noteworthy that the *UNCITRAL Model Law* has been adopted by Hong Kong SAR and Singapore, two Asian economic hubs that rank amongst the top ten countries or territories through which foreign investment into China is channeled. It therefore comes as no surprise that many investors in China and Asia generally strive to secure agreement to the arbitration for their commercial disputes in either Hong Kong or Singapore. Indeed, the Hong Kong International Arbitration Centre (HKIAC) and the Singapore International Arbitration Centre (SIAC) are undoubtedly the two fiercest competitors faced by Chinese arbitration institutions and in particular by the China International Economic and Trade Arbitration Commission (CIETAC) in Asia.

Finally, the inability, in many instances, to enforce foreign court judgments in China, and vice versa, continues to cause difficulties for the business community. Whilst China has agreed to treaties for international judicial assistance, including the issue of recognition and enforcement of judgments by foreign courts with certain States, 6 China has no such treaties with some of the major industrialized economies, such as Japan, the UK, and the USA.7 However, these major industrialized nations and China are amongst the 133 states and territories that have acceded to the 1958 United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards (the New York Convention), that provides a mechanism for the recognition and enforcement of foreign arbitral awards. China's accession to the New York Convention in 1986 and its enactment of an arbitration law in 1994 have been the keys to the acceptance of arbitration as the preferred method for the resolution of international commercial disputes with a Chinese party or parties. This book, while briefly tracing the early development of arbitration in China, seeks to provide an analysis of the development of arbitration in China since the introduction of the Arbitration Law, while including all current legislative trends. It will focus on those aspects of the applicable law, its interpretation and implementation that have combined to produce a unique system of arbitration, often and accurately referred to as Arbitration with Chinese Characteristics.

Jingzhou Tao

<sup>&</sup>lt;a href="http://www.uncitral.org/uncitral/en/uncitral\_texts/arbitration/1985Model\_arbitration\_status.html">http://www.uncitral.org/uncitral/en/uncitral\_texts/arbitration/1985Model\_arbitration\_status.html</a>.

Examples of countries with which China has concluded treaties include France, Poland, Mongolia, Romania, Russia, Byelorussia, Cuba, and Spain. Moreover, Mainland China has recently concluded two arrangements providing for the recognition and enforcement of court judgments rendered by courts in Macao and Hong Kong (see: para. 242).

<sup>7.</sup> China has participated in the negotiations which led to the 2005 Hague Convention on Choice of Court Agreements, which provides for the recognition and enforcement of court judgments rendered by a court of a Contracting State designated in an exclusive choice of court agreement. It is, however, still unknown whether China will sign and ratify it.

### List of Abbreviations

AAA American Arbitration Association

ABIC Administrative Bureau for Industry and Commerce
ADNDRC Asian Domain Names Dispute Resolution Centre
AIC Administration for Industry and Commerce

ARI Arbitration Research Institute of the China Chamber

of International Commerce

BAC Beijing Arbitration Commission BIT Bilateral Investment Treaty CAA China Arbitration Association

CCOIC China Chamber of International Commerce

CCPIT China Council for the Promotion of International

Trade

CIETAC China International Economic and Trade Arbitration

Commission

CIAC China International Arbitration Club
CMAC China Maritime Arbitration Commission
CNNIC China Internet Network Information Centre

DRSP Dispute Resolution Service Provider

EDI Electronic Data Interchange

FETAC Foreign Economic and Trade Arbitration Commission

FIE Foreign Invested Enterprise

FTAC Foreign Trade Arbitration Commission
HKIAC Hong Kong International Arbitration Centre

ICANN Internet Corporation for Assigned Names and Num-

bers

ICC International Chamber of Commerce

ICSID International Centre for the Settlement of Investment

Disputes

KIDRC Korean Internet Address Dispute Resolution Commit-

tee

LCIA London Court of International Arbitration

MAC Maritime Arbitration Commission
MII Ministry of Information Industry

MOFCOM Ministry of Commerce NPC National People's Congress

SAIC State Administration of Industry and Commerce

SCC Stockholm Chamber of Commerce SAR Special Administrative Region

SIAC Singapore International Arbitration Centre

SOE State Owned Enterprise

UN United Nations

UDNDRP Uniform Domain Name Dispute Resolution Policy

Rules

UNCITRAL United Nations Commission on International Trade

Law

VIAC Vienna International Arbitral Centre

WFOE Wholly Foreign Owned Enterprise

WIPO World Intellectual Property Organization

# Table of Contents

Ackno	owledge	ement	S	xiii	
About	the A	uthor		XV	
Prefac	ce			xvii	
List o	f Abbr	eviati	ons	xxi	
	ter I				
	-		tration in China	1	
I		oduc		1	
Π	Do	Domestic Arbitration			
	A	Pre	-Arbitration Law	2	
		1	Lack of Independence	4	
		2		4	
		3	Arbitral Awards without Binding Force	4	
	В	Pos	st-Arbitration Law	4	
		1	Free-Establishment of Arbitration Commissions	5	
		2	Full Independence of Arbitration Commissions	6	
		3	Expanded Scope of Arbitral Subject Matter	7	
		4	Finality of the Arbitral Award	7	
		5	Establishing Jurisdiction via the Arbitration		
			Agreement	8	
III	For	Foreign-related Arbitration			
	A	Development of Foreign-Related Arbitration			
	В	Arl	bitration and Chinese Legislative Developments since		
		19	78	12	
	C	Ch	ina's Accession to International Conventions	14	

	D	Bilateral Investment Treaties	15	
	E	The Support of the Supreme People's Court	18	
IV		TAC and CMAC: the International Arbitration Institutions		
		he PRC	22	
	Α	Historical Development of CIETAC and CMAC	22	
	В	Jurisdictional Development of the CIETAC	24	
		1 FTAC Arbitration Rules (1956)	24	
		2 CIETAC Arbitration Rules (1988)	25	
		3 CIETAC Rules (1994)	25	
		4 CIETAC Rules (1995)	29	
		5 CIETAC Rules (1998)	29	
		6 CIETAC Rules (2000)	31	
		7 CIETAC Rules (2005)	31	
		8 CIETAC Rules (2012)83	33	
		9 CIETAC Financial Arbitration Rules (2003/2005)	36	
		a Scope of Application	37	
		b Time Limits	37	
		c Panel of Financial Arbitrators	37	
		d Increased Flexibility	38	
		e Nondiscriminatory Cost Schedule	38	
	C	CIETAC: Foreign-Related Caseload 1990-2010	39	
V	The	CAA	41	
		1 Necessity of Establishment	42	
		2 Legal Status and Character	42	
		3 Duties and Functions	43	
	VI	Relationship Between Arbitration and the Courts	44	
Chapt				
Arbiti		1 Agreement	47	
I		oduction	47 48	
II	Form of the Arbitration Agreement			
	A	Written Form Requirement of the Arbitration Agreement	48	
	В	Types of Arbitration Agreements	49	
		1 Arbitration Clause or Independent Arbitration		
		Agreement	49	
		2 Submission Agreement	49	
		3 Incorporation by Reference	50	
III		stantive Requirements of the Arbitration Agreement	51	
	A	Capacity Requirement	51	
		1 General Capacity Requirement of the Parties	51	
		2 Corporations	52	
		a Group Companies	52	
		b Mergers and Acquisitions	54	
		c Contract Assignment	56	
		3 Capacity in the Context of Agency	58	

		a Invalid Arbitration Agreement signed by an					
		Agent	58				
		b Different Types of Agency and the Binding Effect					
		of an Arbitration Agreement on the Principal	60				
	В	Substantive Requirements Provided Directly by the Law	64				
		1 Expression of the Parties' Intention to Arbitrate	64				
		a True Expression	65				
		b Clear Expression	65				
	C	Arbitrable Disputes	66				
		1 Non-arbitrable Disputes as Specified by Law	66				
		a Administrative Disputes	66				
		b Disputes concerning Personal Rights	69				
		c Labour Disputes/Agricultural Projects	69				
		2 Scope of Arbitrable Disputes	70				
	D	Determining the Arbitration Commission Selected by the					
		Parties	71				
		1 Selecting Two Arbitration Commissions	72				
		2 Arbitration Institution Incorrectly Recorded	73				
		a Incorrect Name	73				
		b Outdated Name	73				
		3 Selection of the Place of Arbitration	74				
	E	Ad hoc Arbitration	76 78				
IV	Determining Validity						
	A	Validity Considered on Two Separate Occasions 7					
	В	The Prior-Reporting System	80				
	C	Supreme People's Court and the Issue of Determining					
		Invalidity	80				
	D	Criteria for Setting Aside an Award	81				
V		e Severability Doctrine	82				
	Α	The Application of the Severability Doctrine in China	82				
	В	Effect of an Invalid Contract on an Arbitration Agreement	85				
VI		mination and Waiver of Arbitration Agreement	86				
VII		commended Arbitration Clauses	87				
	A		87				
	В	Ancillary Provisions to Arbitration Agreement	88				
		1 Place of Arbitration	89				
		2 Language of Arbitration	90				
		3 Arbitration Rules	91				
		4 Nationality of Arbitrators	92				
		5 Applicable Law Requirements	92				
		6 Appointment of Arbitrators	93				
Chap			0.5				
Tour		Arbitral Jurisdiction ferences Between Court and Arbitral Jurisdiction	95 95				
A	1/11	referees between Court and Aibitial Julisulction	7.				

II	Challenging Jurisdiction Prior to the Commencement of the Arbitration Procedure	96		
III	Challenging Jurisdiction During the Arbitration Procedure	97		
IV	Jurisdiction of CIETAC	99		
V	Jurisdiction of CMAC	103		
VI	Jurisdiction of Commissions  Jurisdiction of Domestic Arbitration Commissions	103		
V 1	Jurisdiction of Domestic Arottation Commissions	104		
	ter IV	100		
	icable Law	107		
I	Introduction	107		
II	The Law Governing the Arbitration: The Lex Arbitri	108		
	A Lex Arbitri	108		
***	B The Role of the Place Where the Award Is Rendered	109		
III	The Law Applicable to the Substance	111		
	A Limited Party Autonomy	111		
	B Conflict of Law Rules and the Applicable Law			
	Thereunder	112		
	C The Law Ex Aequo et Bono	114		
Chap	oter V			
Arbit	tration Procedure	117		
I	Domestic Arbitration, Foreign-related Arbitration and Foreign			
	Arbitration	117		
II	Domestic Arbitration Procedure	118		
	A Arbitrators and the Arbitral Tribunal	118		
	1 Appointment to the Panels of Arbitrators in Domestic			
	Arbitration	118		
	2 Formation of the Arbitral Tribunal	120		
	B The Place of Arbitration	121		
	C Cost Schedules	122		
	D Preservation Measures	126		
	1 Preservation of Evidence	126		
	2 Property Preservation Measures and Advanced			
	Execution	127		
	3 No Further Preservation Measures	128		
Ш	Foreign-Related Arbitration Procedure	129		
	A Arbitrators and the Arbitral Tribunal	129		
	1 Appointment to the CIETAC Panel of Arbitrators	129		
	2 Notification to the Parties	132		
	3 Tribunal Formation	133		
	4 Choice of Arbitral Rules and Party Autonomy	136		
	B The Place of Arbitration	137		
	C Language of the Arbitration			
	D Cost Schedules: CIETAC, CMAC and BAC	137 138		
	1 CIETAC Fee Schedule for Foreign-related Arbitration	150		
	Cases	138		
	Cubco	170		

Table	of Co	ontents	xvii			
		2 CMAC Handling Fees Schedule	140			
		3 BAC Fees Schedule for Foreign-related Arbitration				
		Cases	141			
		4 Comparison of Fee Schedules of CIETAC and BAC				
		with ICC and HKIAC	141			
	E	Preservation Measures	142			
IV	Gei	neral Principles of Procedure for Arbitration in China	142			
	A	Application and Acceptance	142			
		1 Prerequisites in Applying for Arbitration in China	142			
		2 Application for Arbitration and Acceptance	143			
	В	Challenging Arbitrators and the withdrawal of Arbitrators	144			
	C	Arbitral Hearing	147			
	D	Evidence	148			
		1 The Collection and Presentation of Evidence	148			
		2 Cross-Examination	149			
		3 Examination and Identification of Evidence	151			
	E	The Combination of Conciliation and Arbitration	153			
		1 Introduction	153			
		2 Court Conciliation	154			
		3 Institutional Conciliation	155			
		4 Conciliation within the Arbitration Process	157			
	F	Rendering the Arbitral Award	162			
		1 Time Limit and Content of Arbitral Award	162			
		2 Correction and Supplement to the Arbitral Award	165			
	G	Summary Proceedings	166			
	H	Statutory Limitation Periods	166			
	I	Confidentiality of the Arbitration Hearing	167			
	pter V		2 2 2			
		ent of Arbitral Awards in China	169			
I		gal Basis for the Enforcement of Arbitral Awards	170			
	Α	Legal Basis for the Enforcement of Domestic Arbitral	150			
	D	Awards	170			
	В	Legal Basis for the Enforcement of Foreign-Related	171			
	_	Arbitral Awards	171			
	C	Legal Basis for the Enforcement of Foreign Arbitral	177			
		Award	174			
		1 Legislation Prior to China's Accession to the	174			
		New York Convention	174 175			
TT	TI	2 Accession to the New York Convention				
II		THE ENFORCEMENT OF ARBITRAL AWARDS IN CHINA				
	A					
	A		176			
	В	Enforcement Proceedings Challenging an Arbitral Award				
	D	Chanciging an Arbitial Awald	178			