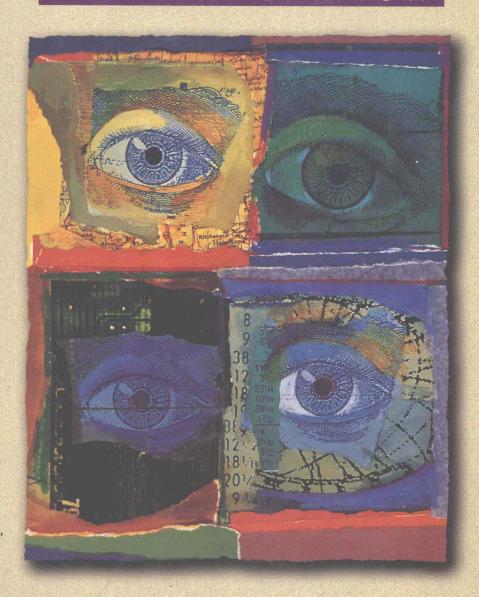
Foundations of

SOCIOLOGY

SEVENTH EDITION



METTA SPENCER

The brook is drifted bodyes.

Foundations of

SOCIOLOGY

SEVENTH EDITION

METTA SPENCER

University of Toronto

With The Editorial Collaboration of

ALEX INKELES

Stanford University

With contributions from books in the "Foundation of Modern Sociology Series" by

JOSEPH BEN-DAVID

THEODORE M. MILLS

HUBERT M. BLALOCK, JR.

WILBERT E. MOORE

ALBERT K. COHEN

THOMAS F. O'DEA

AMITAI ETZIONI

TALCOTT PARSONS

LAWRENCE M. FRIEDMAN

PATRICIA SEXTON

DAVID M. HEER

NEIL J. SMELSER

ALEX INKELES

MELVIN M. TUMIN



To Archie Hanlan

Canadian Cataloguing in Publication Data

Spencer, Metta, 1931– Foundations of modern sociology

7th ed.

ISBN 0-13-365644-6

1. Sociology.

2. Social history – 20th century.

I. Title.

HM51.S86 1996 301

C95-931545-4



© 1996, 1993, 1990, 1985, 1982, 1979 Prentice-Hall Canada Inc., Scarborough, Ontario A Viacom Company

ALL RIGHTS RESERVED

No part of this book may be reproduced in any form without permission in writing from the publisher.

Every reasonable effort has been made to obtain permissions for all articles and data used in this edition. If errors or omissions have occurred, they will be corrected in future editions provided written notification has been received by the publisher.

Prentice-Hall, Inc., Englewood Cliffs, New Jersey

Prentice-Hall International (UK) Limited, London

Prentice-Hall of Australia, Pty. Limited, Sydney

Prentice-Hall Hispanoamericana, S.A., Mexico City

Prentice-Hall of India Private Limited, New Delhi

Prentice-Hall of Japan, Inc., Tokyo

Simon & Schuster Asia Private Limited, Singapore

Editora Prentice-Hall do Brasil, Ltda., Rio de Janeiro

ISBN 0-13-365644-6

Acquisitions Editor: Marjorie Munroe Developmental Editor: Karen Sacks Production Editor: Lisa Berland

Production Coordinator: Deborah Starks Permissions/Photo Research: Robyn Craig Cover/Interior Design: Olena Serbyn

Cover Image: Image Bank/Jane Sterrett

Page Layout: Zofia Moczulak

12345

CC

00 99 98 97 96

Printed and bound in the United States

Book printed on recycled paper

We welcome readers' comments, which can be sent by e-mail to collegeinfo_pubcanada@prenhall.com

PREFACE

I began preparing the first edition of this book in 1969, while we were witnessing all the dramatic social changes and reforms of the sixties. The first edition reflected the sociological concerns of its period—as have all the subsequent editions. Yet over the years, the original debates have not vanished completely. They have simply been overlaid with additional and newer perspectives.

In the sixties, for example, sociologists were mainly preoccupied with the goal of overcoming social inequality with respect to social class, racial and ethnic conflicts, gender (or "women's liberation," as it was then called), as well as the exploitation of the underdeveloped countries by transnational capitalism. We cannot pretend to have resolved any of these questions, which remain live problems.

During the later seventies the main issue for Anglophone Canadian sociologists was the formation of a distinctive Canadian identity, culture, and economy, as opposed to the Americanization of almost everything. Canadians felt vulnerable, so that an up-to-date textbook writer of that period tried to use only Canadian examples, even if that meant skimping on cross-cultural comparisons between Canada and other societies where many immigrant students had been born. This question of Canadian culture remains alive today, though the society has become less insular, for several reasons. The long constitutional debate over Quebec's sovereignty has been the major factor bringing this change, but it was matched by the political struggle over free trade, which focused Canada's attention on its place in the global economy. This was also the period when the nuclear arms race was at its most dangerous phase and the social activists of the day had to concentrate on overcoming it and limiting the effects of the Cold War. This is when I added a new chapter on war and peace, and it is still an important part of the book, for unfortunately warfare has not declined but only taken on a different shape.

By the eighties and early nineties, after Mikhail Gorbachev had put a stop to the Cold War, a number of nationalistic wars broke out around the world, especially in the formerly socialist countries that were undergoing secession, but also in such Third World spots as Somalia. These events also meant that Canadians could not be preoccupied merely with Canada's own problems, partly because Canadian peacekeepers were so important on the global scene, and partly because the refugees from these terrible conflicts often made their way to Canada and settled here.

During the later nineties, in addition to international relations and international trade, many Canadians have shifted their focus to the environment. We know that the entire biosphere is in danger and that individual nations cannot solve these problems; we must cooperate through transnational arrangements such as the United Nations and other global organizations. Accordingly, in

this edition I have added a separate chapter on the environment and have again separated the chapters on economics and politics, which are becoming so important during this period of globalization.

The overall trend, then, is for Canadian sociology to become more conscious of the whole planet. This need not diminish the importance of older debates about inequality, but in fact many of those debates have also changed. All around the world, the late nineties seem to be a time of political and economic conservatism. In only a few countries is socialism still upheld as the ideal. Even highly democratic socialist societies, such as Scandinavia, are privatizing and reducing their welfare states. Marxist sociology is no longer as credible as twenty years ago, but there is no alternative approach that is offering any readymade solutions. A textbook today must introduce students to a sociology that is more tentative about its recommendations and even a little uncertain about what it should be doing. The trend toward "post-modernism" reflects the more limited aspirations of sociologists in the nineties.

Yet sociology will not dwindle away. The world needs the information that can be generated by this field of research. I hope that many students who begin the study of sociology with this textbook will adopt this work as a lifetime vocation. I hope you will find a niche where you can find pleasure in working as a sociologist.

Instead of proposing a grandiose, ready-made ideological formula for you to adopt, what I have tried to do in this book is to describe some of the problems that need to be solved. You don't need a major ideological theory such as Marxism anyway. Sociologists should just keep their eyes on the ball—focusing all the time on the pragmatic problems that have obvious political or social implications for policy-makers. Do that and you will probably make a difference as a sociologist—or in whatever other field of work you undertake. May this book be an appropriate offering to the lives of its readers and to the highest purposes that you intend to serve.

NEW TO THIS EDITION

A new chapter is devoted to issues of the environment. This chapter reviews the current status of the world's resources and the problems caused by industrial agriculture. We take into account Clive Ponting's evidence about the collapse of previous civilizations as resulting from overpopulation. We consider the Thomas Homer-Dixon research showing that shortages of basic necessities (e.g., land, water, firewood) accompanying high population growth in poor countries tends to increase the amount of violence.

The material on politics and economics, which used to be combined in one chapter, now are in two separate chapters, *Politics* and *Economic Life*. The new politics chapter emphasizes the requisites and correlates of democracy, which is in a period of expansion around the world. The new economic life chapter addresses the changes in the world economy—the breakdown of the Cold War economic blocs and the increase in globalization, with its effects on the South as well as the East and West. We also cover the effect of the World Bank on sponsoring harmful megaprojects such as dams in the South.

With the addition of the chapter on the environment, the chapter on *Population and Ecology* in the last edition has been changed to *Population and Health*. Among added features is a comparison between the American and Canadian health care systems. Also, the debate over population policy is reviewed, with particular reference to Ruth Dixon-Mueller's research pointing out the importance of empowering women. This approach provided the winning policy recommendation at the 1994 population conference in Cairo.

I have deleted the chapter on A Nation and a World in this edition, but the issues that it covered can still be found in other sections. For example, the chapter on ethnicity is now called Ethnicity and Nationalism. It covers the rise of nationalistic movements around the world. It also covers the distinction between French and German laws regarding naturalization and citizenship.

ORGANIZATION

The book is divided into four sections: (1) an Introduction; (2) a section on the individual in society; (3) a section on social institutions; and (4) a section on changing society.

The *Introduction* is designed to acquaint the student with the major theoretical traditions in the discipline and the notion that knowledge is acquired in a systematic, empirical way.

The Individual in Society explains that individuals acquire their particular traits through social experience. We begin by introducing the notion that cultures—ideas, symbols, and ways of living—are transmitted through communication in particular communities. We move from the dynamics of face-to-face relationships and other forms of micro-level social interaction to group structures—small group relations as well as the importance of bureaucracy in shaping our lives. This section also has a chapter on the classical deviance material and contemporary problems of crime and punishment. We examine the impact of social inequality and the challenges of allocating benefits fairly within a society.

Social Institutions deals with the basic structural "building blocks" that are found everywhere but which vary greatly from one society to another: the family, religion, education, the political system, the economy, cities and other settlements, and ethnic groups.

Changing Society deals with more fluid factors—processes that today tend to interrupt the routines of established institutions and require new solutions. These include warfare and the means of limiting it, population growth, disease and other threats to health, surges of social protest and unrest, modernization, and other ways of understanding global dynamics.

Each chapter is divided into three major sections: (1) a basic core section; (2) a Research section; and (3) a Policy section.

The basic core section of each chapter contains an orderly presentation of the major concepts and theories of the topic area of the chapter. Important sociologists past and present and the exciting controversies that sometimes swirl around them are discussed. The core section emphasizes the lasting aspects of sociology—the basic concepts and significant issues that sociologists think about.

The Research: Social Scientists at Work section focuses on recent empirical research in the topic area of the chapter and discusses one or more landmark studies. It emphasizes the way sociologists come to know what they know and the people and events that have contributed to that store of sociological knowledge.

The *Policy: Informing Decision Making* section talks about political, economic, or ethical issues concerning which people have to make decisions. By discussing roles that sociologists can play in shaping the world of the future, this section serves to answer questions that are sometimes raised about the "relevance" of sociology.

FEATURES

Other elements of the book have been designed to make learning more effective for students:

GLOSSARIES

A glossary containing several hundred careful definitions of all important concepts is found at the end of the book for easy reference. In addition, key terms within the body of the text are printed in bold italic, defined when they are used for the first time, and reviewed in lists of key terms at the end of each chapter. This reinforces the learning of the most important terms found in this book as well as in advanced books and courses on particular areas of sociology.

SUMMARIES

Each chapter is followed by a summary that reviews the most important ideas presented in the chapter. Basic concepts are again stressed.

READING LISTS

Extensive reading lists appear at the end of each chapter, with descriptive annotations to suggest potential uses of the books.

GRAPHS, CHARTS, AND TABLES

Because much empirical research in the field of sociology is reported in tabular form, a selection of this type of material is included. Students are given a thorough introduction on how to read and construct tables in Chapter 2.

PHOTOGRAPHS

A lively array of pictures has been chosen to provoke thought and to make points visually that could not be expressed in words.

THE RESEARCH PAPER

An appendix at the end of the book is addressed to students. Its purpose is to show how to use the library and how to write a term paper.

TABLE of CONTENTS

Preface ix Acknowledgments xi

PART1 INTRODUCTION

Chapter 1	What is Sociology? 4
	Sociology 5
	The Other Social Sciences 6
	A Brief Historical Survey of Sociology 8
	The Early Sociologists 8
	Sociology in the United States 11
	Sociology in Canada 12
	The Dominant Perspectives in Sociology 15
	Structural Functionalism 15
	The Conflict Model 16
	Exchange Theory 16
	Symbolic Interactionism 18
	Levels of Analysis 18
	Micro and Macro 18
	Values, Research, and Policy 19
	Summary 20
	Key Terms 21
	For Further Reading 21
	Notes 22
Chapter 2	METHODS OF SOCIOLOGICAL RESEARCH
	Sociology as a Science 25
	Developing Theories and Testing Them 25

Variables 27 Indicators 28 Case Studies 29 The Basics of Survey Research 29 Sampling 30 Practical and Ethical Considerations in Research 31 Limits on Experimentation 31 Observation is Never Neutral 32 Sources of Sociological Data 32 Documents 32 Data Archives 33 Official Statistics 34 Interviews 35 Questionnaires 35 Observation 36 Laboratory Experiments 36 Field Experiments 37 Content Analysis 37

24

PART 2	Constructing and Reading Tables 37 Example: Expenses of Dual and Single Earner Families 38 Summary 39 Key Terms 40 For Further Reading 40 Notes 41 THE INDIVIDUAL IN SOCIETY		Negotiation 78 Research: Social Scientists at Work— Comparing Canadian and American Values 80 Policy: Informing Decision-Making— Training in Conflict Resolution 82 Summary 82 Key Terms 83 For Further Reading 83 Notes 84
Chapter 3	Culture as a Way of Life 45 The Elements of a Culture 46 Symbols 46 Language 47 Values 49 Norms 49 Folklore 50 Ideology 50 Forms of Expression 50 Technology 51 The Modern and the Postmodern 53 Analyzing Culture 55 The Functionalist Approach: The Integration of Culture 55 The Ecological Approach: Cultural Materialism 56 Cultural Universals 57 Ethnocentrism and Cultural Relativism 57 Diversity Within Cultures 58 Subcultures 58 The Counterculture 59 Research: Social Scientists at Work— TV Culture 59 Ceremonial TV 60	Chapter 5	SOCIALIZATION 86 Biological Factors in Human Behavior 87 Sociobiology 90 Imitation and the Agents of Socialization 91 Anticipatory Socialization 92 Resocialization 92 Theories of Socialization 93 Cooley: Pride and the Looking-Glass Self 93 Mead: Taking the Role of the Other 94 Freud: Psychosexual Development 95 Piaget: Cognitive and Moral Development 96 Kohlberg: Moral Development 98 Research: Social Scientists at Work— Violence and Socialization by the Entertainment Media 99 What Does Day Care Do to Children? 101 Policy: Informing Decision-Making— Getting Violence Out of Entertainment 103 Child Care Policies 103 Summary 104 Key Terms 105 For Further Reading 106 Notes 106
Chapter 4	Policy: Informing Decision-Making— Conflict Between Cultures 61 Summary 62 Key Terms 63 For Further Reading 64 Notes 64 SOCIAL INTERACTION 66 The Biological Basis of Social Life 67 Structures of Interaction 68 Status and Role 68 The Sense of Community 69 Perspectives on Social Interaction 70 Symbolic Interaction 70 Ethnomethodology 71 Impression Management 72 Nonverbal Communication 73 Territoriality 73 Social Interaction and Emotion 74 Facial Expressions and Emotion 74 The Commercialization of Human Feeling 74 Shame and Conflict 76	Chapter 6	Characteristics of Groups 110 Group Size 111 Group Intimacy 111 Group Structure 112 Communities and Networks 112 Group Identification 114 Group Cohesion and Conflict 115 Organizations 117 Max Weber on Bureaucracy 119 Weber's Typology of Authority 119 Characteristics of Bureaucracies 119 The Structure of Organizations 121 Sociological Views of Organizations 122 The Organization's Environment 124 Research: Social Scientists at Work— Corporate Trends 125 Japanese Businesses 125 Western Capitalist Societies 126 Russia 127 Policy: Informing Decision-Making— Democracy and Organizations 129 Summary 130 Key Terms 131

Constructing and Reading Tables 37
Example: Expenses of Dual and Single
Earner Families 38

	For Further Reading 132 Notes 132		Summary 187 Key Terms 188 For Further Reading 188 Notes 189
Chapter 7			10003 107
	AND THE LAW 135	Chanter 9	GENDER 102
	Defining Deviance 136 Social Control 137 Stigma 137 Law as a Form of Social Control 139 Accounting for Deviance 141 Kinds-of-People Theories 141 Situational Theories 142 Beneficial Deviance 145 The Positive Functions of Deviance 146 The Normality of Deviance 147 The Social Construction of Deviance 147 Establishing Rules 147 Enforcing Rules 148 The Conflict Perspective on the Construction of Deviance 148 Crime 149 Corporate and White Collar Crime 150 Approaches to Crime Control 150 The Police 150 Lawyers 151 Courts: Equality Before the Law? 151 Plea-Bargaining 152 Prison or Rehabilitation: What Works? 152 Research: Social Scientists at Work— Multiple Murders 154 Policy: Informing Decision-Making— Policy and Theories of Deviance 156 Summary 157	Chapter 9	Culture, Sex, and Gender 194 Gender Identity 194 Gender Roles 195 Cross-Cultural Comparison of Gender Roles 196 How Different Are Males and Females? 198 Why Are Males and Females Different and Socially Unequal? 199 Learning Theories 199 Biosocial Theories 200 Psychoanalytic Views 201 The Functionalist View 202 Conflict Theory 202 Gender and Inequality in Canada 203 Gender and Status 203 Gender and Education 206 The Gender Revolt 207 Research: Social Scientists at Work— How Males and Females Talk 209 Policy: Informing Decision-Making— Working Wives 211 Summary 212 Key Terms 213 For Further Reading 214 Notes 214
	Key Terms 158 For Further Reading 158	DA DT 3	COCIAI
	Notes 159	PART 3	social Institutions
Chapter 8	SOCIAL STRATIFICATION 162	Chapter 10	THE FAMILY LIFE CYCLE 220
	Social Hierarchies 163 Components of Social Inequality 164 Fairness, Equity, and Equality 166 Sociological Views of Stratification 167 Functionalism 167 Conflict Theory 169 Empirical Stratification Analysis 171 Status 171 Women, Family and Class 172 Dividing a Community into Strata 172 The Effects of Inequality 174 Inequity within Nations 176 Income as an Indicator of Poverty 178 Health, Poverty and Unemployment 179 Who is Poor and Why? 179 Social Mobility 181 Structural Accounts of Mobility 182 Individual Accounts of Mobility 183 Research: Social Scientists at Work— The Wealthy Banker's Wife 183 Policy: Informing Decision-Making— What is Fair? 186	Chapter 10	Kinship and Marriage: The Ties that Bind Is the Nuclear Family Universal? 223 Sociological Perspectives and the Family 223 Functionalism 223 Conflict Theory 226 The Family in History 227 Hunting and Gathering 227 Agrarian Societies 227 Western Industrial Societies 228 Since the Fifties 229 The Family Life Cycle 230 Courtship 230 Marriage 230 Parents and Children 232 The Empty Nest 233 Alternatives to Traditional Marriage 235 Singlehood 235 Cohabitation 236 Divorce 236 Remarriage 237 Alternatives to Traditional Parenthood 238

For Further Reading 132 Notes 132

	Voluntary Childlessness 238 Abortion 238 Lone-Parenthood 240 The Social Effects of New Reproductive Technologies 240 Research: Social Scientists at Work—Two Job Couples: Who Does the Housework? 241 Policy: Informing Decision-Making— The Children of Single Parents 244 Summary 245 Key Terms 246 For Further Reading 247		Japan 283 The Third World 285 Research: Social Scientists at Work— The Certification Debate 286 Policy: Informing Decision-Making— Fairness in Education 288 Summary 289 Key Terms 290 For Further Reading 290 Notes 291
	Notes 247	Chapter 13	Politics 293
Chapter 11	RELIGION 252 Religion as Worship of Society 253 Meaning, Religion, and Magic 254 Meaning and Religion 254 Policion as the Second 255		Power, Politics, and the State 294 Legitimacy and Power 294 Three Sociological Interpretations of Power 296 Pluralism 296 Elite Theory 298 The Pluralist Elite Synthesis 200
	Religion as the Sacred 255 Religion and Magic 255 The Functions of Religion 256 Support Function 256 Priestly Function 256 Social Control Function 256 Prophetic Function 256		The Pluralist-Elite Synthesis 299 Marxism 299 Democratic Trends 302 The Growth of Democracy 303 Research: Social Scientists at Work— When Separatists Win 305 Policy: Informing Decision-Making—
	Identity Function 257 The Institutionalization of Religion 257 Charismatic Leadership 257 Belief 258 Religious Organization 258 Adjusting to the Social Order 259		Alternatives to Secession 309 Summary 311 Key Terms 311 For Further Reading 312 Notes 312
	Church, Sect, and Cult 259 Religion and Stratification 260 Does Religion Favor Change or the Status Quo? 260 Karl Marx: Religion as Ideology 260 Fax Weber: Religion as a Source of Social Change—Protestantism and Capitalism 261 The Social Origin of Millenarian Movements 262 Modernity and Secularization 263 Research: Social Scientists at Work—Yeltsin and the "New Age" Russians 264 Policy: Informing Decision-Making—Religion and Social Movements Today 266 Summary 268 Key Terms 268 For Further Reading 269 Notes 269	Chapter 14	ECONOMIC LIFE 314 The Historical Development of Economic Systems 315 Early and Simple Economies 315 An Early Invention: The Exploitation of Labor 316 Commercial Farming in England 316 The Industrial Revolution and Early Capitalism 317 Modern Capitalism 317 The Welfare State 318 Socialism 318 Oil in the Global Economy 320 Dependency Theory and World-System Theory 324 Did Socialism Fail? 326 Research: Social Scientists at Work—Third World Debt 329 Policy: Informing Decision-Making—Globalization: Beyond the Blocs 331
Chapter 12	EDUCATION 271 What Does Education Do? 272 Functionalism 273 Conflict Theory 275 Certification 275		Summary 332 Key Terms 333 For Further Reading 334 Notes 334
	Levels of Education 277 Universities: Centers of Research and Teaching 279 Comparative Education 280 Canada 280	Chapter 15	THE CITY 337 The Development of Cities 338 The Role of Agricultural Surpluses 338 Cities and Empires 339

	The Cities of Medieval Europe 339 Cities, Early Capitalism, and the Modernizing State 339 Urbanization Today 340 The Preindustrial City Today 341 New Third World Urbanization 341 City Growth in Canada 341 Why Urbanization? 342 Sociological Views of Urban Life 343 Wirth: The Deterministic Theory 343	PART4	Sustaining an Integrated Society 387 Summary 388 Key Terms 389 For Further Reading 390 Notes 391 CHANGING SOCIETY
	The Compositional Theory 344 The Subcultural Theory 344 Urban Ecology 345 Burgess: The Concentric-Zone Model 346 Hoyt: The Sector Model 347 Harris and Ullman: The Multiple- Nuclei Model 348 Ecological Changes 348 Migration: Why Canadians Live Where They Do 352 Urban Homelessness 352 Explaining Homelessness 354 Why Are There Fewer Homeless in Canada? 356 Research: Social Scientists at Work— Cities and Waste Disposal 357 Policy: Informing Decision-Making— Planning Cities 359 Summary 360 Key Terms 361 For Further Reading 361 Notes 362	Chapter 17	WAR AND PEACE 396 Handling Conflict 397 Explaining Human Aggression 397 Biological Explanations 397 Psychological Explanations 398 Cultural Explanations 400 Social-Structural Explanations 400 Varieties of Warfare 401 Internal War: Rebellion and Revolution 402 International War 404 Security Through Trust or Threat: The Fatal Dilemma 405 Arms Races 405 Does Deterrence Work? 406 Planet of Violence 407 The Military in the Third World 407 Nuclear Weapons 408 Nuclear Proliferation 408 The Race of the Nuclear Powers 409 Security Through Peace 411 Nonviolence 411 Nonorifensive 414
Chapter 16	ETHNICITY AND NATIONALISM 365 Ascribed Communities 366 Races 368 Ethnic Stratification 369 Behind Ethnic Stratification: Ideologies and Institutions 369 The Social Construction of Ethnicity and Nationalism 371 Nationalism and Modernization 372 Nationalism and the Breakdown of Empires 374		Peacekeeping 414 International Institutions 415 The Economics of Militarism 415 Research: Social Scientists at Work— Do Economic Sanctions Work? 416 Policy: Informing Decision-Making— Canada's New Security Problems 419 Summary 420 Key Terms 421 For Further Reading 421 Notes 422
	Nationalism and International Resentment 374 Ethnic Stratification within a Society 375 Ethnic Pluralism 375 Integration 376 Ethnic Groups in Canada 376 Native Peoples 376 Other Canadian Native People 378 French Canadians and the Canadian State 378 Francophones in the Rest of Canada 382 Other Ethnic Groups in Canada 382 Research: Social Scientists at Work— Citizenship in France and Germany 384 Policy: Informing Decision-Making— Choices for Ethnic Relations 386 Sustaining a Pluralist Society 386	Chapter 18	POPULATION AND HEALTH 425 Basic Demographic Processes 426 Fertility 426 Mortality 428 Migration 428 Population Analysis 431 Sex Ratio 431 Population Pyramids 431 Population Trends 432 Malthusian Theory 433 The Demographic-Transition Model 434 The Decision to Have a Child 435 "Overpopulation"—The Lasting Debate 436 The Malthusians and the Rationalists 436 Feminism and Population Control 438

The Cities of Medieval Europe 339

	Health and Medicine 439 The Social Production of Illness 440 The Medical Institution 442 Research: Social Scientists at Work— AIDS 444 Policy: Informing Decision-Making—Should Governments Try to Limit Population Growth? 447 Summary 448 Key Terms 449 For Further Reading 450 Notes 450		Rumor 490 Propaganda 491 Public Opinion 491 Influence of Mass Media 491 Social Movements 492 Types of Social Movements 493 Functions of Social Movements 493 Who Joins Social Movements and Why 493 Resource Mobilization 496 Social Movement Organizations 496 Movements and the Media 497 Free Riders 498
Chapter 19	Environment and Society 453 Theorists Ignore and Rediscover Nature 454 Physical Reality in Sociological Theory 454 Physical Reality in Liberal Economic Theory 456 Carrying Capacity: The Historical Evidence 458 Sustainability and the Downfall of Civilizations 459		The Global Mobilization of Reactionary and Progressive Movements 498 Research: Social Scientists at Work— The Gentle Revolutions of 1989 500 Policy: Informing Decision-Making— No More Free Riding! 503 Summary 504 Key Terms 505 For Further Reading 505 Notes 505
	Is Anarchy Coming? 460 The State of Nature 461 Land 462 Water 463 Energy and Minerals 464 Pollution 465 The Brundtland Report and the Earth Summit 467 Communism, Capitalism, and Ecology 468 Communism and the Environment 469 Capitalism and Globalization 470 Democratizing the World Bank? 474 Research: Social Scientists at Work— Sustainable Agriculture 475 Policy: Informing Decision-Making— Don't Subsidize Destruction 478 Summary 479 Key Terms 480 For Further Reading 481 Notes 481	Chapter 21	SOCIAL CHANGE 508 Sociological Views of Social Change Cyclical Theories 510 Evolutionism 511 Functionalism 513 Combining Functionalism and Evolutionism to Explain Change 513 Social Change Toward a Common Global Culture 516 Modernization 516 World-System Theory 517 Globalized Production and Economic Nationalism 519 Research: Social Scientists at Work—Computers and the Future of Work Policy: Informing Decision-Making—Policy-Makers and Scholars 522 Pick Your Challenge—and Get on with It! 522 Summary 523 Key Terms 524
Chapter 20	COLLECTIVE BEHAVIOR AND SOCIAL MOVEMENTS 485 Expect the Unexpected: Emergent Group Action 486 Conditions of Collective Behavior 486		For Further Reading 524 Notes 525 The Research Paper 527
	Crowds 488 Theories of Crowd Behavior 488 Types of Crowd Behavior 489 Communication and Collective		Glossary of Terms 531 Name Index 543 Subject Index 553

Credits 565

Behavior 490

SUPPLEMENTS

Three supplementary aids have been designed to accompany the book:

THE STUDY GUIDE

The study guide reviews the material in the textbook through presentation of chapter objectives, basic sociological concepts, and various self-administered tests. Three testing formats are used-multiple choice, fill-in, and matching-with answers supplied for immediate feedback. Questions cover the basic core material, as well as the Research and Policy sections.

THE INSTRUCTOR'S MANUAL AND TEST ITEM FILE

The manual outlines the basic structure of each chapter, facilitating additional lecture materials and discussion questions. Class projects and research topics are included for each chapter. The test item file includes a thousand items selected to test the student's understanding of introductory sociology. The questions, primarily multiple-choice, are referenced to the appropriate text page. Essay questions are also included. A computerized test item file is also available.

CBC/PRENTICE HALL CBC VIDEO LIBRARY





Prentice Hall Canada and the CBC have worked together to bring you the best and most comprehensive video package available in the college market, containing clips from such notable CBC programs as News in Review and The Fifth Estate. Designed specifically to complement the text, this library is an excellent tool for bringing students into contact with the world outside the classroom. These programs have extremely high production quality, present substantial content, and are hosted by well-versed, well-known anchors, and have been chosen to relate directly to chapter content as indicated by the video icon.

CKNOWLEDGMENTS

A textbook writer is not expected to innovate so much as to select from and accurately report on the innovations of other scholars. My intellectual debts are, therefore, unbounded. I am particularly glad to acknowledge the sociologists who prepared a series of books on special topics: the Prentice Hall Foundations of Modern Sociology series. I have been free to draw on their work and incorporate it in this book. Moreover, this book has been considerably influenced by the editor of that series, Alex Inkeles. While I appreciate these valuable inputs, I must also accept final responsibility for any errors or misinterpretations that may appear here.

My students always play a big part in the development of each edition-especially those who make up for missed quizzes with oral sessions in my office. By questioning them about what they have learned, I often spot holes in an argument and unclear passages to fix in the next revision.

I thank Madeline Weiler for her secretarial and administrative assistance, Alex Inkeles for a long history of stimulating conversations, and Ed Stanford for his many contributions over the years.

This edition has been prepared entirely with a Prentice Hall staff based in Scarborough, Ontario. It is always richly rewarding to deal with these fine bookpeople; some of them have become long-term allies, having worked on previous editions. These include Cliff Newman, Marta Tomins, and Pat Ferrier. And this time

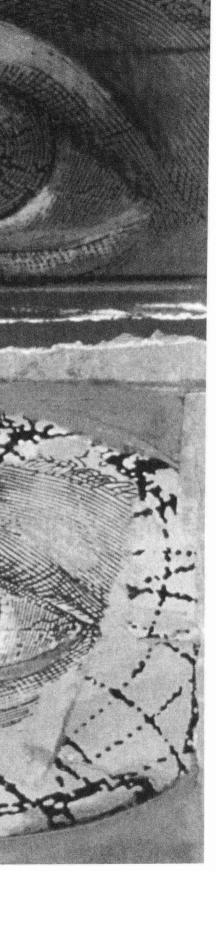
around, several other editors have played an important part as well: Marjorie Munroe, Linda Gorman and Lisa Berland.

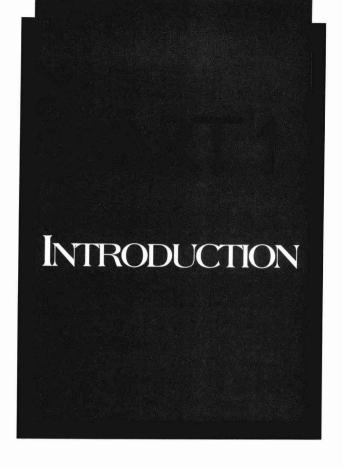
In preparing this edition, I have benefited greatly from the contributions of a thoughtful historian and good friend, Dr. John Bacher, who took a great interest in the project and offered immensely useful drafts based on his own reading. Though he had done the same for previous editions, I am particularly grateful for his very substantial input this time. In addition, I think my research assistants Subha Xavier and Bobbie Gill.

It is always a pleasure to thank people who have been part of my life while I have worked on a revision. My home is both a haven and a workplace, and it would be impossible and undesirable to distinguish between the two. The editorial team and directors who produce Peace Magazine carry on much of the work in my home, greatly enriching my life thereby. I want especially to acknowledge the friendly companionship of Chandler Davis, Slobodan Drakulic, Rose Dyson, Shirley Farlinger, Lisa Ferguson, Subir Guin, Yevgenia Issraelyan, Julia Kalinina, Geeta Khosla, Lynn McDonald, Derek Paul, Jean Smith, Daniela Stor, Donald Willmott, and Chandranee Xavier.

> Metta Spencer Toronto, July 1995

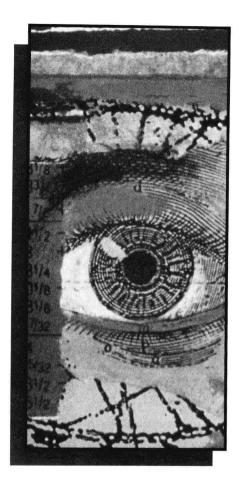








CHAPTER



WHAT IS SOCIOLOGY?

- ◊ Sociology
- ♦ The Other Social Sciences
- $\lozenge \ \ A \ Brief \ Historical \ Survey \ of \ Sociology$
- ♦ The Dominant Perspectives in Sociology



delightful scene in an old French play features a character who becomes proud of himself when he finds out that he has been speaking prose all his life. You may be just as surprised to learn that you have been "speaking sociology" all your life. For example, you may have had conversations on the subject of why some youngsters become delinquent and others do not; or whether women are paid as much as men; or whether it is lonelier to live in a city than in a small town; or

whether the portrayal of violence on television leads to violent actions by members of the TV audience. If so, you have discussed sociological issues. But just as some people speak prose better than others, so also some people talk about sociological issues with more knowledge than others. In this book you will become acquainted with some of the most important contributions made by people who study social relationships. This field is sociology.

SOCIOLOGY

Sociology can be defined as the study of human group life. As social beings, we have to make countless decisions in daily life. How should we discipline an aggressive child? How much shall we offer to pay a new temporary female employee? Would we be happier if we moved to a smaller town? Should we protest on an airplane when they show a violent film in the presence of small children? These issues are the stuff of social life—and sociologists seek to make sense of them.

We live together collectively, you and I, as part of a social system. A *system* is a connected and regularly arranged scheme of parts that, taken together, form a unified whole. To say *society* is a *system* implies that group actions have results that cannot be explained in terms of the intentions of their individual members.

Throughout this book, we will look for general principles that explain how social life works. This involves logical reasoning—"theorizing"—about human groups. We will also pay attention to empirical research. We cannot merely reason or speculate about human affairs; we must also check to find out whether events have occurred as we supposed or otherwise. This fact-checking is no small matter; we often think we know what's so, and then discover that it is not. Let's begin with a quick test to see whether you know as much as you think. Can you find a single false proposition in the following list of obvious truths?

- Children from large families are generally happier and better able to cope than children from small families.
- 2. As a result of the women's movement, pay scales between men and women are now considerably more equal than 10 years ago.
- Now that birth control and abortion are widely available, the rate of illegitimate births is decreasing in Canada.

- 4. People who live in cities have more trouble making close friends and keeping warm relationships than people who live in small towns or in the country.
- Most mothers have an upsetting time adjusting when their children move away from home.
- The reason so many people in underdeveloped countries starve is that not enough food is produced on earth to feed them.
- 7. Big bureaucratic organizations are less efficient than small, friendly, personal organizations.
- 8. Nations that are well-armed are less likely to get into a war than nations that are militarily unprepared.

Obvious? Perhaps; yet all eight "facts" are false! If you act on the assumption that they are true, you may make decisions in your personal life that will backfire, or you may hold to policies about group life that will not work. That is why sociology can contribute so much by clearing up misinformation. Sociology's basic goal is to understand how human beings fit their activities together into a system of stable social arrangements.

A *society* is a large, permanent, self-sufficient, self-perpetuating group of interacting people who share certain common values and beliefs. Japan is a society, and so is Canada, for example. There is a debate as to whether Canada contains another distinct society—Québec.

Collectively, the members of a society perform billions of social acts during a single day. Yet the usual outcome is not total confusion but enough order to permit each person to do his or her own thing while others do theirs. Indeed, our actions generally help other people attain their goals and vice versa. One major purpose of sociology is to explain how this happens, how the activities of individuals fit together to produce orderly collective life. Equally, sociology helps explain the conflicts that exist when people *fail* to produce orderly collective life.



Society consists of people acting in organized ways together, doing all manner of things, including watching a solar eclipse together.

Society was here before we were born. We did not invent it. We enter social systems that are already working, and we learn how they work by participating in them. Our lives take place within *social structures* (predictable, recurring arrangements) that define the limits and opportunities within which we exercise our choice. To study sociology is to become aware of powerful social forces that affect our lives in ways that are not normally apparent.

Sociologists can study almost anything human beings do. What is special about their work is the way they study any given topic—the kinds of questions they ask and the methods they use in trying to answer those questions. Of course, sociologists experience social life personally just as other people do. They fall in love, they work and play, they go to war, and so on. But as sociologists they do not

think of love the way a bride does, nor of war the way an admiral does, nor of work and play the way grocers and children do. In their work they think of these topics as social patterns to be explained in a scientific way, for sociology is a social science.

THE OTHER SOCIAL SCIENCES

A science is a branch of study that is concerned with discovering and organizing facts, principles, and methods. The *natural sciences* (for example, physics, biology, astronomy) study physical phenomena; the *social sciences* deal in a scientific way with human relationships. All of the social sciences overlap, but since the different social sciences tend to cover somewhat different aspects of human relationships, a description of some of the other social sciences may help clarify your understanding of sociology.

Economics

Economics is concerned with the production and distribution of goods and services. It deals with such factors as the flow of money and the relationship of prices to supply and demand. Few economists pay much attention to an individual's motives or attitudes toward his or her job or toward money. Economists today are becoming more concerned with empirical realities, rather than abstract theories. However, they do not study business enterprises or governments as social organizations. They leave such matters to the *psychologists* or the *sociologists*, who often study topics that are related to economics—for example, the social backgrounds of business people, the contributions of education to productivity, and the factors people consider when deciding whether to buy a house or car.

POLITICAL SCIENCE

Until about 40 years ago, political science was concerned largely with how to make government more efficient. It left to political sociologists the study of political behavior—such as the workings of lobbyist groups, the social backgrounds of politicians, and the way people get their political beliefs. Today, however, political scientists are concerned with behavioral patterns too—for example, popular attitudes and values, the membership of separatist movements, and decision-making in cities and bureaucracies. Moreover, many sociologists today con-