

The Handbook of 401(k) Plan Management

Towers Perrin

Business One Homewood, Illinoi

©1992 TOWERS PERRIN

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of the publisher.

This publication is designed to provide accurate and authoritative information in regard to the subject matter covered. It is sold with the understanding that neither the author nor the publisher is engaged in rendering legal, accounting, or other professional service. If legal advice or other expert assistance is required, the services of a competent professional person should be sought.

From a Declaration of Principles jointly adopted by a Committee of the American Bar Association and a Committee of Publishers.

Sponsoring editor: Amy Hollands Project editor: Karen J. Nelson Production manager: Bob Lange

Typeface: Galliard

Printer: The Book Press

Library of Congress Cataloging-in-Publication Data

The Handbook of 401(k) plan management / Towers Perrin.

p. cm.

ISBN 1-55623-620-4

- 1. 401(k) plans—Management. 2. Compensation management—United States. 3. Employee fringe benefits—United States—Management.
- 4. Employee stock options—United States—Management. 5. Employee fringe benefits—Taxation—United States. I. Towers Perrin.

HF5549.5.C67H35 1992

658.3'25-dc20

92-5772

Printed in the United States of America

234567890BP98765432

Part One Introduction

Preface

During the last decade, Section 401(k) plans have become a major factor in employee benefit planning. By any measure—number of plans, number of employees covered, or asset accumulations—the growth of these plans since the early 1980s has been remarkable.

Most employers established their 401(k) plans without specific objectives and employee needs in mind, viewing them simply as a source of additional funds for general benefit purposes. More and more plan sponsors are beginning to recognize the growing value of these plans and the role they can play in meeting specific employee needs, however—providing for post-retirement inflation or long-term care protection, for example. Whatever purpose they serve, it is clear that 401(k) plans have become quite important to both employers and employees.

As a result, it is equally important that benefit professionals understand the complex tax and legal environment in which 401(k) plans operate, and how these plans can be designed and administered to operate as efficiently as possible in this environment. This book is intended to aid practitioners in gaining that understanding. The neophyte will find a comprehensive treatment of all aspects of 401(k) plans—design, the general tax and legal requirements that apply to these plans, and administrative and investment considerations. There is also much for the experienced practitioner, including in-depth, annotated coverage of the tax law and regulations.

Part One of the text includes introductory and background material on such matters as the history and development of 401(k) plans, their basic characteristics, and their relative advantages and disadvantages. It also includes a discussion of the changing employee benefit environment and the emerging role of 401(k) plans.

Tax and legal requirements are covered in Part Two. Because Section 401(k) of the Internal Revenue Code simply authorizes a profit-sharing or stock bonus plan to offer participants a choice between current or deferred compensation, Part Two begins with a discussion of the general tax law requirements that apply to these plans. It then covers the specific tax law

requirements that apply to the cash or deferred arrangement itself—the 401(k) plan. Part Two also covers employee stock ownership plans (ESOPs) and legal provisions governing the deductibility of contributions, the taxation of distributions, and so forth. It concludes with a discussion of non-tax legal requirements—age and sex discrimination, Securities and Exchange Commission requirements, and labor law provisions on disclosure and fiduciary obligations.

Part Three focuses on the design and operational issues that affect 401(k) plans. Topics include employee and employer contributions, provisions on vesting, retirement age, distributions at termination of employment, in-service withdrawals and loans, and such miscellaneous plan features as service counting, eligibility requirements, committee and trustee provisions. Part Three also covers plan investment provisions, administrative issues, and effective employee communications.

Appendix I is an historic table of tax law limits on contributions and benefits, on elective deferrals, and on the pay that can be taken into account for plan purposes. Appendix II briefly summarizes legislation and regulatory changes that occurred or were pending as we went to press, too late for inclusion in the main text. Appendix III is a speciman plan document.

Many individuals at Towers Perrin have contributed to this effort. We would particularly like to acknowledge Everett T. Allen Jr., Robert Ayache, Michael Dickerman, Brion Friedman, Elinor Merl, Deanna Platt, Sharon Sherman, Frances Sieller, Carol Steiger, and Douglas Tormey.

We are also indebted to the authors of the Seventh Edition of *Pension Planning*, Everett T. Allen Jr., Joseph J. Melone, Jerry S. Rosenbloom, and Jack L. VanDerhei, and to Richard D. Irwin, Inc., for permission to use material that appears in their book.

Marvin H. Greene Vice President Towers Perrin Valhalla, N.Y.

The Handbook of 401(k) Plan Management

Table of Contents

Part	One Introduction	
1	History and Development	3
	LEGISLATIVE HISTORY, 3	
	OVERALL TAX LAW CONCEPTS, 4	
	TYPICAL PLAN FEATURES, 6	
	ADVANTAGES AND DISADVANTAGES, 7	
2	The Emerging Role of Defined Contribution Plans and CODAs	11
	OVERALL INFLUENCES, 11	• • •
	CODA OBJECTIVES, 12	
.5	A CHANGING ENVIRONMENT, 12	
	MEETING SPECIFIC NEEDS, 14	
	Inflation Protection, 14	
	Long-Term Care, 16	
	Postretirement Health Care, 17	
	MAXIMIZING PLAN VALUES, 18	
Part	Two Tax and Legal Requirements	
3	The Basic Qualification Rules	25
	OVERVIEW OF QUALIFICATION REQUIREMENTS, 25	
	SOME KEY CONCEPTS, 26	
	Controlled Groups, 27	
	Separate Lines of Business, 28	
	Highly Compensated Employees (HCEs), 29	
	Compensation: Contributions, 31	
	Compensation: Nondiscrimination Testing, 32	
	NONDISCRIMINATION IN COVERAGE, 33	
	The Ratio Percentage Test, 36	
	The Average Benefit Test, 37	
	MINIMUM PARTICIPATION TEST, 40	

NONDISCRIMINATION IN CONTRIBUTIONS, 40	
Amount Testing, 40	
Benefits, Rights, and Features, 42	
THE INTEGRATION RULES, 44	
INDIVIDUAL LIMITS, 46	
Annual Additions Limit, 46	
Limit on Compensation, 48	
ADDITIONAL REQUIREMENTS, 49	
Nondiversion/Exclusive Benefit Rules, 49	
Permanency, 49	
Service Counting, 49	
Minimum Participation Rules, 52	
Vesting Requirements, 53	
Top-Heavy Rules, 54	
Joint and Survivor Requirements, 54	
Distribution Rules, 55	
Assignments/QDROs, 55	
Loans, 57	
Miscellaneous Requirements, 58	
CODAs: Additional Tax Law Requirements	63
TYPES OF CONTRIBUTIONS, 63	
Elective (Pretax) Contributions/Deferrals, 64	
Aftertax Employee Contributions, 64	
Matching Contributions, 64	
Nonelective Contributions, 64	
Qualified Nonelective Contributions, 65	
Qualified Matching Contributions, 65	
Mandatory/Voluntary Employee Contributions, 65	
ELECTIVE DEFERRAL LIMIT, 66	
PARTICIPATION REQUIREMENTS, 67	

VESTING REQUIREMENTS, 68

	Plan Terminations, 69
	Employer Dispositions, 70
	Hardship Withdrawals, 70
	Changes to Hardship Provisions, 74
	THE ADP AND ACP TESTS, 75
	Running the ADP Test, 75
	Conditions, 76
	Running the ACP Test, 79
	MULTIPLE USE OF THE ALTERNATIVE LIMITATION, 80
	ADP/ACP TESTING UNIT, 80
	Disaggregated Plans, 81
	Permissive Aggregation, 81
	CURING EXCESSES THROUGH RESTRUCTURING, 81
	CURING EXCESSES WITH QNECs AND QMACs, 82
	RECHARACTERIZATION, 82
	REFUNDING EXCESS CONTRIBUTIONS, 83
	Refund Deadlines, 83
	Missing the Deadlines, 84
	Coordinating Refunds, 84
	The Refund Process, 84
	Refunding Investment Earnings, 86
	Aggregate Limit Test, 87
	AVERTING PROBLEMS, 88
5	ESOPs and KSOPs 93
	ESOPs, 93
	LEVERAGED ESOPs, 93
	KSOPs, 94

DISTRIBUTION REQUIREMENTS, 68

OVERVIEW OF TAX AND ERISA CONSIDERATIONS, 95

Diversification Exemption, 95

Joint and Survivor Requirements, 95

Integration with Social Security; Permitted Disparity, 95

Coverage and Nondiscrimination Tests, 96

Voting Rights, 96

Employee Diversification Rights, 96

Distribution Requirements, 96

Rights of First Refusal, 97

Put Options, 97

Deductibility of Contributions, 98

Deductibility of Dividends, 98

Interest Exclusion, 98

Section 415 Limits, 99

ADP/ACP Testing, 100

6 Other Tax Law Provisions

103

DEDUCTIBILITY OF EMPLOYER CONTRIBUTIONS, 103

PROHIBITED TRANSACTIONS, 104

UNRELATED BUSINESS INCOME, 105

TAXATION OF DISTRIBUTIONS, 106

Determination of Cost Basis, 106

In-Service Distributions, 107

Annuity Distributions, 108

Installment Distributions, 109

Lump Sum Distributions, 109

Distributions of Employer Securities, 112

Early Distribution Tax, 112

Minimum Distribution Excise Tax, 113

Excess Distribution Tax, 113

Death Benefits, 114

Rollovers, 115

7	AGE/SEX DISCRIMINATION, 119 TITLE I OF ERISA, 120 Reporting and Disclosure, 120 Fiduciary Requirements, 126 Miscellaneous Requirements, 129 Nonqualified Plans, 130 SECURITIES LAWS, 131 Offering Securities, 131	119
	Insider Trading Restrictions, 133 COLLECTIVE BARGAINING, 135	
Part 8	Three Plan Design and Operational Issues Plan Design—Employer and Employee Contributions	141
	SAVINGS PLAN CODAs, 141 Mandatory Employee Contributions, 141 Voluntary Employee Contributions, 144 Matching Employer Contributions, 146 Forfeitures, 148 PROFIT-SHARING CODAs, 148 Employer Contributions, 149 Employee Contributions, 150 Allocation Formulas, 150	
9	Forfeitures, 151 Plan Design—Benefit Entitlement Provisions VESTING, 153 RETIREMENT AGES, 155 DISTRIBUTIONS ON TERMINATION OF EMPLOYMENT, 155 Deferred Distributions, 157 Lump Sum Payments, 158 Installment Distributions, 159 Annuities, 163 QCOLAs, 164	153

IN-SERVICE WITHDRAWALS, 165

Establishing Contracts, 166

LOANS, 169

Loan Availability, 169

Tax Constraints, 171

Interest Rates, 172

Adequate Security, 173

Default and Collection, 173

Plan Provisions, 174

Truth in Lending, 174

Equal Credit Opportunity, 175

State Laws, 175

10 Plan Design—Miscellaneous Plan Provisions 177

DETERMINATION OF SERVICE, 177

MINIMUM PARTICIPATION REQUIREMENTS, 178

COMMITTEE PROVISIONS, 178

TRUSTEE PROVISIONS, 179

FIDUCIARY PROVISIONS, 179

PLAN TERMINATION, 180

PLAN AMENDMENTS, 180

TAX REQUIREMENTS: A CHECKLIST, 180

MISCELLANEOUS ADMINISTRATIVE PROVISIONS, 182

Valuation Dates, 182

Voting Rights/Tender Offers, 182

Leaves of Absence, 183

Facility of Payment Provision, 183

Missing Persons, 184

Claims Procedures, 184

Beneficiary Provisions, 184

Rollover Contributions, 184

Voluntary Plan, 185

Governing State, 185

11 Investing Plan Assets—Basic Principles 187

RISK AND RETURN, 187

Rate of Return, 187

Risk, 188

Diversification, 190

Time Horizon, 191

Liquidity, 191

Taxes, 192

ASSET CLASSES, 192

Equity Investments, 192

Fixed Income Investments, 194

Preferred Stock, 197

Other Asset Classes, 198

SHARED RESPONSIBILITIES, 198

12 Investing Plan Assets—Plan Provisions and Operation 201

HISTORICAL DEVELOPMENT, 201

PLAN DESIGN CONSIDERATIONS, 204

Employer Stock, 204

Fiduciary Considerations, 205

Administrative Considerations, 206

INVESTMENT MANAGEMENT CONSIDERATIONS, 208

Investment Planning, 208

Investment Operations, 210

Investment Control, 212

An Investment Management Checklist, 213

Planning, 213

Operations, 213

Control, 213

13 Plan Administration	215
ROLES AND RESPONSIBILITIES, 215	
The Trustee, 215	
The Recordkeeper, 216	
COMPLIANCE, 218	
Basic Administrative Procedures, 218	
ADP/ACP Testing, 221	
PLAN ACCOUNTING, 225	
PLAN REPORTING, 227	
14 Effective Communication	233
ASSESSING COMMUNICATION NEEDS, 233	
SETTING COMMUNICATION OBJECTIVES, 234	
DEFINING KEY MESSAGES, 235	
Plan Design Rationale, 235	
How the Plan Works, 236	
Highlighting Advantages, 237	
Understanding the Limits, 239	
Communication Activities and Media, 239	
Evaluating Communication Effectiveness, 243	
SPECIAL ISSUES, 243	
Evaluating Savings Needs, 244	
Providing Meaningful Investment Information, 245	
Appendices	247
Appendix I, 249	
Appendix II, 251	
Appendix III, 253	
Index	313

Part One Introduction