

廣東省 梅州市 對外貿易情況簡介

BRIEF INTRODUCTION TO THE
FOREIGN TRADE OF MEIZHOU CITY
GUANGDONG PROVINCE

梅州市對外貿易局編印
Ediced and Printed by Meizhou
Foreign Trade Bureau

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概 况 THE GENERAL SURVEY

梅州市在廣東省東北部，地處閩、粵、贛三省交界。位於東徑 $115^{\circ}18'$ – $116^{\circ}56'$ 、北緯 $23^{\circ}23'$ – $24^{\circ}56'$ 之間，全市轄屬一區（梅江區）七縣（梅縣、蕉嶺、大埔、豐順、五華、興寧、平遠縣）。面積 16000 多平方公里。總人口 410 多萬人，素有“文化之鄉、華僑之鄉、足球之鄉”的美稱。

市內資源豐富。地下礦藏品種較多，主要有煤、鐵、錳、銅、鋅、鎢、鈷、鉬、鋸、錫、石膏、硫鐵礦、石灰石、鉀長石、佛石、葉臘石、石英石、花崗岩、瓷土、稀土等，水力資源極為豐富，全市集雨面積 100 平方公里以上的河流有 53 條，河流自然落差大，理論發電總量可達 98.7 萬千瓦，水面資源潛力很大，可供養殖面積達 12.5 萬畝，林業用地 1800 多萬畝，林產有竹、木、松香、茶葉、紫膠等，山地肥沃，適宜種植油料、果、藥、芳香植物及發展牛、羊、兔等畜牧業，農村人平耕地較少，勞力資源充足，發展對外貿易有很大潛力。

建國前，我市就有大批陶瓷、紡織品和名優土特產品暢銷國外，中華人民共和國成立以後，特別是實行對外開放以來，我市對外貿易發展迅速，目前，全市設有糧油食品、土畜產、工藝、輕工、五金礦產、化工、機械、市紡織和興寧紡織等 9 家外貿專業進出口公司和 1 家外貿運輸支公司。有市陶瓷公司，市機械設備、市電子進出口公司等 3 家工貿公司。有市外經發展公司、市外貿開發公司等地方外貿公司。今年以來，各縣還成立了進出口貿易公司。各外貿公司分別在

廣州、汕頭、深圳、揭陽等地建立了出口口岸，擁有一批倉儲設施，全市經營出口品種達 120 多個，大宗商品主要有：罐頭、乳豬、凍乳豬、活鷄、味精、咸水薑、花生仁、竹製品、松香、節油、麻袋、茶葉、日用陶瓷、藝術瓷、仿古瓷、毛巾、浴巾、茶巾、棉布、床單、電池、單車零件、揚聲器、高錳酸鉀、電解二氧化錳、硫酸錳、佛石、大理石、稀土等。1987 年外貿收購總值達 2 億多元，自營出口總值達 3000 多萬美元。目前，我市已同世界上 50 多個國家和地區的客商建立了貿易關係，一批批質量較高的新產品和具有地方特色的名優土特產品進入國際市場，在 1986 年 10 月巴黎舉行的第二屆國際食品博覽會上，興寧縣味精廠生產的“口得福”牌大顆粒味精榮獲金牌獎，進口貿易也在不斷拓展。

為擴大對外貿易，我市積極利用國內外資金和山區資源，以國際市場為導向，以適銷對路的出口商品為對象，建立和發展出口商品生產基地，全市規劃的基地項目共 110 多個，現已建成或部分建成投產的項目有 50 多個。主要有：罐頭、沙田柚、柑橘、鰻魚、對蝦、礦泉水、味精、麻袋、茶葉、松香、皮革、日用陶瓷、美術陶瓷、仿古瓷、竹木製品、電解金屬錳、高錳酸鉀、硅鐵、錳鐵、稀土、電池、紙張、玩具和針棉織品等。這些項目的陸續建成將為外貿出口提供越來越多的貨源。

我市公路運輸發達，民航機場建成通航，通訊條件得到改善，對廣州、深圳、香港都有程控直撥電話，海關、商檢、保險、中行等機構健全，為我市對外貿易的發展提供

概 况 THE GENERAL SURVEY

了有利條件。經省政府批准，廣梅汕鐵路即將動工興建。建成後，我市交通運輸條件將大為改觀，對外貿易的發展有着廣闊的前景。

長期以來，我在進出口貿易往來中始終堅持講信譽，守合同，求效益的原則，真誠與國內外貿易界朋友進行廣泛合作，我們

Situated from 23 degrees 23 minutes to 24 degrees 56 minutes of north latitude and from 115 degrees 18 minutes to 116 degrees 56 minutes of east longitude, Meizhou City is in the northeast part of Guangdong Province, and its borders on the three provinces of Guangdong, Jiangxi and Fujian. Under its jurisdiction are Meijiang District and the seven counties of Meixian, Jiaoling, Dabu, Fengshun, Wuhua, Xingning and Pingyuan. Its area is 16,000 square kilometres. The total population is 4100,000. The City is widely known as "the land of culture, the land of overseas Chinese, the land of football."

Meizhou City abounds in natural resources, the mineral ores buried under the mountains are rich in variety. The verified mines are mainly coal, iron manganese, copper, cobalt, molybdenum, tungsten, tin, gypsum, sulfur ore, limestones, potassium feldspar, fluorite, quartzite, granite, porcelain clay, rare earth, etc. It abounds in water resources. Fifty-three rivers in the city have a rain-concentrated area over 100 square kilometres, the rivers have big water drops, the theoretically potential hydraulic power for generating electricity totals 987,000 kilowatts. Aquatic product resources are rich, providing 125,000 mu for breeding. There are 18,000,000 mu for forestry. The forestry products are bamboo, timber, rosin, tea, lac, etc. The hilly lands are fertile, suitable for growing vegetable oil plants, fruits, medicinal herbs and aromatic plants, and for developing animal husbandry, such as sheep and rabbits raising. The arable land per capita in the rural areas are comparatively fewer. There is great potential to developing foreign trade.

Before the founding of the People's Republic of China, we sold large quantities of ceramics, textiles and famous, fine and special native products. After the founding of The People's Republic, especially after carrying out the "opening to the world" policy, our city's foreign trade has developed rapidly. At present, Meizhou city has 9 foreign trade corporations (the Cereals, oils and foodstuffs; the Light Industrial Products; the Native Produce and Animal By-Products; the Arts and crafts; the Metal and Mineral; the Chemicals; the Machinery; the Textiles Import and Export Corporations) and a foreign trade transportation corporation. There are 3 industrial trading companies: Meizhou City Ceramics Company; Machinery and Equipment Company; and Electronics Import and Export Company. Local foreign trade companies are: Meizhou City Foreign Economic Development Company and Foreign Trade Development Company. An import and export company in each county has been set up this year. Export outlets have been set up in Guangzhou, Shantou, Shenzhen, Jieyang, etc. They possess a batch of warehouses. The export commodities comprise of more than 120 kinds. Among the major goods are canned food, frozen pork, live chickens, mushrooms, gourmet

熱誠歡迎國內同行，港澳地區和各國客商前來洽談生意，聯繫合資、合作、“三來一補”業務，共求發展和繁榮。

powder, peanut, bamboo products, rosin, turpentine, gunnysacks, tea, daily-use ceramics, artistic porcelain, imitations of ancient porcelain, towels, bath towels, tea-cloth, cloth, bed sheets, batteries, bicycle spare parts, speakers, potassium permanganate, electrolytic manganese dioxide, manganese sulphate, fluorite, marble, rare earth, etc. In 1987, the total export value was over 200 million yuan, local export reached 30 million U.S. dollars. It has established trade relations with customers in more than 50 countries and regions. A batch of new products of fine quality and native products with local character have entered the international market. CODFO brand gourmet powder produced by Xingning Gourmet Powder Factory won the gold metal at the Paris International Fair held in October, 1986.

In order to expand foreign trade, Meizhou City has been actively utilizing foreign and domestic capital and exploiting hilly area resources, with the international markets as guides and well-sold export commodities as objects, we set up and expand bases for export production. The city plans to establish more than 110 bases. Among them, more than 50 bases have been established or partly established and have gone into production. They are: canned food, shatian pomelo, orange, eels, prawns, mineral water, gourmet powder, gunnysacks, tea, rosin, leather, daily-use ceramics, artistic porcelain, imitations of ancient porcelain, bamboo and wood products, electrolytic manganese, potassium, permanganate, manganese iron, silico manganese, rare earth, batteries, paper, toys and cotton knitwear, etc. When completed, these projects will provide more and more export goods.

Our city has a developed highway net. The Meixian Airport has come into service. The communication conditions are improved. We have IDD to Guangzhou, Shenzhen, Hongkong. The Customs, The Commodity Inspection, Insurance and Bank of China are all in good order. They provide favourable conditions for the development of our foreign trade. Approved by Guangdong provincial Government, Guangzhou-Meizhou-Shantou Railway will start to build soon. When finished, our communication and transportation conditions will be greatly improved. It will provide a brilliant prospect for the development of foreign trade.

We have long been strictly implementing the principles of putting credit first, keeping the contracts signed and paying attention to the efficiency in business. We sincerely hope to widely cooperate with friends in business circles all over the world. We warmly welcome the customers in Hongkong, Macao and other countries, the domestic people of the same trade to discuss business to set up joint ventures develop material processing, parts assembling and compensation trade, aiming at all round development and prosperity.

中國糧油食品進出口總公司廣東省分公司 梅州市支公司

China National Cereals, Oils & Foodstuffs Imp. & Exp.
Corp. Guangdong Branch Meizhou Office

經營範圍

粮食、油料及其他加工產品、
食品類鮮活商品及工業食品進出口
業務。

Scope of Business

We engage in the production, purchase
and export of cereals, oils and food stuffs
as well as import of the same.

地址：廣東省梅州市學藝路1號
電話：222857 229291
電傳：45484 MXCOFCN
圖文傳真：229275
電掛：9037

Address: 1 Xue Yi Road, Meizhou City, Guangdong Province.
Tel: 222857, 229291 Tlx: 45484 MXCOFCN Cable Address: 9037

中國糧油食品進出口總公司廣東省分公司 梅州市支公司

China National Cereals, Oils & Foodstuffs Imp. & Exp.
Corp. Guangdong Branch Meizhou Office

經營的主要商品

- 花生米 Peanut
- 紅糙米 Redyeast
- 黃豆 Soybean
- 綠豆 Greenbean
- 玉米 Maize
- 粉絲 Vermicelli
- 桐油 Tung Oil
- 活鷄 Chicken
- 活乳豬 Sucking Pig

MAIN LINE OF BUSINESS

- 凍乳豬 Frozen Sucking Pig
- 凍對蝦 Frozen Prawn
- 凍魚 Frozen Fish
- 柑橙 Mandarin Oranges
- 桂元肉 Peeled Longan
- 鹽水磨菇 Salted Mushroom
- 罐頭磨菇 Canned Mushroom
- 罐頭涼粉 Canned Grass Jelly
- 酒類 Wines



珍珠紅酒

中國土產畜產進出口總公司廣東省分公司 梅州市支公司

CHINA NATIONAL NATIVE PRODUCE & ANIMAL BY-PRODUCTS
IMP. & EXP. CORP. GUANGDONG BRANCH, MEIZHOU OFFICE

本公司係專業對外貿易公司，遵循平等互利、互通有無的原則，努力發展同世界各國各地區的貿易往來，至今已與世界30多個國家和地區的130多家客商建立了貿易關係。近幾年來，建立了多項出口商品基地，擁有中外合資，國內聯營工廠。出口商品不斷增加，質量穩定。

Our corporation is a state-run specialized Co. of foreign trade. Since its foundation, under the guidance of 'equality, mutual benefit and exchange of needed goods', we made every effort to establish business relations and promoted trade with countries and regions all over the world. So far we have established excellent trade connections with over 130 firms in more than 30 countries and regions throughout the world. In the last few years, we have set up many sources of exports. There are some domestic joint enterprises and chinese-foreign joint venture enterprises are run by ourselves. The kinds of the exports are increasing continuously. The quality of products has been high and steady.

地址：廣東省梅州市學藝路25號
電話：222859 224546
電掛：0427或“PROMOYO”梅州市
電傳：42903 GDMNN CN
出口部：廣東省汕頭市杏花西路8號
電話：20459
電掛：7841或“PROMOYO”汕頭市
電傳：45467 GDMNN CN

Address: 25, XUE YI RD., MEIZHOU
TEL: 222859, 224546
CABLE: 0427 OR "PROMOYO" MEIZHOU
TELEX: 42903 GDMNN CN
EXPORT DIVISION: 8, XINGHUA W. RD.,
SHANTOU
TEL. 20459
CABLE: 7841 OR "PROMOYO" SHANTOU
TELEX: 45467 GDMNN CN

中國土產畜產進出口總公司廣東省分公司 梅州市支公司

CHINA NATIONAL NATIVE PRODUCE & ANIMAL BY-PRODUCTS
IMP. & EXP. CORP. GUANGDONG BRANCH, MEIZHOU OFFICE

本公司經營土產、畜產、茶葉
、醫藥保健四大類商品的出口，主
要商品有：松香、松節油、香料油
、竹製品、木制品、麻製品、其它
山貨、京果、飼料、花鳥蟲魚、廚
房用具、中藥材、成藥、中國白兔
毛、羽絨及羽毛、各種皮張、皮革
、三膠、刷子、烏龍茶、普耳茶、
綠茶等。同時努力發展來料加工、
進料加工、補償貿易、對口合同、
轉口貿易、易貨貿易，以及開展國
內、外聯營和中外合資、合作業務。

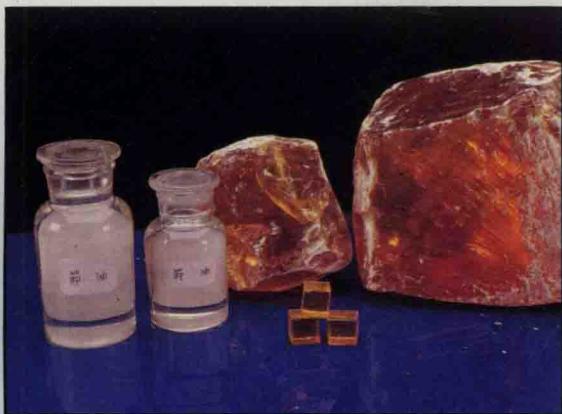
The main business scope of our Co. includes Native Produce, Animal By-Products, Tea, and Medicines, such as Gum Rosin, Turpentine Oil, Essential Oils & Spices, Bamboo & Bamboo Products, Timber & Wood Products, Jute & Jute Products, Forestal Products, Sundry Foodstuffs, Feed Stuffs, Flowers, Birds, Worms, Fishes, Kitchen Tools, Chinese Medicinal Herbs, Chinese Patent Medicines, Chinese White Angora Rabbit Hair, Feathers & Down, Leathers & Skins, Glue & Gelatine, Brushes, Wulong Tea, Pu Erh Tea, Green Tea, etc. We can handle processing with supplied materials or imported materials, compensation trade, counter-contract, entrepot trade, and barter trade.

中國土產畜產進出口總公司廣東省分公司 梅州市支公司

CHINA NATIONAL NATIVE PRODUCE & ANIMAL BY-PRODUCTS
IMP. & EXP. CORP. GUANGDONG BRANCH, MEIZHOU OFFICE



松香倉庫一角



松香 節油



橘紅丸



喉風散



竹製品



雞毛掃

中國土產畜產進出口總公司廣東省分公司
梅州市支公司

CHINA NATIONAL NATIVE PRODUCE & ANIMAL BY-PRODUCTS
IMP. & EXP. CORP. GUANGDONG BRANCH, MEIZHOU OFFICE



麻製品



皮刷



茶葉

中國工藝品進出口總公司廣東省（集團）公司
梅州市支公司

CHINA NATIONAL ARTS & CRAFTS IMP. & EXP. CORP.
GUANGDONG (HOLDING) CO., MEIZHOU OFFICE

地址：廣東省梅州市梅江二路77號

電話：223879 224459

電傳：45481 MXMAC CN

電掛：3911

駐汕頭辦事處：

地址：汕頭市新岐南路四號丙座

電話：20044 20036 20315

電傳：45456 GDMAC CN

電掛：2653

Address: 77, Meijiang 2nd Rod.

Tel: 223879, 224459

TLX: 45481 MXMAC CN

Cable: 3911

Suboffice in Shantou

Address: 4, Xin Qi Rd. (S)

Shantou

Tel: 20044, 20036, 20315

TLX: 45456 GDMAC CN

中國工藝品進出口總公司廣東省（集團）公司 梅州市支公司

CHINA NATIONAL ARTS & CRAFTS IMP. & EXP. CORP.
GUANGDONG (HOLDING) CO., MEIZHOU OFFICE

經營的主要商品

- 仿古瓷
- 美術瓷
- 日用瓷
- 竹編制品
- 芒編制品
- 木制品
- 雕刻畫類
- 扇類
- 各種袋
- 服飾
- 抽紗
- 文房四寶
- 其它工藝美術品

MAIN LINE OF BUSINESS

- Reproduction Prod Porcelarn Arts Porcelain Porcelain
- Bomboo Wares
- Awn Wares
- Wooden Wares
- Carvings & Pictures
- Fans
- Various kinds of bags
- Fashionable Clothes
- Drawnwork
- The four treasures of the study
- Other Arts & Handicrafts



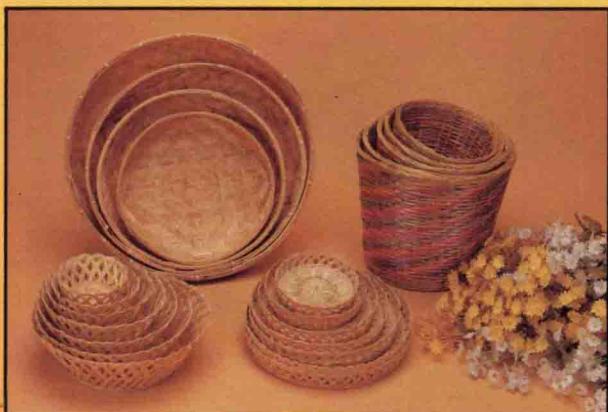
竹製品

中國工藝品進出口總公司廣東省(集團)公司
梅州市支公司

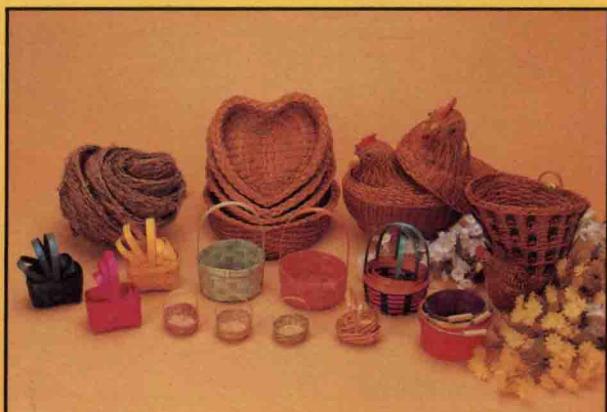
CHINA NATIONAL ARTS & CRAFTS IMP. & EXP. CORP.
GUANGDONG (HOLDING) CO., MEIZHOU OFFICE



美術瓷



竹製品



竹製品

中國工藝品進出口總公司廣東省(集團)公司
梅州市支公司

CHINA NATIONAL ARTS & CRAFTS IMP. & EXP. CORP.
GUANGDONG (HOLDING) CO., MEIZHOU OFFICE



木雕



木雕



竹製品

**中國紡織品進出口總公司廣東省（集團）公司
梅州市支公司**

**CHINA NATIONAL TEXTILES IMP. & EXP. CORP. GUANGDONG
(HOLDING) CO. MEIZHOU OFFICE**

經營範圍

針織品、棉織品、毛織品、紗布、各種服裝等紡織品類。

The range of business:

Knit goods, Cotton Textiles, Wool Fabric,
Gauze, All kinds of Dress & Textile.

地址：廣東省梅州市法政路31號
電話：224926 229197
電掛：4930 INDUS

Address: 31, Fazheng Road, Meizhou City
Tel: 224926, 229197 Cable: 4930 INDUS

中國紡織品進出口總公司廣東省（集團）公司 梅州市支公司

CHINA NATIONAL TEXTILES IMP. & EXP. CORP. GUANGDONG
(HOLDING) CO. MEIZHOU OFFICE

經營的主要商品

- 棉坯布
- 漂布、色布
- 色織布
- 人棉布
- 男、女、童各式棉服裝
- 各式棉織品
- 各式針棉織品
- 毛巾
- 方巾
- 浴巾
- 尿布
- 床單
- 各種帶類

MAIN LINE OF BUSINESS

- Grey Cotton Piece Goods
- Bleached Piece Goods, Dyed Piece Goods
- Yarn Dyed Piece Goods
- Spun Rayon Fabrics
- Cotton Garment for Men, Ladies & Children
- Cotton Manufactured Goods
- Cotton Knitwears
- Cotton Face Towels
- Cotton Face Cloths
- Cotton Bath Towels
- Cotton Baby Diapers
- Cotton Bed Sheets
- Various Kinds of Braids



針織品



棉織品