# 开放的大庆 投资的热土

The Opening Daqing - an Ideal Place for Investment



大庆市政府坦诚相邀

DAQING MUNICIPALITY CORDIALLY WELCOMES YOU

Ⅴ、食品、乳制品、饮料类项目

Ŧ

资办公室

162369

传真:(0459)6392710



大庆市委书记 刘海生 in Haisheng, Secretary of Daqing committee of the Communist arty of China



大庆市市长 杨 信 Yang Xin Mayor of Daqing

# 开放的大庆欢迎您

The Open Daqing Welcomes You

大庆是一座因油而兴,因油而闻名,正在向高科技现代化迈进的城市。江泽民总书记要求我们"发扬大庆精神,搞好二次创业"。李鹏总理提出要"把大庆建设为中国北方高科技现代化城市"。按照中央领导的指示精神,我们全市上下正在进行二次创业,从计划经济向市场经济迈进,从资源型城市向综合型城市发展。我们决心牢固树立为石油和石油化工、全市人民利益服务高于一切;把经济搞上去、保证大庆长久繁荣的历史责任压倒一切;为官一任、造福一方的历史使命重于一切;三个有利于标准决定一切的思想观念,实施大开放战略,把扩大开放、招商引资作为加快经济发展的突破口,推动各项事业的快速发展,再创大庆辉煌。

我们诚恳向全国人民学习,我们广招天下朋友来大庆共谋发展。我们郑重地向各界人士承诺:在大庆,投资者是上帝,引资者是功臣,政府官员是公仆,损害投资者利益是罪人;我们将为投资者创造最优良的环境,实施最优惠的政策,提供最优质的服务,营造最开放的气候。我们将以崭新的面貌欢迎每一位客人,衷心祝愿朋友们在大庆大展宏图、大求发展。

Daqing is a city that develops from its oil and becomes famous for its oil and is marching forward towards a city of high technology and modernization. Jiang Zemin, general secretary of the Central Committee of the Communist Party of China, instructed that "Carry forward the Daqing spirit and succeed in the second pioneering campaign for developing Daqing." Premier Li Peng put forward that "Build Daqing into a high-tech modern city in North of China." According to these instructions, the whole city is carrying on the second pioneering campaign converting Daqing from planned economy into market economy and developing Daqing from an energy-based city into a comprehensive city. The local authorities are determined to hold above everything: the interests of petroleum and petrochemical industries and local people, the historical responsibility to stabilize the long-term development of Daqing's economy, the historical mission to be an official to bring benefit to the local, the concept of adopting the three criterions for economic development. The opening strategy will be implemented as a breach to initiate business and investment so as to promote all other works leading Daqing towards a second prosperous stage.

Learning from the people all over China, Daqing is seeking for the mutual development with friends from home and abroad. It is earnestly committed that: in Daqing, the investors are regarded as gods; the introducers of investment are regarded as meritorious people; the government officials are regarded as public servants; and those who infringe upon the interests of investors are regarded as guilty persons. It is also earnestly committed that: the best environment will be created for the investors; the most preferential public policies will be implemented; the best services will be provided; and the most suitable environment for opening will be constructed. Every guest will be warmly welcomed, and the enterprises of all friends are wished to attain prosperity and development.

# Daqing's Major Projects for Market Initiative

V Projects of Food, Dairy and Beverage

Daqing Market Initiative Office

Tel: (0459)6362369

Fax: (0459)6392710

V

|         |             |            | у.            |
|---------|-------------|------------|---------------|
| 项目名称    | 年产 3000 吨天然 | 花生奶        |               |
| 项目编号    | № V 0001    | 行业类别       | 饮料加工类         |
| 立项情况    | 已在大庆市计委员    | <b>立</b> 项 | ·             |
| 项 目     | 根 况         | 预计技        | と 资 及 效 益 分 析 |
| 年产 3000 | ) 吨天然花生奶油。  | 投资 950 7   | 万元,           |
|         |             | 销售收入       | 2760 万元       |
|         |             | 利润 130 7   | 万元。           |
|         |             |            |               |
|         |             |            |               |
|         |             |            | g magnetic of |
|         |             |            |               |
| 原       | 料 及         | 市场         | 预 测           |

以花生仁、蔗糖为原料,花生仁市场供应充足,蔗糖由合作方肇 州两个糖厂供应,可以满足需要。我国饮料市场潜力大,目前年产饮 料不足 500 万吨,人均年消费量不足 4 公斤,是世界饮料人均消费 50 公斤的 1/12。品种单调,质量参差不齐。花生奶作为高品位的植物蛋 白饮料,前景广阔。

|                | · · · · · · · · · · · · · · · · · · · |
|----------------|---------------------------------------|
| 项 目 承 办 单 位    | 联 系 方 式                               |
|                | 单位: 大庆市招商引资办                          |
| 北京义利食品公司肇州联营公司 | 电话、传真: 0459 - 6392710                 |
|                | 邮编: 163002                            |

| Name of Project  | Production of Nature Peans | at Milk of 3,000                         | T/Y   |
|--|----------------------------|--|---|
| Project Number   | No V 0001                  | Sector                                   | Beverage Processing   |
| Project Status   | Approved by Daqing Planr   | ning Commission                          |   |
| Description of Project                                     |                            | Projected Investment and Profit Analysis |   |
| Producing natural peanut milk with a capacity of 3,000 T/Y |                            | Annual rever                             | nent:9.5 million RMB yuan<br>nue or sales:27.6 million RMB<br>:1.3 million RMB yuan |

The material of peanut kernel and cane sugar are rich in the market. At present, the production of soft drink is enough 5,000,000 ton/year and has not a good assortment and uneven quality. The annual average consumption of soft drink is not enough 4kg/person in China but it is 50kg/person is the world. Natural peanut milk is a kind of protein soft drink which is made from health plant.

It has a large and potential domestic market.

| Undertaker                                 | Contact  |  |  |
|--|--|--|--|
|  | Daqing Market Initiative Office                |  |  |
| Zhaozhou Coordinated Management Corpora-   | 15 Dongfeng Rd. Daqing Heilongjiang P.R. China |  |  |
| tion of Beijing Yili Food Products Company | Zip Code: 163002                               |  |  |
|  | Phone and Fax: +86-459-6392710                 |  |  |

|        |              | ×        |          | V       |
|--------|--------------|----------|----------|---------|
| 项目名称   | 1.5 万吨/年健康奶油 | 由        |          |         |
| 项目编号   | No V 0002    | 行业类别     | 食品加工     |         |
| 立项情况   | 已在大庆市计委立口    | 项        |          | 2       |
| 项      | 目 概 况        | 预计投      | と资 及 效 益 | 分析      |
| 年产1.5  | 5万吨健康奶油。此    | 投资 19    | 980 万元,产 | 值 1.8 亿 |
| 项目为中国和 | 斗技大学研制,并被    | 元, 利税 66 | 81 万元。   |         |
| 国家计委列为 | 为九五重大科技成果    |          |          |         |
| 产业化推广项 | 间之一。         |          |          |         |
|        | ,            |          |          |         |
|        |              |          |          |         |

该项目主要原料是动物油和植物油,当地原料充足。健康奶油是替代现有市场奶油的第三代奶油,被国家科委主任宋健誉为"绿色食品",可以通过黑龙江十几个对外窗口出口,近年来国内需求也成倍上升,市场前景广阔。

| 项 目 承 办 单 位 | 联 系 方 式               |
|-------------|-----------------------|
|             | 单位:大庆市招商引资办           |
| 大庆伟事荣有限公司   | 电话、传真: 0459 - 6392710 |
| r           | 邮编: 163002            |

### Daqing's Major Projects for Market Initiative

| Name of Project  | 15,000 tons/year Margarine |                 |  |
|--|----------------------------|-----------------|--|
| Project Number   | No V 0002                  | Sector          | Food Processing  |
| Project Status   | Approved by Daqing Plani   | ning Commission |  |
| Description of Project   |                            | _               | cted Investment and<br>Profit Analysis                                     |
| This project is to produce 15,000 tons/year margarine. The product is developed by China University of Science and Techology, and is listed by State Planning Commission for commercial popularization as one of the important achievements of Science and Technology of the Ninth Five – year Plan. |                            | Annual Vaule of | t:RMB¥ 19.8 million  f Output:RMB¥ 0.18 billion  nd Tax:RMB¥ 66.81 million |
| -  |                            |                 |  |

#### **Raw Materials and Market Prediction**

The main raw materials for this product are animal and vegetable oils and are available locally. The new product is the third generation of butter. Therefore, it is also referred to as "green food" or "healthy butter". The demands for this margarine are incraesing rapidly by both domestic and international markets.

| Undertaker                 | Contact   |
|----------------------------|---|
| Daqing Weishirong Co. Ltd. | Daqing Market Initiative Office  15 Dongfeng Rd. Daqing Heilongjiang P.R. China  Zip Code: 163002  Phone and Fax: +86-459-6392710 |

|        | _            |               | ^        |          | V        |
|--------|--------------|---------------|----------|----------|----------|
| 项目名称   | 复合果蔬         | 饮料项目          |          |          | 1        |
| 项目编号   | No Vo        | 003           | 行业类别     | 食品       | f I      |
| 立项情况   | 已在大房         | <b> 、市计委立</b> | 项        | , a .    |          |
| 项目     | 概            | 况             | 预计书      | 设资 及 效   | 益分析      |
| 新建天忽   | <b>然复合果蔬</b> | 饮料生产          | 总投资      | 980 万元,  | 年产量 2700 |
| 线一条,主要 | <b>英生产蕃茄</b> | 汁、西瓜          | 吨,年产值    | 直 2499 万 | 元, 年利润   |
| 汁、葫萝トさ | 十、葡萄汁        | 等天然果          | 244.1万元, | 年税金10    | 62 万元,投  |
| 蔬高级饮品。 |              |               | 资利润 24.5 | %,投资回    | 可收期4年。   |
|        | s            |               |          |          |          |
| ,      | -            |               |          |          |          |
| 原      | 料            | 及             | 市场       | 预        | 测        |

县内蕃茄、西瓜、葫萝卜、葡萄资源丰富,原料充足。

蕃茄汁、西瓜汁、葡萄汁是继碳酸饮料、乳酸饮料之后的新型果 蔬饮料,它集中了新鲜果蔬的精华,使营养、保健合为一体,市场前 景可观。

| 项 目 承 办 单 位   | 联 系 方 式               |
|---------------|-----------------------|
|               | 单位: 大庆市招商引资办          |
| 大庆市罐头食品有限责任公司 | 电话、传真: 0459 - 6392710 |
|               | 邮编: 163002            |

| Name of Project  | of Project Compound Fruit – and – vegetable Beverage |  |                      |
|--|--|--|----------------------|
| Project Number   | № V 0003   | Sector                                   | Food                 |
| Project Status   | Approved by Daqing Planning Commission               |  |                      |
| Description of Project  Projected Investment and Profit Analysis |  |  |                      |
| The production   | line of natural compound                             | Total Investme                           | ent:RMB¥ 9.8 million |
| fruit – and – vegetable beverage mainly pro-                     |  | Annual Output                            | t:2,700 tons         |
| duces such natural fruit - and - vegetable                       |  | Annual Output Value: RMB ¥ 24.99 million |                      |
| beverages as tomato juice, watermelon juice,                     |  | Annual Profit: RMB ¥2.441 million        |                      |
| carrot juice, grape juice, etc.                                  |  | Annual Tax: RMB ¥ 1.62 million           |                      |
|  |  | Profit Rate of Investment: 24.5%         |                      |
| **. · · · · · · · · · · · · · · · · · ·                          |  | Recovery Perio                           | od:4 years           |
|  |  |  |                      |

The resources of tomato, watermelon, carrot and grape are rich in the local county. Following carbonic acid beverage and lactic acid beverage, tomato juice, watermelon juice, grape juice are newly developed fruit – vegetable beverages. They gather the cream of fresh fruit and vegetable and combine nutrition and healty care as a whole. It has a promising market.

| Undertaker                 | Contact  |
|----------------------------|--|
| Daqing Canned Food Co. Ltd | Daqing Market Initiative Office  15 Dongfeng Rd. Daqing Heilongjiang P. R. China  Zip Code: 163002  Phone and Fax: +86-459-6392710 |

项目名称 稻草生产 CmC 项目 项目编号 No V 0004 行业类别 食品 立项情况 即报即批 项 况 预计投资及效益分析 目 概 该项目是利用稻草生产食品级 总投资 600 万元, 年产 CmC,该产品具有增稠、乳化、赋 CmC1600 吨, 年产值 2400 万元, 型、膨化和保鲜等多种功能,可替 年利润 350 万元, 年税金 150 万 代明胶、琼脂、海藻酸钠使用。 元,投资利润率58.3%,投资回 收期 1.71 年。 料 及 原 市 场 预 测

肇源年产稻草50万吨以上,可完全满足生产需要。

目前,东北三省还没有生产食用 CmC 企业,而东三省年总需食品级 CmC 3 万余吨,仅黑龙江省年需量就在 5000 吨左右,均从关内几个厂家购进,因而该产品市场广阔。

| 项 目 承 办 单 位 | 联 系 方 式               |
|-------------|-----------------------|
|             | 单位: 大庆市招商引资办          |
| 肇源县兴安乡人民政府  | 电话、传真: 0459 - 6392710 |
|             | 邮编: 163002            |

### Daqing's Major Projects for Market Initiative

| Name of Project  | ject Production of CmC with Rice Straw |  |  |
|--|--|--|--|
| Project Number   | No V 0004                              | Sector   | Food                                   |
| Project Status   | Approved immediately after reporting   |  |  |
| Descri   | ption of Project                       |  | eted Investment and<br>Profit Analysis |
| The project is to produce food-grade CmC with rice straw. The product has the functions of thickening, emulsification, shaping, swelling, and retaining freshness, etc. The product also can be used as the substitutes of gelatin, agarophyte, and sodium alginate. |  | Total Investment: RMB ¥ 6 million Annual Output of CmC: 1,600 tons Annual Output Value: RMB ¥ 24 million Annual Profit: RMB ¥ 3.5 million Annual Tax: RMB ¥ 1.5 million Profit Rate of Investment: 58.3% Recovery Period: 1.71 years |  |

#### Raw Materials and Market Prediction

the annual output of rice straw is over 500,000 tons in Zhaoyuan County which can completely meet the demand of production. At present, there is no enterprise for producing CmC in the Northeast Three Provinces. However, the total demand for CmC in the area is more than 30,000 tons. the demand only in Heilongjiang province is just about 5,000 tons/year which is purchased from other provinces. So, it has a broad market.

| Undertaker                          | Contact  |
|-------------------------------------|--|
| The government of Xing'an Township, | Daqing Market Initiative Office                |
| Zhaoyuan County                     | 15 Dongfeng Rd. Daqing Heilongjiang P.R. China |
|                                     | Zip Code: 163002                               |
|                                     | Phone and Fax: +86-459-6392710                 |

|        |           |          | V              |
|--------|-----------|----------|----------------|
| 项目名称   | 花生制油技术改造工 | 页目       |                |
| 项目编号   | № V 0005  | 行业类别     | 食品加工           |
| 立项情况   | 即报即批      |          |                |
| 项目     | 目 概 况     | 预计投      | 资及效益分析         |
| 在县制油   | 厂现有基础上,增加 | 预计总持     | 没资 480 万元, 年产花 |
| 花生油生产设 | 设备,主要生产花生 | 生油 10800 | 吨, 年产值 13813 万 |

在县制油厂现有基础上,增加花生油生产设备,主要生产花生油。它除具有油脂特点外,还具有浓香、味美、烟少、色淡等特点。

预计总投资 480 万元, 年产花生油 10800 吨, 年产值 13813 万元, 年利润 187 万元, 年税金 497万元,投资利润率 38.9%,投资回收期 2.56 年。

原 料 及 市 场 预 测

肇源县种植花生面积达20万亩,总产量过5万吨,原料充足。

目前,在我国市场上花生油已越来越受到现代家庭的青睐,具有十分广阔的市场前景。

| 项目承办单位 | 联 系 方 式               |
|--------|-----------------------|
|        | 单位: 大庆市招商引资办          |
| 肇源县制油厂 | 电话、传真: 0459 - 6392710 |
|        | 邮编: 163002            |

|   |  |  | V   |
|---|--|--|---|
| Name of Project   | Renovation of Existing Pea-nut Oil Production Facilities |  |   |
| Project Number  | № V 0005   | Sector   | Food  |
| Project Status  | Approved immediately after reporting                     |  |   |
| Descri  | ption of Project   | Pro  | jected Investment and<br>Profit Analysis  |
| The project is to increase pea-nut oil production facilities on the current basis of Zhaoyuan Edible Oil Factory. The increasing facilities mainly produce pea-nut oil. |  | Annual Output<br>Annual Output<br>Annual Profit: | Investment; RMB ¥ 4.8 million  1: 10,800 tons  1: Value; RMB ¥ 138,13 million  RMB ¥ 1.87 million |

Besides the feature of vegetable oil, pea-nut

oil is also aromatic, flavorious, less smoke,

light color, etc.

Annual Tax: RMB ¥ 4.97 million

Profit Rate of Investment: 38.9%

Recovery Period: 2.56 years

Zhaoyuan County has a pea-nut planting area of 200,000 Mu, with an annual output over 50,000 tons. Presently, pea-nut oil in domestic market is in more and more modern families' good graces. It has a promising market.

| Undertaker                  | Contact   |
|-----------------------------|---|
| Zhaoyuan Edible Oil Factory | Daqing Market Initiative Office  15 Dongfeng Rd. Daqing Heilongjiang P.R. China |
|                             | Zip Code: 163002<br>Phone and Fax: +86-459-6392710                              |

项目名称 果脯加工 项目编号 No V 0006 行业类别 食品 立项情况 即报即批 概 预计投资及效益分析 项 况 目 食用果脯风味独特,酸甜可 总投资400万元,年产量400 吨,年产值440万元,年利润88 口,老少皆宜。 万元, 年税金26万元, 投资利润 率 22%,投资回收期 4.5年。

原 料 及 市 场 预 测

主要原料是水果,年需用鲜果 2000 吨,富强乡可以满足。通过对水果市场的考察分析,经过加工,贮藏延长地产鲜果供应时间,反季销售,补充淡季鲜果的供给不足,市场潜力很大,经济效益和社会效益相当可观。

| 项 目 承 办 单 位 | 联 系 方 式             |
|-------------|---------------------|
|             | 单位: 大庆市招商引资办        |
| 肇源县富强乡庆源果脯厂 | 电话、传真: 0459-6392710 |
|             | 邮编: 163002          |

| Name of Project   | Processing of Preserved Fruit                           |  |  |
|---|---|--|--|
| Project Number  | No V 0006   | Sector   | Food   |
| Project Status  | Approved immediately after reporting                    |  |  |
| Description of Project Projected Investment and Profit Analysis |   |  |  |
|   | erved fruit has a special and sour and suitable for ld. | Annual Output Annual Output Annual Profit: Annual Tax: R | Value: RMB ¥ 4.4 million RMB ¥ 0.88 million RMB ¥ 0.26 million Investment: 22% |

Fruit is the main material. Fuqiang Township can meet the annual need of 2,000 tons of fresh fruit. Through the exploitation and analysis to the fruit market, the supply of local fruit can be prolonged to off seasons through processing and storing, which make up for the insufficiency of fruit in off seasons. The project has a promising market. And the economic profit and social profit are both considerable.

| Undertaker   | Contact  |  |
|--|--|--|
| Qingyuan Preserved Fruit Factory, Fuqiang<br>Township, Zhaoyuan County | Daqing Market Initiative Office 15 Dongfeng Rd. Daqing Heilongjiang P.R. China |  |
|  | Zip Code: 163002<br>Phone and Fax: +86-459-6392710                             |  |

项目名称 食用新型复合氨基酸项目 项目编号 V0007行业类别 食品 No 立项情况 即报即批 预计投资及效益分析 项 况 目 概 该项目的产品为新型调味品, 总投资 410 万元 它由两部分菌体分解物组成,一 年产量 300 吨 部分是菌体自溶法抽取, 另一部 年产值 1658 万元 年利润 575 万元 分是细菌酶法抽取。 年税金 210 万元 料 原 及 市 场 预 测

我省年产玉米 125 亿万斤,本项目就地深加工二等玉米 5000 吨,原料来源充足。该项目的产品有食用新型复合氨基酸 (特鲜味精)、特鲜酱油和蛋白饲料,市场前景十分广阔。

|              | <u> </u>              |
|--------------|-----------------------|
| 项 目 承 办 单 位  | 联 系 方 式               |
|              | 单位: 大庆市招商引资办          |
| 黑龙江省肇州县计划委员会 | 电话、传真: 0459 - 6392710 |
|              | 邮编: 163002            |

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