METHODS OF RESEARCH

CARTER V. GOOD DOUGLAS E. SCATES

METHODS of RESEARCH

Educational, Psychological, Sociological

by

CARTER V. GOOD, Ph.D.

Director of Graduate Studies and Dean Teachers College, University of Cincinnati

and

DOUGLAS E. SCATES, Ph.D.

Professor of Education University of Florida



New York

APPLETON-CENTURY-CROFTS, INC.

Copyright, 1954, by

APPLETON-CENTURY-CROFTS, INC.

All rights reserved. This book, or parts thereof, must not be reproduced in any form without permission of the publishers.

538-5

Library of Congress Card Number: 54-6255



Preface

This book has been written for field workers, graduate students, and members of the senior division of the undergraduate college who would evaluate the quality of conclusions, either as producers or consumers of research. Both the producer and consumer of research literature should know how and by what methods evidence is gathered, analyzed, and interpreted. Knowledge of research techniques and active participation in problem-solving are more likely to stimulate in the student the excitement of learning and of searching for truth than will textbook and lecture materials in the form of ready-made generalizations. Therefore, in this book research is presented as a way of finding answers to questions that make human beings curious or perplexed. Many of our illustrations of research portray scientists and scholars as people, with the joys of discovery and the disappointments or frustrations of wrong hypotheses, inadequate techniques, and physical, psychological, or material handicaps.

The organization of this text follows substantially the steps or sequence of problem-solving: formulation and development of the problem for investigation, and survey of the related literature; selection and use of one or more appropriate methods for gathering evidence, together with analysis and interpretation of the data; and reporting and implementation of the findings. Aspects of analysis and interpretation are treated in the setting of their functional relationships to the methodology of research (historical, descriptive-survey, experimental, case-clinical, and genetic) rather than in the more artificial setting of a separate chapter or section of this book. It is appropriate, however, to point out that Chapter 5, on the descriptive method, is devoted primarily to the concepts and procedures involved in general description, analysis, and classification, together with numerous illustrations of these types of research. The several chapters vary in length and complexity of structure, but so do the steps in problem-solving and the methods of research.

Chapters 5 and 6, on the descriptive-survey methods and data-gathering procedures, are complementary, although in a sense each is internally complete as a unit. Chapter 5 presents a theoretical, rather technical, advanced treatment (together with numerous illustrations) which some college seniors

and some beginning graduate students may find in part difficult reading. Chapter 6 is a relatively concrete discussion of the organized forms of descriptive-survey research, together with an elementary treatment of the various data-gathering procedures and instruments used frequently in normative-survey studies. With respect to these chapters and others, the user of the text may find portions in which his immediate interest is not sufficient to warrant careful study; he should select in keeping with his purposes and needs. The content of this text steers a middle course between the concrete details of illustrative investigations and the more abstract concepts and theories of research methodology.

Since there are many specialized graduate courses and texts that deal with the details of educational, psychological, and sociological testing and statistics, these techniques as such will not be treated in the present volume. The psychometric, sociometric, and educational techniques not specifically treated in this book (or mentioned only briefly for illustrative purposes) include the following: intelligence tests and measures of general mental ability, measurement and prediction of special abilities or aptitudes, personality and character tests, measures of attitudes and interests, projective methods and other devices for the study of personality, psychometric and sociometric techniques with standardized testing and statistical emphasis, and educational (accomplishment) tests in or outside of schools and colleges.

This volume is not a "recipe book" of research methods, a "cookbook," a "rule book," or a series of "lesson plans" for problem-solving, reflective thinking, and research; but rather it is a discussion of concepts, principles, and procedures in educational, psychological, and sociological investigations. These intellectual processes do not ordinarily proceed in a succession of orderly steps straight to the goal. This is not the way of research. As has been emphasized and illustrated generally in this book, the sequence of activities in research frequently moves shuttle-like between formulating concepts and gathering of evidence, checking the ideas against the observations, and perhaps collecting new facts.

In many instances in this book the discussion of a particular problem or technique is in the form of a series of questions for the student to think through, with attention directed to the available literature, because the answer may not yet be fully known. The thesis, project, or seminar report of the student is regarded as a functional and appropriate exercise to carry along, paralleling the study of the several chapters of this book, as he engages in developing the problem, reviewing the related literature, selecting

and using a data-gathering procedure, analyzing and interpreting the evidence, and preparing the report. This procedure seems preferable to a listing of exercises in the more or less artificial settings at the ends of the various chapters. The student who would achieve intellectual independence through a working knowledge of the research literature will find a reasonably full account of the essential library tools and many illustrative studies. The library aids may be used to bring the bibliographical references of this book up to date at any time in the future.

In the interest of variety, illustrations of two bibliographical (and footnote) forms are given, as explained more fully in Chapter 10: one style in the chapter bibliographies and footnotes at the bottom of the pages, and the other (as examples) in the body of the chapter dealing with technical reporting.

Only moderate use has been made of the term *scientific*, since there is no essential conflict between the procedures of science, philosophy, logic, history, statistics, and case-clinical study. The methods of science (and technology) and of philosophy (and logic) are complementary techniques, perhaps different aspects of the general purpose of a single discipline of inquiry, in the development of problem or concept and in the gathering of evidence with which to test or modify the concept. It is held that science without philosophy is blind, while philosophy without science is empty. Recognition of the importance of theory and philosophy is found especially in Chapter 1 and Chapter 5 (on the descriptive method), which may be regarded in part as a philosophy of research and science.

Because of the increasing interdependence of problems and procedures in certain educational, psychological, and sociological areas, it has been possible to present a common pattern of research methodology, together with numerous illustrations from each special field. Sociology has moved toward integration with social psychology and cultural anthropology. The special aspects of social psychology that have value alike for sociology and for education include problems of personality, the influence of culture and culture patterns and of racial and other groups, the assessment of intelligence and character, the analysis of folk psychology, and the study of political leadership. This trend toward integration of sociology, social psychology, and cultural anthropology, including pertinent applications to educational problems, may be regarded as part of a larger movement toward coöperation in all the human sciences. Evidence of this interdisciplinary approach and of close coöperation between the different areas of

behavioral or social science is now found in the literature ¹ and in certain graduate programs and research centers which utilize the combined resources of psychology, sociology, anthropology, and education.

While the general outline of the text was prepared after joint planning and discussion between the two authors, each was given primary responsibility for the writing of certain chapters. Good wrote Chapters 2, 3, 4, and 6 through 10, with Chapters 6 and 7 based in large part on examples and memoranda collected by Scates over a period of years. Scates wrote Chapters 1 and 5.

The authors are indebted for advice and assistance to Alice Yeomans Scates, especially in preparing Chapter 7 on experimentation; to Dr. Nathan S. Washton of Queens College for critical reading of the section on classification; to Dr. William H. Burton of Harvard University for editorial assistance; and to a large number of workers in education, psychology, sociology, and other social fields, whose research and writings have provided essential background for this book.

C. V. G.

D. E. S.

¹ Leon Festinger and Daniel Katz, Editors, Research Methods in the Behavioral Sciences. New York: Dryden Press, 1953. p. 1-12.

John Gillin and Others, For a Science of Social Man: Convergences in Anthropology, Sociology, and Psychology. New York: Macmillan Co., 1954. 296 p.

Howard W. Odum, American Sociology: The Story of Sociology in the United States through 1950. New York: Longmans, Green and Co., 1951. p. 445-70.

Florian Znaniecki, Cultural Sciences: Their Origin and Development. Urbana: University of Illinois Press, 1952. p. 392-419.



Contents

								PAGE
PREF	FACE	•	•	•	•	•	٠	,
CHAP								
1.	RESEARCH AS A WAY OF PROGRESS				•	•	•	1
	Our Time Is One of Rapid Progress							1
	The Rate of Progress Is Still Accelerating							3
	Increased Amounts of Research Make Progress Possi	ble						4
	Research Can Expand Indefinitely							•
	Do We Want Research to Expand?							•
	Science Extends the Role of Intelligence							8
	The Purpose of Research Is to Serve Man							9
	Research Was Born Out of Man's Problems							10
	Man's Major Problems Demand Research							12
	The Goal of Research Is the Good Life							14
	Research Has Many Values for Man							16
	A Science Philosophy					-		18
	Responsibility Rests on Social Science				-			19
	Social Science Can Aid Man in Determining His Cou							21
	Social Science and Religion Are Complementary							25
	International Relations Present Endless Problems for	·R	esea	rch		:		26
	Concluding Statement						•	27
		•		•	•	•	•	
2.	FORMULATION AND DEVELOPMENT OF THE PRO	RI F	м.					
٠.	RESEARCH PROGRAMS AND NEEDS							33
						•	٠	33
	Recognition of Problems	•	٠	•		•	•	33
					•		•	34
	Problem Awareness						٠	38
	Sources of Problems						•	38
	Specialization		٠		-	-	•	
	Instructional Program Pursued				•		•	39
	Program of Reading	٠	٠	•	•	٠	•	41
	Analysis of an Area of Knowledge					٠	٠	45
	Consideration of Existing Practices and Needs.						•	46
	Repetition or Extension of Investigations		٠	•	•		•	47
	"Offshoots" of Studies under Way							48
	Criteria for Selection of the Problem						•	49
	Novelty and Avoidance of Unnecessary Duplicati							50
	Importance for the Field Represented and Implem						•	54
	Interest, Intellectual Curiosity, and Drive							56
	Training and Personal Qualifications							58
	Availability of Data and Method							62
	Special Equipment and Working Conditions .							63
	Sponsorship and Administrative Cooperation .							66

x CONTENTS

CHAPT	TER	PAGE
	Costs and Returns	67
	Hazards, Penalties, and Handicaps	68
	Time Factor	71
	Statement of the Problem	
	Thesis Topic Compared with Statement of the Problem	
	Broad Areas of Many Problems	74
	Restricting an Overly Broad Topic	75
	Broadening a Too Restricted or Excessively Localized Topic	
	Unscientific, Hortatory, Argumentative, or Raw-Data Topics	
	Topics with Reasonable Restriction and Objective Approach	
	Ways to State the Problem	 79
	Definition of the Problem	
	Ways to Define the Problem	
		83
	Analysis of the Problem into Its Constituent Elements	
	Limits or Scope of the Investigation	
	Orientation and Related Literature	
	Sources of Data and Method	86
	Need for the Study	88
	Terminology	
	Initial Assumptions	89
	The Working Hypothesis	90
	Definition and Function of the Hypothesis	90
	Examples of Hypotheses	91
	Sources of Hypotheses	94
	Testing of Hypotheses	95
	A Coördinated Research Program: Research Needs	
	Our Human Resources	
	How Much for Research?	
	Coördination of Research	
	Concluding Statement	
	Concluding Statement	101
3.	SURVEY OF RELATED LITERATURE AND LIBRARY TECHNIQUE	133
J.		
	Educational Guides	134
	Comprehensive or General Guides	134
	Guides to Periodicals and Serials	139
	Guides to Books and Monographs	
	Guides to Graduate Theses	
	Guides to Special Educational Areas and Problems	143
	Continuing or Serial Bibliographies and Summaries in Limited Areas	
	of Education	
	Extensive Individual Bibliographies and Summaries in Limited Areas	;
	of Education	144
	Biographical, Institutional, and Statistical Directories and Handbooks	1
	in Education	144
	Psychological Guides	145
	Comprehensive Guides in Psychology	145
	Psychological Journals	147
	Books, Monographs, and Theses in Psychology	147
	Illustrative Summaries and Bibliographies in Limited Areas of Psy-	
		147
	chology	147
	biographical Directories in Esychology	140

	CONTENTS	Xi
CHAP		PAGE
	Social-Science Guides	
	Comprehensive Guides	148
	Periodical Guides in the Social Sciences	149
	Guides to Books, Monographs, and Theses in the Social Sciences	150
	Guides to Special Areas and Problems of the Social Sciences	150
	Social-Science Directories and Yearbooks	151
	Trends in Library Services	152
	Concluding Statement	153
,		170
4.	THE HISTORICAL METHOD	170
	Definition and Scope of History	170
	Definition and Area of History	170
	History as Science, Philosophy, Art	171
	Value and Use of History	174
	Functional History of Education and Psychology	175
	Historical Research in Other Social and Scientific Areas	177
	Collection of Data	178
	Delimitation of the Problem	178
	Historical Sources	179
	Sources in History	180
	Historical Sources in Education	181
	Social Research Sources	183
	Primary and Secondary Sources	184
	Guides to Historical Materials	187
	Note-taking and Note Systems	187
	and the contract of the contra	188
		189
		189
	Use of Auxiliary Sciences	191
	Forgeries and Hoaxes	192
	Inventions and Distortions	194
	Authorship and Time	195
	Borrowings	197
	Other Examples of External Criticism	198
	Internal Criticism	198
	Principles and Problems of Internal Criticism (Credibility)	198
	Literal Meaning and Real Meaning of Statements	200
	Competence of the Observer	201
	Tests of Truthfulness and Honesty	203
	Other Examples of Internal Criticism	209
	The Writing of History	209
	Documentation	210
	Selection and Organization of Materials	210
	Chronological versus Thematic Organization	210
	Trends in Historiography: Philosophies and Schools of Historical	
	Interpretation	213
	General Philosophies of History	214
	Specific Schools of Historical Interpretation	215
	Training for Interpreting and Writing the New History	217
		217
	• •	219
	Identification of the Problem	
	Inductive Reasoning and Use of Hypotheses	220

xii CONTENTS

CHAPT	TER	PAGE
	Causation	221
	Historical Perspective	223
	Thesis or Principle of Synthesis	224
	Literary Aspects of Historical Writing	225
	Illustrations of the Historical Method	233
	History of Education	233
		233
	T 130 1 1 501 11	234
	Legal Research in Education Bibliographical and Summarizing Studies	236
	Tieters of Psychology	
	History of Psychology	237
	Historical Sociology	239
	Concluding and Summary Statement	241
5.	THE DESCRIPTIVE METHOD: GENERAL DESCRIPTION	255
	Introduction	255
	Introduction	256
		259
	Comment on Terminology	
	Plan of Presentation	261
	General Description as a Form of Research	262
	The Role of Non-Quantitative Data	263
	Examples of Non-Quantitative Description	264
	Characteristics of Non-Quantitative Research	
	Auxiliary Forms of Reporting	271
	Problems in Descriptive Writing	273
	Analytical Description	275
_		
5.	(Continued) THE DESCRIPTIVE METHOD: ANALYSIS	277
	Analytical Description	277
	Introduction: Meaning of Analysis	277
	The Role of Analysis	280
	The Scope of Analysis	281
	Nature of Analysis	282
	Study of Groups versus Study of Single Cases	288
	Transation of Amelian	298
		298
	I. General Aspects (in Analysis)	302
	Aspects Vary with One's Interests and Interpretation	303
	Aspects Are Selected in the Light of One's Purpose	306
	Aspects Chosen for Study Reflect Themselves in One's Plans for	
	Gathering Data	
	The Breadth of the Aspects Chosen May Be Adapted According to Need	310
	Large Aspects Need to Be Made Specific	312
	Factor Analysis Is Sometimes Employed to Avoid Duplication in Aspects	316
	Observer Interpretation of Aspects May Enter Different Studies at	310
		210
		318
	Aspects May Emerge as a Product of Study	322
	Further Comments Relative to the Nature of Aspects	326
	II. Components (in Analysis)	331
	Introduction	331
	Analysis of Physical Things into Components Is Primarily the Responsi-	JJ 1
	hility of Other Disciplines	224

CONTEN	ITS	xiii
CHAPTER		PAGE
Analysis Is Frequently Useful to Determine the Component E	lements	
of Concepts and Activities	f Their	335
Components		341
More Than One Type of Components Is Involved in a C	omplete	•
Analysis		348
Concepts Often Call for Analysis and Division in Preparation for		252
Study		353
Necessary to Ascertain the Component Elements of the		
to Be Represented		355
Factor Analysis Is a Technique Which May Be of Aid in I	Deciding	
upon Components of a Trait		361
Comments on Factor Analysis as a Technique for Deriving Com of a General Concept	ponents.	364
Given Amounts of Space and Time May Be Divided into Con		
Segments in Terms of Observed Characteristics		375
There Are Many Different Levels of Components; Each Level	May Be	
of Interest		
Concluding Comment: Analysis into Components Results in Which Fit Together in Various Ways		383
·		
III. Form, Organization, and Structure (in Analysis)		384
Can Form and Relationships Be Elementary? Do Form and Relationships Exist Only in Man's Mind?		388 390
Are Form and Relationships Sufficiently Elementary to Serve a		390
in Analysis?		395
Form		398
		404
Structure		415
1. Physical Structure		418
		421
		429
4. Conceptual and Language Structure		434
5. Esthetic Structure		437
IV. Dynamics: Forces and Systems (in Analysis)		438
. 		439
International Relations		455
		456
Personality		460
Self-Regulation		467
Unstructured Dynamic Systems		472
3. Extra-Personal Factors		478
Basic Conditioning Factors		478
Current Influences: Choice		481
Sociology of Knowledge		485
Functional Irregularities		486
-		
5. (Continued) THE DESCRIPTIVE METHOD: CLASSIFICATION		493
Classification in Descriptive Research		493
Classification Underlies All Science		494
Classification Calls for Class Concents		404

xiv CONTENTS

Classification Is Partly Imposed	
O1	
Classes Are Created for Utility	
Practical Consequences of These Perspectives	
Classification Is Potentially Extensive	
How Classification Is Used in Research	
Providing Codified Data	
Forming Useful Classes According to Kind	
Affording Logical Order and System	
Developing Meaning in Class Concepts	
Transition Note	
Creating Cases Through Delimitation	
Standardizing the Observations Which Describe	
Selecting and Categorizing Scale Indicators	
Concluding Statement	
ORGANIZED FORMS OF DESCRIPTIVE-SURVEY AND NORMATIVE RESEARCH: ILLUSTRATIVE SURVEYS AND PROCEDURES IN DATA-GATHERING	
General Nature of Descriptive, Survey, Normative, and Status Studies	
Introduction	
Cross-Section Surveys or Status Studies in Relation to Historical Per	
spective	
Trends as the Dynamic Aspects of Status	
Relation of Descriptive-Survey Studies to Practical Problems and Need	ls
Relation of Survey Studies to Other Techniques	
Descriptive-Survey Studies as Research	
Types of Descriptive-Survey Research	
The Social-Survey Movement	
Pioneer Studies	
Later Developments in England	
Later Developments in the United States	
Trends in the Social-Survey Movement	
Community Surveys and Studies	
Purpose and Definition	-
Scope of the Community Survey	
Community Schools	
Self-Surveys	
The School-Survey Movement	
Early Surveys	
Early Trends	
Types of School Surveys	•
Implementation and Outcomes of School Surveys	
Trends, Next Steps, and Critique of Survey Studies	•
Illustrative Descriptive-Survey and Normative Studies Descriptive and Deliberative Surveys and Inquiries Relating to Institu	
Membership Analysis or Surveys of Organizations and Groups Follow-up Studies	

HAPTER		•	O 14		I T S)
					_	P
General Procedures and Problems of Gathering						
Coöperation in Gathering Statistical Data			•			
Planning for Data-Gathering						
Basic Enumerative and Descriptive Records						
Report Forms for Gathering Data						
Aggregative or Report Statistics						
Personnel and Standards for Statistical Repo						n.
Using Documentary Sources and Published D						
Relation of History and Statistics						
Major Types of Documentary Sources						
Insight in Questioning Data						
Illustrations of Using and Evaluating Data						
Checking and Copying from Documentary	Sour	rces				
Selected Sources of Current Statistical Data						
Sampling in Descriptive-Survey Studies .						
Sampling and Statistical Inference						
Illustrations of Early Sampling			-			
Values of Sampling						
Difficulties in Sampling					•	
Planning a Sampling Survey				•	•	
Modern Examples of Sampling			•			
Methods of Selecting the Sample						
Limitations of Sampling					•	. (
NORMATIVE RESEARCH: QUESTIONNA TECHNIQUES						. (
Questionnaire Inquiries and Techniques						
Introduction						. (
Uses and Applications of the Questionnaire						
					. ,	
Psychology of the Respondent						
					es .	. (
Psychology of the Respondent	th Ot	her	Tech	niqu		
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond?	th Ot nd Is	her He	Tech Free	nique and	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question	th Ot nd Is 	her He Sur	Tech Free veys	nique and	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an	th Ot nd Is 	her He Sur	Tech Free veys	nique and	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire	th Ot nd Is nnaire	her He Sur	Tech Free veys	nique and	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction	th Ot nd Is nnaire	her He • Sur	Tech Free veys	nique and	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire	th Ot nd Is nnaire	her He E Sur	Tech Free veys	nique and	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions	th Ot nd Is nnaire	her He e Sur	Tech Free veys	nique and	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions	th Ot nd Is nnaire	her He Sur	Tech Free veys	nique	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories	th Ot nd Is nnaire	her He e Sur	Tech Free veys	nique	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses	th Ot nd Is nnaire	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, at to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses	th Ot nd Is nnaire	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists	th Ot nd Is nnaire	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists Tryout or Pretesting	th Ot Is	her He e Sur	Tech Free veys	nique	Wil	ling . (
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists Tryout or Pretesting Evidence of Questionnaire Validity	th Ot nd Is nnaire	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists Tryout or Pretesting Evidence of Questionnaire Validity Follow-up	th Ot Is	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists Tryout or Pretesting Evidence of Questionnaire Validity Follow-up Percentage of Returns and Bias	th Ot Is not Is	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists Tryout or Pretesting Evidence of Questionnaire Validity Follow-up Percentage of Returns and Bias Editing Returns	th Oth Oth Is	her He e Sur	Tech Free veys	nique	Wil	ling
Psychology of the Respondent Choice of Questionnaire in Comparison wit Does the Recipient Have the Information, an to Respond? Stages and Administrative Aspects of Question Larger Forms of the Questionnaire Questionnaire Construction Criteria for Constructing Questionnaires Directions for Answering Questions Varied Purposes of Questions Questions and Categories Questions in Relation to Responses Ambiguous Questions and Responses Placement of Detailed Lists Tryout or Pretesting Evidence of Questionnaire Validity Follow-up Percentage of Returns and Bias	th Oth Oth Is	her He e Sur	Tech Free veys	nique	Wil	ling

xvi CONTENTS

СНАР		PAG
	Interview Techniques and Studies	
	Nature and Value of the Interview	631
	Applications of the Interview Technique	
	Types of Interviews	640
	Preparation for the Interview	
	Further Details of Interview Technique	644
6.	(Continued) ORGANIZED FORMS OF DESCRIPTIVE-SURVEY AND	
O.	NORMATIVE RESEARCH: OBSERVATIONAL, SMALL-GROUP,	
	CONTENT-ANALYSIS, AND APPRAISAL TECHNIQUES	640
	Observational Studies and Techniques	640
	Factors Stimulating Observation as a Research Approach	648
	Characteristics of Observation for Research Purposes	
	Non-Participant and Participant Observation	
	Uses and Applications of Observation	
	Observation Compared with Experimental and Laboratory Studies	
	Special Forms of Recording	653
	Administrative Aspects of Observational Studies	656
	Units of Behavior and Scope of Observation	657
	Arranging for the Record	659
	Training for Observation and Reliability	659
	Observation and Interpretation	661
	Small-Group Study or Group-Behavior Analysis	663
	Characteristics of Small-Group Study	664
	The Research Literature of Small-Group Study	664
	Quantitative (Content) Analysis of Documentary Materials	665
	Earlier Approaches to Textbook Analysis	66:
	Earlier Analyses of Larger Bodies of Literature	666
	Earlier Analyses of Assembled Specimens (Counts of Words, Errors,	
	and Items in Reports)	667
	Interpretation of Studies of Frequency	669
	Theory and Technique of Content Analysis	670
	Other Illustrations of Textbook and Content Analysis	673
	Survey-Appraisal Procedures and Index Numbers	677
	Appraisal in Relation to Subjectivity	677
	Rating of Specimens or Items	680
	Ranking of Human Beings	680
	Comparison With Scaled Specimens	680
	Check Lists	681
	Rating Scales	681
	Score Cards .	682
	Basic Theory and Interpretation of Appraisal Instruments	683
	Appraisal of Institutions	684
	Index Numbers and Objectivity	685
	Uses of Index Numbers	685
	Theory and Interpretation of Index Numbers	686
	The Literature of Appraisal Techniques	687
	Concluding Statement	687
7	THE EVERNMENTAL METHOD	689
7.	THE EXPERIMENTAL METHOD	
	Historical Background	689