# Discursive Pragmatics

Edited by Jan Zienkowski, Jan-Ola Östman and Jef Verschueren

John Benjamins Publishing Company

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Jan Zienkowski

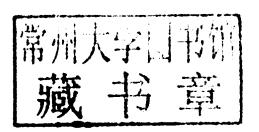
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# **Discursive Pragmatics**

# Handbook of Pragmatics Highlights (HoPH)

The ten volumes of Handbook of Pragmatics Highlights focus on the most salient topics in the field of pragmatics, thus dividing its wide interdisciplinary spectrum in a transparent and manageable way. Each volume starts with an up-to-date overview of its field of interest and brings together some 12–20 entries on its most pertinent aspects.

Since 1995 the Handbook of Pragmatics (HoP) and the HoP Online (in conjunction with the Bibliography of Pragmatics Online) have provided continuously updated state-of-the-art information for students and researchers interested in the science of language in use. Their value as a basic reference tool is now enhanced with the publication of a topically organized series of paperbacks presenting HoP Highlights.

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#### **Editors**

Jef Verschueren
University of Antwerp

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#### Volume 8

Discursive Pragmatics Edited by Jan Zienkowski, Jan-Ola Östman and Jef Verschueren

#### Preface to the series

In 1995, the first installments of the Handbook of Pragmatics (HoP) were published. The HoP was to be one of the major tools of the International Pragmatics Association (IPrA) to achieve its goals (i) of disseminating knowledge about pragmatic aspects of language, (ii) of stimulating various fields of application by making this knowledge accessible to an interdisciplinary community of scholars approaching the same general subject area from different points of view and with different methodologies, and (iii) of finding, in the process, a significant degree of theoretical coherence.

The HoP approaches pragmatics as the cognitive, social, and cultural science of language and communication. Its ambition is to provide a practical and theoretical tool for achieving coherence in the discipline, for achieving cross-disciplinary intelligibility in a necessarily diversified field of scholarship. It was therefore designed to provide easy access for scholars with widely divergent backgrounds but with converging interests in the use and functioning of language, in the topics, traditions, and methods which, together, make up the broadly conceived field of pragmatics. As it was also meant to provide a state-of-the-art report, a flexible publishing format was needed. This is why the print version took the form of a background manual followed by annual loose-leaf installments, enabling the creation of a continuously updatable and expandable reference work. The flexibility of this format vastly increased with the introduction of an online version, the Handbook of Pragmatics Online (see www.benjamins.com/online).

While the HoP and the HoP-online continue to provide state-of-the-art information for students and researchers interested in the science of language use, this new series of **Handbook of Pragmatics** *Highlights* focuses on the most salient topics in the field of pragmatics, thus dividing its wide interdisciplinary spectrum in a transparent and manageable way. The series contains a total of ten volumes around the following themes:

- Key notions for pragmatics
- Pragmatics and philosophy
- Grammar, meaning and pragmatics
- Cognition and pragmatics
- Society and language use
- Culture and language use
- The pragmatics of variation and change

- The pragmatics of interaction
- Discursive pragmatics
- Pragmatics in practice

This topically organized series of paperbacks, each starting with an up-to-date overview of its field of interest, each brings together some 12-20 of the most pertinent HoP entries. They are intended to make sure that students and researchers alike, whether their interests are predominantly philosophical, cognitive, grammatical, social, cultural, variational, interactional, or discursive, can always have the most relevant encyclopedic articles at their fingertips. Affordability, topical organization and selectivity also turn these books into practical teaching tools which can be used as reading materials for a wide range of pragmatics-related linguistics courses.

With this endeavor, we hope to make a further contribution to the goals underlying the HoP project when it was first conceived in the early 1990's.

Jan-Ola Östman (University of Helsinki) & Jef Verschueren (University of Antwerp)

## Acknowledgements

A project of the HoP type cannot be successfully started, let alone completed, without the help of dozens, even hundreds of scholars. First of all, there are the authors themselves, who sometimes had to work under extreme conditions of time pressure. Further, most members of the IPrA Consultation Board have occasionally, and some repeatedly, been called upon to review contributions. Innumerable additional scholars were thanked in the initial versions of handbook entries. All this makes the Handbook of Pragmatics a truly joint endeavor by the pragmatics community world-wide. We are greatly indebted to you all.

We do want to specifically mention the important contributions over the years of three scholars: the co-editors of the Manual and the first eight annual installments, Jan Blommaert and Chris Bulcaen were central to the realization of the project, and so was our editorial collaborator over the last four years, Eline Versluys. Our sincerest thanks to all of them.

The Handbook of Pragmatics project is being carried out in the framework of the research program of the IPrA Research Center at the University of Antwerp. We are indebted to the university for providing an environment that facilitates and nurtures our work.

Jan-Ola Östman (University of Helsinki) & Jef Verschueren (University of Antwerp)

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## **Discursive pragmatics**

## A platform for the pragmatic study of discourse

Jan Zienkowski
University of Antwerp

Most introductions to the interdisciplinary fields of discourse analysis and linguistic pragmatics begin by emphasizing that there is no consensus on the meaning of these terms. Neither discourse nor pragmatics are straightforward concepts and it may be correct to suggest that only the most vague and the most general definitions are able to unite the variety of disciplines, researchers, research programmes, heuristics, methodologies, objects of investigation, and terminologies lumped together under these headings. A book title such as 'discursive pragmatics' might therefore be interpreted as an oxymoron consisting of two signifiers whose referents are diverse in both quantitative and qualitative senses of the term. In this sense, the usefulness – i.e. the pragmatic value – of the label discursive pragmatics may be called into question. Yet, I will argue that this notion holds great potential as an instrument for establishing a platform for inter-disciplinary and inter-theoretical cross-fertilization. In this sense, the usefulness of the term resides in its communicative potential for researchers who tend to view their activities as either pragmatic or discursive ways of approaching empirical language use.

Many of the topics, themes, theories and perspectives discussed in this volume would also fit in publications related to rhetoric, cognitive linguistics, semantics, studies on language acquisition, sociolinguistics, communication studies, philosophy, literature, and many other (inter)disciplinary fields. But whatever their focus, all of the contributions collected in this volume contribute in one way or another to the linguistic or discursive turns that have taken place throughout the humanities and social sciences since the second half of the twentieth century. Moreover, they are all products of an increasing pre-occupation with pragmatic concerns related to functional and communicative language use conceived in terms of interactional processes and context generation. This point of convergence has generated an ever-growing number of eclectic studies of real-life discourse(s) described in terms of empirically observable language use. Such discourses may be defined in terms of topic (such as racism, ecology, doctor/patient interaction), genre (such as literature, scientific publications, newspaper articles), or function (such as narrative, manipulative, rhetorical), depending on the researcher's main interests.

In this introduction, I will trace the pragmatic features of the perspectives and approaches to discourse as presented by the various contributors to this book. However, this collective volume is far from exhaustive. I will argue that approaches to discourse such as those presented under the headings of post-structuralist discourse analysis, discursive psychology, or conversation analysis would also belong here. In some cases, there were good reasons to deal with them in one of the other volumes of the *Handbook of Pragmatics Highlights* series In other cases, they represent gaps to be filled in future updates of the *Handbook*. This introduction does not explore the various potential areas of application of discursive pragmatics.

In their article on Text and discourse linguistics, Jan-Ola Östman and Tuija Virtanen point out that "differentiating between discourse analysis, text linguistics, pragmatics, semiotics, and even linguistics has become a field of inquiry in itself". Neither their article nor this volume is intended to present an overview of this meta-field. Recognizing that the term discourse analysis is used in a rather restricted sense by some scholars, they advocate a perspective in which the notion functions as "an umbrella term for all issues that have been dealt with in the linguistic study of text and discourse". With respect to the relationship between pragmatics and discourse studies, they note that a discussion has emerged around the question as to which notion is more general. Even though they prefer to think of pragmatics as the more general term, they emphasize that it is more productive to consider the debate as a matter of perspectives: "Discourse and pragmatics have the same fields of interest, but different aspects in focus. Thus, discourse will typically require larger stretches of text or conversation, whereas for pragmatics this is not necessarily the case".

Such a perspective view is also relevant with respect to other approaches contained in this volume. For instance, Critical linguistics and critical discourse studies as discussed by Ruth Wodak can easily be viewed as constituting a perspective as well. Wodak conflates CL and CDA on pragmatic grounds and goes on to characterize "CDA basically as a research program" instead of a theory or a methodology. For her, CDA is first and foremost an approach the specificity of which can be defined in terms of a "concern with power as a central condition in social life that may be indexed in language use". But ultimately, CDA is considered to be an "approach" characterised by interdisciplinary and problem-oriented principles. In the same sense, it is open to a multiplicity of theories, methodologies, and objects of investigation.

Interestingly, in his article on *Text linguistics*, Robert de Beaugrande describes the development of this approach in terms of three historical stages. He points out how text linguistics was initially an attempt to extend grammatical principles to texts and how from the seventies on this approach became increasingly preoccupied with textuality as a structure with both linguistic and social aspects. The most recent stage witnessed an increasing focus on textualization processes in the actual production and reception of texts. He goes on to suggest that these developments allow for a pragmatics which includes "a 'critical' view of communication as an ongoing interaction