

A级

高等学校英语应用能力考试
大学英语A级（三级）考试

历年真题详解

高等学校英语应用能力考试指导丛书

(A级系列)

- 高等学校英语应用能力考试A级（三级）词汇必备
- 高等学校英语应用能力考试A级（三级）辅导大全
- 高等学校英语应用能力考试A级（三级）全真模拟试题卷
- 高等学校英语应用能力考试A级（三级）历年真题详解

(B级系列)

- 高等学校英语应用能力考试B级词汇必备
- 高等学校英语应用能力考试B级辅导大全
- 高等学校英语应用能力考试B级全真模拟试题卷
- 高等学校英语应用能力考试B级历年真题详解

本卷录音内容可通过
www.edufuture.com.cn
免费下载

ISBN 7-119-04376-5



9 787119 043760 >

ISBN 7-119-04376-5
定价：10.00元（磁带另计）

A级

(三级)

历年真题详解

FUTURE
未来教育



A级

(三级)

高等学校英语应用能力考试
大学英语A级（三级）考试

历年真题详解

高等学校英语应用能力考试研究中心
未来教育

历年真题库

2005年12月～2000年6月

- 名师点拨答案，解析详尽易懂
- 阅读理解全文标准翻译



外文出版社
FOREIGN LANGUAGES PRESS

图书在版编目(CIP)数据

高等学校英语应用能力考试 A 级历年真题详解/孔小玲主编. —北京:外文出版社,2006
ISBN 7-119-04376-5

I. 高... II. 孔... III. 英语-高等学校-水平考试-解题 IV. H319.6
中国版本图书馆 CIP 数据核字(2006)第 014181 号

外文出版社网址:

<http://www.flp.com.cn>

外文出版社电子邮箱:

info@flp.com.cn

sales@flp.com.cn

高等学校英语应用能力考试 A 级历年真题详解

主 编 孔小玲

责任编辑 杨春燕 张冬梅

封面设计 李子煜

出版发行 外文出版社

社 址 北京市百万庄大街 24 号 邮政编码 100037

电 话 (010) 68320579 (总编室)

(010) 68329514/68327211 (推广发行部)

印 刷 北京昌平百善印刷厂

经 销 新华书店/外文书店

开 本 8 开

字 数 310 千字

印 张 10.75

版 次 2006 年 4 月第 1 版第 2 次印刷

装 别 平装

书 号 ISBN 7-119-04376-5

定 价 10.00 元(磁带另计)

版权所有 侵权必究

前 言

高等学校英语应用能力考试自 2000 年在全国正式实施以来,参加考试的考生人数每年俱增。为了帮助考生进一步熟悉所考题型、内容及难度,使考生顺利通过考试,我们专门编写了这套《高等学校英语应用能力考试 A 级历年真题详解》。本套试卷严格遵循国家教育部高等教育司颁布的《高等学校英语应用能力考试大纲》和《高职高专教育英语课程教学基本要求》编写而成。

本试卷与其他同类试卷相比具有如下鲜明特点:

1. 根据 5 大题型,给出了 5 大个性化的解题方案

→ 听力部分除提供录音原文和答案外,还配有中肯的解析;此外,决定题目答案的重点词汇均在录音原文中以黑体突出;

→ 词汇和语法部分不仅每道题都有答案、句意及详尽的解析,而且部分题还给出了思维拓展,帮助考生举一反三,触类旁通;

→ 阅读理解部分配有参考译文,有助于考生提高语感的同时,夯实词汇、句法等基础知识;

→ 翻译部分除参考译文外,还配有要点提示和核心词汇的讲解;

→ 写作部分配有写作点金、高分范文和高频词句,使考生能抓住某一类作文的写作要点和常用句型,快速提高写作能力。

2. 原声朗读,真实体验

本套试卷配有两盒磁带(需要另购)。由北美播音员用实考时的语音、语速原声奉献的听力磁带,让考生充分体验实考的真实场景。为节省考生的购书支出,磁带内全部听力录音可通过 www.eduexam.cn 免费下载。

由于时间有限,编者水平也有限,书中纸漏在所难免,恳请广大读者朋友批评指正。


祝广大考生顺利通过高等学校英语应用能力 A 级考试。

未来教育

高等学校英语应用能力考试

A 级

历年真题详解



“未来教育”丛书编委会

FUTURE

白 晓 毕 辉 蔡系荣 陈昱霖 房春雪 付红伟 高永霞 耿凌楠	宫自平 蒋立超 孔庆斌 李春燕 李冬生 李 莉 李立云 李宁铭
李永刚 刘 颖 鲁敏华 陆 广 路新战 马丽娟 潘巍巍 钱 磊	秦大忠 石爱国 沈海伟 董 彤 王冬青 王海丽 王静雪 王连芳
王伟荣 王旭静 吴 保 熊化武 徐连博 许顺康 晏 艳 姚鸿伟	衣春霞 杨绪娟 张 蔚 张文娟 张 彦 张 朕 郑仁福 周 哲
周 航 朱利丽	
Adron, Paul	Bagehot, James
Fulton, Harry	Fulton, Albert
Janka, William	Karl Guthe
	Charles, Munby
	Gamewell, Smith
	Mair, Elizabeth
	Doherty, David
	Jampson, Robert
	Ventimil, Howell

目 录

2005 年 12 月 实考试卷	共 8 页
2005 年 6 月 实考试卷	共 8 页
2005 年 1 月 实考试卷	共 8 页
2004 年 6 月 实考试卷	共 8 页
2003 年 12 月 实考试卷	共 8 页
2003 年 6 月 实考试卷	共 8 页
2002 年 12 月 实考试卷	共 8 页
2002 年 6 月 实考试卷	共 8 页
2001 年 12 月 实考试卷	共 8 页
2001 年 6 月 实考试卷	共 8 页
2000 年 12 月 实考试卷	共 8 页
2000 年 6 月 实考试卷	共 8 页
参考答案	共 70 页

高等学校英语应用能力考试(A级)

PRACTICAL ENGLISH TEST FOR COLLEGES (Level A)

2005 年 12 月 试题



Part I Listening Comprehension (15 minutes)

Directions: This part is to test your listening ability. It consists of 3 sections.

Section A

Directions: This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken only once. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Example: You will hear:

You will read: A) New York City.

B) An evening party.

C) An air trip.

D) The man's job.

From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet. Now the test will begin.

1. A) In a post office.
B) In a bank.
C) In a big store.
D) In a hotel.
2. A) He has a lot of experience.
B) He appears to be a bit too quiet.
C) He is nice-looking.
D) He lacks experience.
3. A) Prepare a price list.
B) Go to the Brown Company.
C) Send a parcel by post.
D) Mail a price list.
4. A) She should repair the telephone herself.
B) She can turn to Mike for help.
C) He knows nothing about telephone.
D) He will call the telephone company.
5. A) Seeing a film.
B) Attending an evening party.
C) Having another try.
D) Finding a better theatre.

Section B

Directions: This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken two times. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Conversation 1

6. A) In the office.
B) In a factory.
C) At the airport.
D) At the railway station.
7. A) She was busy working.
B) She was having a holiday.
C) She wanted to get relaxed.
D) She wanted to shop for Christmas.

Conversation 2

8. A) To make an apology.
B) To place an order.
C) To ask about delivery.
D) To cancel an appointment.
9. A) Trucks.
B) Printers.
C) Phones.
D) Cameras.
10. A) For the late payment.
B) For the damaged products.
C) For the lost goods.
D) For the delayed delivery.

Section C

Directions: This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and questions will be read two times. When you hear a question, you should complete the answer to it with a word or a short phrase (in no more than 3 words). The questions and incomplete answers are printed in your test paper. You should write your answer on the Answer Sheet correspondingly. Now listen to the passage.

11. When did the family car become common in America?
In the early _____.
12. Why do more Americans have to drive to work?
Because they have moved out of the _____ to the suburbs.
13. Why do people like smaller cars now?
Because the cost of gas has _____.
14. How popular are Japanese and German cars in the U. S.?
They sell _____.
15. What does the speaker mainly talk about?
_____ in the U. S.



Part II Structure (15 minutes)

Directions: This part is to test your ability to construct grammatically correct sentences. It consists of 2 sections.

Section A

Directions: In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

16. My boss said that he was badly _____ need of my assistance.
A) at
B) in
C) for
D) with
17. She didn't know _____ to express her ideas clearly when she was invited to speak at a meeting.
A) where
B) why
C) what
D) how
18. The professor, _____ as a splendid speaker, was warmly received by the students.
A) known
B) knowing
C) to be known
D) having known
19. _____ tired of Tom's all-talk-no-action attitude, Julia decided to do the job all by herself.

- A) To get B) To have got C) Getting D) Have got
20. He _____ in this company since he graduated from Andong Technical College ten years ago.
A) worked B) has been working
C) had worked D) was working
21. _____ you have any questions or needs, please contact the manager after 5:00p. m. on weekdays.
A) Because B) Where C) If D) Though
22. It cost her a lot of money, but she doesn't regret _____ a year traveling around the world.
A) to have spent B) to spend
C) spent D) spending
23. After _____ for the job, you will be required to take a language test.
A) being interviewed B) being interviewing
C) interviewing D) having interviewed
24. He is used to flying by air and on no occasion _____ frightened.
A) he has ever felt B) he ever feels
C) ever does he feel D) has he ever felt
25. It is most desirable that he _____ for the information by himself with a few clicks online.
A) search B) searched C) has searched D) will search

Section B

Directions: There are 10 incomplete statements here. You should fill in each blank with the proper form of the word given in the brackets. Write the word or words in the corresponding space on the Answer Sheet.

26. Following the (settle) _____ of the strike, the train service is now back to normal.
27. By the end of this year the factory (produce) _____ 20,000 cell phones.
28. Those who are working in the Human Resources Department are (humorous) _____ than we expected.
29. We should read more and see more in order to (wide) _____ our horizons.
30. All the members of the club were present when the Chairman (elect) _____ last week.
31. When she was very young, my sister already knew where (put) _____ her toys and dolls.
32. Some experts suggest that we slow down the (economy) _____ growth in the country.
33. He might have been killed in that car accident yesterday if he (take) _____ part in that activity with the team.
34. Doing a second job to earn more money also means you have to pay (addition) _____ income tax.
35. (watch) _____ by a crowd of people, Charles felt embarrassed and couldn't say a word.



Part III Reading Comprehension (40 minutes)

Directions: This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.

Task 1

Directions: After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.

The holiday shopping season got off to a flying start over the Thanksgiving(感恩节) weekend in U. S. Retailers (零售商) attracted discount-hungry consumers with specials (特价商品) of televisions, DVD players and other gifts. Discounters like Wal-Mart and Target had the greatest success, offering customers early bird specials, while major department stores and clothing chains only met modest sales goals. Online sales were also strong.

"It was as expected. It wasn't a source of great prosperity, but it was a good start," said Nevill, a man in a US retail consulting firm. He said, "One thing we often heard was that only things marked down (降价) were selling. Consumers want a bargain, especially around the holiday." Shoppers did seem to like the many markdowns. A lady in the State of Connecticut said, "I've never seen so many sales. I feel like a kid in a candy store."

Nevill estimated that discounters had a 4% gain over last year's Thanksgiving figure, while sales at department stores and mall-based clothing chains were up 2% for the weekend. However, the Thanksgiving weekend is not necessarily a good way to judge how retailers will be successful for the season. Over the past few years, the weekend accounted for less than 10% of sales.

Online merchants also had a good weekend. Sales were up 61% last Friday, compared to the day after Thanksgiving a year ago.

36. Over the Thanksgiving weekend, people bought a lot more than usual because _____.
A) Wal-Mart and Target offered birds as gifts
B) shopping was the major weekend activity
C) people had time to go shopping online
D) they were allowed special discounts
37. Retailers have the experience that consumers seem to _____.
A) feel eager to buy discounted good
B) be hungry for special kinds of goods
C) like to buy new DVD players as gifts
D) be interested in major department stores
38. From the context we know that Wal-Mart and Target are the names of two _____.
A) food stores B) large retailers
C) online services D) clothing chains
39. By saying "I feel like a kid in a candy store", the lady in Connecticut probably means that _____.
A) she has difficulty choosing from such a wide variety of goods
B) she cannot decide whether she should buy some candy
C) she is quite interested in buying candy
D) she recalls her happy childhood days
40. Which of the following statements is TRUE according to the passage?
A) Online sales were 61% higher than retailers'.
B) Online merchants had an average weekend sale.
C) Retailers lost much profit because of the discounts they offered.
D) Retailers had an increase in sales in the Thanksgiving weekend.

Task 2

Directions: This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.

The Future of General Motors (GM) Is Yours

We have everything college students need to know about GM's Cooperative Education and Intern (实习) Programs in our Student Center. Each fall, GM recruiters (招聘人员) visit the campuses of many of the nation's top engineering and business colleges and universities to recruit students. There students are considered for interesting assignments throughout our U. S. operations. Check out our Recruiting Calendar to see if GM

will be visiting your campus. If your campus is not listed, please apply online.

Will GM start your career moving? Fasten your seat belt!

For full-time college students, General Motors offers both a Cooperative Education and an Intern Program.

Participants in these real-business-world educational programs gain valuable degree-related experience, develop an insider's understanding of how GM works and earn competitive wages. These programs are designed to provide GM with a source of highly talented candidates while giving students an opportunity for hands-on experience in their chosen field. As a result, participants in these programs are given serious consideration for full-time positions with GM when they graduate. Candidates for these programs must successfully complete an on-line assessment and possess qualifications that match the business needs of the organization.

41. GM is likely to recruit college students for its programs who _____.

- A) do a full-time college program
- B) major in engineering and business
- C) have had some practical experience
- D) have gathered information about GM

42. The Recruiting Calendar (Line 5, Para. 1) gives the information about _____.

- A) the kinds of people GM needs to train
- B) the nation's top colleges and universities
- C) GM recruiters' visits to colleges and universities
- D) the interesting tasks GM expects the students to fulfill

43. Those students whose university is not listed on the Recruiting Calendar may _____.

- A) apply to GM online
- B) be given interesting tasks
- C) come to the GM's training offices directly
- D) invite recruiters to visit their universities

44. The programs that GM offers to full-time college students will help them to _____.

- A) gain information about business in general
- B) get business experience and good wages
- C) develop their talents fully
- D) obtain a higher degree

45. GM offers the Cooperative Education and Intern Programs in order to _____.

- A) make its business needs known to the public
- B) perform successful online assessments
- C) advertise its newly-designed products
- D) find out highly talented candidates

Task 3

Directions: The following is an Introduction to Montserrat Publishing. After reading it, you are required to complete the outline below it (No. 46 to No. 50). You should write your answers briefly (in no more than 3 words) on the Answer Sheet correspondingly.

We at Montserrat Publishing have published two books devoted to improving the everyday vocabulary of intermediate and advanced English language students.

You probably find that even though you have been studying English for many years, you still have problems following a social conversation between English speaking people.

Maybe you need English for business and you have a wide knowledge of the vocabulary relating to your speciality (专业) but you find it difficult to conduct meetings in English. This is because you cannot understand the practical, everyday expressions being employed. You may also need to understand journals and trade magazines written in English where a dictionary is not enough to convey the real meaning of what is being said.

The Practical Everyday English series consists of a collection of words and expressions used every day by

all classes of society. The idea is that after being presented with a word or expression the reader can see how it is used by reading two or more clear examples. Each example contains at least one word or even two or three which have been studied on earlier pages.

Information on Newly-published Books

Name of the series: 46 _____
Number of the books: 47 _____
Intended readers: 48 students studying English.
Purposes: 1. to enlarge the students' everyday 49 of English.
2. to help understand the meaning of practical, everyday expressions.
Content: a collection of 50 used every day in various situations.

Task 4

Directions: The following is part of a list from a book on WTO. After reading it, you are required to find the items equivalent to (与...相同) those given in Chinese in the table below. Then you should put the corresponding letters in brackets on the Answer Sheet, numbered 51 to 55.

- A—Dispute Settlement Body
- B—Balance of International Payments
- C—World Trade Organization
- D—Risk Management
- E—Investment in Non-productive Project
- F—Grant the National Treatment
- G—Appeal Body
- H—Common Agriculture Policy
- I—Customs Values
- J—Export Performance
- K—Food Security
- L—Free-rider
- M—Grey Area Measures
- N—Import Licensing
- O—Market Access
- P—Market Boards
- Q—Presence of National Person
- R—North American Free Trade Area
- S—International Settlement
- T—Peace Clause
- U—Least-developed Countries
- V—Most-favored-nation Treatment

Example: (F) 实行国民待遇

(P) 营销机构

- 51. () 上诉机构 () 最惠国待遇
- 52. () 和平条款 () 进口许可
- 53. () 市场准入 () 非生产性项目投资
- 54. () 食品安全保障 () 共同农业政策
- 55. () 风险管理 () 争端解决机构

Task 5

Directions: Read the following contract. After reading it, you should give brief answers to the 5 questions (No. 56 to No. 60) that follow. The answers (in no more than 3 words) should be written after the corresponding numbers on the Answer Sheet.

Douglass Company(hereafter (以下) referred to as the Buyer) as one party and Anhui Import and Export Corporation (hereafter referred to as the Seller) as the other party agree to sign by their authorized representatives, as a result of friendly negotiation, the present Contract under the following terms and conditions:

(1) The Seller will arrange and sell 260 sets of drilling machines in the following two financial years (财政年度) ;

(2) The Seller should take care of the quality, quantity, packing and shipping;

(3) The Buyer should pay the Seller by irrevocable L/C and take care of the insurance;

(4) Claim shall be made within 10 days of goods' arrival;

(5) Neither party shall break the contract without mutual agreement;

(6) The present contract is written in English, valid for two years, after which it may be extended, amended or discontinued;

(7) The contract was signed on April 14, 2005 in Hefei by representatives of the two parties.

(Signature) For the Anhui Mechanic Import and Export Co. of People's Republic of China.

(Signature) For the Douglass Company of New York, N, Y, U. S. A.

56. What is the contract product?

57. Which party is responsible for the insurance?

58. How should the Buyer pay the Seller?

59. How long is the contract valid for?

60. Who signed the contract?
The _____ of the two parties.



Part IV Translation—English to Chinese (25 minutes)

Directions: This part, numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, You will read four choices of suggested translation. You should choose the best translation and mark the corresponding letter on your Answer Sheet. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/ Composition Sheet.

61. When it comes to successful overseas investments that can yield high profits, the key is which country you should put your capital in.

A) 当产生高效益的海外投资机会到来时,成功的关键是你要把资金投入某个国家。

B) 如果海外投资成功了就会带来高利润,最关键的问题是那个国家能给你投资。

C) 就海外投资能否成功地获取高额利润而言,关键在于应该把资金投入哪个国家。

D) 海外投资总会产生高效益,成功的关键是你要把资金投入一个国家。

62. You can buy a three-year-old car for only 60% of the price for a new vehicle and still have several years of trouble-free driving.

A) 你可以买一辆已使用3年的二手车,价格只是新车的60%,但你仍然可以开几年而不出故障。

B) 你可以花上3年的时间去买一辆旧车,只须付新车价格的60%,并且可以得到几年免费的维修服务。

C) 你可以买一辆使用了3年的旧车,只需付新车价格的60%。不过,几年之后会有不少麻烦。
D) 你可以买一辆旧车使用3年,然后再加60%换辆新车,就可以无忧无虑地开上好多年。

63. Should a party request cancellation of the contract without a valid reason, it shall pay for all the economic losses that the other party may suffer.

A) 如果一方不提出任何理由就和另一方断绝关系,将承担对方提出的一切经济损失。

B) 如果一方无正当理由而提出取消合同,必须赔偿另一方因此而遭受的所有经济损失。

C) 如果一方毫无理由地终止与另一方的联系,将会使对方遭受重大经济损失。

D) 如果一方与另一方终止合同而提不出合理的原因,必须赔偿对方提出的一切经济损失。

64. These experts will give a series of special lectures on the up-to-date Internet techniques and services which are available to Chinese users.

A) 这些专家将专门给中国用户提供一系列最新的互联网技术和服务。

B) 这些专家将作系列报告,介绍中国用户通用的互联网技术和服务。

C) 这些专家将专门给中国用户作系列讲座,并为他们利用互联网技术提供服务。

D) 这些专家将作一系列专题报告,介绍有关中国用户可利用的最新互联网技术与服务。

65. We offer a wide range of information on the website, from detailed information to general buying guides in categories(种类) such as digital cameras, home theater, clothes and watches. Whether you make your purchase online or print out the information to take into any of our chain stores, we want you to feel confident in your purchase decision. If one item you order does not meet your expectations, simply return it to our store at no cost.



Part V Writing (25 minutes)

Directions: This part is to test your ability to do practical writing. You are required to write a letter of invitation according to the following information given in Chinese. Remember to do the task on the Translation/ Composition Sheet.

说明: 根据下列内容写一封邀请信。

写信日期: 2005 年 12 月 13 日

邀请人: 张建国, 东方集团公司人力资源部经理

被邀请人: 人事部门经理

事由: 召开人事管理研讨会

主要内容: 研讨新形势下人事管理的新模式和新方法

主题报告人: 滨海大学管理学院丁一教授

会议时间: 2006 年 1 月 3—4 日

会议地点: 滨海市友谊宾馆

请与参会人员于 12 月 20 日前将发言提纲寄给东方集团公司人力资源部办公室。参加会议与否, 请回复。

注意书信格式。

Words for reference:

人力资源部: Human Resources Department; 研讨会: workshop; 主题报告人: keynote speaker

高等学校英语应用能力考试(A级)

PRACTICAL ENGLISH TEST FOR COLLEGES (Level A)

2005 年 6 月试题



Part I Listening Comprehension (15 minutes)

Directions: This part is to test your listening ability. It consists of 3 sections.

Section A

Directions: This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken only once. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Example: You will hear:

You will read: A) New York City.

B) An evening party.

C) An air trip.

D) The man's job.

From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet.

Now the test will begin.

1. A) He didn't like that computer.

B) He didn't find what he liked.

C) The price of the computer was too high.

D) That type of computer was sold out.

2. A) Go to a lecture.

C) Go shopping.

3. A) Write a letter for the woman.

C) Drive the woman home.

4. A) She was tired of reading it.

C) She didn't think much of it.

5. A) When he can receive the order.

C) When he should send the order.

Section B

Directions: This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken two times. When you hear a question, you should decide on the correct answer from

the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Conversation 1

6. A) Three weeks ago.

C) Last week.

7. A) Install more machines.

C) Buy more machines.

Conversation 2

8. A) Sightseeing around the city.

C) Shopping in the city.

9. A) This afternoon.

C) Tomorrow morning.

10. A) At the party.

C) At the meeting.

Section C

Directions: This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passages and the questions will be read two times. When you hear a question, you should complete the answer to it with a word or a short phrase (in no more than 3 words). The questions and incomplete answers are printed in your test paper. You should write your answer on the Answer Sheet correspondingly. Now the passage will begin.

11. What can visitors see at the exhibition?

They can see most of the latest _____ of the company.

12. Which section do the visitors go to see first?

The _____ section.

13. For whom are the products specially designed?

For _____.

14. What's special about the keyboard?

Its keys are _____.

15. What kind of sound does the mouse produce?

It produces _____ sounds.



Part II Structure (15 minutes)

Directions: This part is to test your ability to construct grammatically correct sentences. It consists of 2 sections.

Section A

Directions: In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

16. _____ Susan gets onto the top of a tall building, she will feel very much frightened.

A) Now that B) Even though

C) Every time D) Only if

17. The chair looks rather unusual in shape, but it is very comfortable to sit _____.

- A) by
B) on
C) with
D) at

18. how to deal with the trouble of the computer, Martin had to ask his brother for help.

- A) Not know
B) Not known
C) Not to know
D) Not knowing

19. It's said that the agreement between the two companies last month will become effective from May 1st.

- A) to sign
B) signed
C) to be signed
D) signing

20. Many people have found uncomfortable to hold the same position for a long time.

- A) it
B) which
C) this
D) that

21. He doesn't feel like a picnic in the park this weekend, and he suggested watching the football match instead.

- A) have
B) to have
C) having
D) had

22. It was because I wanted to buy a dictionary I went downtown yesterday.

- A) but
B) and
C) why
D) that

23. Though he well prepared before the job interview, he failed to answer some important questions.

- A) will be
B) would be
C) has been
D) had been

24. The cost of traveling around the eight European countries can run as high \$2,000.

- A) to
B) as
C) by
D) for

25. This book is designed for the learners native languages are not English.

- A) whose
B) which
C) who
D) what

Section B

Directions: There are 10 incomplete statements here. You should fill in each blank with the proper form of the word given in brackets. Write the word or words in the corresponding space on the Answer Sheet.

26. We are not short of raw materials at the moment, but we need reliable (equip) Chinese, the university offers a Chinese training program every summer.
27. For those foreign students who are interested in (learn) Chinese, the university offers a Chinese training program every summer.
28. Before the flight takes off, all passengers (ask) to fasten their seat belts.
29. A guest in this hotel accused one of the hotel staff of (steal) his money.
30. We surely (find) a good solution to the technical problems in the near future.
31. He might not have been killed in the traffic accident yesterday if he (fasten) the seat belt.
32. Following the (success) settlement of the strike, the train service is now back to normal.
33. The more challenging the journey is, the (happy) the young people will feel.
34. With his knowledge and experience, he is no doubt (qualify) for the task.
35. If a business wants to sell its products (international), it should do some world market research first.



Part III Reading Comprehension (40 minutes)

Directions: This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.

Task 1

Directions: After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.

In Britain there is a National Health Service (NHS) which is paid for by taxes and National Insurance, and in general people do not have to pay for medical treatment. Every person is registered with a doctor in his or her local area, known as a general practitioner (全科医生) or GP. This means that their names are on the GP's list, and they may make an appointment to see the doctor or may call the doctor out to visit them if they are ill. People sometimes do have to pay part of the cost of drugs that the doctor prescribes. GPs are trained in general medicine but are not specialists in any particular subject. If a patient needs to see a specialist doctor, they must first go to their GP and then the GP will make an appointment for the patient to see a specialist at a hospital or clinic.

Although everyone in Britain can have free treatment under the NHS, it is also possible for him to have treatment done privately, for which he has to pay. Some people have private health insurance to help them pay for private treatment. Under the NHS, people who need to go to hospital may have to wait for a long time on a waiting list for their treatment. Anyone who is very ill can call an ambulance (救护车) and get taken to hospital for free urgent medical treatment. Ambulances are a free service in Britain.

36. In Britain, the National Health Service refers to _____.
A) a local hospital
B) a medicine supplier
C) a medical care system
D) an insurance company
37. Under the National Health Service, British citizens _____.
A) are all registered with a general practitioner
B) do not need to buy private health insurance
C) can only go to see a general practitioner
D) cannot call in a general practitioner
38. People buy private health insurance in order to _____.
A) pay for the ambulance service
B) receive free urgent treatment
C) see a general practitioner
D) have private treatment
39. Which of the following is TRUE according to the passage? _____.
A) People in Britain do not have to pay for any kind of medical care.
B) People in Britain may wait long for their free medical treatment.
C) In Britain you have to pay for ambulance service.
D) Britain private medical insurance is free.
40. What is this passage mainly about? _____.
A) Private medical care in Britain.
B) Roles of general practitioners.
C) Taxes and free medical care.
D) Health services in Britain.

Task 2

Directions: This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.

GHICAGO (AP) On Jan. 1, an order went into effect requiring that every checked bag at more than 400 of the nation's commercial airports be screened (扫描检查) for bombs and weapons. Sunday was expected to be the heaviest travel day since Jan. 1. Yet spot checks on Sunday at several of the nation's airports showed no major delays caused by the new security measures. At the international terminal for Northwest Airlines at John F. Kennedy International Airport in New York,

passengers waited up to 30 minutes longer than usual. Their bags were sent through giant screening machines and workers tore open taped boxes and searched through their contents before closing them up again.

Most travelers simply accepted stricter screening developed since the terrorist (恐怖分子的) attacks on Sept. 11, 2001, before which only 5 percent of the roughly 2 million bags checked each day were screened for bombs.

The U. S. government has put an additional 23,000 people into airports to carry out the new order.

Sonny Salgatar, a 23-year-old college student flying home to San Diego from Chicago, was told by an airport officer after the first pass that one of his bags was "hot", meaning there was something he couldn't identify and he wanted to open the bag for an inspection.

The "hot" item turned out to be Salgatar's clothing iron.

"Listen, anything they want to do for security is OK for me," Salgatar said.

41. The new measure was adopted to guard against _____.

- A) terrorist attacks
B) luggage damage
C) flight delays
D) air crash

42. The word "hot" (Line 2, Para. 6) most probably means _____.

- A) heated
B) popular
C) expensive
D) suspicious

43. Which of the following is TRUE according to the passage? _____

- A) Major delays were caused after the security order went into effect.
B) Most passengers regard the new measure as necessary.
C) Passengers complain about longer delay at the airport.
D) There will be more and stricter security measures.

44. What was the attitude of Sonny Salgatar towards the security measure taken? _____

- A) He was annoyed.
B) He had no objection.
C) He thought it was useless.
D) He didn't worry about it.

45. The best title of the passage might be _____.

- A) Fear of Terrorist Attacks.
B) Latest Screening Technology.
C) New Security Measures Adopted
D) Inspection of Bombs and Weapons

Task 3

Directions: The following is a Memo. After reading it, you are required to complete the outline below it (No. 46 to No. 50). You should write your answer briefly (in no more than 3 words) on the Answer Sheet correspondingly.

Memo

To: All Employees

From: Berry E. Silver, President

Date: Oct. 22, 2004

Subject: Our goals for the next year

Marketing and Sales

Our present sales program has helped us to improve our sales by slightly over 15%, but I am setting a goal of a 25% increase in sales for the next year. To help make this goal possible, I am announcing today the expansion (扩大) of our Marketing Department.

Research and Development (R & D)

Any company in our business must make great efforts to develop new and better products. Our R&D will certainly make us more competitive. But creative ideas do not come from only R&D departments; they also come from the creative thinking and participation of all employees. One way we have begun to collect the suggestions of our employees is through our new computerized network.

Human Resources

Our company's most valuable resources are its employees. In the years ahead I would like to see our efforts doubled in on-the-job training. To achieve this goal I have asked Barbara Johnson to head a new department, Human Resources and Employee Development, which will coordinate (协调) a company-wide effort.

Memo

Subject: Goals for the next year

Marketing and Sales:

1) Goal set: to reach a 46 in sales;

2) Measure to be taken: to expand the 47;

Research and Development (R&D):

1) Goal set: to encourage the employees' participation;

2) Channel to collect suggestions: the new 48;

Human Resources:

1) Requirement set: to double the efforts in 49;

2) Measure to be taken: to appoint Barbara Johnson to head 50.

Task 4

Directions: The following is a list of terms of modern business management. After reading it, you are required to find the items equivalent to (与...相同) those given in Chinese in the table below. Then you should put the corresponding letters in brackets on the Answer Sheet, numbered 51 to 55.

- A—collective action
B—competitor analysis
C—corporate restructuring
D—gain sharing
E—employee involvement
F—hostile takeover
G—human resource management
H—joint venture
I—psychological support
J—performance-related pay
K—pay secrecy
L—cross training
M—holding company
N—corporate culture
O—board of directors
P—background checking
- Example: 企业文化 (N)
51. () 跨部门培训
52. () 员工参与
53. () 业绩工资
54. () 控股公司
55. () 人力资源管理
- 合资企业 (H)
() 集体行动
() 董事会
() 对手分析
() 赢利分享
() 公司重组

Task 5

Directions: The following is a business letter. After reading it, you should give brief answers to the 5

questions (No. 56 to No. 60) that follow. The answers (in no more than 3 words) should be written after the corresponding numbers on the Answer Sheet.

July 20, 2004

Dear Sirs,

Today we have received your bill for 150 name-bearing (刻有名字的) crystal vases (花瓶) which you sent us the other day.

We had ordered these vases on condition that they should reach us by the end of June. But they arrived here 15 days behind the schedule.

The customers refused to accept the goods because they arrived too late. Since the vases bear their names, we cannot sell them to other customers. So we asked the customers again and again to take the vases, and finally they agreed to accept them, but at a price cut of 30%.

You may understand how we have lost the customer's confidence in us. In this situation, we have to ask you to compensate for the loss we have suffered. We are looking forward to hearing from you soon.

Yours faithfully,
G. Pastry

56. What was the problem with the delivery of the vases?
They arrived 15 days _____.
57. When did the vases actually arrive?
In the middle of _____.
58. Why couldn't the vases be sold to other customers?
Because they were bearing _____ of those who ordered the vases.
59. In what condition did the customers accept the goods?
At a price cut of _____.
60. What was the purpose of this letter?
To ask the supplier to _____ for the loss they have suffered.



Part IV Translation—English to Chinese (25 minutes)

Directions: This part numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, you will read four choices of suggested translation. You should choose the best translation and mark the corresponding letter on the Answer Sheet. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/Composition Sheet.

61. It is generally accepted that old people should have a share in the rewards for material and cultural advancements to which they have made contributions.
- A) 不言而喻,老年人应该享有一份回报,因为他们曾经为物质和文化做出过贡献。
B) 人们普遍认为,老年人对物质和文化的进步做出过贡献,应该分享其成果。
C) 毫无疑问,老年人有实力又有文化,他们都会主动为社会和文明多做贡献。
D) 毋庸置疑老年人创造过物质和精神文明,他们应该享受各种奖励。
62. Once there is a threat to our water supply, water can quickly become the only thing that matters.
- A) 只要水源受到威胁,水很快就会变成唯一重要的物质。
B) 供水一度出现危机,所以水很快就成了唯一紧缺的物质。
C) 供水一旦受到威胁,水很快就会成为唯一至关重要的问题。
D) 有一次水源曾遭受污染,水成了人们唯一不能很快解决的问题。
63. With so many companies cutting back on their workforce lately, do you know how an employee can hold onto his current job?

- A) 随着后来这么多的公司要进入劳动力市场,你知道一个雇员对工作流动是如何想的吗?
B) 由于以后有这么多的公司将削减劳动力,你知道一个雇员怎样去做才能保住其工作吗?
C) 鉴于最近如此众多的公司正在进行裁员,您知道作为一个雇员如何才能保住自己目前的工作吗?
D) 既然如此众多的公司将在劳动力市场上竞争,你知道作为一个雇员如何才能继续做好他目前的工作吗?

64. Having worked as a psychologist with all kinds of people, I've learned that successful people aren't necessarily the ones with the greatest natural talent.

- A) 作为一个心理学家,我与各种各样的人一起工作过,我了解到那些成功的人必定不是天生奇才。
B) 作为一个与各种人打过交道的心理学家,我深知那些成功人士未必都是天生奇才。
C) 作为一个具有各种人生经历的心理学家,我深知那些伟大的天才并非都是成功者。
D) 作为一个与各种人一起工作过的心理学家,我深知成功者大都不是天生奇才。

65. Caravan Inn (凯乐温旅店)

The Caravan Inn is located on the way to Sunlight Hill and only ten blocks (街区) south of the shopping center on Grand Avenue. Its modern rooms and plenty of additional facilities guarantee family satisfaction. A heated water pool and hot bath are open year round and provide fun for everyone after a day of mountain climbing. A big breakfast is served daily in the Caravan Inn, but suites (套房) with kitchens are also available for families who would rather prepare their own meals.



Part V Writing (25 minutes)

Directions: This part is to test your ability to do practical writing. You are required to write a business letter according to the following information given in Chinese. Remember to do the task on the Translation/Composition Sheet.

说明:以 Daniel Trade 公司市场部经理李华的身份于 6 月 15 日给 John Holland 先生写一封催款信,信中应当包括以下内容:

1. 问及 Holland 先生近况;
2. 要求 Holland 先生尽快支付 10,000 元货款,该笔款项已经过期 10 天;
3. 随信寄上公司最新的夏季产品目录,希望 Holland 先生尽早寄来新的订单,可享受公司的优惠价格。

注意:务必按业务信函的格式书写。

Words for reference:
优惠价格 special offers; 过期 overdue

高等学校英语应用能力考试(A级)

PRACTICAL ENGLISH TEST FOR COLLEGES (Level A)

2005 年 1 月试题



Part I Listening Comprehension (15 minutes)

Directions: This part is to test your listening ability. It consists of 3 sections.

Section A

Directions: This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken only once. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Example: You will hear:

You will read: A) New York City.

B) An evening party.

C) An air trip.

D) The man's job.

From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet.

Now the test will begin.

1. A) It's attractive.

C) It's important.

2. A) At a railway station.

C) At an airport.

3. A) By referring to the receptionist.

C) By asking his friend.

4. A) He's the boss.

C) He's a new employee.

5. A) \$ 400.

C) \$ 300.

B) It's exciting.

D) It's boring.

B) At a bank.

D) At a parking lot.

B) By calling the telephone operator.

D) By finding it in the phone book.

B) He's a visitor.

D) He's the woman's friend.

B) \$ 200.

D) \$ 150.

Section B

Directions: This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken two times. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Conversation 1

6. A) Sports wear.

B) Holiday wear.

C) Summer's wear.

D) Casual wear.

7. A) See more samples.

B) Try on some T-shirts.

C) Meet the designers.

D) Place an order.

Conversation 2

8. A) He wanted to check the order number.

B) He wanted to order some computers.

C) He wanted to report on a problem.

D) He wanted to see the secretary.

9. A) They got a wrong order number from the caller.

B) They failed to deliver the computers on time.

C) They couldn't find the order form.

D) They made a wrong delivery.

10. A) The salesman.

B) The manager.

C) Mr. Peterson.

D) Mary.

Section C

Directions: This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it with a word or a short phrase (in no more than 3 words). The questions and incomplete answers are printed in your test paper. You should write your answer on the Answer Sheet correspondingly. Now the passage will begin.

11. Why do more middle-aged adults have to take care of their aging parents?

Because people are living _____.

12. What does the speaker think of the job of taking care of an aging parent?

It's _____.

13. How are the family roles changed?

The dependent parents are cared for as if they were _____.

14. What can a nursing home do for aging parents?

It provides them with proper _____.

15. What benefit can middle-aged adults get by sending their parents to a nursing home?

They can return to their _____.



Part II Structure (15 minutes)

Directions: This part is to test your ability to construct grammatically correct sentences. It consists of 2 sections.

Section A

Directions: In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

16. _____ he was seriously ill, I wouldn't have told him the truth.

A) If I knew

B) If I know

C) Had I known

D) Did I know

17. She got to know the young man very well _____ she had worked for so long.
A) to whom B) in whom C) whom D) with whom
18. The car _____ by the side of the road and the driver tried to repair it.
A) breaks down B) was breaking down
C) has broken down D) broke down
19. When he went out, he would wear sunglasses _____ nobody would recognize him.
A) so that B) now that C) as though D) in case
20. We were all excited at the news _____ our annual sales had more than doubled.
A) which B) that C) it D) what
21. Some people think _____ about their rights than they do about their responsibilities.
A) so much B) too much C) much more D) much too
22. The City of London, _____ repeatedly in 1940 and 1941, lost many of its famous churches.
A) bombed B) to bomb
C) bombing D) having bombed
23. _____ traveling expenses rising a lot, Mrs. White had to change all her plans for the tour.
A) Since B) As for C) By D) With
24. I felt so embarrassed that I couldn't do anything but _____ there when I first met my present boss.
A) to sit B) sitting C) sat D) sit
25. With the introduction of the computer, libraries today are quite different from _____ they were in the past.
A) that B) what C) which D) those

Section B

Directions: There are 10 incomplete statements here. You should fill in each blank with the proper form of the word given in brackets. Write the word or words in the corresponding space on the Answer Sheet.

26. It is important that he (be) _____ called back immediately.
27. It is (reason) _____ for parents to pay for their children's education.
28. At the meeting a (propose) _____ was put forward by John Smith.
29. As a rule, readers (not allow) _____ to take dictionaries out of the reading room.
30. It has been a long winter, and we're (eager) _____ waiting for the coming of spring.
31. They fully recognized the enormous (strong) _____ and influence of the union.
32. By the end of last year, nearly a million cars (produce) _____ in that auto factory.
33. (Take) _____ the financial difficulties into consideration, we'd better put off the plan till next year.
34. Dr. Richard, together with his wife and three children, (be) _____ to arrive in Beijing this afternoon.
35. The global average air temperature is believed (rise) _____ in the near future.



Part III Reading Comprehension (40 minutes)

Directions: This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.

Task 1

Directions: After reading the following passage, you will find 5 questions or unfinished statements,

numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.

The eight airlines of the Oneworld alliance(联盟) have joined forces to give world travelers a simple way to plan and book a round-the-world journey. It's called the Oneworld Explorer program.

Oneworld Explorer is the perfect solution for a once-in-a-lifetime holiday or an extended business trip. It's a great way for you to explore the four corners of the earth in the safe hands of the eight Oneworld airlines.

You can have hundreds of destinations to choose from, because the Oneworld network covers the globe. And, as you travel around the world, you'll have the support of 260,000 people from all our airlines, who are devoted to the success of your journey, helping you make smooth transfers and offering support all along the way.

The Oneworld goal is to make global travel easier and more rewarding for everyone of our travelers. We try our best to make you feel at home, no matter how far from home your journey may take you.

We can offer travelers benefits on a scale beyond the reach of our individual networks. You'll find more people and more information to guide you at every stage of your trip, making transfers smoother and global travel less of a challenge.

36. Oneworld in the passage refers to _____.
A) a travel agency B) a union of airlines
C) a series of tourist attractions D) the title of a flight program
37. The Oneworld Explorer program is said to be most suitable for those who _____.
A) have been to the four corners of the earth
B) travel around the world on business
C) want to explore the eight airlines
D) need support all along the way
38. The advantage of the alliance lies in _____.
A) its detailed travel information B) its unique booking system
C) its longest business flights D) its global service network
39. We can learn from the last paragraph that Oneworld _____.
A) offers the lowest prices to its passengers
B) keeps passengers better informed of its operations
C) offers better services than any of its member airlines alone
D) is intended to make round-the-world trips more challenging
40. The purpose of the advertisement is to _____.
A) promote a special flight program B) recommend long-distance flights
C) introduce different flights D) describe an airlines group

Task 2

Directions: This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.

The human body has developed its millions of nerves to be highly aware of what goes on both inside and outside of it. This helps us adjust to the outside world. Without our nerves and our brain, which is a system of nerves, we couldn't know what's happening. But we pay for our sensitivity. We can feel pain when the slightest thing is wrong with any part of our body. The history of torture(折磨) is based on the human body being open to pain.

But there is a way to handle pain. Look at the Indian fakir(苦行僧) who sits on a bed of nails. Fakirs can put a needle right through an arm, and feel no pain. This ability that some humans have developed to handle pain should give us ideas about how the mind can deal with pain.

The big thing in withstanding pain is our attitude toward it. If the dentist says, "This will hurt a little," it helps us to accept the pain. By staying relaxed, and by treating the pain as an interesting sensation(感觉), we

can handle the pain without falling apart. After all, although pain is an unpleasant sensation, it is still a sensation, and sensations are the stuff of life.

41. The human body has developed a system of nerves that enables us to _____.
A) stay relaxed B) avoid pain
C) stand torture D) feel pain
42. What does the writer mean by saying "we pay for our sensitivity" in the first paragraph?
A) We have to take care of our sense of pain.
B) We suffer from our sense of feeling.
C) We should try hard to resist pain.
D) We are hurt when we feel pain.
43. When the author mentions the Indian fakir, he shows that _____.
A) fakirs possess magic power B) Indians are not afraid of pain
C) people can learn to cope with pain D) some people are born without a sense of pain
44. What is essential for people to stand pain according to the writer?
A) Their relaxation. B) Their interest.
C) Their nerves. D) Their attitude.
45. The author believes that _____.
A) feeling pain is part of our life
B) pain should be avoided at all costs
C) feeling pain can be an interesting thing
D) magic power is essential for reducing pain

Task 3

Directions: The following is a letter recommending a product. After reading it, you are required to complete the outline below it (No. 46 to No. 50). You should write your answers briefly (in no more than 3 words) on the Answer Sheet correspondingly.

PLR Air Conditioning Center
27 West Street
Plaines City
IA America 50705
March 6, 2004

Ms. Li Chunhua, President
New Era Engineering Group
26 Renmin Street
Yangzhou, Jiangsu, China
225002

Dear Ms. Li,
Thank you very much for allowing us to present to you our recommendation for a PLR Air Conditioning System. We would like also to express our appreciation to Mr. Zhang and Mrs. Wu for their help as we collected the data necessary for this proposal.

After thoroughly analyzing your company's engineering requirements, we believe that you will find this proposed PLR system satisfactory. It will provide the maximum return on your investment dollars. In addition, the PLR system protects you against obsolescence (过时) in the near future—if your business continues to experience the normal growth you have experienced in the last few years—because the equipment PLR proposes to install is modular (模块的) design to which you may add additional units as the need arises.

We believe that you will find this system practical, efficient, and economical for the needs of your company both now and in the near future. It is our sincere hope that the information in the enclosed proposal will make your decision to install a PLR Air Conditioning System much easier.

Sincerely yours,
James P. Callahan
Sales Manager

Recommendation of a Product
Product recommended: PLR 46
PLR's proposal: based on the analysis of the buyer's 47
Features of the Product:
1. It's a 48 design;
2. It's practical, 49 and economical;
Document Enclosed: a / the 50

Task 4

Directions: The following is a list of terms used in advertising. After reading it, you are required to find the items equivalent to (与...相同的) those given in Chinese in the table below. Then you should put the corresponding letters in brackets on the Answer Sheet, numbered 51 to 55.

- A—Research and Analysis
B—Role of Departments
C—Communication Process
D—Sampling Public Opinion
E—Dealing with the News Media
F—Planning Actions
G—Reaching the Audience
H—Opportunities in the Print Media
I—Feedback and Evaluation
J—Public Opinion and Persuasion
K—Social and Cultural Agencies
L—Entertainment and Sports
M—Government and Public Affairs
N—Membership Organizations
O—Legal Problems
P—International Public Relations
- Example:** (E) 与新闻媒体打交道
- | | |
|-----------------|--------------|
| 51. () 交流过程 | (F) 行动计划 |
| 52. () 国际公共关系 | () 娱乐和体育 |
| 53. () 政府和公众事务 | () 公众意见抽样调查 |
| 54. () 部门职能 | () 研究与分析 |
| 55. () 反馈与评价 | () 社会与文化机构 |
| | () 法律问题 |

Task 5

Directions: There is a piece of Visitor's Advice below. After reading it, you should give brief answers to the 5 questions (No. 56 to No. 60) that follow. The answers (in no more than 3 words) should be written after the corresponding numbers on the Answer Sheet.

We hope that by observing the following points you will enjoy your visit to Christ Church without disturbing the life of the college.
• Please obey all notices and do not enter the areas marked Private.

- Please do not enter any college rooms.
 - Please avoid leaving litter (杂物); picnicking within the college is not permitted.
 - Please do not smoke.
 - Please do not gather so as to obstruct (阻塞) paths or passages, particularly in the Hall.
 - Please be as quiet as possible, remembering that this is a college where people are working.
 - In the event of a fire or other danger, or if you hear a fire alarm or warning, please leave the building without delay. At all times please follow the advice of the Custodians (保安人员) who are here to help you.
 - Closed circuit television surveillance (监视) is in operation. Images are being recorded for purposes of crime prevention and public safety.
 - Thank you for visiting Christ Church. If you have any comments please write to: The Steward, Christ Church, Oxford OX1 1DP
56. What is the name of the place open to tourists?
It's _____.
57. Which areas are not allowed for tourists to visit?
The areas _____ and any college rooms.
58. What is not permitted to do during the visit to the college?
Leaving litter, _____ inside the college or smoking, etc.
59. What should tourists do in the event of a fire or any other danger?
They should leave the building and _____ of the Custodians.
60. Why is closed circuit television surveillance in operation?
To _____ and ensure public safety.



Part IV Translation—English to Chinese (25 minutes)

Directions: This part, numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, you will read four choices of suggested translation. You should choose the best translation and mark the corresponding letter on the Answer Sheet. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/Composition Sheet.

61. Any academic breakthrough, brilliant as it may be, does not automatically ensure that it can be applied to practice.
- A) 学科上的任何成果,除非它辉煌灿烂,否则不能自动用于实践。
B) 任何学科上的成就,尽管不能自动用于实践,但也可能是灿烂辉煌的。
C) 学术上的任何成就,无论杰出与否,都不能确保它可以自动地用于实践。
D) 任何学术上的突破,或许本身很卓越,也并非自然地就可用于实践。
62. With increasing awareness of the environment, people have realized that the way coal is used is critical and new approaches have to be sought.
- A) 尽管环境意识提高了,人们认为使用煤炭仍然是重要的,并且已经找到了新的方法。
B) 随着环境意识的增强,人们认识到使用煤炭的方法应该受到批评,必须寻求新的途径。
C) 随着环境意识的日益增强,人们认识到如何使用煤炭至关重要,因而得寻求新的方法。
D) 尽管人们对环境越来越了解,他们也认识到使用煤炭应该受到批评,但要寻找新的能源才行。
63. The global market in these services is likely to touch US \$ 640 billion, a figure comparable with the size of the IT industry.
- A) 整个市场的服务费用已上升到 6,400 亿美元,这个额度有可能会达到 IT 业的规模。
B) 以总额为 6,400 亿美元服务于市场的目标有望实现,这一目标是相对于 IT 行业而言的。
C) 这些服务业的全球市场有可能达到 6,400 亿美元,这一数字与 IT 业产值的大小相当。



Part V Writing (25 minutes)

Directions: This part is to test your ability to do practical writing. You are required to complete a LETTER OF INQUIRY and a LETTER OF REPLY according to the following information given in Chinese. Remember to do the task on the Translation/Composition Sheet.

说明:根据下列中文信息拟一封询价信和一封报价信。

询价信 (Letter 1):

1. 发信人: Mr. David Johnson
2. 收信人: Mr. Peter Kevill
3. 发信日期: 2004 年 11 月 29 日
4. 内容: Mr. David Johnson 欲购买 Mr. Peter Kevill 所在的 HP 公司生产的激光打印机 (jet printer), 写信了解有关价格以及售后服务的情况。

报价信 (Letter 2):

1. 发信人: Mr. Peter Kevill
2. 收信人: Mr. David Johnson
3. 发信日期: 2004 年 12 月 6 日
4. 内容: Mr. Peter Kevill 非常感谢 Mr. David Johnson 对他们公司生产的激光打印机感兴趣, 随信附上目录以及价目表, 并告知 HP 公司为客户提供优良的服务。不仅如此, 如果购买的数量较大, 还可以享受折扣。

高等学校英语应用能力考试(A级)

PRACTICAL ENGLISH TEST FOR COLLEGES (Level A)

2004 年 6 月试题



Part I Listening Comprehension (15 minutes)

Directions: This part is to test your listening ability. It consists of 3 sections.

Section A

Directions: This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken only once. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Example: You will hear:

You will read: A) New York City.

- B) An evening party.
- C) An air trip.
- D) The man's job.

From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet. Now the test will begin.

- 1. A) In a bookstore. B) In a bank.
- C) In a snack bar. D) In a library.
- 2. A) Because he'll write a report. B) Because he'll be with his friends.
- C) Because he doesn't like the game. D) Because he doesn't know the players.
- 3. A) Flowers. B) Glasses. C) A blouse. D) A dress.
- 4. A) The man can use her computer. B) The man can help himself to some food.
- C) The man should put the computer on the table. D) The man should help her to move the table.
- 5. A) Because she likes to live near a playground. B) Because the new apartment is cheaper.
- C) Because she needs a quieter place. D) Because the present apartment is too small.

Section B

Directions: This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken two times. When you hear a question, you should decide on the correct answer from

the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Conversation 1

- 6. A) To the Science Museum. B) To the History Museum.
- C) To the Art Museum. D) To the Space Museum.
- 7. A) About every four minutes. B) About every five minutes.
- C) About every six minutes. D) About every seven minutes.

Conversation 2

- 8. A) The design. B) The price. C) The color. D) The size.
- 9. A) Black. B) Brown. C) White. D) Gray.
- 10. A) The discount. B) The weight. C) The quantity. D) The distance.

Section C

Directions: This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it with a word or a short phrase (in no more than 3 words). The questions and incomplete answers are printed on your test paper. You should write your answers on the Answer Sheet correspondingly. Now the passage will begin.

11. How many parts does a conversation with a new friend usually consist of?

12. What do you do in the first part of the conversation?

We _____ and tell each other our names or exchange name cards.

13. What is mentioned as an example of important matters?

_____ affairs.

14. What is usually avoided in the conversation?

_____ or unpleasant things.

15. What do you usually say to your new friend at the end of the conversation?

We tell him we are happy to _____ him.



Part II Structure (15 minutes)

Directions: This part is to test your ability to construct grammatically correct sentences. It consists of 2 sections.

Section A

Directions: In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

- 16. This ATM has been out of service for a few days. It should _____ last week.
- A) fix B) be fixed C) have fixed D) have been fixed
- 17. We could not have fulfilled the task in time if it _____ for their help.
- A) was not B) is not C) had not been D) has not been

18. The hotel _____ during the vacation was rather poorly managed.
A) as I stayed B) where I stayed
C) which I stayed D) what I stayed
19. I stayed up all night _____ to find a new solution to the problem.
A) trying B) have tried C) try D) tried
20. By the time you get to Shanghai tomorrow, I _____ for Chongqing.
A) am leaving B) will leave C) shall have left D) had left
21. _____ he is still working on the project, I don't mind when he will finish it.
A) In case B) As long as C) Even if D) As far as
22. If you are worried _____ the problem, you should do something about it.
A) with B) for C) on D) about
23. _____ with the developed countries, some African countries are left far behind in terms of people's living standard.
A) Compare B) To compare
C) Compared D) Comparing
24. Li Lei didn't meet the famous American professor _____ he was on holiday in America last year.
A) unless B) until C) if D) whether
25. So _____ after she learned the good news that she could hardly fall asleep that night.
A) excited the mother was B) was the mother excited
C) the mother was excited D) excited was the mother

Section B

Directions: There are 10 incomplete statements here. You should fill in each blank with the proper form of the word given in the brackets. Write the word or words in the corresponding space on the Answer Sheet.

26. When (ask) _____ why he came to the exhibition, he said that he had been interested in oil paintings for years.
27. My sister has recently got a job as a (reception) _____ in a hotel.
28. There is a well-known proverb: "The more haste, the (little) _____ speed."
29. Provided that there is no (object) _____, we will begin with the next item.
30. If all the people agree on the (suggest) _____ plan, we shall hold the sports meet at the end of this month.
31. There has not been a favorable (respond) _____ to your plan so far.
32. (Give) _____ more instructions, the students would have done the exercises much better.
33. There's no use (bargain) _____ any more. It's a fixed price.
34. Buying a house in such a neighborhood can be a (cost) _____ business.
35. The villagers told us that a new bridge (build) _____ across the river in a year.



Part III Reading Comprehension (40 minutes)

Directions: This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.

Task 1

Directions: After reading the following passage, you will find 5 questions or unfinished statements,

numbered 36 through 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.

In many countries in the process of industrialization, overcrowded cities present a major problem. Poor conditions in these cities, such as lack of housing, inadequate sanitation (卫生) and lack of employment, bring about an increase in poverty, disease and crime.

The over-population of towns is mainly caused by the drift of large numbers of people from the rural areas. These people have become dissatisfied with the traditional life of farming, and have come to the towns hoping for better work and pay.

One possible solution to the problem would be to impose registration on town residents. Only officially registered residents would be allowed to live in the towns and the urban population would thus be limited. In practice, however, registration would be very difficult to enforce (推行); it would cause a great deal of resentment (不满), which would ultimately lead to violence.

The only long-term solution is to make life in the rural areas more attractive, which would encourage people to stay there. This could be achieved by providing encouragement for people to go and work in the villages. Facilities in the rural areas, such as transport, health and education services should be improved. Education should include training in improved methods of farming and other rural industries, so as to develop a more positive attitude towards rural life. The improvement of life in the villages is very important, because the towns themselves can't be developed without the simultaneous or previous development of the rural area.

36. What does the word "urban" (Line 2, Para. 3) mean?
A) Of the city. B) Out of work.
C) In a bad condition. D) Of enormous size.
37. Large numbers of farmers have poured into towns because _____.
A) they can hardly support their families on farms
B) they are unhappy with their life in the country
C) the rural areas are too crowded with people
D) they hope to have their own business
38. In the author's view, solving the cities' problem of overcrowding by strict registrations is _____.
A) practical B) possible
C) not realistic D) not sufficient
39. According to the writer, the problem with crowded cities will be solved if _____.
A) traditional methods of farming are well kept
B) conditions in rural areas are much improved
C) the government can provide more jobs
D) violence could be controlled in cities
40. Which factor is most important for people to be attracted to live in the country?
A) Their expectations. B) Their interests.
C) Their income. D) Their attitude.

Task 2

Directions: This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 through 45.

Online services are managed by a host system that maintains a base of information available to satellite users. Users of so-called "dumb" terminals (i. e. those without processing capability) simply access the information base via programs stored on the system. Personal computer (PC) users typically access the host through a modem (调制解调器). A PC software program serves as an interface (接口) between the server and a PC, allowing the user to operate through the online system and select different databases using a keyboard or a mouse. National and regional online systems usually have local telephone numbers that PC modems can call to ac-