nada Netherland United Kingdom Germany

International Accounting A Global Perspective

Brazil

Iqbal Melcher

Elmallah

the the of the the special special

International Accounting

A Global Perspective



California State University-San Marcos

Amin A. Elmallah

California State University-Sacramento



SOUTH-WESTERN College Publishing

An International Thomson Publishing Company

Accounting Team Director: Mary H. Draper

Sponsoring Editor: David L. Shaut

Developmental Editor: Leslie A. Kauffman Production Editor: Peggy A. Williams Production Services: Robert W. Hill

Cover Designer: Paul Neff Cover photo: ©PhotoDisc

Marketing Manager: Steven W. Hazelwood

Copyright © 1997 by South-Western College Publishing

ALL RIGHTS RESERVED

The text of this publication, or any part thereof, may not be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopying, recording, storage in an informational retrieval system, or otherwise, without the prior written permission of the publisher.

ISBN: 0-538-83739-X

123456789MT432109876

Printed in the United States of America



International Thomson Publishing

South-Western College Publishing is an ITP Company. The ITP trademark is used under license.

Library of Congress Cataloging-in-Publication Data

```
Iqbal, M. Zafar.

International accounting: a global perspective / M. Zafar Iqbal,
Trini U. Melcher.

p. cm.

Includes index.

ISBN 0-538-83739-X

1. Accounting--Standards. 2. Financial statements--Standards.
3. Comparative accounting. 4. International business enterprises-
-Accounting. I. Melcher, Trini U., 1931- . II. Title.
HF5626.I66 1996
657'.96--dc20 96-7313
```

Preface

International Accounting: A Global Perspective focuses on the issues in international accounting in today's global business world. The text offers a unique approach: It has a global perspective, is free from Western cultural bias, and has a multinational orientation. This enhances objective discussion of international accounting issues.

Some of the evidence showing breadth of coverage includes: Three separate chapters (Chapters 8, 9, and 10) devoted to international managerial accounting issues, one chapter on developing countries (Chapter 13), one chapter on Eastern Europe (Chapter 14), a special section containing a complete set of Imperial Chemical Industries reports, and a comprehensive glossary of terms. The same 11 countries are used throughout the book for discussion of comparative practices. Care was taken in selecting the 11 countries to ensure representation of diversified practices in different areas of the world.

International Accounting: A Global Perspective is a current and comprehensive text, suitable for an upper-division undergraduate course or a graduate level course. With its global orientation, it is suitable for adoption worldwide.

Features of the Text

The textbook contents are current and include a description of emerging trends in international accounting. Students and faculty should find the text lucid, succinct, and accurate. Some of the special features are outlined below.

Global perspective. The book has a truly global perspective. The authors feel that an international accounting textbook should be free from any country, regional, or cultural bias.

Currency of contents. The material is up to date and includes the most recent developments in international accounting. Some examples are:

- Agreement between the International Accounting Standards Committee and the International Organization of Securities to develop standards for listing of securities worldwide
- International Monetary Fund's guidelines for voluntary disclosures
- Singapore's newly acquired status as a developed economy
- North American Free Trade Agreement
- European Union
- Asia Pacific Economic Cooperation
- Technology alliances
- Modern approaches to cost controls in global operations
- Expanded discussion of Asia and the Pacific Rim.

By the year 2000 the economies of East Asia are expected to equal that of the U.S., and total about four-fifths of the European Union. This important, and often overlooked, region is discussed in depth in Chapters 1 and 13.

Clear writing style. Discussion is substantive yet succinct. Presentations are organized to lead the student from basic to advanced levels step by step. Key points are emphasized after the discussion.

Real-life applications of concepts. Actual events are brought into discussion to reinforce students' understanding of the concepts. Numerous examples and financial statements from actual companies are incorporated in each of the chapters.

Focus on developing countries and Eastern Europe. Chapters 13 and 14 discuss the unique problems and challenges of developing countries and Eastern European countries respectively.

Comparative practices in selected countries. Throughout the book, the same 11 countries, from different regions of the world, are used for comparison of practices. This provides the students an opportunity to learn the important accounting practices in the 11 countries.

Impact of advances in technology. Among the unique features of this book is a discussion of how advancements in information technology affect environmental factors and accounting practices globally.

End-of-chapter materials. These include:

- Note to Students. This innovative and unique feature will help the student keep current on the chapter topics by using listed sources of information. Other information contained in many of the notes should make the student aware of the career opportunities in emerging accounting areas.
- Chapter Summary.
- Questions for Discussion.
- Exercises/Problems.
- Cases. Each chapter has at least one end-of-chapter case and several have more than one.
- **Footnotes and References.** This text includes extensive footnotes and chapter bibliographies. This should be helpful for several reasons:
 - Many undergraduate students are only vaguely aware of international accounting literature. Simply scanning these listings should increase their awareness of the context of international accounting and international business.
 - The text is intended for use in graduate as well as undergraduate courses. The references will help in pursuing the topics in greater depth, especially in graduate courses.
 - Some instructors may not have significant international experience but are interested in teaching the international accounting course. Additional readings will help them feel comfortable in the classroom, and also help them broaden their own knowledge base.

The references include classic materials such as Sweeney's dissertation on general price-level-adjusted accounting, statements by standard-setting bodies such as the International Accounting Standards Committee and the Financial Accounting Standards Board, and

Preface vii

current developments from sources such as Business Week, The Wall Street Journal, and the Economist.

Chapter Descriptions

- Chapter 1: Introduction to International Accounting. Chapter 1 lays the foundation of the text by discussing the importance of the global economy. The chapter develops a model of environmental influences on accounting and a definition of international accounting.
- Chapter 2: Internationalization of Accounting Standards. Chapter 2 contains a discussion of the differences between standardization and harmonization. It reviews the harmonization efforts being undertaken at various levels in the world.
- Chapter 3: Financial Reporting Disclosures. Chapter 3 examines the existing disclosure practices and the issues related to measurement and disclosure. The chapter includes discussion of reserves disclosures, segment disclosures, and social impact disclosures. Examples of value-added statements from actual companies are provided in the chapter.
- Chapter 4: Setting Accounting Standards in Selected Countries. Chapter 4 describes and compares the standard setting process in the selected 11 countries and current standards for certain important areas.
- Chapter 5: Accounting for Changing Prices. Chapter 5 deals with issues from both accounting and economic standpoints. The chapter contains a discussion and examples of constant monetary unit restatement and current value accounting. Gearing adjustments are explained within the context of current value accounting. The chapter includes a comparison of current practices in the featured 11 countries.
- Chapter 6: Foreign Currency. Chapter 6 discusses foreign currency transactions, forward exchange contracts, and common methods for foreign currency translation. The four common translation methods are analyzed and compared. It also describes the current practices in the featured 11 countries.
- Chapter 7: Specific Reporting Issues. Chapter 7 focuses on business combinations and consolidations, intangible assets, research and development, leases, and pension and post-retirement benefits. The chapter compares existing practices in the selected 11 countries in each of these areas.
- Chapter 8: Managerial Accounting Issues: Strategic Planning and Control. Chapter 8 is the first of the three chapters on managerial accounting topics. The chapter covers strategic planning with special attention to cultural considerations. Control systems are discussed with emphasis given to the selection of performance criteria for international subsidiaries. The last section ties in information systems, technological advances, and compatibility with international accounting standards.
- Chapter 9: Budgeting, Product Costing, and Foreign Exchange Risk Management. Chapter 9 includes a step by step development of a master budget and a discussion of capital budgeting. Product costing and cost control approaches are described. Cost control approaches dis-

cussed include restructuring, activity-based costing, activity-based management, total quality management, just-in-time, kaizen, target costing, and worldwide manufacturing locations. Foreign exchange risk management is discussed within the context of foreign currency risk exposure, transaction risk exposure, transaction risk exposure, and economic exposure.

Chapter 10: Transfer Pricing and International Taxation. Chapter 10 discusses various approaches for transfer pricing and also examines international taxation issues.

Chapter 11: International Financial Statement Analysis. Chapter 11 contains a section dealing with problems in the availability of financial information such as reliability of data, timeliness, language and terminology, different currencies, and different formats of financial statements. Financial statement analysis is divided into international financial ratio analysis and trend analysis. Limitations of analysis are also discussed. A special appendix contains a complete set of annual reports for Imperial Chemical Industries.

Chapter 12: Auditing Issues for Global Operations. Chapter 12 deals with auditing in its two dimensions: internal and external. Six models of an internal audit organization structure are presented. The chapter also includes a discussion of the Foreign Corrupt Practices Act. External auditing in the international environment is discussed within the framework of various countries and regions. "True and fair view" is contrasted with "present fairly." The chapter includes a description of the existing independent audit environments in the featured 11 countries.

Chapter 13: Developing Countries: The Emerging World Economic Order. Chapter 13 describes both the challenges and the opportunities in developing countries. Special emphasis is placed on the importance of the role of accounting in developing countries, especially due to large expenditures on infrastructure projects.

Chapter 14: Eastern European Countries. Chapter 14 includes a discussion of socialist accounting. This chapter focuses on financial statement practices and trends in four of the Eastern European countries, namely Hungary, Poland, the Czech Republic, and Russia.

Supplements

The comprehensive package includes three supplements: *Solutions Manual* and a combination *Test Bank* and *Instructor's Manual*, all written by the textbook authors. The instructor's manual should be especially helpful to instructors with little or no teaching or practical international experience. It contains many helpful hints and side comments, as well as chapter outlines and teaching transparency masters.

It is vital that supplements receive as much attention as the text itself. For example, a solutions manual full of errors can greatly reduce the usefulness of a first-rate textbook. Since the authors of the textbook have written the supplements, the accuracy and cohesiveness of the package is ensured. The authors would like to thank Cheryl Fulkerson, University of Texas—San Antonio, for verifying the accuracy of the solutions manual and test bank.

Acknowledgments

Many individuals provided assistance and feedback throughout the writing and development stages of this text. We especially thank the following faculty for their insightful reviews of the manuscript:

Cheryl L. Fulkerson University of Texas—San Antonio

George O. Gamble University of Houston

William T. Geary
The College of William and Mary

Abo-El-Yazeed T. Habib Mankato State University

Clayton A. Hock Miami University

Carol Olson Houston San Diego State University

Jai S. Kang San Francisco State University

Felix Pomeranz Florida International University

Lawrence Sundby St. Cloud State University

Appreciation and gratitude are due to Leslie Kauffman, Mary Draper, and Peggy Williams at South-Western College Publishing. It has been a pleasure working with them. Their assistance and guidance were invaluable in bringing the project to its successful culmination. Their professionalism is exemplary.

Our friends and families also contributed greatly to this project. The authors would like to offer the following personal notes of appreciation:

My wife Patrice Iqbal and my good friend Professor Robert W. Hill played critical roles in the development of this book. Their hard work and long hours made a notable difference in the quality of this book. They deserve special thanks and acknowledgment. I am truly thankful to my mother, Mrs. Ghulam Fatima Sharif, for her support. She has always been a source of strength to me.

My father, Dr. Mohammad Sharif, was an exemplary role model. He personified personal ethics, work ethics, and intellectual curiosity.

I have been fortunate to have had several mentors. They have provided me with encouragement, guidance, and assistance throughout my professional career: Donald E. Kieso (North-

ern Illinois University), Robert H. Raymond and Thomas D. Hubbard (University of Nebraska—Lincoln), Charles T. Horngren (Stanford University), and Kenneth D. Walters (University of Washington). I owe them a tremendous debt of gratitude.

M. Zafar Iqbal July 1996

I wish to thank Michael Melcher and Jocelyn Gutierrez for their suggestions, and Lynn Dugan for her help in typing parts of the drafts of manuscript.

I also wish to express appreciation to the California State University Advanced and International Accounting students who provided evaluative comments.

Any teaching and research initiative requires the steadfast support, patience, and encouragement of family members. Thus, I would like to express appreciation to Teresa Melcher, Michael Melcher, and Jocelyn Gutierrez.

Trini U. Melcher July 1996

Brief Contents

Chapter 1	Introduction to International Accounting 1
Chapter 2	Internationalization of Accounting Standards 32
Chapter 3	Financial Reporting Disclosures 69
Chapter 4	Setting Accounting Standards in Selected Countries 107
Chapter 5	Accounting for Changing Prices 139
Chapter 6	Foreign Currency 169
Chapter 7	Specific Reporting Issues 204
Chapter 8	Managerial Accounting Issues: Strategic Planning and Control 23
Chapter 9	Budgeting, Product Costing, and Foreign Exchange Risk Management 280
Chapter 10	Transfer Pricing and International Taxation 321
Chapter 11	International Financial Statement Analysis 355
Chapter 12	Auditing Issues for Global Operations 476
Chapter 13	Developing Countries: The Emerging World Economic Order 530
Chapter 14	Eastern European Countries 555
Glossary 5	79
Index 601	

Contents

Chapter 1
ntroduction to International Accounting 1
Why Study International Accounting? 1 Definition of International Accounting 2 The Age of the Global Economy 2 International Business 3 Blurring Boundaries 3 Dependencies on International Trade 4 The Reasons for Going International 5 Types of International Involvement 9 Major Trading Blocs and the Pacific Rim Region 12 Major Trading Blocs 12 The Pacific Rim Region 14 International Accounting—Operational and Conceptual Issues 17 Challenges Facing International Accounting 18 Environmental Influences on Accounting 20 International Agents for Change in Accounting 22 Note to Students 25 Chapter Summary 26 Questions for Discussion 27
Questions for Discussion 27 Case: Comparative Advantage 28
References 29
Chapter 2 Internationalization of Accounting Standards 32
Need for International Standards 32 Standardization versus Harmonization 34 International Efforts 35 International Accounting Standards Committee 35 The United Nations 40 Organization for Economic Cooperation and Development 41 Other International Efforts 42 Regional Efforts 43 European Union 44 North American Free Trade Agreement—and Beyond 50 Other Regional Efforts 51
Recent Developments 51

xiv

Appendix 2A International Accounting Standards Committee Publications through August 1995 53 Standards 53 Framework 53 Statement of Intent 53 Proposed Revised International Accounting Standard 53 Proposed New International Accounting Standard 53 Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Standards 53 Framework 53 Statement of Intent 53 Proposed Revised International Accounting Standard 53 Proposed New International Accounting Standard 53 Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Framework 53 Statement of Intent 53 Proposed Revised International Accounting Standard 53 Proposed New International Accounting Standard 53 Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Proposed Revised International Accounting Standard 53 Proposed New International Accounting Standard 53 Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Proposed Revised International Accounting Standard 53 Proposed New International Accounting Standard 53 Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Proposed New International Accounting Standard 53 Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Appendix 2B IASC Constitution 54 Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Appendix 2C Members of the International Accounting Standards Committee 56 Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Appendix 2D Balance Sheet and Income Statement Format: EU 4th Directive 57 Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Note to Students 60 Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Chapter Summary 60 Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Questions for Discussion 61 Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Exercises/Problems 62 Case: Why Don't We All Speak Japanese or English? 65 References 66
Case: Why Don't We All Speak Japanese or English? 65 References 66
References 66
Chapter 3
Financial Reporting Disclosures 69
The Evolving Disclosure Process 69
Socio-Economic Reasons for Financial Reporting Disclosures 70
Motivational Factors for Corporations 70
Costs Versus Benefits Criterion 72
Special Measurement and Disclosure Issues in Financial Reporting 73
Diversity in Measurement 73
Role of Reserves 75
Perceptions Based on the Method of Disclosure 78
Disclosure Approaches of Multinationals 79
Specific Disclosures: Issues and Practices 82
Segment Disclosures 82
Social Impact Disclosures 86
International Accounting Standards Committee 91
IAS 1: Disclosure of Accounting Policies 92
IAS 5: Information to be Disclosed in Financial Statements 92
IAS 18: Revenue Recognition 93
Appendix 3A Summary of the (U.S.) SEC's Disclosure Requirements—Regulation S-K 94
Financial Statements 94
Brief Description of Business 94
Appendix 3B Selected Information Requirements of the (U.S.) SEC's Regulation S-X 95
Article 3 – General Instructions as to Financial Statements 95
Article 3A – Consolidated and Combined Financial Statements 96
Article 4 – Rules of General Application 96
Article 5 – Commercial and Industrial Companies 96

Article 12 – Form and Content of Schedules 96 Note to Students 97 Chapter Summary 97 **Questions for Discussion 98** Exercises/Problems 99 Case: Management Control Systems and the Environment 103 References 104 Chapter 4 Setting Accounting Standards in Selected Countries 107 Sources of Diversity 108 The Balance Sheet Versus the Income Statement 108 Disclosure 108 Consolidated Statements 109 Goodwill Accounting 109 Research Expenditures 109 Standard-Setting and Reporting Practices in Selected Countries 110 Australia 110 Brazil 111 Canada 112 France 113 Germany 114 Japan 115 Mexico 116 Netherlands 117 Nigeria 117 United Kingdom 118 United States 119 Note to Students 123 Chapter Summary 123 **Ouestions for Discussion 123** Exercises/Problems 124 Case: Tanaguchi Corporation — Identifying Differences between U.S. and Japanese GAAP 126 References 137 Chapter 5 Accounting for Changing Prices 139 General Versus Specific Price Indexes 139

> General Price Index 139 Specific Price Index 140

Valuation Problems with Changing Prices 140 Monetary Items 142 Nonmonetary Items 142 Constant Monetary Unit Restatement 143 Balance Sheet 143 Income Statement 143 Illustration of Constant Monetary Unit Restatement 144 Restatement of Balance Sheet 144 Restatement of Income Statement 144 Evaluation of Constant Monetary Unit Accounting **Current Value Accounting 150** Gearing Adjustments 150 Evaluation of Current Value Accounting 152 **Inflation Accounting in Selected Countries** 152 Australia 152 Brazil 154 Canada 154 France 154 Germany 155 Japan 155 Mexico 155 Netherlands 155 Nigeria 156 United Kingdom 156 United States 156 IASC and Inflation Accounting 157 Concluding Observations 158 Note to Students 158 Chapter Summary 158 **Questions for Discussion 159** Exercises/Problems 160 Case: Accounting for Changing Prices 166 References 166 Chapter 6 **Foreign Currency** 169 Exchange Rates 169 Exchange Gains and Losses 170 Foreign Currency Transactions 171 One-Transaction Approach 171 Two-Transaction Approach 172 Forward Exchange Contracts 173 Foreign Currency Translation 174

Current Rate Method 174
Current-Noncurrent Method 175
Monetary-Nonmonetary Method 176
Temporal Method 177
Comparison and Analysis 178

Practices in Selected Countries 180

Australia 182
Brazil 182
Canada 186
France 186
Germany 186
Japan 187
Mexico 187
Netherlands 187
Nigeria 188
United Kingdom 188

United States 189 IASC Standard 21 190

Appendix 6A Discussion of SFAS No. 52 190

Translation and Remeasurement 190 Foreign Currency Transactions 192 Appendix Summary 193

Appendix 6B Selected Currencies 193

Note to Students 194 Chapter Summary 194 Questions for Discussion 195 Exercises/Problems 196

Case: Translation of Foreign Currency Financial Statements 200

References 202

Chapter 7 Specific Reporting Issues 204

Business Combinations and Consolidations 204

Types of Business Combinations 205
Pooling of Interests and Purchase Methods 206
Goodwill 206
Consolidated Financial Statements 208
Consolidation Procedures In Selected Countries 212
European Union's Seventh Directive 214

Intangible Assets 215

Goodwill 215

Research and Development 217

Leases 218

xviii Contents

Accounting for Leases 218 Operating versus Capital Leases 219 Accounting for Leases in Selected Countries 222 Pensions and Post-Retirement Benefits 224 Pension and Other Post-Retirement Benefits Accounting in Selected Countries 225 Note to Students 228 Chapter Summary 228 **Ouestions for Discussion 228** Exercises/Problems 229 Case: Goodwill Forever? 233 References 234 Chapter 8 Managerial Accounting Issues: Strategic Planning and Control 236 International Managerial Accounting 236 Strategic Planning 237 Complexities in Developing Global Business Strategies 237 Nature of Information 238 Environmental Considerations 239 Cultural Considerations 239 Risk Management 241 Competitiveness and Quality 243 Role of Accounting 244 Control Systems 245 Centralization versus Decentralization 245 Performance Evaluation 246 Performance Evaluation of a Subsidiary 248 Performance Evaluation Criteria 248 Measurement of Actual Performance 253 Performance Evaluation Reports 254 Information Systems in the Age of Global Economy 255 Cultural Considerations 257 Impact of Technological Advances 257 Information System Compatibility with International Accounting Standards 260 Note to Students 261 Chapter Summary 262 **Ouestions for Discussion 262** Exercises/Problems 264 Case: Ameripill Company 267 References 277

Chapter 9

Budgeting, Product Costing, and Foreign Exchange Risk Management 280

Budgeting 280

Master Operating Budget 280 Budget Preparation Process 282

Capital Budgeting 284

Capital Budgeting Methods 285 Economic Risk versus Political Risk

Product Costing 289

Product Costing as a Competitive Weapon 290

Cost and Productivity 290

Cost Control Approaches 291

Foreign Exchange Risk Management 297

Foreign Currency Risk Exposure 297

Transaction Risk Exposure 298

Translation Risk Exposure 301

Economic Exposure 305

Prediction of Foreign Currency Exchange Rate Changes 307

Competitiveness Across Nations 308

Note to Students 309

Chapter Summary 309

Questions for Discussion 310

Exercises/Problems 311

Case: Global Petroleum Company 316

References 318

Chapter 10

Transfer Pricing and International Taxation 321

Transfer Pricing 321

Transfer Pricing Methods 321

Objectives of International Transfer Pricing 323

Legal Requirements 324

Recommended Transfer Pricing Strategy 325

Illustration: International Transfer Pricing, Taxes, and Tariffs 325

International Taxation 327

National Tax Systems 328

Foreign Tax Credit and Tax Treaties 328

Tax Incentives 334

Value-Added Tax 335

U.S. Taxation of Foreign Income 335

Taxation of Foreign Exchange Gains and Losses 336