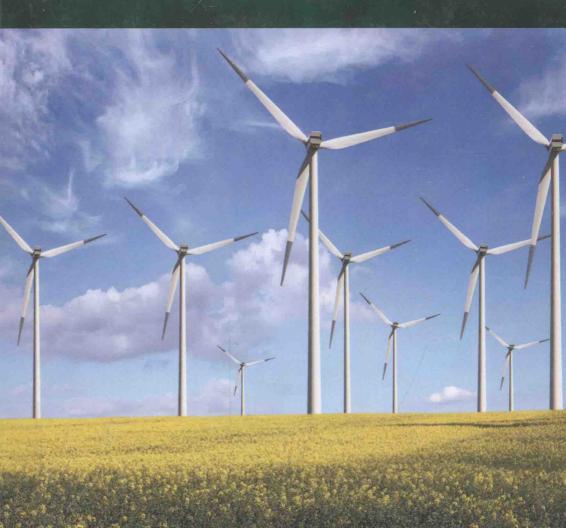


Strategies for Sustainable Technologies and Innovations



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Edited by

John R. McIntyre

Georgia Institute of Technology

Silvester Ivanaj

ICN Business School - CEREFIGE, France

Vera Ivanaj

Université de Lorraine - CEREFIGE, France

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Contributors

Ghassan Abu-Lebdeh is an Associate Professor of Civil Engineering at the American University of Sharjah (AUS) in the UAE, and former recipient of the Eisenhower Doctoral Fellowship at the University of Illinois at Urbana-Champaign, USA, where he obtained his PhD in Civil Engineering/Transportation in 1999. He earned a Master of Science degree in Civil Engineering from the University of New Brunswick, Canada, and a Bachelor of Civil Engineering degree from Yarmouk University in Jordan. Dr Abu-Lebdeh's research interests are in control and modeling of interrupted flow and congested systems, and advancement of sustainability in transport systems through advanced computing and modeling. Prior to joining AUS, Dr Abu-Lebdeh was on the faculty of civil engineering at the University of Kentucky, USA from 1999 to 2001, and at Michigan State University, USA from 2001 to 2008. He has ten years of industry experience in transportation planning and engineering at both the Central Massachusetts Regional Planning Commission in Worcester, MA. USA and the Champaign County Regional Planning Commission in Urbana, IL, USA.

Roland Bardy is owner of BardyConsult in Mannheim, Germany, where he mainly engages in management education, and he serves as Executive Professor of General Management and Leadership at Florida Gulf Coast University, USA. Born in Vienna, Austria, he received his MBA degree there in 1969, and his PhD degree (in econometrics) from Heidelberg University, Germany, in 1974. He worked in finance and administration at BASF SE, the German multinational chemicals manufacturer, for about 30 years until 1999. His areas of interest are management accounting, supply chain management, leadership and business ethics. Residing in both Mannheim, Germany, and Naples, FL, USA, Dr Bardy is privileged to experience both US and European developments.

Salwa Beheiry is Assistant Professor of Civil Engineering at the American University of Sharjah, UAE. She obtained her PhD in Civil Engineering from the University of Texas at Austin, USA, in 2005. She is a recipient of various honors and awards throughout her academic and industrial career. Before starting her Doctoral program, she worked with

Independent Project Analysis Inc. in Ashburn, VA, USA for five years as a project analyst/consultant in international building, industrial and infrastructure projects. Dr Beheiry earned a Master of Science degree in Project Management from George Washington University, USA in 1998 and a First Class Honors Bachelor of Science Degree in Construction Engineering and Management from the University of Reading, UK in 1994.

Sandrine Berger-Douce is a Professor of Management and Global Performance, Henri Fayol Department in National Institute of Science and Technology, Ecole des Mines in Saint-Etienne, France. She is a researcher in the SPICE (Sustainable Performance, Innovation and Change in Enterprises) team specialized in analysis and implementation of innovation processes, for a global performance of organizations to meet sustainable development and various stakeholders' interests. An author of academic articles, she is conducting several research projects on sustainable development and corporate social responsibility implementation.

Sanjay Bhāle is a full-time Director of Academics and Professor of Management with MIT School of Telecom & Management Studies, Pune, India and also a PhD guide at Symbiosis International University, Pune. He also holds an MBA and an MSc in Applied Chemistry. Before turning to academia Sanjay worked as Chief Chemist with renowned chemical companies. His teaching subjects are marketing management, entrepreneurship development, and product and brand management. Sanjay has published a number of research papers at the international level on subjects related to sustainability, entrepreneurship, innovation, supply chain and special economic zones. Sustainability and innovation are his research areas of interest.

Sudeep Bhāle is a full-time Project Manager and Project Office Manager working for one of the leading global engineering groups, based at the Sydney, Australia office. He has previously worked in sales and marketing and technical roles. Sudeep spent several years of early career working as a marine engineer, travelling around the world. Sudeep is a mechanical engineer, also holds an MBA and is a higher degree research student at Macquarie University Sydney, Australia. Sudeep's passion is to build a self-sustainable model of social entrepreneurship which could be customized to suit different economies of the world.

Sascha Bioly, after his high school degree (Abitur), served as a Telecommunications Officer in the German army. After that he worked as a systems administrator in information technology (IT). Trained as an industrial clerk, in 2005 he joined Dresdner Cetelem Bank in Duisburg,

Germany and worked as an Assistant, Deputy Team Leader and finally as head of the debt collection group. In 2006 he began his studies in business administration, completed in 2009. Subsequently he became a Research Assistant at the ild Institute of Logistics and Service Management, Germany.

Corinne Gendron is a full Professor at the University of Québec in Montreal (UQAM), Canada, and is the Social Responsibility and Sustainable Development Chair. Her courses include research methodology, firm conceptualizations and environmental and social management. She received her PhD in Sociology at UQAM, after an MBA in Marketing and Finance. She is also a lawyer, since 1990. Her research focuses on the new regulation dynamic in post-ecological societies, sustainable development, corporate social responsibility and new social economic movements. She recently published *Regulation Theory and Sustainable Development* (Routledge, 2012), and has won several prices for her research and expertise.

Renato Guimaraes has a Doctorate in systems engineering and a Master's degree from Santa Catarina Federal University in Brazil. He teaches internal flow logistics. He has several years of experience in production management and teaches at the division of the ICN Business School in Metz which specializes in operations management, supply chain management, logistics, purchasing and industrial marketing.

Thierry Houé is an Associate Professor at ICN Business School, France. He holds a PhD in Management Sciences from the Université de Lorraine, France, and teaches supply chain management, project management and e-commerce. He is the Head of the Academic Department of Supply Chain and Information Systems Management, and leader of the postgraduate common core course in supply chain management (Programme Grande Ecole). His research interests lie in the analysis of logistics strategies within the supply chain, particularly the geographical, relational and sustainable development aspects. In his work, he mainly uses qualitative methods including discourse analysis and case study analysis. Thierry Houé is also a member of the Management Research Centre of the Université de Lorraine (CEREFIGE), France.

Silvester Ivanaj has a multidisciplinary background combining academic scholarship, research, entrepreneurship and management experience. He is Associate Professor of Information Systems at ICN Business School, Nancy, France. Prior to joining the ICN Business School, he was a researcher engineer and then an environmental consultant. He was a visiting scholar in 2004 and 2009 at the College of Management, Georgia Institute of Technology, Atlanta, USA. Dr Silvester Ivanaj

has over 17 years of experience in management education, information systems development and entrepreneurship. His research interests focus mainly on information systems, sustainability assessments methods and recently on virtual teams. Dr Silvester Ivanaj received his Master of Science degree from the Polytechnic University of Tirana, Albania and his PhD from the Institut National Polytechnique de la Lorraine of Nancy, France.

Vera Ivanaj is Associate Professor of Management Science in the Chemical Engineering School (ENSIC) of the Université de Lorraine, France. She received her PhD in Management Science from the Université de Lorraine. Her current research interests include strategic decision-making processes, sustainable development, logistics outsourcing, entrepreneurship and management education, coaching, team building and diversity. Dr Ivanaj is a member of AIMS (Association Internationale de Management Stratégique) and AGRH (Association Francophone de Gestion des Ressources Humaines), two of the most important francophone scientific conferences on strategic management and human resources management.

Sanjeeb Kakoty was born and lives in the charming hill city of Shillong, India. His quest to understand the past is confined not merely to knowing what happened, but also how and why things happened. This led to a post-graduate degree in History from North Eastern Hill University, Shillong followed by a PhD in the History of Technology. He believes that proper understanding of the past should give mankind the ability to engineer desirable change instead of merely trying to adapt to change. To that end, he has worked as a teacher, writer and a documentary film maker and is currently a faculty member of the Indian Institute of Management, Shillong, teaching sustainability and communications.

Rabi Narayan Kar is a postgraduate and holds a Master of Philosophy degree from the Department of Commerce, Delhi School of Economics, University of Delhi, India. He was awarded a PhD degree by the Department of Business Economics, University of Delhi, in Corporate Mergers and Acquisitions. He is also a Fellow of the Institute of Company Secretaries of India. He is an Associate Professor in the Department of Commerce, Shaheed Bhagat Singh College (Delhi University) and has academic associations in different capacities with the Institute of Company Secretaries of India, the Institute of Chartered Accountants of India, the Department of Commerce, Delhi School of Economics, Jamia Millia Islamia and several other reputed management institutes.

Matthias Klumpp is an Associate Professor in Logistics and Service Management at the FOM University of Applied Sciences in Essen, the largest private business school in Germany. Since 2009 he has been Director of the Institute of Logistics and Service Management (ild) and his research interests and publications belong to the fields of logistics, supply chain management (SCM) and education, especially trends, innovations, operations research and evaluation of logistics concepts as well as qualification and training schemes. He is a member of the LogistikRuhr scientific committee for the German national research excellence cluster in logistics.

Gaël Le Boulch is both an academic and a manager with strategic and operational experience. After three years in the Strategy Department of the future Suez Group and one year in the Strategy Department of EDF during its international expansion, Gaël spent four years in operational management in France, preparing small businesses in the Paris region for competition in the electricity market. He is now a consultant specializing in strategy, organization and management. With a keen interest in innovation and research, Gaël Le Boulch has been a teacher at Paris IX Dauphine University, France for five years and is a research associate at CREPA, the CNRS strategy and management research institute. He has a doctorate in management sciences from Paris Dauphine University, France.

Tomoo Machiba has been Senior Programme Officer for Knowledge Management at the International Renewable Energy Agency (IRENA) since February 2012. Prior to joining the IRENA, he worked for the Organisation for Economic Co-operation and Development (OECD) as a Senior Policy Analyst in the Directorate for Science, Technology and Industry (DSTI) between 2008 and 2012. He managed a flagship project on Green Growth & Eco-innovation and worked on the DSTI's contributions to the OECD Green Growth Strategy. Beginning his career as journalist, Tomoo has been involved in the field of corporate social responsibility (CSR), energy and resource efficiency, and sustainable consumption and production (SCP) over 15 years. He served as an associate for SustainAbility, a leading CSR consultancy based in London, UK, and worked at the Global Reporting Initiative (GRI) headquartered in Amsterdam, as a program manager for technical development of the GRI Sustainability Reporting Guidelines. Most recently, he was a senior consultant to the United Nations Environment Programme (UNEP)/ Wuppertal Institute Collaborating Centre on SCP in Germany, working for the UN Marrakech Process. Tomoo holds an MPhil in Development Studies from the Institute of Development Studies (IDS), University of Sussex, UK.

Maurizio Massaro started his career as a business consultant and teacher of postgraduate and undergraduate courses before receiving his PhD in

Business from Udine University, Italy. He is co-founder and former Chief Executive Officer (CEO) of three small consultancy companies in the north-east of Italy. Having taught university classes and master classes since 2001, he officially joined Udine University as Aggregate Professor in 2008. He was a Visiting Scholar at Florida Gulf Coast University, USA in 2010, and apart from his university activities he teaches accounting on postgraduate and undergraduate courses at private business schools and in public institutions.

John R. McIntyre is Professor of International Management and International Affairs with joint appointments in the Ernest Scheller Jr College of Business and the Sam Nunn School of International Affairs of the Georgia Institute of Technology, Atlanta, GA, USA. He is the founding Director of the Georgia Tech Center for International Business Education and Research (CIBER), a US national center of excellence. He received his graduate education at McGill, Strasbourg and Northeastern Universities, USA, obtaining his PhD at the University of Georgia. McIntyre has had work experience with multinational firms in the UK and Italy. He is an elected member of the Board of Advisors, World Trade Center, Atlanta, GA. He is a consultant to international companies focusing on trade and investment strategies.

Rémy Oudghiri is the Director of the Trends and Future Studies department at Ipsos (Paris). He has a sociology and marketing background (HEC, IEP, DEA Sociology). An expert in monitoring consumer trends and values at both local and global level, he is in charge of syndicated observatories in manifold topics (e.g. luxury, consumer values, well-being) and is particularly experienced in planning and reporting large-scale international studies, particularly in luxury goods, and in the area of consumer lifestyles and values. He also regularly conducts consumer segmentations (e.g. luxury, food and drink, consumer electronics, mobile telephony).

Tagi Sagafi-nejad is a Radcliffe Killam Distinguished Professor of International Business, Director of the Center for the Study of Western Hemispheric Trade, USA, and Editor, *International Trade Journal*. He was Founding Director of the PhD program in International Business Administration at Texas A&M International University, 2003–08. He is also Professor Emeritus of International Business and former Chair of the Department of Management & International Business at the Sellinger School of Business & Management at Loyola College in Maryland, USA. He holds an MA and a PhD from the University of Pennsylvania, USA, where he also taught Doctoral-level courses and conducted research on technology transfer at the Wharton School.

Christophe Schmitt is currently a Professor of Entrepreneurship and holds the Chair of Entrepreneurship at the Université de Lorraine, France. He works in the field of student entrepreneurial culture development. His work focuses on the entrepreneurial process and entrepreneurial cognition. He is the author of many academic articles in this field. He has developed tools and methods such as IDéO in order to evaluate the potential of business opportunities. He has also written several articles and published books about entrepreneurship. His latest book deals with the notion of value of products and services in small and medium-sized enterprises (SMEs). He is also Associate Professor of CRIPMEE in Canada and Holy Spirit University of Kaslik in Lebanon.

Paul Shrivastava received his PhD from the University of Pittsburgh, PA, USA in 1981. He has a Post Graduate Diploma in Management at the Indian Institute of Management, Calcutta (1976), and a BE (Mechanical) from Bhopal University, Bhopal, India (1973). He is currently the David O'Brien Distinguished Professor and Director of the David O'Brien Centre for Sustainable Enterprise at the John Molson School of Business, Concordia University, Montreal, Canada. He also serves as Senior Advisor at Bucknell University and the IIM-Shillong, India, and leads the International Chair for Arts and Sustainable Enterprise at ICN Business School, Nancy, France.

Stephan Zelewski is a full Professor of Business Administration at the University of Duisburg-Essen, Campus Essen, Germany. He is Director of the Institute for Production and Industrial Information Management and has led a multitude of research projects, especially in the fields of artificial intelligence in production and logistics as well as knowledge management and motivation. He received his PhD and Habilitation from the University of Cologne in Germany, had a first professorship at the University of Leipzig, Germany and has published extensively in the fields of knowledge, motivation and game theory approaches to new production and logistics concepts.

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Introduction: Foundational considerations in balancing innovatory processes and sustainable development practices in comparative light

John R. McIntyre, Silvester Ivanaj and Vera Ivanaj

This book of expert and scholarly contributions on strategies for sustainable technologies and innovations is the by-product of the three-day international conference (Multinational Enterprises and Sustainable Development – MESD'09) held at Nancy, France, in November 2009, jointly organized by the ICN Business School (France), the CEREFIGE research center of the Université de Lorraine (France), and the Georgia Tech Center for International Business Education and Research, Georgia Institute of Technology, Atlanta, USA.

The conference brought together academics, research-oriented practitioners, experts, consultants and various professionals in the field of technology management for sustainable development with a view to refine our understanding of one of the major challenges of our environmental future: its innovation dimensions. Our conviction is that the form in which business operations are actually conducted around the world cannot be sustained, as momentous changes continue to characterize our planet. Scientific evidence points to the fact that human and organizational behaviors can result in critical damage to our natural systems. The quality of human existence continues to be strongly related to our ability to innovate and to conceive sustainable technological and productive systems. Radical socio-technical changes are needed to slow and eventually reverse the deterioration of our environment, but also to develop available natural resources. Business firms are catalysts and agents of societal and economic change. Over the last decade, companies have faced social and environmental pressures to better integrate the challenges of sustainability. Scholars, policy-makers and experts, among others, have argued that sustainable development is the perfect opportunity for businesses to strengthen the evolving notion of corporate social responsibility, while achieving long-term growth through the innovatory process and capitalizing on research and development. Companies that ignore these opportunities do so at their peril. But companies have had considerable difficulties in addressing the opportunities inherent in the challenge of sustainable development. In particular, their technological and innovation strategies are often inappropriate to manage the complex and the uncertain nature of this new demand. Corporate strategies that integrate the goals of sustainability are urgently needed.

Given the ever-changing global economic environment and the challenges raised by the legal process, strategic choices for technology and innovation have become key factors for success in implementing sustainable development policies. The economic growth and competitiveness as well as the societal well-being of businesses can be predicated on these choices and policies.

This book focuses on the issue of strategies for innovation-driven sustainable technologies. It seeks to address the following major questions regarding sustainable development: Why, when, and how will such strategic technological and innovatory choices be made and deployed? Can enterprises make technological choices that will be economically advantageous, ecologically sustainable and socially responsible? How do corporations balance and harmonize their choices, considering the elements of technological innovation, economic growth, resource efficiency and environmental protection? Do contextual, economic, ecological or societal factors play a role in economic and financial profitability, competitiveness, market openness, policies, technical standards and regulations? Are there international differences that bear noting and have some explanatory power? Are current decisions an adequate response to anticipated future needs? What is the relationship between technological strategies employed by businesses and a country's or a sector's economic performance? How do enterprises employ strategic analysis in order to compare the negative impacts of present-day technologies with the positive benefits of future innovations?

These questions are at the core of sustainable strategic management and apply to management scholars, economists, lawyers, sociologists and individuals in all the relevant engineering fields. It must be reiterated that while multinational corporations have been at the forefront of sustainable development, the role of small and medium-sized enterprises cannot be undermined as they respond to the broad trends set in motion by larger firms. Nor can the ethical dimension of such choices, strategies and modes of implementation be ignored as they frame the debate. Technology sets the production frontier, and should be viewed as a neutral factor, often resulting from the political stakes of public and private decision-makers.

Our book seeks to provide guidance to enterprises of all sizes and to organizational decision-makers seeking sustainable technology and innovation-driven solutions. The purpose of the authors and of the entire volume is to explore and share ways in which business firms can bring their technology and innovation strategies in closer alignment with the requirement of sustainability.

The book is structured in two parts, each of which deals with a specific aspect of sustainable technology and innovation systems: 'Part I: Building sustainable technology and innovation systems', and 'Part II: Strategic implications and assessment'.

PART I: BUILDING SUSTAINABLE TECHNOLOGY AND INNOVATION SYSTEMS

The six chapters in Part I address the relationship between sustainable technology and innovation in the context of global socio-economic systems. The core idea is that sustainable technologies and innovations must benefit both companies and global economic and social development. Innovation can be a value-creating process and can integrate social needs more fully through a radical, or at least momentous, cultural change by empowering both customers and employees. This process of innovation has evolved a transformation in which multinational corporations of necessity will play a central role responsive to a more globalized regulatory system. Moreover, life philosophy, beliefs and values of the world community will also shape sustainable technologies and innovation systems.

In Chapter 1, Paul Shrivastava examines how sustainable innovation constitutes a useful response to global climate change. Climate change is rooted in human activities, many of which are directly controlled by corporations. Sustainable innovations can assist companies in improving their ecological and social performance and gaining competitive advantage. He shows that a mindful application of appropriate technologies and rational use of resource conservation by companies can yield large gains in performance. This, he claims, can happen with respect to a company's vision, inputs, throughputs and outputs. Past literature associates technological innovations with 'high-tech', and large research and development (R&D) budgets. Shrivastava asserts that this is not necessarily the case. Sustainable innovations can take simple rationalization approaches, de-bureaucratizing organizational procedures and conserving renewable resources sensibly. He provides several examples of sustainable innovations in main-line companies such as General Electric, Walmart, 3M Corp, United Parcel Service of America Inc., and others. Sustainable

innovations can also be facilitated by empowering customers and employees to eliminate wasteful practices in areas where small benefits can be magnified by frequency of use.

In Chapter 2, 'Understanding eco-innovation for enabling a green industry transformation', Tomoo Machiba elaborates a theoretical framework of eco-innovation by taking stock of the extant knowledge, and proposes a fresh perspective for more comprehensive analyses in the future. The chapter first outlines a context of green growth and eco-innovation in the past two decades since sustainable development emerged as a global policy discourse. Green growth can be considered as a new strategy to revive the sustainability agenda and to integrate it practically into mainstream policies as well as industry activities.

Green growth generally entails decoupling economic growth from environmental degradation. However, in many areas, environmental pressures continue to rise as economies grow, and improvements in efficiency have often been offset by increasing consumption and outsourcing. The challenges cannot be met by business as usual. In this chapter, eco-innovation (or sustainable innovation) is given as a key factor to enable the decoupling. Diverse types of eco-innovation exist including both the creation of new technologies, products and processes, as well as their application and diffusion. Synthesizing the existing understanding and definitions, the author proposes to analyze eco-innovation based on a three-dimensional framework that consists of an innovation's target, mechanism and impact.

An examination of corporate sustainable production activities through this proposed framework indicates that the primary focus of current eco-innovation tends to rely on technological advances, typically with products or processes as eco-innovation targets and with modification or redesign as principal mechanisms. Nevertheless, a number of complementary organizational or institutional changes have functioned as key drivers for these developments, such as the setting up of intersectoral or multi-stakeholder collaborative networks. The author argues that a sophisticated combination of different types of innovation could bring far-reaching changes in the techno-social system and enable a long-term green transformation by impacting several components of the economy including consumers.

Among the key social, technical and political elements in determining the success of eco-innovation, particular attention is paid to the 'business model', which drives eco-innovation to the market and enables its diffusion. The business model perspective allows a deeper and more subtle understanding of how environmental value is captured, turned into profitable products and services, and can deliver convenience and satisfaction to users. It is particularly relevant to radical and systemic eco-innovation as