

Alan Daniels and Don Yeates

**PRACTICAL  
SYSTEMS  
DESIGN**



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# Practical Systems Design

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# Foreword

The need for more information on systems analysis at a time when the use of technology in business and industry is growing rapidly and causing great change has brought about this second book. Systems analysis is an area of growing professionalism. Systems analysts are the individuals with primary responsibilities for implementing change. They are the staff professionals. The 'system' has developed as an activity encompassing people, procedures, materials, and equipment coordinated to provide a service and produce an end-product.

At the beginning of the 1960s, computers were considered technological marvels which awed many, especially management personnel. Today, technology has been recognized as an asset in the work-a-day environment and as a management tool, though it does have its own problems and solutions. It is essential for individuals who assist management to be well informed on the technological advances and on better ways to solve problems.

The changes which are occurring at a very rapid rate in our society are treated in this text. Each chapter moves from the philosophical to the practical, concentrating on the 'doing' aspects of the subjects discussed. The text presents philosophies, approaches, and proven techniques by which successful implementation can occur. Emphasis is placed upon the end-product. However, flexibility, intelligent caution, and considered decision-making are encouraged. The wide range of topics covered in this text provides an over-view of the increasing number of tools available to systems analysts and practical suggestions for their utilization.

I appreciate the opportunity for my continued involvement in this important endeavour.

S. Charp  
*President*  
*American Federation*  
*of Information Processing Societies*

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# Preface

This book is intended for students and practitioners in systems analysis and design who have gone beyond the basic concepts of systems work and now find themselves concerned with a wider range of systems problems and solutions. It therefore assumes an understanding of systems work as described in *Basic Systems Analysis*.

The book begins with a review of the scope of systems analysis and design, with emphasis on the role of the analyst as an agent of change.

Chapter 2 reviews the types of system with which analysts are now involved and categorizes systems according to their goals of processing transactions and providing operational and management control or information for strategic planning.

Chapter 3 deals with the management of systems development activities and is followed, in Chapter 4, by a more detailed treatment of structured design methodologies.

Chapters 5, 6 and 7 consider some typical systems design solutions and include a discussion of database, distributed and realtime systems. Data communications is dealt with separately in Chapter 8.

The role of the analyst in the design of office automation systems is considered in Chapter 9 and the 'people' side of systems work is brought together in Chapter 10.

The book is thus an introduction—and in some areas more than that—to a range of new or more advanced systems problems which a senior student or practitioner is likely to face. Inevitably, there is much more that could be written, but we think that this book is a digestible further bite into the world of systems analysis and design.

Alan Daniels  
Don Yeates

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# 1 The scope of systems analysis

In this introductory chapter there is one idea that is more important than any other; it is *change*. Typically, systems analysts are taught about the impact of change on people, how people cope with change and how changed systems and working practices can be implemented. Indeed, in our earlier book—*Basic Systems Analysis*—we talk about the systems analyst as an implementer of change or as a change agent. In this book we are concerned with the impact of change on the systems analyst. How is our analyst prepared to take his—or her—own medicine?

In principle, of course, we are all prepared to take our own medicine—so long as we think that we need it! The difficulty lies in the fact that we generally assume that we are fit and healthy and in no need of medication. Before reading on, therefore, we must ask you to recognize that, however things are now, they could be better; however your systems work is going, it could go more effectively. With this thought in mind, let us examine three fruitful areas for improvement: our own performance as analysts and the way we do our job; the way our systems projects are managed; and the intractable 'people' problem.

## *The way we were*

In *Basic Systems Analysis* we represent the activities of the systems analyst as being neat and tidy, with a simple methodology to follow. Our analyst is described as '... able to discover the fundamental logic of a system, produce sound plans and appreciate the effects of new facts in planning. The analyst must be perceptive, but must not jump to quick conclusions, be persistent to overcome difficulties and obstacles, and maintain a planned course of action in spite of setbacks'. We also talk of a 'need for stamina, strength of character and a sense of purpose; a broad, flexible outlook, an orderly mind, a disciplined approach and logical neatness'.

While no apology is made for describing such a paragon, we must take for granted that, wherever a systems analyst finds himself, he is what he is—paragon or not. It seems most unlikely that there will be...

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sufficient systems analysts to meet the increasing need for their skills and although some people are more readily suited to systems work than others, we do all need to stop and take stock of the way we do our work to see if we can do it better and to see if we can identify those essential characteristics of the systems analyst.

One model, proposed by Parkin, puts systems analysis under the microscope and examines it in the light of the skills and knowledge

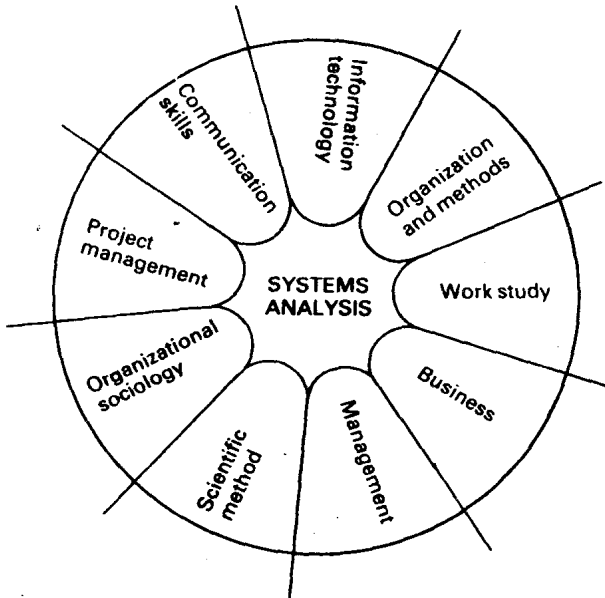


Fig. 1.1 Under the microscope

borrowed from other business or academic activities. This is shown in Figure 1.1. We can see from this model that skills and methods have been borrowed:

- from *other changemakers*: traditionally the pursuits of O & M and work study were the precursors of systems analysis and indeed provided an active pool from which analysts were recruited in the 1960s;
- from *business and management*: analysts solve business problems for managers—or such is a common view. It seems then only sensible to understand the problem areas and the client;

- from *science*—a twofold contribution: firstly, the approach to problem solving in a scientific way to imply the disinterested and completely objective method so necessary to systems work; secondly, the study of organizations and their social make-up which provides the backcloth against which the analyst works;
- from *project management*—included since all of our activities are carried out in a project structure;
- from *communications skills*—clearly important since a substantial part of the analyst's job is to listen, discuss and persuade.

Last of all is information technology: the thing which sets the systems analyst apart from other change-makers and which puts him in the driving seat of the new industrial revolution.

There remains, however, the as yet undefined 'something in the middle' which characterizes the mind or the attitude of an analyst. There are three words which fit this remaining gap:

- *Eclecticism*—our systems analyst has a greedy mind and collects ideas and experiences from all walks of life to apply to his work. The very thought of rejecting something because it is 'not invented here' is anathema.
- *Syncretism*—the nature of systems analysis is to reconcile technology and people in order to solve problems in a changing world. The ability to reconcile differing attitudes and to present solutions that are capable of wide acceptance is therefore clearly of importance.
- *Congruence*—the solution of problems is much easier when resources are unlimited and the time available is infinite. The analyst, however, is expected to deliver a system which is not only effective but also efficient. In other words, a congruent solution is required. Using a sledgehammer to crack a nut—the opposite of a congruent solution—is not appropriate.

This gets us started in knowing about our 'profession'—for such is it called these days. Indeed the very use of the word 'professional' when describing our activities implies a great deal: a 'computer professional' is not merely someone who is paid to do a specific job—a professional footballer as opposed to an amateur—but someone who applies himself to his job in a thoughtful, ethical, comprehensive and thorough way. There are no halfway houses on the road to professional systems analysis.

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##### *Innovating force*

The systems analyst as the innovating force finds himself at the centre of a network of attitudes and practices which set the climate for the work he does (see Figure 1.2). Innovation in an organization will not

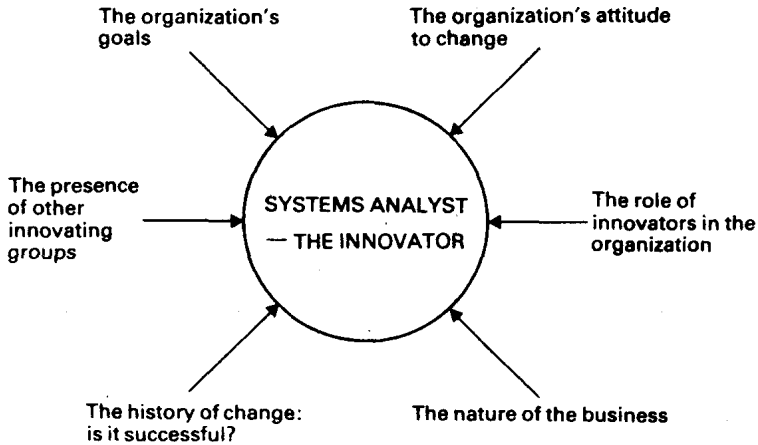


Fig. 1.2 The innovator

take place without the recognition and belief that a specific problem exists and that there is a mechanism, process or means to solve it. Management's appreciation of these factors—problem and solution—is, however, unlikely to be sufficient on its own to change the situation. An essential ingredient is the presence of innovating or change agent groups who have a vested interest in the implementation of change. Innovative activities typically occur through the efforts of groups who are outside the programmed activities of production deadlines and who have a specific responsibility for planning and improvement. Some researchers point to the need for social scientists to provide the drive needed by organizations pursuing a program of innovation in systems design and management control and, while many of their aims are far outside the scope of systems analysis, there is in one important area a role for systems analysts to play. This is concerned with the recognition of the importance of human factors in the design of new systems. We believe this to be of such importance to the success of systems analysis and design in the 1980s that Chapter 10 of this book deals with it in detail.

Such recognition cannot, however, be made without a change in the way systems work is done. Typically analysts are concerned with reconciling:

- (1) organizational needs and objectives,
- (2) the tasks to be done,
- (3) technology,
- (4) the individual's objectives and needs,

and usually in that order. If, however, we establish a design group drawn from both the client department and the systems development group, the system that is eventually designed represents the concentrated efforts of both groups and should be highly acceptable to users and to computer people.

Such a design is seen by the users as very much their own solution and highly acceptable as a future way of working. For the systems analyst, however, it requires a change of role from technical expert to that of an adviser able to offer a variety of solutions from which a choice can be made, rather than presenting the one unique solution. In addition, it requires that the human and technical parts of the design proceed together instead of the human parts being forced to fit a rigid technical solution. Also, we must accept the validity of participation by users and their right to develop the skills to enable them to design their own systems. Last of all we must recognize that a system which optimizes technical efficiency but which does not contribute to job satisfaction is unlikely to be adopted by the user group.

The driving force that will initiate this change will come either from systems users via revolution or from us by evolution; we can either plan for it or have it forced upon us. The reason is simple: our clients—and let us call them that since it begins to give them a wholly new role—have higher expectations of us than hitherto and a much lower tolerance threshold of incompetence. Attitudes towards information technology generally are often either hostile, as a result of bad experience, or expectant of a greater level of satisfaction than has previously been delivered. In short, the game's up; either we deliver or we are ignored.

### *Delivering new systems*

A substantial part of the problem of delivering new systems to clients lies in the way we plan, control and manage the activities of ourselves and our systems teams. Chapter 4 draws a stark contrast between the traditional staged approach to conventional systems project development and the more rigorous and responsive approach being proposed in



some of the newer methodologies. Let us consider here just two additional points.

(1) *Getting started*

The beginnings of a systems project are entirely creative. This does not come about through the earth moving or in a sudden flash of lightning, but is the result of discussion, consultation and contemplation. Problems unresolved here can never be satisfactorily eliminated later. It is therefore a slow process and, while it may prove tedious, frustrating or even obstructionist to insist on a clear and widely accepted view of what is to be achieved, a slow start is a good start. Taking drastic action at the end of a project to tighten up and to control more and more of less and less of the work remaining is not the solution—it is putting all the effort in the wrong place.

(2) *Projects are people*

Projects and systems are run by people, and the interrelationships between the members of the development team and the client staff are complex. The effects of bargaining between groups and the use of informal systems complicates the analyst's tasks. Recognizing this, accepting it and using it where one can speeds the project, and although the participative approach and newer methodologies aim to avoid the need for such methods, for the time being we must accept that they have a place now.

In this chapter we have been able to do no more than touch on some of the issues which will tax the mind and heart of the systems analyst over the next few years. A recently published *A-Z of Information Technology* uses the term 'forgiving systems' to describe systems which allow a novice to make mistakes without chaotic or disastrous consequences and which enable confused users to call for help and to be led out of trouble. There seems no doubt that we shall need such systems ourselves.