Alessandro Capone Jacob L. Mey *Editors*

Interdisciplinary Studies in Pragmatics, Culture and Society



Alessandro Capone • Jacob L. Mey Editors

Interdisciplinary Studies in Pragmatics, Culture and Society



Editors
Alessandro Capone
University of Messina
Messina
Italy

Jacob L. Mey
Dept. of Language & Communication
University of Southern Denmark
Odense M
Denmark

ISSN 2214-3807 ISSN 2214-3815 (electronic)
Perspectives in Pragmatics, Philosophy & Psychology
ISBN 978-3-319-12615-9 ISBN 978-3-319-12616-6 (eBook)
DOI 10.1007/978-3-319-12616-6

Library of Congress Control Number: 2015943412

Springer Cham Heidelberg New York Dordrecht London © Springer International Publishing Switzerland 2016

This work is subject to copyright. All rights are reserved by the Publisher, whether the whole or part of the material is concerned, specifically the rights of translation, reprinting, reuse of illustrations, recitation, broadcasting, reproduction on microfilms or in any other physical way, and transmission or information storage and retrieval, electronic adaptation, computer software, or by similar or dissimilar methodology now known or hereafter developed.

The use of general descriptive names, registered names, trademarks, service marks, etc. in this publication does not imply, even in the absence of a specific statement, that such names are exempt from the relevant protective laws and regulations and therefore free for general use.

The publisher, the authors and the editors are safe to assume that the advice and information in this book are believed to be true and accurate at the date of publication. Neither the publisher nor the authors or the editors give a warranty, express or implied, with respect to the material contained herein or for any errors or omissions that may have been made.

Printed on acid-free paper

Springer is part of Springer Science+Business Media (www.springer.com)

Perspectives in Pragmatics, Philosophy & Psychology

Volume 4

Editor-in-Chief

Alessandro Capone, University of Messina, Italy

Consulting Editors

Keith Allan, Monash University, Australia

Louise Cummings, University of Nottingham, UK

Wayne Davis, Georgetown University, Washington, USA

Igor Douven, University of Paris-Sorbonne, France

Yan Huang, University of Auckland, New Zealand

Istvan Keckskes, State University of New York at Albany, USA

Franco Lo Piparo, University of Palermo, Italy

Editorial Board Members

Noel Burton-Roberts, University of Newcastle, UK

Marco Carapezza, University of Palermo, Italy

Eros Corazza, Carleton University, Ottawa, Canada

Marcelo Dascal, Tel Aviv University, Israel

Michael Devitt, Graduate Center, City University of New York, USA

Frans van Eemeren, University of Amsterdam, The Netherlands

Neil Feit, State University of New York, Fredonia, USA

Alessandro Ferrara, Tor Vergata University, Rome, Italy

Javier Gutiérrez-Rexach, Ohio State University, Columbus, USA

Larry Horn, Yale University, New Haven, USA

Klaus von Heusinger, University of Stuttgart, Germany

Cornelia Ilie, Zayed University, Abu Dhabi, UAE

Katarzyna Jaszczolt, University of Cambridge, UK

Ferenc Kiefer, Hungarian Academy of Sciences, Hungary

Kepa Korta, University of the Basque Country, Spain

Ernest Lepore, Rutgers University, New Brunswick, USA

Tullio De Mauro, 'La Sapienza' University, Rome, Italy

Jacob L. Mey, University of Southern Denmark, Odense

Jacques Moeschler, University of Geneva, Switzerland

Roland Posner, Berlin Institute of Technology, Germany

Mark Richard, Harvard University, Cambridge, USA

Nathan Salmon, University of California, Santa Barbara, USA

Michel Seymour, University of Montreal, Canada

Mandy Simons, Carnegie Mellon University, Pittsburgh, USA

Timothy Williamson, University of Oxford, UK

Anna Wierzbicka, Australian National University, Canberra, Australia

Dorota Zielińska, Jagiellonian University, Kraków, Poland

Perspectives in Pragmatics, Philosophy and Psychology deals with theoretical pragmatics and pragmatics from a philosophical point of view. The connection between philosophy and pragmatics is double. On the one hand, philosophy contributes to creating a framework to be called the 'pragmatics of language', capable of dealing with the interpretation of phenomena that complement purely semantic processes; on the other hand, pragmatics is capable of coping with major philosophical problems, e.g. skepticism and Gettier's problem. All volumes in the collection reserve a central place for the philosophical ideas in pragmatics, such as contributions to epistemology in which pragmatics plays a key role. The collection: Perspectives in Pragmatics, Philosophy and Psychology publishes: - pragmatics applied to philosophical problems and in the area of pragmalinguistics - pragmatics applied to the understanding of propositional attitudes, including knowledge, belief, in dissolving paradoxes and puzzles relating to epistemology. - pragmatics applied to psychology, especially on the topic of intentions and mind-reading - philosophical treatments of dialogue analysis. The collection does not accept in proposals on conversation analysis or discourse analysis, unless a connection with philosophical issues is made obvious.

More information about this series at http://www.springer.com/series/11797

Acknowledgments

I dedicate this book to my two friends, Jacob L. Mey and Istvan Kecskes. They epitomize the best European scholarship and character. Their altruism and lack of self-absorption are the best examples they could give me. Since 2003, Professor Mey has been correcting, revising and shortening my papers on the plane or in front of his fireplace in Norway in the middle of snowstorms—I am grateful because through him a bunch of my papers was published in the *Journal of Pragmatics* and then in *Pragmatics and Society*. He also connected me with a number of influential people, including Igor Douven and Istvan Kecskes. On this occasion, he has accepted to lend me his strength (once more) and join me in an editorial project which was very ambitious and time consuming. Istvan Kecskes has been the best example I could follow (or try to follow)—an honest and decent man who recognizes and promotes originality in his editorial activities without being snobbish or sectarian. I will not easily forget the time we spent together in Sicily going around places like Marinello and the Eolian Islands. He invited me to many conferences, including the one in Malta in May/June 2014 and he has promoted my studies.

I wish to give my warmest thanks to James Higginbotham, now in a better world, distinguished professor of Philosophy and Linguistics, from whom I mainly learned to be responsible for my own errors and for my own merits. It is not always the shortest and easiest way that wins and he taught me to delve into difficult and thorny topics and to make choices at various ramification points. My books are all about connections and this method, I think, I was taught by him. Jim probably found it bizarre that someone in his department could combine philosophy of language and conversation analysis. He probably was amused by my Gricean meditations written on his blackboard in the seminars room in Walton Street, Oxford. However, he has supported this series with Springer and these books and he has been a loyal friend.

I warmly give thanks to Jolanda Voogd and Helen van der Stelt, who strongly encouraged the production of this book and worked really hard to finish it.

I cannot easily forget my friend Eleni Gregoromichelaki, for her help, assistance and encouragement. Angels can take human shape, sometimes. She is also an example of excellent scholarship.

It is my wish to give thanks to my friend Pietro Perconti, with whom I had many discussions on pragmatics and from whom I have certainly learned a lot. I have a

vi Acknowledgments

lot to learn from him—such as the ability to help people without appearing to do so. This is really difficult to imitate.

I owe a debt of gratitude to a number of people and great friends, the most important of whom is Wayne Davis, who has never disdained reading and commenting on my papers, despite the great abysmal difference in knowledge. His immense philosophical erudition has made me envious, and I managed to survive reminding myself that I am also a linguist and that in any case, vast amounts of philosophical knowledge may not be relevant to what I write. (This is self-deception, I know).

My friend Yan Huang taught me Gricean pragmatics. I have always been faithful to the spirit, though not to the letter of that teaching. Through him, I met my first and most respected philosopher, Paul Grice. I have also been taught neo-Gricean (Levinsonian) pragmatics as applied to anaphora. I will not forget his lectures and tutorials at Oxford and his green (Chinese) tea. I hope to be able to return all his esteem, encouragement and practical help by the consideration that without his support, I would not have obtained an Oxford Ph.D. and I would not have continued to write papers and books.

Igor Douven, who was so generous as to introduce me to Springer, has triggered much of what I have done philosophically, recently. His ideas have always struck me for their extreme originality. A model when it comes to judging and evaluating papers and books, as well as a model of intellectual honesty, Igor is a most trusted advisor for the Springer series 'Perspectives in Pragmatics, Philosophy and Psychology' and also a great friend.

Keith Allan, whose webpage with his emphasis on (language as) communication I will never forget, has been of great help and allowed me to make further progress. I am eternally grateful.

Neal Norrick enjoys my great esteem and is a sad reminder that I could have written a lot on conversation analysis and I did not. However, by pushing this book I have partly remedied this fault.

Louise Cummings has demonstrated that linguistics and pragmatics can address societal problems and has set up an important example. She has always been positive and encouraging, and I wish to thank her for this. She has also demonstrated that one can be an outstanding scholar, without being snobbish.

I am eternally grateful to Franco Lo Piparo, Antonino Pennisi, Alessandra Falzone, Felice Cimatti, Francesca Piazza, Marco Carapezza, Paolo Leonardi and Tullio De Mauro for their encouragement and feedback. They are also examples of intellectuals who can be so good without being so snobbish. Franco Lo Piparo struck me for his modesty but also for being a very active scholar who takes care of all practical sides of academic activities. He has been always smiling and he has guided me through a minimalist style, by stressing the merits of this or that philosopher. His unobtrusive guidance has been very fruitful.

Many thanks to the people who made my life more enjoyable, Alessandro Cocuzza, Olga Todoric, Liz McMillan, Nino Recupero, and my sister Angela Capone, my nephew Federico Ferrara and my niece Anastasia Ferrara.

I am surely forgetting to mention a number of people—I can only entreat them to forgive me.

Acknowledgments vii

However, I will not forget my father Giuseppe and my mother Venerina, who are no longer with us, and my sister Angela. I gave them a hard time with my idealistic attitude. My mother passed away on July 19th and this book is also dedicated to her. It is so true that we appreciate people much more when they are no longer with us.

In the end, *dulcis in fundo*, I wish to thank my Friend, Jesus Emanuele, who has accompanied me all my life and endured me in all my errors and taken me by the hand and illuminated me when I was wrong. I wish to give thanks to my friend Angelo Custode, my protector in difficult times.

Copyrights:

We would like to thank Elsevier and Mouton De Gruyter for giving us permission to republish some of the papers by J.L. Mey and Neal Norrick.

Alessandro Capone

Contributors

Keith Allan Monash University, Melbourne, Australia Patricia Andueza University of Evansville, Evansville, IN, USA Sarah E. Blackwell University of Georgia, Athens, USA Brian E. Butler University of North Carolina, Asheville, USA Alessandro Capone University of Messina, Messina, Italy **Donal Carbaugh** University of Massachusetts, Amherst, USA Theresa Catalano University of Nebraska-Lincoln, Lincoln, USA Felice Cimatti Università della Calabria, Cosenza, Italy Adam M. Croom University of Pennsylvania, Philadelphia, USA Jonathan Culpeper Lancaster University, Lancaster, UK Louise Cummings Nottingham Trent University, Nottingham, UK Wayne A. Davis Georgetown University, Washington, DC, USA Teun A. van Dijk Pompeu Fabra University, Barcelona, Spain Frans H. van Eemeren University of Amsterdam, Amsterdam, Netherlands Bart Garssen University of Amsterdam, Amsterdam, Netherlands Anna Gladkova University of New England, Armidale, Australia Eleni Gregoromichelaki King's College London, London, UK Javier Gutiérrez-Rexach The Ohio State University, Columbus, USA Hartmut Haberland Roskilde University, Roskilde, Denmark Michael Haugh Griffith University, Brisbane, Australia Tom Hong Do University of Arizona, Tucson, USA Cornelia Ilie Zayed University, Abu Dhabi, United Arab Emirates Kasia M. Jaszczolt University of Cambridge, Cambridge, UK

Tamar Katriel University of Haifa, Haifa, Israel

Istvan Kecskes State University of New York, Albany, USA

Ruth Kempson King's College London, London, UK

Ole Fogh Kirkeby Copenhagen Business School, Frederiksberg, Denmark

Alan Reed Libert University of Newcastle, Callaghan, Australia

Fabrizio Macagno Universidade Nova de Lisboa, Lisbon, Portugal

Khaled Al Masaeed Carnegie Mellon University, Pittsburgh, USA

Jacob L. Mey University of Southern Denmark, Odense, Denmark

Jacques Moeschler University of Geneva, Geneva, Switzerland

Lucia Morra University of Turin, Torino, Italy

Janus Mortensen Roskilde University, Roskilde, Denmark

Mohammad Ali Salmani Nodoushan Iranian Institute for Encyclopedia Research, Tehran, Iran

Neal R. Norrick Anglistik, Saarland University, Saarbrücken, Germany

Brian Poole National University of Singapore, Singapore

Paul G. Renigar University of Arizona, Tucson, USA

Eleni Savva University of Cambridge, Cambridge, UK

John C. Wakefield Hong Kong Baptist University, Hong Kong

Linda R. Waugh University of Arizona, Tucson, USA

Edda Weigand University of Münster, Münster, Germany

Jock Wong National University of Singapore, Singapore

Contents

Introduction: Pragmatics, Linguistics, and Sociocultural Diversity Alessandro Capone and Jacob L. Mey	1
Part I Theoretical Foundations	
Pragmatics Seen Through the Prism of Society	15
Can Intercultural Pragmatics Bring Some New Insight into Pragmatic Theories?	43
Critical Discourse Analysis: Definition, Approaches, Relation to Pragmatics, Critique, and Trends Linda R. Waugh, Theresa Catalano, Khaled Al Masaeed, Tom Hong Do and Paul G. Renigar	71
Pronouns and Neo-Gricean Pragmatics	137
Pragmatic Disorders and Social Functioning: A Lifespan Perspective	179
The Dialogic Principle Revisited: Speech Acts and Mental States Edda Weigand	209
Philosophy and Psychoanalysis: Wittgenstein, on "Language-Games" and Ethics	233
The Individual and the Social Path of Interpretation: The Case of Incomplete Disjunctive Questions Kasia M. Jaszczolt, Eleni Savva and Michael Haugh	251
	ix

Discourse and Racism: Some Conclusions of 30 Years of Research Teun A. van Dijk	285
Discourse Markers in Oral Narrative Neal R. Norrick	297
Propositional Attitudes and Cultural Scripts	329
Modular, Cellular, Integral: A Pragmatic Elephant?	353
What Can Pragmatics Learn from the Law? (On Recanati's Cases of Modulation, Indirect Reporting, and Cancellability of Explicatures) Alessandro Capone	371
Part II Linguistics and Pragmatics	
A Benchmark for Politeness	397
Impoliteness Strategies	421
Reconstructing Argumentative Discourse with the Help of Speech Act Conditions	447
Presupposition as Argumentative Reasoning	465
Adpositions, Deixis, and Anti-Deixis	489
Transparency and Context in Legal Communication: Pragmatics and Legal Interpretation	517
Conversational Implicatures in Normative TextsLucia Morra	537
Part III Discourse	
Cultural Discourse Analysis: Pragmatics of Social Interaction	565

Transcription as Second-Order Entextualization: The Challenge of Heteroglossia	581
Metadiscursive Strategies in Dialogue: Legitimising Confrontational Rhetoric Cornelia Ilie	601
Porque in Spanish Oral Narratives: Semantic Porque, (Meta) Pragmatic Porque or Both? Sarah E. Blackwell	615
Argumentation and Connectives	653
Some Reflections on the Origin of Reason Through an Outline of the Genealogy of Language in the Light of Homonymity, Analogy, and Metaphor Ole Fogh Kirkeby	677
Part IV The Pragmatics of Utterance	
Joint Utterances and the (Split-)Turn Taking Puzzle Eleni Gregoromichelaki and Ruth Kempson	703
The Metapragmatics of Direct Utterances	745
The Pragmatics of Embedded Exclamatives Javier Gutiérrez-Rexach and Patricia Andueza	767
An Assessment of the Negative and Positive Aspects of Stereotypes and the Derogatory and Nonderogatory Uses of Slurs	791
Part V Cultural Perspectives	
A Critical Look at the Description of Speech Acts	825
The Pragmatics of Kéyǐ ("Can") in Singapore Mandarin	857
Collectivism and Coercion: The Social Practice of 'Sharing' and Distinctive Uses of the Verb 'Share' in Contemporary Singapore	877

Emotional Feelings as a Form of Evidence: A Case Study	
of Visceral Evidentiality in Mormon Culture	899
John C. Wakefield	
Rituals of Death as Staged Communicative Acts and Pragmemes Mohammad Ali Salmani Nodoushan	925
Twenty-Seven Views (Plus One) of Language Socialization	961

Introduction: Pragmatics, Linguistics, and Sociocultural Diversity

Alessandro Capone and Jacob L. Mey

We are pleased to introduce this new volume on *Pragmatics, Culture, and Society*. As Kecskes (2014) says in his introduction to his *Intercultural Pragmatics*, there are many works around on pragmatics and a new volume is (only) justified on the basis of some unique features that differentiate it from others. In this chapter, we want to explain to what extent the present book is different from other works dealing with issues in theoretical pragmatics.

We hope, and modestly predict, that our book will trigger further interest in the important issues addressed here—issues which are normally neglected in the linguistic syllabus, as (theoretical) linguistics is mainly concerned with the formal aspects of semantics and syntax, thereby being divorced more and more from societal linguistics. It is also our hope that our work will inspire further discussions and works on what broadly may be called "societal pragmatics," or a "pragmatics seen through the prism of society" (see Mey's article in the present volume). While a "social" or societally oriented pragmatics has been often the Cinderella of the linguistic syllabus, being taught only in those departments where there already is a (stronger or lesser) emphasis on sociolinguistic matters, we hope that one of the salutary effects of the present volume is to reverse this unfortunate trend. Considering that language, as stressed by Lo Piparo (2003), is at the heart of our social institutions (something that also the chapters below on language and the law amply demonstrate), the unhappy divorce alluded to above has dehumanized linguistics and probably led many linguists astray, making them devote their attention uniquely to the formal aspects of language and neglect language in its use in day-to-day communication among people.

As to its origin, the study of a social pragmatics can be partly found in the study of human behavior in general (by sociologists, psychologists, economists, rhetoricians, and so on), partly in the interest that linguists developed in the various forms of socially oriented and socially colored language use (such as dialects). With

A. Capone (⊠)

University of Messina, Messina, Italy e-mail: alessandro.caponis@gmail.com

J. L. Mey

University of Southern Denmark, Odense, Denmark e-mail: jacob mey@yahoo.com

© Springer International Publishing Switzerland 2016
A. Capone, J. L. Mey (eds.), *Interdisciplinary Studies in Pragmatics*,
Culture and Society, Perspectives in Pragmatics, Philosophy & Psychology 4,
DOI 10.1007/978-3-319-12616-6 1

regard to the former, the scientific interest remained purely static-descriptive (as in the disciplines, now mostly obsolete, of sociometrics and sociography). In particular, the study of variation in language was either perceived against a historical background, or studied in the context of modern society; these interests crystallized respectively around the kernel disciplines of historical dialectology (with its emphasis on "Wörter und Sachen," in the tradition of the Swiss dialectologist Jakob Jud; 1882–1952), and around the burgeoning discipline of sociolinguistics in its extended form, where the object of study included not only the regional dialects of a language but also other socially stratified and gender-determined varieties of speaking, later augmented by an interest in professional speech, in religious and educational discourse, in infants', children's, and adolescents' talk, in forms of language use characteristic of certain current genres (such as texting and rapping), and so on.

It is customary to partition the union set of social, behavioral, educational, psychological, economic, and linguistic interests in language according to whether their practitioners consider themselves either as dealing with *linguistic* theories informed by a social, psychological, economical, etc. point of view, or with theories of the phenomena in question as subsumed under a *social* perspective. In the first case, we usually refer to these theories as belonging to *sociolinguistics*, while in the second case, we talk about the *sociology of language*. Unfortunately, this distinction, while practically motivated as a division of labor, does not make much sense in a wider, theoretical perspective. First off, the social linguistic phenomena can be theoretically distinguished, but not be separated in the real world. And then, the other way around, since all language presupposes a social formation, both for its origin and for its use, no human social formations can historically be imagined without implicating language and its users.

The early sociologists of language concentrated on description. According to the Nestor of North American researchers in the field, Joshua Fishman (1926-), what is needed is "a reliable and insightful description of any existing patterns of social organization in language use and behavior toward language" (Fishman 1972, p. 47; emphasis original). Such patterns are drawn upon in attitudes and policies towards phenomena such as bilingualism (Fishman 1972, pp. 52-53), in debates as to whether or not to influence language use and development through various policies, in particular when it comes to interfering with language attrition or language shift, and engaging in efforts to bring back languages from the brink of extinction (compare the current discussions on "endangered languages"). By contrast, in an early article, the British linguist John R. Firth (1890-1960) stressed the need to study what he termed the "context of situation" (Firth 1964, p. 66), a term that originally goes back to the Polish-British anthropologist Bronislaw Malinowski (1884-1942), and was to echo in the work of sociologists, sociolinguists, and pragmaticists throughout the decades to come; the social semiotics of Michael Halliday (1925-) comes to mind as a prime instance. Firth's own notion of "serial contextualization" preludes on what Fishman came to call "the dynamic sociology" of language (1972, p. 51), a notion which comes pretty close to what we consider to be a social pragmatics. And finally, among the US sociolinguists who made their mark during the past century, one should not omit to mention John J. Gumperz (1922-2013), whose pioneering

work started as "advanced dialectology" (in his early work on local Norwegian ways of speaking), but eventually matured in his studies of "contextualization" that have built bridges across territories where few had wanted to go, in the intersection of linguistics and anthropology.

One other researcher who devoted his entire life to creating a synthesis of the two aspects mentioned here was the Frenchman Pierre Bourdieu (1930–2002). Starting out from his personal experiences in Algeria during the independence wars, he gradually embraced a comprehensive view of human activity, rather than considering it a deterministic reaction of individuals to preestablished conditions and emerging stimuli; since "it is necessary to abandon all theories which explicitly or implicitly treat practice as a mechanical reaction, directly determined by the antecedent conditions and entirely reducible to the mechanical functioning of preestablished assemblies [or] models" (1979, p. 73).

Individual activity does not, by itself, lead to societal organization; the fact that people *act* in some kind of collectivity does not automatically index the presence of *interaction*. But in order to coordinate the activities involved in social practice, humans have to communicate; the development of language is related to this practice, in particular the tool-making and tool-using processes that are specific for human activity and depend on *communicative* interaction: that is, individuals interacting with (or sometimes against) one another, while communicating under the aegis both of nature and of what Jacques Rancière (1940–) has characterized as the "equalities and inequalities" that are the primordial parameters of any society, but in particular of our own, late-capitalist social formation (Rancière 1995, p. 19; see Mey 1985, Chap. 3.3).

A purely descriptivist model of studying human activity does not explain this societally initiated and oriented interaction; on the other hand, as Bourdieu remarks, "the truth of the interaction is never entirely contained in the interaction" (Bourdieu 1979, p. 81); rather, it is the conditions of society that vouchsafe and sanction the ongoing action, which always occurs in a climate of "equalities and inequalities." Only if these oppositions are resolved in common human interaction, a commonsense world, with a "commonsensical" system of values, may be established. This value system is "taken for granted" by all, "endowed with the objectivity secured by consensus on the meaning of practices and the world" (Bourdieu 1979, p. 80).

The "objectivity" that Bourdieu here mentions is not the kind of objectivity that we attribute to a scientific experiment; rather, it is located in what he calls the "objective intentions" of the interactive process, not to be confused with the subjective intentions of the interactants. For Bourdieu, the principle governing societal interaction is the human habitus, conceived of as the "internalization of [society's] objective structures as dispositions" (*ibid.*)—which, because they are not bound to a particular place or time or individual, are called "transposable" ("portable," as one would say today). The habitus is dialectically placed between the objective conditions, encountered as "nature" or "world," and the subjective categories through which we interpret them. The human activity aims at overcoming contrasting societal tendencies such as equality versus inequality, fact versus "view," personal preference versus the common good, immigrants as threatening aliens versus im-