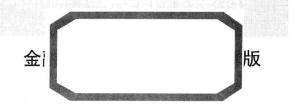
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INTERNATIONAL FINANCIAL MANAGEMENT

国际金融管理[第2版]

〔美〕Michael B. Connolly 著





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Preface 前言

This second, bilingual edition of International Financial Management with Peking University Press provides a working knowledge of international business finance with applications to real world problems. It is designed not only to introduce the Chinese student to modern finance and new financial instruments, but also to provide a solid foundation for the English reader. This edition has case studies, concept boxes, and exercises. The solutions are provided at the back of the text.

Corporate aspects of international finance are analyzed, especially hedging techniques. The book also aims to help readers understand how managers of international corporations do or should behave. We also examine the mechanics of the foreign exchange market, reviewing spot, forwards, futures, and options—the main tools used to hedge exchange rate risk. The book constructs the building blocks of international finance; (1) interest rate parity, (2) purchasing power parity, and (3) the international Fisher equation. It then turns to international management issues and international financial scams, including Ponzi games. We then lay out the optimal portfolio model in an international setting based upon an investor's degree of risk aversion and the reward—risk ratio. It specifically highlights the role of the exchange rate in portfolio decisions.

My students in international finance at Duke University kindly provided suggestions on the final version of the manuscript. I would specifically like to acknowledge Luyuan Fan, now at JPMorgan, New York, and Yiwen Zhu, at Goldman Sachs, New York for their valuable contributions.

In recent years, I have been teaching international finance at Hunan University, China, as well as doing joint research with colleagues there. It is exciting to witness China's movement toward free markets and the development of new financial markets and instruments. Futures markets in petroleum were only launched in March 2005, and new options markets in the yuan were hampered by prohibitions on investors selling calls and puts,

which are more exposed to loss than buying calls or puts. Since 2006, foreign banks and companies may have full ownership of local operations. Capital transfers still require approval of SAFE, the State Administered Foreign Exchange System. SAFE approved the withdrawn offer of \$18.5 billion by CNOOC Ltd. for UNOCAL. The Chinese government is encouraging direct foreign investment and acquisitions, making available the foreign exchange necessary for this and other investments. These investments are often to secure sure supplies of raw materials for production by state enterprises involving petroleum, copper, or other items. The offshore use of the yuan as a settlement currency is increasing, especially for cross border transactions with China.

I owe thanks to Robert Z. Aliber of the Graduate School of Business, University of Chicago, and to Ed Tower, Duke University, who made significant, detailed suggestions on the content and focus of the volume. Robert Langham, Taylor and Francis Books plc, London, made helpful editorial suggestions in the earlier stages of this project. I owe a debt of gratitude is to my thesis advisor at the University of Chicago, Robert A. Mundell, Columbia University, who taught me economics and the fun of learning. Cheng Li, a doctoral student at the University of Miami, translated key concepts, explanations, the table of contents and the index into simplified Chinese. Yi Pan, Duke University, proofread and edited the final manuscript for both substance and style.

I am especially indebted to Yan Zhang, Economics and Finance Editor, Peking University Press for her steadfast encouragement and professional editing. This second edition could not have been accomplished without her able and constant guidance.

The plan of the book is as follows:

- Chapter 1 introduces the topic of international finance by highlighting its main characteristics, in particular currency risk and conversion.
- Chapter 2 begins with the history of international finance and monies, stressing the importance of money as a medium of exchange, a store of value, and a unit of account. Bills of exchange are identified as the source of the first financial securities in foreign currency and the origin of the stock exchanges. The concept of seigniorage, i. e. the printing press, to finance fiscal deficits is highlighted as the source of inflation in several countries.
 - Chapter 3 deals with the exchange rate. The foreign exchange

market is analyzed, including spot, future, forward, options, and swap markets in foreign exchange. The basic building block for forecasting future exchange rates—interest rate parity—is illustrated as a no-profit arbitrage condition. The bid-ask spread—the difference between the ask and the bid price of foreign exchange dealers—represents the currency dealers' profits, in addition to any commission paid, and as a transaction cost in currency conversion for the firm. Unanticipated foreign exchange risk involves the risk that a subsequent spot rate will deviate from its current forward level. Forwards and foreign exchange swaps are analyzed and laid out as a particularly useful way of hedging long-term and operational exposure in foreign exchange.

- Chapter 4 covers the hedging of foreign exchange risk by the firm. To hedge or not is the first issue addressed, then hedging techniques. If a firm or an individual has a "long" position in say euros, foreign exchange risk is said to be hedged or guarded against by acquiring an opposite, offsetting "short" position in euros. A simple hedge of a million euros of accounts receivable in 90 days could involve the sale of one million euros forward for delivery in 90 days. The firm would no longer be subject to foreign exchange risk; neither unanticipated gains if the euro rises relative to the forward price in dollars or pounds, nor unanticipated losses if the euro declines relative to the forward rate. Chapter 4 also covers contractual hedges; futures, forwards, money market hedges, and options, as well as operational, accounting, and transactional hedging by offsetting cash flows, such as foreign exchange swaps, by the international firm.
- Chapter 5 deals with international financial management issues that confront the multinational firm; transfer pricing, working capital management, international taxation, offshore banking, and international mergers and acquisitions. In addition, the currency conversion of free-cash flows in an international business plan is covered in detail.
- Chapter 6 covers financial scams and swindles, including pyramid schemes, insider trading, accounting malfeasance, and other scams that have surged worldwide in recent years. Partly, the problem seems to be old-fashioned greed, but another culprit seems to be the linking of bonus and options compensation with reported earnings, not necessarily actual earnings.
- Chapter 7 reviews the financial crisis of 2007—2009, stressing the importance of financial leverage, securitization, and moral hazard in precipitating the rapid near-collapse of the US financial system. The US gov-

ernment played a role in triggering the collapse, through Fannie Mae and Freddie Mac promoting, bundling, and guaranteeing low quality, subprime mortgages. The Troubled Asset Relief Program (TARP) rescued the investment banks of Wall Street, but firmly established a moral hazard—"too big to fail."

An appendix on the time value of money follows with several applications.

Problem sets are also provided at the end of every chapter to give the reader confidence in problem-solving with numerical and conceptual analysis.

Answers to these problems and an index close the book.

I hope you enjoy this volume. My students do and I had fun writing it.

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Abbreviations

重要缩 写词

ADR American depositary receipt

AMEX American Stock Exchange

AMR American Airlines Corp.

APA advanced pricing agreement

BAC Bank of America, ticker symbol

BFC British Finance Centre

BIS Bank for International Settlements

BOA Bank of America

BSCH Banco Santander Central Hispano
CAD covered arbitrage differential

CAOC China Aviation Oil Corporation

CAOHC China Aviation Oil Holding Company

CHIPS Clearing House Interbank Payments System

CDO Collateralized debt obligation
CSFB Crédit Suisse First Boston
DJIA Dow Jones Industrial Average

EDGAR Electronic Data Gathering and Retrieval

ETF exchange traded fund

FASB Financial Accounting Standards Board

FATF Financial Action Task Force FCPA Foreign Corrupt Practices Act

FED Federal Reserve System

Footsie Financial Times Stock Exchange

FOREX foreign exchange

FSC foreign sales corporation

GAAP generally accepted accounting principles
GATT General Agreement on Tariffs and Trade
GKOs Gosudarstvennye Kratkosrochnye Obligatsii

HLI highly leveraged institution

IAS international accounting standard
IBC international business corporation
IFOC international financial offshore center

IMF International Monetary Fund

IPO initial public offer
IRR internal rate of return
IRP interest rate parity

IRS Internal Revenue Service

L/C letter of credit

LSE London Stock Exchange

LTCM Long Term Capital Management

MBA mortgage backed asset

MEI marginal efficiency of investment

MIGA Multilateral Investment Guarantee Association

NASDAQ National Association of Securities Dealers Automated Quotations

NCCTs Non-Cooperative Countries and Territories

NDF non-deliverable future
NPV net present value

NYSE New York Stock Exchange

OECD Organization for Economic Cooperation and Development

OFC offshore financial center

OTC over-the-counter

PPP purchasing power parity

RER real effective exchange rate index

RIC Reuters Instrument Code

S&P Standard & Poor's

SASAC State Asset Supervision and Administration Commission

SEC Securities and Exchange Commission

SIMEX Singapore International Monetary Exchange

SOES Small Order Execution System

SOX Sarbanes-Oxley Act

SSE Shanghai Stock Exchange

SWIFT Society for Worldwide Interbank Financial Telecommunications

T-bill Treasury bill

UAL United Airlines Corporation

UNCAC UN Convention Against Corruption

USD US dollars

WACC weighted average cost of capital

WTO World Trade Organization

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