EXCELLENCE BUSINESS & MANAGEMENT 卓越商务管理

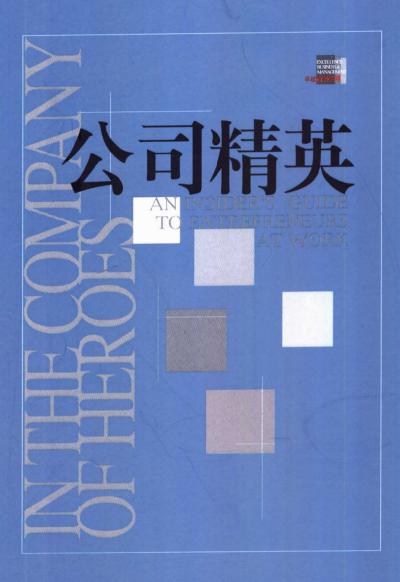
# 司精英

INSIDER'S GUIDE
TO ENTREPRENEURS
AT WORK

華夏出版社

David Hall

贾利军 郭景华 诏



[英]大卫・霍尔 著 贾利军 郭景华 译

# 公司精英 IN THE COMPANY OF HEROES

An Insider's Guide to Entrepreneurs at Work

### 著作权合同登记号:图字:01-2003-2035

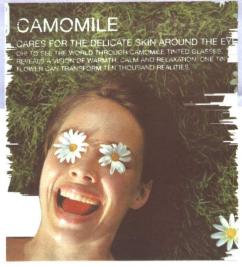
Copyright © David Hall, 1999. This Edition is published by arrangement with Kogan Page Limited.

Chinese Translation Copyright © 2003 Portico Inc.

All rights reserved

本书中文简体字专有使用权归华夏出版社所有

企业家应当将目光主 要放在我们所认为的合适的 市场上——满足专门需求的 非主流市场。这样就产生了 Body Shop公司,提供化妆品 和身体护理产品,不含动物 产品成分和化学成分。











MEN MEN'S GROOMING BACK TO BASICS



















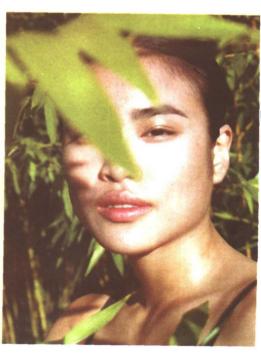


SCENT White Musk









MEDICATED A CONTROL



# OE VERA

PS SKIN HAPPY THAT'S PRONE DRYNESS AND SENSITIVITY

T WE HAVE A LOVELY TIME THE DAY WE WENT TO CORNWALL... ED UP THE CAR, COLLECTED THE GIRLS AND HIT THE COAST BY LUNCH H SEA BREEZES, WARM SUMMER SUN, LANGUID MOMENTS OF CALM

安尼塔·罗迪克使其Body Shop公司向相反方向转型。很少有哪一行业比化妆品业更感性,包装费用平均要占化妆品公司总耗费的85%,正如过去营销业的一句老话:在工厂里我们生产化妆品,在香水买卖中我们销售希望。去掉昂贵的包装,这家公司极大地节省了开支,



Oakhill Regeneration

Rotherham





News

Added Value

Case Studies

Contact



"'welcome 6

our website

so much so, that we have adopted them as Keepmoat's overriding mission."



Together with our operating companies, Bramall Construction, Frank Haslam Milan and Haslam Homes, we are focused upon the regeneration of run-down and neglected neighbourhoods. We do this by working together with our partners and customers to create vibrant and sustainable communities where people want to live and work. The future for Keepmoat is very bright, with our community regeneration and affordable



我们最早是在一个合作伙伴的后院创建起公司的,但我们一直期待成为那一地区的最大商家。那里的煤矿被关闭,工人们失业后流浪街头,我们的使命就是要在那里实现一个目标。成功的道路是漫长而艰辛的,总是会出现坑坑洼洼,但最终我们还是实现了目标。目前我们的企业有员工1000人,年营业额10亿英磅。的确,20年后的今天,我为我们的成功而欣喜。

oatonline unity regeneration

idies

Contact

# keepmoat

Back in the early 1990s, we were one of the first companies to encourage Public Private Partnerships (PPPs). We have pioneered community regeneration partnerships by developing robust trameworks and joining forces with the public sector, local authorities, development agencies, housing associations, other strategic allies and of course, the local community.

Our PPPs are founded on the principles of equality, transparency and best value, attracting much praise from government and industry.







UNDER CONSTRUCTION added value will follow in the near future re totally eration. In d a derelict and /where people have created an t and provided f Heroes

# 公司精英

IN THE COMPANY
OF HEROES







把创业者看作是理查德·布朗森那 样的亿万富翁是不公平的。创业者除了努 力工作外什么都没有。







Flight Status Hotel Search 3 **\$** May London 3 \$ May \$ 

You have chosen UK as your home country | change your country & security I contact us I help terms & conditions | privacy & s © Virgin Atlantic Airways 2003

flying club n	embers		
Username	Passwo	ord	
		login	
Forgot your detail	ls?		
Already a flying omember?	lub	register online	
Hot a member of flying club ?		enral now	

£		
special offers	latest	email updates
		Note:
virgin travelstore	virgin holidays	virgin

home | faq | search | stemap



# Select your country of residence

spice up your so med deals non

Welcome to Virgin Atlantic online. We hope you enjoy the site and look forward to seeing you onboard soon.

All you need to do to enter the site is click on the country where you live

UK | USA | Antiqua | Australia | Barbados | China | Hong Kong | India | Japan | South Africa | St Lucia



he Company Of Heroe



"深海世界"是苏格兰的第一个水下公园,它 位于北码头地区,接近爱丁堡,是一个很好的旅游 观光的中心。最主要的是, 距离苏格兰首府只有一 个小时的路程。



The wonders of the world beneath the waves comes to life at the triple award winning National Aquarium of Scotland.



NEWS...

Deep Sea World Hit By A Tornado

### Attraction highlights:

### Krakatoa.

Our deadly Creatures of the Deep exhibit is based on the underwater ruins from the ancient Indonesian volcanic eruption. With crystal clear waters the lost world of Krakatoa features submerged temples and statues, with deadly species from around the Indo Pacific.



Deep Sea Explorer
Control a camera to get a sharks eye view of the Underwater Safari

Amazing Amphibians
Explore the world of amphibians through fascinating, interactive displays. Chart the evolution, adaptations and lifecycles of amphibians.

Exotic piranhas, stingrays and electric eels linger in the flooded forest, as the daily thunderstorms rage around you.





Touchpools
Fancy touching a shark? You can also get hands on experience of rough starfish, prickly urchins and sticky sea anemones.

Underwater Safari
The longest underwater tunnel in the world will convey you through Scotlands million gallon indoor ocean. You'll be just inches away from possibly the biggest sharks you'll ever see. Glide in the world in the world.





# Company Of Heroes



Here, we we taken on an underwater safan. We did the walk tour three times through the glass tunnel and saw several sharks, rays and sels swim just not taken us.







# 公司精英



IN THE COMPANY
OF HEROES

# halo Foods

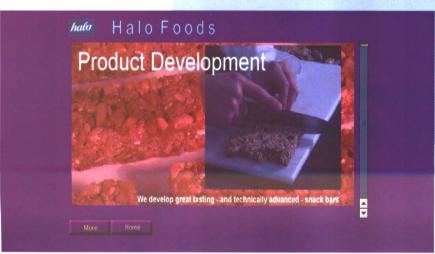


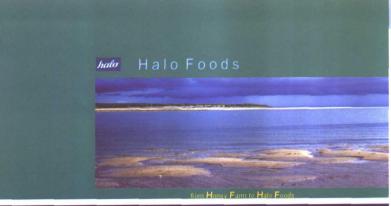
Our product development team is creative – perhaps the best in the business. We have a wide knowledge of ingredients, techniques, and nutrition. And our engineering, production and quality staff are continually developing new equipment, working methods and control systems to meet the needs of our customers.

From concept samples to first production run, we work closely with our customers to provide innovative solutions.

彼得·桑德斯从食品生意中获得乐趣,因为机会使他获得企业家品质和信仰,从而创建了一流的Halo食品公司。







# halo Foods

Whether it's breakfast or brunch our <u>breakfast bars</u> are the ideal alternative start to the day



Fruit layer cereal ba



Muesli bar

halo Foods

Product Development

We develop great tasting - and technically advanced - snack bars

halo Foods

Nutrition at Halo

Consumers are adopting different ways of eating. The decline in 'family meals' – where all members of a household sit down and eat together – is well known. People are leading busier lives involving diverse activities, and so the demand for 'food on the go' is increasing. At Halo Foods, we recognise that change in consumer needs.



Heroes

Studia 1985

IN THE COMPANY

马丁在CompuAdd公司就职时宣称,他要在员工的监督下亲自遵守这项规定。"我们一起和谐地工作,才能形成一个整体。"我们要摆脱在公司中存在的许多"阴暗地带"。效果当然是显著的。CompuAdd公司的利润在过去的三年中持续增长都源于他们的新的、积极的公司文化。



1545



### about Orange

social responsibility
Orange takes an active interest in
the lives of communities across
the United Kingdom, contributing
through educational support
initiatives and an employee
volunteering scheme.

Find a detailed overview of our global operations and structure, financial reports, recent news and share price performance.

Read articles, archived Orange news and press releases from the launch of Orange in 1994 to date

Change EMU policy
Our policy is to anticipate and be responsive to customer and supplier needs, and to be able to transact in the euro in any of our operations

Orange is one of the world's most advanced and fastest-grawing mobile communications companies Read about our history.

Orange is expanding into new horizons Visit our sites around the world

Oranje Careers
At Orange we have a range of jobs
offering great career
opportunities. Take a look at
what's currently available and if
you think something suits you
simply apply online.





像 Orange 和 One 2 One 这样的新型移动电话运营 商,这些新公司需要支持者 和商业同盟来帮助他们有 效地去竞争。





Heroes



▶Email Me ▶Size Guide ▶Delivery Services ▶UK Delivery Only ▶Payment & Refunds ▶Privacy Policy ▶Contact Us ▶Sitemap

►Homepage ►Sign In ►Help ►Quick Order ►Search Keyword or Product Code ►Go

EIM公司当时是个小公司,但它已经与Marks & Spencer 公司签定了大宗冷冻设备的合同。当沙缪尔邀请客户中的关键人物出去吃晚饭时,公司高级职员也随从其后,这已成了公司的法则。之后他们还要和客户公司的各级人员保持紧密联系。



▶Email Me ▶Size Guide ▶Delivery Services ▶UK Delivery Only ▶Payment & Refunds ▶Privacy Policy ▶Contact Us ▶Sitemap

