



中国进出口额最大的 500 家企业

(1994 - 1995)

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加快改革开放，为发展我国对外经贸事业作出更大贡献。

李海清
一九九二年六月

为进一步發展
對外經貿往來
作出新的貢獻。

李鳳浩

一九九一年一月廿二日

珍惜榮譽

再創新的度

吳文

一九九〇年七月

继 续 努 力
再 创 新 绩

石 庚 生

一九九四年一月

為《1994年中國進出口額最大500家公司》題

走出國門，為國爭光！

劉山在
一九九四年九月

千帆竟逐百舸爭流

祝元三年中國進云台額景大青密止書云版

劉向東
元九九年八月

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新高度 新起点

——石广生副部长在1994年中国进出口额最大的500家企业发布会上的讲话

(代序)

1994年中国进出口额最大的500家企业排名榜今天公布了,我代表外经贸部对这500家上榜大企业表示衷心的祝贺!对今天到会的前20家大企业代表表示衷心的祝贺!

对于我国的外经贸事业来说,1994年是不平凡的一年:年初,以汇率并轨为核心的新一轮外贸体制改革拉开了帷幕,奏响了对外经贸改革与发展的主旋律。这次改革使我国的外贸体制向着符合社会主义市场经济体制要求、适应国际通行规则的方向又迈出了决定性的一步,带来了多方面的积极效应。在改革的有力牵动下,外贸出口持续高速增长,全年进出口总额达2367亿美元,比1993年增加410亿美元。据世界贸易组织秘书处的统计,在1994年世界贸易额最大的前15个国家和地区排名中,中国继续保持第11位,与第10位的贸易额差距由上年的320亿美元减至120亿美元。1994年,我国的贸易平衡状况较上年有明显改善;外商投资产业结构日趋合理,实际利用外资大幅度增长;对外承包工程和劳务合作等对外经济技术合作也取得了新的进展。由于少数缔约方蓄意阻挠,中国复关谈判虽未能达成协议,但谈判取得了实质性进展。因此,我们可以说,1994年必将在中国的对外经贸发展史上留下闪光的一页,1994年中国进出口额最大的500家企业也将青史留名。

今年排出的1994年中国进出口额最大的500家企业,是我国对外贸易的主力军,它们为我国对外经贸事业的发展起到了举足轻重的作用。

在今年排名榜的前10名中,中国化工进出口总公司已经连续6年雄居500家榜首,进出口额由1993年的66.3亿美元增加到1994年的71.2亿美元;第二名中国粮油食品进出口总公司的进出口额从1993年的27.6亿美元增加到1994年的37亿美元;中国石化国际事业公司的进出口额由1993年的5.1亿美元增加到1994年的19.4亿美元,增幅达2.8倍,由第34位跃居第10位。

1994年,进出口额超过10亿美元的企业,从1993年的17家增加到22家;进出口额超过1亿美元的企业,从1993年的248家增加到287家。1993年第500家企业的进出口额是4460万美元,1994年突破了5千万美元,达到5599万美元。

应该注意到,在500家企业中,除了大部分是专业和综合性外贸公司即所谓“国家队”以外,还有相当数量的地市县组外贸企业即所谓“地方军”也打入了“500家”,它们具有自己的特点和优势,在国内各类外贸企业林立和国际市场瞬息万变的情况下,不畏强手,勇于拼搏,善于经营,终于取得可喜成绩,这是特别值得祝贺的。

1995年,我们要把去年达到的高度作为新起点,继续以外贸出口为重心,认真分解、落实出口任务,制订并完善促进进出口的政策和办法,加强工贸、技贸结合,继续推进市场多元化战略,全面实施以质取胜战略,大力开发与深加工业品出口,不断降低出口成本,优化出口商品结构,提高出口商品的质量和档次,实现对外贸易在高速增长的同时,质量、效益同步提高。

我们要以企业改革为重点,继续深化外贸体制改革,逐步健全适应国际经贸惯例的运行体制;继续推进以汇率并轨为核心的外贸体制改革,逐步完善配套措施;搞好外经贸企业,建立现代企业制度的试点,明确产权关系,推动经营权与所有权分离,使企业成为真正的独立法人;进一步贯彻转换经营机制条例,深化企业内部各项改革,完善激励、监督和约束机制,增强企业自我发展、自我约束的能力,引导企业走集团化、实业化道路。我相信,1995年排名榜上的500家大企业将会创造一番新的业绩。

New Highs, New Starts

—Speech at the Ceremony announcing China's Top 500 Import and Export Companies of 1994

(For Forward)

Shi Guangsheng, Vice—Minister of MOFTEC

Today the ranking of China's top 500 import and export companies for 1994 is released. I extend, on behalf of the Ministry of Foreign Trade and Economic Cooperation, heartfelt congratulation to the top 500 companies, and heartfelt congratulations to the representatives of top 20 companies attending the ceremony today.

1994 is a great year for China's foreign trade and economic cooperation. In the beginning of the year, a new round reform of foreign trade system focused on unified exchange rate of RMB opened the prelude and played the rhythm of foreign trade reform and development. This reform will give China's foreign trade system a decisive step forward in accordance with the demand of socialist market economy system, a decisive step towards adapting to internationally accepted rule. And it has achieved much positive effect in many respect. Driven forcefully by the reform, foreign trade export continued to expand at a high speed, and the total import and export volume reached 236.7 billion US dollars, 41 billion US dollars above that of 1993. According to the statistics of the World Trade Organization secretariat, among the top 15 world trade countries and regions, China still maintained the 11th place. Compared with the 10th, the gap has reduced from 32 billion US dollars in 1993 to 12 billion US dollars. In 1994, China's trade balance situation has much improved from 1993, and industrial structure of foreign trade investment is becoming increasing rational with the volume of actually utilized foreign capital increasing significantly. Foreign economic and technology cooperations such as foreign engineering and labour contracting have made new progress. As a result of a few contracting parties blocking deliberately, China's rejoining GATT negotiation did not come to an agreement, but the negotiation had made some substantive progress. Therefore, we can say that 1994 will definitely leave a shining page in the history of China's foreign trade and economic cooperation, and China's top 500 import and export companies for 1994 will also keep their honour in history.

The ranked top 500 import and export companies for 1994 is the main force

of China's foreign trade. They have played a decisive role in the development of China's foreign trade and economic cooperation.

In the ranked top 10 list, China National Chemicals Import and Export Cooperation has maintained No. 1 for 6 successive years, whose total import and export volume increased from 6.63 billion US dollars in 1993 to 7.12 billion US dollars in 1994. The runner-up is China National Cereals, Oils & Foodstuffs Import and Export Cooperation whose total import and export volume increased from 2.76 billion US dollars in 1993 to 3.7 billion US dollars in 1994. The import and export volume of China Petrochemical International Company increased from 510 million US dollars in 1993 to 1.94 billion US dollars in 1994, a 2.8 fold increase, thus shooting up from the 34th to the 10th.

In 1994, the number of the enterprises with import and export turnover exceeding 1 billion US dollars increased from 17 in 1993 to 22, and the number of those exceeding 100 million US dollars increased from 248 in 1993 to 287. While the import and export turnover of the 500th enterprise was 44.6 million US dollars in 1993, it broke through 50 million US dollars in 1994, reaching 55.99 million US dollars.

It should be noticed that, out of the top 500 companies, while the bulk is specialized and comprehensive foreign trade cooperations known as "the national team", there are also a good number of foreign trade enterprises at prefectural, municipal and county levels known as "the local team", which had made their ways into the top 500. With their own characteristics and advantages, they have defied the strong, and stood bold in striving, good at operating, and in the end made delighted achievements, which is, in particular, worth congratulating.

In 1995, we will take the high attained in last year as a new start, continue to take foreign trade export as the focus, to decompose and implement the export task earnestly, to formulate and perfect policies and means of promoting import and export, to strengthen the intergration between industry and trade, as well as technology and trade, to further promote the strategy of diversifying markets, to carry out completely the strategy of win-by-good-quality, to try to exploit and develop deep processed export products, to continue reducing export costs, optimize the structure of export products, improve the quality and grades of export products, so as to make sure that while the foreign trade volume increases at a high speed, its quality and benefit improve at the same time.

We should take enterprise reform as a priority, continue to intensify the reform of foreign trade system, improve gradually the operating system which adapts to international economy and trade practice, continue to promote the reform of foreign trade system focused on single-tier exchange rate, perfect complimentary measures gradually, do a good job in experiment of establishing modern enterprise system in foreign trade enterprise, streamline property right relationship, promote the separation of the right of operation from the right of ownership, thus making enterprise an actual independent legal person. We should

further carry out the regulation on transformation of management mechanism, deepen the various reforms in enterprises, perfect the mechanism of stimulation, supervision and binding, strengthen enterprise's ability of self—development and self—binding, lead enterprises to a way of grouping and industrialization. I am convinced that the top 500 companies will surely make new achievements in 1995.

The runner-up is China National Cereals, Oils & Foodstuffs Import and Export Corporation whose total import and export volume increased from 2.76 billion US dollars in 1993 to 3.7 billion US dollars in 1994. The import and export volume of China Petrochemical International Company increased from 210 million US dollars in 1993 to 1.94 billion US dollars in 1994, a 2.8 fold increase, thus shooting up from the 34th to the 10th.

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