

新天地 高职高专英语规划教材

NEW WORLD

COLLEGE ENGLISH

体 验 新 天 地 英 语 学 习 新 境 界

综合教程

4

Comprehensive Course



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新天地高职高专英语规划教材
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Comprehensive Course Four

综 合 教 程 4

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内 容 提 要

本书与《读写教程 4》和《听说教程 4》相配套, 共有十个单元。每个单元都分为三部分: ①听力教程中的录音文字材料及其练习答案; ②读写教程中的练习答案及课文译文; ③结合本单元内容、形式与高等学校英语能力考试一致的综合训练。本书是《读写教程 4》和《听说教程 4》内容的继续, 力求通过读写、听说能力的强化训练, 进一步提高学生实际运用英语的能力。

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前 言

《新天地高职高专英语》是一套供高等专科学校非英语专业学生使用的英语教材。本套教材是根据教育部高等教育司颁布的《高职高专教育英语课程教学基本要求》设计和编写的，并充分考虑了近年来高校扩招、学制缩短等影响因素，编写原则是“以应用为目的，实用为主，够用为度”，要达到的目的是：培养学生掌握必需的、实用的英语语言知识和技能，具有阅读和翻译与本专业有关的英文资料的初步能力，并为进一步提高英语的应用能力打下一定的基础。

《新天地高职高专英语》是依据当代语言学、应用语言学以及外语教学理论和研究的成果，本着以学生为中心和主体、以教师为主导的理念，以提高学生的听、说、读、写、译等实际交际应用能力为目的，并结合高职高专学生的英语基础水平和实际情况而编写的。全书以培养学生实际运用英语的能力为目标，突出教学的基础性和实用性。

本套教材分为《读写教程》《听说教程》和《综合教程》三个系列。

《读写教程》共有四册，每册均有十个单元。每单元围绕一个主题进行选材和编写。选材真实地道，所选文章的题材和体裁具有多样性、新颖性和实用性，其内容和语言富有趣味性和时代性。课文部分包括课文A与课文B两篇课文。课后的练习紧紧围绕课文内容，包括阅读练习、词汇、语法、翻译和写作等，重在培养学生综合运用语言的能力。本册的写作部分旨在巩固学生的语法知识，提高学生的基本写作能力。

《听说教程》也有四册，每册也有十个单元。每个单元的主题与《读写教程》基本一致，都由五个部分组成，即语言训练、听力训练、听说训练、口语训练和趣味欣赏。《听说教程》以基本的听说训练为主，要求学生能听懂日常交际和业务活动中的语言清晰、结构简单、语速一般的英语会话与陈述，且理解准确；能在日常交际与业务活动中进行简单的口头交流。建议在教学过程中，课外以听为主，课内以说为主，听说结合，培养学生的英语会话能力。在具体的教学活动中，任课教师可以根据学生水平和教学进度等实际情况有选择地使用教材内容。《听说教程》配有光盘。

《综合教程》也有四册，分别与对应册数的《读写教程》和《听说教程》相配套，也分十个单元，是读写、听说能力训练的继续，旨在进一步提高学生的综合能力。该书附有对应册数的《读写教程》和《听说教程》中所有练习题的答案以及课文译文和听说部分的录音文字材料；还有题型与高等学校英语应用能力考试完全一致的训练题，意在让学生熟悉题型、提高水平，为以后参加 A、B 级考试打好基础。

天，碧空白云；地，绿水青山。新世纪展现在我们面前的是日新月异的新天地。我们用“新天地”冠名这套教材，是希望《新天地》这朵小花能在新天地里绽放，迎接新世纪大学英语教学的满园春色。

我们力争这套教材能体现出国内外英语教学理论和研究的成果，为国内提供一套反映时代气息、符合新世纪要求、适合高职高专学生使用的英语教材。我们期望这套教材能为广大高等专科学校师生所接受，能为莘莘学子英语水平的提高尽绵薄之力。

本书为《综合教程》第 4 册，编写人员还有：董春武、马明、王立婷、郭晓洋、高志英、刘春阳、王勃然、王大青、陈瑶等。

由于水平所限，这套教材的不妥、疏漏之处在所难免，为使之不断完善，衷心希望广大师生在使用过程中提出宝贵的改进意见。

《新天地高职高专英语规划教材》编委会

2006 年 9 月

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Unit 1

Culture



Tapescripts and Keys for Listening and Speaking Book



Listening between the Lines

Task I

Tapescript:

- M: I thought you were planning to take the European culture course.
W: I was, but I spoke to the students' advisor and he talked me out of it.
Q: What did the students' advisor do?
- M: I wonder why John isn't here yet. He promised to come at 10. But now it's 10:20.
W: He probably got caught in traffic. Let's give him a few more minutes.
Q: What are they going to do?
- W: You look cold and tired. How about a cup of tea?
M: That's just what the doctor ordered.
Q: What does the man mean?
- W: Americans are well known for saying the "cheese" when they are being photographed.
M: Yeah, some American businessmen think that Japanese businessmen look too serious in photos because they usually don't smile.
Q: What are the two speakers talking about?
- M: How's Bob?
W: Oh, he's OK. He enjoys his work in his company. Last week he was given a raise by his boss. We are very pleased about that.
Q: Why is the woman pleased?
- W: Did you have a good time last weekend?
M: Yes, I did. I visited my friends in a small town near New York. We had a potluck supper there.
Q: How did the man spend his last weekend?

7. W: Why do so many youngsters choose to study abroad these years?

M: Well, while studying and living abroad people can learn second languages, different customs and new values.

Q: What does the man mean?

8. W: Stop for a minute. I'd like to look at this exhibition in the window.

M: Why not go inside and see if we can get something on literature and sports?

Q: Where are they standing?

9. M: Would you please tell me what international communication is?

W: When we speak of international communication, we mean that culture does not communicate; individuals do.

Q: What does the woman imply?

10. M: How about going to a fashionable party with me tonight, Jane?

W: I'd really love to, but my parents expect me at home before 21:00 and we'll leave to visit my aunt early tomorrow.

Q: Why didn't Jane accept the invitation?

Key:

1. D 2. B 3. C 4. D 5. C 6. A 7. D 8. A 9. B 10. C

Task II

Tapescript:

Conversation 1

W: Dr. Eric, you were a political journalist in America. Could you tell me why you came to India?

M: Yes, certainly. I came to India a year ago to have a better understanding of the country.

W: Why did you decide to settle down in this mountain village?

M: I settled down happily here because I like the countryside better and it is a little cooler than those in the plains.

W: Is the experience in this country so important to you that you came all the way from the United States?

M: Yes, that's also the question the villagers ask me.

W: Why then?

M: I've come to believe that what is happening in the Third World is more important than anything else.

W: Would you please explain further?

M: Well, to understand how three-quarters of the world's people live and how their future might affect the rest of the world is very important.

W: So this is why you try to share their way of life here.

M: Exactly.

Questions 1 to 2 are based on the conversation you've just heard.

1. What was Dr. Eric before he came to India?
2. Why did Dr. Eric choose to live in India?

Key:

1. B 2. C

Conversation 2

W: Excuse me. Do you live here?

M: Yes, I've lived here in Edinburgh all my life. My name's Rory. How do you do?

W: Hi, I'm Mary from Arizona. I'm an oil engineer. I'm on my way to London on business.

M: How long are you staying in Edinburgh?

W: Just a day. What can I see here in twenty-four hours to experience different culture?

M: Well, most tourists want to visit the Castle. It's where the Scottish government used to be. From there you can walk down the Royal Mile.

W: What's the Royal Mile?

M: It's a narrow street of medieval houses.

W: I'd like to buy a gift for my husband.

M: Why don't you buy a special kilt or a sweater? Scottish sweaters are famous for their quality.

W: How about some whiskey?

M: Good, that's our national drink.

Questions 3 to 5 are based on the conversation you've just heard.

3. Who are the two speakers?
4. What is Mary going to do in Edinburgh?
5. What does Rory recommend Mary to buy?

Key:

3. C 4. B 5. B

Task III

Tapescript:

Greetings and introductions are an essential aspect of US culture. In social situations, a man is traditionally introduced to a woman. However, in the business world introductions are based on a person's rank or position in a company. Whoever is the highest-ranking person is introduced to everyone else in order of their position. If you introduce two people of equal rank to each other, introduce the one you know less well to the one you know better.

Americans shake their hands when first introduced to a new person. As a part of greeting, sometimes, social kissing is acceptable between men and women and also between women who know each other very well.

If you are with a group of English-speaking people and the conversation is going on in English, do not use your native or any foreign language for more than a few sentences, as it is not considered to be polite. When you are in a theatre, it's not polite to talk or whisper during the performance.

(168 words)

Key:

1. social situations
2. are based on
3. introduced
4. is acceptable
5. not considered to

Task IV

Tapescript:

Passage 1

Getting over culture shock depends upon you. It is you who must take positive steps to feel better. Here are a few suggestions:

Do not expect to do things perfectly the first time. You may feel annoyed that you are experiencing a culture shock after having prepared so long and so hard for your trip. No matter how much information you read and how well you speak English, it is natural to feel troubled at times. Just give yourself some time and things would gradually get easier.

An open mind helps. Try not to form an opinion about the new culture too soon. You might be quick to judge the food, manners and communication styles and as a result would want to do things the way you are used to. Do not think of the US culture as better or worse, just different — you will be more willing to try new things. Look for the reasons your host culture does things differently. Remember that host customs are logical to your hosts, just as your home customs are logical to you.

Remember that culture shock is a normal part of adjustment, and that some of your reaction will be emotional and not rational. Experiencing culture shock can be positive because you will learn a lot as you work your way through it.

Questions 1 to 5 are based on the passage you've just heard.

1. What is the first suggestion given by the speaker?
2. What do people feel while experiencing a culture shock even after having prepared well for the trip?
3. How does an open mind help?
4. What is culture shock?
5. Why can experiencing culture shock be positive?

Key:

1. expect to
2. troubled
3. different
4. normal part
5. work your way

Passage 2

Each Indian tribe had a different language. Many Indians never learned any language except their own. Do you know how Indians from different tribes talked to each other? They had two ways to talk without sound. One way was by sign language; another way was by signals.

Sign language is a way of talking by using signs. Indians used sign language when they met strangers. In this way, they could find out whether the stranger was a friend or an enemy. In Indian sign language, signs were made with the hands. To tell the time of day when something happened, an Indian pointed to the sky. He showed where the sun had been at the time.

The other way to communicate was making signals. Indians usually used signals when they wanted to send messages to someone who was far away. To make signals, an Indian might use a pony. He might use a blanket. Or he might use smoke, a mirror or fire arrows. For instance, to signal that he had seen many animals, an Indian rode his pony in a large circle.

Questions 1 to 5 are based on the passage you've just heard.

1. How did Indians from different tribes communicate?
2. When did Indians use sign language?
3. How were signs made in Indian sign language?
4. How did Indians do to tell the time of day when something happened?
5. When did Indians usually use signals?

Key:

- | | | |
|------------------|------------------|-------------------|
| 1. sign language | 2. met strangers | 3. with the hands |
| 4. pointed to | 5. send messages | |

Task V

Tapescript:

One observation made by many visitors to the United States is that Americans frequently prefer to answer with a brief "Yes" "No" "Sure", or the very popular "Yeah" rather than with a longer reply.

But brief replies do not mean Americans are impolite or offensive. Very often, Americans are rushed and may greet you with a hurried "Hi". Indeed, this is a greeting you will hear again and again during your stay in the United States. It is used by everyone regardless of status, age or employment. However, those who are used to longer, beautifully formed statements may require a little more time before they feel comfortable with American "plain talk".

Americans sometimes use plain talk when they are embarrassed. If people praise them or thank them in an especially polite way, they may become embarrassed and not know what to say in reply. They do not intend to be impolite or offensive; you can be sure that they liked what was said about them. Except for certain holidays, such as Christmas, Americans do not usually give gifts. Thus, you will find Americans embarrassed as they accept gifts, especially if they have nothing to give in return. They are generally a warm but easy-going or relaxed people.

Questions 1 to 5 are based on the passage you've just heard.

1. What does the fact that Americans do not waste words tell us?
2. Which of the following is true of those who like using beautiful language?
3. Which of the following is NOT true?
4. How will the Americans feel if they are praised in a polite way?
5. What did you learn about the American custom of giving gifts?

Key:

1. D 2. A 3. C 4. D 5. B



Talking Face to Face

Task II

(The key has been underlined for you.)

Conversation 1

M: I've just arrived on Flight 212 from New York, and my suitcase is missing.

W: I'm sorry, sir. Could you describe your suitcase for me, please?

M: It's one of those folding ones, with a zipper. It's almost brand new.

W: How big is it?

M: Um, it's about three long, I guess.

W: Brand?

M: It's an Antler.

W: And what color is it?

M: Dark green.

W: And what does it contain?

M: Mainly clothes.

W: Sir, would you please give us a detailed description of something that's in it, so that we can be sure it's yours when we locate it?

M: Oh. Well, there are some shirts, some shocks, some underwear...

W: Uh, sir? If you can describe something more unusual than that it'll be easier for us to identify your bag.

M: Yes, well... There's a small pink bear, about the size of your hand. Pink, with yellow ears.

Conversation 2

M: Good morning. Welcome to our company.

W: Good morning. I'm the manager of the import division of A Co. Ltd. Here is my card.

M: Pleased to meet you and I'm glad to have the opportunity to recommend to you our latest electronics product of this year. This product of ours represents the development trend for the

next decade.

W: What about the functions?

M: It combines many functions in one. It is a high grade product (高档产品).

W: Have you looked into the sales?

M: Such products are widely sold in markets abroad. And they are gaining in popularity because of their fine quality, competitive prices, and our honest dealings.

W: I would like to see the samples first.

M: OK. This is the newest export item for this year.

W: Thanks. Do you have catalogues? I'd like to have a few copies to study them carefully.

M: Here you are. I'm sure our products will interest you.

W: I also hope we can do business together in the future.

M: I hope so.

Task III

Conversation 1

(The following conversation has been arranged in the right order.)

M: I'd like to see some caps.

W: What kind would you like, woolen, cloth or leather?

M: Leather, please.

W: What color? Brown, green, blue or black?

M: What do you suggest? I like the black one.

W: I think black is the best.

M: What's your size?

W: I wear size 58.

M: How do you like this one? Would you please try it on?

W: The color fits you perfectly and it is in style now.

M: Yes, I like it very much. How much is it?

W: 75 Yuan. If you buy two, I can give you a 5% discount.

M: Really! That seems reasonable. Then I'll take two. One for me, the other for my brother.

Conversation 2

(The conversation offered here is only for reference.)

M: I learned from the ads that you manufacture and sell this kind of product.

W: Yes, we do. Are you interested in our products? If so, then you've come to the right place.

M: Good.

W: Well then, what can I do for you?

M: I'd like to know something more about the product, for instance, the manufactured materials, the design and the sales position.

W: Here is a catalogue and a price list. We have many varieties. The product is made of 100% silk, designed in Tokyo, and is widely sold in big stores in China. It's a very popular item this year.

M: Really! What about the quality?

W: Absolutely good. The quality is superior, yet the price is very reasonable. This is this year's latest design.

M: Thank you. You've been most helpful.

W: My pleasure.

Conversation 3

(The conversation offered here is only for reference.)

A: Good morning. Can I help you?

B: Yes, I'm interested in your range of mountain bikes for children.

A: Right. Well, we've got a new model here. This way, please. It's this one.

B: Could you tell me something about it?

A: Well, it's suitable for children from the age of ten upwards. We have a boy's model and a girl's model. The boy's model is available in yellow and purple. The girl's model is available in gray and pink. You know it's only been on the market for a few months, but it's very popular.

B: What does it cost?

A: The recommended retail price (零售价) is \$168.

B: \$168. For both models?

A: That's right.

B: Right. What about delivery time (交货时间)?

A: We can deliver from stock.

B: Thanks!



Keys for Reading and Writing Book



1. Key to Exercises

Text A

I.

1. Because the Fish Man was scheduled to arrive this week, and he was a twenty-dollar tip-

per, which was a big sum.

2. Because he made a fortune in fish-related business.
3. Because he was so eager to get his predetermined tip that he couldn't wait any more.
4. Because the Fish Man has been a mystery to which the writer continued to find a solution all these years.
5. Because different people would have different ideas on it and any way, young people wouldn't have listened to his explanation.

II. 1. riddle 2. resort 3. generation 4. tradition 5. flash
6. hapless 7. hideous 8. financial 9. monopoly 10. ambition

III. 1. show off 2. perspective 3. ambition 4. hapless 5. dictate
6. knew... by sight 7. financial 8. ample 9. is scheduled to 10. traditions

IV. 1. A 2. B 3. A 4. D 5. D 6. A 7. C 8. C 9. B 10. D

V. 1. in 2. of 3. from 4. at 5. on 6. on 7. on 8. off 9. on 10. by

VI. 1. pressure 2. signature 3. fixture 4. exposure 5. departure
6. literature 7. creature 8. moisture 9. seizure 10. disclosure

VII. 1. D 2. B 3. B 4. C 5. A 6. D 7. D 8. B 9. A 10. C

VIII.

1. Many stars are regulars of the talk shows on TV, so I know them by sight.
2. The train scheduled to arrive at seven was behind the schedule due to some mechanical problems.
3. According to legend, he was a self-made man, making a fortune in some sort of fruit-related business.
4. I broke up with her, which didn't have any real impact on my life.
5. A person's attitude toward life often depends on his living conditions.

IX.

1. 侍者们都站成一排,准备为客人们搬运行李,挣小费。标准的小费为1美元。
2. 按照以往习惯,为鱼佬提完行李回来之后,你就一边大笑,一边在他们眼前晃那20美元。你那些可怜的伙伴们则只有唉声叹气了。
3. 他个头很大,红色的头发很有光泽,很爱笑,肚子很大。
4. 他的家人我记不太清了,毕竟不是他们给我小费。
5. 像他当时看待我一样,我也认识到17岁时的自己:天真、精力充沛、雄心勃勃,对人生之路始于何处,又终于何处一无所知。

X.

SALES CONTRACT

Contract No. BA-691

Date: December 25, 2006

Signed At: Beijing

Sellers: China Import & Export Corporation of Machines

Address: No. 90, Dongchangan Road, Beijing, PRC

Buyers: Louisiana Sewing Machine Company of America

Address: No. 97, The Sunlight Road, Michigan the USA

This Sales Contract is made by and between the sellers and the buyers whereby the sellers agree to sell and the buyers agree to buy the under-mentioned goods according to the terms and conditions stipulated below:

Commodity: Sewing Machines

Model No. X9005Y

Quantity: 10 units

Unit price: At \$ 150,000.00 per unit CIF Boston

Total value: \$ 1,500,000.00 (Say American Dollars One Million and five hundred thousand only)

Packing: in wooden cases

Shipping Marks: At Sellers' option

Insurance: At Buyers' option

Time of Shipment: in May, 2007

Port of Shipment: Guangzhou Port

Port of Destination: Boston, the USA

Terms of Payment: by 100% confirmed, irrevocable letter of credit payable by draft at sight to reach the Sellers one month before shipment and remain valid for negotiation in China till the 15th day after the last shipment and remain valid for negotiation in China till the 15th day after the last shipment date.

Discrepancy and Claim: Claims for damage should be filed by the Buyers with the Sellers within 30 days after arrival of the goods at destination and supported by sufficient evidence for Sellers' reference so that claims can be settled through friendly negotiation.

Force Majeure: in the event of force majeure or any other contingencies beyond the Sellers control, the Sellers shall not be held responsible for late delivery or nondelivery of the goods.

THE SELLERS
(the Signature)

THE BUYERS
(the Signature)

Text B

XI. 1. D 2. A 3. D 4. D 5. B

XII. 1. unforgettable 2. throughout 3. damper 4. eventually 5. reminisce
6. tapped 7. romantic 8. cherishes 9. crystal 10. Although

XIII. 1. set out 2. keep in touch 3. regardless of 4. beamed down 5. passed away
6. butterflies in the stomach 7. in particular 8. In addition 9. on end
10. on the edge of