商贸英语900句

(第二分册)

商业英语

上海市东辉职业技术学校组织编写

• 主编 沈建新



• 华东理工大学出版社

商贸英语 900 句

(第二分册)

商业英语

English 900 for Commerce
BOOK I

Commercial English

上海市东辉职业技术学校组织编写

主 编 沈建新

华东理工大学出版社

(沪)新登字 208 号

商贸英语 900 句

(第二分册)

商业英语

上海市东辉职业技术学校组织编写

主编 沈建新

华东理工大学出版社出版发行 (上海市梅陇路 130 号 邮编 200237 电话: 4104306

新华书店上海发行所发行经销

上海展望印刷厂印刷

开本 787×1092 1/32 印张 8 字数 172 千字 1995年4月第1版 1995年12月第2次印刷 印数 5001-11000 册

前 言

《商贸英语 900 句》(English 900 for Commerce)是供职业技术学校及中等专业技术学校使用的教材。全书共三分册,第一分册为"日常英语",第二分册为"商业英语",第三分册为"外贸英语",每册有基本句型 300 句,共 20 课,按每课 6 学时计,120 课时授完一册。

本教材为适应职业技术学校培养学生成为外向型复合人才之需,以口语为主,配以必要的词汇、短语、基本句型操练及练习,使学生在一到二年内能进行日常会话、商业及贸易交谈,并为进一步发展语言运用能力和交际能力打下扎实的基础。为便于教学,本书还配有同步录像及教师用书。

本教材在编写过程中得到校长万善正先生的关心和本校 英语老师贺晓红、庄从容、夏锦梅、吴玉清等的帮助,在此表示 衷心的感谢。由于成书时间仓促,肯定有许多不足之处,恳请 同行们批评指正。

> 编 者 1995年3月

CONTENT

Lesson Twenty-one	e What Can I Do For You (1)
Lesson Twenty-twe	Recommendation (12)
Lesson Twenty-thr	ree At the Watch Counter (22)
Lesson Twenty-for	r Helping a Customer in Shopping
	(32)
Lesson Twenty-fiv	e This Pair Looks Good on You · · · (42)
Lesson Twenty-six	At the Grocer's (51)
Lesson Twenty-sev	ven At a Leather Goods Counter
	(61)
Lesson Twenty-eig	tht At the Household Electric
	Appliance Department (75)
Lesson Twenty-nin	ne How Beautinful They are (87)
Lesson Thirty	AT the Art and Craft Store (101)
Lesson Thirty-one	Dining at a Restaurant (113)
Lesson Thirty-two	Good Tidings for Ladies (125)
Lesson Thirty-thre	ee Will People Buy It? (136)
Lesson Thirty-four	r Advertisin g a New Product ··· (149)
Lesson Thirty-five	After-Sales Service ······ (160)
Lesson Thirty-six	At the Fair (172)
Lesson Thirty-sev	en A Trade Negotiation (183)
Lesson Thirty-eigl	
Lesson Thirty-nine	0 0
Lesson Forty	Changing Money (219)

Lesson Twenty-One What Can I Do For You

Useful Sentences

- 301. Could I have a look at these pens?
- 302. Have you got anything cheaper?
- 303. This is not quite what I want.
- 304. I'm sorry to trouble you.
- 305. I'd like to buy a white shirt.
- 306. I'll be glad to show you some.
- 307. Here's one in your size.
- 308. That's a little more than I wanted to pay.
- 309. Don't you have any less expensive shirts?
- 310. I think I can find some for you.
- 311. Here are some for forty-five.
- 312. This one will be all right.
- 313. I'll take this.
- 314. Are you sure one will be enough?
- 315. That's all I need just now.

Dialogue I

What Can I Do For You?

(Jim is a shop assistant. He is in the shop now. John, a customer, comes in. He wants to buy a pen.)

Jim: Good morning. What can I do for you?

John: Good morning. Could I have a look at these pens?

Jim: Certainly. These are \$5 each and these are \$10.

John: Have you got anything a bit cheaper?

Jim: How about these?

John: (after looking them over) No, they' re not quite what I want, sorry to trouble you.

Jim: No trouble at all.

Dialogue I

In The Clothing Store

Cleck: Good afternoon, Sir. May I help you?

Customer: Yes. I'd like to buy a white shirt.

Cleck: Yes, Sir. I'll be glad to show you some, what size, please?

Customer: Fifteen and a half, thirty-four.

Cleck: Here's one in your size. This is a very fine shirt.

Customer: How much is it?

Cleck: These are five ninty-five each?

Customer: That's a little more than I wanted to pay. Don't you have any less expensive shirts.

Cleck: Yes. I think I can find some for you. Here are some for four fifty. And then we have some here for three ninty-five.

Customer: This one will be all right. I'll take this one.

Cleck: Are you sure one will be enough?

Customer: Yes. That's all I need just now.

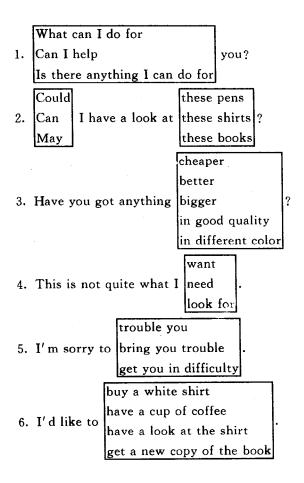
Notes

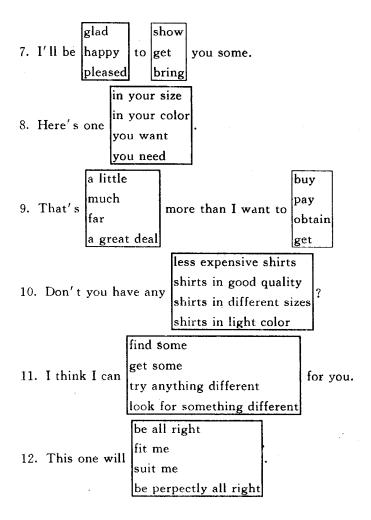
- 1. "fifteen and half"指胸围尺寸, "thirty-four"指衣领尺寸, 在此为英寸。
- 2. "These are five ninty-five each."是指营业员日常用数字的读法,即 five hundred and ninty-five each.

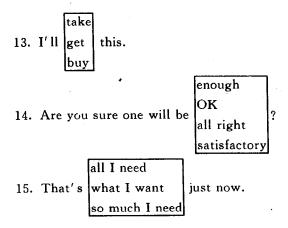
Word List

- 1. assistant [ə'sistənt] n. 助手,营业员 shop assistant 店员,营业员
- 2. customer ['kAstəmə] n. 顾客
- 3. cheap [tsi:p] a. 便宜的,廉价的
- 4. trouble ['trʌbl] vt.n.麻烦

Drill







Practice

Dialogue I

(Jane is an assistant. She works in a shoe shop. Jim, a customer, enters the shop. He wants to buy a pair of tennis shoes.)

Jane: Can I help you?

Jim: Size 38, please.

Jane: Here you are. How do you like this pair?

Jim: They don't look as nice as that pair on the shelf. May I have a look at them?

Jane: Of course. (Take down the pair of shoes.) These are new styles.

Jim: Do they cost just a little more than the other pair?

Jane: Yes, they cost just a little more. But they are of better

— 6 **—**

quality.

Jim: How much are they?

Jane: Four yuan and thirty fen.

Jim: All right, I'll take this pair. Here is five yuan.

Jane: Here you are, and here's the change. Is there anything else?

Jim: No, thanks. Good-bye.

Jane: Good-bye.

Dialogue I

A: Let's go shopping

B: Good idea. What do you want to buy?

A: I don't know. I'll have to look first

B. Then, let's try Macy's department store. They have a lot of good things there.

A: OK, let's go.

Dialogue II

A: I need a new sweater(羊毛衫). Where's good place to go to buy a sweater?

B: Why don't you try the night market at Nangjing Road?

A: Yeah, I'll go there tonight. Want to go with me?

B. No, I have some other things to do.

Dialogue IV

A: I'd like to look at some sweaters.

B. Yes, We have a very good selection (挑选) here. Do you have any particular style in mind?

A: No. Would you show me the grey one on the top?

- B: The fabric is really very fine.
- A: May I try it on?
- B: Of course. Here you are.
- A: This one fits me beautifully. How much is it?
- B: Six hundred N. T.
- A:I'll take it. Would you wrap(包装)it for me please?

Dialogue V

- A: This is a bit too small on me. Do you have a bigger size?
- B: Try this one.
- A: The sleaves(衣袖)are too long.
- B: How about this one?
- A: This one would fit me perfectly.
- B: And it would look good on you, too.
- A: How much is it?
- B: Seven hundred N. T.
- A: Can you give me a 10% discount(折扣)?
- B: Sorry, our prices are set.
- A: Well, Okay, I'll buy it.

More useful sentences:

- 1. Let's go shopping.
- 2. Where's a good place to go to buy a sweater?
- 3. Here's the counter for sweater.
- 4. May I try it on?
- 5. This is a bit too small.
- 6. Please show me a bigger size.

- 7. Can you give me a 10% discount?
- 8. Please wrap it up for me.
- 9. I'd like to look at some sweaters.
- 10. How much is it?
- 11. Can you come down a little?
- 12. Do you accept credit card(信用卡)?
- 13. What size do you wear?
- 14. Could you measure(量)me?
- 15. The sleaves are too long.
- 16. It is too expensive.
- 17. I can't afford it.
- 18. This dress looks good on you.
- 19. How do I look in this dress?
- 20. Sorry, our prices are set.

Exercises

I . Sentence Building:

Choose the correct expression...look at ... to fill the blanks.

look in

look on

1. May I ______ the green sweater, please?

2. You _____ good ___ black.

3. The dress _____ pretty _____ her.

4. How does this sweater _____ me?

5. Let me you.

6. Does black good nim?
7 the sweater on the counter.
8. It's too expensive but I good it.
9. That is too tight on you. You don't very good
it.
10. Can you help me? I want to that dress.
I . Complete the Conversation:
Use the context (the sentences before and after to fill the
conversation.)
1. May I help you?
(1)
The counter for sweater is over there.
(2)
2. What can I do for you?
(1)
Let me look Yes, here is a size ten. What color do you
want?
(2)
How about this one?
(3)
Of course you can try it on. Come this way.
(4)
It looks very nice on you.
(5)
Two thousand N. T.
(6)
- 10 -

Well, how ab	out 1 800?		
(7)		· · · · · · · · · · · · · · · · · · ·	
Yes, we acce	pt credit cards	s.	
II. Complete	s the followin	ng sentences with	the appropriate
words from	the list:		
show,	cost,	quality,	size,
expensiv	e, try on	, shopping,	fit,
1. I went _	last	week.	
		vere on	
3. The shop	assistant ask	ed me what	suit I wear.
4. I hope th	ey both	me well.	
5. I saw one	that fit, but i	it was too	*
6. Everythir	ng I liked	too much mo	ney.
7. Do you th	nink these sho	oes are in better	?
8. If you lil	ke the color o	of the dress, you r	nay it
	.•		
IV. Put the f	ollowing into	English:	
1. 这几双鞋	不是我想买的	•	
2. 你能否让	我看看架子上	的灰色衬衫。	
3. 我们店有	些更便宜的钢	笔可买。	
4. 请告诉我	你鞋子的尺码	•	
5. 我给你添	麻烦了,很抱歉	诀 。	

Lesson Twenty-two Recommendation

Useful Sentences

- 316. Is there anything you are interested in?
- 317. We'd like to take home some new Chinese-made products and specialities.
- 318. Would you please tell us what your store has?
- 319. We have a great variety of new products in our store.
- 320. I'm sure you must know China is famous for its silk.
- 321. I'v never thought of that.
- 322. Could you show me some silk product?
- 323. Would you come this way?
- 324. They are so soft and so beautifully made.
- 325. I'd like to know which size you are in.
- 326. I think this one just fits you.
- 327. Both the size and style are perfect for your figure.
- 328. I have never seen you look so pretty with this blouse on.
- 329. Could you show us some more?
 - **12**