# Human Resource Management for the Event Industry

Lynn Van Der Wagen and Lauren White



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Second edition

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# Human Resource Management for the Event Industry

Human Resource Management for the Event Industry still remains the only text to introduce students to the unique application of HR principles in the context of a highly complex event environment. Linking theory, research and application it looks at the purpose and processes of managing such a sizable and varied workforce in a highly pressured environment through the differing and various types of events from sporting to arts to business events.

Since the first edition, there have been many important developments in the field, and this second edition has been completely revised and updated in the following ways:

- Extensively updated content to reflect recent issues and trends including: labour markets and industry structure, impacts of IT and social media, risk management, volunteer motivation, talent management, equal opportunities, and managing diversity; all explored specifically within the event industry.
- An extended volunteer chapter, including new material on ethics, volunteer motivation and satisfaction.
- A new chapter on internal communications looks at how an effective internal communication plan can be achieved, which is a critical part of HR strategy in the unique event environment.
- Updated and new international case studies throughout to explore key issues and show real life applications of HRM in the event industry.
- New Industry Voice case studies by HR professional Kerrie Nash, sharing her expertise and experience in the field.
- Supported with new lecturer and student online resources including: PowerPoint slides, suggested answers to review questions, and web and video links to additional resources.

Written in a user friendly style, each chapter includes international examples, bulleted lists and exercises to test knowledge.

**Lynn Van Der Wagen** is Head of Tourism and Events Management at the Northern Beaches College, Northern Sydney Institute of TAFE. She is the author of many highly acclaimed books on tourism and hospitality, among them *Hospitality Management and Event Management: For tourism, cultural, business and sporting events.* 

Lauren White is a public relations and communications professional employed by a leading global law firm. She wrote the new chapter on the role communications strategies play in integrating the workforce (stakeholders, staff, contractors and volunteers) and provided input across all other chapters.

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A range of further resources for this book are available on the Companion Website: www.routledge.com/cw/wagen

## Plates



1.1	Ambulance officer, surf lifesaver and volunteer, all part of the event	
	workforce for a swimming event	11
1.2	Montage of workforce roles	14
2.1	Professional catering service is essential	36
3.1	The set up of an exhibition hall requires careful logistics planning	45
3.2	Lighting and special effects	60
3.3	Artistic performance	60
4.1	Volunteers are ready to help with information	73
4.2	Volunteers are briefed before shifts start	79
5.1	Cleaners sorting waste streams at a festival	91
5.2	Briefing for vendors	100
6.1	Fatigue is a serious health and safety risk in the event environment	106
6.2	Safety is everyone's responsibility	109
7.1	A volunteer protects stilt walkers from sabotage	138
8.1	Issuing uniforms to volunteers	149
9.1	Event orientation training session	171
9.2	Workflow planning and training are essential for catering teams who	
	work at a frantic pace	172
10.1	Job specific training on site (the beach)	187
11.1	Food safety training and systems are essential for commercial	
	kitchens	214
11.2	Customer demands go from zero to 100 per cent within minutes	215
12.1	Working with media stakeholders	232
12.2	Team spirit is evident here	236
13.1	Crowd management team sets off for duty	250

14.1	First aid volunteers, also a source of general event information,	
	need briefing	266
15.1	The workforce is formally acknowledged	277
15.2	All smiles and hugs when it is over	279
16.1	Media stakeholders are a priority	290

# Figures



1.1	Continuum of creative and organizational input required for	
	different types of events	13
1.2	The new model: professionalization of events management	17
2.1	Functional areas for a major event	30
2.2	Evolution from functional area structure (left) to geographical	
	area focus (right)	31
2.3	Timelines for multiple events at different stages	31
2.4	Organization structure for an event committee	32
2.5	Cumulative employment of staff for the Manchester	
	Commonwealth Games	33
3.1	Overview of project management processes	46
3.2	Stakeholder mapping	47
3.3	Functional area reporting	48
3.4	Map of Good Vibrations Festival	51
3.5	Managers reporting to the event producer	51
3.6	Matrix structure for cross functional teams	52
3.7	Matrix organization for a small event management company	53
3.8	Organization chart during pre-event planning phase	54
3.9	Organization chart on day of event	55
4.1	The nonprofit workforce, paid and volunteer, as a share of total	
	workforce, by country.	70
5.1	Sydney and Athens Olympic Games workforce composition	88
5.2	Games accredited contractor workforce	88
6.1	Pre Games and Games time incidents by incident type	110
7.1	Strategic plan for human resource management	127
7.2	Template for developing job descriptions	128
7.3	Developing a human resources operational plan	132
74	Job description - Events Co-ordinator	133

7.5	Person/job specification – Events Co-ordinator	135
7.6	Job description used as training aid and control measure	137
7.7	Appraisal of performance against job description	137
8.1	Recruitment and selection process	150
8.2	Example of a website advertisement	153
8.3	Example of a balanced advertisement	154
8.4	Total volunteer applications (paper v. internet) by month for	
	the Manchester Commonwealth Games	156
8.5	Example of a volunteer application form	157
9.1	Different preferences for order of training	173
9.2	Website training guide for the Beijing Olympic Games 2008 released	
	three years prior to the Games	176
9.3	Stages of development for web-based training	177
9.4	Event leadership model	177
9.5	Energizing – an important aspect of event leadership	178
9.6	Transferable skills attained by volunteers	179
0.1	Planning training for specific jobs	186
0.2	Planning and delivering training	190
0.3	Explaining, practising and consolidating training using	
	a task breakdown	191
0.4	Evaluation of pilot training programme by focus group	196
1.1	Estimating meal requirements and accounting for meals served	213
1.2	Disciplinary process	218
2.1	Yearly recruitment of full-time employees for the 2002 Manchester	
	Commonwealth Games	231
2.2	Common stakeholder relationships with the event organization	232
4.1	Management cycle	256
4.2	Decision-making model	264
4.3	Event leadership training session plan	265
5.1	Hertzberg's two factor theory	273
5.2	Expectancy theory of motivation	273
6.1	Communication plan and flow of communication for in-house	
	convention	292

# Tables



1.1	Classification of events	6
1.2	Event workforce	15
2.1	Human resources risk analysis	37
4.1	Volunteerism by selected characteristics, September 2012	
	in the USA	69
4.2	Highest and lowest ranking motives for volunteering for	
	a sporting event	74
4.3	Good practice advice for volunteer management	80
5.1	Waste streams and tonnages by venue - Manchester	
	Commonwealth Games 2002	92
6.1	Sample workplace health and safety risk analysis	111
7.1	Skills, recruitment and retention: event organizers	136
11.1	Peak shift numbers by venue and day, 2002 Manchester	
	Commonwealth Games	210
14.1	Characteristics of transactional and transformational leadership	262
15.1	A recommended guide for retaining full-time and seasonal	
	personnel at the Australian Open Tennis Championship and	
	the Australian Formula One Grand Prix	281
16.1	Media analysed by source, type and tone	296

#### **Preface**



The second edition of *Human Resource Management for Events* has been enhanced by the contributions of Kerrie Nash who is arguably the most experienced HR professional in the world of mega events. She has over 20 years experience in establishing and managing HR/training operations in the following roles:

- · Director of Games Services, Glasgow
- Head of Workforce, London Organizing Committee for the Olympic and Paralympic Games
- Head of Spectator Services, Doha Asian Games Organizing Committee
- General Manager, Event Services, Special Olympics World Summer Games
- Programme Manager, Spectator Services, Manchester Commonwealth Games
- Head of Workforce Strategy and Integration, Manchester Commonwealth Games
- Programme Manager, Human Resources and Workforce Training, Sydney Committee for the Olympic and Paralympic Games.

Kerrie Nash has shared her expertise across all areas covered by the text and her quotes from the field enhance every chapter. It is not often that an author is able to access the depths of knowledge of such a highly qualified industry practitioner; and the book is enhanced by her valuable contributions.

This edition has been updated with a new chapter on internal communications which is a crucial part of the HR strategy. Effective internal communications plays an important part in workforce engagement, and this should encompass the whole workforce, contractors as well as paid staff and volunteers.

From an academic viewpoint, recent research has been incorporated and discussed in the text, including the various studies on volunteer motivation and retention. It is hoped however, that this edition raises awareness of the wider scope of human resource management for events, with particular attention paid to the contractors and partners and their role in delivering the final event product. The crisis over G4S's Olympic security preparations in London which led to police and the military stepping in to fill the void left

by the private security contractor is a case in point. Failure to meet last minute recruitment and accreditation targets meant that the G4S was unable to meet contractual obligations in this high-risk area. Legal and industrial relations issues, labour market conditions, logistics and risk management are all the remit of the HR professional.

Environmental targets are important aspects of most event bid processes and even the smallest community committee pays attention to environmental sustainability. However, social impacts of events are seldom afforded the same attention and it is here that there is scope for change in the event industry. The bid for the 2004 Olympics by Cape Town, South Africa, represented the first bid from Africa, and the focus of this bid was on urban and human development. Affirmative action principles were to be applied to employment and skills development in this unsuccessful bid. Today smaller events in South Africa are used for the sole purpose of building entrepreneurial skills. For example, Skills Village 2030 is a practical framework for workplace experience that utilizes festivals and events for social inclusion, cohesion and integration.

Brazil has been in the spotlight for mega events, and their government's endorsement of affirmative action in 2001, combined with more recent attention being paid to social issues may lead to an increased focus on the social impacts of these mega events, not only outside the organization, in areas such as sports participation, but also inside the organization, in the areas of recruitment and training. This requires a genuine commitment to diversity principles and selection of employment programmes with clearly defined social objectives.

It is hoped that this text will enable event managers to shift their attention from infrastructure and operational procedures to the important area of human resource management. People deliver an event and a highly professional standard of event service should become the norm. This is particularly important in the business events sector where there is considerable international competition.

People make events successful, and there are so many of them behind the scenes. There are ticket sellers, purchasing officers, technical assistants, media monitors, cleaners, cooks, accreditation experts, security officers, risk managers, creative designers, announcers, singers and sweepers. Mostly their skills are brought together for a very short time. There is no more challenging environment for human resource management than the event business.

Events celebrate our best moments: winning the World Cup, coming first in an Olympic 100 metre swim, watching children performing, receiving an award, holding a twenty-first birthday party, or a ninetieth for that matter. Small or large, events commemorate our most important moments, and they are significant in our lives and in our cultures. Because there is so much planning and organizing to be done – because the risks are high – event professionals are needed.

There are many books on event planning, on crowd management and on economic impact analysis. But to date, there has not been a book on human resource management for the event industry. The challenge for me was irresistible. I had a background in human resource management as a training manager and director of human resources for a five star hotel. This was early in my career, and I thought the hospitality industry was the

most exciting one there was. This was until I worked for the Sydney Olympic Games and discovered the world of events. It was not a soft entry into the business; it was conflict ridden and stressful. But, hey, it was exciting. And as every event manager will agree, all the angst is worth it when the event is a success. So with the rosy afterglow of a flawless mega event, I continued to teach in this area and became increasingly enchanted with the event business, later becoming involved in the Beijing Olympic Games and the Shanghai World Expo, an event that surpassed all targets with an attendance of 73 million visitors. And of course who could miss the enchantment of the London Olympic Games?

This book is for anyone managing people at a festival, carnival, exhibition, show, competition, race, display, match, concert or convention. The work needs to be analysed and allocated, contracts prepared and signed, people hired, procedures developed, staff trained, uniformed and fed. Things change constantly; the structure (physical and organizational) is often not in place until days or hours before the event starts. In this controlled chaos, decisions are quick, clear communication is essential and people need to be upbeat all the time. I have to confess that when working as a volunteer for the Sydney Olympic Games I became so tired of smiling, nodding and answering questions on my journey to and from work (two hours each way) that in the final days I went in mufti, carrying my volunteer uniform in my bag and saving my emotional energy for my shift. My hope is that the bonhomie of your events is such, too, that it wears you out! That's the measure of success: everyone around you is uplifted and energized, and you know that this event will be fixed in everyone's memory for a lifetime. People said, 'this is a once in a lifetime opportunity'. If you are entering this profession, I hope that you have many such positive opportunities.

Finally, may I welcome my co-author, Lauren White, whose important task it was to highlight the role of internal communications in integrating the efforts of the diverse and often widely dispersed workforce. Internal communications (incorporating social media) works towards developing a work culture that contributes to the event's impacts, whether these are economic, social or environmental. Some events raise money for important causes, others exhibit and sell products on the world stage, and many events reinforce the branding of the organizing body. For mega events it is the country's reputation that is on the line. Who can forget the service of Olympic Games staff and volunteers? In each case the individual's patriotism and enthusiasm contributed to their country's image domestically and internationally. Commitment of team members, volunteers and stakeholders is the key to success; the audience will remember the service experience, not the width of the pathways or the number of flags flying, long after the event is over.

### Acknowledgements



The help of many people and organizations has been essential in the preparation of this book, particularly Kerrie Nash, who provided the industry insights at the end of each chapter.

The author thanks the following organizations for their contributions: Alcatel Ottawa Children's Festival; American Express; Arts Council England; Better Festival Group; California Traditional Music Society (CTMS) Annual Summer Solstice Folk Music, Dance and Storytelling Festival; Beijing 2008 Olympic Games; Boat Magazine; Canmore Folk Music Festival; Chelsea Flower Show; Edinburgh International Book Festival; Edinburgh International Festival; European Youth and Sport Forum; FIFA World Cup Soccer 2006; Food Safety, Victoria; Good Vibrations Festival; HOTBOX; International Festival and Events Association (IFEA); International Special Events Association (ISES); Korean Film Festival; Lsionline; Manchester 2002 Commonwealth Games; Melbourne 2006 Commonwealth Games; Nonprofit Risk Management Center; North Devon Journal; Ottawa Folk Festival; Oxford City Council; People 1st; Rio Times, Showforce; Special Olympics; Studio Festi; TAFE NSW; Trade Union Congress (1UC); UK Sport; Vancouver International Writers and Readers Festival; Volunteering England; Wave Aid; and Westchester County Business Journal.

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I would also like to thank Ruth Blackwell, Glenn Bowdin, Matthew Lazarus-Hall, Rob Harris, Roy Masters, Nola Sher, Tony Webb, and the editorial and production teams who produced the book.

## Contents



	List of plates	vii
	List of figures	ix
	List of tables	xi
	Preface	xiii
	Acknowledgements	xvii
Pa	rt I Human resource strategic planning: establishing the context	1
1	The event environment	3
2	Human resource planning	23
3	Event project planning	43
4	Volunteer management	65
5	Contractor management	87
6	Employment law and duty of care	105
7	Job analysis	125
Pa	rt II Human resource operations: building the team	145
8	Recruitment and selection	147
9	Workforce training	165
10	Job-specific training	185
11	Workforce policies and procedures	203
12	Event service culture	225
13	Collaboration and integration	241
14	Leadership	255
15	Motivation and retention	271
16	Internal communications	287
	Glossary	301
	Appendix: assessment project	305
	Index	307

### Human resource strategic planning Establishing the context

irce ning ntext

Part I of this book establishes a context for human resource management in the event business. The different types of event include business events (conferences and exhibitions), sports, arts, entertainment and community events, street parades and festivals. These events may be commercial or not for profit. They may be fundraising events or simply big parties.

The functions of human resource management of recruitment, selection, induction, training and performance management are important parts of every event organizer's job. In the case of large events, including mega events such as the Winter Olympic Games or FIFA World Cup, the size of the event would clearly warrant a specialist human resources team. For smaller events, these functions would be undertaken by the organizer, organizing committee or area managers.

In this environment, there is typically a diverse range of employment arrangements and very frequently there are volunteers involved. Most events are project based, occurring once only or annually. Chapter 1 will discuss the unique features of the event environment that differentiate it from other traditional business environments in which human resource management is practised. Chapter 2 will look at planning from a macro perspective, looking at the whole workforce that could include paid staff, volunteers and contractors (vendors/suppliers) who provide event services such as catering. The growth of the event team over time and the phases of organizational development will be covered in Chapter 3, shortly followed by a discussion in Chapter 4 of the issues associated with volunteer management. Chapter 5 deals with the employment of event service providers such as security, cleaning, waste management and technical support (lighting and sound). Having developed an awareness of the overall responsibility that the event organizer has for the health and safety of everyone working on site, the following chapter, Chapter 6, will discuss employment legislation in more detail. Finally, Chapter 7 will discuss the process of job analysis, leading to the development of job descriptions that form the basis for many other human resource functions (such as training) which are covered in Part II when the text moves on to operational planning. Overall, Part I is largely focused on the development of a strategic plan for human resource management of one or more events.