

新托业全真模拟题库

未来教育教学与研究中心 编



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题库一 Test 1



Part 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following email.

From:	Lesley Lane, Administrative Assistant
To:	Noah Vamos, Sales Manager
Subject:	Accommodations
Date:	July 2

Dear Noah,

As instructed yesterday, I have booked your accommodations at the Bourne Motor Inn for your business trip to Pennsylvania. I reserved an executive suite for you from July 7 to 11. To view pictures of the room and the other hotel facilities, you can visit [www. bournemotorinn. com/photos](http://www.bournemotorinn.com/photos). In accordance with the hotel's policy, you should call 24 hours before your arrival to confirm the booking. If you fail to do this, the hotel may assign your room to another guest.

Also, please note that you will need to pay in full on arrival. Be sure to retain all of your receipts so that you can claim reimbursement from the accounting department when you return. All reimbursement claims must be filed within 3 weeks of the original expenditure. If you do not know how to file a claim, please see the instructions in the employee manual.

I wish you an enjoyable and successful trip.

Cheers,
Lesley

147. What is Lesley's suggestion?

- (A) To pay the bill by credit card.
- (B) To file a reimbursement claim in advance.
- (C) To keep the original receipts.
- (D) To bring the employee manual.

148. What can we know about the Bourne Motor Inn?

- (A) It charges an online booking fee.
- (B) It currently has no vacancies.
- (C) It takes bookings 24 hours a day.
- (D) It maintains a website.

Questions 149-150 refer to the following article.

Wednesday, March 14

The Martin borough Gazette

Former Martin borough Music Academy student Paul Cohen has won the 2010 National Jazz Award. Cohen was among four of Canada's leading jazz musicians who competed for the award at the Ontario Center on Monday evening. To win the contest, Cohen, a jazz guitar specialist, performed an ensemble that he had written himself. The judges, including jazz legends such as Leo Claire, Noel Chambers, and Dusty Jones, unanimously picked Cohen as the winner. They agreed that his performance displayed an outstanding balance of technical skill and creative originality.

For his prize, Cohen has won a year-long scholarship to the prestigious School of Music in New Orleans, where he will be trained under the guidance of some of the world's most famous jazz artists, Cohen told reporters that he felt "surprised and honored" by the award, and that the scholarship to the School of Music was the "opportunity of a lifetime." Cohen is expected to head to New Orleans in September this year.

149. What is this article's main theme?

- (A) A new college for music students.
- (B) An upcoming musical tour.
- (C) A performance at a music concert.
- (D) A winner of a prestigious award.

150. What will Mr. Cohen do in September?

- (A) Begin studying at the School of Music.
- (B) Perform at a concert in New Orleans.
- (C) Enter a national music competition.
- (D) Return from a tour.

题库

1

Questions 151-152 refer to the following letter.

Cosmo Office Solution
300 Light Street,
Baltimore, Maryland,
USA 21202

Mr. Thomas Lim
HKNet Co., Ltd.
6-10-3 Roppongi,
Tokyo 106-0032, Japan

Dear Mr. Thomas Lim,

On September 25, 2015, we received your order for 27 fax machines, model No. 94 and 12 photocopiers, model No. 31 and wish to thank you. As you are a new customer, we would be pleased to offer you the extra 10% discount as you requested, and we hope that you'll be satisfied with both our products and services.

The details of our business terms are enclosed. The price quoted includes insurance and transport charges up to the port of Tokyo. We require payment in U. S. dollars within 30 days of delivery of our invoice, either by wire transfer to our bank account from a U. S. bank, or by a check drawn on a U. S. bank.

As soon as we receive written confirmation of your order, we will make arrangements for shipping the consignment.

We look forward to doing regular business with you.

Sincerely yours,
Bob Penn, Sales Manager
Cosmo Office Solution

151. Why was the discount given on the order?

- (A) The sales manager wants to continue the business relationship with the purchaser.
- (B) The customer purchased lots of products.
- (C) Mr. Thomas Lim is dissatisfied with the items and services.
- (D) The price of the merchandise is going to be reduced significantly.

152. What is included in the price quoted?

- (A) Delivery cost to the customer.
- (B) Maintenance charges.
- (C) Installation fee.
- (D) Marine insurance.

Questions 153-155 refer to the following email.

From:	Harriet Feldman <h.feldman@cbnetwork.com>
To:	Randall Petersburg <randall@utopolis.com>
Subject:	CB Network
Date:	August 2, 8:59 a.m.

Dear Mr. Petersburg,

We appreciate your continued interest in the CB Network. I hope you have been satisfied with the advertising on our station. I am happy to report that the CB Network will feature *News Views*, its newest program next month on Monday, September 10.

The program will feature news submitted by viewers, who participated in or witnessed an event that has made headlines across the nation. We have been receiving submissions from hundreds of viewers and have even received submissions documenting international events.

Our Web site for this program is already up and in regular use by users. We are certain that our show will be a great success. If you would like more information about *News Views* or if you wish to sponsor the program, please contact me and I will be happy to assist you.

153. What can we know from the email?
- (A) Ms. Feldman is an important client.
 - (B) Mr. Petersburg worked as a reporter.
 - (C) Ms. Feldman is a business owner.
 - (D) Mr. Petersburg pays for advertising.
154. What will happen on September 10?
- (A) A new program will air.
 - (B) Mr. Petersburg will meet Ms. Feldman.
 - (C) Mr. Petersburg's contract will due.
 - (D) The CB Network's Web site will be completed.

155. Which is NOT a purpose of the email?
- (A) To solicit sponsorship.
 - (B) To announce a great success of the show.
 - (C) To mention a new program.
 - (D) To thank a business client.

Questions 156-158 refer to the following letter.

43 Leonard Street

Atlanta, GA 02109

Date: July 20

Dear Mr. Parker,

I am writing to withdraw my membership from your online languages courses. In your advertisement, you said that if I purchase a course online, I can get another instructor's course free. In addition, I was told that I would receive three textbooks free of charge. I paid \$100 through my credit card and I chose the class with Instructor Kevin Smith.

I was very excited to receive all three textbooks. I was greatly disappointed, however, when I opened the books. I found out that the textbooks are not for the class that I purchased. Actually, I should download the textbooks and print out them by myself. Since I don't have a printer in my house, it is very inconvenient for me. I was also frustrated with your free course which was recorded 8 years ago. You never explained this when I called you about the class.

I also got the impression that I would get a book certificate that I can use to purchase books and other materials from you. I did not find a book certificate in the package. I wonder what happened to all the guarantees you have indicated in your advertisement. Please let me know what action you will take to correct this mistake. I hope to hear from you in a week's time; otherwise, I think I am entitled to receive a full refund.

Jim Morrison

156. What's the purpose of the writer?

- (A) To inquire about language courses.
- (B) To comment the company's outstanding courses.
- (C) To cancel online membership.
- (D) To complain about the late delivery.

157. What was NOT enclosed in the package according to the letter?

- (A) Three textbooks.
- (B) A book certificate.
- (C) A purchase receipt.
- (D) A product warranty.

158. What is indicated in the letter?

- (A) The online course was paid in installments.
- (B) Kevin Smith's language course was recorded 8 years ago.
- (C) Mr. Morrison wants to have a partial refund.
- (D) Mr. Morrison previously had a phone conversation with Mr. Parker.

Questions 159-161 refer to the following notice.

The Citizen Herald

SUBSCRIPTION OFFER

Covering every topic, and all the latest news, it is no doubt that 'The Citizen Herald' is our number 1 pick.

'The Citizen Herald' covers everything, from sports to money, travel to local events, 'The Citizen Herald' has it all. For the most part, you can get 'The Citizen Herald' delivered straight to your door. Every month, this award-winning publication includes insightful articles, editorial pieces, and columns by experts in finance and economics.

There honesty isn't that much we can say about 'The Citizen Herald' because 'The Citizen Herald' covers almost every subject that you need to know about on a monthly basis.

If you want to subscribe to 'The Citizen Herald' then complete the form below.

- * Name: Joseph Collins
- * Company: Collins Consulting Company
- * Address: 34 Blackhill Ave, West Town 35693
- * E-mail: jcollins@collinsconsulting.com

• **Indicate one of the following:**

☒ YES! Please send me 'The Citizen Herald' for 2 years (24 issues) for just \$90.00 → a savings of almost 48% off the regular newsstand price.

☐ Please send me 'The Citizen Herald' for 1 year (12 issues) for just \$48.00 → a savings of almost 37% off the regular newsstand price.

☐ Please send me 'The Citizen Herald' for 6 months (6 issues) for just \$25.00 → a savings of almost 35% off the regular newsstand price.

• **Payment**

Bill me (☒) Money order (☐) Credit card (☐) Other (☐)

Please allow two to three weeks for your first issue to arrive.

159. How often is 'The Citizen Herald' published?

- (A) Daily. (B) Weekly.
(C) Monthly. (D) Yearly.

160. How much does a one-year subscription cost?

- (A) \$25. (B) \$48.
(C) \$90. (D) \$24.

161. What is suggested about Joseph Collins?

- (A) He is a financial expert.
(B) He has worked for Collins Consulting Company for 3 years.
(C) He writes a column for 'The Citizen Herald'.
(D) He will be billed 90 dollars for his subscription.

Questions 162-165 refer to the following information.

TRAVEL TO NACU CONFERENCE		
<p>Airline Arrangements</p> <p>Sky High Air and Mountain High Airlines will serve as the official carriers for attendees of the Forty-Five Annual NACU Conference. Both carriers have agreed to offer low fares for conference attendees. To obtain information on discount airfares, call Sky High Air at (800) 555-0978 and refer to Convention Number CV786309 or call the Mountain High Airlines Reservation Desk at (800) 555-7382 and refer to Convention Number HJ987.</p>		
<p>Ground Transportation</p> <p>The trip from Rushmore Airport to downtown hotels is about 15 miles and takes 45 minutes by shuttle bus or car. By Shuttle Bus: Airporter (708) 555-9541 offers a shuttle bus service from the airport to the Fairmont Hotel and the Regency Hotel. Departure time is every 20 minutes from 9:00 A. M. to 8:00 P. M. and every 30 minutes from 8:00 P. M. to 11:00 P. M. The Airporter main desk is located on the lower level, near Exit B. No reservations are required, but tickets must be purchased at the Airporter main desk, at the conference registration desk in the convention center, or at the travel agency located in the Regency Hotel. Tickets are not available directly from the shuttle bus drivers.</p>		
<p>Shuttle Bus One-Way Fares</p> <p>Adult \$9.00 Child \$4.00 Family \$17.00</p>	<p>Shuttle Bus Round-Trip Fares</p> <p>Adult \$14.00 Child \$6.00 Family \$26.00</p>	<p>By Taxi:</p> <p>Taxis are readily available outside Exit C in the main terminal. Appropriate fare to downtown hotels is \$18.00- \$25.00.</p>
<p>Parking</p> <p>For attendees driving to the conference, parking is available at both hotels. The Fairmont Hotel provides parking for \$15.00 per day, with in/out privileges. The Regency Hotel offers parking for \$10.00 per day Monday to Friday, \$8.00 on Saturday, and \$6.00 on Sunday.</p>		

- | | |
|---|--|
| <p>162. On whose Web site would this information most likely be found?</p> <p>(A) Sky High Air.
(B) NACU.
(C) Regency Hotel.
(D) Mountain High Airlines.</p> <p>163. The word “serve” in paragraph 1, line 1 is closest in meaning to ____.</p> <p>(A) support (B) operate
(C) obey (D) give out</p> | <p>164. How long does it take to drive to downtown hotels from the airport?</p> <p>(A) 15 minutes.
(B) 25 minutes.
(C) 35 minutes.
(D) 45 minutes.</p> <p>165. How much does it cost to park at the Regency Hotel on Thursdays?</p> <p>(A) \$6.00. (B) \$8.00.
(C) \$10.00. (D) \$15.00.</p> |
|---|--|

Questions 166-168 refer to the following email message.

To:	nicholasbaker@securitysystems.com
From:	andrew@safenet.com
Subject:	Collaboration

Dear Mr. Baker,

My apologies for the late reply as I was away from the office to attend the WISC (World Internet Security Conference) in New York.

With regard to your proposal of a possible collaboration between Security Systems and SafeNet to co-develop a new Internet security product, I find it somewhat interesting. The reason is because as you may well know SafeNet is a company that specializes in Internet security appliances, especially in the area of firewall applications and we are currently looking for some new technology that could add to our protection on a network level. Therefore, I was glad to receive an email message from you. I know that with Internet security protection on both the application and network level, we could introduce a phenomenal product by working together.

After talking to some of my colleagues, I learned that Security Systems has done some outstanding research and development in the area of Internet security on the network level, especially in host prevention systems. We currently have a working relationship with a vendor doing similar protection systems on Linux-based systems. This does not necessarily imply that we cannot work together with Security Systems. In fact if everything works out, we are more than willing to switch over and let you handle all the work in the future.

Please send me a roadmap of our product development, a business proposal with details of possible collaboration, and also full product details with technical specifications and a brochure to start with.

I'm looking forward to your reply.

Andrew Kennedy
Director of R&D, SafeNet

166. Why is Mr. Kennedy apologizing?
- (A) He could not attend the conference in New York.
 - (B) He took too long to write back.
 - (C) He was not interested in working together.
 - (D) He didn't have time to visit Mr. Baker.
167. Why did Mr. Baker initially contact Mr. Kennedy?
- (A) To purchase an Internet security product.
 - (B) To inquire about some security issues.
 - (C) To get directions to the office.
 - (D) To propose a partnership project.

168. Why was Mr. Kennedy happy to be contacted by Security Systems?
- (A) He heard good things about the company from his colleagues.
 - (B) He was searching for a similar company.
 - (C) He wanted to work together with the company.
 - (D) He realized that the company has the program he needs.

Questions 169-172 refer to the following letter.

Dear Ms. Amanda Parker,

Thank you for your interest in attending the 63rd annual Southeast Regional Salesperson Conference, to be held July 12 through July 14 in the ballroom of the Regency Hotel. Enclosed is a registration form for you to fill out and send back to reserve a seat.

Please note that the registration cost has increased to \$ 150 from last year's fee of \$ 120. The change is in response to a sharp rise in registrations last year. If we see the same percentage of increase this year, we will not have enough space to accommodate everyone, so it was felt that the higher fee would keep the number of registrants within reason.

The deadline for registration is June 15. Please have your form postmarked by that date to participate in regular registration. After June 15, an additional fee of \$ 40 will be applied for expedited registration. And, as always, all registration fees include a non-refundable \$ 50 deposit to protect against cancellation. By affixing your signature to the registration form, you agree to abide by these and all other terms governing the Southeast Regional Salesperson Conference, which can be found on the back of the form.

Sincerely yours,

Maxine Stinson, Conference Organizer

169. Why did Ms. Stinson send this letter?
- (A) To notify conference participants of a recent fee increase.
 - (B) To detail the policies pertaining to conference attendance.
 - (C) To encourage conference members to register early.
 - (D) To report a problem with Ms. Parker's registration status.
170. What can we know about the conference?
- (A) It has been held continuously for decades.
 - (B) Its location is different from last year's.
 - (C) It will have less sessions this year.
 - (D) Its registration deadlines are flexible.
171. What will happen after June 15?
- (A) Registrants will be given special status.
 - (B) The cost of registration will go up.
 - (C) Registrations will no longer be accepted.
 - (D) A different registration form will be used.
172. How much will participants lose if they cancel their registration?
- (A) \$ 40.
 - (B) \$ 50.
 - (C) \$ 120.
 - (D) \$ 150.

Questions 173-175 refer to the following article.

New Tasteemix Flavor a Big Hit

By Deepanjali Jaddoo

PORT LOUIS (2 February)—Three weeks ago, Helvetia Food Industries (HFI) announced the introduction of a new flavor of its popular Tasteemix breakfast cereal—coconut cream. — [1] —. HFI also announced that the product would be available for a limited time only, sending Tasteemix enthusiasts from Argentina to Zambia into a buying frenzy.

All six major grocery distributors here in Mauritius confirmed that they had received a large supply of coconut cream Tasteemix shortly after the new product was introduced on 8 January. — [2] —. Both wholesalers expected it to be gone by the end of the day.

“HFIs current campaign is reminiscent of the one it waged four years ago when it introduced its strawberry-cinnamon cereal,” said Bina Perida, a professor of marketing at Port Louis Business College. “Then, as now, HFI announced a product as being offered for a limited time only, resulting in that item’s rapid disappearance from shelves in grocery stores across the globe.” — [3] —.

On 5 April, HFI’s accountants will review the company’s first-quarter earnings. Based on the initial sales, market watchers are confident that HFIs expectations will be met. — [4] —.

173. What is indicated about Tasteemix cereals?

- (A) They are distributed internationally.
- (B) They are made in a factory in Mauritius.
- (C) They are HFI’s main source of revenue.
- (D) They were first marketed four years ago.

174. What is reported about HFI?

- (A) It has no more Tasteemix cereal in stock.
- (B) It hired a consulting firm to do its accounting.
- (C) It expects this year’s earnings to

be better than last year’s.

- (D) It previously offered a product for a limited time only.

175. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

“Yet as of yesterday morning, only Vendibles and Foodiverse reported that they had any of the item left in stock.”

- (A) [1].
- (B) [2].
- (C) [3].
- (D) [4].

Questions 176-180 refer to the following letter and warranty document.

George,
8th Avenue, Opa Locka, Fl
Phone: (801) 225-8649

October 21
BlackBerry Limited
Warranty Department
00002-H NW 38th Avenue, NY

To whom it may concern,

I recently took my cellphone (W2S-00XRP-ME00) which was clearly in need of repair to Opa Locka Repair Center where the defective components in the machine are repaired. To my surprise, my request for the repairs to be billed to your company was declined in spite of the fact that there are still two years remaining in the coverage period. As there are no other authorized service centers in my area, I decided to pay for the repairs myself.

The following are the charges billed by the service center:

Parts:

New screen	\$ 120
New screen saver	\$ 10
New battery	\$ 20
Labor	\$ 46
Total	\$ 196

* Showing prices including tax

I have included a copy of the receipt I got for the repairs and a copy of my warranty certificate. Please let me know if you need any additional information.

Regards,
George

Warranty Certificate

Thank you for purchasing the W2S-00XRP-ME00 smart cellphone. We are proud of our reputation for quality and customer service and our long history of providing fine timepieces to avid buyers around the world.

To maximize the performance of our products, BlackBerry cellphones are made with the highest-quality materials available. However, should the product malfunction within five(5) years of the date of purchase due to a mechanical defect, we will cover the cost of repairs. Please note, however, that this warranty covers the cost of parts and labor only. Shipping, insurance, and batteries may not be claimed under this warranty.

In the event that the product requires repair or some other service, please take or ship it to one of the BlackBerry's authorized service centers. The centers are equipped with state-of-the-art equipment to provide our customers with a wide variety of repairs and services that are performed according to BlackBerry's professional standards. Please see the enclosed list of authorized BlackBerry distributors and service centers in your country.

176. Why did Mr. Jeorge write the letter?
- (A) To request a replacement for his broken phone.
 - (B) To request a copy of his warranty certificate.
 - (C) To ask for repayment of his expenses.
 - (D) To complain about an error on his bill.
177. In the letter, the word "declined" in Paragraph 1, Line 4 is closest in meaning to ____.
- (A) Rejected.
 - (B) Weakened.
 - (C) Descended.
 - (D) Modified.
178. What does Mr. Jeorge say about the Opa Locka Repair Center?
- (A) It provided the service at a discounted rate.
 - (B) It is an authorized service center.
 - (C) It performed unnecessary work.
 - (D) It finished the job quickly.
179. What did Blackerry Limited include with the product warranty?
- (A) A warranty registration form.
 - (B) A catalogue of new products.
 - (C) A list of service centers.
 - (D) The instruction for shipment.
180. What expenses reported by Mr. Jeorge will NOT be covered under this warranty?
- (A) The cost of labor.
 - (B) The cost of new screen.
 - (C) The cost of new screen saver.
 - (D) The cost of replacement battery.