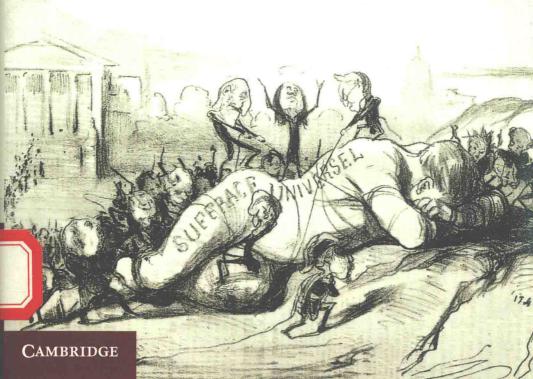
Democracy and the Politics of ELECTORAL SYSTEM CHOICE

Engineering Electoral Dominance

AMEL AHMED



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CAMBRIDGE UNIVERSITY PRESS

Cambridge, New York, Melbourne, Madrid, Cape Town, Singapore, São Paulo, Delhi, Mexico City

Cambridge University Press

The Edinburgh Building, Cambridge CB2 8RU, UK

Published in the United States of America by Cambridge University Press, New York

www.cambridge.org

Information on this title: www.cambridge.org/9781107031616

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First published 2013

Printed and bound in the United Kingdom by the MPG Books Group

A catalogue record for this publication is available from the British Library

Library of Congress Cataloguing in Publication data

Ahmed, Amel

Democracy and the politics of electoral system choice : engineering electoral dominance / Amel Ahmed

p. cm

ISBN 978-1-107-03161-6 (hardback)

1. Democratization. 2. Democracy. 3, Elections. 4. Representative government and representation. I. Title

JC423,A39 2012

320.6-dc23

2012021711

ISBN 978-1-107-03161-6 Hardback

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For Farouk and Eslah Ahmed, my first teachers and most cherished mentors.

Acknowledgements

The work of writing a book may begin as a solitary endeavor, but it never ends as such. Its success requires the help of a wide array of actors who move through your life making contributions they may never even be aware of. Behind every page is a ponderous conversation, a source recommendation, a lighthearted dinner, an intense discussion, a night of irreverent fun, a rigorous review, a comforting smile. All moments that make possible what at times seems insurmountable. For me the process has benefited from the wisdom of numerous colleagues and the support of a close personal network to whom I owe a great debt of gratitude.

I am grateful to my mentors at the University of Pennsylvania who took on an unconventional project and gave me both the intellectual guidance and room for creativity I needed to make it work: Rogers Smith, whose sober yet ambitions visions for this project helped me navigate a sea of ideas and settle on the ones that mattered most; Rudra Sil, who would never let me leave his office without a diagram of my causal mechanism and a concrete map forward; and Julia Lynch, whose guidance was critical to helping this work find its intellectual home. This was truly a dream team of mentors and I am forever in their debt.

At the University of Massachusetts Amherst, I have found a group of colleagues who have been an invaluable source of support and inspiration: Roberto Alejandro, Ivan Ascher, Barbara Cruikshank, Tatishe Nteta, M. J. Peterson, Ray La Raja, Jesse Rhodes, Fred Schaffer, Jillian Schwedler, and Nick Xenos. Whether it was conversations over coffee, exchanges in workshops, or feedback on various drafts, each has pushed this project in exciting directions and I am fortunate to have had the opportunity to work with them. Beyond the walls of my home university, I have also benefited from the support of a generous group of colleagues whose feedback has been critical to advancing the intellectual merit of this work: Michael Bernhard, Deborah Boucoyannis, Peter Breiner, Giovanni Capoccia, Jose Cheibub, Jorgen Elklit, Peter Hall, Nicolas Jabko, Mark Kesselman, Markus Kreuzer, Gary Marks, Cathie Jo

Martin, Dennis Pilon, Yumiko Shumabukuro, Rick Vallely, and Daniel Ziblatt. Each has brought distinct insights to this work that have shaped my thinking in important ways. The book has also benefited from the helpful comments of participants in the Comparative Politics Workshop at the University of Illinois Urbana-Champaign, the Comparative Politics Workshop at the State University of New York at Albany, and the History and Politics Workshop at Harvard University. Tables 7.1 and 7.2 are reproduced from Ahmed, A. 2010. "Reading History Forward: The Origins of Electoral Systems in European Democracies." *Comparative Political Studies* 43.8–9: 1059–88 and reprinted by permission of SAGE publications. I would like to thank Sage for permitting the reproduction of these tables. I would also like to thank two anonymous reviewers whose serious reading and thoughtful comments helped me to return to this project with new eyes and more clearly articulate its core arguments and broader implications.

Like many such works, this book was not a purely professional endeavor; it often spilled over into the personal. In this regard, I have been abundantly blessed with a small army of close friends who have sustained me throughout this process with humor, affection, and a good dose of irreverence: Amr Abdelkader, Kevin Anderson, Wendy Ginsberg, Sanjiv Gupta, Salman Hameed, Nader Hebela, Leyla Keough, David Maisey, Angela Migally, Dan Miodownick, Lilach Nir, Deena Said, Nevine Shalaby, Linda Tropp, Florencia Vidano, Kate Wellspring, Justin Wert, Emily West, Melissa Wooten, Kareem Zaghloul, and Dena Zakaria. In addition, I would like to thank the extended Golden clan – Ken, Sue, and Matt – for their love, support, and inexplicable interest in the minutia of 19th century electoral politics.

Finally, my greatest debt of gratitude is to my family, who have endured this project longer than anyone else. My parents, Farouk and Eslah Ahmed, to whom this book is dedicated, have sacrificed in every sense of the word to make this possible. Throughout, they have supported me with a faith that I believe only parents can muster: unequivocal, implacable, and often unreasonable. Their gifts can never truly be repaid, but with this book I hope to honor them. My brother Ahmed has been the most important grounding force in my life; with his confident humility, he has taught me more about perseverance and determination than anyone I know. For my husband Chris, whose patient, selfless love has been my greatest resource and who has had to read through more near-identical drafts than any sane person should, this

book comes with my enduring gratitude and the promise of fewer distracted conversations lit by the warm glow of a computer screen. Finally, for Leyla, whose beginning marked this project's end, and who has restored in me a sense of wonder I did not know I had lost, my love and devotion, always.

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1 Introduction: contradictions and ambiguities of democratization

The history of democratization has often been told as a story of increasing inclusivity where democracy gradually comes to know and understand its pluralist character. To be sure, many recognize that democracy often began in limited form and sometimes experienced significant setbacks, but as the story goes, these problems were overcome through successive waves of reforms, the net result of which was a more inclusive polity. Implicit in this view is the notion that contradictions in the process of democratization are the result of competing forces, where pro-democratic factions push for inclusionary reforms and anti-democratic factions push for exclusionary safeguards. For this reason exclusionary safeguards are seen as temporary, though often necessary, evils, eventually to give way to greater inclusion as anti-democratic forces are defeated. This teleological view, however, fails to capture some of the more important dimensions of historical democratization. It results from too great a focus on the blatantly undemocratic measures employed by elites to resist democratic expansion and ignores the many ways in which elites used the very institutions of democracy to safeguard their position in the new democratic order.

The story told in this book offers a different perspective, which views democratization as an inconsistent and often contradictory process in which inclusionary reforms and exclusionary safeguards go hand-in-hand and become a *permanent* part of the new democratic order. I return to the historical democratizers of the nineteenth and early twentieth centuries because our theories of democratization are in many ways (either implicitly or explicitly) informed by these historical examples. By offering some important correctives to the prevalent narrative on the path of democratic development in the first wave of democratization, this work aims to move past the teleological determinism which has hindered efforts to theorize the complexity of democratization, both historically and in the contemporary context.

Focusing on the choice of electoral systems at the time of democratic expansion in early democratizers, I demonstrate that the electoral institutions in use in advanced democracies today were in fact initially devised as electoral safeguards through which elites aimed to counteract the impact of suffrage expansion. I argue that the contradictory nature of democratization, combining inclusionary reforms with exclusionary safeguards, resulted not only from the struggle between competing forces, but from conflicting impulses within the democratic project itself. There were certainly anti-democratic forces at work in the push for electoral safeguards. But they were often joined by those who most vehemently supported suffrage expansion. Outspoken champions of democracy such as J. S. Mill argued for the need for some electoral safeguard to "keep popular opinion within reason and justice, and to guard it from the various deteriorating influences which assail the weak side of democracy" (Mill 1998 [1861], 317).

Pro-democratic and anti-democratic elites may have disagreed on the decision to expand suffrage, but most agreed on the need for electoral safeguards. Moreover, while it is true that some of the safeguards introduced during this period, such as measures for indirect voting and onerous voter registration requirements, were blatantly undemocratic and did eventually give way to democratic pressures, other safeguards such as the various schemes of "minority representation" were on their face perfectly democratic, and continue to play a prominent role in contemporary democracies. Indeed, as we delve further into the politics of electoral system choice, the picture that emerges is one in which the line separating what is and is not democratic is constantly blurred, and the familiar story of democracy steadily moving along a path of greater inclusion is riddled with ambiguity.

Rather than posing an obstacle to theorizing, this ambiguity holds the key to understanding the politics of institutional choice in the context of democratization. The combination of inclusionary democratic reforms and exclusionary electoral safeguards reflects a fundamental ambivalence on the part of elites toward the democratic project. This ambivalence one can imagine is shared by many democratizing elites, torn between the need for increased participation on the one hand and the desire to maintain their influence over the democratic order on the other.

Though most would agree that nineteeth-century democratization was largely an elite-led enterprise, many are quick to point out that this

was often a matter of political expediency. Indeed, Barrington Moore, who declared unambiguously "no bourgeoisie, no democracy," maintained that it was a "material stake in human freedom" that led upperclass elites to support democratization (Moore 1966, 424). Others have argued that political elites were at best indifferent and often even hostile to the very reforms they were implementing, highlighting the many ways in which they simultaneously worked for and against democracy (Rueschemeyer et al. 1992). Even those who identify political elites as the primary agents of nineteenth-century democratization recognize that their motivations for doing so were often instrumental (Luebbert 1991; Collier 1999).

To be sure, certain aspects of democratization were embraced. For democratizing elites, broadening the sphere of political participation was desirable for a variety of reasons. It was seen as important for political legitimacy. Many saw it as an opportunity for political gains. Others believed it would be beneficial in cultivating the civic virtues of the electorate. And others still were genuinely committed to democratic principles. However, the participation that elites embraced was one that would reproduce the existing political dynamics on a larger scale, not one that would radically transform the political order. Popular participation was a political necessity, and for some maybe even a political good, but in conceding participation, elites were not prepared to concede a preponderance of influence to the newly enfranchised electorate.

They wanted what perhaps all democratizing elites want: to democratize without losing power. This was certainly true of more conservative elements, but even the most committed democrats envisioned a democratic order in which they would continue to play a central role. Their goal was to broaden the sphere of participation without significantly altering the dynamics of power and influence which prevailed under the old order. The reconfiguration of electoral institutions became central to this effort. As pre-democratic parties championed democratic reforms that would radically expand the sphere of participation, they pursued electoral safeguards to preserve their own influence and the social order in which it was embedded.

The term "pre-democratic" refers to the period of political liberalization prior to the expansion of suffrage, which in many countries involved competitive elections but excluded large portions of the electorate. For historical democratizers, the "democratic" period is understood to begin (though certainly not end) with manhood suffrage, which opened up the sphere of political participation.

It is precisely the recognition that participation may be divorced from influence that makes electoral systems the site of fierce contestation in the process of democratization. For this reason, the politics of electoral system choice offer a unique perspective into nineteenth-century democratization. Contrary to the received wisdom which casts pre-democratic elites as non-democrats attempting to resist suffrage expansion or undermine participation through intimidation and fraud, I find that elites often embraced both suffrage expansion and mass participation, either out of conviction or out of necessity. As I will show, the dynamics of electoral system choice among early democratizers reflected a desire, not to undermine the participation of new electors, but to limit its influence by either channeling it through established parties or minimizing the representation of independent workers' parties.

The notion that elites may engineer electoral dominance through a fully participatory democratic system puts the politics of electoral system choice into a conceptual no-man's land with regard to existing definitions of democracy, challenging both Schumpeterian minimalist notions of democracy as free and fair elections as well as the more robust Dahlian conceptualization of democracy requiring participation and contestation. The resulting regimes satisfied these procedural requirements, but their institutions were designed to ensure the continued electoral dominance of predemocratic elites.

Such arrangements must lead us to reexamine some of our core assumptions about what is a democratic institution and indeed what is a democrat. Moving away from the typical binaries which have characterized both structural explanations of democratization and actorcentered accounts of transitions reveals a process which is much more fluid than was once understood, where democratic and authoritarian moments exist side by side, each playing an essential role in the process of democratization and in the resulting democratic order. In this regard, the safeguards that will be examined in this work are especially instructive, as they were not eventually eliminated by more democratic forces. In fact many of the electoral arrangements introduced during this period continue to play a prominent role in democratic politics. What is more, they are no longer considered safeguards. Though some may debate the relative benefits of majoritarian vs. proportional electoral systems, few today would question their democratic credentials. The forces they were meant to guard against have long since disappeared and in their absence these electoral arrangements now appear to be a normal and even essential part of the landscape of democracy. Only the history of their origins

betrays their exclusionary nature, and the enduring impact they have had on the structure of democratic competition.

If this perspective is important for understanding democratic development in historical contexts, it is critical for the study of contemporary cases of democratic development, as our theories of democratization are in many ways informed by an idealized model of historical democratization - a model that has never actually existed but is held up as the standard to which new democracies must aspire. Many of the contradictions of democratization found in these historical cases are present in democratizing countries today. In contemporary cases, however, where democratization is understood to be a more or less unilinear process of increasing liberalization and growing inclusiveness, the use of safeguards or other exclusionary measures is taken to be a sign of authoritarian retrenchment, usually earning the offender a hyphenated prefix qualifying their democratic status. This study will suggest that the source of this teleological conception is an erroneous understanding of historical democratizers, which posits democratization as moving along a progressive, albeit bumpy, path which reaches its final destination in a highly inclusive participatory political system. The model of historical democratization presented here casts exclusionary safeguards as a part of the process of democratization itself, without which democratic reforms would not likely have been passed. Further, it shows that the safeguards need not give way to the irresistible force of democracy, but may become permanent. Finally, and perhaps more challenging for our understanding of democracy, the exclusions engendered in these safeguards may also become permanent.

The path of democratic development in these historical cases suggests a different understanding of democratization, not as the victory of democrats over non-democrats, but rather as a process which determines who the democrats will be, who will have a seat at the table, and who will be allowed to compete for power in the new political order. Moreover, this is not a technical but rather a deeply political process, the outcome of which rests as much on the strategic interaction of the main actors as it does on their *a priori* ideological commitments. The resulting institutional arrangements necessarily reflect this power struggle as much as they reflect what might be considered democratic ideals. In this way, a more accurate understanding of the process of democratization in historical context can help to elucidate broader patterns of democratic politics and move past the various "determinisms" which have hindered efforts to theorize democratization in the contemporary context.

The great electoral transformation

Throughout the nineteenth and early twentieth centuries, electoral systems in European democracies underwent dramatic transformation. At the beginning of the nineteenth century, the electoral systems that prevailed in most countries were haphazard combinations of single- and multi-member districts, elected under either plurality or majority rule. Little attention had been paid to the design of these systems under restricted suffrage. As countries embarked on the great democratic experiment, however, the design of electoral systems came under increasing scrutiny. There was an explosion of institutional innovation, with politicians, academics, and activists interrogating every aspect of electoral system design. Electoral reform societies were set up throughout the democratizing world, promoting various systems that advocates argued would improve the character of representation in the new democratic order. By the Second World War, this period of institutional upheaval had settled, with countries moving either to a system of proportional representation (PR) or singlemember plurality (SMP).

The reconfiguration of electoral systems during this period has received a great deal of attention. At stake in this historical puzzle is our very understanding of the process of democratization and the nature of democratic politics. Was the reconfiguration of electoral systems an extension of democratic reforms or a reaction to them? Was it demand from below or elite maneuvering that determined the outcome? Moreover, the design of electoral systems has been linked to a variety of political outcomes, from the number of effective parties to the success of distributive policies. But do electoral institutions have an independent effect or are they merely epiphenomenal, reflecting deeper structural conditions?

I aim to shed light on these questions through grounded historical analysis of the dynamics of electoral system choice in nineteenth-century democracies. Relying on broad cross-regional comparison of the pool of 18 parliamentary democracies² as well as detailed examination of four

² The cases examined include: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Iceland, Italy, the Netherlands, New Zealand, Norway, Spain, Sweden, Switzerland, the United Kingdom, and the United States.

crucial cases – the United Kingdom, Belgium, France, and the United States – I reconstruct this period of institutional transformation in order to understand both the determinants of electoral system choice and their relationship to the broader democratic project. By taking seriously the highly contingent nature of decision-making under conditions of uncertainty, I am able to offer an original explanation that accounts for both the outcome and the process of electoral system choice.

My findings reveal that the reconfiguration of electoral systems was a crucial part of the democratization process itself. Indeed, the passage of democratic reforms was often contingent on the passage of new electoral arrangements to accompany them. The aim of electoral system change, however, was not usually to foster greater inclusion. Rather, it was to safeguard the established political order and particularly the position of pre-democratic "right" parties. As elites increasingly accepted suffrage expansion, they searched for ways to regain some of the control that had been ceded in the process. They turned to electoral system reform as a means of restraining the power of numbers that had been unleashed by democratic expansion. Though today PR and SMP appear to be an essential part of the landscape of democracy, both were initially devised as "exclusionary safeguards" (Ziblatt 2006) to accompany inclusionary democratic reforms. Moreover, both systems were departures from pre-democratic electoral arrangements which usually consisted of an ad hoc combination of single- and multi-member districts elected under either plurality or majority rule. Each system played a different role in right parties' efforts to contain working-class mobilization, and particularly, the rise of socialist parties with an agenda of radical social transformation.

By placing electoral system choice into the broader context of democratization, I am able to offer a more nuanced explanation of the microfoundations of decision-making. I argue that the choice of electoral

The term "right parties" here denotes parties that pre-date democratization. Though there is some variation, in most cases this consisted of a Liberal and a Conservative party that would typically find themselves to the right of the median voter after suffrage expansion. Though these were often rival parties with highly antagonistic positions toward each other, and some even held very progressive positions on various issues, their shared interests in protecting the institutions of capitalism and liberal democracy against socialist influence puts them on the "right" end of the political spectrum in the democratic era. A more detailed discussion of these parties in comparative perspective can be found in Chapter 2.