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New Product Development
Essentials from the PDMA

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DESIGN THINKING

New Product Development Essentials from the PDMA

Edited by
Michael G. Luchs
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A BRIEF INTRODUCTION TO DESIGN THINKING¹

Michael G. Luchs Innovation and Design Studio, College of William & Mary

Introduction

Within the context of new product development (NPD) and innovation, design thinking has enjoyed significantly increased visibility and, for many, increased perceived importance over the last decade. For others, however, this term can be fraught with confusion, questions of relevancy and, for some, the perception of a fad. Within that context, the objectives of this chapter include the following: First, I briefly describe the concept of design thinking and its role within NPD and innovation. Next, I provide and describe a simple framework of design thinking, followed by a summary of some fundamental principles of the "mindset" of design thinking. Throughout, I identify linkages with the other chapters in this book. While this chapter provides an overview of design thinking as well as some context, the remaining chapters in this book provide significantly more detail and a wide variety of specific examples. Thus, this chapter concludes with a visual overview of the book to help guide you to the specific ideas, tools, and practices most applicable to the NPD and innovation problems and opportunities that you and your firm are facing today.

1.1 The Concept of Design Thinking and Its Role within NPD and Innovation

What is design thinking? At its core, design thinking can be construed as a creative problem-solving approach—or, more completely, as a systematic and collaborative

¹This chapter was adapted from "Understanding Design Thinking: A Primer for New Product Development and Innovation Professionals." © 2014 College of William & Mary.