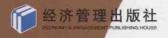
顶级交易员股票短线交易系列课程 / 魏强斌何江涛/著

高抛低吸

斐波那契四度操作法

最简洁和最速效的短线交易之道 让你极速**落地实践**的课程





顶级交易员股票短线交易系列课程

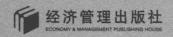
高抛低吸

(第二版)

斐波那契四度操作法

魏强斌 何江涛/著

最简洁和**最速效**的短线交易之道 让你极速**落地实践**的课程



图书在版编目 (CIP) 数据

高抛低吸: 斐波那契四度操作法/魏强斌,何江涛著. —2 版. —北京: 经济管理出版社,2016.8 ISBN 978-7-5096-4266-5

I. ①高… II. ①魏… ②何… III. ①股票投资—基本知识 IV. ①F830.91

中国版本图书馆 CIP 数据核字 (2016) 第 035621 号

策划编辑: 勇 生

责任编辑: 勇 生 王 聪

责任印制:黄章平责任校对:赵天宇

出版发行: 经济管理出版社

(北京市海淀区北蜂窝 8 号中雅大厦 A 座 11 层 100038)

网 址: www. E-mp. com. cn

电 话: (010) 51915602

印刷:三河市延风印装有限公司

经 销:新华书店

开 本: 787mm×1092mm/16

印 张: 17.75

字 数: 327千字

版 次: 2016年9月第2版 2016年9月第1次印刷

书 号: ISBN 978-7-5096-4266-5

定 价: 88.00元

·版权所有 翻印必究·

凡购本社图书, 如有印装错误, 由本社读者服务部负责调换。

联系地址:北京阜外月坛北小街2号

电话: (010) 68022974 邮编: 100836

读者赞誉

对之前的股票模拟了一下, 觉得方法很好, 解决了我的很多操作问题。最近也因
为该法解套了两只个股。感谢作者。
——洇淇
书的内容有助于完善我的交易系统,操盘思路更清晰了,很适合我的书。
——无锡鲁越
很有用,加入了作者的交易哲学。对初学者是很好的入门材料。
——Rocky
介绍了4种简单方法,用4种方法来判断股价回调到一定程度后,会继续下跌还
是会反弹。挺实用。魏老师的书挺好。
——Jason
书很好,内容很实用,很有技术含量!
——3d3d3
非常好的一本书,本书写得不错,很实用,从中受益,减少了很多麻烦!
——雪紫茉
好好学习, 天天向上, 看完就赚钱, 好!
——饶浩 <u>然</u>
非常有启发,有用!
——Peili
很不错的,很实用!
——股肱大臣
此书很实用,有可读性和可操作性。
——Sixsi
very good! 性价比很高的实战性操作技术,有指导性,值得一看。
——系统交易者



高抛低吸——斐波那契四度操作法

炒股的人,可能没有谁没有被套过。套住了怎么办?或割肉,或被动等待,或主动解套自救。书中介绍了一些主动性解套的方法,运用斐波那契数列计算出反弹的高低点,读后对解套还是有所启发的。

——wds 一鸣

很好的一套方法,结合自己的实际能提高交易胜算。实用,有例子,能结合黄金分割、K线组合、成交量、MACD分析调整幅度和反弹高度。可看!

——宇之琪

诚如所言,新手在方向上的判断胜率是50%,高手也好不了多少。关键是位置! 此书看似平淡却犹如项链上的那条丝将珍珠穿在了一起。可看。

——你不认识 w

值得学习!这本书不厚,但仔细看看会有些收获,有一些买点和卖点的技巧,不错。

---cyh00

good, 讲得比较细致, 很有特色!

——吊儿郎当

本书介绍的实战技术, 比较实用, 而且易懂。

----Atril

第二版序

超越技术之道: 我们的股票短线交易框架

《高抛低吸》的第一版是 2008 年出版的,那时候还有很多东西没有写出来,现在趁再版的机会把绝大多数心得都毫无保留地写出来了。在交易第一线战斗已经十多年了,遇见过很多高手,不过遇到不入门的人占了绝大多数。在交易的路上南辕北辙的人都有一个特点,那就是"不识货",真正有底气的高手何必怕你学了去呢? 真本事不怕你学,说出来你的历练不够,也体会不到。真正的有心人自然会学到一些"早该"学到的东西。《高抛低吸》讲的东西很简单,但是这是一种让你短线落地的工具。为什么很多人看了很多技术分析书籍,看了很多做短线的书籍,却下不了手呢?书上讲得太多,要落实到进场和出场,落实到具体的执行上却不知道如何去做。太多的行情判断经验和规则让我们无所适从,但是从理论到实践最关键的一步是如何开头。看涨形态太多,见顶形态太多,记都记不过来,更不用说用出来。本书是基于实战经验的化繁为简之作,如果说《股票短线交易的 24 堂精品课》是力图让你拥有系统思维的话,那么这本书就是让你有霹雳手法。系统的思维固然非常重要,但是如果你总是畏首畏尾,胸中诗书万卷,下笔却写不出半句来,那又有什么意义呢?

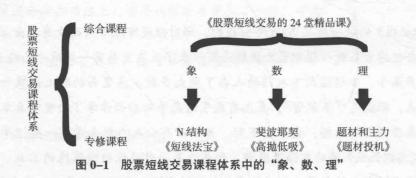
《高抛低吸》就是落地之作,让你能够将系统的思维着力于一点上运用,随着你的实践和完善,再从这一点发散开去,丰富开去,这一招背后你会发现很多内涵。全身之力,聚集于一拳而出,这全身之力源于《股票短线交易的24堂精品课》,这一拳就是《高抛低吸》。本书属于术的层面,却承载了道的精神。术落实到技术分析层面,落实到具体的进场点和出场点,最终我们要超越这一简单的术,但是没有这一载体,没有术,哪里又会得道呢?

股票短线交易的技术框架建立在两大理论基础上,第一是 N 字结构理论,这是《短线法宝》讲授的内容,第二是斐波那契四度理论,这是《高抛低吸》讲授的内容。 斐波那契四度理论并不是简单地用斐波那契点位预测价格目标,还需要结合其他一些

高抛低吸——斐波那契四度操作法

因素,特别是 K 线形态。光有技术还不行,还需要有灵魂,这就是《题材投机》这本书讲授的内容。A 股任何短线技术最终都要由"题材"来统率。要用好技术、抓住热点题材,就需要有系统的思维,这就是《股票短线交易的 24 堂精品课》涉及的课程,要分析大盘、板块以及个股,就要涉及驱动层面、心理层面和行为层面。

易学的运用讲求"象、数、理"兼容,股票短线课程体系恰好也体现了这样的兼容(见图 0-1),《短线法宝》主要围绕 N 字结构展开,这个就是市场的"大象",也是市场的微观之象,N 字结构是一个全息的市场结构,任何时间框架皆可见到,贯穿所有价格运动。所以,《短线法宝》讲的是我们这个体系中"象"的方面。



《高抛低吸》主要围绕斐波那契技术展开,斐波那契比率市场中各种运动的数学关系,任何波浪与其他波浪之间存在的比率关系几乎都可以经由斐波那契比率来度量。高抛低吸的说法有点"庸俗",虽然不能免俗,但是我们还是觉得这个标题很好地体现了斐波那契比率的意义,那就是预测局部甚至全局转折点。所以,《高抛低吸》传授的主要是我们这个课程中"数"的内容。

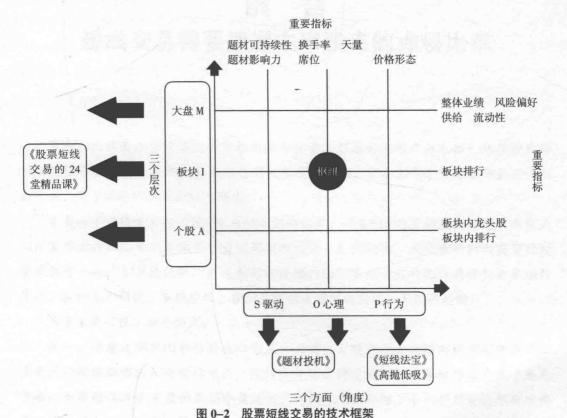
市场的运动是一种现象,无论是形态还是比率都是一种现象,驱动这种现象的原因是什么呢?对于个股而言,就是题材和主力,《题材投机》这门课程就是围绕"题材"和"主力"两个关键因素展开的。易学的根本在于"理",象和数都是理的载体。在股票短线交易体系中,形态和比率都是载体,主导它们的是具体的题材和主力。题材提供一个格局,主力借用和运作这个格局。所以,《题材投机》讲的是行情的灵魂,讲的是"理","理"统辖了形态和比率。但是,离开了技术形态和比率,"理"是无法去把握的,离开了价格的运动,盈亏也无从谈起。

我们还可以从另外一个角度来理解我们的课程体系 (见图 0-2), 市场分为三个层次: 大盘、板块和个股。做股票短线,必须综合考虑这三个层次的动向,这是《股票短线交易的 24 堂精品课》着重讲授的技能范畴。任何市场运动都是由驱动因素通过心理



第二版序 超越技术之道: 我们的股票短线交易框架

因素引起的,最终体现为行为因素。《题材投机》着重讲授了"驱动分析"和"心理分析"的内容,也就是"题材"和"主力"。就个股而言,"驱动分析"的核心是"题材",而"心理分析"的核心是"主力"。《短线法宝》和《高抛低吸》则着重讲授了"行为分析"的内容。



技术之道是什么?就是"斐波那契比率"和"N字结构",如何超越技术之道?那就要结合"题材"和"主力"去理解价格运动。要从大盘、板块和个股的角度去理解价格运动,这就是超越技术之道。然而,对于入门者而言,对于"饱读诗书者"而言,怎么入手呢?还是先从最容易落地的进出场入手去实践和反思,这就是本书讲授的内容。

作 者 2016年3月18日

前言

短线交易需要把握主宰股市的神秘比率

形态和比率是分析市场行为现象的两个要素,形态的技术广为人知,从各种反转 形态到持续形态,从简单的 K 线形态到大型技术形态,基本上每个交易者都会不少形态分析,对于比率的运用却较为陌生。

本书以宇宙的生长比率 0.618 为核心组织起来,以 0.618 为主的斐波那契比率就是主宰股市的神秘比率,本课程将斐波那契操作法、K 线战法、成交量研判和震荡指标使用融为一体。本书提供的"斐波那契四度操作法"不同于国内已有的任何股票操作体系,我们不炒剩饭,不炒冷饭,我们呈现的是原创的精品,实战的精髓!

本书主要有以下四个特点:

第一,以斐波那契比率作为核心利器。目前,A股市场上能够熟练应用斐波那契比率进行股票操作的人士屈指可数,做到炉火纯青的斐波那契股票操作者更属于凤毛麟角。本课程以内地A股的真实个案为例,详细深入地介绍了如何利用斐波那契比率来选择进场点和出场点。作为斐波那契交易法的专著,本课程更为突出的特点是将斐波那契交易法与蜡烛图 (K线),以及成交量结合起来使用,起到综合研判的作用,这无论是在内地,还是海外都是绝无仅有的。

第二,将心理和观念解套放在极其重要的位置。不少投机客亏损和被套的最根本原因是他们一直被错误的观念所主导,在错误的观念下形成了错误的态度和习惯,进而采取了错误的操作行为。虽然错误的操作偶尔会带来盈利,但是长久下来肯定是亏多赚少。人的天性使得股民在浮亏时总是抱着股票不放,盈利时总是急不可待地卖出,这样做的结果就是"截短利润,让亏损奔腾",长期下来肯定是一个极差的风险报酬率,结果可想而知。这就是一种我们需要克服的心理状态,与此相应的就是我们需要厘清的不少观念,很多操作股票多年的老股民还经常被套,长年的交易绩效也不佳,他们懂的操作技巧和策略一套又一套,但是为什么实际结果却让人大失所望呢?关键



高抛低吸——斐波那契四度操作法

的一点就是他们的错误观念始终在主导着操作,错误观念驾驭下的操作策略和技巧肯定是与预期难以相符的。

第三,系统化。系统化的第一个方面体现在全书介绍的短线操作以斐波那契、K线、成交量和SDKJ四个维度来研判。这些维度都是完全独立的,也就是说不存在共线性关系,所以能够提供最大量的信息,信息之间没有重叠。现在不少证券类书籍介绍的研判方法将几个同类型的技术指标一起使用,其实这样做的意义不大,而且容易误导交易者,比如MACD和均线、KDJ和RSI等,因为MACD和均线都属于趋势指标,KDJ和RSI都属于震荡指标。系统化的第二个方面就是全书从股价的四种典型走势来剖析相应的短线交易策略,许多涉及股票短线交易策略都不具有普适性和特殊性,所谓的不具有普适性,就是说这一方法能够适应的情景十分有限,上百次短线交易实践也许就能用上一次;所谓的不具有特殊性,就是说这一方法似乎什么情景都适合,其实对于具体的短线交易实践没有实际指导意义。本书介绍的方法既具有普适性,又兼顾了特殊性,所以不仅能保证满足股票短线交易者的各种需求,也能保证一定的简洁性和完整性。系统化的第三个方面就是全书主要分为六个策略,每个策略都是四个类似的步骤,大家按部就班就能搞好短线交易研判。

本书的第四个特点是实战性。本书的所有例子都来自于任意选取的 A 股走势实例,我们选取的是序号靠前的少部分 A 股,大家可以将这些原理推广到所有 A 股以及 B 股、H 股和其他金融产品,比如期货、黄金、外汇、权证等。本书的任何一个原理都按照股票顺序截取了三个以上的例子,大家可以自己参照每个操作策略的详细步骤进行验证,也欢迎对"斐波那契四度操作法"提出自己的宝贵意见,这种方法不仅能够提供解套所需要的完备策略,而且也能指导一般的股票交易实践。

本书提出的"斐波那契四度操作法"属于我们自己研发的金融交易系统,希望读者能够在实践和理论上升华这一理论体系,同时希望大家能够尊重我们的知识产权。

非动物性 化二甲基甲烷 化氯化 化二甲烷 计自动 计自动

导言 成为伟大交易者的秘密

- ◇ 伟大并非偶然!
- ◇ 常人的失败在于期望用同样的方法达到不一样的效果!
- ◇ 如果辨别不正确的说法是件很容易的事,那么就不会存在这么多的伪真理了。

金融交易是全世界最自由的职业,每个交易者都可以为自己量身定做一套盈利模式。从市场中"提取"金钱的具体方式各异,而这却是金融市场最令人神往之处。但是,正如大千世界的诡异多变由少数几条定律支配一样,仅有的"圣杯"也为众多伟大的交易圣者所朝拜。我们就来一一细数其中的最伟大代表吧。

作为技术交易(Technical Trading)的代表性人物,理查德·丹尼斯(Richard Dannis)闻名于世,他以区区 2000 美元的资本累计了高达 10 亿美元的利润,而且持续了十数年的交易时间。更令人惊奇的是,他以技术分析方法进行商品期货买卖,也就是以价格作为分析的核心。但是,理查德·丹尼斯的伟大远不止于此,这就好比亚历山大的伟大远不止于建立地跨欧亚非的大帝国一样,理查德·丹尼斯的"海龟计划"使得目前世界排名前十的 CTA 基金经理有六位是其门徒。"海龟交易法" 从此名扬天下,纵横寰球数十载,今天中国内地也刮起了一股"海龟交易法"的超级风暴。其实,海龟交易的核心在于两点:一是"周规则"蕴涵的趋势交易思想;二是资金管理和风险控制中蕴涵的机械和系统交易思想。所谓"周规则"(Weeks'rules),简单而言就是价格突破 N 周内高点做多(低点做空)的简单规则,"突破而作"(Trading as Breaking) 彰显的就是趋势跟踪交易(Trend Following Trading)。深入下去,"周规则"其实是一个交易系统,其中首先体现了"系统交易"(Systematic Trading)的原则,其次体现了"机械交易"(Mechanical Trading)的原则。对于这两个原则,我们暂不深入,让我们看看更令人惊奇的事实。

巴菲特 (Warren Buffett) 和索罗斯 (Georgy Soros) 是基本面交易 (Fundamental investment & Speculation) 的最伟大代表,前者 2007 年再次登上首富的宝座,能够时隔



高抛低吸——斐波那契四度操作法

多年后再次登榜,实力自不待言,后者则被誉为"全世界唯一拥有独立外交政策的平民",两位大师能够"登榜首"和"上尊号"基本上都源于他们的巨额财富。从根本上讲,是卓越的金融投资才使得他们能够"坐拥天下"。巴菲特刚踏入投资大门就被信息论巨擘认定是未来的世界首富,因为这位学界巨擘认为巴菲特对概率论的实践实在是无人能出其右,巴菲特的妻子更是将巴菲特的投资秘诀和盘托出,其中不难看出巴菲特系统交易思维的"强悍"程度。套用一句时下流行的口头禅"很好很强大",恐怕连那些以定量著称的技术投机客都要俯首称臣。巴菲特自称 85%的思想受传于本杰明·格雷厄姆的教诲,而此君则是一个以会计精算式思维进行投资的代表,其中需要的概率性思维和系统性思维不需多言便可以看出"九分"! 巴菲特精于桥牌,比尔·盖茨是其搭档,桥牌游戏需要的是严密的概率思维,也就是系统思维,怪不得巴菲特首先在牌桌上征服了信息论巨擘,然后征服了整个金融世界。以此看来,巴菲特在金融王国的"加冕"早在桥牌游戏中就已经显出端倪!

索罗斯的著作一大箩筐,以《金融炼金术》最为出名,其中他尝试构建一个投机的系统。他师承卡尔·波普和哈耶克,两人都认为人的认知天生存在缺陷,所以索罗斯认为情绪和有限理性导致了市场的"盛衰周期"(Boom and Burst Cycles),而要成为一个伟大的交易者则需要避免受到此种缺陷的影响,并且进而利用这些波动。索罗斯力图构建一个系统的交易框架,其中以卡尔·波普的哲学和哈耶克的经济学思想为基础,"反身性"是这个系统的核心所在。

还可以举出太多以系统交易和机械交易为原则的金融大师们,比如伯恩斯坦 (短线交易大师)、比尔·威廉姆 (混沌交易大师) 等,太多了,实在无法一一述及。

那么,从抽象的角度来讲,我们为什么要迈向系统交易和机械交易的道路呢?请让我们给出几条显而易见的理由吧。

第一,人的认知和行为极其容易受到市场和参与群体的影响,当你处于其中超过5分钟时,你将受到环境的催眠,此后你的决策将受到非理性因素的影响,你的行为将被外界接管。而机械交易和系统交易可以极大地避免这种情况的发生。

第二,任何交易都是由行情分析和仓位管理构成的,其中涉及的不仅仅是进场,还涉及出场,而出场则涉及盈利状态下的出场和亏损状态下的出场,进场和出场之间还涉及加仓和减仓等问题。此外,上述操作还都涉及多次决策,在短线交易中更是如此。复杂和高频率的决策任务使得带有情绪且精力有限的人脑无法胜任。疲累和焦虑下的决策会导致失误,对此想必是每个外汇和黄金短线客都深有体会的。系统交易和机械交易可以流程化地反复管理这些过程,省去了不少心力成本。

导言 成为伟大交易者的秘密

第三,人的决策行为随意性较强,更为重要的是每次交易中使用的策略都有某种程度上的不一致,这使得绩效很难评价,因为不清楚 N 次交易中特定因素的作用到底如何。由于交易绩效很难评价,所以也就谈不上提高。这也是国内很多炒股者十年无长进的根本原因。任何交易技术和策略的评价都要基于足够多的交易样本,而随意决策下的交易则无法做到这一点,因为每次交易其实都运用了存在某些差异的策略,样本实际上来自于不同的总体,无法用于统计分析。而机械交易和系统交易由于每次使用的策略一致,这样得到的样本也能用于绩效统计,所以很快就能发现问题。比如,一个交易者很可能在 1, 2, 3……21 次交易中,混杂使用了 A、B、C、D 四种策略,21 次交易下来,他无法对四种策略的效率做出有效评价,因为这 21 次交易中四种策略的使用程度并不一致。而机械和系统交易则完全可以解决这一问题。所以,要想客观评价交易策略的绩效,更快提高交易水平,应该以系统交易和机械交易为原则。

第四,目前金融市场飞速发展,股票、外汇、黄金、商品期货、股指期货、利率期货,还有期权等品种不断翻出新花样,这使得交易机会大量涌现,如果仅仅依靠人的随机决策能力来把握市场机会无异于杯水车薪。而且大型基金的不断涌现,使得单靠基金经理临场判断的压力和风险大大提高。机械交易和系统交易借助编程技术"上位"已成为这个时代的既定趋势。况且,期权类衍生品根本离不开系统交易和机械交易,因为其中牵涉大量的数理模型运用,靠人工是应付不了的。

中国人相信人脑胜过电脑,这绝对没有错,但也不完全对。毕竟人脑的功能在于创造性解决新问题,而且人脑的特点还在于容易受到情绪和最近经验的影响。在现代的金融交易中,交易者的主要作用不是盯盘和执行交易,这些都是交易系统的责任,交易者的主要作用是设计交易系统,定期统计交易系统的绩效,并做出改进。这一流程利用了人的创造性和机器的一致性。交易者的成功,离不开灵机一动,也离不开严守纪律。当交易者参与交易执行时,纪律成了最大问题;当既有交易系统让后来者放弃思考时,创新成了最大问题。但是,如果让交易者和交易系统各司其职,则需要的仅仅是从市场中提取利润!

作为内地最早倡导机械交易和系统交易的理念提供商(Trading Ideas Provider),希望我们策划出版的书籍能够为你带来最快的进步。当然,金融市场没有白拿的利润,长期的生存不可能夹杂任何的侥幸,请一定努力!高超的技能、完善的心智、卓越的眼光、坚忍的意志、广博的知识,这些都是一个至高无上交易者应该具备的素质。请允许我们助你跻身于这个世纪最伟大的交易者行列!

Introduction Secret to Become a Great Trader!

- ♦ Greatness does not derive from mere luck!
- The reason that an ordinary man fails is that he hopes to achieve different outcome using the same old way!
- There would not be so plenty fake truths if it was an easy thing to distinguish correct sayings from incorrect ones.

Financial trading is the freest occupation in the world, for every trader can develop a set of profit—making methods tailored exclusively for himself. There are various specific methods of soliciting money from market; while this is the very reason that why financial market is so fascinating. However, just like the ever—changing world is indeed dictated by a few rules, the only "Holy Grail" is worshipped by numerous great traders as well. In the following, we will examine the greatest representatives among them one by one.

As a representative of Techincal Trading, Richard Dannis is known worldwide. He has accumulated a profit as staggering as 1 billion dollar while the cost was merely 2000 bucks! He has been a trader for more than a decade. The inspiring thing about him is that he conducted commodity futures trading with a technical analysis method which in essence is price acting as the core of such analysis. Nevertheless, the greatness of Richard Dannis is far beyond this which is like the greatness of Alexander was more than the great empire across both Europe and Asia built by him. Thanks to his "Turtle Plan", 6 out of the world top 10 CTA fund managers are his adherents. And the Turtle Trading Method is frantically well–known ever since for a couple of decades. Today in mainland China, a storm of "Turtle Trading Method" is sweeping across the entire country. The core of Turtle Trading Method lies in two factors: first: the philosophy of trendy trading implied in "Weeks' Rules"; second, the philosophy of mechanical trading and systematic trading implied in fund

高抛低吸——斐波那契四度操作法

management and risk control. The so-called "Weeks' Rules" can be simplified as simples rules that going long at high and short at low within N weeks since price breakthrough. While Trading as breaking illustrates trend following trading. If we go deeper, we will find that "Weeks' Rules" is a trading system in nature. It tells us the principle of systematic trading and the principle of mechanical trading. Well, let's just put these two principles aside and look at some amazing facts in the first place.

The greatest representatives of fundamental investment and speculation are undoubtedly Warren Buffett and George Soros. The former claimed the title of richest man in the world in 2007 again. You can imagine how powerful he is; the latter is accredited as "the only civilian who has independent diplomatic policies in the world". The two masters win these glamorous titles because of their possession of enormous wealth. In essence, it is due to unparalleled financial trading that makes them admired by the whole world. Fresh with his feet in the field of investment, Buffett was regarded by the guru of Information Theory as the richest man in the future world for this guru considered that the practice by Buffett of Probability Theory is unparallel by anyone; Buffett' wife even made his investment secrets public. It is not hard to see that the trading system of Buffett is really powerful that even those technical speculators famous for quantity theory have to bow before him. Buffet said himself that 85% of his ideas are inherited from Benjamin Graham who is a representative of investing in a accountant's actuarial method which requires probability and systematic thinking. The interesting thing is that Buffett is a good player of bridge and his partner is Bill Gates! Playing bridge requires mentality of strict probability which is systematic thinking, no wonder that Buffett conquered the guru of Information Theory on bridge table and then conquered the whole financial world. From these facts we can see that even in his early plays of bridge, Buffett had shown his ambition to become king of the financial world.

Soros has written a large bucket of books among which the most famous is *The Alchemy of Finance*. In this book he tried to build a system of speculation. His teachers are Karl Popper and Hayek. The two thought that human perception has some inherent flaws, so their students Soros consequently deems that emotion and limited rationality lead to "Boom and Burst Cycles" of market; while if a man wants to become a great trader, he must overcome influences of such flaws and furthermore take advantage of them. Soros tried to build a systematic framework for trading based on economic ideas of Hayek and philosophic thoughts

Introduction Secret to Become a Great Trader!

of Karl Popper. Reflexivity is the very core of this system.

I may still tell you so many financial gurus taking systematic trading and mechanical trading as their principles, for instance, Bernstein (master of short line trading), Bill Williams (master of Chaos Trading), etc. Too many. Let's just forget about them.

Well, from the abstract perspective, why shall we take the road to systematic trading and mechanical trading? Please let me show you some very obvious reasons.

First. A man's perception and action are easily affected by market and participating groups. When you are staying in market or a group for more than 5 minutes, you will be hypnotized by ambient setting and ever since that your decisions will be affected by irrational elements.

Second. Any trading is composed of situation analysis and account management. It involves not only entrance but exit which may be either exit at profit or exit at a loss, and there are problems such as selling out and buying in. All these require multiple decision—makings, particularly in short line trading. Complicated and frequent decision—making is beyond the average brain of emotional and busy people. I bet every short line player of forex or gold knows it well that decision—making in fatigue and anxiety usually leads to failure. Well, systematic trading and machanical trading are able to manage these procedures repeatedly in a process and thus can save lots of time and energy.

Third. People make decisions in a quite casual manner. A more important factor is that people use different strategies in varying degrees in trading. This makes it difficult to evaluate the performance of such trading because in that way you will not know how much a specific factor plays in the N tradings. And the player can not improve his skills consequently. This is the very reason that many domestic retail investors make no progress at all for many years. Evaluation of trading techniques and strategies shall be based on plenty enough trading samples while it's simply impossible for tradings casually made for every trading adopts a variant strategy and samples accordingly derive from a different totality which can not be used for calculating and analysis. On the contrary, systematic trading and mechanical trading adopt the same strategy every time so they have applicable samples for performance evaluation and it's easier to pinpoint problems, for instance, a player may in first, second...twenty-first tradings used strategies A, B, C, D. He himself could not make effective evaluation of each strategy for he used them in varying degrees in these tradings,



高抛低吸——斐波那契四度操作法

but systematic trading and mechanical trading can shoot this trouble completely. Therefore, if you want to evaluate your trading strategies rationally and make quicker progress, you have to take systematic trading and mechanical trading as principles.

Fourth. Currently the financial market is developing at a staggering speed. Stock, forex, gold, commodity, index futures, interest rate futures, options, etc, everything new is coming out. So many opportunities! Well, if we just rely on human mind in grasping these opportunities, it is absolutely not enough. The emergence of large—scale funds makes the risk of personal judgment of fund managers pretty high. Take it easy, anyway, because we now have mechanical trading and systematic trading which has become an irrevocable trend of this age. Furthermore, derivatives such as options can not live without systematic trading and mechanical trading for it involves usage of large amount of mathematic and physical models which are simply beyond the reach of human strength.

Chinese people believe that human mind is superior to computer. Well, this is not wrong, but it is not completely right either. The greatness of human mind is its creativity; while its weakness is that it's vulnerable to emotion and past experiences. In modern financial trading, the main function of a trader is not looking at the board and executing deals—these are the responsibilities of the trading system—instead, his main function is to design the trading system and examine the performance of it and make according improvements. This process unifies human creativity and mechanical uniformity. The success of a trader is derived from tow factors: smart idea and discipline. When the trader is executing deals, discipline becomes a problem; when existing trading system makes newcomers give up thinking, creativity becomes dead. If, we let the trader and the trading system do their respective jobs well, what we need to do is soliciting profit from market only!

As the earliest Trading Ideas Provider who advocates mechanical trading and systematic trading in the mainland, we hope that our books will bring real progress to you. Of course, there is no free lunch. Long-term existence does not merely rely on luck. Please make some efforts! Superb skill, perfect mind, excellent eyesight, strong will, rich knowledge—all these are merits that a great trader shall have to command. Finally, please allow us to help you squeeze into the queue of the greatest traders of this century!