Thinking about Bribery

Neuroscience, Moral Cognition and the Psychology of Bribery

Edited by Philip M. Nichols and Diana C. Robertson

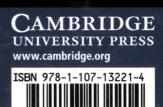


Bribery is perhaps the most visible and most frequently studied form of corruption. Very little research, however, examines the individual decision to offer or accept a bribe, or how understanding that decision can help to effectively control bribery. This book brings together research by scholars from a variety of disciplines studying the mind and morality, who use their research to explain how and why decisions regarding participation in bribery are made. It first examines bribery from the perspective of brain structure, then approaches the decision to engage in bribery from a cognitive perspective. It examines the psychological costs imposed on a person who engages in bribery, and studies societal and organizational norms and their impact on bribery. This is an ideal read for scholars and other interested persons studying business ethics, bribery and corruption, corruption control, and the applications of neuroscience in a business environment.

Philip M. Nichols is the Joseph Kolodny Professor of Social Responsibility in Business and Professor of Legal Studies and Business Ethics at the Wharton School, University of Pennsylvania. He also currently serves as the Co-Chair of the Anti-Corruption Law Interest Group of the American Society of International Law, and as the President of the Academy of Legal Studies in Business.

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To Amy and Tom



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