

Thinking about Bribery

Neuroscience, Moral Cognition
and the Psychology of Bribery

Edited by Philip M. Nichols
and Diana C. Robertson



Bribery is perhaps the most visible and most frequently studied form of corruption. Very little research, however, examines the individual decision to offer or accept a bribe, or how understanding that decision can help to effectively control bribery. This book brings together research by scholars from a variety of disciplines studying the mind and morality, who use their research to explain how and why decisions regarding participation in bribery are made. It first examines bribery from the perspective of brain structure, then approaches the decision to engage in bribery from a cognitive perspective. It examines the psychological costs imposed on a person who engages in bribery, and studies societal and organizational norms and their impact on bribery. This is an ideal read for scholars and other interested persons studying business ethics, bribery and corruption, corruption control, and the applications of neuroscience in a business environment.

Philip M. Nichols is the Joseph Kolodny Professor of Social Responsibility in Business and Professor of Legal Studies and Business Ethics at the Wharton School, University of Pennsylvania. He also currently serves as the Co-Chair of the Anti-Corruption Law Interest Group of the American Society of International Law, and as the President of the Academy of Legal Studies in Business.

Diana C. Robertson is the James T. Riady Professor and Professor of Legal Studies and Business Ethics at the Wharton School, University of Pennsylvania. Her research centres on business ethics and corporate social responsibility, and she has published numerous works in management science and business ethics.

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Nichols and Robertson
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To Amy and Tom

CONTRIBUTORS

GREGORY BERNS is the Distinguished Professor of Neuroeconomics and Professor of Psychology, as well as the Director of the Center for Neuropolicy, at Emory University. His research focuses on the neurobiological basis for individual preferences and how neurobiology places constraints on the decisions people make.

CRISTINA BICCHIERI is the Sascha Jane Patterson Harvie Professor of Social Thought and Comparative Ethics and the Director of the Philosophy, Politics, and Economics program at the University of Pennsylvania. Her research analyzes judgment and decision making from the perspectives of philosophy, game theory, and psychology.

GEORGE I. CHRISTOPOULOS is an Assistant Professor at the Nanyang Business School of Nanyang Technological University, Singapore. His research focuses on all aspects of decision making, studying factors ranging from biology to culture to situational architecture.

JAMES DUNGAN is a PhD candidate at Boston College. His research focuses on social psychology and the cognitive sciences.

DESHANI GANEGODA is a Senior Lecturer at the Australian National University College of Business and Economics. Her research centers on behavioral ethics, organizational justice, negotiation, and workplace deviance.

YING-YI HONG is the Choh-Ming Li Professor of Marketing at the Chinese University of Hong Kong. Her research interests include culture and cognition, self, identity, and intergroup relations.

JOSEPH W. KABLE is the Baird Term Associate Professor of Psychology at the University of Pennsylvania. His research focuses on behavioral neuroscience and decision processes, with a specific interest in the psychological and neural mechanisms of choice behavior.

LISA LAVIERS is an accounting PhD student at Emory University's Goizueta Business School. Her research focuses on various cost tracking systems and how presentations of costs can change investment decisions.

GEORGE LOEWENSTEIN is the Herbert A. Simon University Professor of Economics and Psychology at Carnegie Mellon University. He helped to found the fields of behavioral economics and neuroeconomics, and his current research focuses on the various aspects of information and beliefs.

XIAO-XIAO LIU is an Assistant Professor in the Department of Business Management at Xiamen University. Her research interests include cross-cultural management and ethical decision making.

PHILIP M. NICHOLS is the Joseph S. Kolodny Professor of Social Responsibility in Business at the Wharton School of the University of Pennsylvania; the Co-Chair of the Anti-Corruption Law Interest Group; and the President of the Academy of Legal Studies in Business. His research focuses on corruption, emerging economies, and international trade and investment.

TRISHALA PARTHASARATHI is a graduate student in the Neuroscience Graduate Group at the University of Pennsylvania. She is interested in looking at the behavioral and neural mechanisms of future thinking and its relationship with discount rates.

MELANIE PINCUS is a graduate student at Emory University. She is currently studying the neural mechanisms involved in belief updating, specifically how and why people differ in the flexibility or rigidity of their belief systems.

ROBERT A. PRENTICE is the Ed and Molly Smith Professor of Business Law at McCombs School of Business at the University of Texas and the founding chair of the Department of Business, Government, and Society. His research focuses on accounting regulation and liability, business ethics, business law, and securities law.

MICHAEL J. PRIETULA is a Professor of Information Systems and Operations Management at the Goizueta Business School and a senior faculty member in Emory's Center for Neuropolicy. His research specializations include computational modeling of individuals and groups and the neurobiological foundations of belief, choice, and economic disparity.

DIANA C. ROBERTSON is the James T. Riady Professor of Legal Studies and Business Ethics at the Wharton School at the University of Pennsylvania. Her research centers on corporate social responsibility, ethical decision making, and business ethics and neuroscience.

SUNITA SAH is an Assistant Professor of Management and Organizations and Balen Sesquicentennial Faculty Research Fellow at Cornell University's Johnson Graduate School of Management. Her research includes institutional corruption, ethical decision making, bias, transparency, and disclosure.

ANDREW SAMUEL is an Associate Professor of Economics at Loyola University. He has conducted numerous laboratory experiments on bribery and corruption using game theoretics.

ADAM WAYTZ is an Associate Professor of Management and Organizations at Northwestern University's Kellogg School of Management. His research focuses on causes and consequences of perceiving mental states in other agents and processes related to social influence, social connection, meaning making, and ethics.

LIANE YOUNG is an Associate Professor of Psychology at Boston College. Her research focuses on moral psychology and neuroscience.

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The editors of this book are listed alphabetically. Each contributed equally.

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