ROUTLEDGE FRONTIERS OF POLITICAL ECONOMY

Financial Cultures and Crisis Dynamics

Edited by Bob Jessop, Brigitte Young, and Christoph Scherrer



Financial Cultures and Crisis Dynamics

Edited by Bob Jessop, Brigitte Young, and Christoph Scherrer



First published 2015 by Routledge

2 Park Square, Milton Park, Abingdon, Oxon OX14 4RN

and by Routledge 711 Third Avenue, New York, NY 10017

Routledge is an imprint of the Taylor & Francis Group, an informa business

 $\ \, \mathbb O$ 2015 selection and editorial matter, Bob Jessop, Brigitte Young, and Christoph Scherrer; individual chapters, the contributors

The right of the editors to be identified as the authors of the editorial matter, and of the authors for their individual chapters, has been asserted in accordance with sections 77 and 78 of the Copyright, Designs and Patents Act 1988.

All rights reserved. No part of this book may be reprinted or reproduced or utilised in any form or by any electronic, mechanical, or other means, now known or hereafter invented, including photocopying and recording, or in any information storage or retrieval system, without permission in writing from the publishers.

Trademark notice: Product or corporate names may be trademarks or registered trademarks, and are used only for identification and explanation without intent to infringe.

British Library Cataloguing in Publication Data
A catalogue record for this book is available from the British Library

Library of Congress Cataloging in Publication Data Financial cultures and crisis dynamics / edited by Bob Jessop, Brigitte Young, Christoph Scherrer.

pages cm.

1. Financial crises. 2. Financial risk management. I. Jessop, Bob.

II. Young, Brigitte, III. Scherrer, Christoph,

HB3722.F557 2014

658.15'5-dc23

2014018107

ISBN: 978-1-138-77604-3 (hbk) ISBN: 978-1-315-77347-6 (ebk)

Typeset in Times New Roman

by Wearset Ltd, Boldon, Tyne and Wear



Financial Cultures and Crisis Dynamics

The recent financial crisis exposed both a naïve faith in mathematical models to manage risk and a crude culture of greed that embraces risk. This book explores cultures of finance in sites such as corporate governance, hedge funds, central banks, the City of London and Wall Street, and small and medium enterprises. It uses different methods to explore these cultures and their interaction with different financial orders to improve our understanding of financial crisis dynamics.

The introduction identifies types of cultural turn in studies of finance. Part I outlines relevant research methods, including comparison of national cultures viewed as independent variables, cultural political economy, and critical discourse and narrative policy analysis. Part II examines different institutional cultures of finance and the cult of entrepreneurship. Part III offers historical, comparative, and contemporary analyses of financial regimes and their significance for crisis dynamics. Part IV explores organizational cultures, modes of calculation, and financial practices and how they shape economic performance and guide crisis management. Part V considers crisis construals and responses in the European Union and China.

This book's great strength is its multi-faceted approach to cultures of finance. Contributors deploy the cultural turn creatively to enhance comparative and historical analysis of financial regimes, institutions, organizations, and practices as well as their roles in crisis generation, construal, and management. Developing different paradigms and methods and elaborating diverse case studies, the authors illustrate not only how and why 'culture matters' but also how its significance is shaped by different financial regimes and contexts.

Bob Jessop is Distinguished Professor of Sociology and Co-Director of the Cultural Political Economy Research Centre, Lancaster University, UK.

Brigitte Young is Professor for International Political Economy at the Institute of Political Science, University of Münster, Germany.

Christoph Scherrer is Professor of Political Science and Director of the International Center for Development and Decent Work, University of Kassel, Germany.

Routledge frontiers of political economy

- 1 Equilibrium Versus
 Understanding
 Towards the rehumanization of
 economics within social theory
 Mark Addleson
- 2 Evolution, Order and Complexity Edited by Elias L. Khalil and Kenneth E. Boulding
- 3 Interactions in Political Economy Malvern after ten years Edited by Steven Pressman
- 4 The End of Economics Michael Perelman
- 5 Probability in Economics Omar F. Hamouda and Robin Rowley
- 6 Capital Controversy, Post
 Keynesian Economics and the
 History of Economics
 Essays in honour of
 Geoff Harcourt, volume one
 Edited by Philip Arestis,
 Gabriel Palma and
 Malcolm Sawyer

- 7 Markets, Unemployment and Economic Policy
 Essays in honour of
 Geoff Harcourt, volume two
 Edited by Philip Arestis,
 Gabriel Palma and
 Malcolm Sawyer
- 8 Social Economy
 The logic of capitalist
 development
 Clark Everling
- 9 New Keynesian Economics/Post Keynesian Alternatives Edited by Roy J. Rotheim
- 10 The Representative Agent in Macroeconomics James E. Hartley
- 11 Borderlands of Economics
 Essays in honour of
 Daniel R. Fusfeld
 Edited by Nahid Aslanbeigui and
 Young Back Choi
- 12 Value, Distribution and Capital
 Essays in honour of Pierangelo
 Garegnani
 Edited by Gary Mongiovi and
 Fabio Petri

- 13 The Economics of Science
 Methodology and epistemology as
 if economics really mattered
 James R. Wible
- 14 Competitiveness, Localised Learning and Regional Development

Specialisation and prosperity in small open economies Peter Maskell, Heikki Eskelinen, Ingjaldur Hannibalsson, Anders Malmberg and Eirik Vatne

- 15 Labour Market Theory A constructive reassessment Ben J. Fine
- 16 Women and European Employment Jill Rubery, Mark Smith, Colette Fagan and Damian Grimshaw
- 17 Explorations in Economic Methodology
 From Lakatos to empirical philosophy of science Roger Backhouse
- 18 Subjectivity in Political Economy

Essays on wanting and choosing *David P. Levine*

- 19 The Political Economy of Middle East Peace
 The impact of competing trade agendas
 Edited by J.W. Wright, Jnr
- 20 The Active Consumer

 Novelty and surprise in consumer choice

 Edited by Marina Bianchi

21 Subjectivism and Economic Analysis

> Essays in memory of Ludwig Lachmann Edited by Roger Koppl and Gary Mongiovi

22 Themes in Post-Keynesian Economics

Essays in honour of Geoff Harcourt, volume three Edited by Claudio Sardoni and Peter Kriesler

23 The Dynamics of Technological Knowledge Cristiano Antonelli

Cristiano Amonetti

- 24 The Political Economy of Diet, Health and Food Policy Ben J. Fine
- 25 The End of Finance
 Capital market inflation, financial derivatives and pension fund capitalism

 Jan Toporowski
- 26 Political Economy and the New Capitalism
 Edited by Jan Toporowski
- 27 Growth Theory
 A philosophical perspective
 Patricia Northover
- 28 The Political Economy of the Small Firm
 Charles Dannreuther and
 Lew Perren
- 29 Hahn and Economic
 Methodology
 Edited by Thomas Boylan and
 Paschal F. O'Gorman

- 30 Gender, Growth and Trade
 The miracle economies of the
 postwar years
 David Kucera
- 31 Normative Political Economy
 Subjective freedom, the market
 and the state
 David Levine
- 32 Economist with a Public Purpose

Essays in honour of John Kenneth Galbraith Edited by Michael Keaney

- 33 Involuntary Unemployment
 The elusive quest for a theory
 Michel De Vroey
- 34 The Fundamental Institutions of Capitalism Ernesto Screpanti
- 35 Transcending Transaction
 The search for self-generating
 markets
 Alan Shipman
- 36 Power in Business and the State
 An historical analysis of its
 concentration
 Frank Bealey
- 37 Editing Economics
 Essays in honour of Mark Perlman
 Hank Lim, Ungsuh K. Park and
 Geoff Harcourt
- 38 Money, Macroeconomics and Keynes Essays in honour of Victoria Chick, volume I Philip Arestis, Meghnad Desai

and Sheila Dow

39 Methodology, Microeconomics and Keynes

Essays in honour of Victoria Chick, volume II Philip Arestis, Meghnad Desai and Sheila Dow

- 40 Market Drive and Governance Reexamining the rules for economic and commercial contest Ralf Boscheck
- 41 The Value of Marx
 Political economy for
 contemporary capitalism
 Alfredo Saad-Filho
- 42 Issues in Positive Political Economy S. Mansoob Murshed
- 43 The Enigma of Globalisation
 A journey to a new stage of
 capitalism
 Robert Went
- **44 The Market** Equilibrium, stability, mythology *S.N. Afriat*
- 45 The Political Economy of Rule Evasion and Policy Reform Jim Leitzel
- **46** Unpaid Work and the Economy Edited by Antonella Picchio
- 47 **Distributional Justice**Theory and measurement *Hilde Bojer*
- 48 Cognitive Developments in Economics

 Edited by Salvatore Rizzello

49 Social Foundations of Markets, Money and Credit Costas Lapavitsas

50 Rethinking Capitalist Development Essays on the economics of Josef Steindl Edited by Tracy Mott and

Nina Shapiro

51 An Evolutionary Approach to Social Welfare Christian Sartorius

52 Kalecki's Economics Today Edited by Zdzislaw L. Sadowski and Adam Szeworski

53 Fiscal Policy from Reagan to Blair The left veers right Ravi K. Roy and Arthur T. Denzau

54 The Cognitive Mechanics of Economic Development and Institutional Change Bertin Martens

55 Individualism and the Social Order
The social element in liberal thought
Charles R. McCann Jnr.

56 Affirmative Action in the United States and India
A comparative perspective Thomas E. Weisskopf

57 Global Political Economy and the Wealth of Nations
Performance, institutions, problems and policies
Edited by Phillip Anthony O'Hara

58 Structural Economics Thijs ten Raa

59 Macroeconomic Theory and Economic Policy
Essays in honour of Jean-Paul Fitoussi
Edited by K. Vela Velupillai

The "end of work" and employment alternatives in post-industrial societies

Shaun Wilson

61 The Political Economy of Global Sporting Organisations

John Forster and Nigel Pope

62 The Flawed Foundations of General Equilibrium Theory Critical essays on economic theory Frank Ackerman and Alejandro Nadal

63 Uncertainty in Economic Theory
Essays in honour of
David Schmeidler's 65th birthday
Edited by Itzhak Gilboa

64 The New Institutional
Economics of Corruption
Edited by Johann Graf Lambsdorff,
Markus Taube and
Matthias Schramm

65 The Price Index and its Extension A chapter in economic measurement S.N. Afriat

66 Reduction, Rationality and Game Theory in Marxian Economics Bruce Philp

- 67 Culture and Politics in Economic Development Volker Bornschier
- 68 Modern Applications of Austrian Thought Edited by Jürgen G. Backhaus
- 69 Ordinary Choices
 Individuals, incommensurability,
 and democracy
 Robert Urquhart
- 70 Labour Theory of Value Peter C. Dooley
- 71 Capitalism
 Victor D. Lippit
- 72 Macroeconomic Foundations of Macroeconomics Alvaro Cencini
- 73 Marx for the 21st Century Edited by Hiroshi Uchida
- 74 Growth and Development in the Global Political Economy
 Social structures of accumulation and modes of regulation
 Phillip Anthony O'Hara
- 75 The New Economy and Macroeconomic Stability A neo-modern perspective drawing on the complexity approach and Keynesian economics Teodoro Dario Togati
- 76 The Future of Social Security
 Policy
 Women, work and a citizens basic income
 Ailsa McKay

- 77 Clinton and Blair
 The political economy of the third way
 Flavio Romano
- 78 Marxian Reproduction Schema Money and aggregate demand in a capitalist economy A.B. Trigg
- 79 The Core Theory in Economics Problems and solutions Lester G. Telser
- 80 Economics, Ethics and the Market Introduction and applications Johan J. Graafland
- 81 Social Costs and Public Action in Modern Capitalism
 Essays inspired by Karl William Kapp's theory of social costs
 Edited by Wolfram Elsner,
 Pietro Frigato and
 Paolo Ramazzotti
- 82 Globalization and the Myths of Free Trade
 History, theory and empirical evidence
 Edited by Anwar Shaikh
- 83 Equilibrium in Economics Scope and limits Edited by Valeria Mosini
- 84 Globalization
 State of the art and perspectives
 Edited by Stefan A. Schirm
- 85 Neoliberalism
 National and regional experiments
 with global ideas
 Edited by Ravi K. Roy,
 Arthur T. Denzau and
 Thomas D. Willett

- 86 Post-Keynesian
 Macroeconomics Economics
 Essays in honour of Ingrid Rima
 Edited by Mathew Forstater,
 Gary Mongiovi and
 Steven Pressman
- 87 Consumer Capitalism

 Anastasios S. Korkotsides
- 88 Remapping Gender in the New Global Order

 Edited Marjorie Griffin Cohen and Janine Brodie
- 89 Hayek and Natural Law Erik Angner
- 90 Race and Economic
 Opportunity in the Twenty-First
 Century
 Edited by Marlene Kim
- 91 Renaissance in Behavioural
 Economics
 Harvey Leibenstein's impact on contemporary economic analysis
 Edited by Roger Frantz
- 92 Human Ecology Economics
 A new framework for global sustainability
 Edited by Roy E. Allen
- 93 Imagining Economics Otherwise Encounters with identity/difference Nitasha Kaul
- 94 Reigniting the Labor Movement Restoring means to ends in a democratic labor movement Gerald Friedman
- 95 The Spatial Model of Politics Norman Schofield

- 96 The Economics of American Judaism Carmel Ullman Chiswick
- 97 Critical Political Economy Christian Arnsperger
- 98 Culture and Economic
 Explanation
 Economics in the US and Japan
 Donald W. Katzner
- 99 Feminism, Economics and Utopia
 Time travelling through paradigms
 Karin Schönpflug
- 100 Risk in International Finance Vikash Yadav
- 101 Economic Policy and
 Performance in Industrial
 Democracies
 Party governments, central banks
 and the fiscal-monetary policy mix
 Takayuki Sakamoto
- 102 Advances on Income Inequality and Concentration Measures Edited by Gianni Betti and Achille Lemmi
- 103 Economic Representations
 Academic and everyday
 Edited by David F. Ruccio
- 104 Mathematical Economics and the Dynamics of Capitalism Goodwin's legacy continued Edited by Peter Flaschel and Michael Landesmann
- 105 The Keynesian Multiplier Edited by Claude Gnos and Louis-Philippe Rochon

- 106 Money, Enterprise and Income Distribution

 Towards a macroeconomic theory of capitalism

 John Smithin
- 107 Fiscal Decentralization and Local Public Finance in Japan Nobuki Mochida
- 108 The 'Uncertain' Foundations of Post-Keynesian Economics Essays in exploration Stephen P. Dunn
- 109 Karl Marx's Grundrisse
 Foundations of the critique of
 political economy 150 years later
 Edited by Marcello Musto
- 110 Economics and the Price Index S.N. Afriat and Carlo Milana
- 111 Sublime Economy
 On the intersection of art and economics
 Edited by Jack Amariglio,
 Joseph W. Childers and
 Stephen E. Cullenberg
- 112 Popper, Hayek and the Open Society Calvin Hayes
- 113 The Political Economy of Work David Spencer
- 114 Institutional Economics Bernard Chavance
- 115 Religion, Economics and
 Demography
 The effects of religion on
 education, work, and the family
 Evelyn L. Lehrer

- 116 Economics, Rational Choice and Normative Philosophy Edited by Thomas A. Boylan and Ruvin Gekker
- 117 Economics Versus Human Rights Manuel Couret Branco
- 118 Hayek Versus Marx and Today's Challenges Eric Aarons
- 119 Work Time Regulation as Sustainable Full Employment Policy Robert LaJeunesse
- 120 Equilibrium, Welfare and Uncertainty

 Mukul Majumdar
- 121 Capitalism, Institutions and Economic Development Michael Heller
- 122 Economic Pluralism Robert Garnett, Erik Olsen and Martha Starr
- 123 Dialectics of Class Struggle in the Global Economy Clark Everling
- 124 Political Economy and Globalization
 Richard Westra
- 125 Full-Spectrum Economics
 Toward an inclusive and
 emancipatory social science
 Christian Arnsperger

126 Computable, Constructive and Behavioural Economic

Dynamics

Essays in honour of

Essays in honour of Kumaraswamy (Vela) Velupillai *Stefano Zambelli*

127 Monetary Macrodynamics
Toichiro Asada, Carl Chiarella,
Peter Flaschel and
Reiner Franke

128 Rationality and Explanation in Economics

Maurice Lagueux

129 The Market, Happiness, and Solidarity

A Christian perspective Johan J. Graafland

130 Economic Complexity and Equilibrium Illusion

Essays on market instability and macro vitality Ping Chen

131 Economic Theory and Social Change

Problems and revisions Hasse Ekstedt and Angelo Fusari

132 The Practices of Happiness
Political economy, religion and
wellbeing
Edited by John Atherton,
Elaine Graham and
Ian Steedman

133 The Measurement of Individual Well-Being and Group Inequalities

Essays in memory of Z.M. Berrebi Edited by Joseph Deutsch and Jacques Silber

134 Wage Policy, Income
Distribution, and Democratic
Theory
Oren M. Levin-Waldman

135 The Political Economy of Bureaucracy Steven O. Richardson

136 The Moral Rhetoric of Political Economy
Justice and modern economic thought
Paul Turpin

137 Macroeconomic Regimes in Western Industrial Countries Hansjörg Herr and Milka Kazandziska

138 Business Ethics and the Austrian Tradition in Economics Hardy Bouillon

139 Inequality and Power
The economics of class
Eric A. Schutz

140 Capital as a Social Kind
Definitions and transformations in
the critique of political economy
Howard Engelskirchen

141 Happiness, Ethics and Economics

Johannes Hirata

142 Capital, Exploitation and Economic Crisis

John Weeks

143 The Global Economic Crisis

New perspectives on the critique
of economic theory and policy

Edited by Emiliano Brancaccio
and Giuseppe Fontana

144 Economics and Diversity Carlo D'Ippoliti

145 Political Economy of Human Rights

Rights, realities and realization Bas de Gaay Fortman

146 Robinson Crusoe's Economic Man

A construction and deconstruction

Edited by Ulla Grapard and Gillian Hewitson

147 Freedom and Happiness in Economic Thought and Philosophy

From clash to reconciliation Edited by Ragip Ege and Herrade Igersheim

148 Political Economy After Economics

David Laibman

149 Reconstructing Keynesian Macroeconomics, Volume 1 Partial perspectives Carl Chiarella, Peter Flaschel and Willi Semmler

150 Institutional Economics and National Competitiveness Edited by Young Back Choi

151 Capitalist Diversity and Diversity within Capitalism Edited by Geoffrey T. Wood and Christel Lane

152 The Consumer, Credit and Neoliberalism

Governing the modern economy Christopher Payne

153 Order and Control in American Socio-Economic Thought

U.S. social scientists and progressive-era reform *Charles McCann*

154 The Irreconcilable Inconsistencies of Neoclassical Macroeconomics A false paradigm

John Weeks

155 The Political Economy of Putin's Russia Pekka Sutela

156 Facts, Values and Objectivity in Economics José Castro Caldas and Vitor Neves

157 Economic Growth and the High Wage Economy Choices, constraints and opportunities in the market economy Morris Altman

Institutional analyses of the present crises Edited by Wolfram Elsner, Pietro Frigato and Paolo Ramazzotti

159 Economics, Sustainability and Democracy Economics in the era of climate change Christopher Nobbs

160 Organizations, Individualism and Economic Theory Maria Brouwer

161 Economic Models for Policy Making

Principles and designs revisited S.I. Cohen

162 Reconstructing Keynesian Macroeconomics, Volume 2 Integrated approaches Carl Chiarella, Peter Flaschel and Willi Semmler

163 Architectures of Economic Subjectivity

The philosophical foundations of the subject in the history of economic thought Sonya Marie Scott

164 Support-Bargaining, Economics and Society

A social species Patrick Spread

165 Inherited Wealth, Justice and Equality

Edited by Guido Erreygers and John Cunliffe

166 The Charismatic Principle in Social Life

Edited by Luigino Bruni and Barbara Sena

167 Ownership Economics

On the foundations of interest, money, markets, business cycles and economic development Gunnar Heinsohn and Otto Steiger; translated and edited with comments and additions by Frank Decker

168 Urban and Regional Development Trajectories in Contemporary Capitalism Edited by Flavia Martinelli, Frank Moulaert and Andreas Novy

169 Social Fairness and Economics Economic essays in the spirit of Duncan Foley Edited by Lance Taylor, Armon Rezai and Thomas Michl

170 Financial Crisis, Labour Markets and Institutions Edited by Sebastiano Fadda and Pasquale Tridico

171 Marx and Living Labour Laurent Baronian

172 A Political Economy of Contemporary Capitalism and its Crisis Demystifying finance Dimitris P. Sotiropoulos, John G. Milios and Spyros Lapatsioras

173 Against Utility-Based Economics On a life-based approach Anastasios Korkotsides

174 Economic Indeterminacy The dance of the meta-axioms Yanis Varoufakis

175 Freedom, Responsibility and Economics of the Person Jérôme Ballet, Damien Bazin, Jean-Luc Dubois and François-Régis Mahieu

176 Reality and Accounting Ontological explorations in the economic and social sciences Richard Mattessich

177 Profitability and the Great Recession

The role of accumulation trends in the financial crisis Ascension Mejorado and Manuel Roman

- 178 Institutions and Development
 After the Financial Crisis
 Edited by Sebastiano Fadda and
 Pasquale Tridico
- 179 The Political Economy of Gunnar Myrdal A reassessment in the post-2008 world Örjan Appelqvist
- 180 Gender Perspectives and Gender Impacts of the Global Economic Crisis Edited by Rania Antonopoulos
- 181 Hegel, Institutions, and
 Economics
 Performing the social
 Carsten Herrmann-Pillath and
 Ivan A. Boldyrev
- 182 Producer Cooperatives as a New Mode of Production Bruno Jossa
- 183 Economic Policy and the Financial Crisis Edited by Łukasz Mamica and Pasquale Tridico

- 184 Information Technology and Socialist Construction
 The end of capital and the transition to socialism

 Daniel E. Saros
- 185 Beyond Mainstream
 Explanations of the Financial
 Crisis
 Parasitic finance capital
 Ismael Hossein-zadeh
- 186 Greek Capitalism in Crisis Marxist analyses Stavros Mavroudeas
- 187 Of Synthetic Finance
 Three essays of speculative
 materialism
 Benjamin Lozano
- 188 The Political Economy and Media Coverage of the European Economic Crisis The case of Ireland Julien Mercille
- 189 Financial Cultures and Crisis

 Dynamics

 Edited by Bob Jessop, Brigitte

 Young, and Christoph Scherrer

Figures

2.1	Theoretical framework financial market	47
5.1	Signified and signifier	109
10.1	Origins of investments in hedge funds	193
13.1	Summary of approaches	257
13.2	Excerpt of Weber's cognitive map	259

Tables

1.1	Cultural turns and financial relations	6
1.1	Constructivist Charybdis and structuralist Scylla	29
2.1	Stock market capitalization, 1989-1999	51
2.2	Stock market capitalization, 2000-2009	52
2.3	Financial architecture, 1989–1999	53
2.4	Financial architecture, 2000–2009	54
2.5	Growth of stock market	55
3.1	The four modes of selectivity and their effects	68
8.1	Complementarities of Liberal Market Economies (LME) and	
	Coordinated Market Economies (CME) according to Hall and	
	Soskice	165
12.1	The production of 'hope'/'strength': three overlapping stages	
	in the production of 'BRIC' knowledge	231
12.2	Major BRIC knowledge products constructed by Goldman	
	Sachs team	234
12.3	Net inflows of portfolio equity to the BRIC economies	
	2002–2008 (USD billion)	236
12.4	The central-local government's share of the stimulus package	
	and sources of finance in China 2008–2010	239
	Power distance and public policy-making	261
13.2	Weber's economic thought	264
13.3	Trichet's economic thought	265
13.4	Weber's view on the division of power and central bank	
	independence	266
13.5	The first term of the contract	
	independence	267
	Weber's view on legitimate power	270
	Trichet's view on legitimate power	272
13.8	Weber's and Trichet's views on regulatory checks and	
	balances	273
14.1	Social basis and properties of currency forms	282
15.1		
	adoption and exit	308