

**Global Knowledge  
Production in the  
Social Sciences  
Made in Circulation**

EDITED BY  
**Wiebke Keim, Ercüment Çelik,  
Christian Ersche and  
Veronika Wöhrer**

**GLOBAL CONNECTIONS**

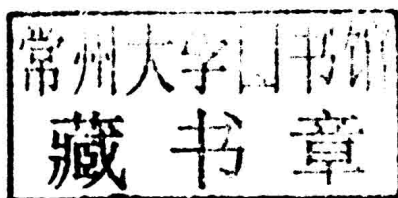
# Global Knowledge Production in the Social Sciences

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*Edited by*

WIEBKE KEIM, ERCÜMENTİÇELİK,  
CHRISTIAN ERSCHÉ AND VERONIKA WOHRER

*University of Freiburg, Germany*



ASHGATE

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Published by  
Ashgate Publishing Limited  
Wey Court East  
Union Road  
Farnham  
Surrey, GU9 7PT  
England

Ashgate Publishing Company  
110 Cherry Street  
Suite 3-1  
Burlington, VT 05401-3818  
USA

[www.ashgate.com](http://www.ashgate.com)

### **British Library Cataloguing in Publication Data**

A catalogue record for this book is available from the British Library

### **The Library of Congress has cataloged the printed edition as follows:**

Global knowledge production in the social sciences / made in circulation [edited] by  
Wiebke Keim, Ercüment Çelik, Christian Ersche and Veronika Wöhrer.

pages cm. – (Global connections)

Includes bibliographical references and index.

ISBN 978-1-4724-2617-8 (hardback) – ISBN 978-1-4724-2618-5 (ebook) –

ISBN 978-1-4724-2619-2 (epub) 1. Social sciences—Research—Cross-cultural studies.  
2. Social sciences—Study and teaching (Higher)—Cross-cultural studies. 3. Social  
sciences—Cross-cultural studies. I. Keim, Wiebke.

H62.G5274 2014

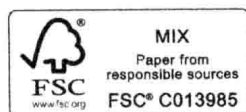
300.72—dc23

2014010734

ISBN 9781472426178 (hbk)

ISBN 9781472426185 (ebk – PDF)

ISBN 9781472426192 (ebk – ePUB)



Printed in the United Kingdom by Henry Ling Limited,  
at the Dorset Press, Dorchester, DT1 1HD

# GLOBAL KNOWLEDGE PRODUCTION IN THE SOCIAL SCIENCES

*This book widens the theoretical and methodological perspective of studies on the global circulation of knowledge, by offering interesting cases and discussing relevant concepts. A truly international contribution to rethinking the entangled processes at work in the production of social sciences in local, national and transnational spaces.*

Fernanda Beigel, CONICET-Universidad Nacional de Cuyo, Argentina

*After the wave of criticism of the Eurocentric and colonial character of hegemonic social sciences during the 1990s and in the early 2000s, more recent studies have tried to offer institutional and epistemic solutions to adequately represent the 'global South' in the social sciences. This volume systematically discusses some of these experiences, presenting new critical responses to the challenge of overcoming parochialism and Eurocentrism. Bringing together a team of brilliant and internationally renowned authors, this book represents an indispensable contribution for those interested in following contemporary reinvention of social sciences.*

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## Notes on Contributors

**Gurminder K. Bhambra** is Professor of Sociology and Director of the Social Theory Centre at the University of Warwick. Her research interests are primarily in the area of historical sociology and contemporary social theory and she is also interested in the intersection of the social sciences with recent work in postcolonial studies. She is author of *Rethinking Modernity: Postcolonialism and the Sociological Imagination* (2007) which won the Philip Abrams Memorial Prize for best first book in sociology in 2008. She has co-edited three collections: *Silencing Human Rights* (with Robbie Shilliam, Palgrave, 2009); *1968 in Retrospect* (with Ipek Demir, Palgrave, 2009); and *African Athena* (with Daniel Orrells and Tessa Roynon, Oxford University Press, 2011). Her book *Connected Sociologies* is forthcoming with Bloomsbury Academic.

**Ercüment Çelik** is a postdoctoral researcher and lecturer at the Institute of Sociology and a faculty member of the Global Studies MA Programme at the University of Freiburg, Germany. His areas of research and teaching are, among others, Southern sociology, the sociology of work, labour movements, social movements and organizing informal workers. His doctoral dissertation, *Street Traders: A Bridge between Trade Unions and Social Movements in Contemporary South Africa*, was published by Nomos in 2010, for which he received the Young Social Scientist Award of the Turkish Social Sciences Association in 2011. He is an active member of the International Sociological Association and the RC44, its research committee on labour movements. He is also on the editorial board of *Transcience, a Journal of Global Studies*.

**Raewyn Connell** holds a university chair at the University of Sydney in Australia. She is a Fellow of the Academy of Social Sciences in Australia, a recipient of the American Sociological Association's award for distinguished contribution to the study of sex and gender, and of the Australian Sociological Association's award for distinguished service to sociology in Australia. Among her books, which have been translated into 13 languages, are *Masculinities* (1995), *Southern Theory* (2007) and *Gender: In World Perspective* (2009). She has taught at universities in Australia and the US and, more briefly, in Canada and Germany. Her research interests include gender relations and social change, neoliberalism and global power, the sociology of education and the sociology of knowledge. Raewyn has worked in policy fields such as social justice in education, gender equity and the prevention of gendered violence, and has been active in the labour movement and the peace movement.

**Nour Dados** is Senior Research Associate on a project with Professor Raewyn Connell about the restructuring of social life under market regimes in the global South. She is also pursuing her own research into the social, political and economic conditions that have shaped Australia's refugee policy in the last 20 years. Her research interests are space, embodiment, cities, dispossession, power and refugees.

**Sumangala Damodaran** is an economist and a musician, working at the Ambedkar University, Delhi and associated with the School of Development Studies and the School of Culture and Creative Expressions. She is a performer and a composer who has had training in Carnatic and Hindustani music for many years and has also trained in the bel canto style of opera for voice. For some years now, she has been involved in research and documentation of a forgotten musical tradition, that of the Indian People's Theatre Association from the 1940s and 1950s, and this work will soon be published as a book. She has also performed from the documented repertoire extensively in different parts of the country and abroad and has released a selection of the songs from the research into an album titled *Songs of Protest*. She also recently completed 'Insurrections', a poetry–music collaborative project between Indian and South African poets and musicians, which was released as an audio CD in January 2013. Her most recent project is a historical and musical exploration of the minor-note-based melodies resembling the Raga Bhairavi that can be heard across diverse cultures from India to North Africa and Spain.

**Eduardo Devés-Valdés** is Professor at the University of Santiago, Chile. He is in charge of the postdoctoral programme of the Instituto de Estudios Avanzados of the Universidad de Santiago de Chile. He has specialized in eidetic studies and his research focus is on Latin American/peripheral thinking and intellectual networks. He is the founder of Corredor de las Ideas and Internacional del Conocimiento. Among his numerous publications are: *El pensamiento latinoamericano en el siglo XX entre la modernización y la identidad* (in three volumes, 2000–2004); *El pensamiento africano sudsahariano en sus conexiones y paralelos con el latinoamericano y el asiático* (2008); and *Pensamiento periférico Asia – África – América Latina – Eurasia y más: Una tesis interpretativa global* (2012).

**Christian Ersche** is a sociologist at the University of Freiburg and doctoral researcher in the project 'Universality and Acceptance Potential of Social Science Knowledge'. His research interests are globalization, development and South–South relations. He completed his studies in 2009 with an MA thesis on economic and developmental relations between Africa and China.

**Nicolas Guilhot** is Senior Researcher at the CNRS (Centre National de la Recherche Scientifique) and Deputy Director of the CIRHUS centre at New York University. His publications include *The Invention of International Relations Theory: Realism, the Rockefeller Foundation, and the 1954 Conference on*

*Theory* (Columbia University Press, 2011), and *The Democracy Makers: Human Rights and the Politics of Global Order* (Columbia University Press, 2005), as well as numerous articles in *Actes de la recherche en sciences sociales*, *Minerva*, *International Political Sociology*, *Constellations*, *Journal of the History of the Behavioral Sciences*, *International History Journal*, and other journals.

**Mary E. John** is currently Senior Fellow at the Centre for Women's Development Studies (CWDS) in New Delhi, India, of which she was Director between 2006 and 2012. Before that she was Associate Professor and Deputy Director of the Women's Studies Programme at the Jawaharlal Nehru University, New Delhi from 2001 to 2006. She has written widely in the fields of feminist politics and women's studies. An early work was *Discrepant Dislocations: Feminism, Theory and Postcolonial Histories*, and a co-edited volume, *A Question of Silence? The Sexual Economies of Modern India*. More recently she has edited the reader *Women's Studies in India*, co-authored the study *Planning Families, Planning Gender*, and guest-edited a journal issue on 'Democratizing Knowledge and Higher Education'. She is currently working on a book on feminism.

**Wiebke Keim** completed her PhD in sociology at the Universities of Freiburg in Germany and Paris IV-Sorbonne in France. Her thesis was published under the title *Vermessene Disziplin. Zum konterhegemonialen Potential afrikanischer und lateinamerikanischer Soziologien* (2008) and she co-authored *Gauging and engaging deviance, 1600–2000* (2014, with Ari Sitas, Sumangala Damodaran, Nicos Trimikliniotis, Faisal Garba). She was employed as a coordinator of an internationally comparative empirical research project on 'Household Strategies under Conditions of Precarious Prosperity in Four Countries: Chile, Costa Rica, Spain and Switzerland' at the University of Fribourg, Switzerland. She has been leading the research project 'Universality and Acceptance Potential of Social Science Knowledge – On the Circulation of Knowledge between Europe and the Global South' at the University of Freiburg in Germany. Wiebke Keim joined the research unit SAGE (Sociétés, Acteurs, Gouvernement en Europe) at Strasbourg in France as a CNRS-researcher in 2013. Her focus areas are the history and epistemology of the social sciences, the sociology of science and knowledge, and social inequality and precariousness.

**Boike Rehbein** is Professor of Society and Transformation in Asia and Africa at Humboldt-Universität, Berlin. He was formerly coordinator of the Global Studies programme at the University of Freiburg. His research interests are sociological theory, globalization, social structure and mainland Southeast Asia. Selected publications are *Globalization and Inequality in Emerging Societies* (2011) and *Kaleidoscopic Dialectic. Critical Theory after the Rise of the Global South* (2013).

**Leandro Rodríguez Medina** is Associate Professor in the Department of International Relations and Political Science at Universidad de las Americas Puebla,



Mexico and Affiliated Researcher at the Department of Sociology, University of Cambridge, UK. He is a member of the governing council of the Society for Social Studies of Science (4S) and of the National System of Researchers (Level 1) at the National Council for Scientific and Technological Research (CONACYT, Mexico). His research interests are the international circulation of ideas and knowledge; science and technology studies; science and technology public policies; and higher education in Latin America. Selected publications include 'Local Chairs vs. International Networks: The Beginning of the Scholarly Career in a Peripheral Academic Field' (*International Journal of Politics, Culture and Society*, 2013), *Material Hermeneutics in Political Science. Objects and Instruments: A New Approach to Social Sciences* (Mellen Press, 2013) and *Centers and Peripheries in Knowledge Production* (Routledge, 2014). He is currently an international research fellow at the 'Universality and Acceptance Potential of Social Science Knowledge' project at the University of Freiburg.

**Martin Savransky** is Whitehead Doctoral Researcher at the Centre for the Study of Invention and Social Process (CSISP), Department of Sociology, Goldsmiths, University of London. In 2012 he was an international research fellow at the 'Universality and Acceptance Potential of Social Science Knowledge' project at the University of Freiburg. His doctoral project, titled 'The Adventure of Relevance: Knowledge, Invention, Cosmopolitics', brings insights from philosophy, science studies and social theory together with the aim of interrogating the ethics and politics of knowledge production in the contemporary social sciences. Selected publications include, 'Worlds in the Making: Social Science and the Ontopolitics of Knowledge' in *Postcolonial Studies*, and 'Of Recalcitrant Subjects' in *Culture, Theory and Critique*.

**Ari Sitas** is Senior Professor at the Department of Sociology at the University of Cape Town in South Africa. He was President of the South African Sociological Association, Vice-President of the International Sociological Association and Executive Member of the African Sociological Association. Among his books are *Theoretical Parables*, *The Ethic of Reconciliation* and *The Mandela Decade, 1990–2000: Labour, Culture and Society in Post-Apartheid South Africa*.

**Teresa Valdés** is currently a consultant for several international organizations (OAS, UNDP, UNWOMEN, UNFPA, IADB, World Bank, JICA) and Chilean ministries and she coordinates the Observatory on Gender and Equality. She was a senior researcher for the Center for the Study and Development of Women (CEDEM) in Santiago, Chile (2006–2012) and for 25 years was a researcher and professor at the Latin American Faculty for Social Sciences (FLACSO) in Chile, where she also has been Deputy Director (1996–2001) as well as the founder and coordinator of the Gender Studies Area (1993–2006). She was Tinker Larocque Visiting Professor at Columbia University, New York in 1986 and a visiting professor at Stanford University's programme in Santiago (1995–2007). She was

a member of the executive committee of the Latin American Studies Association (LASA) and of the editorial committee of the *Latin American Research Review*. Author, co-author and editor of many books and articles, she received in 2003 the Elena Caffarena Award given by the government of Chile in the category 'Woman Researcher in Science and Education'.

**Edward Webster** is Professor Emeritus at the Society, Work and Development Institute (SWOP) at the University of the Witwatersrand, Johannesburg. He was the Director of this institute for 24 years, and former President of South African Sociological Association as well as of the RC44 of the International Sociological Association. He is an internationally recognized sociologist, and is the author of six books and over one hundred academic articles as well as numerous research reports. His most recent book is *Grounding Globalization: Labor in the Age of Insecurity* (2008). He and his co-authors were awarded the prestigious American Sociological Association Award for the best scholarly monograph published on labour in 2008. He is on the International Advisory Board of the *Economic and Labour Relations Review*, *Labour, Capital and Society*, *Work, Employment and Society*, *Social Forces* and the *Labour Studies Journal*. He recently launched a new online, open access journal, the *Global Labour Journal*, in collaboration with McMaster University in Canada.

**Veronika Wöhrer** is a postdoctoral researcher in the Department of Sociology at the University of Freiburg in Germany and working on the project 'Universality and Acceptance Potential of Social Science Knowledge'. She was Senior Researcher and Scientific Project Leader at the Science Communications Research Institute in Vienna and a researcher at the Department of Science and Technology Studies at the University of Vienna. She teaches sociology and gender studies at the Universities of Freiburg and Vienna. Her research interests are gender studies, the sociology of science, postcolonial theory and qualitative research methods.

# Preface

Michael Burawoy

By its own doing humanity has become an endangered species – endangered by the commodification of nature and consequential environmental degradation, by the commodification of labour resulting in precariousness for an ever-increasing proportion of the world's population, by the commodification of money expressed in financial crises that have plunged people and nations into debilitating debt, and most recently by the commodification of knowledge that intensifies rather than arrests commodification of nature, labour and money. This wave of marketization, commonly known as neoliberalism, is not the first but the third wave that capitalism has generated, bringing about the broadest disruption of communities across the planet, the deepest penetration into hitherto protected arenas of life, and the greatest polarization of wealth and poverty. Nothing escapes the market.

One peculiarity of third-wave marketization, indeed, is the galloping commodification of the production and dissemination of knowledge that, rather than addressing the mounting problems of human survival, is increasingly turned into a weapon of destruction. As social scientists we are inherently implicated in this, participants in the very process we criticize. This book tries to come to terms with this dilemma: how to be a responsible social scientist in a world that makes this ever more difficult.

For so long knowledge was regarded as a public good accessible to all, produced and disseminated in public institutions for the public interest. Today, the university, bereft of public funds, is drawn into selling its wares to those who can afford to buy them, those with the financial resources to exploit the cheap subsidized research the university provides. This applies to the latest developments in genetically modified crops for agribusiness, drugs for pharmaceutical companies, new techniques of surveillance, economic models for futures markets, and in some places it sells or rents out its own means of production, its own real estate. Commodification applies to the dissemination of knowledge as well as to its production, whether in the form of vocational training, business degrees or ever higher fees for all students. As the university is privatized so it is driven by budgetary concerns, distorting knowledge production and its dissemination, making a mockery of its claim to advance the public interest. Where the university fails to draw in the necessary funds it is replaced by think tanks, centres of research, so-called Mode-2 type knowledge geared to clients, usually states or businesses, on a contractual basis. Knowledge on demand is the shallowest of knowledge that depends on more fundamental knowledge which it displaces.

One of the most perverse consequences of privatization is the rise of instrumental rationality, the global ranking of universities in terms of 'excellence', which serves to guide investment decisions of corporations looking to outsource research or direct wealthy parents to reliable credentialing for their children. Northern universities, especially those whose operative language is English, dominate the rankings, proudly displaying Nobel Prize winners, medal winners, faculty publications and citations in the most prestigious Northern journals, and alumni who occupy the higher reaches of the same global order. This arbitrary ranking of universities generates its own symbolic capital that attracts the best students and researchers from the South, further deepening inequalities.

It is not simply the drawing out of inequalities between North and South, but the drawing out of inequalities within the North, where a small elite monopolizes funding for research opportunities, but especially within the South. Thus within Southern nations, states increasingly concentrate public resources in just one or two prestigious 'national' universities in the hope of concentrating sufficient symbolic capital for entry into the league of 'world-class' universities; that is, universities that will attract private funding, whether for research or learning. This leaves the remainder of the so-called universities starved of public funding, so they become assembly lines for the mass production of students or they simply go bankrupt and disappear. Some universities try to stay alive by creating elite tracks where English is the medium of instruction, class size is smaller, superior faculty do the teaching and students pay much higher fees. Outside the one or two elite universities or the increasing number of satellites of elite Northern universities, faculty members in the global South are poorly paid, have to work at multiple jobs, and have little or no time to devote to research. The lucky ones obtain consultancy work for international agencies or in the burgeoning sector of think tanks that drain off the best academics, further impoverishing universities.

As students, faculty members, universities and nation states all scramble for a place in this order, they also reproduce that order. At the very top the elite universities develop a nonchalant conceit about their high rankings, which change but only slightly over the years, without considering the implications for those lower down in the pecking order, especially in other countries, where universities face very different problems. This is not a case of hegemony, of negotiated domination with concessions or self-conscious consent from the dominated, but a case of *distinction* in which the dominant lay claim to their superiority on the basis of their presumed concentration of talents and abilities. The academic elites know that anyone in the hierarchical global order would give their right arm to be a student, faculty person or visitor at an elite university in the West. And those outside the system are either scrambling to get their foot on the ladder at the lower rungs, or are so driven by material survival that the ranking system becomes totally irrelevant. This is an archetypal case of symbolic domination and misrecognition, legitimating and reproducing a massive unequal distribution of resources.

This book offers a critique of this symbolic domination. It is no accident that the contributors are all from the social sciences and humanities, which are especially

sensitive to the distortions introduced by the hierarchy of the global division of knowledge production. Perhaps, in the natural sciences – though even here we note manifold and differential consequences for humanity's survival – we can say that what is discovered in the North applies to the South and vice versa, but in those disciplines that seek to understand the immediate world around them the domination of Northern journals, languages and frameworks can be debilitating. To publish in an established Northern social science journal, cited by lots of Northern scholars and therefore ranked high on impact factors, means to conform to the paradigms operative in Northern countries; it means addressing problems intelligible in the North. To write about distinctive problems of the South is only permissible if they somehow fit into the schemes of understanding of the North. The Northerners are, for the most part, quite oblivious to the specificity of social problems in the South and they, therefore, see their frameworks as universal; they do not see them as the false universalization of the particular, for example, the universalization of features that define the peculiarities of the US. But this strangeness is amply apparent to the social scientist of the South who sends in an article on, say, HIV-AIDS in South Africa and then has to justify studying South Africa through the lens, for example, of African Renaissance and the repudiation of Western medicine. The more that social sciences of the South are drawn into the orbit of Northern journals, Northern research funds, Northern debates – and Southern powers tend to incentivize such participation – the more they may be drawn away from the issues most relevant to their local or national context.

Discontent with benchmarking research to the North rises with engagement in the local context. Whether they are formulating policy for clients or conversing with publics, such committed scientists require an emerging body of academic knowledge that is relevant to their surroundings. Inasmuch as scientists are driven by Northern paradigms, by having their research benchmarked against publications in Northern journals, so their contributions will be of little use to the practitioners, and the discipline will wither on the vine or, as it is in some countries, it will be just a shrinking appendage of Northern social science. This is all the more so where, as is often the case in the South, public engagement has been the driving force behind the advance of the social sciences. Indeed, the same public engagement may problematize the idea of disciplines that is still so much part of the Northern academic framework. Chapters in this book suggest, indeed, that disciplinary silos are inimical to the development of social science in the South.

Local engagement sensitizes one to the limits of Northern reference points, but so does global circulation. Those who move between the North and the South often find themselves in a contradictory position, seeking to be responsive to issues in their local surroundings while, at the same time, trying to engage the paradigms of the North. They are caught in Sari Hanafi's polarity: publish locally and perish globally or publish globally and perish locally. Many of the authors in this book straddle the divide between North and South, both those whose base is in the South and those whose base is in the North. Not surprisingly, they raise profound challenges to conventional knowledges.



These cosmopolitan locals are, almost by definition, part of an elite in the South, exploiting their connection to the North to advance their academic capital in the South, but at the same time representing the South in the North. A few even find a place of distinction in the North as representatives of Southern Studies, as in Subaltern Studies or Postcolonial Studies, their authenticity dependent on their ongoing connection to the South. Such cosmopolitans have become a powerful voice in semi-peripheral countries, such as Brazil, Argentina, South Africa and India, with established scholarly traditions and accumulated resources. Brazil, for example, has many social science journals and a national committee ranks them, according to their own standards, attempting to circumvent the domination of Northern journals. The South–South collaborations, referred to in this volume, often again among semi-peripheral countries, seek to create an alternative pole in the global production of knowledge, though one that does not ignore Northern knowledge but engages with it in a constructively critical manner. However, countries with authoritarian legacies or where social science is a new field are less likely to be steeped in debates that engage Northern knowledge from an autonomous base. In Russia and China, for example, Northern social science is often uncritically embraced or unreflectively rejected, but more rarely critically assessed or selectively appropriated.

Just as the South is not a homogeneous entity with its enormous inequality of scholarly output between the behemoths of Brazil, India and China and their regional satellites, just as within these countries there are the globally connected cosmopolitan elites and the global disconnected regions, so the North too is not homogeneous. Indeed, with privatization and the defunding of public education polarization also deepens. Just as there is a North in the South so there is a South in the North. In many ways Europe lies in the shadow of the US, and within countries there develop, to a varying degree dependent on the character of the national systems of higher education, new hierarchies of prestige. The South in the North finds its expression in the emergence of critical theory – race theory, queer theory, feminist theory and newfangled modes of public engagement. Here, too, there is questioning of disciplinary divides. This provides the potential for alliances between the dissidents of the global North and the cosmopolitans of the South, again exemplified in this book.

With all this complexity – and it is far more complex than can be rendered here – how then shall we think of social science at a global level? First and foremost, it is a conversation between perspectives that arise in different places at different times, a conversation that recognizes the hollowness of false universalities that generalize particular vantage points. Can one rise above a plethora of particularisms? For there to be a conversation there has to be a common social science language informed by a common set of values and concerns. As regards the latter we can return to the challenges this planet faces, the challenges wrought by a tsunami of marketization aided and abetted by nation states, a tsunami that shows no signs of abating. As regards the former we can still draw on a sociological tradition – from Marx to Habermas, from Durkheim to Parsons, from Weber to Bourdieu,

from Addams to W.E.B. Du Bois, from Wallerstein to Cardoso – that has provided an unabashed critique of utilitarianism and market supremacy as well as of rationalization and state domination. Sociology was born in the nineteenth century against the first wave of marketization. It was born with civil society which stood against market tyranny and state despotism. Notwithstanding the plurality within sociology – manifestations of the plurality of civil societies and the divergent interests they represent – it is nonetheless bound together by a shared commitment to the defence of civil society against the war that has been declared upon it by state and economy. On that basis it has generated broad macro theories of social reproduction and transformation of lasting significance.

Sociology is the core of a broader social science that embraces anthropologists, human geographers and historians. It has to be distinguished from economics that is primarily concerned with the advance of market society and political science that is concerned with the state and political order – Northern disciplines ever more preoccupied with modelling a world ever more remote from reality. There are dissidents, led by such Nobel Prize winners as Joseph Stiglitz, Paul Krugman and Amartya Sen, who become fellow travellers in the social sciences, which becomes a broader multidisciplinary community that valorizes the social as against the economic and the political – the last stand on behalf of the welfare of humanity.

Still, if sociology is, indeed, to be the core of such a project, it has to recover its grandest ambitions. Its greatest challenge is to advance beyond the nation as frame of analysis to a transnational perspective on the defence of civil society itself conceived as embedded in global interconnections. The hope for such a new sociology and more broadly a social science that will address problems on a planetary scale must surely lie with a new generation of multilingual social scientists who knit together local, national and global commitments, respectful of perspectives from different parts of the world, cognizant of the dangers of false universality as well as the very uneven playing field on which we operate, in other words social scientists of the type represented in this book.

# Acknowledgements

The editors would like to express their deepest gratitude to the contributors of this book for their collaboration and mutual criticism. A great debt is also owed to the participants of the international conference on 'Circulating Social Science Knowledge', and the participants of the workshop 'For a Generational Shift in Analyzing Circulating Knowledge' organized by the editors in September 2012 at the University of Freiburg, Germany.

The editors sincerely acknowledge the support of Michael Burawoy, who privileged all involved with the Preface for this book. His enthusiasm has inspired the progress of a younger generation of sociologists, to whom the editors belong.

Many thanks are given to Anika Meckesheimer, Barbara Riedel, Chandni Basu, José Gabriel Jiménez and Bruno Monteiro for their participation in the discussions on the form and content of this book. For excellent logistical and administrative support for this book from start to finish, Maren Eichmeier and José Gabriel Jiménez earn our deepest gratitude. Thanks also to Jane Read, who came aboard just in time to edit the manuscript.

This book was produced by the inspired editorial staff at Ashgate. Special thanks go to Neil Jordan for his encouragement and collaboration throughout the publication process and for presenting this book to a broad, international readership. Thanks also go to the anonymous Ashgate reviewer for the excellent suggestions, most of which the editors tried to incorporate.

This book is a product of the research project 'Universality and the Acceptance Potential of Social Science Knowledge: On the Circulation of Knowledge between Europe and the Global South' at the Institute of Sociology of the University of Freiburg, Germany. The project was funded by the German Federal Ministry of Education and Research (BMBF) within the funding initiative 'Free-space for the Humanities' and within the context of the theme 'Europe Seen from the Outside'.

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