# Key Terms in Language and Culture

Edited by Alessandro Duranti







# Key Terms in Language and Culture

Edited by Alessandro Duranti





Copyright © Blackwell Publishers Ltd 2001

First published 2001

The material included in this book first appeared as a special issue of the *Journal of Linguistic Anthropology* (Volume 9, Numbers 1–2, 1999) published by the American Anthropological Association for the Society of Linguistic Anthropology.

2 4 6 8 10 9 7 5 3 1

Blackwell Publishers Inc. 350 Main Street Malden, Massachusetts 02148 USA

Blackwell Publishers Ltd 108 Cowley Road Oxford OX4 1JF UK

All rights reserved. Except for the quotation of short passages for the purposes of criticism and review, no part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior permission of the publisher.

Except in the United States of America, this book is sold subject to the condition that it shall not, by way of trade or otherwise, be lent, resold, hired out, or otherwise circulated without the publisher's prior consent in any form of binding or cover other than that in which it is published and without a similar condition including this condition being imposed on the subsequent purchaser.

Library of Congress Cataloging-in-Publication Data is available for this book.

ISBN 0-631-22665-6 (hardback); 0-631-22666-4 (paperback)

British Library Cataloguing in Publication Data

A CIP catalogue record for this book is available from the British Library.

Typeset in 10 on 11 pt Palatino by Ace Filmsetting Ltd, Frome, Somerset Printed in Great Britain by T.J. International, Padstow, Cornwall

This book is printed on acid-free paper.

# **CONTRIBUTORS**

Asif Agha Department of Anthropology, University of Pennsylvania, 33rd and Spruce Street, Philadelphia, PA 19104-6398. asifagha@sas.upenn. edu

Laura M. Ahearn Department of Anthropology, University of South Carolina, Columbia, SC 29208. ahearn@sc.edu

Celso Alvarez-Cáccamo Linguística Geral, Faculdade de Filologia, Universidade da Corunha, 15071 A Corunha, Galiza, Spain.

Benjamin Bailey Department of Anthropology, Box 6000, Binghamton University, Binghamton, NY 13902-6000.

bbailey@binghamton.edu

Giorgio Banti Istituto Universitario Orientale di Napoli, Italy. Mailing address: via le del Vignola 73, I-00196 Roma, Italy. g.banti@agora.stm.it

Patricia Baquedano-López Graduate School of Education, University of California, Berkeley, Berkeley, CA 94720-1670. pbl@uclink4.berkeley.edu

John Baugh School of Education, Stanford University, Stanford, CA 94305. jbaugh@leland.stanford.edu

Richard Bauman Folklore Institute, Indiana University, 504 North Fess, Bloomington, IN 47405.

bauman@indiana.edu

William O. Beeman Department of Anthropology, Brown University, Providence, RI 02912.

william\_beeman@brown.edu

Dan Ben-Amos Department of Asian and Middle Eastern Studies, University of Pensylvania, Philadelphia, PA 19104-6305. dbamos@sas.upenn.edu

*Niko Besnier* Department of Anthropology, Victoria University of Wellington, P.O. Box 600, Wellington 6000, New Zealand.

niko.besnier@vuw.ac.nz

Susan D. Blum Department of Anthropology, 314 O'Shaughnessy Hall, University of Notre Dame, Notre Dame, IN 46656.

Susan.Blum.24@nd.edu

*Charles L. Briggs* Department of Ethnic Studies, University of California, San Diego, La Jolla, CA 92093-0522.

clbriggs@weber.ucsd.edu

*Penelope Brown* Max Planck Institute for Psycholinguistics, PB 310, NL 6500 AH Nijmegen, Netherlands.

penelope.brown@mpi.nl

Mary Bucholtz Department of English, Texas A&M University, College Station, TX 77843-4227.

bucholtz@tamu.edu

Aaron V. Cicourel Department of Cognitive Science, 9500 Gilman Drive, Dept. 0515, University of California, San Diego, La Jolla, CA 92093-0515. cicourel@cogsci.ucsd.edu

Haruko M. Cook Department of East Asian Languages and Literatures, University of Hawaii at Manoa, 1890 East West Road, Honolulu, HI 96822. hkcook@hawaii.edu

Regna Darnell Department of Anthropology, University of Western Ontario, London, Ontario N6A 5C2, Canada.

rdarnell@julian.uwo.ca

*John W. Du Bois* Department of Linguistics, University of California, Santa Barbara, Santa Barbara, CA 93106.

dubois@humanitas.ucsb.edu

Alessandro Duranti Department of Anthropology, University of California, Los Angeles, Los Angeles, CA 90095-1553.

aduranti@ucla.edu

Joseph Errington Department of Anthropology, 51 Hillhouse Avenue, Yale University, New Haven, CT 06520-8277.

j.errington@yale.edu

Susan Ervin-Tripp Department of Psychology, University of California, Berkeley, Berkeley, CA 94720-0001.

ervin-tr@cogsci.berkeley.edu

Steven Feld Department of Anthropology, New York University, 25 Waverly Place, New York, NY 10003.

Aaron Fox Department of Music, MC 1822, Dodge Hall, Columbia University, New York, NY, 10027.

Kathleen R. Gibson Department of Basic Sciences, University of Texas Houston, Dental Branch, P.O. Box 20068, Houston, TX 77225. kgibson@mail.db.uth.tmc.edu

*Victor Golla* Department of Native American Studies, Humboldt State University, Arcata, CA 95521.

vkg1@humboldt.edu

Ward H. Goodenough Department of Anthropology, University of Pennsylvania, 33rd and Spruce Streets, Philadelphia, PA 19104-6398. whgooden@sas.upenn.edu

Charles Goodwin Department of Applied Linguistics, University of California, Los Angeles, 3300 Rolfe Hall, Los Angeles, CA 90095-1531. cgoodwin@humnet.ucla.edu

Marjorie H. Goodwin Department of Anthropology, University of California, Los Angeles, Los Angeles, CA 90095-1553.

mgoodwin@anthro.ucla.edu

Laura R. Graham Department of Anthropology, 114 MH, University of Iowa, Iowa City, IA 52242.

laura-graham@uiowa.edu

Allen D. Grimshaw 2211 Woodstock Place, Bloomington, IN 47401. grimsha@indiana.edu

John J. Gumperz Department of Anthropology, University of California, Berkeley, Berkeley, CA 94720.

gumperz@education.ucsb.edu

*Kira Hall* Department of Anthropology, 51 Hillhouse Avenue, Yale University, New Haven, CT 06520-8277.

kira.hall@yale.edu

William F. Hanks Department of Anthropology, University of California, Berkeley, CA 94720-3710.

wfhanks@nwu.edu

*John B. Haviland* Department of Anthropology, Reed College, Portland, OR 97202.

Johnh@reed.edu

Jane H. Hill Department of Anthropology, University of Arizona, Tucson, AZ 85721.

jhill@u.arizona.edu

*Ingjerd Hoëm* University of Oslo, Department of Linguistics, P.O. Box 1102, Blindern, N-0317 Oslo, Norway.

ingjerd.hoem@ilf.uio.no

*Dell Hymes* Department of Anthropology, University of Virginia, Charlottesville, VA 22903.

Vyacheslav Ivanov Department of Slavic Languages and Literatures, University of California, Los Angeles, Los Angeles, CA 90095-150205. ivanov@ucla.edu

Sally Jacoby Department of Communication, University of New Hampshire, Horton Social Science Center, 20 College Road, Durham, NH 03824-3586. swj@hopper.unh.edu

*Marco Jacquemet* Department of Anthropology, Barnard College, 3009 Broadway, New York, NY 10027.

mjacquem@barnard.columbia.edu

Barbara Johnstone Department of English, Carnegie Mellon University, Pittsburgh, PA 15213-3890.

bj4@andrew.cmu.edu

Christine Jourdan Department of Sociology and Anthropology, Concordia University, 1455 de Maisonneuve W., Montreal H3G 1M8, Canada. jourdan@vax2.concordia.ca

Paul Kay Department of Linguistics, University of California, Berkeley, Berkeley, CA 94720.

kay@cogsci.berkeley.edu

Webb Keane Department of Anthropology, University of Michigan, Ann Arbor, MI 48109.

wkeane@umich.edu

*Elizabeth Keating* Department of Anthropology, University of Texas, Austin, TX 78712-1086.

ekeating@mail.utexas.edu

Harriet E. Manelis Klein Department of Linguistics, State University of New York at Stony Brook, Stony Brook, NY 11794.

hklein@notes.cc.sunysb.edu

Paul V. Kroskrity Department of Anthropology and Interdepartmental Program in American Indian Studies, University of California, Los Angeles, Los Angeles, CA 90095-1553.

paulvk@ucla.edu

Joel Kuipers Department of Anthropology, 2112 G Street NW, X201, George Washington University, Washington, DC 20052.

kuipers@gwu.edu

John Leavitt Départment d'Anthropologie, Université de Montréal, C.P. 6128, Succursale Centre-Ville, Montréal, Quebec, H3C 3J7, Canada.

Stephen C. Levinson Max Planck Institute for Psycholinguistics, P.O. Box 310, NL-6500 AH Nijmegen, The Netherlands.

levinson@mpi.nl

*John A. Lucy* Committee on Human Development, University of Chicago, 5730 S. Woodlawn Ave., Chicago, IL 60637.

johnlucy@midway.uchicago.edu

Bruce Mannheim Department of Anthropology, University of Michigan, Ann Arbor, MI 48109.

brucem@quriurqu.anthro.lsa.umich.edu

Norma Mendoza-Denton Department of Anthropology, University of Arizona, Tucson, AZ 85721-0030.

nmd@u.arizona.edu

*Leila Monaghan* Department of Anthropology, Temple University, Philadelphia, PA 19122.

Robert E. Moore Department of Anthropology, New York University, 25 Waverly Place, New York, NY 10003.

rem10@is5.nyu.edu

Marcyliena M. Morgan Department of Anthropology, University of California, Los Angeles, Los Angeles, CA 90095-1553. mhmorgan@ucla.edu

*Elinor Ochs* Department of Anthropology, University of California, Los Angeles, Los Angeles, CA 90095-1552.

ochs@humnet.ucla.edu

Carol Padden Department of Communication, University of California, San Diego, La Jolla, CA 92093.

cpadden@ucsd.edu

Mariella Pandolfi Départment d'Anthropologie, Université de Montréal, C.P. 6128, Succursale Centre-Ville, Montréal, Quebec, H3C 3J7, Canada. pandolfm@anthro. umontreal.ca

Antonio Perri Via Baldo degli Ubaldi 96, 00167 Rome, Italy. a.perri@pronet.it

Susan U. Philips Department of Anthropology, University of Arizona, Tucson, AZ 85721.

sphilips@u.arizona.edu

Ben Rampton King's College London, School of Education, Waterloo Road, London, SE1 8WA, United Kingdom.

ben.rampton@kcl.ac.uk

Alan Rumsey Australian National University, Canberra, ACT 0200, Australia. alan.rumsey@anu.edu.au

Betsy Rymes Department of Language Education, The University of Georgia, Athens, GA 30602-7123.

brymes@coe.uga.edu

R. Keith Sawyer Department of Education, Washington University, Campus Box 1183, St. Louis, MO 63130.

ksawyer@artsci.wustl.edu

Marina Sbisà Dipartimento di Filosofia, Università di Trieste, via dell' Università 7, 34123 Trieste, Italy.

sbisama@univ.trieste.it

John H. Schumann Applied Linguistics, 3300 Rolfe Hall, UCLA, Los Angeles, CA 90095-1531.

schumann@humnet.ucla.edu

Ron Scollon Department of Linguistics, Georgetown University, Washington, DC 20057.

scollonr@gusun.georgetown.edu

Jack Sidnell Department of Anthropology, Northwestern University, 1810 Hinman Avenue, Evanston, IL 60201.

jsidnell@nwu.edu

*Michael Silverstein* Department of Anthropology, University of Chicago, 1126 East 59th Street, Chicago, IL 60637-1539.

m-silverstein@uchicago.edu

1000

Debra Spitulnik Department of Anthropology, Emory University, 1557 Pierce Drive, Atlanta, GA 30322.

Dennis Tedlock Department of English, SUNY at Buffalo, Buffalo, NY 14260. dtedlock@acsu.buffalo.edu

James Wilce Department of Anthropology, Northern Arizona University, Flagstaff, AZ 86011-5200.

jim.wilce@nau.edu

Kwesi Yankah Linguistics department, University of Ghana, Legon, Ghana. kwyankah@libr.ug.edu.gh

## **PREFACE**

In the winter of 1998, I volunteered to organize an "educational" session on the state of the art in linguistic anthropology for the Annual Meetings of the American Anthropological Association, to be held in December in Philadelphia. The session, one of a series for each of the major subfields in anthropology, was meant to inform the AAA members about contemporary research in linguistic anthropology.

I thought that the best way to accomplish this goal was to invite as many people as possible to talk about what they knew best about language matters in anthropology. As the number of contributors and topics grew, I realized that despite the three hours and forty five minutes alloted for the session, there was not going to be sufficient time for a series of fifteen-minute papers. One solution was to limit the time of each presentation to seven minutes. That is how the idea of papers structured as entries of a lexicon emerged. I asked each author to write about one thousand words on one key concept in the study of language. The result was a very original and thought-provoking series of statements that kept the audience at the AAA meetings engaged for almost four hours (the room was filled beyond capacity and many people could not get in). After the session, I decided that the papers should be collected and published. Free from the temporal constraints of the meetings, I also realized that I could include other topics and authors. As I approached more colleagues or wrote again to those who had not been able to participate in the session because of previous commitments, the list grew to include about ninety potential contributors. Of those to whom I wrote, the great majority responded with enthusiasm, despite the short notice and the close deadline I had set. The question then arose as to where to publish the papers. I thought that the Journal of Linguistic Anthropology would be the ideal place to publish the entries. Under editors Ben Blount and Judith Irvine, the journal has acquired a reputation for high quality contributions in a wide range of research topics and paradigms within our field. This book reproduces the special issue (JLA vol. 9) I edited under the title Language Matters in Anthropology: A Lexicon for the Millennium, an ambitious collective attempt to push the

boundaries of our discipline even further into realms that just a generation ago would not have been thought of as linguistic anthropology. The contributors to this collection give voice to research programs and intellectual agendas that, each in their own unique way, celebrate the complexity and the richness of language as the ever present instrument and living record of the human experience on Earth.

Most of the contributors to this volume are linguistic anthropologists, but there are also colleagues from other fields, including folklore, linguistics, philosophy of language, psychology, sociology, ethnomusicology, conversation analysis, biological anthropology, and medical anthropology. Although not everything you always wanted to know about linguistic anthropology – or language – is represented here, the entries and authors in this issue cover a vast territory of knowledge about linguistic matters. They are written to inform, suggest, provoke, and open up new horizons while looking back at our relatively short, no more than a century-long, history. If they succeed in engaging the readers with new ideas and making them reconsider or deepen their views of language matters, they will have accomplished their goal.

This project required a considerable amount of work by many people. I want to thank all the contributors for their willingness to adapt to the format of the entries and the strict deadlines without losing their creativity. The original session was made possible by the encouragement of the 1998 Annual Meetings Program Chair, Susan Greenhalgh, and the hard work of Lucille Horn at the AAA office in Arlington. In editing the volume, corresponding with the contributors, and making sure that I would not forget anything or anyone, I was fortunate to have the support of three skillful and energetic editorial assistants, Adrienne Lo, Sarah Meacham, and Vincent Barletta. Finally, this was my first collaboration with the publication staff at the AAA headquarters. Many thanks to John Neikirk, Neada Ross-Fleming, and the rest of the staff who made this at first improbable enterprise something that you can hold in your hands and read. The publication of the JLA special issue as Key Terms in Language and Culture would not have been possible without the skillful negotiation and support of Susi Skomal at AAA headquarters and Jane Huber at Blackwell, and without the expert editorial assistance of Margaret Aherne. I am also grateful to Tracy Rone for compiling the index.

In making the original collection available to a wider audience, I hope that this book will invite reflections and reactions that will widen and deepen our understanding of and commitment to the study of language as both a human capacity and a human activity.

Alessandro Duranti

# **CONTENTS**

ist of Contributors	. ix
Preface Alessandro Duranti	. xv
Acquisition Susan Ervin-Tripp	. 1
Act	
Marina Sbisà	. 4
Agency	. 7
Laura M. Ahearn	. /
Body	. 11
Mariella Pandolfi	. 11
Brain John H. Schumann	. 15
	. 15
Lategory Ward H. Goodenough	. 19
Codes	
Celso Alvarez-Cáccamo	. 23
Color	
Paul Kay	. 27
Community	
Marcyliena M. Morgan	. 31
Competence	~ .
Jack Sidnell	. 34
Conflict	27
Marco Jacquemet	. 37
Contact	4.1
Christine Jourdan	. 41
Control	4.5
Allen D. Grimshaw	. 45
Crossing	40
Ben Rampton	. 49

Deaf
Carol Padden         52
Dreams
Laura R. Graham 56
Endangered
Robert E. Moore
Evolution
Kathleen R. Gibson
Expert
Aaron V. Cicourel
Functions
Michael Silverstein
Gender  Many Brighetts
Mary Bucholtz
Genre         Richard Bauman
Richard Bauman
John B. Haviland
Grammar
John W. Du Bois
Healing
James Wilce 91
Heteroglossia
Vyacheslav Ivanov
Humor
William O. Beeman
Iconicity
Bruce Mannheim
Identity
Paul V. Kroskrity
Ideology
Joseph Errington
Ideophone
Dennis Tedlock
Improvisation
R. Keith Sawyer
Indexicality William F. Hanks
Individual
Diti.
Barbara Johnstone
Inline I. Commis
Intentionality
Alessandro Duranti
Interview
Charles L. Briggs
55

The state of

### viii Contents

Repetition Penelope Brown	219
	217
Signing  Lette Meurodean	223
Leila Monaghan	223
Socialization	225
Elinor Ochs	227
Space	
Elizabeth Keating	231
Style	
Norma Mendoza-Denton	235
Switching	
Benjamin Bailey	238
Syncretism	
Jane H. Hill	241
Theater	
Ingjerd Hoëm	244
Translation	
Regna Darnell	248
Truth	
Susan D. Blum	252
Turn	202
Sally Jacoby	256
Variation	250
John Baugh	260
Vision	200
Charles Goodwin	264
Voice	264
* *-**	•
Webb Keane	268
Writing	
Antonio Perri	
Index	275

### Susan Ervin-Tripp

# Acquisition

cquisition of a language refers to learning enough about it to understand what speakers mean. A language used in late childhood for inner speech and abstraction can survive in memory the rest of life, as we see in the last speakers of dying languages. What's acquired is knowledge of the sound system of an oral language, syntax, vocabulary or lexical system, semantics underlying both, and the pragmatic or sociolinguistic system that relates language to conditions of use.

Three conditions are necessary for acquisition: capacity, access, and motive. Language requires the capacity to form classes of classes, an ability only humans have. There must also be a peripheral system – touch, vision, or sound. Both cognitive and social development in children affect the order of acquisition. The increase in capacity, as well as transfer from first language, explains why second languages are acquired so fast in late childhood. On the other hand, after puberty, a first language has never been learned successfully, and attaining the skill of a native speaker of a second language is variable.

Second, there must be access to exchanges with others in which language forms co-occur with information about meanings. This is necessary for semantic mapping to forms. What is learned about forms from access includes what forms occur together, what is happening physically and socially at the time, who is speaking, and so on. Where there is a regular, distinctive co-occurrence of any of these events with linguistic form, the information may be stored. Language is acquired readily from siblings and older play partners because they are likely to provide frequent and easy conditions for mapping.

Third, there has to be a motive to attend to or to speak a language. While not an issue for dependent infants, if speakers of a variety aren't valued, listeners may not get enough access to come to understand new vocabulary, styles, dialects, or languages, and they may be even more unwilling to be heard speaking in other varieties. This is a place where social ideology has an impact on acquisition. In relaxed informal speech, phonetic choices, vocabulary, and other aspects of style reflect the speech of valued others, usually of

childhood peers. However, we know that children have heard and stored a great variety of detailed information about who talks, and how, because we see it if four-year-olds do role-playing, as demonstrated by Elaine Andersen.

All the components of language are being developed simultaneously, but those aspects that reach their relatively mature state first are the phonological system, core syntax, and probably some basic aspects of the semantic system for the first language. Vocabulary growth is very sensitive to the physical and social environment, since it is a form of mapping of objects and concepts, as well as changes throughout life. It has three facets: the representation of the form of the word, its grammatical properties, and its denotation, connotations, and social implications. Taboo words and insults provide a clear case where the child often acquires these features separately.

Vocabulary development is both affected by and affects the semantic and cognitive organization of the child, so it can be a focus for socialization. The semantic system reflects those features that the syntax and vocabulary single out for marking, so it varies for different languages – for instance, differentiating tight and loose fit for some Korean prepositions, identifying shapes of objects for Navajo verbs, identifying sources of information for Turkish (which has evidential markers), and identifying age and status in Korean.

The structure of first sentences is sensitive to the context of language used for and by children. Two-year-olds' speech is usually brief – telegraphic – and often includes only the core information. In one language there may at first be much more naming of things, in another more naming of actions, or of changes of location or state. As children's capacity increases, they complicate syntax by including several types of information at once, such as place and action. They start to add formal features demanded by their particular language. If they speak a language that requires coding the gender of a speaker or the relative time an event occurred in every utterance, they begin adding that, though they may still have omissions at the age of three or four. Both complexity and ease of marking affect order; markers that are at the ends of turns are acquired earlier than those in the middle, just because of salience.

Traditionally, studies of acquisition focused most on the development of reference and ideational communication, but speech is also organized as to turn participation, speech actions, social relations marking, register or variety, speech genres like joking or narration, and speech events like weddings or trials. Children mark turn organization very early; by three they have replies with linguistic features showing dialog skill. In English we find "I can too" or "Because he does," and some topical coherence across turns. Infants first learn the speech acts, such as greeting rituals, that have similar turns to mimic. They use an increasing variety of kinds of acts during childhood – requesting, challenging, justifying, apologies, and so on. Linguistic forms that mark important or salient social acts are candidates for early acquisition, so they vary culturally. Complex genres and their situating in larger speech events can continue acquisition throughout life.

Social indices in speech range from address terms, to mitigating or aggravating of speech acts by tone of voice or explicit formal choices, to selection