

SAP NetWeaver 精要丛书

诺伯特·艾格(Norbert Egger) 著



SAP

业务信息仓库(专业版)(影印版)

SAP BW Professional

東方出版社



PRESS

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简明目录

第一部分 概念概览 17

第1章 成功的战略信息管理 19

- 1.1 管理决策制定的基础 19
- 1.2 信息管理需求的变化 20
- 1.3 概念基础 26
- 1.4 必须增强的方面 29
- 1.5 从策略到行动的转换 ——
 平衡计分卡的管理方法 33
- 1.6 商务智能解决方案的成功实施和运行 37

第二部分 SAP BW 介绍 39

第2章 SAP 业务信息数据仓库 —— 概览 41

- 2.1 SAP BW体系架构 41
- 2.2 SAP BW 中储存数据 42
- 2.3 数据检索 49
- 2.4 报表和分析工具 54
- 2.5 附加功能和组件 65
- 2.6 SAP 业务目录 66
- 2.7 SAP 业务信息仓库的定位 68

第3章 循序渐进:使用SAP BW 做获利能力分析 71

3.1 导言	71
3.2 数据建模	72
3.3 建立主数据检索	91
3.4 从SAP R/3 CO-PA 检索实际数据	107
3.5 从一个文件上载平面数据	123
3.6 创建一个SAP 企业资源管理器查询	129
3.7 执行查询	134

第三部分 数据建模和数据检索 141

第4章 从列导向的信息源到账户导向的信息立方体的数据建模和转换 143

4.1 账户导向的数据建模与列导向的数据建模的比较	143
4.2 实际例子：账户导向的和列导向的数据建模的合并	148
4.3 实施：信息立方体	151
4.4 实施：数据检索	155
4.5 执行数据检索	160
4.6 性能优化和报表	162

第5章 SAP 产品层次在数据建模、数据检索和报表中的正确映射 167

5.1 SAP R/3中的物料属性——“产品层次”	167
---------------------------------	-----

5.2 利用SAP 业务内容导航属性在SAP BW 中存储 物料属性 —— “产品层次”	169
5.3 利用SAP 业务内容层次在SAP BW 中存储物料 属性 —— “产品层次”	176
5.4 利用基于步骤的产品层次作为物料属性的解决方 案	184
5.5 用不同方式映射产品层次的优点和缺点	200

第四部分 使用SAP业务浏览器

生成报表和Web 应用 203

第6章 使用示例解决方案展示SAP BW3.X

的查询设计器的重要功能 205

6.1 导言	205
6.2 可重用对象	211
6.3 查询元素的属性	224
6.4 层次	232
6.5 条件	238
6.6 例外	243
6.7 变量	245
6.8 查询设计器的一些新功能	262

第7章 SAP BW 3.x 中的SAP BW

Web应用设计器的备选功能 275

7.1 SAP 业务浏览器组件架构中 的Web应用设计器	275
7.2 Web应用设计器的功能：概览	277
7.3 开始使用Web 应用设计器	282

7.4 Web 应用设计器中的网页元素	286
7.5 Web应用设计器中的HTML编码	358
7.6 结论	366

第8章 SAP BW 中实现可扩展的 Web 驾驶舱的示例解决方案 367

8.1 导言	367
8.2 创建查询和查询视图	367
8.3 创建具有图表的网页模板	372
8.4 创建具有角色菜单的网页模板	387
8.5 创建标题网页模版	388
8.6 创建页面框架	389
8.7 使用报表/报表接口与其他报表连接	390
8.8 使用web驾驶舱航行	392
8.9 示例web 驾驶舱的功能	393

附录 395

A 第三章的信息立方体的结构	397
B 第四章的信息立方体的结构	403
C 参考文献	409
D 作者	411
索引	413

Contents

Foreword	13
Preface	15
Part 1 Conceptual Overview	17
1 Successful Strategic Information Management	19
1.1 Foundations of Management Decision-Making	19
1.2 Changed Demands on Information Management	20
1.3 Conceptual Foundations	26
1.4 Required Enhancements	29
1.4.1 Integration of Systems and Applications	29
1.4.2 Providing and Distributing Information	31
1.4.3 Internal and external data	33
1.5 Translating Strategy into Action – The Balanced Scorecard Method of Management	33
1.6 Successful Implementation and Operation of Business Intelligence Solutions	37
Part 2 Introduction to SAP BW	39
2 SAP Business Information Warehouse—Overview	41
2.1 Architecture of SAP BW	41
2.2 Storing Data in SAP BW	42
2.2.1 InfoObjects as the Foundation	42
2.2.2 InfoProviders	44
2.3 Data Retrieval	49
2.3.1 Components of the Data-Retrieval Process: DataSources	49
2.3.2 Components of the Data Retrieval Process: InfoSources	51

2.3.3	Components of the Data Retrieval Process: Update Rules	52
2.3.4	Components of the Data Retrieval Process: Requesting the Data Transfer and Monitoring	53
2.3.5	Components of the Data Retrieval Process: Persistent Staging Area (PSA)	54
2.3.6	The ETL Process	54
2.4	Reporting and Analysis Tools	54
2.4.1	SAP BW Components and Third-Party Tools	54
2.4.2	SAP Business Explorer—Query Designer	56
2.4.3	Web Application Designer	59
2.4.4	The Runtime Environment of Web Applications	61
2.4.5	SAP Business Explorer Analyzer	62
2.4.6	Additional SAP BW Reporting Functions	63
2.4.7	Reporting Agent	63
2.4.8	Reporting Functions and Frontends for SAP BW	64
2.5	Additional Functions and Components	65
2.6	SAP Business Content	66
2.7	The Position of SAP Business Information Warehouse	68

3 Step-by-Step: Profitability Analysis with SAP BW 71

3.1	Introduction	71
3.2	Data Modeling	72
3.2.1	Sample Creation of an InfoObject of Type "Characteristic"	72
3.2.2	Sample Activation of SAP Business Content	74
3.2.3	Sample Creation of an InfoObject: "Characteristic" Type	79
3.2.4	Creating InfoCubes and a MultiProvider	83
3.3	Setting Up the Retrieval of Master Data	91
3.3.1	General Comments	91
3.3.2	Master Data Texts for the Product Group from Interface Files ..	91
3.3.3	Master Data Texts for the Product Main Group from Interface Files	97
3.3.4	Master Data Attributes for the Product Group from Interface Files	97
3.3.5	Master Data Texts and Attributes for Materials from SAP R/3 and Retrieving Data with SAP R/3 DataSources and Interface Files	101
3.4	Retrieving Actual Data from SAP R/3 CO-PA	107
3.4.1	General Comments	107
3.4.2	Setting Up the DataSource in SAP R/3	107
3.4.3	Replicating the DataSource in SAP BW	109
3.4.4	Creating the InfoSource with Transfer Rules	110
3.4.5	Creating the Update Rules	112
3.4.6	Creating and Executing the InfoPackage for the Actual Data	120

3.5	Uploading Plan Data from a File	123
3.5.1	Creating the InfoSource with a Transfer Structure and Transfer Rules for the Plan Data	123
3.5.2	Creating Update Rules for Plan Data	126
3.5.3	Creating and Executing the InfoPackage for Plan Data	127
3.6	Creating an SAP Business Explorer Query	129
3.7	Executing the Query	134
3.7.1	Executing the Query as a Web Report	134
3.7.2	Executing the Query in Microsoft Excel	139

Part 3 Data Modeling and Data Retrieval 141

4 Data Modeling and Conversion from a Column-Oriented InfoSource to an Account-Oriented InfoCube 143

4.1	The Account-Oriented Data Model Versus the Column-Oriented Data Model	143
4.1.1	Problems Associated with the Column-Oriented Data Model ..	143
4.1.2	The Account-Oriented Data Model	146
4.1.3	Comparing the Data Models	147
4.2	Practical Example: Combination of the Account-Oriented and the Column-Oriented Data Model	148
4.2.1	Analyzing the Source Data	148
4.2.2	Data Model	150
4.3	Implementation: InfoCubes	151
4.4	Implementation: Data Retrieval	155
4.4.1	Setting Up the Update Rules for the InfoCube "Billing Document"	155
4.4.2	Setting Up the Update Rules for the InfoCube "Order/Project Settlement"	157
4.4.3	Setting Up the Update Rules for the InfoCube "Overhead Costs"	159
4.5	Executing Data Retrieval	160
4.6	Performance Optimization and Reporting	162

5 Appropriate Mapping of the SAP Product Hierarchy in Data Modeling, Data Retrieval, and Reporting 167

5.1	The Material Attribute "Product Hierarchy" in SAP R/3	167
5.2	Storing the Material Attribute "Product Hierarchy" in SAP BW Using the SAP Business Content Navigation Attribute	169

5.2.1	The SAP Business Content InfoObject "Product Hierarchy" and The Associated Data Retrieval from SAP R/3	169
5.2.2	The SAP Business Content InfoObject "Material" and the Associated Retrieval of Material Attributes from SAP R/3 ..	171
5.2.3	Problems with Using the SAP Business Content Material Attribute "Product Hierarchy" in Reporting	173
5.3	Storing the Material Attribute "Product Hierarchy" in SAP BW Using the SAP Business Content Hierarchy	176
5.3.1	Adjusting the SAP Business Content InfoObject "Product Hierarchy" and the Associated Data Retrieval from SAP R/3	176
5.3.2	Using the Adjusted SAP Business Content Product Hierarchy in Reporting	181
5.4	Solution Using a Step-Based Product Hierarchy as a Material Attribute	184
5.4.1	Creating the DataSource for the Step-Based Product Hierarchy	184
5.4.2	Creating the InfoObjects and Data Targets for the Step-Based Product Hierarchy	186
5.4.3	Setting Up Data Retrieval for the Step-Based Product Hierarchy in SAP BW	188
5.4.4	The Step-Based Product Hierarchy as a Navigation Attribute for Material and Its Use in InfoCubes	194
5.4.5	Step-Based Product Hierarchy in Reporting	198
5.5	Advantages and Disadvantages of the Different Variants for Mapping the Product Hierarchy	200

Part 4 Reporting and Web Applications with the SAP Business Explorer203

6 Using Sample Solutions to Show the Important Functions of the Query Designer in SAP BW 3.x 205

6.1	Introduction	205
6.1.1	Calling Up the Query Designer and Creating Queries	205
6.1.2	Including Characteristics and Keys in the Query	206
6.1.3	Selections (Restricting)	207
6.1.4	Saving Queries	209
6.1.5	Executing a Query	209
6.2	Reusable Objects	211
6.2.1	The Concept	211
6.2.2	Calculated Keys	211
6.2.3	Restricted Keys	214
6.2.4	Definition of Calculated and Restricted Keys with Mutual Dependence	216
6.2.5	Structures	218
6.3	Properties of Query Elements	224
6.3.1	Properties of Keys	224
6.3.2	Properties of Characteristics and Structural Elements	228

6.4	Hierarchies	232
6.4.1	Introduction	232
6.4.2	The Use of Hierarchies in the Query Designer	233
6.5	Conditions	238
6.5.1	The Concept and the Available Types of Conditions in SAP Business Explorer	238
6.5.2	The Use of Conditions in SAP Business Explorer	239
6.6	Exceptions	243
6.6.1	Visualization of Exception States	243
6.6.2	The Use of Exceptions in SAP Business Explorer	243
6.7	Variables	245
6.7.1	Introduction	245
6.7.2	Characteristic Variables	246
6.7.3	Hierarchy Variables	252
6.7.4	Hierarchy Node Variables	254
6.7.5	Text Variables	257
6.7.6	Formula Variables	259
6.8	Additional Selected Innovations in the Query Designer	262
6.8.1	Query Characteristics	262
6.8.2	Document Links	264
6.8.3	Calculating with Cells Using the Example "Structure Percent"	265
6.8.4	Tabular Reporting Using the Example of Main Data Reporting	268

7 Selected Functions of the SAP BW Web Application Designer in SAP BW 3.x 275

7.1	The Web Application Designer in the Framework of the SAP Business Explorer Components	275
7.2	The Functionality of the Web Application Designer: Overview	277
7.2.1	Introduction	277
7.2.2	Web Items	277
7.2.3	Formatting	281
7.3	First Steps in the Web Application Designer	282
7.3.1	Starting the Web Application Designer	282
7.3.2	Creation of a Web Template Using the Web Application Wizard	282
7.4	Web Items in the Web Application Designer	286
7.4.1	Properties of Web Templates and Positioning of Objects	286
7.4.2	The Table	288
7.4.3	Text Elements	290
7.4.4	The Generic Navigation Block	294
7.4.5	The Drop-Down Box	297
7.4.6	The Radio-Button Group	301
7.4.7	The Checkboxes	306
7.4.8	The Hierarchical Context Menu	308
7.4.9	Filter	311
7.4.10	The Label	314

7.4.11	List of Exceptions	318
7.4.12	List of Conditions	320
7.4.13	Ticker	322
7.4.14	Chart	324
7.4.15	Map (Map Chart)	331
7.4.16	The Alert Monitor	339
7.4.17	The Role Menu	342
7.4.18	Individual Document	348
7.4.19	List of Documents	351
7.4.20	The Ad-hoc Query Designer	353
7.5	HTML Coding in the Web Application Designer	358
7.5.1	Introduction	358
7.5.2	The HTML Code of the Web Template	359
7.5.3	Manual Editing of the HTML Code in the Web Application Designer	361
7.6	Conclusion	366

8 Sample Solution for an Extendable Web Cockpit in SAP BW 367

8.1	Introduction	367
8.2	Creating the Queries and the Query Views	367
8.2.1	"Time series" query	367
8.2.2	Query According to Countries and Regions	369
8.2.3	Query View for the Chart "Sales Development (Plan/Actual Comparison)"	369
8.2.4	Query View for the Chart "Development of the Relative Margins"	371
8.2.5	Query View for the Chart and the Map Graphic "Distribution of Sales per Country"	371
8.2.6	Query View for the Map Graphic with Margins	372
8.3	Creating the Web Template with the Charts	372
8.3.1	General settings	372
8.3.2	Web Items and Positioning	373
8.3.3	Assigning Data Providers to Web Items	376
8.3.4	Setting the Properties of the Web Items	378
8.3.5	Creating Hyperlinks	385
8.4	Creating the Web Template with the Role Menu	387
8.5	Creating the Title Web Template	388
8.6	Creating the Frameset	389
8.7	Linking with Other Reports Using the Report/Report Interface	390
8.8	Navigation in the WebCockpit	392
8.9	The Functions of the Sample WebCockpit	393

Appendix 395

A Structure of the InfoCubes from Chapter 3 397

A.1	InfoCube "Result calculation actual data (ZCBWTIPP1)"	397
A.2	InfoCube "Result calculation plan data (ZCBWTIPP2)"	399
A.3	Multiprovider "Result calculation actual and plan data (ZCBWTIPP3)"	400

B Structure of the InfoCubes from Chapter 4 403

B.1	InfoCube "Result calculation invoice data (ZCBWTIPP5)"	403
B.2	InfoCube "Result calculation data proj./job accounting (ZCBWTIPP6)"	404
B.3	InfoCube "Result calculation overhead costs (ZCBWTIPP7)"	406
B.4	MultiProvider "Result calculation for all transaction types (ZCBWTIPP8)"	407

C Bibliography 409

D The Author 411

Index 413

Foreword

The commercial use of electronic data processing also marked the beginning of an attempt to use the increasingly comprehensive and detailed data in decision-making. Soon, one conceptual design followed another; little by little, IT tools that supported or claimed to support various concepts came into existence.

However, until the end of the last decade, the attempt to use these types of concepts and designs carried with it a high risk of failure. Even if the implementation of these concepts and designs itself did not collapse, the operation of such solutions often ultimately failed. This situation became even more dramatic as economic developments required the appropriate (that is, IT-supported) use of information for management activities.

The significance of the IT-supported availability of information for management soon reached a new level of quality: successful strategic management became a global, core competency with a geographic aspect, a cross-industry aspect, and an aspect independent of the size of the company involved. This development was concurrent with and had an effect on additional processes which, when viewed as a whole, meant new opportunities and risks. These processes included:

- ▶ Dramatic changes to the framework of business activity in general
- ▶ Continuing standardization of business processes
- ▶ Implementation of standard software that supported business processes in an integrated manner
- ▶ Development of IT (particularly the Internet and Web technology)
- ▶ Some consolidation of the concept of providing information (particularly the concepts of data warehousing and online analytical processing (OLAP))
- ▶ Appearance of a new supplier that fundamentally changed the market in the area of business intelligence software—SAP

While the competition and business analysts were skeptical about ERP-based data warehouse solutions, the SAP customers increasingly demanded it, and in 1997-98, SAP introduced its main business intelligence product—*SAP Business Information Warehouse (SAP BW)*—to the market. After its initial growing pains, SAP BW 1.2B was a serviceable and high-performance tool for analytical applications by mid-1998.

Then, after a period of initial reluctance among customers, SAP and most consulting firms were ultimately overwhelmed with an outright boom in demand by the time that SAP BW 2.0B and 2.1B appeared. In the business intelligence market, SAP moved from being a non-starter to a leading position; the success of SAP left its competitors' jeering far behind.

With SAP BW 3.0B, SAP succeeded in advancing development another step forward. The software now reached the level of "Best Practices" in its presentation of information. Although Web reporting in SAP BW had been strong since Release 2.0B, most consultants ignored this powerful tool completely, just as they had so many other new developments.

Given the often poor quality of implementations (due to inadequate design and resulting performance problems; reports viewed as inadequate by their intended audience; and the problems and high costs of operating such solutions), the need for a presentation of design knowledge in book form became ever more apparent. However, both the volume of work demanded by the scope of such a project and the short half-life of each version of SAP BW struck me as impossible to tackle in a reasonable period. Therefore, I must thank the tenaciousness of this book's editor for convincing me that this project could be undertaken.

Now that I've experienced and survived the production of this book, I'd like to thank all those who contributed for their cooperation and patience:

- ▶ The editor, Wiebke Hübner, for her assistance and patience during our collaboration
- ▶ The employees of *CubeServ AG (Switzerland)* and *CubeServ GmbH (Germany)* for their understanding of my drastically reduced management and consulting activity and for their numerous tips, which have become part of this work
- ▶ My management colleagues, Roland Merz and Jens Rohlf, for serving as editors and advisers when needed

Above all, I'd like to thank my family and especially my wife, Margot, for their understanding, enormous assistance, and handling of all the tasks that fell victim to this work. Without Margot, this work would have been impossible, and therefore, I dedicate this book to her with gratitude.

Norbert Egger

Jona (Switzerland), December 2003