

Vincent Wright

# The European Union and the Third World

Martin Holland



#### © Martin Holland 2002

All rights reserved. No reproduction, copy or transmission of this publication may be made without written permission.

No paragraph of this publication may be reproduced, copied or transmitted save with written permission or in accordance with the provisions of the Copyright, Designs and Patents Act 1988, or under the terms of any licence permitting limited copying issued by the Copyright Licensing Agency, 90 Tottenham Court Road, London W1T 4LP.

Any person who does any unauthorized act in relation to this publication may be liable to criminal prosecution and civil claims for damages.

The author has asserted his right to be identified as the author of this work in accordance with the Copyright, Designs and Patents Act 1988.

First published 2002 by PALGRAVE Houndmills, Basingstoke, Hampshire RG21 6XS and 175 Fifth Avenue, New York, N.Y. 10010 Companies and representatives throughout the world

PALGRAVE is the new global academic imprint of St. Martin's Press LLC Scholarly and Reference Division and Palgrave Publishers Ltd (formerly Macmillan Press Ltd).

ISBN 0-333-65904-X hardback ISBN 0-333-65905-8 paperback

This book is printed on paper suitable for recycling and made from fully managed and sustained forest sources.

A catalogue record for this book is available from the British Library.

Library of Congress Cataloging-in-Publication Data

Holland, Martin, 1954-

The European Union and the Third World / Martin Holland.

p. cm. – (The European Union series)
 Includes bibliographical references and index.

ISBN 0-333-65904-X – ISBN 0-333-65905-8 (pbk.)

1. European Union countries—Foreign economic relations—Developing countries.

2. Developing countries—Foreign economic relations—

European Union countries. I. Title II. European Union series (Palgrave (Firm))

HF1531.Z4 D445 2002 337.40172'4-dc21

10 9 8 7 6 5 4 3 2 1 11 10 09 08 07 06 05 04 03 02

Printed in China

# List of Abbreviations

ACP African, Caribbean and Pacific countries

ALA Asia-Latin American (Committee)
APEC Asia-Pacific Economic Cooperation
ASEAN Association of South East Asian Nations

ASEM Asia-Europe Meeting

CAP Common Agricultural Policy

CEEC Central and Eastern European Countries
CFSP Common Foreign and Security Policy
CIS Confederation of Independent States
COREPER Committee of Permanent Representatives

DAC Development Assistance Committee (of the

OECD)

DGI Directorate General for External Economic

Relations

DGVIII Directorate General for Development
EAMA Associated African States and Madagascar

EBA Everything but Arms EC European Community

ECHO European Community Humanitarian Office

EDF European Development Fund
EEC European Economic Community
EIB European Investment Bank
EMU Economic and Monetary Union

ESAF Enhanced Structural Adjustment Facility

EU European Union

EUA European Units of Account

European Network on Debt and Development

FDI Foreign Direct Investment FIC Forum Island Countries

FRY Former Republic of Yugoslavia

FTA Free Trade Areas

FTAA Free Trade Area of the Americas

GATT General Agreement on Tariffs and Trade

GDP Gross Domestic Product GNP Gross National Product

GSP Generalized System of Preferences

G7 Group of Seven

HDI Human Development Index HIC High-Income Country

HIPC Highly Indebted Poor Countries
IGC Inter-Governmental Conference

IMF International Monetary Fund
LDC Least Developed Country
LIC Low-Income Country

LMIC Lower Middle-Income Country

Maghreb Countries of Algeria, Morocco and Touisia Mashrek Countries of Egypt, Jordan, Lebanon and Syria

MERCOSUR Mercado Común del Sur MFA Multi-fibre Agreement MFN Most Favoured Nation

NAFTA North American Free Trade Agreement NGO Non-Governmental Organization

NICs Newly Industrialized Countries

NIS Newly Independent States (of the former USSR)
OCT French Overseas Collectivities and Territories

ODA Official Development Assistance

OECD Organization for Economic Cooperation and

Development

QMV Qualified Majority Voting

SADC Southern African Development Community

SAP Structural Adjustment Programme

SCR Service Commun Relex ('Joint Service for the

Management of Community Aid to Non-

Member Countries')

SEM Single European Market

STABEX Stabilization of Export Earnings Scheme
SYSMIN Stabilization Scheme for Mineral Products

TEU Treaty on European Union

UK United Kingdom

UMIC Upper Middle-Income Country

UN United Nations

UNDP United Nations Development Programme

WTO World Trade Organization

ZANU-PF Zimbabwe African National Union-Patriotic

Front

## **Preface**

This has been without any doubt a difficult book to write. Not only is the topic vast and complex, the parameters within which the EU has operated its policy with the Developing or Third World have undergone radical and seemingly continual reform in recent years. This text incorporates all these significant changes, including a full analysis of the Cotonou Partnership Agreement of June 2000 and the 'Everything but Arms' initiative of March 2001. Hopefully, the analysis will remain both provocative and relevant for years to come even if the policy details continue to change in the future. The analysis poses a number of simple but related questions. First, can the EU demonstrate a distinct development policy separate and superior to that of the Member States? Second, how far have traditional development policy assumptions been replaced by a global liberalized agenda based on free trade? Third, how successfully has the EU linked development policy with its foreign policy activities under CFSP? And lastly, what is the impact of external relations - particularly development policy - on the integration process per se?

The conceptualization as well as writing of this book has spanned several years and locations. My gratitude and appreciation go to Heribert Weiland and other colleagues at the Arnold Bergstraesser Institut, University of Freiburg, Germany, and to the Alexander von Humboldt Foundation for their continuing fellowship support; to Apirat Petchsiri and the graduate students of the European Union Studies Programme at Chulalongkorn University, Bangkok, Thailand; and to my colleagues at the Centre for Research on Europe at the University of Canterbury, New Zealand. Special thanks goes to the Rockefeller Foundation for the award of a Bellagio residency fellowship which enabled me to complete the first draft of this manuscript while at the indescribably wonderful Villa Serbelloni on Lake Como Italy in the summer of 2000. Lastly, I hope this book goes some way to repay the debt I owe to my

wife, Ann Marie: the completion of this manuscript would not have been possible without her love, support, understanding and patience.

Villa Serbelloni

MARTIN HOLLAND

#### Author's note

Throughout this book, it can safely be assumed that one Euro equals one Ecu and/or EUA.

# For

# Ann Marie who makes me complete

The major institutions and actors (continued)

Fiona Hayes-Renshaw and Helen Wallace The Council of Ministers Simon Hix and Christopher Lord Political Parties in the European Union

Neill Nugent The European Commission

Anne Stevens with Handley Stevens Brussels Bureaucrats?: The Administration of the European Union

#### Forthcoming

Simon Bulmer and Wolfgang Wessels The European Council David Earnshaw and David Judge The European Parliament

The main areas of policy

Published

Michelle Cini and Lee McGowan Competition Policy in the European Union

Wyn Grant The Common Agricultural Policy

Brigid Laffan The Finances of the European Union

Malcolm Levitt and Christopher Lord The Political Economy of Monetary Union

Janne Haaland Matláry Energy Policy in the European Union

Martin Holland The European Union and the Third World

John McCormick Environmental Policy in the European Union John Peterson and Margaret Sharp Technology Policy in the European Union

**Forthcoming** 

Daivd Allen and Geoffrey Edwards
The External Economic Relations of
the European Union

Laura Cram Social Policy in the European Union

Sonia Mazey Women and the European Union

Anand Menon Defence Policy and the European Union

James Mitchell and Paul McAleavey Regionalism and Regional Policy in the European Union

Jörg Monar Justice and Home Affairs in the European Union

John Redmond and Lee Miles Enlarging the European Union

Hazel Smith The Foreign Policy of the European Union

Handley Stevens Transpost Policy in the European Union

Mark Thatcher The Politics of European High Technology

John Vogler and Charlotte Bretherton The External Policies of the European Union

Also planned

Political Union
The USA and the European Union

The member states and the Union Published

Alain Guyomarch, Howard Machin and Ella Ritchie France in the European Union

**Forthcoming** 

Simon Bulmer and William E. Paterson Germany and the European Union

Carlos Closa and Paul Heywood Spain and the European Union

Phil Daniels and Ella Ritchie Britain and the European Union

Brigid Laffan The European Union and its Member States

Luisa Perrotti Italy and the European Union

Also planned

Reshaping the States of the Union

Series Standing Order (outside North America only)

ISBN 0-333-71695-7 hardcover ISBN 0-333-69352-3 paperback

Full details from www.palgrave.com

### THE EUROPEAN UNION SERIES

General Editors: Neill Nugent, William E. Paterson, Vincent Wright

The European Union series is designed to provide an authoritative library on the European Union, ranging from general introductory texts to definitive assessments of key institutions and actors, policies and policy processes, and the role of member states.

Books in the series are written by leading scholars in their fields and reflect the most up-to-date research and debate. Particular attention is paid to accessibility and clear presentation for a wide audience of students, practitioners and interested general readers. The series consists of four major strands:

- · General textbooks
- The major institutions and actors
- The main areas of policy
- The member states and the Union

The series editors are Neill Nugent, Professor of Politics and Jean Monnet Professor of European Integration, Manchester Metropolitan University, and William E. Paterson, Director of the Institute of German Studies, University of Birmingham.

Their co-editor until his death in July 1999, Vincent Wright, was a Fellow of Nuffield College, Oxford University. He played an immensely valuable role in the founding and development of *The European Union Series* and is greatly missed.

Feedback on the series and book proposals are always welcome and should be sent to Steven Kennedy, Palgrave, Houndmills, Basingstoke, Hampshire RG21 6XS, UK, or by e-mail to s.kennedy@palgrave.com

### General textbooks

Published

Desmond Dinan Ever Closer Union: An Introduction to European Integration (2nd edn)

[Rights: World excluding North and South America, Philippines & Japan]

Desmond Dinan Encyclopedia of the European Union

[Rights: Europe only]

Simon Hix The Political System of the European Union

John McCormick Understanding the European Union: A Concise Introduction

Neill Nugent The Government and Politics of the European Union (4th edn)

[Rights: World excluding USA and dependencies and Canada] John Peterson and Elizabeth Bomberg

Decision-making in the European Union

Ben Rosamond Theories of European Integration

Forthcoming

Simon Bulmer and Andrew Scott European Union: Economics, Policy and Politics

Andrew Scott The Political Economy of the European Union Richard Sinnott Understanding European Integration

Also planned

The History of the European Union The European Union Source Book The European Union Reader

The major institutions and actors Published

Renaud Dehousse The European Court of Justice

Justin Greenwood Representing Interests in the European Union

(continued overleaf)

# **Contents**

Li	st of Tables, Figures and Boxes	viii
Li	st of Abbreviations	x
Pr	Preface	
Introduction: Setting the Context		1
	Where is the Developing World? Context Objectives and Challenges: The Focus of the Study The Chapters Conclusion	3 7 11 20 23
1	Four Decades of African, Caribbean and Pacific Relations	25
	The Yaoundé Conventions The Lomé Conventions: I and II (1976–85) Lomé III and IV Institution-building: From Lomé to Cotonou Conclusion	27 32 40 49 51
2	Latin America and Asia	52
	Latin America Asia: Beginning a Dialogue The Trade Dimension: ASEM I, II, III Future Challenges The Aid Dimension Conclusion	52 59 64 74 78 83
3	Decision-making and Reforming Institutional Structures	85
	The Structure of the Santer Commission, 1995–9 The 2000 Administrative Reforms ECHO: The European Community	85 89
	Humanitarian Öffice	100 111

此为试读,需要完整PDF请访问: www.ertongbook.com

4	Complementarity and Conditionality: Evaluating Good Governance	113
	Complementarity Conditionality: Good Governance, Democracy,	114
	Human Rights and Rule of Law Economic Conditionality: Liberalization, Structural	119
	Adjustment and Debt	125
	Implementing Conditionality	132
	Conclusion	138
5	Regimes, Trade and Trading Relations	140
	EU Trade Policy	140
	Trade	147
	Financial Resources	151
	Other Trading Regimes	153
	Conclusion	164
6	The 1996-2000 Reform Process	167
	The Rationale for Reform	169
	The Green Paper and the New Agenda	173
	The Post-Lomé Alternatives	174
	The Commission Guidelines and Policy Transition	177
	The Council Negotiating Mandate	186
	Unequal Partners: The Negotiating Process	189
	Conclusion	194
7	The Cotonou Partnership Agreement	196
	Objectives, Principles and Institutional Structure	199
	Political Dialogue and Conditionality	201
	Financing and the EDF	205
	Innovations	208
	Towards Differentiation under the ACP Umbrella	212
	Conclusion	219
8	Future Challenges: Implementing Cotonou and	
	'Everything but Arms'	220
	Implementing Cotonou	220
	'Everything but Arms'	225
	Conclusion	232

	Contents	V11
9 Conclusion: Development and Integration		234
Development and Integration Theory Conclusion		235 243
Bibliography		245
Index		253

# List of Tables, Figures and Boxes

### **Tables**

1.1	Distribution of CFSP Joint Actions and Common	
	Positions adopted, 1997-99	8
1.1	EC imports and exports to the developing world,	
	1958–67	30
1.2	STABEX transfers by product category, Lomé	
	I and II	37
1.3	STABEX transfers by country, Lomé I and II	38
1.4	Financing of development cooperation, 1958–2000	43
2.1	EU imports from ASEM, 1995–99 (€m.)	66
2.2	EU exports to ASEM, 1995-99 (€m.)	66
2.3	EU-ASEM balance of trade, 1995-99 (€m.)	66
2.4	EU aid to Asian countries, 1986–95 (€m.)	80
2.5	EU aid to Latin American countries, 1986-95	
	(€m.)	80
2.6	EU aid to ALA countries, 1986–95 (€m.)	82
2.7	EU ALA aid for uprooted people, 1997–99 (€m.)	82
3.1	ECHO organizational structure, 2000	103
3.2	ECHO expenditure by source of funding, 1998,	
	1999	110
4.1	EU sanctions based on violations of democracy,	
	human rights, the rule of law or good governance,	
	1990–98	134
5.1	EU-developing country trade, 1976-94	148
5.2	EU imports from ACP states, 1985, 1991–93	
	(bn ecus)	149
5.3	Percentage EU external trade with selected third	
	world regional groupings, 1970-94	154
5.4	Comparison of EU/USA Trade with MERCOSUR,	
	1996–98	155
5.5	Value of trade by major product group, 1995-97	
	(bn ecus)	160
5.6	Value of member state imports/exports with	
	Asia, 1995–97	161

5.7	EU imports, exports and trade balance with East	162
- 0	Asia, 1983–94 (US\$m.)	102
5.8	Percentage of EU external trade by regional	1/3
	groupings, 1975–97	163
7.1	Partnership agreement financial resources,	
	2000–7 (€bn)	206
7.2	ACP countries' Human Development Index:	
	i) LDCs (39) defined under Cotonou	216
	ii) Other ACP African countries (15)	217
	iii) ACP Caribbean countries (15)	217
	iv) ACP Pacific Island countries (14)	218
8.1	List of Least Developed Countries	226
8.2	Tariff quotas for rice and raw sugar from LDCs	230
Fig	ures and Boxes	
3.1	ECHO's 20 main partners in 2000	106
3.2	Financial decisions for EC humanitarian aid,	
	1995–2000 (amounts in €)	107
3.3	Trends in main beneficiaries of ECHO aid,	
3.3	1996–98	108
3.4	ECHO's main types of expenditure, 1998	108
5.1	Lomé IV financial protocol, 1995–2000	152
	Value of EU trade (exports/imports) with Asia,	102
5.2		158
<i>(</i> 1	1995–97 (bn ecus)	179
6.1	Summary Commission guidelines	
6.2	Summary June 1998 Council negotiating mandate	188

# Introduction: Setting the Context

Europe's formal relations with the developing world are as old as the European Community (EC) itself. However, the shape and the content of those relations have altered significantly since the signing of the Treaty of Rome in 1957. Successive enlargements, differential rates of global development, the collapse of communist ideology in Central and Eastern Europe and the reorganization of international trade under the auspices of the World Trade Organization (WTO) have all contributed to redefining the European Union's (EU) external relations with the Third World. These changes were nowhere more dramatically portraved than in the Lomé Convention (1975-2000). The Convention - linking the EU with the African, Caribbean and Pacific (ACP) developing countries - was considered the hallmark of the EU's policy with the Third World, yet it failed to meet the needs and expectations of the new millennium and underwent a comprehensive and critical review from 1997 onwards. The new century also witnessed parallel revisions undertaken in Europe's relations with Latin America, Asia and elsewhere. This text examines these changes and identifies common themes as well as contrasting examples. Most significantly, the argument presents development policy within the wider context of Europe's integration process and suggests that theories of integration are the appropriate tools for understanding not just Europe's internal politics, but its external relations as well.

In order to contextualize development policy, the EU's engagement with the Third World is best described as a policy patchwork. In addition to the ACP states, it incorporates Latin America, China, India, most of Asia and arguably North Africa. Europe has negotiated framework cooperation agreements with some 15 Asian and Latin American countries; has similar agreements with three regional groupings (the Association of South

East Asian Nations (ASEAN), Andean Pact and Central America); began the Asia–Europe Meeting (ASEM) process; operates cooperation or association agreements with the Maghreb and Mashrek states as well as with four other Mediterranean countries; and, lastly, also has special relationships with a multitude of member state overseas departments and territories. However, by far the most structured and important historical relationship has been the Lomé Convention, which in June 2000 was superseded by the Cotonou Agreement and now embraces almost all the developing countries of the Caribbean, Pacific and sub-Saharan Africa.

Consequently, Europe's traditional view of development has been specific but comparatively limited. The developing world was defined as principally those former member state colonies in Africa, the Caribbean and the Pacific and dealt with under the Lomé framework; only this relationship was historical, institutionalized, comprehensive and based on the principle of nonreciprocity. In contrast, relations with the Indian sub-continent, Asia and Latin America have been comparatively new, ad boc, fragmented and generally more limited in scope. Such a dichotomy (based on past practice rather than development criteria) was always difficult to sustain, and has become increasingly indefensible. The collapse of communism in Central and Eastern Europe further complicated what was already an untenable position: throughout the 1990s development aid was increasingly shifted in favour of these emerging democratic European states. Clearly, Europe's old definitions of development needs were proving to be hopelessly inadequate, raising more issues than they solved.

A more inclusive definition of the developing world was needed for the EU that recognized regional disparities and sought a common approach to common problems. Geography and history were no longer an acceptable or sufficient rationale. Consequently, from 1997 onwards the EU fundamentally reviewed its network of relations with regions of its traditional partners in the developing world (ACP, Asia, Latin America) in an attempt to produce a new policy paradigm that was consistent, comprehensive and common in origin, approach and criteria. Formally, and if somewhat belatedly, this motivation was founded in the treaty obligations agreed to at Maastricht. Article 130u of the Treaty on European Union states: