## INTERNATION AND PORTEONS

投资分析与组合管理

弗兰克·K·赖利(Frank K. Reilly) 基思·C·布朗(Keith C. Brown)

CFA系列



中信出版社 CITIC PUBLISHING HOUSE

# THE THE TIME OF T

投资分析与组合管理

弗兰克·K·赖利(Frank K. Reilly) 基思·C·布朗(Keith C. Brown)



兹山大学图书馆藏书 (\*861)

F830.53/





0391077

-81

65



汤姆森学习出版集团



中信出版社 CITIC PUBLISHING HOUSE

### 图书在版编目(CIP)数据

投资分析与组合管理(第6版)/(美)弗兰克·K. 赖利 基思·C. · 布朗著 - 影印本. 一

北京:中信出版社,2002.5

书名原文: Investment Analysis and Portfolio Management

特许金融分析师资格考试的核心用书

ISBN 7-80073-504-4

Ⅰ.投.. Ⅱ.①赖... ②布... Ⅲ.证券投资 - 分析 - 资格考核 - 自学参考资料 - 英文 Ⅳ.F830.53

中国版本图书馆CIP数据核字(2002)第042589号

Frank K. Reilly, Keith C. Brown

Investment Analysis and Portfolio Management 6e (0-03-025809-x)

Copyright © 2000 by Harcourt, Inc. a division of Thomson Learning Inc. Thmson Learning™ is a trademark used herein under License. All rights reserved.

Reprinted for People's Republic of China by Thomson Learning Asia and CITIC Publishing House under the authorization of Thomson Learning. No part of this book may be reproduced in any form without the express written permission of Thomson Learning Asia and CITIC.

Reprint ISBN:981-243-200-0

本书由中信出版社与汤姆森学习集团合作出版,未经出版者书面许可,本书的任何部分不得以任何方式复制或抄袭。

### 投资分析与组合管理(第6版)

作 者:(美)弗兰克・K・赖利 基思・C・布朗

出版发行: 中信出版社(北京市朝阳区新源南路6号京城大厦 100004)

责任编辑:杨桂凤 李宝琳 责任监制:朱 磊 王祖力

经 销 者:中信联合发行有限公司

承 印 者: 北京忠信诚印刷厂

开 本: 889mm×1194mm 1/16 印 张: 79.75 字 数: 1595千字

版 次: 2002年5月第1版 印 次: 2002年5月第1次印刷

京权图字: 01-2001-5194

书 号: ISBN 7-80073-504-4/F·357

定 价: 161.00元

### 版权所有・侵权必究

凡购本社图书,如有缺页、倒页、脱页,由发行公司负责退换。服务热线:010-64648783

## 序

世界金融市场的蓬勃发展需要大量合格的金融从业人员,需要有全球通行的金融语言和行为标准。无论投资者、企业还是金融管理层都需要用统一、规范的标准来衡量金融分析人员的知识水平、道德规范和专业化程度,从而建立起对他们所提供的金融服务和所管理的金融资产的信赖。由此,特许金融分析师(Chartered Financial Analyst,简称CFA)应运而生。

作为全球通行的、最权威的金融市场专业人员的资格认证,CFA创办于20世纪60年代初。 主办CFA考试和授予CFA特许状的权威机构是美国投资管理研究协会。目前,CFA资格授予各 个投资领域内的专业人士,包括基金经理、证券分析师、财务总监、投资顾问、投资银行家、 交易员等等。CFA要求它的持有人建立严格而广泛的金融知识体系,掌握金融投资行业各核心 领域的理论与实践知识,包括从投资组合管理到金融资产估价,从衍生证券到固定收益证券 以及定量分析。与此相适应,CFA的课程设置和考试内容深深根植于投资管理的实践,涉及广 泛的金融投资方面的基础知识,并且考试标准和阅读书目每年都在变化,以反映投资领域的 最新变化。

为适应经济日益全球化、信息化、金融化的发展趋势,促进我国资本市场的发展,并配合CFA资格考试在国内的展开,以方便广大考生应考,以及满足相关财经领域从业人员和广大师生的学习需求,中信出版社推出了CFA系列丛书。该系列包含两个子系列:影印系列和翻译系列,我们衷心地希望这套丛书的推出能够对广大的读者有所帮助。

To my best friend and wife,
Therese,
and the greatest gifts and
sources of our happiness,
Frank K. III, Charlotte, and Lauren
Clarence R. II
Therese B., and Anita
Edgar B., Michele, Kayleigh, and Madison J. T.
F. K. R.

To Sheryl, Alexander, and Andrew, who make it all worthwhile K. C. B.

### THE DRYDEN PRESS SERIES IN FINANCE

Amling and Droms
Investment Fundamentals

Berry and Young
Managing Investments: A Case Approach

Besley and Brigham

Essentials of Managerial Finance

Twelfth Edition

Besley and Brigham Principle of Finance

Boone, Kurtz, and Hearth Planning Your Financial Future Second Edition

Brigham, Gapenski, and Daves Intermediate Financial Management Sixth Edition

Brigham, Gapenski, and Ehrhardt Financial Management: Theory and Practice Ninth Edition

Brigham and Houston Fundamentals of Financial Management Eighth Edition

Brigham and Houston
Fundamentals of Financial Management: Concise
Second Edition

Brigham and Klein 2000 Cases in Financial Management: Dryden Request Chance
An Introduction to Derivatives
Fourth Edition

Conroy Finance Interactive

Cooley
Advances in Business Financial Management: A Collection of
Readings
Second Edition

Dickerson, Campsey, and Brigham Introduction to Financial Management Fourth Edition

Eaker, Fabozzi, and Grant International Corporate Finance

Gardner, Mills, and Cooperman

Managing Financial Institutions: An Asset/Liability Approach

Fourth Edition

Gitman and Joehnk Personal Financial Planning Eighth Edition

Greenbaum and Thakor Contemporary Financial Intermediation

Hall
Effective Use of a Financial Calculator

Hayes and Meerschwam
Financial Institutions: Contemporary Cases in the Financial
Services Industry

Hearth and Zaima

Contemporary Investments: Security and Portfolio Analysis

Second Edition

Johnson

Issues and Readings in Managerial Finance

Fourth Edition

Kidwell, Peterson, and Blackwell

Financial Institutions, Markets, and Money

Seventh Edition

Koch and MacDonald

Bank Management

Fourth Edition

Leahigh

Pocket Guide to Finance

Maness and Zietlow

Short-Term Financial Management

Mayes and Shank

Financial Analysis with Lotus 1-2-3 for Windows

Mayes and Shank

Financial Analysis with Microsoft Excel

Mayo

Financial Institutions, Investments, and Management: An

Introduction

Sixth Edition

Mayo

Investments: An Introduction

Sixth Edition

Osteryoung, Newman, and Davies

Small Firm Finance: An Entrepreneurial Analysis

Reilly and Brown

Investment Analysis and Portfolio Management

Sixth Edition

Reilly and Norton

Investments

Fifth Edition

Sandburg

Discovering Your Finance Career

Seitz and Ellison

Capital Budgeting and Long-Term Financing Decisions

Third Edition

Siegel and Siegel

**Futures Markets** 

Smith and Spudeck

Interest Rates: Principles and Applications

Stickney and Brown

Financial Reporting and Statement Analysis: A Strategic

Perspective

Fourth Edition

The pleasure of authoring a textbook comes from writing about a subject that you enjoy and find exciting. As an author, you hope that you can pass on to the reader not only knowledge but also the excitement that you feel for the subject. In addition, writing about investments brings an added stimulant because the subject can affect the reader during his or her entire business career and beyond. We hope what readers derive from this course will help them enjoy better lives through managing their resources properly.

The purpose of this book is to help you learn how to manage your money so that you will derive the maximum benefit from what you earn. To accomplish this purpose, you need to learn about the investment alternatives that are available today and, what is more important, to develop a way of analyzing and thinking about investments that will remain with you in the years ahead when new and different investment opportunities become available.

Because of its dual purpose, the book mixes description and theory. The descriptive material discusses available investment instruments and considers the purpose and operation of capital markets in the United States and around the world. The theoretical portion details how you should evaluate current investments and future opportunities to develop a portfolio of investments that will satisfy your risk—return objectives.

Preparing this sixth edition has been challenging for two reasons. First, many changes have occurred in the securities markets during the last few years in terms of theory, new financial instruments, and trading practices. Second, as mentioned in prior editions, capital markets have become global. Consequently, very early in the book we present the compelling case for global investing. Subsequently, to ensure that you are prepared to function in this new global environment, almost every chapter discusses how investment practice or theory is influenced by the globalization of investments and capital markets. This completely integrated treatment is to ensure that you leave this course with a completely global mindset on investments that will serve you well in the 21st century.

### INTENDED MARKET

This text is addressed to both graduate and advanced undergraduate students who are looking for an in-depth discussion of investments and portfolio management. The presentation of the material is intended to be rigorous and empirical, without being overly quantitative. A proper discussion of the modern developments in investments and portfolio theory must be rigorous. The detailed discussion of numerical empirical studies reflects the belief that it is essential for our theories to be exposed to the real world and be judged on the basis of how well they help us understand and explain reality.

### KEY FEATURES OF THE SIXTH EDITION

When planning the sixth edition of *Investment Analysis and Portfolio Management*, we wanted to retain its traditional strengths and capitalize on new developments in the investments area to make it the most comprehensive investments textbook available.

First, the sixth edition maintains its unparalleled international coverage. Investing knows no borders, and although the total integration of domestic and global investment opportunities may seem to contradict the need for separate discussions of international issues, it in fact makes the need for specific information on non-U.S. markets, instruments, conventions, and techniques even more compelling. Sections of chapters that deal with international topics are designated by this icon to for easy identification.

Second, today's investing environment includes derivative securities not as exotic anomalies but as standard investment instruments. We felt that Investment Analysis and Portfolio Management must reflect that situation. Consequently, our four chapters on derivatives have been rewritten to provide an even more intuitive, clear discussion of the different instruments, their markets, valuation, trading strategies, and general use as risk management/return enhancement tools.

The introductory derivatives chapter appears early in the book as Chapter 11 in the section on "Developments in Investment Theory." We kept this placement from the previous edition because we are still committed to the philosophy that every investments student needs to be exposed to the basics of derivative instruments, markets, and usage. Our Chapter 11 provides this overview.

For instructors who want to get into more detail on derivative pricing, valuation, and strategies, we have three separate chapters near the end of the book. Chapter 23 discusses forwards and futures contracts first, before options, because typically investors consider forward/futures positions before they turn to options to hedge risk. Chapter 24 then covers option contracts, which are variations of forwards and futures. Part 4 concludes with a chapter on swaps, warrants, convertibles, and structured notes. Chapter 25 is an in-depth discussion of these more "advanced" derivative types.

Third, Chapter 10, "Extensions and Testing of Asset Pricing Theories," follows immediately after the introductory chapter on asset pricing models. We felt that instructors who wanted to teach this chapter would do so in this order.

Fourth, we have added many new questions and problems to the end-of-chapter material, including a significant number of CFA exercises through the 1999 exam, to provide more student practice on executing computations to more sophisticated investment problems. These are designated by the CFA • icon.

**WEB SITE LISTINGS** To reflect the growing use of the World Wide Web as a learning tool and a source of information, each chapter contains an annotated list of the Web sites that relate to the chapter's topic. Students will want to "surf the net" using these applications to gain further insight into the practice of investments and the textbook discussions.

MAJOR CONTENT CHANGES IN THE SIXTH EDITION

The text has been thoroughly updated for currency. In addition to these time-related revisions, we have also made the following specific changes to individual chapters:

- Includes results of a new study of risk-return results and correlations Chapter 3 among domestic and foreign capital market assets through 1997.
- Chapter 4 Contains a new discussion and presentation showing the numerous mergers and affiliations taking place among equity markets in the United States and around the world.
- Includes a discussion of studies that examined the price-earnings/growth Chapter 7 rate (PEG) ratios and how useful they are for selecting stocks. Also includes a discussion of new evidence that indicates that the prevailing monetary policy environment has had a significant impact on stock prices directly, but also influences how other variables affect stocks. Contains an expanded discussion of the implications of the EMH results for analysts and portfolio managers.
- Includes greatly expanded coverage of the basic payoffs and trading me-Chapter 11 chanics of forwards, futures, and options, with new examples based on actual market data. Also contains a substantially revised section on using derivatives to manage portfolio risk.

- Chapter 12 Contains a discussion of a new example company—the Walgreen Company—that continues into the industry and company analysis. Also considers the effect of leases on financial risk ratios.
- Chapter 13 Includes a major addition to the equity valuation section, where we consider two major approaches to equity valuation (discounted cash-flow techniques and relative valuation techniques). Subsequently, there is a specific discussion of why and when to use each of the approaches followed by a description and discussion of each of the cash-flow and relative valuation techniques.
- Chapter 14 Includes a discussion of several recent studies that have found that monetary policy and the monetary environment have an impact on stock returns. Also discusses new studies that indicate that the relationship between stock returns and other variables such as size and price-to-book value are also affected by the ease or tightness of monetary policy.
- Chapter 15 Contains a discussion and detailed presentation regarding the recently created Treasury Inflation Protected Securities (TIPS). Also contains an updated presentation on the issuance of high-yield bonds using 144A issues that have come to dominate the high-yield bond market.
- Chapter 16 Includes bond valuation using a single discount rate and valuation using prevailing spot rates. There is an expanded discussion of option-adjusted duration that considers the duration of the noncallable bond and bonds with embedded options. The section on effective duration is dramatically modified and expanded to include effective convexity and provides detailed computations of effective duration and convexity based on a bond pricing model. We show effective duration—yield curves and effective convexity—yield curves for option-free, callable, and putable bonds. Also we introduce empirical duration that can be used for other assets including common stock. Because of some shortcomings of the "traditional" yield spread, we discuss and demonstrate how to calculate static yield spreads. Finally, there is a new discussion on option-adjusted spreads (OAS), and we present the steps involved in estimating the OAS for a specific bond.
- Chapter 17 Contains the results from a recent study that demonstrates the very competitive risk-adjusted performance for various bonds compared to other capital assets during the period 1980–1997.
- Chapter 18 Includes an expanded analysis of the aggregate market that follows from the presentation in Chapter 13, which introduced the two general approaches to equity valuation and the several techniques that flow from these approaches. The cash-flow techniques are employed to compute specific estimates of value for the S&P 400 Index. In addition, we compute and analyze relative valuation ratios for the market including price-to-earnings, price-to-book value, price-to-cash-flow, and price-to-sales.
- Chapter 19 Contains a new discussion of the business cycle and its effect on alternative industry sectors, as well as a consideration of structural economic changes and the impact that these changes have on various industries. Again, we apply the several valuation techniques included in the two valuation approaches to the retail drugstore industry. This includes using a two-stage, free cash-flow growth model and the relative valuation ratios with comparisons to similar ratios for the aggregate market. A new appendix to the chapter discusses an article that considers how the analysis of

the components of the return on assets for an industry provides insights into the competitive strategy for the industry.

### Chapter 20

Includes a valuation of Walgreen Company using several present-value-of-cash-flow models including two-stage growth models. Also, examines the several relative valuation ratios for Walgreen and compares the company ratios to comparable market and industry ratios. The growth company valuation model section is reorganized to integrate value-added models, such as economic value added (EVA) and the sales franchise model with the traditional growth company models, to show how they are similar and provide insights to each other.

### Chapter 22

Contains a new discussion on the merits of passive versus active asset management. Also includes extensive new sections that explain growth versus value investing, that introduce and illustrate the topic of Style Analysis, and that present Asset Allocation strategies. There is also a revised section on using derivatives with equity portfolios.

### Chapter 23

Includes revised examples throughout the chapter emphasizing actual market data, and revised sections on the mechanics of futures trading and on index arbitrage.

### Chapter 24

Contains an extensive new section on exotic options, plus extensive revisions to the section on the binomial option pricing model and the option strategies section. There are also revised discussions of the role volatility plays in option valuation and trading and of option trading fundamentals. Finally, an extended discussion of the Black-Scholes model in practice is included.

### Chapter 25

Includes a revised discussion of the interest-rate-swap valuation, an expanded and revised discussion of convertible bonds and structured notes, and a revised section on using swaps to manage portfolio risk.

### Chapter 26

Has been expanded (and retitled) to cover all forms of professional asset management, instead of just covering mutual funds. Included is an extensive new section comparing the various forms of private and public professional asset management, with examples of practices at specific firms, and a new section evaluating the benefits of mutual funds, along with new material on mutual fund objectives. There is also an extensive new section on ethics and regulation in the professional asset management industry, which includes discussions of soft dollars and compensation arrangements. Finally, the chapter contains revised examples of mutual fund structure and performance using actual market data.

### Chapter 27

Includes extensive new sections on peer group comparisons, on the information ratio performance measure, and on reporting investment performance, including a discussion of time-weighted versus dollar-weighted returns and AIMR's Performance Presentation Standards. The chapter also contains updated examples of performance measurement using actual market data and a revised treatment of bond portfolio measurement.

### SUPPLEMENT PACKAGE

The preparation of the sixth edition provided the opportunity to enhance the supplement products offered to instructors and students who use *Investment Analysis and Portfolio Management*. The result of this examination is a greatly improved package that provides more than just basic answers and solutions. We are indebted to the supplement writers who

devoted their time, energy, and creativity to making this supplement package the best it has ever been.

THE INSTRUCTOR'S MANUAL AND TEST BANK The Instructor's Manual and Test Bank, written by Jeanette Diamond at the University of Nebraska at Omaha, contains a brief outline of each chapter's key concepts and equations that can be easily copied and distributed to students as a reference tool. The Test Bank includes an extensive set of new questions and problems and complete solutions to the testing material.

For instructors who would like to prepare their exams via computer, The Dryden Press will provide a Microsoft Word diskette with the complete *Test Bank* for easy test compilation.

THE SOLUTIONS MANUAL This separate volume, which can be purchased by students if instructors wish, contains all the answers to the end-of-chapter questions and solutions to end-of-chapter problems. Again, Jeanette Diamond was ever diligent in the preparation of these materials, ensuring the most error-free solutions possible.

**LECTURE PRESENTATION SOFTWARE** A comprehensive set of slides in PowerPoint are available. Each chapter has a self-contained presentation that covers all the key concepts, equations, and examples within the chapter. The files can be used as is for an innovative, interactive class presentation. Instructors who have access to Microsoft Power-Point can modify the slides in any way they wish, adding or deleting materials to match their needs.

**STUDY GUIDE** A student *Study Guide*, prepared by David Leahigh of King's College, includes the following for each chapter: a reference outline of definitions and equations; a brief concept outline; extensive exercises, including true-false, fill-in-the-blank, multiple-choice, and short-answer questions; a set of problems that provide additional practice; and answers to all of these exercises. The *Study Guide* is an excellent resource for all students wanting additional information and practice.

**WEB SITE** A book-specific Web site contains useful downloadable ancillary and resource materials for instructors and students. You can access it at **www.harcourtcollege.com**.

The Dryden Press will provide complimentary supplements or supplement packages to those adopters qualified under our adoption policy. Please contact your sales representative to learn how you may qualify. If as an adopter or potential user you receive supplements you do not need, please return them to your sales representative or send them to:

Attn: Returns Department Troy Warehouse 465 South Lincoln Drive Troy, MO 63379

### ACKNOWLEDGMENTS

So many people have helped us in so many ways that we hesitate to list them, fearing that we may miss someone. Accepting this risk, we will begin with the University of Notre Dame and the University of Texas at Austin because of their direct support. Also, we must thank the Bernard J. Hank Family, who have endowed the Chair that helped bring Frank Reilly back to Notre Dame and that has provided support for our work.

### Reviewers for this edition were:

Robert Brooks

University of Alabama

Greg Filbeck

University of Toledo

Eric Higgins

Drexel University

Iqbal Mansur Widener University

Murli Rajan

University of Scranton

Narendar V. Rao

Northeastern Illinois University

We were fortunate to have the following excellent reviewers for earlier editions:

John Alexander

Clemson University

Robert Angell

East Carolina University

George Aragon Boston College

Brian Belt

University of Missouri - Kansas City

Omar M. Benkato

Ball State University

Arand Bhattacharya University of Cincinnati

Carol Billingham

Central Michigan University

Susan Block

University of California—Santa Barbara

Gerald A. Blum Babson College

Robert E. Brooks

University of Alabama

Robert J. Brown

Harrisburg, Pennsylvania

Charles Cao

Pennsylvania State University

Atreya Chakraborty

Brandeis University

Dosoung Choi

University of Tennessee

Robert Clark

University of Vermont

John Clinebell

University of Northern Colorado

James D'Mello

Western Michigan University

Eugene F. Drzycimski

University of Wisconsin—Oshkosh

William Dukes

Texas Tech University

John Dunkelberg

Wake Forest University

**Eric Emory** 

Sacred Heart University

Thomas Eyssell

University of Missouri—St. Louis

James Feller

Middle Tennessee State University

Eurico Ferreira

Clemson University

Michael Ferri

John Carroll University

Joseph E. Finnerty

University of Illinois

Harry Friedman

New York University

R. H. Gilmer

University of Mississippi

Stephen Goldstein

University of South Carolina

Steven Goldstein

Robinson-Humphrey/American Express

Keshav Gupta

Oklahoma State University

Sally A. Hamilton

Santa Clara University

Ronald Hoffmeister

Arizona State University

Ron Hutchins

Eastern Michigan University

A. James Ifflander

Arizona State University

Stan Jacobs

Central Washington University

Kwang Jun

Michigan State University Jaroslaw Komarynsky Northern Illinois University

Danny Litt

Century Software Systems/UCLA

Miles Livingston University of Florida Christopher Ma Texas Tech University

Davinder Malhotra

Philadelphia College of Textiles and

Science

Stephen Mann

University of South Carolina

Iqbal Mansur Widener University George Mason

University of Hartford

John Matthys
DePaul University
Michael McBain
Marquette University
Dennis McConnell

Dennis McConnell University of Maine Jeanette Medewitz

University of Nebraska—Omaha

Jacob Michaelsen

University of California—Santa Cruz

Nicholas Michas

Northern Illinois University

Thomas W. Miller Jr.

University of Missouri—Columbia

Lalatendu Misra

University of Texas—San Antonio

Michael Murray
LaCrosse, Wisconsin
Henry Oppenheimer
University of Rhode Island

John Peavy

Southern Methodist University

George Philippatos
University of Tennessee

George Pinches
University of Kansas

Rose Prasad

Central Michigan University

Laurie Prather

University of Tennessee at Chattanooga

George A. Racette University of Oregon

Murli Rajan

University of Scranton

Steve Rich
Baylor University

Bruce Robin

Old Dominion University

James Rosenfeld
Emory University
Stanley D. Ryals
Investment Counsel, Inc.

Katrina F. Sherrerd

Association of Investment Management

and Research

Shekar Shetty

University of South Dakota

Frederic Shipley
DePaul University
Douglas Southard

Virginia Polytechnic Institute

Harold Stevenson

Arizona State University

Kishore Tandon

The City University of New York—

Baruch College
Donald Thompson
Georgia State University

David E. Upton

Virginia Commonwealth University

E. Theodore Veit Rollins College Premal Vora King's College Bruce Wardrep

East Carolina University

Robert Weigand

University of South Florida

Rolf Wubbels
New York University

Valuable comments and suggestions have come from former graduate students at the University of Illinois: Wenchi Kao, DePaul University, and David Wright, University of Wisconsin-Parkside. Once more, we were blessed with bright, dedicated research assistants when we needed them the most. This includes Pensiri Koomsap and Lu Sun, who have been extremely careful, dependable, and creative.

Current and former colleagues have been very helpful: Yu-Chi Chang, Rob Batallio, and Paul Schultz, University of Notre Dame; C. F. Lee, Rutgers University; and John M. Wachowicz, University of Tennessee. As always, some of the best insights and most stimulating comments continue to come during too-infrequent walks with a very good friend, Jim Gentry of the University of Illinois.

We are convinced that a professor who wants to write a book that is academically respectable, relevant, as well as realistic requires help from the "real world." We have been fortunate to develop relationships with a number of individuals (including a growing number of former students) whom we consider our contacts with reality.

We especially want to thank Robert Conway, who was the managing director of the London office of Goldman, Sachs and Company, for suggesting several years ago that it was essential to have the book reflect the rapidly evolving global market. This important advice has had a profound effect on this book over time.

The following individuals have graciously provided important insights and material:

Sharon Athey

Brown Brothers Harriman

Joseph C. Bencivenga

Bankers Trust

Lowell Benson

Robert A. Murray Partners

David G. Booth

Dimensional Fund Advisors, Inc.

Gary Brinson UBS Brinson

Charles K. Brown

Goldman, Sachs and Company

David Chapman University of Texas

Dwight D. Churchill

Fidelity Management and Research

Abby Joseph Cohen

Goldman, Sachs and Company

Thomas Coleman

Adler, Coleman and Company (NYSE)

Robert Conway

Goldman, Sachs and Company

Robert J. Davis

Crimson Capital Company

Robert J. Davis Jr.

Merrill Lynch Pierce Fenner and Smith

Philip Delaney Jr. Northern Trust Bank

Sam Eisenstadt Value Line

Frank J. Fabozzi

Journal of Portfolio Management

Paul Feldman

Goldman, Sachs and Company

Kenneth Fisher

**Forbes** 

John J. Flanagan Jr.

Lawrence, O'Donnell, Marcus and

Company

H. Gifford Fong

Gifford Fong Associates

Martin S. Fridson

Merrill Lynch Pierce Fenner and Smith

Khalid Ghayur

HSBC Asset Management Ltd.

Richard A. Grasso

New York Stock Exchange

William J. Hank

Moore Financial Corporation

Rick Hans

Walgreen Corporation

Lea B. Hansen

Greenwich Associates

W. Van Harlow

Fidelity Management and Research

John W. Jordan II

The Jordan Company

Andrew Kalotay
Kalotay Associates

Luke Knecht

RCM Capital Management

Warren N. Koontz Jr.

Loomis, Sayles and Company

Mark Kritzman

Windham Capital Management

Martin Leibowitz TIAA-CREF

Douglas R. Lempereur

Templeton Investment Counsel, Inc.

Robert Levine Nomura Securities Michael Lipper Lipper Analytical

Amy Lipton

Bankers Trust

George W. Long

Long Investment Management Ltd.

Scott Lummer 401(k) Forum John Maginn Mutual of Omaha Scott Malpass

University of Notre Dame

Andras Marosi University of Texas Dominic Marshall Benson Associates Richard McCabe

Merrill Lynch Pierce Fenner and Smith

Michael McCowin

State of Wisconsin Investment Board

Terrence J. McGlinn

McGlinn Capital Markets

Janet T. Miller

Rowland and Company

Brian Moore

McDonald's Corporation

Salvator Muoio SM Investors, LP Robert G. Murray

First Interstate Bank of Oregon

Gabrielle Napolitano

Goldman, Sachs and Company

Ian Rossa O'Reilly Wood Gundy, Inc. Robert Parrino University of Texas Philip J. Purcell III

Morgan Stanley Dean Witter

Jack Pycik
Consultant
Chet Ragavan

Merrill Lynch Pierce Fenner and Smith

John C. Rudolf

Summit Capital Management

Stanley Ryals

Investment Counsel, Inc.

Ron Ryan Ryan Labs, Inc. Sean St. Clair Lehman Brothers

Robert F. Semmens Jr.

The Beacon Group

Brian Singer
UBS Brinson
Clay Singleton
Ibbotson Associates

Donald J. Smith Boston University William Smith

Morgan Stanley Dean Witter

Fred H. Speece Jr.

Speece, Lewis and Thorson

William M. Stephens

Husic Capital Management

James Stork
Duff and Phelps
Kevin Terhaar
UBS Brinson

Anthony Vignola

Kidder, Peabody and Company

William M. Wadden Stein, Roe and Farnham

Sushi Wadhwani Goldman, Sachs and Company

Jeffrey M. Weingarten Goldman, Sachs and Company

Ken Wiles

Fulcrum Financial Group

Robert Wilmouth

National Futures Association

Richard S. Wilson Ryan Labs, Inc.

We continue to benefit from the help and consideration of the dedicated people who are or have been associated with the Institute of Chartered Financial Analysts, which is a part of the Association for Investment Management and Research: Jeff Beutow, Tom Bowman, Whit Broome, Bob Johnson, Bob Luck, Pete Morley, Sue Martin, Katie Sherrerd, and Donald Tuttle.

Professor Reilly would like to thank his assistant, Cheri Gray, who had the unenviable task of keeping his office and his life in some sort of order during this project. Jon Davies was the understanding project editor who put up with both of our schedules and brought the book from messy manuscript and sloppy exhibits to bound volume with incredibly good humor.

As always, our greatest gratitude is to our families—past, present, and future. Our parents gave us life and helped us understand love and how to give it. Most important are our wives who provide love, understanding, and support throughout the day and night. We thank God for our children and grandchildren who ensure that our lives are full of love, laughs, and excitement.

Frank K. Reilly
Notre Dame, Indiana

Keith C. Brown Austin, Texas
October 1999