Tolley's

Construction Land and Property

Third Edition



Robert Crooks

5612 D1943.5

Tolley's VAT on Construction, Land and Property

by
Robert Crooks
of
Coopers & Lybrand

Tolley Publishing Company Limited A UNITED NEWSPAPERS PUBLICATION

Whilst every care has been taken to ensure the accuracy of the contents of this work, no responsibility for loss occasioned to any person acting or refraining from action as a result of any statement in it can be accepted by the author or the publisher.

Published by
Tolley Publishing Company Limited
Tolley House
2 Addiscombe Road
Croydon Surrey CR9 5AF
England
081-686 9141

Typeset in Great Britain by Phoenix Photosetting, Chatham, Kent

Printed in Great Britain by Butler & Tanner, Frome and London

© Copyright Tolley Publishing Company Ltd 1994 ISBN 0 85459 700-X

Preface

There must be few who have been involved in any complex property transaction who have not commented about the intricacy of VAT in this area. Most who have any significant involvement with VAT would agree that there is no more complicated aspect of the tax. It is without doubt an area in which it is easy to make mistakes, mistakes which may be all the more costly as a result of the significant value that often attaches to property transactions, which inevitably impacts on any liability to interest or penalties.

This book is intended to be a practical guide to the existing VAT and property legislation, including commentary on the latest case law where appropriate. The book is divided into two parts for ease of reference. Part 1 is a guide to the legal provisions and their practical operation, including some worked examples of the operation of the provisions where appropriate. Part 2 is dedicated to different property scenarios. Each chapter highlights the major VAT issues for the particular scenario and also some of the peripheral issues that are likely to be encountered. The chapters in Part 2 are cross referenced to Part 1 so that the reader can refer to the detailed guidance on specific aspects affecting a particular property scenario.

Although specific reference is sometimes made to the impact of and interaction with other taxes, the book is intended only to be a guide to the VAT provisions. A reader should always consider or seek advice on other taxes in connection with any property scenario.

The VAT and property regime has seen two tranches of significant changes in the last four years. In this period, there have also been other major changes which have impacted on the property sector, for example, the introduction of the capital goods scheme.

The first tranche of changes was made in 1989 to comply with the judgment of the European Court of Justice on 21 June 1988 in the infraction proceedings brought by the EC Commission against the UK. In its judgment, the European Court held that the extent to which property transactions (and certain other supplies) were zero-rated in the UK was contrary to EC VAT law which overrides the national VAT law of EC member states.

Essentially, the 1989 changes sought to achieve three things. First, the removal of the existing zero-rating for property transactions, except in relation to the construction and sale of certain new residential and new charitable buildings. Secondly, the imposition of VAT on the use of all new non-residential and new non-charitable buildings. Thirdly, the introduction of a regime allowing property owners to charge VAT on the letting and sale of non-residential and non-charitable buildings (the 'option to tax').

Preface

Taken at face value, one might imagine that these three goals should not have been difficult to achieve. However, the efforts of the parliamentary draughtsmen have produced an extremely complex legal framework, considered to be necessary by Customs & Excise in order to create provisions that were both workable and fair in their effect. Indeed, early drafts of the legislation were heavily amended, and the legislation that finally passed onto the statute books bore little resemblance to the original drafting in many areas.

The fact that Customs & Excise considered it necessary to introduce a second tranche of major changes with effect from 1 January 1992 illustrates that the changes introduced in 1989 did not entirely succeed in their objectives. In 1989, Customs & Excise had been unable to find a workable solution to a valuation issue in connection with the developer's self-supply rules introduced in that year. This had left a gaping hole in the legislation that was, no doubt, exploited to the taxpayer's benefit in the intervening period. This hole was plugged by the 1992 raft of changes.

In addition, Customs & Excise did not have time in 1989 to introduce workable provisions to apply the developer's self-supply rules to the redevelopment of existing buildings. These rules were extended to redevelopments in the second tranche of changes, and some of the legislation in relation to the option to tax was also amended.

There are still many aspects of the VAT and property rules where the provisions are not workable or can produce distortive effects. The recent issue of a consultation paper by Customs & Excise recognised this, made a number of suggestions for resolving the problems, and sought the views and alternative suggestions of the property industry and its advisers. The thrust behind the proposals was simplification, and if the consultation process is successful in this regard, all businesses are likely to benefit. However, the extent to which some of the proposals would result in simplification is far from clear.

Responses to the consultation paper had to be submitted by 15 October 1993. At the time of publication of this book, the reaction of Customs & Excise to them is still awaited. However, it seems inevitable that businesses will be faced with a third tranche of changes in this area of the tax. It can only be hoped that these changes will be of benefit.

The guidance contained in this edition of Tolley's VAT on Construction, Land and Property takes account of UK primary law, secondary legislation, case law and practice statements as at 1 April 1994.

Finally, I would like to express my gratitude to my colleagues, particularly Penny Hamilton and Ron Nattrass, who have helped me enormously in finalising this book.

Robert Crooks April 1994

Abbreviations and References

All ER = All England Law Reports (Butterworth & Co

(Publishers) Ltd)

C & E = Customs & Excise CA = Court of Appeal

C/S = Court of Sessions (Scotland)

Ch D = Chancery Division EC = European Community ECJ = European Court of Justice

FA = Finance Act H/L = House of Lords

Q/B = Queen's Bench Division

Reg = Regulation s = section

Sch = Schedule [2 Sch 2 = 2nd Schedule, paragraph 2]

SI = Statutory Instrument

STC = Simon's Tax Cases (Butterworth & Co

(Publishers) Ltd)

TOGC = Transfer of a business as a going concern

VATA 1983 = Value Added Tax Act 1983

VATTR = Value Added Tax Tribunal Reports

Court cases. Citation where appropriate is of Simon's Tax Cases and is preceded by the court and year of the decision (if different from the citation).

Tribunal cases. Citation is either by reference to a Value Added Tax Tribunal Report (VATTR) published by HM Stationery Office (e.g. (1980) VATTR 42) or the tribunal centre reference followed, in brackets, by a number assigned to the decision by the VAT Tribunals Headquarters (e.g. LON/90/3727 (6575)). In all tribunal cases only the appellant is named.

Table of Cases

Apple and Pear Development Council (The) H/L [1986] STC 192; CJEC [1988] STC 221	1.2
Associated Nursing Services plc	1.2
LON/93/1173A (11203)	4.10
Austin (F) (Leyton) Ltd	
Ch D [1968] 2 All ER 13	3.10
Automobile Association (The)	
Q/B [1974] STC 192; 1 All ER 1257	4.34
Balfour Ltd (1990) VATTR 88 (5110)	4.9
Barraclough (BD)	
LON/86/699 (2529)	4.16
Barratt Construction Ltd	
(1989) VATTR 204	11.9
BLP Group plc	
LON/92/421X (9167)	21.4
Briararch Ltd	
Q/B [1992] STC 732	1.15
British Airports Authority (No 1)	
CA 1976 [1977] STC 36; [1977] 1 All ER 497	4.34
British Airports Authority (No 5)	2.10
LON/77/144 (447)	3.10
British Airways plc	1 21
CA [1990] STC 643	4.34
Bruce (ED)	16.8
(1991) VATTR 280	10.0
Business Enterprises (UK) Ltd	4.34
(1988) VATTR 160	4.54
Clark (T) & Son Ltd	1.11
LON/91/239Z (8933) Coach House Property Management Ltd	1.11
MAN/91/1709Z (7564)	5.5
Cooper & Chapman (Builders) Ltd	5.5
Q/B 1992, [1993] STC 1	1.15
Curtis Henderson Ltd	
Q/B [1992] STC 732	1.15
Devoirs Properties Ltd	
MAN/90/1061 (6646)	5.5
Dormer Builders (London) Ltd	
CA [1989] STC 539; [1989] 2 All ER 938	11.9
Double Shield Window Co Ltd	
MAN/84/227 (1771)	11.9
Edmond Homes Ltd	ne see
MAN/92/1502 (11567)	4.9
Elliot and Another	4 40
O/B [1993] STC 369	4.10

Table of Cases

Faith Construction Ltd	
CA [1989] STC 539; [1989] 2 All ER 938	11.9
Fencing Supplies Ltd	
MAN/92/618 (10451)	5.6
Fisher (Lord)	
Q/B [1981] STC 238; [1981] 2 All ER 147	1.2
Fivegrange Ltd	22.6
LON/89/1631Y (5338) Furniss v Dawson	23.6
[1984] STC 153	11.9
Gleneagles Hotel plc	11.7
(1986) VATTR 196	17.16, 19.14, 19.16
Glenrothes Development Corp v Inland Revenue	
Commissioners	
CS [1993] STC 74	13.1
Golden Oak Partnership (The)	
LON/90/958Z (7212)	9.5
Goodyer (JW) & Co (Builders) Ltd	
MAN/85/316 (2059)	11.9
Great Shelford Free Church (Baptist)	
Q/B [1987] STC 249	4.10
Hallborough Properties Ltd	0.6
MAN/92/877 (10849) Harrington Construction Ltd	9.6
EDN/88/110 (3470)	4.9
Haven Leisure Ltd	7.7
LON/90/503Z (5269)	4.22
Illife (N) & Holloway (DC)	5.4,000
LON/92/2859 (10922)	17.16, 19.16
Kenmir Ltd v Frizzell	
Q/B [1968] 1 All ER 414	9.4, 9.6
Kingfisher plc	
Q/B 1993, [1994] STC 63	9.5
Link Housing Association Ltd	7.74
C/S [1992] STC 718	4.11
London Diocesan Fund Q/B [1993] STC 369	4.10
Lubbock Fine & Co	4.10
CJEC Case C-65/92 [1994] STC 101	4.32
Marath Developments Ltd	7.54
MAN/87/35	4.10
McCarthy & Stone plc	
LON/91/382 (7014)	4.9
McLean Homes East Anglia Ltd	
MAN/91/1199 (7748)	4.9
McLean Homes Midland Ltd (No 2)	page son and the contract
Q/B [1993] STC 335	3.10, 4.9
Molloy (BJ)	1/0
MAN/90/651 (6048)	16.8

Murray (GP) and Others	2.0
LON/74/122 (126)	3.8
Neville Russell	17 16 10 14 10 16
(1987) VATTR 194	17.16, 19.14, 19.16
Nevisbrook Ltd	11.9
CA [1989] STC 539; [1989] 2 All ER 938	11.9
Pembridge Estates Ltd (LON/90/1803X)	1.15
Penwith Property Co Ltd	1.13
[1993] STC 369	4.10
Perry	4.10
Q/B [1983] STC 383	4.10, 16.8
Port Erin Hotels v The Isle of Man Treasury	4.10, 10.0
MAN/89/722 (5045)	19.13
Ridgeons Bulk Ltd	12.13
(1992) VATTR 169 (7655)	19.13
Robert Gordon's College	17.10
EDN/92/90 (9977)	6.6
Sovereign Street Workplace Ltd	
MAN/91/403 (9550)	4.34
Spijkers (JMA) v Gevroeders Benedik Abattoir CV	
[1986] CMLR 296	9.4
St Andrews Building Co Ltd	
EDN/86/12 (2127)	4.10
Swallowfield plc	
LON/91/479Z (8865)	21.4
Thakkar (PS) (t/a Meera Homes)	
LON/90/1920X (6127)	4.10
University of Wales College, Cardiff	
LON/93/1044A	5.9
Van Tiem (WM) v Staatssecretaris van Financien	
CJEC [1993] STC 91	1.2
Walker West Developments Ltd v F J Emmett Ltd	
252 EG 1171	23.4
Wellington Private Hospital Ltd	
LON/92/2203 (10627)	4.34
Wrotham Park Settled Estates	
LON/81/93 (1158)	3.8

Table of Statutes

1890	Partnership Act	23.4
1907	Limited Partnership Act	23.5
1957	Landlord and Tenant Act	19.18, 19.20
1983	Value Added Tax Act	
	s 2(1)	1.2
	ss 4, 5	11.1
	s 10(2)	12.2
	(3)	5.4, 12.5
	s 14	1.9 1.9
	s 15 s 29	2.9
	s 29A	9.10
	s 31	2.10
	s 32A	2.11
	s 33	9.2, 9.11, 9.12
	s 38A	1.26
	s 39	1.24
	s 42	5.4, 6.13
	s 47	1.2, 1.13, 9.7
	s 48	4.12, 11.2
	1 Sch 1	2.3
	5	2.4, 2.5
	5A	2.4
	7–9	2.12
	1A Sch	2.7
	1B Sch	2.8
	2 Sch 1, 4	2.13, 10.9
	4 Sch 1	12.4
	7, 8	12.6
	9	4.21
	5 Sch Group 8	3.3-3.5, 3.8-3.10, 4.4-4.8,
		4.10, 4.11, 4.14, 4.15
	Group 8A	3.6, 4.4, 4.11, 4.16
	Group 14	3.11
	6 Sch Group 1	4.17, 4.22, 4.23, 4.32,
	~	6.1, 6.3, 6.13
	Group 10	4.29
	Group 12	4.28
	6A Sch 1	8.1
	2	5.2, 5.9
	2 3 4 5	5.5–5.8 5.12, 5.13
	5	6.2–6.6
	6	6.7, 6.10, 6.12
	6A	6.13

Table of Statutes

	6A Sch 7	23.7
	7 Sch 7	10.2
1985	Finance Act	
	s 13	1.23
	s 13A	4.15
	s 14	1.20
	s 14A	1.20
	s 15	1.19
	s 18	1.21
	s 19	1.22
	s 20	1.25
1986	Agricultural Holdings Act	19.20
1990	Finance Act	
	s 11	1.17

Table of Statutory Instruments

1980/1537	VAT (Repayment to Community Traders) Regulati	ons 1.16
1985/886	VAT (General) Regulations	
	Regs 17–28	11.1
	Regs 29–36	1.9 et seq.
	Reg 37	2.14
	Regs 37A–37E	10.1
1987/2015	VAT (Repayment to Third Country Traders)	
	Regulations	1.16
1989/472	VAT (Self-Supply of Construction Services) Order	7.1
1989/2259	VAT (Do-It-Yourself Builders) (Refund of Tax)	
	Regulations	16.8
1990/2553	VAT (Construction of Dwellings and Land) Order	4.22
1991/371	VAT (Refund of Bad Debts) Regulations	1.17
1991/2569	VAT (Buildings and Land) Order 5.5, 5.	9, 6.2–6.4,
		6.12, 6.13
1992/3129	VAT (Special Provisions) Order	9.2
1992/3222	VAT (Input Tax) Order	4.9

Preface	Page iii
Abbreviations and References	xi
Table of Cases	xiii
Table of Statutes	xvii
Table of Statutory Instruments	xix
PART 1 THE LEGAL PROVISIONS	
1. Overview of Fundamental VAT Principles	3
Introduction	3 3 3 5
Business supplies	3
VAT liability of business supplies	5
Recovery of VAT on expenditure	6
Eighth and Thirteenth Directive refund claims	11 12
Bad debt relief rules	13
Penalties, interest and repayment supplement	13
2. VAT Registration	17
Introduction	17
Taxable turnover rules	17
Non-UK EC suppliers	19
Unregistered UK purchasers of non-UK EC goods	20
VAT group registration	20
Divisional VAT registration	21
Overseas traders	22 23
Deregistration	23
Assets on hand at deregistration	24
Pre-registration expenditure	24
3. VAT Liability of Building Services	25
Introduction	25
Transitional reliefs	25 26
Zero-rated services—new buildings	20
Zero-rated services—approved alterations to protected buildings	27
General provisions for both reliefs	28
Materials and fixtures	30
Building services for handicapped persons	32
	25
4. VAT Liability of Land and Property Transactions Introduction	35
Outside the scope of VAT—transfer of a business as a	33
going concern (TOGC)	35
Transitional reliefs	36
Zero-rated supplies of property	36

	Standard-rated supplies of property Surrenders Exempt supplies of property	Page 45 50 52
5,	The Option to Tax (Election to Waive Exemption) Introduction Scope of the option to tax Mixed use VATA 1983, s 42 Exercising the option to tax Notifying the option to tax Extent of the option to tax Groups of companies Recovery of VAT Recovery of VAT—mixed use The pros and cons of opting to tax Apportionments of rent Transitional reliefs for taxing rents Land and property consultation paper	55 55 56 56 57 59 60 61 61 63 63 64 65
6.	The Developer's Self-Supply Introduction Scope of rules New buildings Extensions, enlargements and reconstructions Who is a developer? In what circumstances does the developer's self-supply apply When does the developer's self-supply apply? Value of the developer's self-supply The unregistered developer Change of VAT rate Developmental tenancies, leases and licences Examples Land and property consultation paper	67 68 68 69 70 71 72 73 75 75 76 79
7.	Self-Supply of Construction Services Introduction Scope of the rules Value of the self-supply The unregistered developer Impact of the rules	81 81 81 81 82 82
8.	Change of Use of Qualifying Buildings Introduction Scope of the rules Impact of the rules Unregistered suppliers Interaction with the capital goods scheme	83 83 83 84 84

		Page
9.	Transfer of a Business as a Going Concern	85
	Introduction	85
	The UK Law	85
	Incorrect VAT charges	86
	TOGCs in practice	86
	TOGCs and property	87
	Property investment/development	89
	The advantages and disadvantages of TOGC treatment	89
	Avoiding TOGC treatment	90
	TOGCs and the capital goods scheme	90
	TOGCs into partly-exempt VAT Groups	90
	VAT accounting records	91
	Transfer of VAT registration number	91
10.	The Capital Goods Scheme	93
	Introduction	93
	Scope of the scheme	93
	The first interval	94
	Subsequent intervals	95
	Method of adjustment	96
	Disposal of capital items	96 97
	Deregistration Items lost etc. and expired leases	97
	Zero-rated supplies of property capital items	98
	VAT planning	98
	Inland Revenue capital allowances	99
	Examples of adjustments under the capital goods scheme	99
11.	Tax Points	103
	Introduction	103
	Supplies of goods or services	103
	Tax points for property supplies treated as goods	104
	Tax points for property supplies treated as services	106
	Stakeholders and agents	106
	Prepayment arrangements	106
12.	Valuation	109
	Introduction	109
	The basic rule	109
	Special rules	109
13.	Interaction of Stamp Duty with VAT	111
	Introduction	111
	Value for stamp duty purposes	111
	Transfer of a going concern	111
14.	The Land and Property Consultation Paper	113
	Introduction	113
	The developer's self-supply charge	113

The aution to tax	Page
The option to tax	115
Licences to occupy land	116
Trust and co-ownership property Timing of proposed changes	117 117
Timing of proposed changes	11/
PART 2 THE PRACTICAL IMPLICATIONS	
15. Construction, Alteration and Repair of Buildings and Civil	101
Engineering Works Introduction	121
Zero-rated building services	121 121
Design and build contracts	121
VAT accounting	123
Authenticated receipt procedure	123
Building contracts outside the UK	124
16. Property Development and Redevelopment	125
Introduction	125
The occupational developer •	125
Qualifying buildings and civil engineering works	125
DIY builders scheme	127
Non-qualifying buildings and civil engineering works	128
The speculative developer	130
Qualifying buildings and civil engineering works	130
Non-qualifying buildings and civil engineering works Cash flow	132
Mixed developments	134 135
Local authority agreements	135
Developments site income	136
Overseas developments	136
Overseas developments	130
17. Property Disposals	137
Introduction	137
Transfer of a business as a going concern	137
Qualifying buildings	138
Non-qualifying buildings, civil engineering works and lan	
Surrenders	141
Compulsory purchase orders	141
Gifts of property	142
Disposals by beneficial owners	142
Rent adjustments on the disposal of buildings and	1.10
assignment of leases	142
Incentives	143
Covenants Property owned abroad	145
Property owned abroad	145
18. Property Acquisitions	147
Introduction	147

	Transfer of a business as a going concern Qualifying buildings Non-qualifying buildings, civil engineering works and land Recovery of VAT paid Capital goods scheme implications Incentives	Page 147 148 148 150 152
19.	Introduction Qualifying buildings Non-qualifying buildings, civil engineering works and land Developmental tenancies, leases and licences Service charges Other supplies by landlords Covenants Invoicing arrangements Cash flow Interest on arrears of rent Incentives Indemnities under property leasing arrangements Dilapidations Mesne profits Compensation Rent arrears collected from sub-tenants Property insurance Property owned abroad	153 153 153 154 155 157 157 158 158 159 162 163 163 164 164 165
20.	Occupation Introduction Qualifying buildings Non-qualifying buildings, civil engineering works and land Joint occupation Compensation Incentives	167 167 168 169 169 170
21.	Financing Introduction Borrowing Equity finance Other financial instruments Financing leases	171 171 171 172 173 173
22.	Professional Advice Introduction Liability of supplies Overseas advisers VAT accounting	175 175 175 177