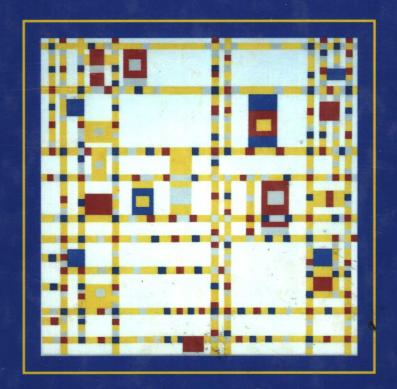
07-22-93 **Beck's** \$46,10



### COGNITIVE PSYCHOLOGY

THIRD EDITION

JOHN B. BEST

# Cognitive Psychology

THIRD EDITION

John B. Best

Eastern Illinois University

Cover Image:

MONDRIAN, Piet.

Broadway Boogie Woogie. 1942-43.

Oil on canvas,  $50 \times 50$ ".

Collection, The Museum of Modern Art, New York. Given anonymously.

Photograph © 1991, The Museum of Modern Art, New York.

Composition: Carlisle Communications, LTD.

Cover Design: Bob Neumann

COPYRIGHT ©1986, 1989

COPYRIGHT ©1992

By WEST PUBLISHING COMPANY
By WEST PUBLISHING COMPANY

610 Opperman Drive

P.O. Box 64526

St. Paul, MN 55164-0526

All rights reserved

Printed in the United States of America

99 98 97 96 95 94 93 92

8 7 6 5 4 3 2 1

Library of Congress Cataloging-in-Publication Data

Best. John B.

Cognitive psychology / John B. Best. — 3rd ed.

p. cm.

Includes bibliographical references and index.

ISBN 0-314-90894-3

1. Cognitive psychology. 2. Cognition. I. Title.

BF311.B485 1992

153-dc20

91-22955

#### **PREFACE**

It's very gratifying for authors to know that their work has found a hearing, an audience, and I certainly appreciate the audience that has given me the opportunity to prepare this edition of my book. I think also, that using the singular term "audience" to describe the book's readership is somewhat incorrect. At least two very different types of readers are involved here. First, we have the student reader who is probably taking his or her first course in cognition, has not had much to do with choosing this book, and is perhaps reading it under some duress. The second type of reader is the professor who may be casting about for a book to use in a cognitive psychology course, or who has made that decision and is reading this book in preparation of teaching. I'd like to address some comments to each group.

First, the student readership. I've intended that the book be read by upper-division students taking their first course in cognition. The book can be comfortably read in a course that is either a quarter or a semester long. The book should be understandable even if you haven't had much background in psychology, although completion of the introductory course would be helpful. In some places, I've used some statistical and experimental design terms such as "independent variable." If you haven't had a statistics course or experimental design course, you may want to review the meaning of such terms in an introductory book. As you probably have heard from other students, cognitive psychology is frequently regarded as a hard class. It's true that much of the material can be challenging, but I've included some features that I hope will help you. The book's 12 chapters are grouped into five sections. Each section begins with a part opener that will provide you with a brief orientation to the important

questions that I'll be covering in the next several chapters. Each chapter begins with an overview. In the overviews, I've tried to use an anecdote as a springboard into the questions and issues of the chapter. Each chapter contains summary sections at various points—these should offer breathing spaces and logical starting and stopping places within the chapter. Each chapter also contains a focus section. In the focus section, I've tried to go into some specific research question or phenomenon in more detail than we do in the main narrative. One of the issues that students frequently bring up is the validity of the cognitive enterprise: Given that cognitive processes are so "interior" (the argument goes), how can we use scientific practices to study them? The focus sections are designed in part to show you how cognitive scientists go about making these interior processes more overt. From these sections too, I also hope you'll get a clue about how cognitive scientists think. One of my hopes is that you will develop an appreciation of the cleverness and resourcefulness of cognitive scientists as they tackle the problem of making hidden processes visible. Each chapter closes with some concluding comments. The comments are intended as a summary, but I didn't want them to be simply a rehash of the material in the chapter. So, while the concluding comments are a summary, they are more than that: I use the concluding comments to point out some implications of the material in the chapter, to examine how certain "themes" or ideas in cognitive psychology are reworked in different areas, and so on. Following the concluding comments is a list of "key terms" that were used in the chapter. Most of the key terms also appear in the glossary. I recommend that you use each of these features actively. Finally, the chapters include a section called "Using Your Knowledge of Cognition." Sometimes students complain that the material in cognitive psychology is rather abstract, and by implication, alien. I can appreciate the complaint, but I'd like to point out too that cognitive psychology is really about us. We talk, solve problems, and remember things all day long. The point of the "Using Your Knowledge" sections is to show you that cognitive psychology can be applied, sometimes without much difficulty, to many issues that may arise during a typical day. If you use each of these features, I think that you'll get more out of the course, and I think that it may be much less painful than your peers have told you.

For the professional readership: One of the questions of the '80s that has continued into the '90s is the relationship of cognitive psychology to the broader discipline of cognitive science. My graduate education was in psychology, and that has remained my vantage point, but I don't think that psychological perspectives are in any way privileged with regard to cognitive processes. This belief, coupled with my other monistic positions, has resulted in this book being more "biological" or "computational" than some of the other books may be. This is not to say that I want to endorse any sort of mindless reductionism, but rather that, where I think that perspectives from artificial intelligence study or computer science can aid in our understanding of cognition, I've tried to bring those perspectives into the book. In addition, if you view this book as a snapshot of our field circa 1992, then I think the snapshot shows strands of evidence that may once have been regarded as bearing on different problems, as coming together.

For example, I see the biologically driven work of certain vision researchers and the computer science-driven work of others as being blended sometimes in connectionistic models and sometimes in more conventional information-processing or symbol-processing models. Along these lines, when the history of cognitive science is written in a century or so, it may well be the case that the spectacular success of connectionism is explained as much by the fact that it is an architecture allowing for a comfortable blending of different perspectives, as by its empirical triumphs, as fine as they are.

I couldn't possibly name everyone who has helped with me with this edition, but I will try to mention those whose contributions have been particularly salient. First, my thinking about how to organize this edition, what to include, expand, abbreviate, or delete was aided tremendously by a group of reviewers who read and commented on the second edition. They are:

Stephen Chew, Gustavus Adolphus College
Patrick DeBoli, Nassau Community College
Peter Derks, College of William and Mary
Charles Folk, Villanova University
Jan Lynch, Roanoke College
Neil Montgomery, Keene State University
Mark Reinitz, Boston University
Laurence Rosenbloom, University of California, Riverside
Sheldon Rosenberg, University of Illinois, Chicago
James St. James, Milliken University
Sandra Stein, Rider College
John W. Webster, Towson State University

At West Publishing, I've continued to enjoy and rely upon the support of my editors, Clark Baxter and Nancy Crochiere. At Eastern Illinois University, my colleagues have been very supportive of the revision effort; I really appreciate their sympathy and encouragement. I was also helped tremendously by Fred L. Yaffe, the chairperson of our department, who released me from some of my teaching obligations so that I could write. My graduate assistants, Lisa Carlisle and Kathy Robinson, and my undergraduate assistant, Traci Sachteleben, were all just terrific in helping me with references, permissions, the permissions log, and all the other details involved in creating a book. Of course, I have to thank my family too: My wife, Lorraine, and our older son, Frank, were so nice to tolerate my absenteeism from the home with nary a whimper. One more person to mention, and that's our younger son, Matthew, who arrived in the interval between the second edition and this one. Matthew, I bet you didn't know how much I learned about cognition from listening to you. Thanks, everybody. And now, I have a story to tell...

John B. Best Charleston, Illinois May 27, 1991 Memorial Day

#### **Contents**

Preface	xiii	Concluding Comments and Suggestions for Further Reading	<b>s</b> 32
PART ONE Introduction CHAPTER 1 Cognitive Psychology: Definitions, Roots, and Metaphors Overview Introduction to Cognitive Psychology	1 2 3 4	Focus on Research: What is the Subject Matter of Cognitive Psychology? Key Terms  PART TWO Perception	34 35 <b>37</b>
Neisser's Definition of Cognition	4	CHAPTER 2 Attention and Pattern Recognition	38
Kinds of Knowledge and Types of Processing	6	Overview	39
Topics of Cognitive Psychology	10	The Nature of Attention	40
The Roots of Cognitive Psychology Human Factors Research during World	13	Definition  Problems with Definitions of Attention	40 41
War II	15	Studies of Selective Attention	41
Broadbent's Studies	15	<b>Bottleneck Theories of Attention</b>	42
Computing Machinery	16	Filter Theory	42
Linguistics	18	Attenuation Theory	45
Skinner's Book and Chomsky's		Late Selection Theories	47
Rebuttal	18	Conclusions from the First Phase	
Neurocomputing	20	of Theory Building	50
Contemporary Cognitive Psychology	21	Alternatives to Filter Theories: Capacity	
Two Approaches to Cognition	21	Models	52
The Information-Processing Approach	1 22	Some Questions Concerning Capacity	
The Connectionist Approach	27	Models	55
Methods in Cognitive Psychology Ecological Validity	28 32	The Relationship between Practice and Attention	57

Automaticity	· · · · · · · · · · · · · · · · · · ·		115
Using Your Knowledge of Cognition	59	Mental Rotation of Letters	119
Conclusions from the Second Phase of		Scanning Imaginal Environments	122
Theory Building	63	Concluding Comments and	
Pattern Recognition	63	Suggestions for Further Reading	123
Template-Matching Theory	63	Focus on Research: Facial Perception	
Feature Detection Theory	64	in Infants	125
Independent Confirmation of Feature		Key Terms	126
Analysis	68		
Biological Contributions	69	PART THREE Memory	127
Neurology As a Computational		CHAPTER 4 Basic Theories and	
System	71	Issues in Memory Research: Buffer	
Context	76	and Structure, Process and Code	128
Concluding Comments and		Overview	129
Suggestions for Further Reading	78	The Information-Processing Position	130
Focus on Research: Automaticity, Skill,		Sensory Storage	131
and Awareness	80	The Nature of the Icon	134
Key Terms	81	Short-Term Storage	134
CHAPTER 3 Higher Cognitive		Basic Findings	134
Processes in Vision	82	The Nature of the Code in STS	138
Overview	83	The Capacity of STS	138
Two Viewpoints on Perception	84	Long-Term Storage	139
The Constructivist Position	85	Semantic Codes in LTS	139
The Höffding Step	85	Neuropsychological Findings	140
The Constructive Nature		Summary of the Information-Processing	
of Perception	87	Position	140
Illusions	88	Extending and Modifying	
Initial Summary of the Constructivist		the Information-Processing	
Position	89	Position	141
Prototypes	90	The Existence and Importance of a	
Abstraction of Prototypes	91	Sensory Register	141
Prototypes and Schemata	94	The Distinction between Short- and	
Accounts of Prototype Formation	94	Long-Term Storage	144
Implications for Other Areas of		Semantic Codes in STS	144
Psychology	95	The Mechanism of Forgetting	146
Summary and Evaluation of the		The Capacity of STS	146
Constructivist Position	98	Neuropsychological Evidence	147
Direct Theories of Perception	100	Modifying the Information-Processing	
The Ecological Approach to Visual		Theory: A Summary	147
Perception	100	Other Systems, Other Issues	148
What the Environment Affords Us	106	The Dual-Code Issue	149
Evaluation of the Direct Theory	107	Episodic and Semantic Memory	152
Using Your Knowledge of Cognition	111	Autobiographical Memory	153
A Synthesis	111	Flashbulb Memories	154
Imagery	114	Episodic and Semantic Memory	
Visuospatial Representation	115	Reconsidered	155

Using Your Knowledge of Cognition	156	Using Your Knowledge of Cognition	210
Implicit and Explicit Memory	157	Retrieval of Meaning and Retrieval	
Concluding Comments and		of Wording	210
Suggestions for Further Reading	158	Concluding Comments and Suggestio	ns
Focus on Research: How Much is an		for Further Reading	215
Icon Worth?	161	Focus on Research: Memory Deficits i	n
Key Terms	162	Alzheimer's Disease	217
OLIANTED E. Escados Otados		Key Terms	218
CHAPTER 5 Encoding, Storing,	164		
and Retrieving	165	CHAPTER 6 Semantic Network	000
Overview	166	Models of Knowledge Representation	220
Encoding		Overview	221
Levels of Processing	166	The Internal Lexicon	222
Maintenance and Elaborative	400	Accessing the Internal Lexicon	223
Rehearsal	168	Semantic Priming	224
Other Complications for Levels	474	Semantic Network Models of Permane	
of Processing	171	Memory	228
Context	172	Assumptions of Local Network	
Effort and Encoding	174	Models	229
Nonstrategic Processing	175	Using Your Knowledge of Cognition	230
Encoding Specificity	176	Teachable Language	
When Recall Beats Recognition	178	Comprehender	232
Remembering Textual Presentations	179	Assumptions of TLC	232
Encoding Text	180	Empirical Findings of TLC	233
The Title As an Aid in Encoding	181	Spreading Activation Model	236
Scripts	182	ACT Theory	238
The Influence of Scripts on Encoding	182	Propositional Analysis	238
Encoding Events	184	Representation of Semantic and	
Evidence for Overwriting	185	Episodic Memory	242
Summing Up the Encoding Issue	187	Assumptions of ACT	244
Storing	187	Empirical Support	246
The Work of Karl Lashley	188	The Fan Effect	248
H. M. and Anterograde Amnesia	189	Comments about ACT and Local	
Cognitive Neuropsychology		Network Models in General	251
of Memory	190	Concluding Comments and	
What About Storage?	193	Suggestions for Further Reading	254
Retrieving	194	Focus on Research: Nonsemantic	
Retrieval from Working Memory	194	Priming	256
Some Difficulties with the Serial		Key Terms	256
Exhaustive Model	197	OUADTED T. N I Makeede	
A Model of Working Memory	198	CHAPTER 7 Neural Network	258
Retrieval from Permanent Memory	201	Models of Knowledge Representation	
Theories of Retrieval	201	Overview	259
Recognition Memory	204	Operating Characteristics of Neural	260
The Bartlett Tradition	206	Network Models	
Schemas	208	Distributed and Local Representation	260
Retrieving What We've Read	208	Serial and Parallel Operation	262

Elements of Neural Network Models	263	Aspects of Language Acquisition:	
Processing Units and Activation		is Knowledge innate?	317
Levels	263	Arguments for Innate Knowledge	317
Output Functions and Connectivity	264	Anatomical and Breathing	
Some Learning Rules	265	Specializations	318
Varieties of Neural Network Models	267	Specializations of the Brain	318
Vector and Associator Models	267	Categorical Perception of Speech	
Convolution Models	271	Sounds	319
Applications to Knowledge		Concluding Comments and	
Representation	274	Suggestions for Further Reading	321
Retrieving Information about		Focus on Research: Language	
People	274	Acquisition in Feral Children	323
Retrieving Information about Speech	ı	Key Terms	324
and Language	276	CHAPTER 9 Cognitive Processes	
The Advantages of the Neural		in Speech and Language Perception	326
Network Approach	280	Overview	327
Microfeatures and Microinferences	280	Perception and Comprehension	
Graceful Degradation	280	of Speech	328
Lack of an Executive Unit	281	Why Speech Perception Is Such a	
Some Shortcomings of Neural		Problem: The Stream of Speech	328
Network Models	282	How Speech Sounds Are Categorized	329
Catastrophic Interference	282	Phonetics and Phonology	329
Concluding Comments and		Articulatory Phonetics	330
Suggestions for Further Reading	283	Distinctive Features in Speech	333
Key Terms	284	Comprehension of Isolated Speech Sounds	335
PART FOUR Language	285	The Need for a Phonological Level	337
- 5		Stages of Speech Perception:	
CHAPTER 8 The Structure of Language	286	From the Bottom Up	339
Overview	287	Perception of Continuous Speech:	
What is Language?	288	From the Top Down	340
Design Features	289	Analysis by Synthesis: Interaction of	040
Grammar and Linguistics	293	Top-Down and Bottom-Up Processing Pragmatics: Coherence in Speech	343 344
Early Views on Grammar	294	Direct and Indirect Speech Acts	344
Objections to Finite State	294	Role of Pragmatics in Language	344
Grammars	298	Comprehension	346
Phrase Structure Grammars	299	Maxims of Conversational Coherence	346
Transformational Grammar	303	Reading	347
Origins of Grammatical Knowledge	309	Routes of Information Processing	04,
Using Your Knowledge of Cognition	310	in Reading	348
Implications of Chomsky's Theory	311	Bottom-Up Cognitive Operations	J-10
Empirical Support for the Deep-Surface		in Skilled Reading	350
Structure Distinction	312	Feature Processes	350
Click Studies	312	Letter-Recognition Processes	352
Phoneme Detection Studies	314	Word-Recognition Processes	353
Summary	315	Mechanics of Reading	353
·	- · <del>-</del>	· · · · · · · · · · · · · · · · · · ·	

Recoding in Reading	357	Framing Decisions	418
Direct Access Hypothesis	358	How Biases Influence Decision Making	418
Concluding Comments and		Summary of Natural Reasoning	419
Suggestions for Further Reading	362	Concept Formation	420
Focus on Research: Disfluent Speech	ı	Artificial Concepts	420
and the Brain	364	Strategies in Concept Attainment Tasks	424
Key Terms	365	Summary of Artificial Concept Formation	
01149777		Tasks	427
CHAPTER 10 Language Acquisition	000	Natural Categories	428
and Cognitive Development	366	Probabilistic Views of Conceptual	
Overview	367	Structure	428
Stages of Language Development	368	Exemplar-Based Views of Conceptual	ı
Crying and Cooing	369	Structure	431
Babbling and Single Words	369	Theory-Based Views of Conceptual	
Overextensions and Underextension		Structure	432
Learning Word Meanings	372	Using Your Knowledge of Cognition	435
Two-Word Stage	375	Theories of Conceptual Structure:	
Word Order and Inflections	378	An Evaluation and Summary	435
Later Developments	382	Concluding Comments and	
Summary of Language Development	382	Suggestions for Further Reading	437
Cognitive Development	383	Focus on Research: Kids, Concepts,	
Conceptual Basis of Language	383	and Exemplars	439
Memory and Metamemory		Key Terms	439
Development	385	,	
Development of Metamemory	386	CHAPTER 12 Problem Solving	440
Development of Reasoning Ability	389	Overview	441
Using Your Knowledge of Cognition	390	The Gestalt Heritage	442
Concluding Comments and		Stages of Thinking	442
Suggestions for Further Reading	392	Incubation	443
Focus on Research: Children's		Insight and Creativity	445
Addition	393	The importance of the Correct	110
Key Terms	393	Representation	448
DADT FIVE Thinking	005	Summary of the Gestalt Position	452
PART FIVE Thinking	395	Domain-Free Problems and General	.02
CHAPTER 11 Reasoning, Concept		Strategies	453
Formation, and Conceptual Structure	396	Well-Defined and Ill-Defined Problems	453
Overview	397	Typologies of Problems	455
Logic and Human Reasoning	398	Problems of Inducing Structure	456
Human Thought and the Rules of Logic		Problems of Transformation	460
Validity, Truth, and Soundness	399	Problems of Arrangement	463
Cross-Cultural Studies	400	Tactics for Solving Problems	464
Conditional Reasoning	401	Newell and Simon's Research	465
The Wason Selection Task	405	Subgoal Analysis	468
Summary of Formal Reasoning	413	Working Backward	472
Natural Reasoning	415	GPS	472
Representativeness	415	Summary and Comments on the	
Availability	416	Newell and Simon Theory	473
, wandomy	4.0	none and online more	

Problem Solving in a Domain		Key Terms	489
of Knowledge	474	Appendix	489
How Knowledge Guides Search	474		
Expertise	478	References	491
Concluding Comments and		Classer	646
Suggestions for Further Reading	485	Glossary	515
Using Your Knowledge of Cognition	486	Name Index	525
Focus on Research: When One		Subject Index	533
Problem Reminds Us of Another	488	oubject mack	333

#### PART ONE

#### Introduction

Preceding each section of this book is a part opener that describes some of the issues that are dealt with in the section. These part openers also provide a preliminary orientation to the material by describing some key phrases or concepts that are designed to help students organize the material as they read.

Students might get more out of this introduction if they understand at the outset that much of this chapter is concerned with "approaches" to cognition, and that these approaches have metaphors as their bases. There are two commonly used approaches in cognitive psychology. The information-processing approach has as its metaphorical base the idea that "the mind works like a computer," and the connectionist approach has as its metaphorical base the idea that "the mind works like a brain." Let's briefly consider what each of these metaphorical statements might mean.

It is intuitively obvious to many students that minds and computers have certain similarities. Both humans and computers have memories that are organized in particular ways, and both are capable of following directions on a line-by-line basis. Computers and people are similar in some other, less obvious ways, too. Both humans and computers *represent* information internally. In other words, they take in information from the world in one form (keystrokes or mouse-clicks in the case of computers, senses in the case of humans) and store it in some other form. Once stored, this information can be altered by the computer's program, or in the humans, by cognitive processes. Cognitive

processes become the equivalent of mental programs according to the information-processing approach. These processes operate on the information we have stored, modifying it to suit our current purposes.

As obvious as the computer-mind similarity is, the brain-mind metaphor underlying the connectionist approach is even more obvious to many students-so obvious in fact that many students think this metaphor is simply a trivial cliché. But we should resist the temptation to dismiss the connectionist approach. Theorists and researchers have pointed out that digital computers do one thing at a time; the advantage of such machines is their incredible speed. But my cognitive system and yours are not at all like this. Relative to computing machines, our cognitive systems are much, much slower. But they possess an awesome advantage nevertheless. Our cognitive systems can do more than one thing at a time; in fact, they are usually doing more than one thing at a time. This fact suggests that our cognitive systems, like our brains, work as parallel (many things at once) machines, rather than as serial (one thing at a time) machines as computers do.

If you keep this distinction in mind as you wind your way through this chapter, I think you'll get a good grasp on why cognitive psychologists approach specific problems the way they do. One other thing: I hope you don't feel a need to decide which of these perspectives is "right" and which is "wrong." Both the information-processing and the connectionist approach have their uses, as we'll see directly.

#### **CHAPTER 1**

## Cognitive Psychology: Definitions, Roots, and Metaphors

#### **OVERVIEW**

Introduction to Cognitive Psychology Neisser's Definition of Cognition Kinds of Knowledge and Types of Processing Topics of Cognitive Psychology

The Roots of Cognitive Psychology
Human Factors Research During World War II
Broadbent's Studies
Computing Machinery
Linguistics
Skinner's Book and Chomsky's Rebuttal
Neurocomputing

Contemporary Cognitive Psychology Two Approaches to Cognition The Information-Processing Approach
The Connectionist Approach
Methods in Cognitive Psychology
Ecological Validity

Concluding Comments and Suggestions for Further Reading

Focus on Research

**Key Terms** 

#### Overview

Last week I did something that I thought was very strange. After supper, I told my wife that I was going to the grocery store to buy milk, and she asked me, as long as I was going out, to return a book to the library. Some minutes intervened while I did some other chores, and then I finally got going, almost forgetting the book, then remembering to put it on the passenger seat beside me in the car. The weather had turned quite a bit colder in the past week, and so I thought I could go to the grocery store first, leaving the milk in the car while I returned the book, without the milk being spoiled by warm temperatures. Having made this plan, I sort of put my mind on automatic pilot while I drove. I bought the milk, put it on the front seat next to the book, drove to the library, got out, went around to the passenger side, grabbed an object, walked into the library, walked all the way to the circulation desk, and met the somewhat quizzical eyes of the librarian before I realized that I had the milk, not the book. I sheepishly retreated and brought back the correct object a few minutes later.

On the drive home, I tried to figure out why I had made this mistake. At first, I couldn't come up with an answer. Milk gallons and books don't look alike; they don't have similar functions; and the objects weren't the same temperature, or the same weight. So how could I get them confused? To answer this question, we first must realize that my cognitive system created internal representations of both the milk and the book, and second, that these internal representations have properties all their own. Some of the properties are based on what I know about the object in question, and hence, these properties are stable and more or less unchanging over time. For example, I know that milk is food, and I know that a book is not food, and these characteristics are part of my permanent internal representation of these objects. But some of the properties of the internal representation refer to characteristics that the object may possess temporarily, but not permanently. That is, our cognitive system seems to have a batch of "temporary files" into which an object can be placed for the time being, probably for the sake of some convenience. In these files the object may be represented on the basis of characteristics that it probably does not have permanently. Essentially, this is how I explained my mistake to myself: In my daydreaming, automatic-pilot state, both the objects on the front seat were represented simply as "things on the front seat" and were not "tagged" with their complete and permanent specification. Given that there were two things on

the seat, I think that I had about a 50 percent chance of carrying the wrong object into the library.

From this example emerge several questions and themes that will be dealt with in this chapter, and that will come into play again and again throughout this book. What is the relationship of cognition to conscious awareness? How can human knowledge be described and explained? Are cognitive processes really as separate or as "modular" from one another as they seem to be in this case? We'll begin our exploration of these issues in this chapter.

This chapter also considers some of the many origins of cognitive psychology. Its roots are to be found in (among other places) linguistics, computer science, neurology, and human factors research. You may be somewhat surprised to find out that cognitive psychology has a relatively short history. Although the problems it investigates are ancient, virtually all of its founding figures are still alive.

In addition, this chapter will examine two approaches to the problems of cognitive psychology: the information-processing approach; and the connectionist approach. As we'll see, these approaches differ fundamentally in the assumptions they make about human cognition, although they don't necessarily differ in the predictions they make about human cognition. The chapter concludes with a description of some of the research methods and techniques that cognitive psychologists use.

#### Introduction to Cognitive Psychology

By the time you reach the period at the end of this sentence, you will have engaged in several distinct cognitive processes. Without any particularly strenuous effort on your part, you're grasping the meaning of this sentence right now, even as (perhaps) your attention has already begun to wander to an upcoming rendezvous, a test tomorrow, hunger pangs, or whatever. However, the ease with which we engage in cognitive processes shouldn't blind us to their complexity. The remaining 125,000 words of this text are spent in an effort to foster your appreciation of just how great that complexity is.

#### Neisser's Definition of Cognition

In 1967, Ulric Neisser published the now-classic text *Cognitive Psychology*, which offers the following definition: "Cognitive psychology refers to all processes by which the sensory input is transformed, reduced, elaborated, stored, recovered, and used." The definition is worth elaborating. As Neisser states, cognition begins with sensory input. Our cognitive processes are perhaps most useful in responding to information that is present in the world and that is capable of being picked up by our sensory apparatus. Next, the sensory input is transformed—that is, altered. Our sensory apparatus is finely attuned to certain kinds of energy present in the world. This sensory apparatus converts physical energy into neural energy, or as a cognitive psychologist might say, physical stimulation is encoded into neural events.

The notion of a code is an important idea in cognitive psychology and so deserves at least a brief description. To what does the process of encoding refer? Literally, a code is a system of signals used to represent letters or numbers in transmitting messages. For example, children make up secret alphabets and use them to send messages to their closest friends in school. These messages are coded; the symbols used are the result of some (presumably) systematic transformation of the alphabet, and the squiggles that children make up bear the same relationship to one another that characters in the alphabet do. If e is the most commonly occurring letter in English text, then the character representing e in the code also would be the most frequently occurring symbol.

Apparently, our nervous systems are capable of a similar coding procedure. That is, physical stimulation is represented by the activity of the nervous system in a way that preserves many of the characteristics of the original stimuli. The transformation of the physical stimulation produces more than just a neural code, however. The transformation also results in the creation of a **cognitive code**. The creation of this cognitive code can be demonstrated quite simply. Look out the window or across the room for a few seconds, then look back at your book. Can you now imagine the scene outside the window without looking back out? You probably can do so without difficulty. The image thus created demonstrates the existence of a cognitive code—in this case, a mental event that seems to preserve many of the characteristics of the original physical stimulation. Cognitive codes are created by the activity of our nervous systems. For our purposes, the term refers to transformations of physical energy that are potentially capable of entering our awareness (i.e., mental events), or those transformations that form the basis of such an event.

The distinction between these two kinds of cognitions is necessary because our awareness of our cognitive codes is not complete. Some cognitive codes enter our awareness, but others don't. To see this, think about the process of reading. If you set out to read a word, the meaning of this word almost certainly enters your awareness. The experience of "meaning entering your awareness" is hard to describe, but you know the experience you're having was produced by reading that particular word. However, other transformations of the physical energy were certainly involved, and probably none of these entered your awareness. For example, the light reflected from the page had to be converted into a code that preserved the lines of the letters; these lines had to be assembled in some meanningful way; the resulting pattern of lines had to be recognized as letters; and, presumably, at least some of the letters had to be identified. In each case, a cognitive code was created, although the results of such processing almost certainly did not enter your awareness.

Neisser describes the fate of the cognitive code in the next part of the definition. Once created, the cognitive code can be reduced or elaborated. The reduction of a cognitive code refers to the fact that neither the neural code nor the cognitive code preserves and retains *all* the characteristics of the original physical stimulation. This reduction isn't bad, because most of the physical energy in the environment isn't very informative and therefore isn't worth keeping. Even now, if you try to remember the exact words that began this chapter, you'll find it difficult to recall them, and you probably won't remember them accurately. Even when you read the words the first time, you probably recognized that the