



EDUCATIONAL PSYCHOLOGY AND ITS CLASSROOM APPLICATIONS

M. DANIEL SMITH
University of New Hampshire

Copyright © 1975 by Allyn and Bacon, Inc., 470 Atlantic Avenue, Boston, Massachusetts 02210. All rights reserved. Printed in the United States of America. No part of the material protected by this copyright notice may be reproduced or utilized in any form or by any means, electronic or mechanical, including photocopying, recording, or by any informational storage and retrieval system, without written permission from the copyright owner.

LIBRARY OF CONGRESS CATALOGING IN PUBLICATION DATA

Smith, Maurice Daniel. Educational psychology and its classroom applications.

Bibliography: p.
1. Educational psychology. I. Title.
1B1051.S63 370.15 74-13948

ISBN 0-205-04539-1

PHOTO CREDITS

Page 11, Edmund Engelman; pages 24, 39, The Bettmann Archive, Inc.; page 35, Thomas D. McAvoy, Time-Life Picture Agency; page 57, American Montessori Society; pages 85, 153, 165, Talbot Lovering; page 98, Norman Hurst/Stock, Boston; page 103, John Hey, Stock/Boston; page 178, Elsa Dorfman; page 197, from Neill & Summerhill: A Man and His Work, a Penguin Education Special by John Walmsley; page 215, Culver Pictures, Inc.; pages 217, 413, 447, Dietz/Hamlin, Elizabeth Hamlin; pages 219, 520, Ellis Herwig, Stock/Boston; pages 335, 382, 386, 389, 395, 443, Rogier Gregoire; page 340, Anna Kaufman Moon, Stock/Boston; page 343, Donald Wright Patterson, Jr., Stock/Boston; page 417, Peter Vandermark, Stock/Boston.



ACKNOWLEDGMENTS

This is to acknowledge the assistance of Roy Smith, who edited and rewrote parts of early versions of the book, and Sue Gleason, who made valuable suggestions and contributions related to style. The many students who have struggled with problems of applying theory to practice and have created new bridges in the process have contributed greatly to the approach taken here. My early contacts with men such as Louis Benezet, Frederick Skinner, Fletcher Watson, and Jerrold Zacharias were formative for me, as well as my readings of Jerome Bruner, Maria Montessori, Jean Piaget, and Robert Gagné. Obviously the contents build on the work of many important experimental investigators, in addition; I regret that the need for synthesis and integration has dictated a move away from the frequent acknowledgment of theoretical and experimental sources which has typified books in this field in the past. Finally, I wish to acknowledge the tolerance and endurance of my wife and family in the face of my preoccupation with this work and in the constant presence of a clacking typewriter, as the book was written and rewritten more times than anyone would believe possible.

This book is designed to do what educational psychology texts have done in the past, plus some additional things. One difference is found in the third part of the book, where an attempt is made to develop a science of teaching, which is akin to instructional theory, but which is made more readable than a true theory would be. The learning theories that suggest the basic general instructional processes are introduced first, but only briefly. The student is free to read further into either the underlying theory or the methods in particular subject matters resulting from applications, or both. As a natural sequel to this material, the fourth part of the book introduces a systems approach to the design and development of instructional materials, sometimes referred to as "educational technology." This can be viewed as the engineering of teaching, based on the science of the previous part.

Another addition is a part of the book devoted to characteristics of teachers and of different learning environments; this is designed to reflect research in teacher effectiveness and in the social psychology of education, as well as to present some humanis-

tic views of education and teaching.

In the first part of the book, which deals with characteristics of the learner, there is also a chapter on intra-individual differences and learning disabilities, a relatively new area that has much to offer the field of educational psychology.

Finally, there is some material on testing and evaluation, rather than on research and design, since the nature of the testing process is such a strong determinant of what is learned and how it is

learned.

A very real attempt has been made to exemplify the process of applying theories and principles to practice. To this end, a large number of "applications inserts" have been written to provide concrete material to illustrate the relationships and processes and principles discussed. Such examples are open to criticism as to their validity, and other interpretations and views of the imaginary situations can be offered (they are imaginary, not case studies). Such disagreement and debate engage the learner and involve him in the subject. The main reason that educational psychology has been irrelevant in the past is because we have not taken the risks involved in applying it—not because it is inherently inapplicable! The author suggests strongly that those teaching the course be willing to "go

PREFACE

PREFACE

out on a limb" in creating other applications and building bridges from theory to practice, and that students be asked to create their own applications. They will find it a very difficult task, but such attempts are excellent vehicles for testing their understanding and guiding their cognitive growth.

Suggestions, corrections, and additional examples of applications will be gratefully accepted from teachers and students alike, and will be put to use. If the book contributes in a small way to progress in teaching and learning, it will have been worth the considerable anguish of writing it.

Preface xiii

PART ONE THE LEARNER

PHYSICAL AND SOCIAL DEVELOPMENT OF THE LEARNER 3

Physical Development 3 Personality Development 8 General Applications to Different Ages 25 1

COGNITIVE DEVELOPMENT 33

Introduction 33
Deprivation Experiments 34
Piaget's Research 36
Jerome Bruner, Early Learning, and Readiness 43
Language Development 44
The Development of Intelligence 48

Q DIFFERENCES AMONG LEARNERS 67

Introduction 67 √Sex Differences 68 Socioeconomic Differences 69 Personality Differences 76

DIFFERENCES WITHIN INDIVIDUAL LEARNERS: LEARNING DISABILITIES 93

Introduction 93
Intelligence, Learning Disabilities, and
Intra-Individual Differences 94
Dyslexia 98
Learning Disabilities Involving Other
Perceptual-Motor Problems 99
Learning Disabilities Based on Motor
Difficulties 106
Hyperkinetic Impulse Disorders:
Hyperactivity 107
Tests for Learning Disabilities 113
Remediation of Learning Disabilities 116
Children with Many Learning Disabilities: Retarded
Children 120

CONTENTS

PART TWO

TEACHERS AND GROUP LEARNING ENVIRONMENTS

127

5 CHARACTERISTICS OF EFFECTIVE TEACHERS 129

Introduction 129
Personal Characteristics of "Good" Teachers 130
Observing, Recording, and Analyzing Teacher
Behaviors 142
Teacher Behavior and Student Achievement 150

THE SOCIAL PSYCHOLOGY OF LEARNING **ENVIRONMENTS 161**

Introduction 161 Climate as a Determinate of Behavior 162 Working with Groups 168 Some Implications of Social-Psychological Concepts 181

HUMANISTIC LEARNING ENVIRONMENTS 185

Introduction 185 Existential Philosophy 186 Mental Health and Groups 187 Effects of Self-Actualizing Teaching 189 The Effectiveness of Humanistic Learning Environments 193 Is Free Learning Different? 202 Implications for Teaching 202

PART THREE THE THEORY AND SCIENCE OF INSTRUCTION 209

BASIC INSTRUCTIONAL PROCESSES 213

Introduction—Some Definitions 213 Classical Conditioning 215 Instructional Processes Related to Classical Conditioning 216 Operant Conditioning 223 Extinction of Operant Responses 225 Bringing Operant Responses under Stimulus Control 226 Stimulus Generalization 228 Stimulus Discrimination 231 Shaping Responses 232 Conditioning and Teaching 234 Response Chaining 238 Research on Psychomotor Skills 239 Reducing or Eliminating Behaviors 244 Avoidance Learning 247 Classroom Contingency Management 249 Conditioning and Cognition 254

TEACHING SIMPLE VERBAL RESPONSES 257

Serial Learning 257 Paired-Associate Learning 262 Learner-Subject Interactions 266

TEACHING AND LEARNING CONCEPTS 273

Introduction 273 Understanding a Concept 274 Inductive vs. Deductive Learning, Guidance vs. Discovery, 275 Feedback 289 Conceptual Hierarchies 291 Summary of Concept-Teaching Processes 293 Teaching Processes 297 Teaching Principles 297

TEACHING AND LEARNING OF, AND THROUGH, PROBLEM SOLVING 301

What Is a Problem? 301 Problem Solving and Research in Learning 303 Piaget's Problems 305 Problem Posing 306 Guidance and Discovery in Problem Solving 310 Previous Experience and Problem Solving 311 Teaching Problem Solving through Successive Approximations 314 Some General Problem-Solving Strategies 314 Teaching Problem Solving as a Problem-Solving Process 317 Gestalt Analyses 321 Cognitive Psychology 322

MOTIVATING THE STUDENT 327

Introduction 327 What Is Motivation? 328 Instructional Processes Related to Theoretical Positions 333 Behavior Modification as Motivation 337 A Checklist of Considerations for Building Good Attitudes and Motivation 339 Teaching Learners to Be Motivated 341 Inner Psychological Barriers to Learning 350 Some Traditional Treatments for Psychological Problems 352 Some Applications of Therapies to Teaching and Learning 356

PART FOUR INSTRUCTIONAL DEVELOPMENT AND TECHNOLOGY 375

13 COMPONENTS AND MEDIA FOR INSTRUCTIONAL SYSTEMS 381

Introduction 381
Books 382
Lectures 383
Demonstrations 384
Films 384
Television and Radio 385
Language Laboratories 387
Teaching Machines 388
Computers and Instructional Systems 392
Language Laboratories and Dial-Access
Systems 395
Games and Simulations 396
Other Hardware 397
The Teacher as Instructional Medium 398
The Student as Instructional Medium 399

14 EXAMPLES OF INSTRUCTIONAL SYSTEMS, OLD AND NEW 403

Herbart's System 403
The Project Method 404
Some Modern Systems 406
Other Innovative Approaches 411
Multi-Media Systems 417
The Open University System 423
Performance Contracting 424

15 DEVELOPMENT OF INSTRUCTIONAL SYSTEMS 427

Introduction 427
Steps in Systems Development 428
Task Analysis 429
Design of the Sequence of Learning
Experiences 440
The Assessment and Evaluation of the System 450
Developing Units, Courses, and Curricula 451
Managing Extended Learning Sequences 455

PART FIVE EVALUATION AND MEASUREMENT OF LEARNING 469

16 DIFFERENT USES OF TESTS AND EVALUATION 471 Introduction 471 Testing for Placement 472

此为试读,需要完整PDF请访问: www.ertongbook.com

Testing for Diagnosis 473
Formative and Summative Evaluation 473
Competency-Based and Performance-Based
Education 477
Aptitude, Intelligence, and Achievement
Tests 479
Testing for Assessment 482
Evaluation of Large-Scale Educational
Programs 483
Are Tests Chosen for Validity—or
Convenience? 484
The Product of Education 484

17 KINDS OF LEARNING OUTCOMES TO EVALUATE 487

Introduction 487
Evaluating Affective Outcomes: Emotions and Attitudes 488
Creativity Tests 492
Evaluating Behavioral Outcomes of Teaching and Learning 494
Evaluating Cognitive Outcomes 495
Evaluation 501
Some Suggestions for Making Your Own Test 502

18 INTERPRETING MEASUREMENTS STATISTICALLY 517

Sampling and Norms 517
Standardized Tests 518
Test Validity 521
Test Reliability 522
Comparing Different Educational Treatments 524
Measures of Central Tendency 524
Measurements of the Spread of Scores 528
The Normal Distribution and the Normal
Curve 529
The Correlation Coefficient 537

References 543 Bibliography 549 Index 564

THE LEARNER

part one

ABOUT CHAPTER

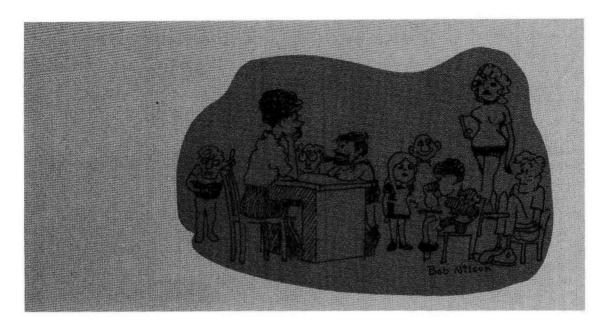
The development of physical and social capabilities from birth through high school is a tremendously complex and important area of study and research. This chapter can introduce you to some very broad views, but you will have to read further on your own for details. It emphasizes general collective characteristics rather than individual differences, which are discussed in Chapter Three, and primarily uses what is sometimes called the "ages and stages" approach. By reviewing some of the classification systems, you can begin to know what to expect of children at different ages, and how they progress from one stage or set of characteristics to another. You will not get to the point where you can identify these stages "on the hoof" with any real accuracy, since that takes practice, but you will recognize that many aspects of development proceed by fairly predictable stages and sequences. Of course, some learners go through them earlier than others, and some later. You can also begin to structure your observations of learners and label some ways in which they are advanced, or are slow to develop. You can also begin to form opinions as to whether a weakness is significant and serious, calling for special intervention, or is one of those individual traits that will take care of itself in time. Finally, you can begin to appreciate the many different ways in which developmental processes can be classified, and thus see how individuals can go through all the same processes as everyone else—and still be unique in their personal combination of characteristics.

PHYSICAL AND SOCIAL DEVELOPMENT OF THE LEARNER

PHYSICAL DEVELOPMENT

Overview

Whenever you relate to young people, it is important to have some idea of what you can and cannot expect to accomplish. This calls for the recognition of common characteristics of growth and development to help you interpret the changes that occur, as well as the attitudes and behaviors that are caused by or related to growth problems. You may remember that in your own development you were ahead in some



Every teacher must deal with the fact of developmental differences.

ways and behind in others; you were only a rough approximation of the general pattern for your age group. Your individual development was the result of your body's progressively changing balance of forces, including sexual factors, endocrine factors, and many others. Although most people are roughly similar to one another when all these individual rates are averaged out, some are generally very fast ("early maturing") and others are quite slow ("late maturing"). You probably remember how some boys and girls became very mature in appearance at an early age. Perhaps you were one of these; or perhaps you were a girl who thought she would never develop a sexy figure, or a boy who was painfully aware that he was shorter and less manly than most of the other boys. You may recall that most of you had quite a spurt of growth in junior high, particularly the boys; this, of course, was when sexual maturation began for most of you. When you come to deal with children in these high-growth ages, then, you should expect to run up against feelings and behaviors that may seem odd or uncooperative; but most of these are the ways they have of coping with their particular developmental patterns.

These early conflicts can leave their mark in later years. If you were a late maturing person, for example, you may now have stronger social or competitive drives than those who matured earlier. These drives seem to develop because of the feelings of insecurity and

dependence that accompany the late maturing growth rates. On the other hand, if you were early maturing, you probably were and are better adjusted, have more positive attitudes toward vourself and others, and are more confident and capable of playing adult roles than your later maturing friends. However, you may also have found that, in the past, academic requirements took a backseat to social interests, and that some of those later maturing classmates of yours have been amazingly successful despite their hang-ups and insecurities.

General Trends

Physical development is usually irregular, occurring in spurts and plateaus, with occasional backsliding. (A "plateau" is a level place on a graph that is drawn to show the growth pattern visually.) These regressions and plateaus can result from a number of factors, including hereditary patterns, illnesses, nutritional deficiencies that stunt growth, and other factors not thoroughly understood. These factors apply to cognitive development as well, as you will see in Chapter Two.

You will find also that physical as well as cognitive differences between children tend to increase as they grow older, when all information is taken into account. Children who are slightly shorter at a given age will, on the average, be more noticeably short later on (although some will be late maturing and will catch up or surpass the others). Similarly, differences in very young children in the walking age are only a matter of a few months, but differences in the age of reaching sexual maturity sometimes amount to several years.

Still another general characteristic of physical development is that the less refined, more general actions or responses that are characteristic of people generally appear first; the more refined and limited ones appear later. This is especially evident in the development of athletic skills, where a person may show a rough overall version of some skill initially and only later develop this into a smooth movement.

Accelerate or Wait until Ready?

Some of the most widespread and emotionally charged debates in education have dealt with the matter of development and its implications for teaching. Some feel it permissible and desirable to intervene in the growth process; they point to the precociousness of children who are given very early training, and contrast this with the retardation that results when children are brought up in deprived environments (such as in old-fashioned orphanages or in countries decimated by war). Other theorists disagree, arguing that you cannot intervene successfully in the growth process because it is inherent in the