Laurence Behrens

Leonard J. Rosen

Bonnie Beedles

A SEQUENCE FOR ACADEMIC WASHING

A Sequence for Academic Writing

Laurence Behrens University of California, Santa Barbara Leonard J. Rosen

Bonnie Beedles



Senior Vice President/Publisher: Joseph Opiela

Acquisitions Editor: Lynn M. Huddon

Executive Marketing Manager: Carlise Paulson

Supplements Editor: Donna Campion Production Manager: Charles Annis

Project Coordination, Text Design, and Electronic Page Makeup: Pre-Press Co., Inc.

Cover Design Manager: John Callahan

Cover Designer: Laura Shaw Manufacturing Buyer: Al Dorsey

Printer and Binder: R. R. Donnelly and Sons Co.

Cover Printer: Lehigh Press, Inc.

Copyright © 2002 by Laurence Behrens and Leonard J. Rosen

All rights reserved. No part of the material protected by this copyright notice may be reproduced or utilized in any form or by any means, electronic or mechanical, including photocopying, recording, or by any information storage and retrieval system, without written permission from the copyright owner.

For permission to use copyrighted material, grateful acknowledgment is made to the copyright holders on pages 327–329, which are hereby made part of the copyright page.

Library of Congress Cataloging-in-Publication Data Beedles, Bonnie.

A sequence for academic writing / Bonnie Beedles, Laurence Behrens, Leonard

J. Rosen.

p. cm.

Includes index.

ISBN 0-321-08133-1 (alk.paper)

1. English language—Rhetoric. 2. Academic writing. I. Behrens, Laurence. II. Rosen, Leonard J. III. Title.

PE1408 .B44 2001 808'.042---dc21

2001050436

ISBN 0-321-08133-1

DOC-04 03 02

10 9 8 7 6 5 4 3 2

Preface for Instructors

A Seauence for Academic Writing evolved out of another text, Writing and Reading Across the Curriculum (WRAC). Through seven editions over the last twenty years, WRAC has helped hundreds of thousands of students prepare for the writing done well beyond the freshman composition course. WRAC features a rhetoric in which students are introduced to the core skills of summary, critique, and synthesis, and a reader that presents readings in the disciplines to which students can apply the skills learned in the earlier chapters. Because the skills of summary, critique, and synthesis are so central to academic thinking and writing, many instructors—both those teaching writing-across-the-curriculum and those using other approaches to composition instruction—have found WRAC a highly useful introduction to college-level writing. We therefore decided to adapt the rhetoric portion of WRAC into a separate book that instructors could use apart from any additional reading content they chose to incorporate in their writing courses. A Sequence for Academic Writing is both an adaptation of WRAC and an expansion: we have added the core skill of analysis to the mix because it, too, is an assignment type often encountered throughout the curriculum and beyond.

We proceed through a sequence from "Summary, Paraphrase, and Quotation" to "Critical Reading and Critique," to "Explanatory Synthesis" and "Argument Synthesis" to "Analysis," concluding with a chapter on "Research." This final chapter presents the research process as the culmination of all the skills previously covered in the text. Along the way, we also include a chapter on "Writing as a Process," which offers extended treatment of writing theses, introductions, and conclusions. We reinforce this emphasis on writing as process in all chapters through examples of student writing processes and exercises encouraging engagement with various steps in the processes.

Key features in A Sequence for Academic Writing include boxes, which sum up important concepts in each chapter; brief writing exercises, which prompt individual and group activities; writing assignments, which put each chapter's skills into practice, and model essays, which provide examples of student responses to writing assignments discussed in the text. An Instructor's Manual and Companion Website provide further resources for teaching with this text.

While we are keenly aware of the overlapping nature of the skills on which we focus and while we could all endlessly debate an appropriate order in which to cover these skills, a book is necessarily linear. We have chosen the sequence that makes the most sense to us, though individual instructors may choose to cover these skills in their own sequence. Teachers should feel perfectly free to use these chapters in whatever order they feel is most useful to their individual aims and philosophies. Understanding the material in a later chapter does not, in most cases, depend on students having read material in the earlier chapters.

ACKNOWLEDGMENTS

We would like to thank the following reviewers for their help in the preparation of this text: Cora Agatucci, Central Oregon Community College; Clinton R. Gardner, Salt Lake Community College; Susanmarie Harrington, Indiana University and Purdue University Indianapolis; Georgina Hill, Western Michigan University; Jane M. Kinney, Valdosta State University; Lyle W. Morgan, Pittsburg State University; Joan Perkins, University of Hawaii; Catherine Quick, Stephen F. Austin State University; William Scott Simkins, University of Southern Mississippi; Marcy Taylor, Central Michigan University; Zach Waggoner, Western Illinois University; Heidemarie Z. Weidner, Tennessee Technological University; and Betty R. Youngkin, The University of Dayton.

Thanks to Lynn Huddon, our editor at Longman Publishers, for seeing this project through from conception to completion. We are also grateful to Robin Gordon, project manager at Pre-Press Co., for her careful and attentive handling of the manuscript throughout the production process.

Laurence Behrens Leonard J. Rosen Bonnie Beedles

Introduction

In your sociology class, you are assigned to write a paper on the role of peer groups in influencing attitudes toward smoking. Your professor expects you to read some of the literature on the subject as well as to conduct interviews with members of such groups. For an environmental studies course, you must write a paper on how one or more industrial plants in a particular area have been affecting the local ecosystem. In your film studies class, you must select a contemporary filmmaker—you are trying to decide between Martin Scorsese and Spike Lee—and examine how at least three of his films demonstrate a distinctive point of view on a particular subject.

These writing assignments are typical of those you will undertake during your college years. In fact, such assignments are also common for those in professional life: scientists writing environmental impact statements, social scientists writing accounts of their research for professional journals, film critics showing how the latest effort by a filmmaker fits into the general body of his or her work.

Core Skills

To succeed in such assignments, you will need to develop and hone particular skills in critical reading, thinking, and writing. You must develop—not necessarily in this order—the ability to

- read and accurately summarize a selection of material on your subject;
- determine the quality and relevance of your sources through a process of critical reading and assessment;
- synthesize different sources by discovering the relationships among them and showing how these relationships produce insights about the subject under discussion;
- analyze sources by applying particular perspectives and theories to your data;
- develop effective techniques for (1) discovering and using pertinent, authoritative information and ideas and (2) presenting the results of your work in generally accepted disciplinary formats.

A Sequence for Academic Writing will help you to meet these goals. You will learn techniques for preparing and writing the summary, critique, analysis, and synthesis because we have found that these are the core skills you must master if you are to succeed as a writer, regardless of your major. In conversations with faculty across the curriculum, time and again we have been struck by a shared desire to see students thinking and writing in subject-appropriate ways. Psychology, biology, and engineering teachers want you to think, talk, and write like psychologists, biologists, and engineers. We set out, therefore, to learn the strategies writers use to enter conversations in their respective disciplines. We discovered that four readily

learned strategies—summary, critique, synthesis, and analysis—provided the basis for the great majority of writing in freshman-through senior-level courses, and in courses across disciplines. We therefore made these skills the centerpiece of instruction for this book.

Applications Beyond College

While summary, critique, synthesis, and analysis are primary critical thinking and writing skills practiced throughout the university, these skills are also crucial to the work you will do in your life outside the university. In the professional world, people write letters, memos, and reports in which they must summarize procedures and the like. Critical reading and critique are important skills for writing legal briefs, business plans, and policy briefs. In addition, these same types of documents—common in the legal, business, and political worlds, respectively—involve synthesis. A business plan, for example, will often include a synthesis of ideas and proposals in one coherent plan. Finally, the ability to analyze complex data, processes, or ideas, to apply theories or perspectives to particular subjects, and then to effectively convey the results of analysis in writing is integral to writing in medicine, law, politics, business—in short, just about any of the professions in which you may later find yourself.

Emphasis on Process

Our focus upon these four core skills culminates in a chapter on Research, in which you will draw upon your work in the previous chapters to write a research paper. This chapter leads you through the research process, from finding a subject and developing a research question, to conducting research and drafting a paper, complete with in-text and end citation in the most common formats (MLA and APA). In fact, all of the chapters include a focus upon the *processes* of summary, critique, synthesis, and analysis. We emphasize that these skills involve steps in a process, and we break the processes into their constituent steps. Thinking, reading, and writing are all different—although interconnected—processes, and throughout this text you will find references to the processes involved in these tasks. Further, we devote an entire chapter to writing itself as a process, and to crucial elements of that process for college writers: theses, introductions, and conclusions.

It is important to emphasize that while we have broken down the reading, thinking, and writing processes into steps, we don't mean to imply that there is only one way to approach these processes. Instead, our experience as instructors shows us that students who are presented with suggestions for engaging in the processes of academic writing can then go on to adapt these suggestions to their own learning and working styles. We encourage you to try our approaches, modifying and revising them as suits your particular needs and abilities.

Many key features in A Sequence for Academic Writing should enhance your understanding of the material. Scattered through the chapters are brief writing exercises, as well as longer writing assignments. Boxed material provides useful summaries and hints relating to points covered at greater

length in the text. *Model student papers* provide specific examples of student responses to writing assignments discussed in the text.

Students often view introductory college writing courses as unnecessary and irrelevant distractions from their subject-oriented courses. But success in these disciplinary courses is directly correlated to the ability to perform assigned reading and writing tasks. Professors in disciplinary courses generally do not teach reading and writing skills, though they do take such skills for granted in their students. (And if your college professors expect you to possess solid reading and writing skills, just imagine the expectations of your future employers, co-workers, and clients!) Beyond the need for developing your writing skills, however, don't underestimate the sense of satisfaction, even enjoyment, you will derive from becoming a more skillful reader and writer. You may not have chosen to enroll in your present writing course, but it could well become one of the most valuable—and interesting—of your college career.

A Sequence for Academic Writing

Brief Contents

Preface for Instructors xvii Introduction xix Chapter 1: Summary, Paraphrase, and Quotation 1 What Is a Summary? Can a Summary Be Objective? 1 Using the Summary The Reading Process How to Write Summaries **Demonstration: Summary** 7 Summarizing a Narrative or Personal Essay 22 Summarizing Figures and Tables **Paraphrase** 33 **Ouotations** 38 Writing Assignment: Summary Essay Chapter 2: Critical Reading and Critique 53 Critical Reading 53 Critique 68 **Demonstration:** Critique Writing Assignment: Critique 75 Chapter 3: Writing as a Process: Steps to Writing Theses, Introductions, and Conclusions 91 Writing as a Thinking Process 91 Stages of the Writing Process 92 **Getting Started** 92 Writing the Essay 101 Revising the Essay 120 Demonstration: The Process of Writing a Critique 128 **Chapter 4: Explanatory Synthesis** 135 What Is a Synthesis? 135 Purpose 136 **Using Your Sources** 137 Types of Syntheses: Explanatory and Argument 138 **How to Write Syntheses** The Explanatory Synthesis 140 Demonstration: Explanatory Synthesis—Computers, Communication, and Relationships 141 Writing Assignment: An Expanded Explanatory Synthesis Drawing Upon More Sources 164

Chapter 5: Argument Synthesis 177

What Is an Argument Synthesis?

Demonstration: Developing an Argument Synthesis—The Wal-Mart

Controversy 184

Developing and Organizing the Support for Your Arguments 209

The Comparison-and-Contrast Synthesis 212

Summary 225

Chapter 6: Analysis 227

What Is Analysis? 227

Analytical Thinking 229

Analysis of a Text 229

Demonstration 1: Analyzing a Short Poem 230

Analyzing Visual Media 237

Theory as a Tool for Analysis 240

What Is Theory? 241

How to Apply Theory in Analysis Papers 244

Demonstration 2: Applying a Theory to a Particular Phenomenon 245

Writing Assignment: Analysis Paper 259

Chapter 7: Research 265

Going Beyond this Text 265

Research Papers in the Academic Disciplines 265

Finding a Subject 269

The Research Question 270

Preliminary Research 270

Focused Research 275

From Research to Working Thesis 290

The Working Bibliography 292

Evaluating Sources 293

Note-Taking 294

Invention Strategies 295

Arranging Your Notes: The Outline 296

Writing the Draft 299

Avoiding Plagiarism 301

Citing Sources 302

MLA Style 305

APA Style 315

Writing Assignment: Short Research Paper 325

Credits 327

Index 331

Detailed Contents

| Introduction xix |
|--|
| Chapter 1 Summary, Paraphrase, and Quotation 1 |
| What Is a Summary? 1 |
| Can a Summary Be Objective? 1 |
| Using the Summary 2 |
| The Reading Process 3 BOX: Where Do We Find Written Summaries? 3 |
| How to Write Summaries 5 BOX: Critical Reading for Summary 6 BOX: Guidelines for Writing Summaries 7 |
| Demonstration: Summary 7 The Future of Love: Kiss Romance Goodbye, It's Time for the Real Thing Barbara Graham 8 |
| Read, Reread, Underline 11 |
| Divide into Stages of Thought 12 |
| Write a One- or Two-Sentence Summary of Each Stage of Thought 13 |
| Write a Thesis: A One- or Two-Sentence Summary of the Entire Passage 15 |
| Write the First Draft of the Summary 17 |
| Summary 1: Combine Thesis Sentence with One-Sentence Section Summaries 17 |
| Discussion 18 |
| Summary 2: Combine Thesis Sentence, Section Summaries, and Carefully Chosen Details 18 |
| Discussion 20 EXERCISE 1.1: Individual and Collaborative Summary Practice 21 |
| Summarizing a Narrative or Personal Essay Why I Will Never Have a Girlfriend Tristan Miller BOX: How to Summarize Personal Essays and Narratives 23 27 |
| Summarizing Figures and Tables 28 EXERCISE 1.2: Summarizing Charts 30 |

Preface for Instructors

xvii

Writing To Entertain

65

Author?

65

Question Category 2: To What Extent Do You Agree or Disagree With the

| Paraphrase 33 | |
|--|-------|
| BOX: How to Write Paraphrases 34 | |
| EXERCISE 1.3: Summarizing and Paraphrasing 38 | |
| Quotations 38 | |
| Choosing Quotations 39 | |
| BOX: When to Quote 39 | |
| Quoting Memorable Language 39 | |
| Quoting Clear and Concise Language 40 | |
| Quoting Authoritative Language 41 | |
| Incorporating Quotations Into Your Sentences 43 | |
| Quoting Only the Part of a Sentence or Paragraph that You Need | 43 |
| Incorporating the Quotation into the Flow of Your Own Sentence | 43 |
| Avoiding Freestanding Quotations 44 | |
| EXERCISE 1.4: Incorporating Quotations 45 | |
| Using Ellipsis Marks 45 | |
| Using Brackets to Add or Substitute Words 46 EXERCISE 1.5: Using Brackets 48 | |
| Writing Assignment: Summary 48 | |
| BOX: When to Summarize, Paraphrase, and Quote 49 | |
| Body Body Double: Cloning Infants a Distant Fantasy Alexander M. Capron | 49 |
| · | |
| Shamtau S | |
| Chapter 2 | |
| Critical Reading and Critique 53 | |
| Critical Reading 53 | |
| Question Category 1: What Is the Author's Purpose in Writing? Does | He or |
| She Succeed in This Purpose? 53 | |
| BOX: Where Do We Find Written Critiques? 54 | |
| Writing to Inform 54 | |
| Evaluating Informative Writing 55 | |
| Writing to Persuade 56 | |
| EXERCISE 2.1: Informative and Persuasive Thesis Statements 56 | |
| Evaluating Persuasive Writing 57 | |
| A Simple One-Step Plan to Solve the Education Crisis J. Morton Davis | 57 |
| EXERCISE 2.2: Critical Reading Practice 59 | |
| Persuasive Strategies 59 Logical Argumentation: Avoiding Logical Fallacies 60 | |
| Logical Argumentation: Avoiding Logical Fallacies 60 BOX: Tone 61 | |
| EXERCISE 2.3: Understanding Logical Fallacies 65 | |
| and the state of t | |

Identify Points of Agreement and Disagreement 66 **EXERCISE 2.4: Exploring Your Viewpoints** Explore the Reasons for Agreement and Disagreement: Evaluate Assumptions 68 Critique How to Write Critiques 69 **Demonstration:** Critique 69 **BOX: Guidelines for Writing Critiques** 70 Model Essay: A Critique of J. Morton Davis's Open Letter to the President and Congress 71 EXERCISE 2.5: Informal Critique of Model Essay Discussion 75 Writing Assignment: Critique BOX: Critical Reading for Critique An Avenue to High Academic Standards Lynn Olson Related Links—an online discussion of issues raised in Olson's essay School-to-Work Will Train, Not Educate Phyllis Schlafly 83 Related Links—an online discussion of issues raised in Schlafly's essay 85 Chapter 3 Writing as a Process: Steps to Writing Theses, Introductions, and Conclusions Writing as a Thinking Process 91 Stages of the Writing Process 92 Getting Started Stage 1: Data Gathering Understanding the Assignment 92 **EXERCISE 3.1: Assignment Analysis** Types of Data 93 Primary and Secondary Sources 94 Stage 2: Invention 94 Choosing and Narrowing Your Subjects 94 EXERCISE 3.2: Practice Narrowing Subjects Common Misconceptions About Writing 96 Writing and Thinking 97 **BOX: Invention Strategies** 98 Time Management 100 EXERCISE 3.3: Practicing Invention Strategies 101

| Writing the Essay 101 |
|--|
| Stage 3: Drafting 101 |
| Writing a Thesis 102 |
| The Components of a Thesis 102 |
| Limiting the Scope of the Thesis 103 |
| Start With a Working Thesis 103 |
| Make an Assertion 104 |
| Using the Thesis to Plan Your Essay Structure 105 |
| Using the Thesis 106 |
| EXERCISE 3.4: Drafting Thesis Statements 107 |
| Writing Introductions 107 |
| Quotation 108 |
| Historical Review 108 |
| Review of a Controversy 109 |
| From the General to the Specific 110 |
| From the Specific to the General: Anecdote, Illustration 110 |
| Question 111 |
| Statement of Thesis 112 |
| EXERCISE 3.5: Drafting Introductions 113 |
| Writing Conclusions 113 |
| Statement of the Subject's Significance 114 |
| Call for Further Research 114 |
| Solution/Recommendation 115 |
| Anecdote 116 |
| Quotation 117 |
| Question 118 |
| Speculation 119 EXERCISE 3.6: Drafting Conclusions 120 |
| EXERCISE 3.6: Drafting Conclusions 120 |
| Revising the Essay 120 |
| Stage 4: Revision 120 |
| The Reverse Outline 121 |
| BOX: Characteristics of Good Papers 122 |
| Stage 5: Editing 123 |
| Editing for Style 124 |
| Editing for Correctness 125 |
| DOV 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| BOX: Common Sentence-Level Errors 126 |
| Spell-Check and Grammar-Check 126 Stage 6: Publication 127 |

| Chapter 4 | |
|------------------------------|-----|
| Explanatory Synthesis | 135 |

What is a Synthesis? 135

BOX: Where Do We Find Written Syntheses? 136

Purpose 136

Using Your Sources 137

Types of Syntheses: Explanatory and Argument 138

How to Write Syntheses 140

The Explanatory Synthesis 140

Demonstration: Explanatory Synthesis—Computers, Communication, and Relationships 141

EXERCISE 4.1: Exploring the Topic 141

BOX: Guidelines for Writing Syntheses? 142

Cyberspace: A New Frontier for Fighting Words Sanjiv N. Singh 143 Social Relationships in Electronic Forums: Hangouts, Salons, Workplaces and Communities Rob Kling 144

from Signs of Life in the USA Sonia Maasik and Jack Solomon 145

Life At High-Tech U Deborah Branscum 145

Developing Personal and Emotional Relationships Via Computer-Mediated Communication Brittney G. Chenault 146

Cyberspace Romances: Interview with Jean-Francois Perreault of Branchez-vous John Suler 146

Click Here for Romance Jennifer Wolcott 147

You've Got Romance! Seeking Love Online: Net-Based Services Change the

Landscape, If Not the Odds, of Finding the Perfect Mate Bonnie Rothman Morris 148

Consider Your Purpose 149

EXERCISE 4.2: Critical Reading for Synthesis 149

Formulate a Thesis 150

Decide How You Will Use Your Source Material 151

Develop an Organizational Plan 151

Write the Topic Sentences 154

Write Your Synthesis 155

Model Essay: Advantages and Disadvantages of Computer Mediated Communication Alyssa Mellott 155

Discussion and Suggestions for Revision 155

EXERCISE 4.3: Revising the Synthesis 160

Revised Model Essay: Computer Mediated Communication: New and Improved Human Relations or the End of Real Interaction? Alyssa Mellott 160

Writing Assignment: An Expanded Explanatory Synthesis Drawing Upon More Sources 164

EXERCISE 4.4: Exploring Internet Sources 164 Will We Ever Log Off? Robert Wright 164 **BOX: Critical Reading for Synthesis** Lonesome Internet Blues, Take 2 Scott Rosenberg 166 Making Clones Among Us Bob Gunn The Net: It's the Unreal Thing Gil Schwartz 169 Cyber Time: Living by the Credo 'Boot up, Log on and Connect,' University Students are Mounting a Techno-Revolution Joe Chidley 10% of Students May Spend Too Much Time Online, Study Suggests Leo Reisberg 171 Romance on the Net Ruth C. Eggett 173 EXERCISE 4.5: Exploring Primary Sources on the Internet 175 Dear Ann Landers Ann Landers 175 **EXERCISE 4.6: Summary Statements** 176

Chapter 5 Argument Synthesis 177

The Argument Synthesis 177

The Elements of Argument: Claim, Support, and Assumption 178 EXERCISE 5.1: Practicing Claim, Support, and Assumption 179

The Three Appeals of Argument: Logos, Ethos, Pathos 179

Logos 180

EXERCISE 5.2: Using Deductive and Inductive Logic 182

Ethos 182

EXERCISE 5.3: Using Ethos 183

Pathos 183

EXERCISE 5.4: Using Pathos 184

Demonstration: Developing an Argument

Synthesis—The Wal-Mart Controversy 184

Ban the Bargains Bob Ortega 185

Eight Ways to Stop the Store Albert Norman 186

Wal-Mart's War on Main Street Sarah Anderson 188

Who's Really the Villain? Jo-Ann Johnston 190

Wal-Mart Stores, Inc. Hoover's Handbook of American Business 193

Victorious Secret Albert Norman 197

Shopping with the Enemy The Economist 198

EXERCISE 5.5: Critical Reading for Synthesis 199

Consider Your Purpose 200

Making a Claim: Formulate a Thesis 200

Decide How You Will Use Your Source Material 201

Develop an Organizational Plan 201

Argument Strategy 202