**Second Edition** 

# **Essence** of Statistics



Geoffrey R. Loftus and Elizabeth F. Loftus

## ESSENCE OF STATISTICS

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#### Alfred A. Knopf Series in Psychology

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#### This book is dedicated to Edith L. Loftus and Russell Loftus, without whom the book would have consisted only of Chapter 17.

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### **PREFACE**

We wrote the first edition of this book for three reasons. First, we wanted to present the mathematical rationale underlying various statistical concepts in a way that didn't inflict terror on those who were uncomfortable with mathematics. Second, we wanted to range over sufficient territory that various commonly used statistical techniques, such as repeated-measures analysis of variance and planned comparisons, would be included within our scope. Finally, we have found in our courses that a somewhat unusual organization—utilizing an initial heavy emphasis on basic probability and probability distributions—is highly useful in terms of providing an underlying unity for the material that follows. This organization is reflected in both the first and the current edition of the book.

Statistics is fundamentally a mathematical discipline. For the social science student who enjoys working with mathematics, the task of learning statistics can be a source of pleasure and fulfillment. But for the other student—the one frightened by mathematics—the acquisition of statistical knowledge is often accompanied by frustration and pain. We try in this book to cater to both these

students. Our strategy is to present initially a particular statistical concept in its most intuitive form, typically through an appropriate example. It is only after these intuitions are firmly implanted that we unveil the general mathematical machinery underlying them; at that point, the relationships between the intuitions and the mathematics are emphasized and re-emphasized. This strategy constitutes the core of the book.

Finally, however, there are those high-level underpinnings of the material enlightening for the mathematically sophisticated but difficult for the uninitiated, and generally nonessential for basic understanding. These underpinnings are presented as "Digressions" that are collected at the ends of chapters. Disgressions can be read for pleasure and deeper understanding or they can be skipped without a break in the flow of reasoning.

The conceptual design of this book also stems from our observations of the sorts of experimental designs commonly used in the social sciences. Most of these designs, and their associated statistical analyses, are somewhat complex, involving multiple factors and repeated measures, post-hoc tests, planned comparisons, and other associated statistical paraphernalia. One could teach these topics by using a short introductory statistics textbook for the fundamentals and then a higher-level book for the complex material. This strategy, however, requires the student to confront changes in notation with a loss of continuity, and such disruptions cause some degree of disorientation. We prefer the strategy represented in this book where the student travels the entire route using the same text.

We believe that statistics, like any other branch of mathematics, is best viewed and taught as a cumulative discipline, with any given topic building on the foundation of previous topics. That is how this book is organized. We start with the elements of probability theory (Chapter 1) and move on to the general concepts of random variables and probability distributions (Chapter 2). Probability distributions are then used as a means of unifying most of the material in the rest of the book. Most important is a continual emphasis that the process of hypothesis testing doesn't change throughout a variety of tests (sign test, z-test, t-test, F-test, X²-test). All that changes is the probability distribution of the test statistic under consideration.

This "cumulative philosophy" also dictates a fairly natural order of progression through the various experimental situations and associated statistical tests that we have chosen to include. As we have just suggested, understanding hypothesis testing rests on the understanding of probability distributions, which in turn requires a knowledge of basic probability. Following Chapters 1–3 on these topics, and Chapter 4 on descriptive statistics, we shift to inferential statistics, which constitutes the bulk of the book.

The various experimental situations, along with their associated tests, progress from simple to complex. The first test, described in Chapter 5, is the sign test (based on the binomial distribution), followed in Chapters 6 and 7 by the z-test (based on the normal distribution, which is the continuous version of the binomial). Following two chapters on power and parameter estimation comes

the t-test (Chapter 10), which is similar to a z-test except that it is used when the variance of the underlying dependent variable is unknown rather than known. Chapter 11, following on the heels of the t-test, describes the one-way analysis of variance (ANOVA) situation, portrayed as being similar to a t-test situation, but which can incorporate arbitrarily many levels of the independent variable. Along with the ANOVA situation we describe the F-test, portrayed as being like a z- and a t-test in the sense that all three test statistics (z, t, and F) consist of some measure of variance between groups divided by some measure of variance within groups.

After one-way ANOVA comes multifactor ANOVA (Chapter 12), portrayed as being like one-way ANOVA but with more than one independent variable. The major new concept introduced here is that of an *interaction*. In Chapter 13, we introduce repeated-measures designs, which are portrayed as being like multifactor ANOVA but with subjects as one of the factors. Here, we introduce the idea that in a repeated-measures design we are interested in the degree to which subjects are *consistent over the conditions*, and we use this intuition as the basis for describing why the subject-by-condition interaction is used as the error term.

Following Chapter 14 on the rudiments of regression and correlation, we describe in Chapter 15 what to do in addition to (or instead of) an ANOVA. Here we cover post-hoc tests, planned comparisons, and variance accounted for  $(w^2)$ . In Chapter 16 we describe the  $X^2$  distribution, and various kinds of  $X^2$  tests. Finally, in Chapter 17, we introduce nonparametric tests.

By its very nature, the cumulative philosophy embodied in the book limits flexibility with respect to the order in which topics can be covered. This inflexibility of progression benefits the student who can more easily see how complex concepts are built on a foundation of simpler ones, and thereby ends up viewing statistics as a coherent, unified structure rather than a collection of unrelated subtopics.

But the book is not so structured to make topic order completely immutable. In particular, the topics covered in Chapter 15 (post-hoc tests, planned comparisons, and  $w^2$ ) could be covered earlier. This chapter was placed in a seemingly inappropriate spot—following a chapter on correlation—so the student can understand that the heart of a planned comparison is an over-condition correlation between a set of weights and a set of means. However, the instructor may wish to cover these topics earlier. Likewise, the topics of power (Chapter 8), parameter estimation (Chapter 9),  $X^2$  (Chapter 16), and nonparametric statistics (Chapter 17) are placed where they seem to fit best, but they can all be taken up earlier in the book should the instructor so desire.

So much for why we organized the book the way we did. Now a few words on how we feel about the way statistical technique is currently applied in social science research. We emphasize and thoroughly describe hypothesis testing. This emphasis reflects the prevalence of hypothesis testing in social science journals and the inescapable requirement that students learn to interpret what they read. However, this emphasis should *not* be taken as an indication that we believe hypothesis testing is the best technique for eliciting interesting information from

a set of data. In fact, we believe that there are a number of analysis techniques that are better for this purpose and, indeed, an increasing stress on these techniques was one of our principal motivations for writing the second edition of this book. These techniques include:

- 1. A clear initial portrayal of the data through descriptive measures, emphasizing sample statistics, graphical techniques, and associated confidence intervals.
- 2. A clear assessment of the statistical power of an experiment (best represented by confidence intervals).
- 3. Clear alternative hypotheses, which are tested by planned comparisons.
- 4. Delineation of the strength of association between variables, by measures such as  $r^2$  and  $w^2$ .

The first technique is stressed throughout the book. Indeed, most experimental situations (e.g., two-way ANOVA) are introduced with an example in which data are shown graphically with associated confidence intervals; based on this portrayal, the major conclusions from the data are tentatively inferred. The ensuing hypothesis-testing procedures are then viewed primarily as confirmatory exercises; advance inspection of the data usually makes their outcomes almost forgone conclusions.

The second edition of this book has benefited tremendously from several people who deserve special thanks. Sarah Lehman orchestrated the seemingly impossible transition from the first edition to the typed manuscript of this version. Leonard Feldman and Walter Nelson provided accurate homework answers; Leonard Feldman also painstakingly inspected the manuscript, tracking, finding, and eliminating errors of all sorts. Geoff Keppel, the editor of this series, did his best to keep us on track when we strayed. Many reviewers—Foster L. Brown, State University of New York, College at Oneonta; Agatha Carroo, North Carolina Central University; Norma Graham, Columbia University; John K. Kennedy, Jr., New York University; George Knight, Arizona State University; and Elke Weber, University of Illinois-Champaign—provided invaluable information about the virtues and drawbacks of the first edition, which we have tried to incorporate here. Brian Wandell, who reviewed the manuscript of the first edition, was his customary inspirational self in providing suggestions for the second. And finally, we express heartfelt appreciation to the people at Random House-Eleanor Castellano, Alison Husting, and especially our editor, Mary Falcon—for putting it all together and putting up with us.

> Geoffrey R. Loftus Elizabeth F. Loftus

## **CONTENTS**

#### PREFACE iii

**INTRODUCTION** 1

	Uncertainty in Science	2
	Theories and Experiments 2	_
	Strategies for Influencing Attitudes 3	
	What Governs Our Belief About What's Going On 6	
	Probability Revisited	7
	Measurement Scales	8
	Four Types of Scales 8	3
	Permissible Transformations 10	
	Scales and Statistical Applications 11	
1	DD OD A DAY WAY THE COLUMN	
П	PROBABILITY THEORY 13	
	Set Theory	13
	Finite and Infinite Sets 14	10
	Notation for Specifying a Set 15	
	Subsets 15	
	Interacting Sets: Unions and Intersections 17	
	Universal Sets 17	
	Venn Diagrams: Pictorial Representations of Sets 18	
	Complements 20	
	The Empty Set 22	
	Mutual Exclusion and Exhaustion 22	
	Partitions 23	
	Probability: Basic Rules and Tools	24
	Situations and Outcomes of Situations 24	44
	to the residence of the second	

	More General Laws of Probability 26	
	Use of Venn Diagrams to Get a Feeling for Probabilities 30	
	A Different Sort of Pictorial Representation:	
	The Contingency Table 32	
	Relationship Between Probabilities and Frequencies: In the Long Run 33	
	Conditional Probability and Independence	05
	Conditional Probability 36	35
	Relationship Between Conditional Probability $p(A \mid B)$	
	and Conditional Probability $p(B \mid A) = 39$ Independence 43	
	Compression Designation of the compression of the c	
	Use of the Multiplication Rule in Conjunction with	
	the Addition Rule 49	
	Summary	~ 1
	Digression	51
	1-1 Probability and Everyday Life 52	52
	Problems	F0
		53
<u></u>		
2	RANDOM VARIABLES AND DISTRIBUTION 59	
	Introduction to Frequency Distributions	60
	Random Variables 60	00
	Construction of a Frequency Distribution 60	
	Histograms 62	
	Probability Distribution	62
	Frequencies to Probabilities and Vice Versa 63	
	Empirical Versus Theoretical Distributions 64	
	Theoretical Frequency Distributions 67	
	Discrete and Continuous Probability	
	Distributions	69
	Some Important Characteristics of Probability	
	Distributions 71	
	Probability Distributions of Continuous Random Variables 73	
	Summary	80
	Digressions	81
	2-1 A Geometric Distribution 81	
	2-2 Calculation of Areas 82	
	Problems	83
57		
3	DESCRIPTIVE MEASURES 89	
	Frequency Distributions Revisited	90
	Cumulative Distributions and Percentiles 91	50
	Class Intervals 93	
	Descriptive Statistics To Describe Data	95
	Measures of Central Tendency 96	00
	Measures of Variability 102	
	Means and Variances of Distributions	105
	Empirical Frequency Distributions 105	200

	Empirical Probability Distributions 108 Discrete Theoretical Probability Distributions 111	
	Continuous Theoretical Probability Distributions 116	
		116
	Standard Scores	117
	Summary	119
	Digressions	120
	3-1 If We Have Set of Deviation Scores Around Mean,	
	Sum of These Scores Must Be Zero 120	
	3-2 Mean of a Geometric Distribution 121	
	Problems	122
4]	BINOMIAL DISTRIBUTION 125	
	What a Binomial Distribution Is	
	and How To Make One	125
	Number of Successes as a Random Variable 126	
	Another Example	130
	Opinion Polls 130	100
	Characteristics of the Binomial Distribution	132
	Shape of the Binomial 132	
	Expected Value (Mean) and Variance of the Binomial Distribution	134
	Frequencies and Proportions	137
	Proportions 137	20.
	Binomial Distributions Using Proportions 137	
	Frequencies Versus Proportions: An Example 139	
	Summary	140
	Digressions	141
	4-1 Binomial Coefficients: Pascal's Triangle 141	
	4-2 Derivation of Expected Value of Binomial Distribution 142	
	4-3 Derivation of Variance of Binomial Distribution 143	
	Problems	144
5	INTRODUCTION TO HYPOTHESIS TESTING: THE SIGN TEST 151	
	Decision Making	150
	Correct and Incorrect Decisions 152	152
	Crime and Punishment: A Specific Example 152	
	The Role of Decision Making	
	in Hypothesis Testing	154
	Samples and Populations: An Introduction 154	104
	Hypotheses About the Population 154	
	The Data 156	
	Type I Versus Type II Errors 158	
	Construction of a Criterion 159	
	Our Decision 161	
	If Criterion Is Not Exceeded 162	
	Hypothesis-Testing Steps	162
	Summary	164
	Problems	164

0	NORMAL DISTRIBUTION 167	
	Principal Characteristics of	
	the Normal Distribution	167
	Mathematical Form of the Normal Distribution 168	201
	Role of the Normal Distribution in the World 170	
	The z Distribution	172
	Standard Scores 172	
	The z-Distribution Tables 174	
	Using z-Distribution Tables To Compute	
	Probabilities 175	
	Calculations Involving the Normal Approximation to	
	the Binomial 180	
	More About Hypothesis Testing: The z-Test	184
	An Illustrative Experiment: Lightbulb Lifetimes 185	
	Three Types of Alternative Hypotheses 185	
	One-Tailed/Two-Tailed "Paradox" 191 A Shortcut 192	
	Summary	
	What is a second of the second	193
	Digressions 6.1 Pine Fewerts and Fewerinstine The Contribution of	194
	6-1 Pine Forests and Examinations: The Central Limit Theorem in Nature 194	
	6-2 Mean and Variance of a Distribution of Standard	
	Scores 195	
	6-3 Statement of The Null Hypothesis 197	
	Problems	107
~		197
7	SAMPLING DISTRIBUTIONS AND	
	HYPOTHESIS TESTING WITH MEANS 203	
	Populations and Samples	20.4
	Throng Terror of D. L. Lilly Divident	204
	Relation of These Distributions to Data 207	
	Sampling Distribution of Sample Means	205
	Mean of a Distribution of Sample Means 208	207
	Variance of a Distribution of Sample Means 208	
	Calculating Probabilities Involving Means 211	
	Hypothesis Testing with Means	210
	CAI Programs: Tocting a Man A in C	213
	Competing CAI Programs: Testing the Difference	
	Between Two Means 216	
	Summary	222
	Digressions	222
	7-1 Mean (Expected Value) of Sampling Distribution of Sample	223
	Means Based on Samples of Size $n=223$	
	7-2 Variance of Sampling Distribution of Sample Means Based	
	on samples of Size $n=223$	
	7-3 Relationship of Sampling Distribution to Binomial	
	Distribution 226	
	7-4 Variance of A Distribution of Difference Scores 227	
	Problems	228

8	POWER 232	
	Construction of Power Curves:	
	SMARTIUM Revisited	234
	Calculation of Power for Specific Alternative Hypotheses 234	
	Power Curves: Power as Function of the Alternative Hypothesis	238
	Things That Affect Power	239
	Size of $\sigma_M$ 239	
	The $\alpha$ -Level 245	
	Type of Test 246	
	Power in a Two-Tailed Situation	249
	A Weird and Unusual Error: Correctly Rejecting $H_0$	
	for Wrong Reasons 249	
	Accepting the Null Hypothesis	251
	Not Finding Something Doesn't Mean It's Not There 251	
	Failing to Reject the Null Hypothesis When There Is a Great Dea	]
	of Power 252	250
	Choosing Number of Subjects	253
	Confidence Intervals	255
	Calculation of Confidence Intervals 256	
	Power and Confidence Intervals 259 Uses of Confidence Intervals 260	
	Summary	060
	Problems	262 263
	A LODICILIS	203
9	BARANCER ECTION ACTION AND	
3)	PARAMETER ESTIMATION 266	
	Population Parameters from Sample Statistics	267
	Unbiased Estimates 268	
	Consistent Estimates 269	
	Sampling Distributions Revisited 269	
	Estimation of the Population Variance	270
	Unbiasing the Estimate of $\sigma^2$ 270	
	Meaning of Variance 271	
	Sums of Squares and Degrees of Freedom 272	
	Computational Formula for Variance 273	
	Obtaining an Unbiased Estimate of Variance	074
	of Distribution of a Sample Means Summary	274
	Digressions	275
	9-1 Expected value of S <sup>2</sup> 276	276
	9-2 Why Is $S^2$ an Underestimate of $\sigma^2$ ? 277	
	Problems	280
		200
10	t-TEST 282	
	Testing a Mean Against a Constant	200
	Memory for the Mueller—Lyer Illusion: Introduction to the t-Test	283
	Within-Subjects Designs 291	284
	Confidence Intervals and Hypothesis Testing:	
	An Editorial Comment	294
		434

	Testing the Difference Between Two Sample Means Hypnosis and Memory: Design with Two Groups and Equal n's A Note on Within- Versus Between-Subjects Designs 304	<b>297</b>
	Complicating Matters: Unequal Numbers of Subjects 304  Assumptions  Violation of Assumptions 311  But Not To Worry (Usually) 311  The Scaling Assumption 312  Nonparametric Tests 313	310
	Summary Problems	313 314
111	ANALYSIS OF VARIANCE 322	
	Between- and Within-Conditions Variance Three Experimental Groups:	323
	Methods for Teaching Calculus Estimation of Population Variance 324 Confidence Intervals 327	324
	Hypothesis-Testing Steps 328  Computational Formulas for Analysis of Variance Formula for Mean Square Within 336 Formula For Mean Square Between 338 Analysis of Variance Summary Table 340	336
	Start-to-Finish Example: Toothpaste and Cavity Prevention Hypothesis Testing 344	342
	Calculation of ANOVA Summary Table Entries 345 <b>Partition of Total Sum of Squares</b> Dividing the Pie 347	346
	Aesthetics and Rules  Relationship Between Degrees of Freedom and Sums of Squares Square-and-Divide Rule 350	<b>349</b> 349
	Summary Digressions 11-1 More on the F-Ratio 351 11-2 Proof That Mean of Group Means Is Equal to T/N 352	350 351
	Problems 352	353
12	TWO-WAY ANALYSIS OF VARIANCE (AND BEYOND) 357	
	Two-Factor Experiment: Effects of Incentive and Retention Interval on Memory Performance Combining Independent Variables: Factorial Designs 359	358
	Hypothetical Data 360  A Two-Way ANOVA  Six-Condition One-Way ANOVA 364  Two-Way ANOVA 366	363

	Interactions	Nation 1 2000
	Interactions	371
	Three Hypothetical Outcomes 371	
	Symmetry of Interactions 374	
	Scaling Problems 374	
	Statistical Treatment of Interactions 376	
	A Complete Example: Short Term Memory Scanning	379
	The Stemberg Experiment 379	0.0
	Scanning Letters Versus Words 380	
	Confidence Intervals 381	
	Hypothesis Testing 382	
	Conclusions from the Experiment 385	
	Dividing the Pie 385	
	Equal n's Requirement	
	Looking at Crowber As L. L. 11 AV	386
	Looking at Graphs: An Intuitive View	
	of What's Happening	387
	More Examples of $2 \times 2$ Designs 388	
	More Than Two Levels 389	
	Higher Order ANOVA	390
	Analysis of a Three-Way ANOVA 391	
	Higher Still 393	
	Summary	394
	Problems	395
13		300
110)	WITHIN-SUBJECTS (OR REPEATED-MEASURES)	
	DESIGNS 402	
	Sleep Deprivation and Problem-Solving Time	403
	Hypothetical Results: Between Subjects 403	400
	A Within-Subjects Design 404	
	A Concrete Example 406	
	Analysis of Within-Subjects Design as Two-Factor Design 409 Summary Table 410	
	Confidence Intervals in a William C. Line D.	
	Confidence Intervals in a Within-Subjects Design	411
	Multiple Observations per Subject per Condition	413
	Sums of Squares 413	
	Summary Table 415	
	Expected Mean Squares	418
	Different Sources of Variance 418	
	Expected Mean Squares as Part of Summary Table 420	
	Fixed Versus Random Effects	421
	Headache Relief 421	
	Other Random Effects 422	
	Higher Order Designs	423
	Analysis of This Kind of Design 423	
	Still Higher 423	
	More Complicated Designs 423	
	Summary	425
	Digression	426
	13-1 Rationale Behind Within-Subjects Confidence	140
	Intervals 426	
	Problems	429
		J. 401.7

CORRELATION, PREDICTION, AND LINEAR RELATIONSHIPS 435	
The Concept of Prediction	436
Prediction and Conditional Probability 437	100
Independence and Null Hypothesis 438	
Correlational Versus Experimental Studies	438
An Experimental Study 439	100
A Correlational Study 439	
Correlation Is Not Causality 441	
Other Examples of Correlated Variables 442	
Linear Relationships	443
Measures of Linear Relationships: Regression Lines	110
and Correlation Coefficient	445
Monday Night Rituals 445	110
Regression Line 446	
How Good Is the Fit? 452	
Testing Significance of a Relationship	150
Null Hypothesis for Correlation 458	458
The r-to-t Transformation 459	
Other Types of Relationships	400
Curvilinear Correlation 461	460
Multiple Regression 462	
Regression Toward the Mean	400
Predicting IQ 464	463
Three Other Examples 465	
Summary	400
Digressions	466
14-1 Derivation of Regression Line That	467
Will Minimize $\Sigma (Y_i - Y_i')^2$ 467	
14-2 Variance, Covariance, and $r^2$ 469	
14-3 Prediction of X from $Y = 469$	
Problems	450
	470
15 AFTER OR INSTEAD OF ANOVA 474	
Planned and Post Hoc Comparisons	475
Post Hoc Tests (Unplanned Comparisons)	476
Educational Techniques 477	
Problems with Post hoc Tests 479	
Two Types of Post Hoc Tests 480	
Planned Comparisons	484
Political Preferences: Examples of Planned Comparisons 484	101
Multiple Planned Comparisons	490
Drug-Induced Time Distortion 490	100
Independence of Hypotheses 494	
Some Techniques for Making Up Weights	499
Test for Linear Trend: Stemberg Revisited 500	100
Testing for Monotonic Trend 503	
Choosing Weights in Two-Way Designs 504	
Planned Comparisons in Within-Subjects Design	507
i diojecti Design	307

	Percentage of Total Variance Accounted for	508
	A Very Powerful Experiment 509	
	Omega Squared 512	
	$\omega^2$ in Other ANOVA Situations 514	
	$\omega^2$ and $r^2$ 515	
	Three Measures in Experimental Situation	515
	Relative Importance of These Three Measures 515	
	Summary	516
	Digressions	518
	15-1 Proof that $t^2 = F$ 518	
	15-2 Other Types of Post Hoc Tests 520	
	15-3 Pearson $r^2$ Between $w_i$ 's and $M_i$ 's 520	
	Problems	521
16	CHI-SQUARE 527	
	A New Distribution	527
	Mathematical Properties of $\chi^2$ Distribution 528	021
	Characteristics of $\chi^2$ Distribution 531	
	Uses of the $\chi^2$ Distribution	533
	Computerized Teaching: Testing Against an Exact Variance 533	000
	Fitting an Exact Distribution: Are Babies Like Coins? 536	
	Testing for Independence in a Contingency Table 540	
	Relationships Among Distributions	543
	Summary	545
	Digressions	546
	16-1 Expectation of $z^2$ 546	040
	16-2 Distribution of $\Sigma(x-M)^2/\sigma_0^2$ 546	
	Problems	548
	TOOLONG	040
17	NONPARAMETRIC TESTS 551	
	Violent Assumption Violations	551
	Computer Arithmetic Revisited 552	001
	Retreat to Nonparametrics: Mann–Whitney U-test 555	
	Parametric Versus Nonparametric Tests	559
	Misguided Memory 560	000
	Which Nonparametric Test Is Appropriate?	564
	More Nonparametric Tests	564
	Comparing a Set of Data to Some Specified Theoretical	001
	Distribution: Kolmogorov–Smirnov One-Sample Test 566	
	Comparing Two Conditions (Within-Subjects Design):	
	Wilcoxon Test 567	
	Comparing Many Conditions (Within-Subjects Design):	
	Friedman Test 569	
	Discovering Associations: Spearman's Rank-Difference	
	Correlation (Rho) 570	
	Summary	572
	Digression	572
	17-1 When the <i>n</i> 's Are Large 572	014
	Problems	579

APPENDIX A SUMMATION AND SUBSCRIPTS 577	
Summation Notation	577
Summation Notation: General 577	311
Other Ways of Using the Summation Sign 578	
Summation Notation and Subscripts	578
A Little Algebra of Summation Signs 579	010
of Julian Signs 1919	
APPENDIX B DERIVATION OF RAW-SCORE FORMULA FOR VARIANCE 581	
APPENDIX C COUNTING RULES 583	
Five Counting Rules	584
Counting Rule 1: General Rule for Computing Numbers	904
of Sequences 584	
Counting Rule 2: A Specific Case of Counting Rule 1	
That Occurs When All k's Are Equal 586	
Counting Rule 3: Permutations 587	
Counting Rule 4: Ordered Combinations 588	
Counting Rule 5: Unordered Combinations 591	
Combining Counting Rules To Count	
Complicated Things	595
Probability of a Full House 595	000
Common Birthdays 597	
Summary	598
· ·	000
APPENDIX D NOTATION FOR ANALYSIS OF VARIANCE SITUATION 600	
A General Situation	600
Double Summation	601
APPENDIX E TABLES 603	001
TABLES 003	
BIBLIOGRAPHY 626	
ANSWERS TO SELECTED PROBLEMS 629	
INDEX 636	