





# *Software and Internet Law*

*Second Edition*

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**ASPEN**  
PUBLISHERS

1185 Avenue of the Americas, New York, NY 10036

[www.aspenpublishers.com](http://www.aspenpublishers.com)

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Permissions  
Aspen Publishers  
1185 Avenue of the Americas  
New York, NY 10036

Printed in the United States of America

1 2 3 4 5 6 7 8 9 0

ISBN 0-7355-3654-6

**Library of Congress Cataloging-in-Publication Data**

Software and internet law / Mark A. Lemley ... [et al.].—2nd ed.  
p. cm.

Includes index.

ISBN 0-7355-3654-6 (alk. paper)

1. Software protection—Law and legislation—United States. 2. Internet—Law and legislation—United States. I. Lemley, Mark A.

KF3024.C6S617 2003

343.7309'944—dc21

2002043887



## *Preface*

Lawyers serve the software industry and Internet firms in many significant roles. They often draft or review license agreements for acquiring software or other information products. They may monitor ongoing licensing arrangements. They sometimes draft or negotiate agreements for the custom development of software to be performed by other firms. They may conduct intellectual property audits to enable their clients to understand better how to protect the firm's overall intellectual capital. Lawyers also help design electronic ordering systems or review Web sites to ensure that no illegal content is posted there. They may provide assessments about legal or policy developments likely to affect their clients. Finally, when necessary, they litigate claims or otherwise work to settle disputes between their clients and other firms. To play these multiple roles successfully, lawyers need a considerable understanding of the law, how it has been applied in the past, and how it is evolving.

Although one might obtain this understanding by taking a standard curriculum in intellectual property, antitrust, contract, and tort law, perhaps with some constitutional or criminal law mixed in, there are several reasons why studying software and Internet law in one course may offer a better framework for providing sound advice to information technology clients. The most obvious reason to study software and Internet law as a special course is that the practice of law in this field will often require the kind of integrative thinking that this book will facilitate. A software entrepreneur may develop an innovative user interface and ask her lawyer: "Should I patent it? Can I copyright it? How else might I protect the look and feel?" Such questions may be easier to answer when the lawyer has studied intellectual property law as it has specifically been applied to software.

There are, however, at least three other reasons to study software and Internet law. A course on these subjects not only is useful because it covers cases that involve the application of different kinds of laws to computers, software, or the Internet; more importantly, a course of this sort raises fundamental questions about the adequacy of existing laws to adapt to the challenges posed by computer software and the Internet.

Computer software was the first digital subject matter to raise such challenges, and several chapters (Chapter 2 on copyright, Chapter 3 on patent, and Chapter 5 on sui generis laws) address them. However, as will become apparent in Chapter 10, those challenges are not confined to software. Why did software pose challenges for the law? The answer lies in the very nature of software. It is a *utilitarian text*. Copyright law has a long history of protecting literary and artistic works, but not utilitarian works. Patent and trade secret laws, on the other hand, have a long history of protecting useful physical devices but not writings or innovations embodied in textual form. Given the traditional bounds of both copyright and patent law, the hybrid nature of computer programs has made it difficult to integrate this new subject matter into the existing intellectual property regimes.

A second reason to study software and Internet law is that economic considerations, especially those deriving from network effects, complicate the application of existing laws to these industries. When the value of a product depends critically on its compatibility with other products, the absolute character of traditional intellectual property rights can block access to networks, thereby creating particularly serious impediments to competition and new challenges for antitrust law. In addition, firms need to plan their development and marketing strategies with network effects in mind; this may mean planning to give away some software or other digital products or services in order to establish market share, build brand, and take advantage of network effects. See Carl Shapiro and Hal Varian, *Information Rules* (1998).

A third reason to study software and Internet law is that the needs of these emerging industries are bringing about legal developments that once might have seemed unlikely or unthinkable. In the 1970s or 1980s it might have seemed absurd to think that firms could use licensing agreements to distribute mass-marketed information products. Developers of computer software started using “shrinkwrap” licenses for this purpose (that is, putting inside a box of packaged software a document that states, among other things, that the purchaser of the software is a licensee; that the purchaser’s rights to use the software are restricted in certain ways; and that the purchaser’s opening of the package or installing the software constitutes agreement to the terms of the “license”). Yet the ubiquity of such licenses in the software marketplace has paved the way for an increased use of licensing as a means to control distribution of commercially valuable information in other venues and has led to proposals for laws to validate mass-market licensing agreements. Other new legal regimes have been devised to respond to other perceived threatened market failures to information technology industries, one for the design of semiconductor chips and another to protect the contents of databases. New laws of this sort may best be understood in the information industry context out of which they arose.

The goal of this book is to provide students with a comprehensive treatment of the law of computer software and the Internet, with a particular focus on intellectual property, licensing, antitrust, tort, and constitutional law. By their nature, both software and especially Internet law will change rapidly. Indeed, the second edition differs radically from the first, particularly in the Internet chapters. We have greatly expanded our treatment of jurisdiction, Internet intellectual property disputes, and computer crime and added a new chapter on unauthorized access to Internet servers. Our goal in this book is not to freeze the development of the law at one particular point in time, but to provide a base of fundamental principles and issues on which subsequent developments will build. Those subsequent developments will be reflected in future supplements to this book and, perhaps more importantly, in our Web site,

<http://www.law.berkeley.edu/institutes/bclt/pubs/swbook/>. We encourage those who use the book to refer to the Web site for up-to-date developments before planning their course of study.

Finally, as always, a book of this magnitude would not be possible without the assistance of many people. We would like to thank Ryan Garcia, Peter Huang, Rebecca Lubens, John Sasson, Leah Theriault, and Larry Trask for their work on the first edition; Colleen Chien, Laura Quilter, Chris Ridder, and Helaine Schweitzer for their work on the second edition; and Dan Burk, Stacey Dogan, Paul Heald, and several anonymous reviewers for their comments on earlier versions.

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January 2003



## *Acknowledgments*

We acknowledge the copyright owners of the following images and excerpts used in this volume with their permission (this list does not include works by the authors of this book):

Jane Kaufman Winn, *The Emerging Law of Electronic Commerce*.

J. Bradford De Long & A. Michael Froomkin, *The Next Economy*, in *Internet Publishing and Beyond: The Economics of Digital Information and Intellectual Property* (D. Hurley ed., 1998).

David Johnson & David Post, *And How Shall the Net Be Governed? A Meditation on the Relative Virtues of Decentralized, Emergent Law*, in *Coordinating the Internet* (Brian Kahin & James Keller, eds., 1997).

Bernadine Trompenaars, *IVIR Report*.

Dennis Karjala, *The Protection of Operating Software Under Japanese Law*, 12 *Eur. Intell. Prop. Rev.* 359 (1998).

Ward S. Bowman Jr., *Patent and Antitrust Law* (1973), reprinted by permission of the University of Chicago Press.

Lauren Fisher Kellner, *Trade Dress Protection for Computer User Interface "Look and Feel"*, 61 *U. Chi. L. Rev.* 1011 (1994).

Michael Meurer, *Price Discrimination, Personal Use and Piracy*, 45 *Buff. L. Rev.* 845 (1997).

Andrea Migdal, *Shrinkwrap Licenses Abroad*, *Journal of Internet Law* (1999).

*Note:* We have selectively omitted citations and footnotes from cases without the use of ellipses or other indications. All footnotes are numbered consecutively within each chapter, except that footnotes in cases and other excerpts correspond to the actual footnote numbers in the published reports.

Many of the problems in this text are taken from actual cases. However, in many instances we have altered the facts of the case. In most cases we have also altered the names of the parties involved. In a few cases, however, particularly in the trademark

and antitrust chapters, we felt that it was important to the problem to use the name of a product or company with which the reader would be familiar. Readers should understand that the problems are hypothetical in nature and that we do not intend them to represent the actual facts of any case or situation.



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