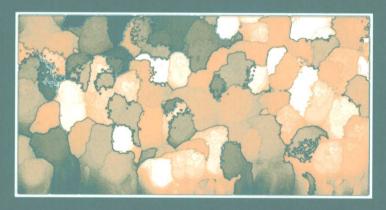
PLANNING, IMPLEMENTING, — AND — EVALUATING

HEALTH PROMOTION PROGRAMS

A PRIMER



THIRD EDITION

JAMES F. MCKENZIE JAN L. SMELTZER

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A Primer

THIRD EDITION

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This book is dedicated to five special people—Bonnie, Anne, Greg, Hilary, and Mike—

and to our teachers and mentors—
Marshall H. Becker (deceased), Mary K. Beyrer,
Norren M. Clark, Nancy Kinney, Terry W. Parsons,
Irwin M. Rosenstock, and Yuzuru J. Takeshita

Preface

This book is written for students who are enrolled in their first professional course in health promotion program development. It is designed to help them understand and develop the skills necessary to carry out program development regardless of the setting. The book is unique among the health program—planning textbooks on the market in that it provides readers with both theoretical and practical information. A straightforward, step-by-step format is used to make concepts clear and the full process of health promotion programming understandable. This book also provides, under a single cover, material on all three areas of program development: planning, implementing, and evaluating.

Learning Aids

Each chapter of the book includes chapter objectives, a list of key terms, presentation of content, chapter summary, review questions, activities, and web activities. In addition, many of the key concepts are further explained with information presented in figures, tables, and the appendixes.

Chapter Objectives. The chapter objectives identify the content and skills that should be mastered after reading the chapter, answering the end-of-chapter questions, and completing both sets of activities. Most of the objectives are written using the cognitive and psychomotor (behavior) educational domains. For most effective use of the objectives, we suggest that they be reviewed before reading the chapter. This will help readers focus on the major points in each chapter and will facilitate answering the questions and completing the activities at the end.

Key Terms. Key terms are introduced in each chapter of the textbook and are important to the understanding of the chapter. The terms are presented in a list at the beginning of each chapter and then are printed in boldface at the appropriate points within the chapter. Again, as with the chapter objectives, we suggest that readers skim the list before reading the chapter. Then as the chapter is read, particular attention should be paid to the definition of each term.

Presentation of Content. Although each chapter in this book could be expanded—in some cases, entire books have been written on topics we have covered

in a chapter or less—we believe that each chapter contains the necessary information to help readers understand and develop many of the skills required to be a successful health promotion program planner, implementor, and evaluator.

Chapter Summary. At the end of each chapter, readers will find a one- or two-paragraph review of the major concepts contained in the chapter.

Review Questions. The purpose of the questions at the end of each chapter is to provide readers with some feedback regarding their mastery of the content. We have endeavored to ask questions that would reinforce the chapter objectives and key terms presented in each chapter.

Activities. Each chapter also includes several activities that will allow readers to put their new knowledge and skills to use. The activities are presented in several different formats for the sake of variety and to appeal to the different learning styles of readers. It should be noted that, depending on the ones selected for completion, the activities in one chapter can build on those in a previous chapter and lead to the final product of a completely developed health promotion program.

Web Activities. The final portion of each chapter consists of several activities based on the World Wide Web. These activities allow readers to explore a number of different websites that are available to support program planning, implementation, and evaluation efforts.

New to This Edition

In revising this textbook, we incorporated as many suggestions from reviewers, colleagues, and former students as possible. In addition to updating material throughout the text, the following points reflect the major changes in this new edition:

- Chapter 1 has been expanded to include information about how the Framework for Competency-Based Health Education has been revised to include competencies for advanced-level health practitioners.
- Chapter 2 on planning models has been reorganized with the addition of the MATCH (Multilevel Approach to Community Health), CDCynergy, and SMART (Social Marketing Assessment and Response) planning models. Also, the most recent updates to the PRECEDE-PROCEED model are included.
- Chapter 4 has been expanded to include strategies on using the World Wide Web to assist in the needs assessment process. In addition, the needs assessment process has been broadened to allow for ease of application.
- Chapter 7 on theories and models used for interventions has been expanded with additional information about the transtheoretical model.
- Chapter 8 on interventions has been restructured to place greater emphasis on communication intervention activities.

- Chapter 9 has been extended by adding the concept of community building to the discussion of community organizing.
- The information presented on social marketing in Chapter 11 has been expanded.
- Chapter 14 has been reorganized with the addition of the Framework for Program Evaluation from the Centers for Disease Control and Prevention.
- Throughout the textbook, new applications of and references to planning programs in multicultural settings have been included.
- At the end of each chapter, World Wide Web activities have been added to support the readers in their program-planning efforts.

Readers will find this book easy to understand and use. We are confident that if the chapters are carefully read and an honest effort is put into completing the activities and web activities, readers will gain the essential knowledge and skills for program planning, implementation, and evaluation.

Acknowledgments

A project of this nature could not have been completed without the assistance and understanding of many individuals. First, we thank all our past and present students, who have had to put up with our "working drafts" of the manuscript.

Second, we are grateful to those professionals who took the time and effort to review and comment on various editions of this book. For the first edition, they included Vicki Keanz, Eastern Kentucky University; Susan Cross Lipnickey, Miami University; Fred Pearson, Ricks College; Kerry Redican, Virginia Tech; John Sciacca, Northern Arizona University; and William K. Spath, Montana Tech. For the second edition, reviewers included Gordon James, Weber State; John Sciacca, Northern Arizona University; and Mark Wilson, University of Georgia. For this third edition, the reviewers included Joanna Hayden, William Paterson University; Raffy Luquis, Southern Connecticut State University; Teresa Shattuck, University of Maryland; Thomas Syre, James Madison University; and Esther Weekes, Texas Women's University.

Third, we thank our friends for providing valuable feedback on all three editions of this book: Robert J. Yonker, Ph.D., Professor Emeritus in the Department of Educational Foundations and Inquiry, Bowling Green State University; Lawrence W. Green, Dr.P.H., Distinguished Service Fellow/Visiting Scientist, Office on Smoking and Health, National Center for Chronic Disease Prevention and Health Promotion, Centers for Disease Control and Prevention; Bruce Simons-Morton, Ed.D., M.P.H., Chief, Prevention Research Branch, National Institute of Child Health and Human Development, National Institutes of Health; and Jerome E. Kotecki, H.S.D., Associate Professor, Department of Physiology and Health Science, Ball State University.

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xviii Preface

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Finally, we express our deepest appreciation to our families for their support, encouragement, and understanding of the time that writing takes away from our family activities.

J. F. M. J. L. S.

Contents

Preface xv

1 Health Education, Health Promotion, Health Educators, and Program Development 1

Health Education and Health Promotion 3

Health Educators 5

Assumptions of Health Promotion 8

Program Development 9

Summary 10

Questions 10

Activities 10

Activities on the Web 11

PART ONE • Planning a Health Promotion Program

2 Models for Health Education and Health Promotion Programming 12

PRECEDE-PROCEED 13

The Nine Phases of PRECEDE-PROCEED 14

Applying PRECEDE-PROCEED 17

Expert Methods for Planning and Organization within Everyone's Power (EMPOWER) 19

MATCH 20

The Phases and Steps of MATCH 20 Applying MATCH 23

	Consumer-Based Planning 26				
	Health Communication 26				
	Social Marketing 27				
	CDCynergy 28				
	SMART 33				
	Other Planning Models 39				
	The Planning, Program Development, and Evaluation Model (PPDEM) 39				
	Model for Health Education Planning (MHEP) 40				
	Comprehensive Health Education Model (CHEM) 41				
	Model for Health Education Planning and Resource Development (MHEPRD) 41				
	Generic Health/Fitness Delivery System (GHFDS) 42				
	Summary 44				
	Questions 44				
	Activities 44				
	Activities on the Web 45				
3	Starting the Planning Process 46				
	Gaining Support of Decision Makers 47				
	Creating a Rationale 54				
	Identifying a Planning Committee 56				
	Parameters for Planning 57				
	Summary 59				
	Questions 59				
	Activities 59				
	Activities on the Web 63				
1					
4	Assessing Needs 65				
	What Is a Needs Assessment? 66				
	Acquiring Needs Assessment Data 67				
	Sources of Primary Data 68				
	Sources of Secondary Data 74				
	Conducting a Needs Assessment 84				
	Step 1: Determining the Purpose and Scope of the Needs Assessment 85				

```
86
     Step 2: Gathering Data
                                  86
     Step 3: Analyzing the Data
     Step 4: Identifying the Factors Linked to the Health Problem
                                                                 89
                                            90
     Step 5: Identifying the Program Focus
                                              91
     Step 6: Validating the Prioritized Needs
Assessment Protocol for Excellence in Public Health (APEX/PH)
                                                                     91
Summary
              92
Ouestions
               92
Activities
              93
Activities on the Web
                          93
Measurement, Measures, Data Collection,
and Sampling
                     95
                  96
Measurement
                            97
Levels of Measurement
Types of Measures
                                       98
Desirable Characteristics of Data
      Reliability
                   98
                 99
      Validity
      Unbiased
                   101
      Culturally Appropriate
                                101
Methods of Data Collection
                                 102
      Self-Report
      Direct Observation
                           110
                         111
      Existing Records
      Meetings
                   111
              112
Sampling
      Probability Sample
                            112
                                115
      Nonprobability Sample
      Sample Size
                     116
Pilot Test
               117
Ethical Issues Associated with Data Collection
                                                     119
Summary
               119
Questions
               119
 Activities
               120
```

120

Activities on the Web

5

6	Mission Statement,	Goals, and Objectives	122
---	--------------------	-----------------------	-----

Mission Statement 123

Program Goals 124

Objectives 124

Different Levels of Objectives 125

Developing Objectives 127

Criteria for Developing Objectives 127

Elements of an Objective 128

Goals and Objectives for the Nation 130

Documents Related to Healthy People 2000 and 2010 133

Summary 135

Questions 136

Activities 136

Activities on the Web 136

7 Theories and Models Commonly Used for Health Promotion Interventions 137

Behavior Change Theories 140

Stimulus Response (SR) Theory 140

Social Cognitive Theory (SCT) 143

Theory of Reasoned Action (TRA) 146

Theory of Planned Behavior (TPB) 146

Theory of Freeing (TF) 149

Problem-Behavior Theory (PBT) 150

Health Behavior Models 153

Health Belief Model (HBM) 153

The Transtheoretical Model (TTM) 154

Cognitive-Behavioral Model of the Relapse Process 160

Applying Theory to Practice 161

Barriers to Applying Theory 162

Suggestions for Applying Theory to Practice 164

Summary 166

Questions 168

Activities 168
Activities on the Web

8 Interventions 170

Selecting Appropriate Intervention Activities 171

169

Types of Intervention Activities 175

Communication Activities 175

Educational Activities 178

Behavior Modification Activities 180

Environmental Change Activities 184

Regulatory Activities 184

Community Advocacy Activities 187

Organizational Culture Activities 189

Incentives and Disincentives 190

Health Status Evaluation Activities 193

Social Activities 193

Technology-Delivered Activities 195

Designing Health Promotion Interventions 195

Criteria and Guidelines for Developing a Health Promotion Intervention 196

A Model for Designing Interventions 197

Summary 198

Questions 198

Activities 199

Activities on the Web 199

PART TWO • Implementing a Health Promotion Program

9 Community Organizing and Community Building 201

Community Organizing and Its Assumptions 202

The Processes of Community Organizing and Community Building 204

Recognizing the Concern 206

Gaining Entry into the Community 206

Organizing the People 207

Assessing the Community 209

10

11

Determining Priorities and Setting Goals 212 Arriving at a Solution and Selecting Intervention Activities 212 Final Steps in the Community Organizing and Building Processes 214 Planned Approach to Community Health (PATCH) 215 215 Summary Questions 216 216 Activities Activities on the Web 216 Identification and Allocation of Resources 218 Personnel 219 Curricula and Other Instructional Resources 221 Space 223 Equipment and Supplies 224 Financial Resources 224 225 Participant Fee 225 Third-Party Support Cost Sharing Organizational Sponsorship 226 Grants and Gifts 228 A Combination of Sources Preparing a Budget 229 Summary 230 Questions 231 Activities 231 Activities on the Web 231 Marketing: Getting and Keeping People Involved in a Program 233 Market and Marketing 234 Marketing and the Diffusion Theory 235 The Marketing Process and Health Promotion Programs 238 240 Using Marketing Research to Determine Needs and Desires Developing a Product That Satisfies the Needs and Desires of Clients 240

Developing Informative and Persuasive Communication Flows

Ensuring That the Product Is Provided in an Appropriate Manner 244 Keeping Clients Satisfied and Loyal 249 Final Comment on Marketing 252 Summary 252 **Questions** 253 253 Activities Activities on the Web 253 Implementation: Strategies and Associated Concerns 255 Strategies for Implementation 255 First Implementation Model 256 Second Implementation Model (Borg and Gall) 258 259 First Day of Implementation Dealing with Problems 260 Reporting and Documenting Implementation Timetable 260 262 Concerns Associated with Implementation 262 Legal Concerns Medical Concerns 263 Program Safety 263 Program Registration and Fee Collection 264 Procedures for Recordkeeping 264 Program Logistics 264 Moral and Ethical Concerns 265 Procedural Manual and/or Participant's Manual 266 266 Training for Facilitators Summary 266 Questions 267 Activities 267 Activities on the Web 267

PART THREE • Evaluating a Health Promotion Program

13 Evaluation: An Overview 269

Basic Terminology 272

12

Purpose for Evaluation 273

The Process for Evaluation 274

Practical Problems in Evaluation 275

Evaluation in the Program-Planning Stages 276

Who Will Conduct the Evaluation? 277

Evaluation Results 278

Summary 279

Questions 279

Activities 279

Activities on the Web 280

14 Evaluation Approaches, Framework, and Designs 281

Evaluation Approaches 282

Systems Analysis Approach 283

Behavioral Objectives, Goal-Attainment Approach, and Goal-Based

Approach 284

Decision-Making Approach 285

Goal-Free Approach 286

Framework for Program Evaluation 287

Selecting an Evaluation Design 289

Experimental and Control Groups 292

297

Evaluation Designs 294

Internal Validity

External Validity 299

Summary 300

Questions 300

Activities 301

Activities on the Web 301

15 Data Analysis and Reporting 302

Organization of Data 303

Types of Analyses 303

Univariate Data Analyses 306
Bivariate Data Analyses 306
Multivariate Data Analyses 307
Applications of Data Analyses 307

Interpreting the Results 309

Evaluation Reporting 310

Designing the Written Report 311

Presenting the Data 311

How and When to Present the Report 314

Increasing Utilization of the Results 314

Summary 315 Questions 315 Activities 315

Activities on the Web 316

Appendixes 317

APPENDIX A Examples of a News Release and Copy for a Newspaper Column 319

APPENDIX B Examples of PSAs for Radio and Television 321

APPENDIX C McSmeltzer Corporation Smoking Policy 323

APPENDIX D Model Ordinance Eliminating Smoking in Workplaces and Enclosed Public Places (100% Smokefree) 324

APPENDIX E How to Select the Right Vendor for Your Company's Health Promotion Program 328

APPENDIX F Organizations/Agencies Offering Health Promotion Materials 333

APPENDIX G Health Behavior Contract 337

APPENDIX H Example of an Informed Consent Form for a Cholesterol Screening Program 339

APPENDIX I Sample Medical Clearance Form 340