



WS Fowler

J Pidcock & R Rycroft



NEW
Incentive
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WS Fowler
J Pidcock & R Rycroft

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their

a/an

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= individual work



= pair work



= group work

1

Hello



Dialogues

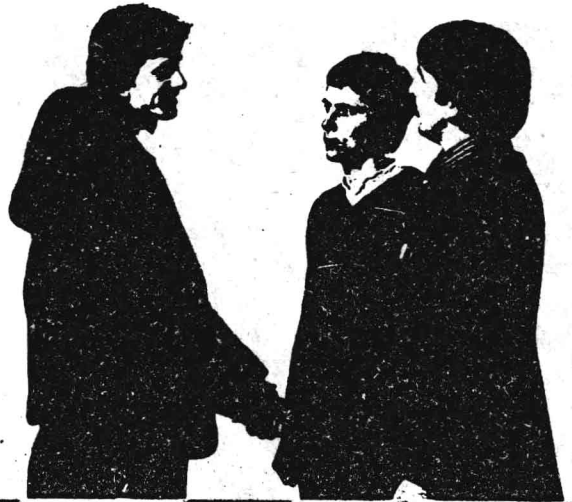
1. **Peter** Hello.
Martin Hello.
Peter My name's Peter.
I'm your teacher.
Martin How do you do, Peter.
Peter What's your name?
Martin My name's Martin.
I'm in your class.
Peter Pleased to meet you,
Martin.



2. **Martin** This is Maria.
She's my sister.
She's in your class, too.
Peter How do you do, Maria.
Pleased to meet you.
Maria Hello, Peter.



3. **Peter** And who's this?
Maria This is Frank.
 He's my boy-friend.
Peter How do you do, Frank.
Frank How do you do.
Peter Are you a student, Frank?
Frank No, I'm not.
 I'm an engineer.



Activities



Introduce yourselves. Say: Hello. Hello.
 I'm My name's
 How do you do. Pleased to meet you.

Ask and answer questions: Are you a student? Yes, I am.
 No, I'm not. I'm a/an



Introduce other people. Say: This is
 He's/She's my friend.
 He's/She's a/an

Study

What's your name?	(My name's) Martin.
What's his name?	(His name's) Peter.
What's her name?	(Her name's) Maria.
Who's this?	(This is) Frank.
Are you a student, Maria?	Yes, I am.
Are you a student, Frank?	No, I'm not. I'm an engineer.
Is she a student?	Yes, she is.
Is he a student?	No, he isn't. He's a teacher.
Is Maria a student?	Yes, she is.
Is Peter a student?	No, he isn't. He's a teacher.
Maria's a student.	Peter's a teacher. Frank's an engineer.

 Dialogues

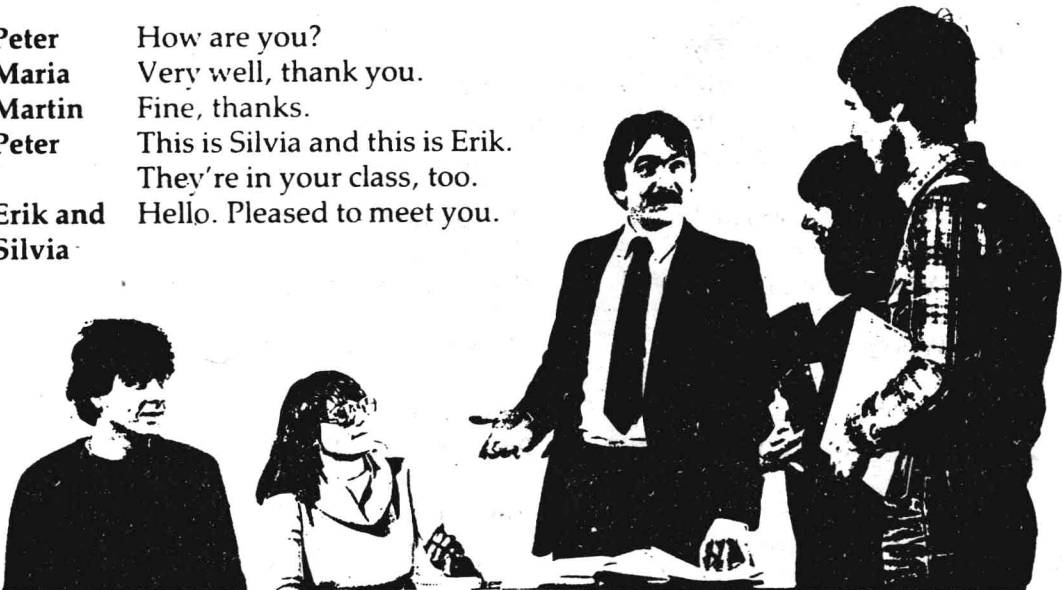


1. **Martin** Excuse me. We're new here.
Where's our classroom,
please?
Teacher. It's there. Room 1.
Martin Thank you.
Teacher That's all right.



2. **Maria** Ah, yes. This is it. Look,
there's Peter, our teacher.
Peter Ah, hello. Come in.

3. **Peter** How are you?
Maria Very well, thank you.
Martin Fine, thanks.
Peter This is Silvia and this is Erik.
They're in your class, too.
Erik and Silvia Hello. Pleased to meet you.



Activity



Ask a friend:

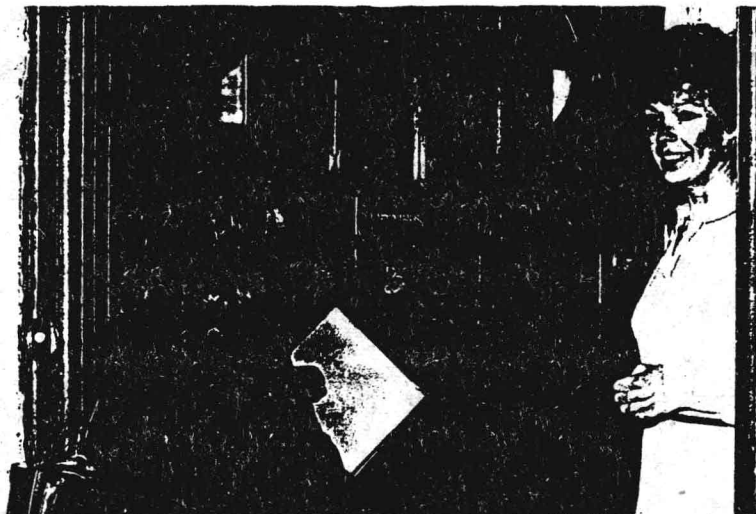
How are you?

I'm very well, thank you.
I'm fine, thanks.



Dialogues

1. **Maria** Is this Peter Watson's house?
Jane Yes, it is.
Maria Is he in, please?
I'm a new student.
Jane Ah, hello.
Yes, Peter's in.
He's in the garden.
Please come in.



2. **Maria** Here's our homework. This is my book. It's red. My brother's book is green. And here are Erik's and Silvia's exercises too.
Peter Oh, thank you.
Maria Erik and Silvia are ill. They're at home, but their exercises are in this folder.
Peter Thank you very much. Oh, this is my wife, Jane.
Jane, this is Maria.
Maria Pleased to meet you, Jane.
Jane Sit down, Maria, and have a cup of tea.



Study

Are you students?
This is Silvia and this is Erik.
They're in your class.

Is this Peter Watson's house?
Is this our classroom?

Here's our homework.

Erik and Silvia are ill. They're at home. Their exercises are in this folder.

Yes, we are. We're new here.

Pleased to meet you.

Yes, it is.
Yes, it is.

Thank you.

 Dialogue

- 3 Jane: This is my daughter.
Her name's Anne.
She's four.
She's at school.
Maria: She's pretty.
Jane: That's my son. He's ten.
He's in London.
Maria: What's his name?
Jane: His name's Mark.
Maria: How old is he?
Jane: He's twenty.
Maria: Your children are very
good-looking, Jane.
Jane: Thank you.



Study

Who's that?	That's my son, Mark.
How old is he?	He's twenty.
Where's Anne?	She's at school.
Where's Mark?	He's in London.

Activity



Ask and answer questions like this:

Where's . . . ? . He's here./He's not here.
She's here./She's not here.



Conversation



Mark Hello.
Martin Hello. Is that Peter?
Mark No, this is Mark, his son.
 Who's that?
Martin It's Martin Oliver here.
 Is your father there, please?
Mark Just a moment . . . DAD!
 It's Martin for you . . .
 Here's my father now.
Martin Thank you.
Peter Hello, Martin. How are you?
Martin I'm very well, thank you,
 and you?
Peter I'm fine, thanks.
Martin Listen, Peter. My sister's not well.
 Your wife's a doctor . . .
Peter I'm sorry, Martin. Jane's not here.
 She's in London.
Martin Oh well, thanks very much.
 Goodbye.
Peter Not at all. I'm sorry your
 sister's ill. Goodbye, Martin.

Activities



You are talking on the telephone. Say:

Hello.
 Is that . . . ?
 This is. . . .

Hello.
 Yes, this is. . . . Who's that?
 Ah, how are you?



Practise telephone conversations. Say:

A Hello.
A Is that .(C). ?
A Is .(C). there?

A This is .(A). . How are you?
A I'm fine, thanks.

B Hello.
B No, this is .(B). .
B Yes, just a moment. .(C). !
 Here's .(C). now.
C Hello. This is .(C). . Who's that?
C I'm very well, thanks. How are you?



Ask and answer questions about your families:

What's your name?	My name's: . . .
How old are you?	I'm. . .
Are you an engineer?	No, I'm not. I'm a. . .
What's your father's name?	His name's. . .
What's your mother's name?	Her name's. . .
How old are they?	My father's . . . and my mother's. . .
Have you got a brother?	Yes, I have./No, I haven't.
Have you got a sister?	Yes, I've got three/four./No, I haven't.

Numbers

1 one	11 eleven	21 twenty-one	40 forty
2 two	12 twelve	22 twenty-two	50 fifty
3 three	13 thirteen	23 twenty-three	60 sixty
4 four	14 fourteen	24 twenty-four	70 seventy
5 five	15 fifteen	25 twenty-five	80 eighty
6 six	16 sixteen	26 twenty-six	90 ninety
7 seven	17 seventeen	27 twenty-seven	100 a hundred
8 eight	18 eighteen	28 twenty-eight	
9 nine	19 nineteen	29 twenty-nine	
10 ten	20 twenty	30 thirty	
200 two hundred	364 three hundred and sixty-four		
1000 a thousand	2331 two thousand three hundred and thirty-one		

Homework

1. Write an introduction. Look at page 1.2.
2. Write a telephone conversation. Look at page 1.6.
3. Write about your family.
4. Telephone a friend. Say 'Hello'. Ask him or her 'How are you?'

Summary

I am (I'm)	You are (You're)	He is (He's) Peter is (Peter's)	She is (She's) Maria is (Maria's)	It is (It's)
Am I?	Are you?	Is he? Is Peter?	Is she? Is Maria?	Is it?
Yes, I am	Yes, you are	Yes, he is Yes, Peter is	Yes, she is Yes, Maria is	Yes, it is
No, I am not (I'm not)	No, you are not (you aren't)	No, he is not (he isn't) No, Peter is not (Peter isn't)	No, she is not (she isn't) No, Maria is not (Maria isn't)	No, it is not (it isn't)
We are (We're)	You are (You're)	They are (They're)		
Are we?	Are you?	Are they?		
Yes, we are	Yes, you are	Yes, they are		
No, we are not (we aren't)	No, you are not (you aren't)	No, they are not (they aren't)		

my father my mother my house(s)	your brother(s) your sister(s) your book(s)	his wife his daughter(s) his pen(s) Peter's father my father's student(s)	her husband her son(s) her photo(s) Maria's brother(s) your sister's folder(s)	
our teacher(s) our children our school(s)	your parents your friend(s) your class(es)	their doctor their friend(s) their garden		

Where? here, there
at home, at work, at school
in class, in hospital, in London

a student a teacher an engineer an artist

this – here that – – – – – there

I've got a brother and two sisters. **Have you got** a brother?

2

What is it?

Descriptions

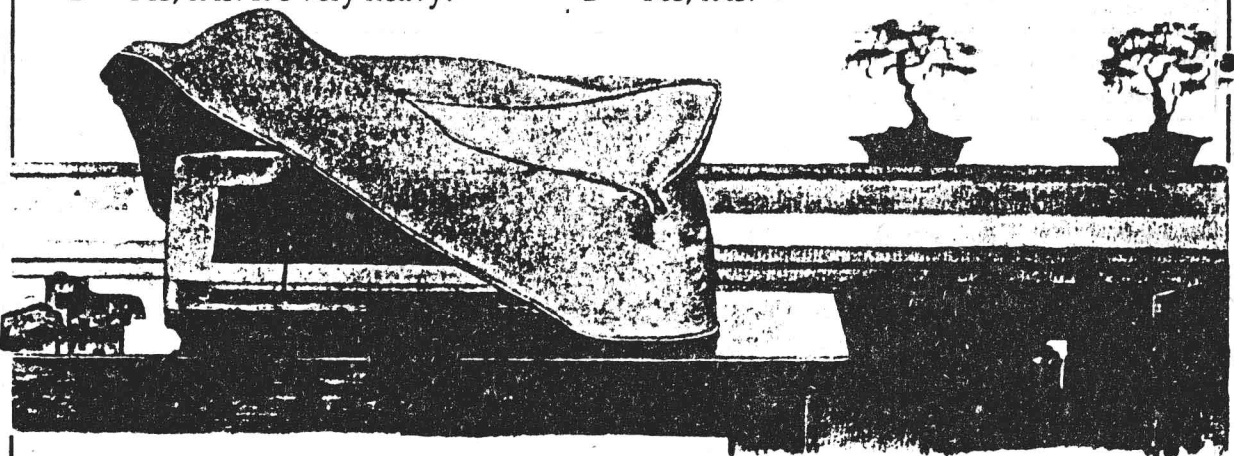


1. This is my car. It's a Mercedes.
It's new. It's very fast.

That's my house. It's very old.
It's a nice house. It's comfortable.

2. A What's this on the table?
B It's my new typewriter.
A Is it heavy?
B Yes, it is. It's very heavy.

3. A What's that in the cupboard? Is it a camera?
B Yes, it is. It's a small Japanese camera.
A Is it automatic?
B Yes, it is.

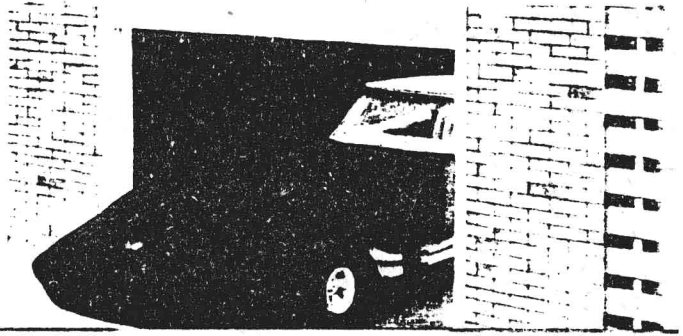


4. A What are these?
B They're films for the camera.
A Are they very expensive?
B Yes, they are.

5. A What are those? Are they flowers?
B No, they aren't. They're very small trees.
A Are they Japanese, too?
B Yes, they are.
A They're very pretty.
B Thank you.

What is it?

6. A Have you got a car?
 B Yes, I have.
 A What colour is it?
 B It's red and white.
 A What's it like?
 B It's very fast.
 A Where is it?
 B It's in the garage.



7. A Where are my new shoes?
 B What are they like?
 A They're brown, with high heels.
 B They're here, on the floor.



8. A Have you got a sister?
 B Yes, I have.
 A What's she like?
 B She's tall and slim.
 A What colour is her hair?
 B It's brown.



9. A Have you got a brother?
 B Yes, I have.
 A What's he like?
 B He's short and fat, but he's very clever.
 A What colour are his eyes?
 B They're blue.

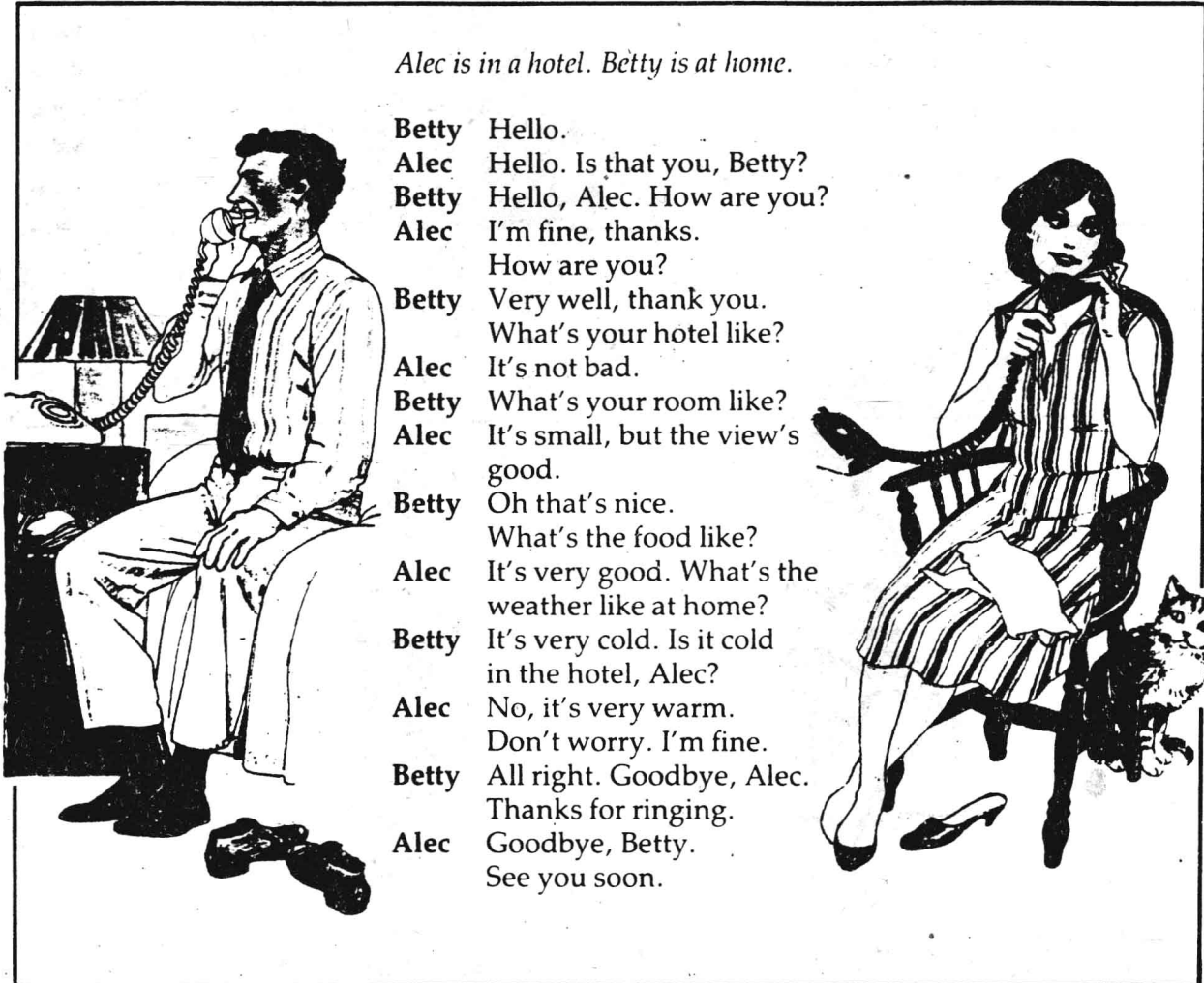
10. A Where's your house?
 B It's in a big city.
 A What's it like?
 B It's very small.
 A How many rooms has it got?
 B It's got six.





Conversation

Alec is in a hotel. Betty is at home.



Betty Hello.
Alec Hello. Is that you, Betty?
Betty Hello, Alec. How are you?
Alec I'm fine, thanks.
How are you?
Betty Very well, thank you.
What's your hotel like?
Alec It's not bad.
Betty What's your room like?
Alec It's small, but the view's good.
Betty Oh that's nice.
What's the food like?
Alec It's very good. What's the weather like at home?
Betty It's very cold. Is it cold in the hotel, Alec?
Alec No, it's very warm.
Don't worry. I'm fine.
Betty All right. Goodbye, Alec.
Thanks for ringing.
Alec Goodbye, Betty.
See you soon.

Activity



One of you is at home. Your partner is in a hotel. Telephone him/her. Ask and answer:

Hello. Is that you, . . . ?

Yes, this is
How are you, . . . ?

What's your hotel like?

. . .

What's your room like?

. . .

What's the food like?

. . .

What's the weather like?

. . .

Goodbye,

Goodbye, Thanks for ringing.