



芝麻门外语 主编  
[美] Joe Vehling 主审

# 英语口语 温故知新 商务达人



To Gain New Insights by Restudying  
—Master Business English

温故而知新，可以为师矣。

——孔子《论语·为政》

附送超值

MP3光盘

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大连理工大学出版社  
DALIAN UNIVERSITY OF TECHNOLOGY PRESS



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编委

盛小利 盛丹丹 王英辉 徐宁遥 刘洪敏  
王 晶 何建友 吴 薇 徐铁男 林彦民  
吴桂侠 王淑芹 王立明 胡 慧 马德峰



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# 前　　言

P r e f a c e

子曰“温故而知新，可以为师矣”，温习过去的知识，可以从中获得新知识。古语又云：“读书破万卷，下笔如有神。”“熟读唐诗三百首，不会作诗也会吟。”其实语言的学习是相通的，学英语也一样。虽然我们不能每个人都在异国他乡真真切切地融入到英语语境中，但我们可以模拟“纯英语语境”下，轻松地聆听和感受英语的韵律和魅力。听得多，读得多，看得多，自然就能出口成章，在各种场景中应对自如。中国人学习英语多年来一直存在很大的误区，口语学习尤为突出，所以有了哑巴英语和 Chinglish。而学习语言要学鲜活的语言、真实的语言、变化的语言，才能达到语言交流的本质。本套丛书正是基于“温故知新”、“模拟情景”、“鲜活潮流”三大亮点设计而成。

全套书分为《英语口语温故知新·生活高手》《英语口语温故知新·商务达人》。由“Restudying”到“To Gain”的梯度学习，正是一个温故知新的过程。中英文对照，简洁明朗，既可以作为口语资料，又可以作为中英文互译进行自我检测。对于文中重点词汇短语单独列出，可以在随手翻阅的时候，吸引读者眼球，潜移默化中将其化为己用。每本书由 120 多个情景主题组成，可谓生活和商场口语交流之大全，话题覆盖广泛，为读者营造全真模拟情景，使读者在轻松的听说学习中，去接近英美的思维和语调，了解最鲜活的语言，最潮流的用法，帮助读者轻松开口，自然练习，即学即用，随意表达。

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# 一、Job Interview

## 求职面试

# 1. *Introduce Oneself*

## 自我介绍



### Key Expressions

#### ◆ Restudying .....

1. I'm a native here.
2. I come from Shanghai.
3. My family is not big.
4. Please introduce yourself briefly.
5. Do you have an English name?
6. I have been married for three years.
7. What's your birthplace?
8. Please say something about your family.
9. Can you tell me your name, please?
10. My name sounds like a girl's name.

#### ◆ To Gain .....

1. It's inconvenient to live apart.
2. I'm the only child.
3. Do you hold a Beijing ID card?
4. I believe it's a personal question.
5. I think I'll try to earn enough for marriage.
6. I don't think I will have any baby within three years.
7. I live at Apt. 20, 11 Xidan Road, Beijing.
8. I have been living in Beijing since my childhood.
9. Can you tell me if you will get married and have a baby in the near future?
10. On weekends, I play with my children or take them out.



## 经典例句

### ◆ 遇故 .....

1. 我是本地人。
2. 我是上海人。
3. 我们家人口不多。
4. 请简单介绍一下您自己。
5. 您有英文名字吗？
6. 我已经结婚 3 年了。
7. 您的出生地在哪里？
8. 请说说您家里的情况。
9. 请告诉我您的名字好吗？
10. 我的名字听起来像个女孩儿的名字。

### ◆ 知新 .....

1. 分居很不方便。
2. 我是独生子（独生女）。
3. 您持有北京身份证件吗？
4. 我认为这是个私人问题。
5. 我想先干事业再谈婚论嫁。
6. 我想我 3 年之内不会要小孩。
7. 我住在北京市西单大街 11 号 20 单元。
8. 我从小就一直生活在北京。
9. 您能不能告诉我，近期您是否会结婚、生小孩？
10. 每逢周末，我会和孩子们一起玩，或带他们出去。

### Words 词汇

- native *adj.* 本地的  
 briefly *adv.* 简单地  
 inconvenient *adj.* 不方便的  
 personal *adj.* 私人的；亲自的  
 transfer *v.* 转移

### Phrases 短语

- live apart 分居  
 the only child 独生子女  
 have a baby 生小孩  
 in the near future 近期  
 full name 全名



## Episode Dialogues

### ◆ Dialogue 1 .....

A: Can you tell me what your full name is, please?

B: My full name is Yu Di.

A: How do you spell your family name?

B: Yu, Y-u.

A: Do you have an English name?

B: Yes, sir. It's Dick. My English professor gave it to me when I was at the university.

A: How do you like your name?

B: I like it very much. My name has become part of me. I don't want to change it.

A: How old are you?

B: I'm twenty-four years old.

A: What is your date of birth?

B: I was born on March 8th, 1985.

### ◆ Dialogue 2 .....

A: Have you got married?

B: Yes. I'm married.

A: When did you get married?

B: I got married in 2002.

A: Is your husband working?

B: Yes, sir.

A: Where and what kind of work does your husband do?

B: He is an English teacher in Hunan.

A: Do you have any children?

B: Yes. I have a lovely boy. He is four years old.

A: Do we have to transfer your husband and children here?

B: Yes, I hope so. It is inconvenient to live apart.



## 情景对话

### ◆ 对话 1 .....

A: 能告诉我您的全名吗?

B: 我的全名叫于迪。

A: 您的姓怎么拼写?

B: 于, Y-U。

A: 您有英文名字吗?

B: 有的, 先生。我的英文名叫迪克。这是在我上大学时, 我的英文老师给起的。

A: 您觉得您的名字怎么样?

B: 我非常喜欢。它已成为我生命中的一部分, 我不想去改变它。

A: 您多大了?

B: 24 岁。

A: 您的生日是哪一天?

B: 我的生日是 1985 年 3 月 8 日。

### ◆ 对话 2 .....

A: 您结婚了吗?

B: 是的。我结婚了。

A: 您什么时候结的婚?

B: 我 2002 年结的婚。

A: 您爱人有工作吗?

B: 是的, 先生。

A: 您爱人在哪里做什么工作?

B: 在湖南当英语老师。

A: 您有小孩儿了吗?

B: 是的, 我有一个可爱的儿子, 现在 4 岁。

A: 我们要把您的爱人和小孩安排过来吗?

B: 是的, 我希望如此。分居很不方便。

## 2. Educational Background

### 教育背景

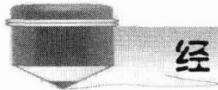
#### Key Expressions

##### ◆ Restudying .....

1. I've just graduated from school.
2. I was admitted to Northwest University.
3. I graduated from Tsinghua University.
4. I am a graduate in Architecture.
5. What led you to choose your field or major?
6. What was your graduation thesis on?
7. What did your PhD thesis concern on?
8. Can you tell me why you changed your major?
9. What part did you find the most useful?
10. In 2006 I received my MBA degree from Peking University.

##### ◆ To Gain .....

1. Would you tell me what educational background you have?
2. What band did you pass in College English Test?
3. When and where did you receive your MBA degree?
4. I think it would have been better to put more time and energy into studying, looking back on it.
5. I am a graduate of Hong Kong University, and have in addition the MA degree from UCLA.
6. What do you think is the relationship between the subjects you have taken and the job you are seeking?
7. My specialization at the university is just in line with the areas your institute deals with.
8. Besides studying, I participate in many activities and learn a lot from them.
9. I have learned many courses, such as Civil Law, Economics Law, Commercial Law and Administration Law.
10. If I can finish my last course of Adult Education this year, I'll get the graduation certificate.



## 经典例句

### ◆ 温故 .....

1. 我刚刚从学校毕业。
2. 我被西北大学录取了。
3. 我毕业于清华大学。
4. 我是建筑专业毕业生。
5. 您为什么选择这个专业?
6. 您的毕业论文是关于什么的?
7. 您的博士论文是关于哪方面的内容?
8. 那您能告诉我您为什么要换专业吗?
9. 您觉得您所学习的那一部分知识最有用?
10. 2006 年我在北京大学获得了工商管理硕士学位。

### ◆ 知新 .....

1. 请告诉我您的教育背景好吗?
2. 您通过了大学英语的哪一级?
3. 您的工商管理硕士学位是什么时候、在哪里获得的?
4. 现在回想起来，如果我多投入一点儿时间和精力来念书，就会更好了。
5. 我毕业于香港大学，并在加州大学洛杉矶分校获得文学硕士学位。
6. 您认为您曾修读的科目和您申请的这份工作有何关系?
7. 我在大学所学的专业和你们研究所所涉及的范围刚好对口。
8. 学习之余，我还参加过不少课外活动并从中学习到不少东西。
9. 我学习了很多课程，比如民法、经济法、商法和行政法。
10. 如果今年能完成成人教育的最后一门课程，我就可以拿到毕业证书。

### Words 词汇

- PhD 哲学博士  
 MBA 工商管理硕士  
 major *n.* 专业  
 energy *n.* 精力  
 UCLA 加州大学洛杉矶分校  
 seek *v.* 寻找  
 specialization *v.* 专业  
 bachelor *n.* 学士  
 profound *adj.* 深入的  
 furthermore *adv.* 而且，此外  
 reflect *v.* 体现  
 fairness *n.* 公正  
 equality *n.* 平等  
 CPA 注册会计师  
 cadre *n.* 干部  
 overall *adj.* 全面的  
 perspective *n.* 角度

### Phrases 短语

- be admitted to 被 ..... 录取  
 concern on 关于  
 in line with 对口  
 deal with 处理  
 participate in 参加  
 graduation certificate 毕业证书  
 major in 专修  
 the spirits of ..... 的精神  
 in harmony with 和谐地相处



## Episode Dialogues

### ◆ Dialogue 1 .....

- A: Where are you studying and what's your major?
- B: I am studying at Beijing University, School of Law. I major in Civil Law.
- A: Where did you get your bachelor's degree?
- B: Northwest University of Politics and Law.
- A: What courses have you learned?
- B: I have learned many courses, such as Civil Law, Economics Law, Commercial Law and Administration Law.
- A: Which one is your favorite? Why?
- B: Civil Law. Because it is broad and profound, and furthermore, it best reflects the spirits of fairness and equality.

### ◆ Dialogue 2 .....

- A: How about your grades of study?
- B: I have been doing quite well. As reach 90% and Bs reach 100%. And I've achieved National Scholarship twice.
- A: Besides your major, do you know something in other fields?
- B: Yes. To develop my knowledge, I studied Economics, Business Administration and Accounting through self-study. Nowadays, I have passed three courses on CPA. The compound talents are urgently needed by society. So I must study continuously to make great progress.
- A: Have you ever been a student cadre?
- B: Yes, I used to be monitor of my class.
- A: Did it affect you much?
- B: It's a very important experience for me. Firstly, it improved my organizing ability, and let me understand how to resolve a problem in the overall perspective instead of my own perspective. Secondly, it let me know how to cooperate in harmony with people whom I like or dislike.
- A: In your spare time, do you have any part-time jobs?
- B: Yes, I used to work as an assistant lawyer for Shunfeng Law Office.