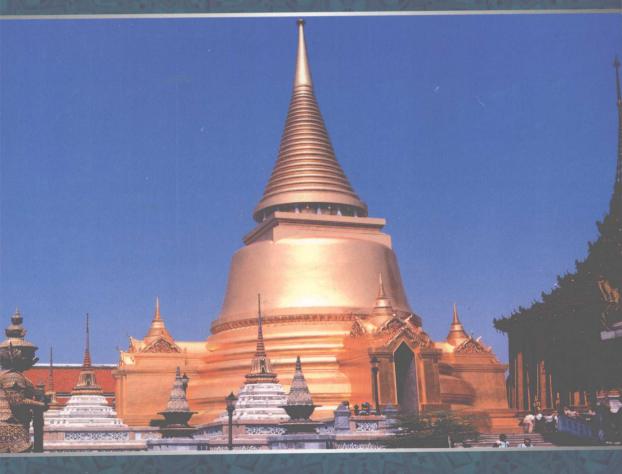
捷进高职高专英语

快读教程 3

College Fast Reading





捷进大学英语国际化立体化网络化系列教材

捷进高职高专英语

快读教程 3

College Fast Reading

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《高职高专英语课程基本要求》规定学生能阅读中等难度简短英语 材料并能填写和模拟套写简短的英语应用文;能借助词典翻译中等难度 的英文材料。据此我们编写了《捷进高职高专英语快读教程》。

《捷进高职高专英语快读教程》具有以下特点:

- 一、以主题统领体裁和题材,充分体现时代感、知识性、信息性和趣味性。
- 二、以高频词汇控制语言结构,充分体现语言表达和使用的丰富性和精确性。
- 三、以阅读策略设置测试形式,旨在全面提高学生的阅读技巧和能力。
- 四、与高等学校英语应用能力考试 A、B 级接轨,充分体现应用与应试的和谐统一。

五、快读引领精读,开创了"快餐亦是精品"的创作模式,具有长期的使用价值和学习效益。

本书与《捷进大学英语阅读教程》(预备级、1-4)、《捷进大学英语听说教程》(预备级、1-4)、《捷进大学英语写作教程》(1-4)、《捷进大学英语泛听教程》(1-4)、《捷进大学英语快读教程》(1-4)、《捷进大学英语测试教程》(综合训练、写作训练、听力训练、710分新题型模拟训练)配套,各高校可以根据实际情况选用。

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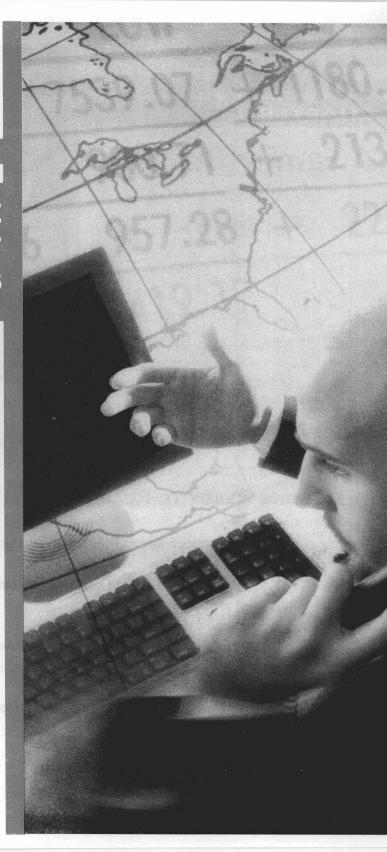
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UNIT 1

INTO THE WORLD OF BUSINESS



CHAPTER 1

A Family Business



Bruce Yang with his father

GETTING READY TO READ

Answer the question below. Then talk in a small group about the reasons for your answers.

Which of the following sounds best to you? Number your choices from 1 (the best) to 5.

- a. start my own business
- ____ b. start a business with a partner or partners
- ____ c. join a business owned by someone in my family
- ____ d. go to work for a small local company
- ____ e. go to work for a large international company

READING

4

Look at the words and picture next to the reading. Then read without stopping. Don't worry about new words. Don't stop to use a dictionary. Just keep reading!

A Family Business

- 1 Bruce Yang is a **director** of Taipan Supplies Limited. It is a family business, started by his grandfather. The company has its offices in Taiwan and Hong Kong. The author interviewed Bruce Yang in November of 2002.
- 2 Interviewer. Mr. Yang, what kind of business is Taipan Supplies?
- 3 Bruce Yang: Our company deals in three different types of business activity. First, we represent foreign companies here in Taiwan. These companies want to sell their goods or services here, but they don't want to set up offices, find people to work for them, and so on. So our company does business for them. For example, we've represented some American airlines and companies that make earth-moving equipment.
 - Second, we act as business consultants³. We have a lot of experience in construction⁴ and in shipping-sending goods by air or sea. So companies sometimes want our advice on these industries. They come to us for information about doing business in Taiwan. We also work with Taiwanese companies who want to do business in other countries. And third, we put money into our own projects. For example, right now we have investments in a software firm, in oil, and in various other things.
- 5 Interviewer: How did your company get started?

- 1 represent =
 speak or do things
 for a person or
 group who can't
 be there
- ² A bulldozer is one kind of earthmoving equipment
- 3 a consultant = someone with experience in a specific area whose job is to give advice
- 4 construction = the building of large things, such as houses, roads, and bridges

4 Unit 1 Into the World of Business

- 6 Bruce Yang: My grandfather and his partners set it up back in the 1950s. At first, the company dealt in international trade, mostly between Taiwan and the U.S. Then in the '60s, my father joined the firm. He helped it grow in new directions.
- 7 Interviewer: And when did you join the business?
- 8 Bruce Yang: In 1985. At that time, I was working for a bank in Hong Kong. Now I look after the financial⁵ health of Taipan Supplies.
- 9 Interviewer. What's the best thing about working in your family business?
- 10 Bruce Yang: The best thing is to have the chance to work with my father. In my school years, my father was so busy working, I never had a chance to **get to know** him. In working with him in the company, I got to know him as a person, not just as my dad.
- 11 Interviewer: And what's the hardest part of working for your family business?
- 12 Bruce Yang: Working with my father! We are very different in character.

 We see the world differently. This means our discussions about business can be, shall I say, spirited!⁶ However, my father is the boss. After discussion and after a decision is made, I work to support that decision.
- 13 Interviewer. Do you think your children will follow you into the business?
- 14 Bruce Yang: My children—and my nieces and nephews—may not have the chance to. The company is doing very well, but the business world is changing at a great rate. So our future is uncertain.

5 financial =
concerned with
money or
money man
agement

⁶ spirited = full of energy and strong feeling

Quick Comprehension Check

Read these sentences. Circle T (true) or F (false).

1. Bruce Yang started his own company.	T	F
2. Taipan Supplies Limited is a family business in Japan.	T	F
3. The company has more than one kind of business activity.	T	F
4. Bruce Yang enjoys working with his father.	T	F
5. He and his father think very much alike.	T	F
6. Bruce Yang expects his children to continue the family business.	Т	F

EXPLORING VOCABULARY

Thinking about the Vocabulary

Which target words and phrases are new to you? Circle them here and in the reading. Then read "A Family Business" again. Look at the context of each new word and phrase. Can you guess the meaning?

Target Words and	Phrases		
director (1)	services (3)	investments (4)	get to know (10)
deals in (3)	set up (3)	firm (4)	nieces (14)
foreign (3)	does business (3)	trade (6)	nephews (14)
goods (3)	industries (4)	look after (8)	uncertain (14)

Using the Vocabulary

A These sentences are about the reading. Complete them with the words and phrases in the box.

deals in	foreign	goods	industry	investments
look after	service	set up	trade	uncertain

1. Bruce Yang's company is active in three types of business.	The	firm
these three areas.		

2.	Bruce's	firm	works	with	companies	from	other	countries.	These	are _	
	compani	es.									

6 Unit 1 Into the World of Business

		sell a produ	-	
sometimes call				D1
=				They sell a,
such as cleaning		_		
. When you star				an office.
This means you				
_				nce with certain areas of
business activi	-			
. The company	puts money int	to projects in	order to get n	nore money back in
the future. Thi		-		
In the 1950s, t	he company de	ealt in intern	ational	that is,
the buying and	selling of pro	ducts between	en countries.	
Bruce is in cha	arge of the con	npany's mon	ey. It is his job	to
the company's	"financial hea	lth."		
0. He cannot be s			e company. Its	s future is .
complete them	with the word	s and phras	ses in the box	
omplete them	with the word foreign	s and phras	industry	investments
omplete them of the deal in looks after	foreign services	s and phras goods set up	industry	investments uncertain
deal in looks after 1. Hollywood is was born there	foreign services important in the	goods set up	industry trade The	investments uncertain American movie busines
deal in looks after 1. Hollywood is was born there 2. He made some	foreign services important in the. e smart	goods set up he film , and	industry trade . The	investments uncertain American movie busines
deal in looks after 1. Hollywood is was born there 2. He made some	foreign services important in the. e smart	goods set up he film , and	industry trade . The	investments uncertain American movie busines
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	9. An increase in the cos	at of oil led to an increase in the cost of many goods and
	10. Last year, the govern	a new program to help workers who
0	Read these sentences. their definitions.	Write the boldfaced target words or phrases next to
	a. I see my niece and nep	hew when I visit my sister and brother-in-law.
	b. I met her in college, bu	t I didn't get to know her very well.
		other words, he makes movies.
	d. Both banks do busines	ss with local farmers.
	e. She is a lawyer in a larg	ge law firm.
	Target Words/Phrases	Definitions
	1. niece	= the daughter of someone's brother or sister
	2	= the son of someone's brother or sister
		= a business with two or more partners
	4	
	5	
	6.	= be active in the making, buying, and selling of goods and services

Building on the Vocabulary

Studying Collocations

The verb do often goes with business, as in The bank doesn't do business on Sundays. Other useful phrases with business are:

- go into business, meaning "set up a company and start work"
- go out of business, meaning "stop working as a company"
- on business, meaning "for business purposes"
- run a business, meaning "be in charge of and control a business"

do business went into business		
. Are you going to London	or for the fun of	
2. After college, he		
The company lost a lot of r		
I. Big oil companies	-	
5. My grandfather is the presi	done of the company, out my	paroms roam
·		
Write three statements usi	ng phrases with <i>business</i> .	
l		
Write three statements using the statements of the statement of the stateme		
l		
2 3		
·		

oreign companies sometimes ask Bruce Yang's company to represent them	ı in
aiwan because	·
ompanies sometimes come to Taipan Supplies Limited for advice because	
ruce likes working with his father because	
is hard for Bruce to work with his father because	
Bruce doesn't know if his children will follow him into the family busin	ness
ecause	·

Summarizing

A Use information from "A Family Business" to complete these notes about Taipan Supplies Limited. Write your additions in the chart.

Dates	Notes
1950s	Bruce Yang's grandfather & his partners set up the company to
	deal in international trade (U.S. & Taiwan)
1960s	
1985	
today	offices in Taiwan & Hong Kong
1	the company deals in 3 areas:
1	1.
1	2.
	3.
ı	

B On a piece of paper, write a paragraph summarizing the history of Taipan Supplies Limited. Use your notes from Part A and write the summary in chronological order. In other words, begin with the start of the company and continue to the present day.

Discussion

Talk with a partner about the questions below.

1. Some companies produce goods (they make things) and others deal in services (they do things). Where do the following belong in the chart? books, cars, cleaning, computers, education, job training, medical care, oil

Goods	Services
books	

- 2. What are two more examples you can add to each column?
- 3. How would you describe Bruce Yang's relationship with his father? Would you like to work for your father or mother? Tell why or why not.

Using New Words

Work with a pa	rtner. Take turns complet	ing these statements.	Then tell the
class something	g about your partner.		
1. I have	niece(s) and	nephew(s).	
2. I would like to	get to know		
3. If I were a mo	vie director, I would		
4	asked me to look after		
5 I feel uncertain	in about		

Writing

Choose a topic. Write a paragraph.

- 1. How would you feel about being in business with members of your family? Explain.
- 2. No one can see into the future, but we can imagine the directions our lives may go in. Think about yourself ten years from now. Where do you think you will be? What will you be doing?

CHAPTER 2

When the Employees Own the Company



Jeffrey Hamelman, head baker and worker-owner, shows off bread made with King Arthur flour.

GETTING READY TO READ

Talk with a partner or in a small group.

- 1. Have you ever been the boss at work? Would you like a job where you were the boss? Explain why you would or would not.
- 2. Who works harder, the boss or the people who work for him or her? Tell how you would complete this statement and explain why:

When you are the boss,

- a. you don't have to work so hard.
- b. you have to work harder.

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