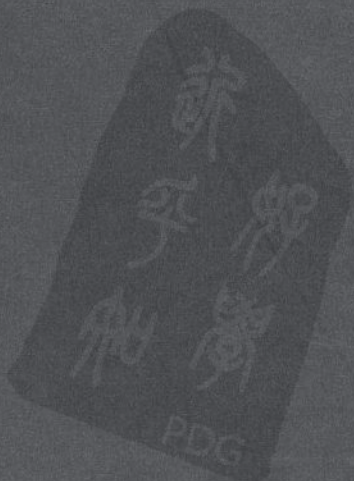


Page Layout

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TS881-64

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2006

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献给
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设计界精英

图书在版编目 (CIP) 数据

版式展 / 赵钧编.

郑州: 河南文艺出版社, 2006.5

ISBN 7-80623-655-4

I. 版… II. 赵… III. 版式设计—图集 IV. J588.1-64

中国版本图书馆CIP数据核字 (2006) 第027833号

书名: 版式展

编者: 赵钧

策划: 刘美

责任编辑: 王幅明

书籍设计: 赵钧 李政

出版发行: 河南文艺出版社

地址: 郑州市鑫苑路18号11栋

邮编: 450011

印刷: 郑州新海岸电脑彩色印制有限公司

开本: 889mm × 1194mm 1/12

印张: 35

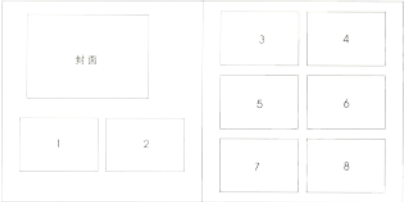
版次: 2006年5月 第1版

印次: 2006年5月 第1次印刷

书号: ISBN 7-80623-655-4/J · 78

定价: 396.00 元

版式展



本书图片严格按照图书页码前后顺序排列，视觉流程如图所示

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Borders Brink's Brookshire Burlington C&D Campbell-Carter's CIL Cenveo CGL Chevrolet/Chevy
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Reuters RSA Safeway Sammartino SCI Sappi Silgan Sky Sony TALX Target Tekcel Telefonica TELUS Thomson
Tiffany Toshiba Trans World Entertainment Tostitos Ubisoft UPS VF Volkswagen Wm Wiegley Jr. WPS

目录 CONTENTS

006	AB.LV 2004	阿伊兹克劳克萊斯銀行	106	Clearwater 2005	克利尔沃特(城市)
008	Abitibi-Consolidated 2004	(造纸)	108	Coach 2002	(皮革制品)
010	Accenture 2004	埃森哲(咨询)	110	Coach 2004	(皮革制品)
012	Accenture 2005	埃森哲(咨询)	112	Coach 2005	(皮革制品)
016	ACU 2003	澳洲天主教学	114	Coca-Cola 2004	可口可乐(饮料)
018	Adobe	奥多比(软件)	116	Cochlear 2005	(助听器)
020	Agilent 2004	安捷伦(科技)	118	Colgate 2004	高露洁(洗化用品)
022	Albertsons 2004	艾伯森(连锁超市)	120	Comcast 2004	康卡斯特(有线网络)
024	Alcoa 1998	美国铝业	122	ConAgra 2005	康尼格拉(食品)
026	Alcoa 2000	美国铝业	124	Concha y Toro 2004	(葡萄酒)
028	Alcoa 2002	美国铝业	126	Cranberry	(服装)
030	Alcoa 2004	美国铝业	130	Czech Airlines 2004	捷克航空
032	AMB 2002	(工业地产开发)	134	Daimler Chrysler 2005	戴姆勒-克萊斯勒(汽车)
034	AMB 2003	(工业地产开发)	138	Danier 2002	丹尼尔(皮革制品)
036	AMB 2004	(工业地产开发)	140	Danier 2003	丹尼尔(皮革制品)
038	American Greetings 2005	美国贺卡公司	142	Danier 2004	丹尼尔(皮革制品)
040	Aon 2003	怡安(保险)	144	Del Monte 2001	德蒙特(罐装食品)
042	Aon 2004	怡安(保险)	146	Dell 2003	戴尔(电脑)
044	Aramark 2005	艾瑞马克(管理服务)	148	Dell 2004	戴尔(电脑)
046	Audi 2004	奥迪(汽车)	150	Dell 2005	戴尔(电脑)
050	AutoZone 2004	汽车地带(零部件销售)	152	Diageo 2000	迪阿古奥(酒业)
052	Avery Dennison 2003	艾利丹尼森	156	Diageo 2001	迪阿古奥(酒业)
054	Aviva 2002	(保险)	158	Diageo 2002	迪阿古奥(酒业)
056	AXA 2004	安盛(保险)	160	Diageo 2004	迪阿古奥(酒业)
058	Bear Stearns 2004	贝尔斯登(投资银行)	162	Diageo 2005	迪阿古奥(酒业)
060	Bertelsmann 2004	贝塔斯曼(传媒)	164	Domtar 2000	顿塔(造纸)
062	BHP Billiton 2005	必合必拓(采矿业)	166	Domtar 2001	顿塔(造纸)
064	BNP Paribas 2004	法国巴黎银行	170	Domtar 2002	顿塔(造纸)
068	Boots 2005	(连锁店)	172	Domtar 2003	顿塔(造纸)
070	Borders 2000	博德斯(连锁书店)	174	DTCC 2004	全美存托清算公司
072	Brinker 2005	布林克尔(连锁餐馆)	176	EB Games 2004	(游戏)
074	Brink's 2004	布林克斯(安全运输)	178	Electrabel 2004	(能源)
076	Brown Shoe 2004	布朗(鞋业)	180	Engelhard 2004	安格(化工)
078	Burlington 2004	(能源)	182	EPSRC 2005	英国工程和自然科学研究委员会
080	C&D 2004	(科技)	184	FDS 2004	联合百货商店
082	Campbell 2005	坎贝尔(汤料)	186	FedEx 2005	联邦快递
084	Carter's 2004	(儿童用品)	190	First Light 2005	星光(电影)
088	CBL 2004	(地产)	192	Ford 2003	福特(汽车)
092	Cenveo 2004	可印刷技术公司	194	France Telecom 2004	法国电信
094	CGI 2005	(信息技术、商业服务)	198	Furniture Brands 2004	家居品牌
096	ChevronTexaco 2004	雪佛龙得士古(能源)	200	Future 2004	未来网络(媒体)
098	Ciba 2001	汽巴(精化)	202	Gartner 2000	(资讯)
100	Ciba 2002	汽巴(精化)	206	GE 2004	通用电气
102	Ciba 2005	汽巴(精化)	210	General Mills 2005	通用面粉(食品)
104	Citi 2003	花旗银行	212	Goodrich 2004	(航空零件)

214	Harley-Davidson 2004	哈雷-戴维森(摩托车)	320	Quiksilver 2003	(运动服饰)
218	Hbc 2004	哈得森湾(百货商店)	326	Quiksilver 2004	(运动服饰)
220	HP 2005	惠普(计算机)	332	Reader's Digest 2005	读者文摘(杂志)
222	HP	惠普(计算机)	334	Regis 2005	(美发连锁)
224	IATA 2005	国际航空运输协会	336	Reuters 2001	路透社(新闻传媒)
226	Inter Parfums 2004	(香水)	338	Reuters 2002	路透社(新闻传媒)
228	Interpublic 2000	国际公共企业集团(广告媒体)	340	Reuters 2003	路透社(新闻传媒)
230	KDDI 2002	(电信)	342	Reuters 2004	路透社(新闻传媒)
232	KDDI 2003	(电信)	344	RSA 2005	英国皇家艺术、制造和商业促进会
234	KDDI 2004	(电信)	346	Safeway 2004	萨夫威(连锁超市)
238	KDDI 2005	(电信)	348	Sanmina-SCI 2004	(科技)
240	Keycorp 2004	(金融服务)	350	Sappi 2005	赛佩(造纸)
242	Lafarge 2001	拉法基(建材)	352	Silgan 2004	(包装)
244	Lafarge 2002	拉法基(建材)	354	Sky 2000	英国天空电视台
248	Lafarge 2004	拉法基(建材)	358	Sky 2001	英国天空电视台
250	Lakehead University 2005	莱克哈德大学	360	Sky 2002	英国天空电视台
252	LG 2004	(电子)	362	Sky 2003	英国天空电视台
254	Lindex 2004	(服装)	364	Sky 2004	英国天空电视台
256	Lions Gate 2002	狮门影业(电影)	366	Sky 2005	英国天空电视台
258	Lions Gate 2004	狮门影业(电影)	368	Sony 2005	索尼(电器)
262	Liz Claiborne 2004	丽诗加邦(时尚品牌)	370	TALX 2004	(软件与服务)
266	L'oréal 2000	欧莱雅(化妆品)	372	Target 2004	塔基特(连锁超市)
270	L'oréal 2002	欧莱雅(化妆品)	374	Tekelec 2004	(电信)
272	L'oréal 2003	欧莱雅(化妆品)	376	Telefonica 2004	(电信)
274	L'oréal 2004	欧莱雅(化妆品)	378	TELUS 2004	(电信)
276	Macquarie 2004	麦格理银行	380	Thomson 2004	汤姆森(信息服务)
278	Mattel 2002	美泰(玩具)	382	Tiffany	蒂凡尼(珠宝)
280	McDonald's 2002	麦当劳(餐饮)	384	Toshiba 2005	东芝(电器)
282	McDonald's 2003	麦当劳(餐饮)	386	Trans World Entertainment 2000	环球娱乐(音像连锁)
284	Molson 2003	莫尔森(啤酒)	388	Trans World Entertainment 2001	环球娱乐(音像连锁)
286	Mylan 2002	迈兰实验室	390	Trans World Entertainment 2002	环球娱乐(音像连锁)
288	News 2005	新闻集团(媒体)	391	Trans World Entertainment 2003	环球娱乐(音像连锁)
292	Nike 2005	耐克(运动品牌)	392	Trans World Entertainment 2004	环球娱乐(音像连锁)
294	Nikon 2005	尼康	394	Trifast 2000	(紧固件制造)
296	Nordstrom 1999	诺思通(百货连锁)	396	Ubisoft 2004	育碧软件
298	Nordstrom 2002	诺思通(百货连锁)	398	Ubisoft 2005	育碧软件
300	Nordstrom 2003	诺思通(百货连锁)	400	UPS 2004	联合包裹(快递)
302	Nordstrom 2004	诺思通(百货连锁)	402	USPS 2005	美国国家邮政服务
304	Octel 2004	(石油添加剂)	404	VF 2003	(服装)
306	Orkla 2004	(消费品)	408	Volkswagen 2003	大众(汽车)
308	Oxford 2004	奥斯福(服装)	410	Wm.Wrigley Jr. 2003	箭牌(糖类)
310	P&G 2005	宝洁(日用消费品)	412	Wm.Wrigley Jr. 2004	箭牌(糖类)
312	Pepsi 2004	百事(饮料)	414	Wm.Wrigley Jr. 2005	箭牌(糖类)
314	Publicis 2003	阳狮集团(传媒)	416	WPS 2003	(能源)
316	Quiksilver 2002	(运动服饰)	418	WPS 2004	(能源)

AB.LV

阿伊兹克劳克斯银行 2004

阿伊兹克劳克斯银行，拉脱维亚共和国的商业银行之一。

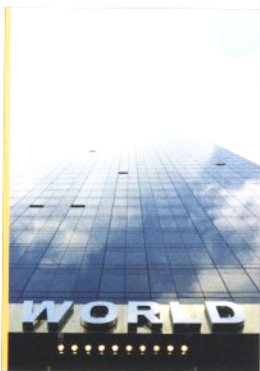




Abstract The purpose of this study was to determine if the use of a computer-based simulation program could improve students' understanding of the concepts of work, power, and energy. A total of 60 students were divided into two groups: one group used the simulation program, and the other group did not. The results showed that the students who used the simulation program had a significantly higher understanding of the concepts of work, power, and energy than the students who did not use the simulation program.



A microscopic view of a textured surface, possibly a material used in automotive components, showing a grid of circular features.



1. The first step is to identify the problem. In this case, the problem is that the company is not meeting its sales targets.

2. The next step is to analyze the data. This involves looking at the sales figures for each product line and identifying any trends or patterns.

3. Once the data has been analyzed, the next step is to develop a plan of action. This plan should outline the steps that need to be taken to improve sales performance.

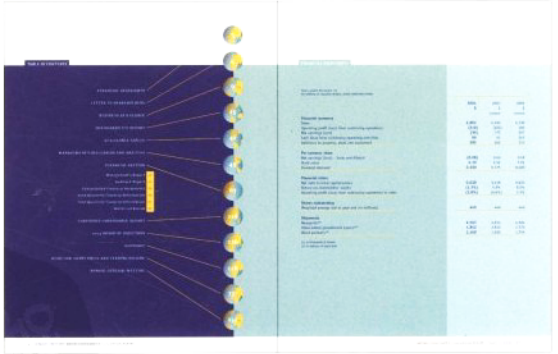
4. The final step is to implement the plan and monitor the results. This involves tracking sales figures over time and making adjustments as needed.

1. **Identify the problem.** The first step is to identify the problem. In this case, the problem is that the company is not meeting its sales targets.



Abitibi-Consolidated 2004

Abitibi-Consolidated 在全球的新闻纸业中属于领袖级公司。在加拿大、美国、英国及亚洲的28家造纸厂中有股份，同时拥有22家锯木厂，2间制造设备厂及一家纸浆厂。



埃森哲(咨询) 2004

一向以出众的领导能力、成功决心、专业服务和质量承诺在客户中享有盛誉。为了全方位地满足客户的需求, 正在不断拓展业务服务网络, 包括管理咨询、信息技术、经营外包、企业联盟和风险投资。





80+

Accenture's commitment to diversity is a core value. We have a proven track record of attracting and retaining top talent from all backgrounds, genders, and ages. Our diverse workforce is a key driver of our success, enabling us to deliver innovative solutions to our clients.

The new 2008 survey is the first to show that 80% of Accenture's employees are committed to diversity. This is a significant achievement, reflecting the company's long-standing commitment to creating an inclusive work environment.



30%

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The new 2008 survey is the first to show that 30% of Accenture's employees are committed to diversity. This is a significant achievement, reflecting the company's long-standing commitment to creating an inclusive work environment.

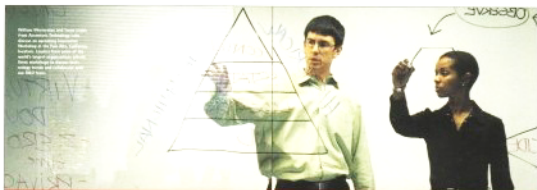
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Accenture brings high performance home.

The essential high performance business challenge for any organization is finding how to support today's business. Leading organizations that only have that support commitment to their and other stakeholders. We also anticipate tomorrow's challenges—meeting, living and preparing for the new world we live in. It's essential they become tomorrow's business. How do we know? We do it. We know, we are. We know, we are. We know, we are.

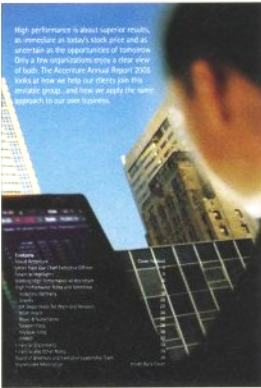
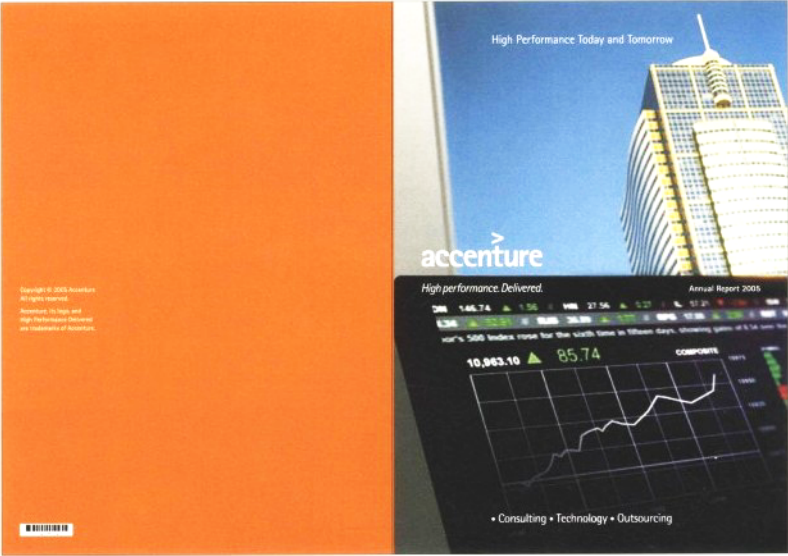


Accenture invests in its people to benefit clients, shareholders and communities.

Our ability to deliver high performance to clients and apply its principles across Accenture's many divisions is a result of investing, training and retaining the very best employees. We consider ourselves an organization of motivated people doing extraordinary things. The people that follow the path we set and then we work together to deliver with clients, shareholders and as citizens of the world around us.

Accenture

埃森哲(咨询) 2005



High Performance Delivered. Today.

And Tomorrow.

How does Accenture deliver high performance? We help our clients strike the balance between today's challenges and tomorrow's opportunities...and we do the same for ourself.

the company's success in 2004. The company's success in 2004 was due to its strong performance in the U.S. market, which accounted for 14% of its total revenue.

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Delivering results today—building momentum for tomorrow.

Source: company management, 2004

14%

Growth in revenues before nonrecurring ("net revenues")

13.6%

Operating income as a percentage of net revenues

28%

Growth in diluted earnings per share

\$1.6B

Free cash flow

Source: company management, 2004. All figures are in millions of U.S. dollars.

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To achieve high performance, organizations need to get three things right.



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Vodafone Germany recharges for the future of mobile communications

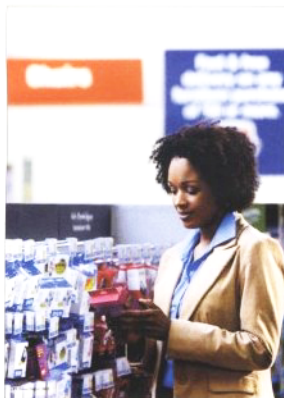
Vodafone is the world's largest telecom communications company in terms of market capitalization. It operates in Europe, the Americas, Africa, the Middle East, and Asia. Vodafone Germany is the company's largest subsidiary, operating in Germany and serving 28 million customers.

Vodafone Germany has been a market leader for eight consecutive years. It was the first to introduce the company's innovative services. With more than 3,000 employees, the network and IT infrastructure are central to its success. Vodafone Germany is the largest of its kind in the world. The company's success is due to its innovative services, its network and IT infrastructure, and its commitment to customer service.

In Berlin, Vodafone Germany has the main phone for the company. It is a growing area of business. The company's success is due to its innovative services, its network and IT infrastructure, and its commitment to customer service.

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Staples transforms supply chain for high performance

Staples is the world's largest office products company, serving customers in 127 countries. The company governs the delivery of the "right supply" and "right quantity" through four key "70/30" metrics: 70% of all products in a customer's cart are delivered within 24 hours, 70% of all products are delivered within 24 hours, 70% of all products are delivered within 24 hours, and 70% of all products are delivered within 24 hours.

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UK Department for Work and Pensions sets "minutes" as its standard for pensions transformation

The UK Department for Work and Pensions (DWP) has set a new standard for the transformation of its pension services, aiming to deliver a "minutes" standard for the delivery of services to customers.

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NSW Health makes the "patient journey" its new face of public health

NSW Health is the world's largest health system, serving the people of New South Wales. The system is committed to making the "patient journey" its new face of public health.

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Royal & SunAlliance engineers a rapid response to customer

Royal & SunAlliance has engineered a rapid response to customer needs, ensuring that the company can deliver the highest quality of service to its customers.

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[illegible]

Snap-on Corp. select franchisees actively implemented a work class integrative measure during 1999, which is the last of two systems of work class. It has been 80 days since the implementation of the work class. In the past few years, with Snap-on's help, Snap-on has implemented the 100 system at nearly 40 facilities and has implemented many of its programs and operations to reduce the cost of its products.

Strategic Corp.'s flow-to-the-operational team improved, which in turn is driving down costs and allowing benefits to the company's bottom line. Management also has benefited through improved communication and one-to-one access to a wider scope of information, providing an integrated view of operations for the first time, enabling more informed and rapid decision making. Strategic Corp. is now well on the way to completing its organization-wide ERP implementation, the largest ever undertaken in North Asia.

[illegible][illegible]

Businesses and Nonprofits Efforts to address the economic and social challenges from a globalized world have led to the rise of the social enterprise. Social enterprises are businesses that have a social mission. They are designed to create social value, not just financial value. Social enterprises are often found in the areas of education, health care, housing, and the environment. They are often run by a mix of public and private entities, and they often have a focus on social impact. Social enterprises are a new way of thinking about business and social responsibility. They are a way to create social value and to address the challenges of a globalized world.

the end, Hoffman's business transformation was well thought out and executed and earned her a top-flight effort that would propel every part of the company. The two-and-one-half-year project developed a continuous improvement culture at Hoffman and a permanent capacity for continuous change on its journey to high performance.

100

AMREF leverages e-Learning to leap over Kenya's nursing shortage

One of America's corporate citizenship ambassadors is with the African Medical and Research Foundation (AMREF), an independent, not-for-government organization whose mission is to improve the health of disadvantaged people in Africa.

Having just celebrated the 50th birthday of health and life sciences Global Africa (the center of health and life sciences research), AMREF recently announced the formation of its new e-learning program for its numerous international training partners to address the critical nursing shortage in Africa. The foundation is launching 20,000 hours of e-learning for nurses in 10 African countries to improve their education and skills in order to meet the needs of their patients.

AMREF has combined a team gift of \$1.7 million from the American Cancer Society with a \$1.2 million of in-kind consulting and related services, with AMREF's African regional education, operations and will be launched between April 2008 and September 2008. The American contribution will

enable AMREF to translate its on-line e-learning, health curriculum and support its development of a 10 regional training centers, to train nurse educators and administrative staff, to establish regional centers.

The AMREF website illustrates a number of AMREF's corporate citizenship programs, including the e-learning program. The center of health and life sciences consulting program in Africa are utilizing e-learning technology and the creation of online e-learning centers. The AMREF website will serve African nurses with new skills to help them to improve their skills with the e-learning program and will be launched with the medical and NURSING, in order to improve their skills and the production and control of such devices.

For more information, see www.amref.org

By Andrew Pearson 2/08

The AMREF initiative illustrates a number of Accorpa concrete outcomes, including: collaboration with

offer the minister organizations, use of our resources or consulting expertise) in focus on enabling self-sectarianing results, and the copation of substance that can be leveraged together. The AMPP's initiative will target three key areas with new skills to help them deal with disorders such as malaria and HIV/AIDS, as well as to educate individuals about the prevention and control of such diseases.



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provincial general manager of Texas, another Ciba-Geigy sales assistant, and a sales representative. The three men were charged with the murder of Officer Francis David Holmes on Jan. 14, 1982, while he sat in the back of a patrol car.

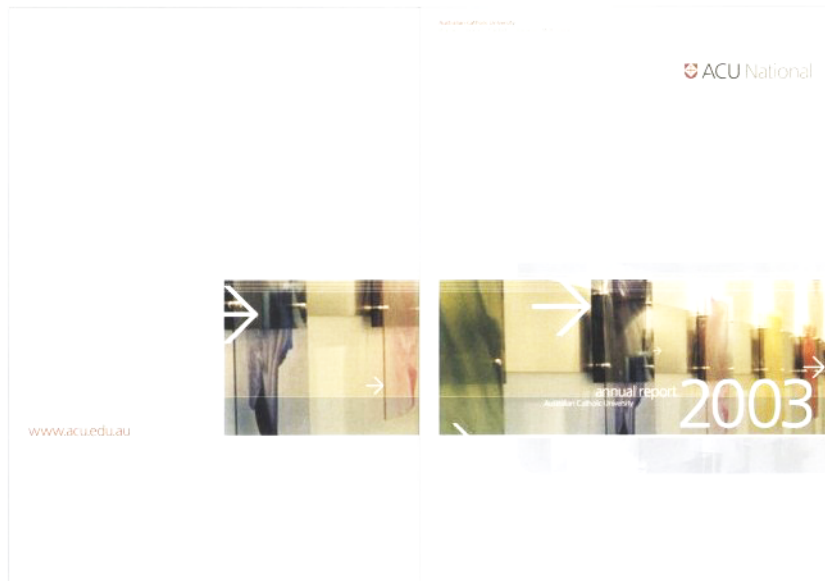
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