# >>走进 职场英语写作。

主编: 叶红

主审: 吴越民

ACCESS TO WORKPLACE ENGLISH WRITING

SECOND



# >> 走进 职场英语写作

ACCESS TO WORKPLACE ENGLISH WRITING
| SECOND | EDITION

主编: 叶红

主审: 吴越民

### 图书在版编目(CIP)数据

走进职场英语写作 / 叶红主编. — 2 版. — 北京: 外语教学与研究出版社, 2017.5 ISBN 978-7-5135-9132-4

I. ①走… Ⅱ. ①叶… Ⅲ. ①英语-写作-高等学校-教材 Ⅳ. ①H319.36

中国版本图书馆 CIP 数据核字 (2017) 第 133174 号

出版人 蔡剑峰

责任编辑 张荣婕

执行编辑 黄 骥

装帧设计 黄 浩

出版发行 外语教学与研究出版社

社 址 北京市西三环北路 19号(100089)

网 址 http://www.fltrp.com

印 刷 北京京科印刷有限公司

开 本 850×1168 1/16

印 张 11

版 次 2017年8月第2版 2017年8月第1次印刷

书 号 ISBN 978-7-5135-9132-4

定 价 32.90元

购书咨询: (010)88819926 电子邮箱: club@fltrp.com

外研书店: https://waiyants.tmall.com 凡印刷、装订质量问题,请联系我社印制部

联系电话: (010)61207896 电子邮箱: zhijian@ftrp.com

凡侵权、盗版书籍线索,请联系我社法律事务部

举报电话: (010)88817519 电子邮箱: banguan@ftrp.com

法律顾问: 立方律师事务所 刘旭东律师

中咨律师事务所 殷 斌律师

物料号: 291320001

本教材主要面向本科、专科商务英语及其他相关专业学生,同时适用于本科高年级 非英语专业的拓展课程,亦适合初入职场人士自学使用。本教材以写作能力提升为目标、 写作技能训练为核心,从写作原则、组织结构、语言技巧、写作体裁、读者意识、文体 风格和写作过程等多个维度进行训练,从而提升学生的职场写作力。

本教材共7个单元,每个单元根据内容的不同设置2-4个部分。具体设计如下:

体裁选择:写作体裁包括通知、商务电子邮件和信函、个人简历和求职信、会议议程和会议记录、备忘录、图表数据报告(曲线图、柱形图、饼状图)和调查报告。体裁贴近职场,凸显职场写作特点和文体风格。

**谋篇技法:** 学生通过段落学习把握文章的组织结构,运用连贯与衔接、举例与说明、比较与分析、概括与阐述等方法提升逻辑思维和篇章布局的能力。

**句法训练**: 句法训练以语言功能为切入点,依据体裁的要求和内容的需要而设定,紧扣职场写作要素,将语言形式与职场要素融为一体。内容包括句子的连接、拓展和省略,正式与非正式文体的转换,直接与间接表述的转换,改述与释义,概括与阐释等技巧。

**信息输入:** 每单元设计了Writing Skills、Language Focus和Expressions in Use 三个板块作为新知识的输入窗口,帮助学生理解和记忆实用技能、重点句法和拓展词汇。

产出任务:每章节末设有情景写作任务。学生以特定的角色进入"职场",综合运用所学技能,完成分配的工作任务。学生根据所提供的四个步骤完成从准备、起草、修改、编辑、校对到排版的整个写作流程,建立过程写作意识。

**素材选择**: 教材中素材的选择源于职场,力求还原真实语境。其中部分内容为配合 教材使用,略有数据改动和信息虚化等处理。

本教材提供了丰富的训练习题并配有在线答案(heep.unipus.cn—教材支持中心),既适合课堂教学,也便于课外自主学习,具有较强的实用性和广泛的适用性。本书在第一版的基础上作了必要的更新和完善,如有不当之处,欢迎本教材的使用者们批评、指正。

叶 红 2017年5月24日

Unit 1	Notices		1
	PART 1 PART 2 PART 3	Emergency Notices Upcoming Event Notices Notices in Multiple Forms	2 8 16
Unit 2	Busines	s E-mails and Letters	21
	PART 1 PART 2 PART 3 PART 4	Basics of Business E-mails and Letters Refusal Letters Complaint Letters Apology Letters	22 34 40 46
Unit 3	Curricul	um Vitaes and Cover Letters	53
	PART 1 PART 2	Curriculum Vitaes (CVs) Cover Letters	54 68
Unit 4	Agendas	s and Minutes	75
	PART 1 PART 2	Agendas Minutes	76 84
Unit 5	Memos		93
	PART 1 PART 2	Problem-solving Memos Memos: Progress Reports	94 102
Unit 6	Data Re	ports: Charts	111
	PART 1 PART 2 PART 3	Curve Charts Bar Charts Pie Charts	112 126 134
Unit 7	Survey I	Reports	145
	PART 1 PART 2 PART 3	Introduction and Literature Review Methodology Discussion and Conclusion	146 158 166

# UNIT 1 NOTICES

### By the end of this unit, students will be able to:

- · write notices in varied forms;
- give an instruction using an imperative sentence;
- use "V-ing" pattern to show how to take actions;
- write concise sentences using ellipsis constructions;
- · write titles in brief forms;
- write clear notices by giving definite information;
- transfer informal style to formal style using the passive voice.



# **Emergency Notices**

**Emergency notices** give directive information to the public about emergency measures. The notices are briefly and clearly written so that readers can understand the message quickly and thoroughly.

**Task 1** Read the following notices. Tick (√) the one that is easier to understand in case of an emergency and cross (×) the one that is not, and give the reasons.

THIS IS BRIDGE NO. 139
SPC1 WALDECK RD
between

### Harpenden and Bedford

In the event of any road vehicle striking this bridge please phone

RAILTRACK on 020 7328 1646

as quickly as possible
The safety of trains may be affected

as

## **Fire Action**

### IF YOU DISCOVER A FIRE

- 1. Sound the alarm.
- Attack the fire, if possible, using a suitable extinguisher, but do not expose yourself to risk.

### ON HEARING THE FIRE ALARM

- 1. Leave the building by the nearest route, closing all the doors behind you.
- 2. Do not use the lifts.
- 3. Move to at least 50 meters away from the burning building.
- 4. Keep entrances clear for emergency vehicles.
- 5. Do not return to the building for any reason until authorized to do so.

Vice Chancellor September 2016

	Notice	The one easier to understand	The reason
01			
02			

### Writing Skills

To make an emergency notice clear, follow the rules below.

- 1. Use a clear title to present the emergency, e.g. Fire Action.
- 2. Write subtitles if possible, such as:
  - If you discover a fire
  - On hearing the alarm
  - In the event of an earthquake
  - In case of a fire
- 3. Use concrete words, that is, what you can see, hear, feel or touch, such as use an extinguisher, and 50 meters away.
- 4. Tell people the Dos and Don'ts directly.
- 5. Instruct people how to do something.

# Task 2 Underline the conjunctions in the following sentences and then delete "subject + be".

### Language Focus

"Subject + be" after a conjunction is often omitted to make a sentence tight and have every word count. This deletion only occurs in the subordinate clause.

e.g.

Attack the fire, if it is possible.

1. Get first aid, if it is needed.

2. Slippery when it is wet.

7

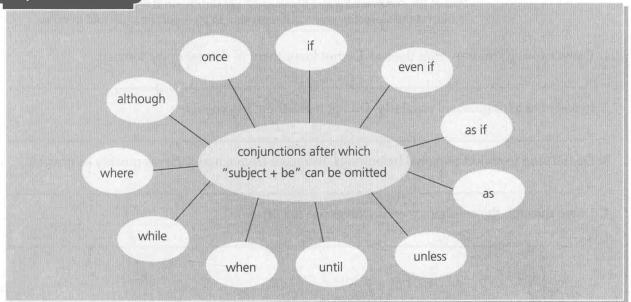
3. When you are in danger, ring the alarm first.

4. Do not return to the building for any reason until you are authorized to do so.

5. If the wounded are injured seriously, lie down on the ground. Do not move.

→

### **Expressions in Use**



# **Task 3** Rewrite the following sentences, using the "V-ing" form to instruct how to take actions in emergency.

	how to take actions in emergency.
Language Focus •	Example
The <b>"V-ing"</b> form is used after a main cla	
instruct people how to proper actions whe actions are from the subject.	o take  1. Leave the building. You should close all the doors behind you.  In the
e.g. (You) <u>Call</u> the fire brigad <u>dialing</u> emergency n 119.	Vour address and a priet description of the fire
Horricalorum Children haveland et Canthron	3. Keep clear of the entrance. You should remove all the obstructions  →
	4. Evacuate from the building. You should take the nearest route  →
Task 4	Combine each pair of the following sentences into one by using the "not + V-ing" form.
	Example
	Stay at the assembly point. Do not return to the building until told to do so.  → Stay at the assembly point, not returning to the building until told to do so.
	ldren from the fire. Do not leave them in danger in the kitchen.
2. Inspect fire exting	uishers regularly. Do not make them inaccessible.
3. Do not stop to col	lect personal belongings. Evacuate from a house fire as quickly as possible.
4. Leave through the	e emergency exits. Never use the lifts.

**Task 5** The following is a notice in rough draft. Reorganize the information, polish the language and edit the layout using the emphatic devices listed. Tick (√) the emphatic device if it is used.

# In the event of an earthquake

#### During the earthquake

- · Remain calm.
- · Shut off the gas valves and switch off the power.
- Follow the emergency plan or the instructions of the person in charge.
- Take cover under a desk to protect yourself from any hurt from the falling objects.
- Keep away from the windows, shelves and other objects that may fall and hurt you.
- · Listen to the radio for the important information and instructions.

#### After the earthquake

- · Stay out of damaged buildings immediately.
- · Check for any injuries from the shock.
- Be especially aware of the elderly and young children.
- · Provide first aid for anyone who needs it.
- Check for the smell of gas. If you smell it, open all the windows and doors, and leave immediately.
- · Remain in an open ground to avoid any aftershocks.
- Check water and electric lines for damage. If any are damaged, report it to the authorities.

1. Underlining	
2. Capitalizing	
3. Colour code	
4. Numbering / Bullet points / Asterisks	
5. Setting typeface	
6. Italics	
7. Bold	
8. Aligning text	
9. Line spacing	



You are Allen and this is your first workday. Your manager Johnson asks you to write emergency notices to remind people about the potential dangers in the office building. Now observe and identify the potential dangers in your building and write notices following the steps below.



# Step: / Pre-writing preparation

Please take your observation notes.

Places observed	Potential dangers or problems	Measures to take
		1.
		2.
		3.

# $\textbf{Step}(\mathcal{Q}) \cdot \textbf{Rough draft}$

Put your ideas on a piece of paper, making them arranged in reasonable order.

In Case of ...



# **Revised version**

- 1. Make the subject stand out at the very beginning.
- 2. Use the "V-ing" form when instructing people how to take proper actions.
- 3. Delete "subject + be" behind a conjunction.



## **Proofreading and editing**

Use the emphatic devices listed to polish the notice.

typeface bullet points underlining bold line spacing italics colour code capitalizing asterisks numbering

# **Upcoming Event Notices**

**Upcoming event notices** are written information about the routine work to be dealt with in the workplace, such as a meeting to attend. To write a clear notice, it is important to point out the event, time, place and people involved (what, when, where and who).

**Task 1** Read the notices in Notice Board A and then complete the following form. Tick ( $\sqrt{\ }$ ) the item if it is concerned and cross ( $\times$ ) it if not.

### **Notice Board A**

#### September 30 OAC Meeting Canceled

The Oversight and Advisory Committee Meeting scheduled on Friday, September 30, 2016 has been canceled. The meeting will instead take place on Friday, October 28, 2016 from 12:30 a.m. to 3:30 p.m. in Room 4201 of the Health Sciences Learning Center.

### Language Center Closed

Our language center is only closed on Thanksgiving Day, Christmas Day and New Year's Day. For other US holidays observed, our center will remain open with a skeleton crew on duty.

#### Student Paychecks Available

Student paychecks are available on 15 September. If you want to have your payroll check mailed home, bring a self-addressed, stamped envelope to the Payroll Department.

#### Clarification

Apparently, there is confusion related to the cancellation of the Oversight and Advisory Committee Meeting on September 30. The Health Foundation Meeting on the same day has **NOT** been canceled and will take place as scheduled, beginning at 9:00 a.m. in the Wisconsin Ballroom, at the Concourse Hotel.

#### Language Workshop Registration

Those interested in attending the Language Workshop are asked to fill in the registration form and return it by mail before 10 October 2016, along with the registration fee.

Notices	What	Who	Where	When
September 30 OAC Meeting Canceled				
Clarification				
Language Center Closed				
Language Workshop Registration				
Student Paychecks Available				

## Task 2 Rewrite the following titles by deleting unnecessary parts.

### Writing Skills

**Titles** are better written in brief forms like noun phrases. Articles and auxiliary verbs in titles are usually omitted.

e.g.

(The) New Online Registration (Is) Available

1. The Language Workshop Registration

والمادي في المراد "كالتروز أعاده والإقوام

- 2. The Language Centre Is Reopened
- 3. The 20 October FT Meeting Has Been Cancelled
  - **→**
- 4. The Term Paper Is Due on 10 July

→ \_\_\_\_\_

## **Task 3** Write titles for the following notices in Notice Board B.

### Notice Board B

Be informed that, due to popular demand, the

Be informed that, due to popular demand, the Third Annual Best Interpreter Contest will be hosted on 8 June in Hong Kong University. 2

A free lecture on Cross-cultural Communication by Professor Allen Wilson will be given on 10 July in the Foreign Language Department Building.

3

Be reminded that your assignments for the course of English Composition will be submitted on 20 May. No faxes or e-mails will be accepted. 4

There will be an open Q & A session in the Lecture Hall A, from 7 p.m. to 8 p.m., with a presentation following at 8:30 p.m. All are encouraged to attend.

5

Because of the Spring Festival holiday, students cannot go to the school library until 20 February.

### **Expressions in Use**

- Please be informed that ...
- · Please be reminded that ...
- It is hereby announced that ...
- This is to notify that ...
- Please note that ...

e.g.

Please be reminded that the due date of nomination is 20 November 2016.

1 Reinformed that due to nonu	lar demand, we will host the Third Annual
Best Interpreter Contest next n	
→	
	ee lecture on Cross-cultural Communication
this night.	son in Room 201 of the Executive Building
→	
3. Please remember to hand in <u>yc</u>	our assignments no later than 20 May. No
faxes or e-mails will be accepted	ed.
→	
	liday falls on 20 January, <u>you</u> cannot go to
	ruary. Related signs will be posted in
the building.	
→	

Task 4 Some information in the following notices is quite vague and indefinite.

# **Task 5** Study the following sentences and observe how the specific information like place and date is arranged and then underline the prepositions used to link them.

- 1. The next meeting will take place on Friday, 28 October 2016 from 12:30 a.m. to 3:30 p.m. in Room 4201 of the Health Sciences Learning Centre.
- 2. The plan will be available on the website, no later than 13 March, for a two-week public comment period.
- 3. Those interested in attending this workshop are asked to fill in the registration form and return it by mail before 10 November 2016, along with the registration fee.
- 4. The WUHF Meeting will take place as scheduled, beginning at 9:00 a.m. on 4 May in the Wisconsin Ballroom of the Concourse Hotel.
- 5. The new regulations will come into force as of 1 January 2015.
- 6. The job interview will start at 7:00 a.m. sharp. Anybody unable to attend will not be considered for the next round.

### Task 6 Rewrite the following notices, using the passive voice to take the place of the active voice to avoid personal pronouns.

### Writing Skills

Writing style can be formal, neutral or informal, and is always used to measure the distance between writers and readers. For example, a letter to parents may be informal but intimate while a letter to an institution or a new customer should be formal and courteous.

Passive voice, one of the characteristics of formal writing, can make the workplace documents objective and official, as the passive voice may help avoid personal pronouns, like I or we, which show personal feeling and subjective ideas.

- · I am going to hold a free lecture. (casual and personal)
- A free lecture will be held. (formal and official)

### Example

You may download the 2015 lab manual from the given website.

- → The 2015 lab manual can be downloaded from the given website.
- 1. We will provide after-sale services for any products sold from our company.
- 2. You should number all the pages of the proposal before you submit it.
- 3. The secretary has posted the directional signs in the main building.

### Language Focus •

When using the passive voice "be + V-ed", the following "V-ed" behind being unchanged.

Be + V-ed will be has been

To avoid repetition or make the writing brief, the passive voice part in a clause can partially be omitted. You may note that "subject + be" is often omitted after a linking word.

As it is announced, the library is closed on Christmas Day.

- 4. The students submitted the final version of their dissertations on 14 September.
- 5. We expect all CLT members to participate in the monthly meeting to be held in Madison.

# **Task 7** Read the example and delete the "subject + be" which can be omitted in the following sentences.

100	
h-vami	nio
Examp	SIC

Example

The latest journals cannot be offered in the duration unless it is otherwise informed.

- 1. As it is prescribed in the document, unauthorized staff are not permitted to enter.
- 2. Although they are permitted to enter the chemical laboratory, the students cannot touch the tools.
- 3. When we are informed of the problem, we will certainly give you the full refund.
- 4. Unless it is otherwise postponed, the meeting will be held in Room 201.

# **Task 8** Choose two words from the following transitive verbs and then make a sentence in passive voice.

cancel attend submit discover revise hold borrow report clean write show inform discuss purchase

	The verbs you choose: revise submit
	The report submitted last week should be revised again.
1. The verbs you choose	
2. The verbs you choose	
→ ************************************	
3. The verbs you choose	
→	
4. The verbs you choose	
→	
5. The verbs you choose	
→	To the file of which has been also to the