

PRETCO

PRACTICAL ENGLISH TEST FOR COLLEGES

(Level A)

高等学校英语应用能力考试 实考试题汇编与详解

(A级)(2012版)

本书编写组



高等教育出版社
HIGHER EDUCATION PRESS



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答题技巧

答案

题目详解

录音稿

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前 言

高等学校英语应用能力考试（Practical English Test for Colleges）是教育部批准推行的一项教学考试，由高等学校英语应用能力考试委员会与各省、市、自治区教学主管部门实施，考试对象为高职高专院校、成人高等学校，以及本科办职业技术学院的学生。

高等学校英语应用能力考试分为A级和B级。A级为标准级别，覆盖了《高职高专教育英语课程教学基本要求（试行）》A级所规定的全部内容。A级考试共分为五大部分：听力理解、语法结构、阅读理解、英译汉和写作。下面是A级的测试项目、内容、题型和时间分配表（有一部分题型在大项中交叉使用）：

序号	测试项目	题号	测试内容	题型	百分比	时间分配
I	听力理解	1~15	对话、会话、短文	多项选择、填空、简答	15%	15分钟
II	语法结构	16~35	句法结构、词法、词形变化等	多项选择、填空、改错	15%	15分钟
III	阅读理解	36~60	语篇，包括一般性和应用性文字	多项选择、填空、简答、匹配	35%	40分钟
IV	英译汉	61~65	句子和段落	多项选择、段落翻译	20%	25分钟
V	写作/汉译英		应用性文字（摘要、通告、信函、简历表、申请书、协议书等）翻译	套写、书写、填写或翻译	15%	25分钟
合计		65+1			100%	120分钟

为了帮助考生更好地全面了解本考试的试卷构成、考试题目、题型、考试内容及考试的难易度，同时使考生了解自己目前的英语水平，我们计划每年编写一本《高等学校英语应用能力考试实考试题汇编与详解（A级）》，本书是2012版。

本书由8套完整的高等学校英语应用能力考试（A级）实考试卷组成，其中5套是全国统考试卷，3套是地方考试卷。每套试卷都配有答题技巧、答案、题目详解和录音稿，并附听力录音光盘。其中，每套试题都由命题专家做了详细的分析和讲解。

本书的特点是：

1) 权威：本书由高等学校英语应用能力考试委员会特聘命题专家组织编写，是考委会惟一授权出版的复习资料。封面标志“PRETCO”为高等学校英语应用能力考试官方专用标志。

2) 最新: 本书第一时间收录了2011年12月的实考试题及其录音稿, 使备考2012年6月和2012年12月的学生能够了解有关考试的最新、最准确的信息和动向。

3) 真实: 本书收录的试卷排版格式与实考试卷完全一致, 并附有标准的录音文件。本书还附有考试委员会的评分标准, 供学生进行考前自测时参考。

4) 实用: 试卷与答案分离, 既便于学生在模拟的全真考试环境中练习, 也便于教师进行课堂练习、讲解使用。

编者在这里必须要指出的是: 我们编写本书的目的只是为了让考生和教师了解和熟悉高等学校英语应用能力考试, 提供有针对性的、可靠的参考资料。准备参加该项考试的学生通过自测或在教师的指导下分析这些试卷, 可以很好地了解试题的主旨及有效的解题方法, 从而提高解题能力。是, 高等学校英语应用能力考试强调的是对实际应用英语能力的测试, 而应用能力的获得必须进行长期的培养, 因此, 学生要学好英语, 还需平时认真学习, 努力学好教材, 既重视知识的积累, 要加强实践训练, 同时创造条件多使用英语。

我们希望, 广大参加高等学校英语应用能力考试的考生能在平日打好扎实的英语知识与技能基础上, 通过本书的帮助, 能最大限度地发挥自己的水平, 取得优异成绩。

本书是编者在长期研究高等学校英语应用能力考试的基础上编写的, 诚挚地欢迎广大读者提宝贵意见。

编者
2012年1月

高等学校英语应用能力考试
2011年12月全国实考试题 (A 级)

Test One

Part I

Listening Comprehension

(15 minutes)

Directions: This part is to test your listening ability. It consists of 3 sections.

Section A

Directions: This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken **only once**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Example: You will hear:

You will read: A) New York City.
B) An evening party.
C) An air trip.
D) The man's job.

From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet with a single line through the center.

[A] [B] [C] [D]

Now the test will begin.

1. A) It's 9:00. C) It's 10:00.
B) It's 9:30. D) It's 10:30.
2. A) The woman is waiting for a call.
B) The telephone line is busy now.
C) Somebody is using the telephone.
D) The man cannot use the telephone.

3. A) In an office. C) At a bus station.
B) In a bank. D) At a restaurant.
4. A) The movie will start at 6 o'clock.
B) The movie will be put off till tomorrow.
C) They are going to meet at the school gate.
D) They want to know where the movie will be shown.
5. A) It's not easy to find a taxi.
B) The book store is very far away.
C) The woman may walk to the book store.
D) There are a lot of buses going to the book store.

Section B

Directions: *This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both conversations and questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

Conversation 1

6. A) He's in his office. C) He's in the meeting room.
B) He's on holiday. D) He's away on business.
7. A) Call him back. C) Send him an Email.
B) Wait for his call. D) Visit him in person.

Conversation 2

8. A) The production plan. C) The sales of the company.
B) Next year's budget. D) The opening of a new branch.
9. A) Training of new employees. C) Investigation of new markets.
B) Development of new products. D) Improvement of the company's sales.
10. A) Alan. C) The woman.
B) The man. D) A guest speaker.

Section C

Directions: *This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and the questions will be read **two times**. When you hear a question, you should complete the answer to it with a word or a short phrase (**in no more than 3 words**). The questions and incomplete answers are printed below.*

in your test paper. You should write your answers on the Answer Sheet correspondingly. Do not listen to the passage.

11. How does the tour guide describe Los Angeles?
It is _____.
12. When will the tourists meet in front of the information desk?
Tomorrow morning at _____.
13. What will the guide tell the tourists tomorrow morning?
Details about the _____.
14. What will the man from the hotel help the tourists do when they arrive at the hotel?
To help them with _____.
15. Why does the tour guide ask the tourists to double check their bags?
To make sure no bags have been left _____.

Part II

Structure

(15 minutes)

Directions: *This part is to test your ability to construct grammatically correct sentences. It consists of sections.*

Section A

Directions: *In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

16. The manager said that there were two reasons _____ our sales dropped sharply last year.
A) because C) why
B) since D) while
17. Now the air pollution in this city _____ more and more serious with each passing day.
A) to become C) becoming
B) became D) is becoming
18. Before the age of the Internet, we used to _____ our holidays through travel agents.
A) book C) booking
B) having booked D) have booked

19. Since the new technology was introduced last month, we _____ in speeding up production.
A) succeed C) have succeeded
B) succeeded D) will succeed
20. In order to improve your communication skills, we will show you how to learn _____ about y
customers than you know now.
A) many C) most
B) much D) more
21. As a public relations officer, you should know your customers _____ detail.
A) in C) for
B) on D) to
22. People invest money in this company _____ they believe it will make profits.
A) though C) unless
B) because D) until
23. _____ you choose to contact us, you can expect our efficient and helpful service.
A) No sooner than C) No matter how
B) Ever since D) Even though
24. Generally, it takes courage for an aged person _____ a new life in a strange country.
A) beginning C) to begin
B) began D) to have begun
25. If we _____ more time and money, we could have visited many more places.
A) have C) have had
B) had had D) could have

Section B

Directions: *There are 10 incomplete statements here. You should fill in each blank with the proper form of the word given in brackets. Write the word or words in the corresponding space on the Answer Sheet.*

26. Winning three gold medals is the most remarkable (achieve) _____ he has made so far.
27. In order to deal (effective) _____ with the frequent railroad accidents, a special committee has been set up.
28. Generally, the front page of newspapers (devote) _____ to the most important news of the day.
29. In addition to the (require) _____ courses, there are still some other courses to be individually chosen.

30. These scientists are interested in (find) _____ out how short-term memory becomes long-term memory.
31. The sales manager asks his men every week (inform) _____ him of everything concerning sales.
32. If you want to be (success) _____ in life, you should be honest and self-confident.
33. The engineer put forward a (suggest) _____ at the meeting to improve the public traffic system.
34. Once the payment has been made, the goods should (deliver) _____ in one or two days.
35. In the past decade email (become) _____ one of the most popular means of communication.

Part III

Reading Comprehension

(40 minutes)

Directions: *This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.*

Task 1

Directions: *After reading the following passage, you will find 5 questions or unfinished statements numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.*

The key to any successful garage sale (家庭旧物出售) is to get the word out. The best means of advertising your sale is to place an ad in the local newspaper. If you have a city and neighborhood paper, make sure you advertise in both. The ad should be large enough that it stands out. It should also include information on where the sale is located with directions, the “hot” items you’re selling and the time the sale will start and end. An ad should be placed at least two days before the sale and run until the day of your event. That way people can plan their route (路线) to the sale in advance.

Signs are another great way to inform your community. Post them in places where people gather, such as stores and community centers. Some businesses have a central bulletin board (布告栏), which is the best place to advertise. Other places to post are at the local college or university campus. This is especially helpful if your sale is happening in August or early September when students have returned to school and are looking for cheap finds.

Post signs around your neighborhood. You should also place both ads and direction signs, especially if you’re located on a side street without a major presence. Signs will attract and direct people. Just make sure you print in bold letters and use large direction signs so people can read the information from the front seat of their car.

36. The best way of getting out the news of your garage sale is to _____.
A) publish the news online
B) visit people door-to-door
C) advertise in the local newspaper
D) make phone calls to your neighbors
37. You should place an ad at least two days before the sale so that people can _____.
A) get enough cash for the sale
B) compare prices of the items
C) select the items they will buy
D) decide on their route in advance
38. Why should signs be posted in a community center?
A) Schools are nearby.
B) There are many stores.
C) Students often meet there.
D) More people gather there.
39. What advice is given for printing the signs according to the last paragraph?
A) Colored signs are preferred.
B) Bold letters should be used.
C) Large pictures should be included.
D) Phone numbers should be provided.
40. The best title for the passage might be _____.
A) Advertising Garage Sales
B) Advantages of Garage Sales
C) Importance of Garage Sales
D) Printing Ads for Garage Sales

Task 2

Directions: *This task is the same as Task 1. The 5 questions or unfinished statements are numbered 45.*

Borrowing to start a business is not easy. Getting a bank loan, particularly for a new small business like *going through the eye of a needle*.

Banks favor established business people with a solid credit rating and a large bank account. They also have experience in the business they propose to enter, and offer well-prepared business plans that show the ability to repay the loans. If you are not such a person, then you need to double your preparation to convince the banker to lend you that much needed start-up capital. If your business is new and small, bankers will need to know as much as possible about you and your business.

However, many small business owners often make the mistake of not being well prepared when they

to the bank to apply for the loan. Surprisingly, many loan applicants don't even have the slightest idea how much money they need when they intend to repay the money they request. Often they don't even know how much money they need. When asked how much money they want to borrow, many people give these two common responses: "How much money can I get?" and "As much as possible." Is it any wonder that lenders say no?

So the most important thing is do your homework before you ask for a loan.

41. By saying "Getting a bank loan ... is like going through the eye of a needle", the writer emphasizes _____.
- A) the ability to borrow from a bank
 - B) the importance of borrowing money
 - C) the difficulty of getting a bank loan
 - D) the start-up of a new small business
42. Banks prefer to give a loan to those who _____.
- A) are in need of start-up capital
 - B) have the ability to pay it back
 - C) own an old and large business
 - D) haven't borrowed money before
43. What will bankers do before they give a loan to a new and small business?
- A) Help fill out a special form for getting a loan.
 - B) Request the business to pay a small deposit.
 - C) Get enough information about the business.
 - D) Estimate the size of the loan they will give.
44. Some small businesses fail to get a bank loan because _____.
- A) the form they fill in is incomplete
 - B) their products are not technically advanced
 - C) the amount of money they want to borrow is too big
 - D) they have no clear idea of how much they need to borrow
45. The writer advises that before applying for a bank loan, the applicant should _____.
- A) thoroughly prepare
 - B) do some market research
 - C) learn a lot about the bank
 - D) know the upper limit of the loan

Task 3

Directions: Read the following passage. After reading it, you are required to complete the outline below (No. 46 to No. 50). You should write your answers briefly (**in no more than three words**) on the Answer Sheet correspondingly.

When traveling overseas, it's a good idea to carry an International Driving Permit, even if you're planning to drive. Valid in over 150 countries, the permit contains your name, photo and driver information translated into ten languages.

Before you travel the world, travel to any AAA (美国汽车协会) office for your International Driving Permit. Bring your valid U.S. driver's license, US\$15, and two passport-type photos. You may also fill out our International Driving Permit application in advance. Simply print out the application, fill in the information requested and bring it with you to the AAA office nearest you. If you prefer to obtain an International Driving Permit through the mail, enclose your completed application form, two passport photos each signed on the back, a US\$15 permit fee and a photocopy of both sides of your driver's license and mail them to the AAA office nearest you.

Please allow 4-6 weeks for return mail unless additional postage for express mail service is included with the application.

Application for International Driving Permit

Place to apply:	any <u>46</u>
Document needed:	valid U.S. driver's license
Application fee:	<u>47</u>
Photo:	two <u>48</u> copies
Ways to apply:	1. filling out the form in the office, or 2. printing out the form and filling it out <u>49</u> 3. sending the form through the <u>50</u>

Task 4

Directions: The following is a list of terms related to marketing. After reading it, you are required to choose the items equivalent to (与...等同) those given in Chinese in the table below. Then you should put the corresponding letters in brackets on the Answer Sheet, numbered 51 through 55.

- A — brand loyalty
- B — brand value
- C — buying habit
- D — buying motivation
- E — consumer survey
- F — customer service

G — distribution channel
H — market potential
I — market research
J — market share
K — market size
L — marketing goal
M — marketing plan
N — product image
O — reference price
P — sales analysis
Q — sales promotion

Examples: (D) 购买动机 (G) 分销渠道

- | | |
|--------------|-----------|
| 51. () 品牌价值 | () 促销 |
| 52. () 产品形象 | () 客户服务 |
| 53. () 市场份额 | () 参考价格 |
| 54. () 购买习惯 | () 市场潜力 |
| 55. () 营销目标 | () 消费者调查 |

Task 5

Directions: *The following passage is a notice. After reading it, you should give brief answers to the questions (No. 56 to No. 60) that follow. The answers (in no more than 3 words) should be written after the corresponding numbers on the Answer Sheet.*

Certain portable electronic devices (PEDs) may interfere with aircraft navigational equipment. PED use is permitted while on the ground when the boarding door is open, and in flight when advised by crew members. About 10 minutes before departure, passengers will be asked to turn off computers, cell phones and other PEDs. The following PEDs are approved for use during the flight time:

- Personal Computers
- Handheld computer games
- Personal stereo and video devices

Medical devices are permitted at all times while TVs, radios, two-way radios, remote-control devices and some other electronic devices are not permitted. Due to safety concerns, the crew may at any time require that PEDs be turned off.

Cell phones may be used only in the following instances:

- When the aircraft is at the gate and the boarding door is open.

- When the aircraft is on the ground away from the gate and the captain has approved their use.

56. What is the possible bad effect of using a PED on an aircraft in flight?

The aircraft navigational equipment may be _____.

57. When can a passenger be allowed to use a PED on a plane in flight?

When permitted by _____.

58. What are passengers asked to do about 10 minutes before departure?

Turn off their computers, _____ and other PEDs.

59. What devices can be used on the plane throughout the flight?

_____.

60. Who has the right to approve the use of cell phones when the plane is away from the gate ready to off?

_____.

Part IV

Translation—English into Chinese

(25 minu

Directions: *This part, numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, you will read four choices of suggested translation. You should choose the best translation and mark the corresponding letter on Answer Sheet. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/ Composition Sheet.*

61. We will offer you a 20 percent discount if you are among the first fifteen customers of the day.

- A) 如果你是当天15位中首次来购物的顾客，我们就能给你打2折。
- B) 如果你是今天首次来本店购物的第15位顾客，我们能让利20%。
- C) 如果你是今日首批来订货的第15位客户，我们将给你80%回扣。
- D) 如果你是当天来本店购物的前15位顾客，我们将会给你打8折。

62. As is known to all, trade and specialization go hand in hand and enable each of us to have more products to use.

- A) 众所周知，现代贸易需要生产的专门化，才能让我们用到更多新产品。
- B) 众所周知，贸易和专门化相辅相成，使我们每个人能使用更多的产品。
- C) 众所周知，贸易和专门化总是同时进行，使我们能生产出更多的产品。
- D) 众所周知，现代贸易需要生产的专门化，才能够制造出更多的新产品。

63. If the engine is to be shut down for a long time, we recommend the following measures for the engine avoid corrosion.
- A) 如果发动机长时间不能工作，我们建议要采取措施以防止发动机锈蚀。
 - B) 如果发动机要长时间停机，我们建议采取以下措施以防止发动机生锈。
 - C) 如果发动机经常出现故障，我们认为应该立即检查发动机是否已生锈。
 - D) 如果发动机维修的时间长，我们认为应该立即对其生锈部分采取措施。
64. A hotel is like a self-contained community providing guests with all the services they can expect in their own home and community.
- A) 宾馆就如同一个社区，能提供社区给予的各种服务，使顾客有宾至如归的感觉。
 - B) 宾馆像社区的一个部门，可以为来自本社区的顾客提供各类家庭式的优质服务。
 - C) 宾馆像设施齐全的社区，可以提供各种社区服务，使顾客感觉如同在家里一样。
 - D) 宾馆如同设施齐全的社区，为顾客提供其在家庭和社区期望能得到的所有服务。
65. I'm very pleased to know that you are a regular customer of our store. We would like to ask you to contact our Service Department if you are in any way not satisfied with our products. Unless we hear from you, we can't know that there is something wrong with our products and services. Therefore, we ask you to let us know if there is any difficulty with your purchases. Thank you again for your interest in our products and services.

Part V

Writing

(25 minutes)

Directions: This part is to test your ability to do practical writing. You are required to write an Email according to the following information given in Chinese. Remember to do the task on the Translation/Composition Sheet.

说明：请给经理写一份电子邮件，要求购买电脑和打印机 (printer)。

内容：因为现有电脑和打印机已使用五年以上，经常出现故障，影响工作；此外，3名新员工也需要电脑。总计需购买电脑8台、打印机1台，需要人民币约5万元。