

PRETCO

PRACTICAL ENGLISH TEST FOR COLLEGES

*(Level B)*

# 高等学校英语应用能力考试 实考试题汇编与详解

(B级)(2012版)

本书编写组



高等教育出版社  
HIGHER EDUCATION PRESS



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高等学校英语应用能力考试

# 实考试题汇编与详解

(B级)(2012版)

答题技巧

答案

题目详解

录音稿

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## 前言

高等学校英语应用能力考试 (Practical English Test for Colleges) 是教育部批准推行的一项教学考试, 由高等学校英语应用能力考试委员会与各省、市、自治区教学主管部门实施, 考试对象为高职高专院校、成人高等学校, 以及本科办职业技术学院的学生。

高等学校英语应用能力考试分为A级和B级。B级覆盖了《高职高专教育英语课程教学基本要求 (试行)》B级所规定的全部内容。B级考试共分为五大部分: 听力理解、词汇用法和语法结构、阅读理解、写作和英译汉。下面是B级的测试项目、内容、题型和时间分配表:

序号	测试项目	题号	测试内容	题型	百分比	时间分配
I	听力理解	1~15	问题、对话、听写	多项选择、填空、简答	15%	15分钟
II	词汇用法 语法结构	16~35	词汇用法、句法结构、词形变化等	多项选择、填空	15%	15分钟
III	阅读理解	36~60	语篇, 包括简单的一般性和应用性文字	多项选择、填空、简答、匹配	35%	40分钟
IV	英译汉	61~65	句子和段落	多项选择、段落翻译	20%	25分钟
V	写作/英译汉		应用性文字 (便条、通告、简短信函、简历表、申请书等) 写作或翻译	套写、书写、填写或翻译	15%	25分钟
合计		65+1			100%	120分钟

为了帮助学生更好地全面了解本考试的试卷构成、考试题目、题型、考试内容及考试的难易程度, 同时使学生了解自己目前的英语水平, 我们计划每年编写一本《高等学校英语应用能力考试实考试题汇编与详解 (B级)》, 本书是2012版。

本书由8套完整的高等学校英语应用能力考试 (B级) 实考试卷组成, 其中5套是全国统考试卷, 3套是地方考试试卷。每套试卷都配有答题技巧、答案、题目详解和录音稿, 并附听力录音光盘, 其中每套试题都由命题专家做了详细的分析和讲解。

本书的特点如下:

1) 权威: 本书由高等学校英语应用能力考试委员会特聘命题专家组织编写, 是考试委员会惟一授权出版的复习资料。封面标志 “PRETCO” 为高等学校英语应用能力考试官方专用标志。

2) 最新: 本书第一时间收录了2011年12月的实考试题及其录音稿, 使备考2012年6月和2012年12月的考生能够了解有关考试的最新、最准确的信息和动向。

3) 真实: 本书收录的试卷排版格式与实考试卷完全一致, 并附有标准的录音文件。本书还提供

了考试委员会的评分标准，供学生进行考前自测时参考。

4) 实用：试卷与答案分离，既便于学生在模拟的全真考试环境中进行练习，也便于教师进行课堂训练、讲解使用。

编者在这里必须要指出的是：我们编写本书的目的只是为了让考生和教师了解和熟悉高等学校英语应用能力考试，提供有针对性的、可靠的参考资料。准备参加该项考试的学生通过自测或在教师的指导下分析这些试卷，可以很好地了解试题的主旨及有效的解题方法，从而提高解题能力。但是，高等学校英语应用能力考试强调的是对实际应用英语能力的测试，而应用能力的获得必须通过长期的培养，因此，学生要学好英语，还需平时认真学习，努力学好教材，既重视知识的积累，更要加强实践训练，同时，创造条件多使用英语。

我们希望，广大参加高等学校英语应用能力考试的考生能在平日打好扎实的英语知识和技能的基礎上，通过本书的帮助，在考试中能最大限度地发挥自己的水平，取得优异成绩。

本书是编者在长期研究高等学校英语应用能力考试的基础上编写的，诚挚地欢迎广大读者提出宝贵意见。

编者  
2012年1月



高等学校英语应用能力考试  
2011年12月全国实考试题 (B 级)

Test One

Part I                                      Listening Comprehension                                      (15 minutes)

**Directions:** This part is to test your listening ability. It consists of 3 sections.

**Section A**

**Directions:** This section is to test your ability to give proper responses. There are 5 recorded questions in it. After each question, there is a pause. The questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

**Example:** You will hear:

You will read: A) I'm not sure.  
B) You're right.  
C) Yes, certainly.  
D) That's interesting.

From the question we learn that the speaker is asking the listener to leave a message. Therefore, **C) Yes, certainly** is the correct answer. You should mark C) on the Answer Sheet.

[A] [B] ☒ [D]

Now the test will begin.

- |                         |                          |
|-------------------------|--------------------------|
| 1. A) Don't mention it. | C) Thanks for your help. |
| B) At about 2 o'clock.  | D) It's 54576862.        |
| 2. A) I agree.          | C) My pleasure.          |
| B) Tea, please.         | D) No problem.           |
| 3. A) Go on, please.    | C) I'd love to.          |
| B) Take care.           | D) You are welcome.      |

4. A) It's interesting.  
B) Here it is.  
C) I don't think so.  
D) Yes, let's do it.
5. A) Sorry to hear that.  
B) Yes, of course.  
C) See you later.  
D) Nice to meet you.

### Section B

**Directions:** *This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

6. A) When to catch the train.  
B) Where to buy the ticket.  
C) How to reach the airport.  
D) Which bus stop to get off.
7. A) She was ill at that time.  
B) She was busy with her work.  
C) She forgot about the meeting.  
D) She was preparing for a trip.
8. A) Write a report.  
B) Type a report.  
C) Send a report.  
D) Read a report.
9. A) Pay his bill.  
B) Show his business card.  
C) Fill in a form.  
D) Make a phone call.
10. A) Project engineer.  
B) Shop assistant.  
C) Computer programmer.  
D) Marketing manager.

### Section C

**Directions:** *In this section you will hear a recorded short passage. The passage is printed in the test paper, but with some words or phrases missing. The passage will be read **three times**. During the second reading, you are required to put the missing words or phrases on the Answer Sheet in order of the numbered blanks according to what you hear. The third reading is for you to check your writing. Now the passage will begin.*

When you are starting a small business, you should write a business plan. Writing a business plan is the most important 11. This is how people will think about your business. When you 12 support from a bank, the bank will read your plan seriously before it gives you any help. Even if you're starting the business with 13, you will still need to have a written plan to help 14 your business. The marketing plan is the important part of a business plan. It will help you to sell the products or 15.



**Part II****Vocabulary & Structure****(15 minutes)**

**Directions:** *This part is to test your ability to use words and phrases correctly to construct meaningful and grammatically correct sentences. It consists of 2 sections.*

**Section A**

**Directions:** *There are 10 incomplete statements here. You are required to complete each statement by choosing the appropriate answer from the 4 choices marked A), B), C) and D). You should mark the corresponding letter on the Answer Sheet with a single line through the center.*

16. We will have to pay them a large \_\_\_\_\_ of money for their service.  
A) size  
B) set  
C) amount  
D) series
17. I'd appreciate it if you could tell me how \_\_\_\_\_ the machine.  
A) operate  
B) to operate  
C) operating  
D) operated
18. I'm sorry to tell you that the materials you wanted are \_\_\_\_\_.  
A) taken off  
B) put up  
C) sold out  
D) got off
19. It is obvious that these small businesses are \_\_\_\_\_ need of technical support.  
A) in  
B) on  
C) with  
D) to
20. \_\_\_\_\_ I am concerned, it is important to get a job first.  
A) As long as  
B) As well as  
C) As soon as  
D) As far as
21. Some companies might not let you rent a car \_\_\_\_\_ you have a credit card.  
A) where  
B) because  
C) since  
D) unless
22. In his opinion, success in life mainly \_\_\_\_\_ on how we get along with other people.  
A) keeps  
B) depends  
C) insists  
D) spends
23. We \_\_\_\_\_ building the bridge by the end of next month.  
A) are finishing  
B) have finished  
C) would finish  
D) will have finished

24. Our company's service is \_\_\_\_\_ in nearly 80 countries around the world.  
A) available C) relative  
B) natural D) careful
25. It was in Jonson's hotel \_\_\_\_\_ the business meeting was held last year.  
A) this C) what  
B) that D) which

### Section B

**Directions:** *There are also 10 incomplete statements here. You should fill in each blank with the proper form of the word given in brackets. Write the word or words in the corresponding space on the Answer Sheet.*

26. To start your own business is usually (cheap) \_\_\_\_\_ than to buy one.
27. The foreign professor spoke slowly and (clear) \_\_\_\_\_ so that we could follow him.
28. The money (borrow) \_\_\_\_\_ from the bank has already been paid back.
29. The (manage) \_\_\_\_\_ said that their company wouldn't be responsible for the loss of the goods.
30. When we get his telephone number, we (tell) \_\_\_\_\_ you immediately.
31. It won't make any (different) \_\_\_\_\_ whether he comes to the meeting or not.
32. The machine should (test) \_\_\_\_\_ before it is put to use.
33. We look forward to (meet) \_\_\_\_\_ you and wish you every success in your career.
34. My (person) \_\_\_\_\_ experience suggests that we should contact the customers first.
35. After the lecture yesterday, they (realize) \_\_\_\_\_ how important company culture was.

### Part III

### Reading Comprehension

(40 minutes)

**Directions:** *This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.*

#### Task 1

**Directions:** *After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet*

*with a single line through the center.*

A car is made up of more than 30 000 parts. Each part in a new car is as weak as a baby. So a new car requires proper care and servicing. If you're unfamiliar with the parts, you have to read through the owner's instructions carefully.

First of all, the brakes (刹车) of your car are important for safety (安全) reasons. Having them checked regularly can reduce the risks of accidents. Another important thing to consider is engine care. Always remember that the life and performance of your car engine depend on the engine oil. Replace the engine oil when recommended. If you feel the engine is very hot especially during summer it is probably because the cooling system doesn't work well. You'd better get the cooling system serviced before the start of summer.

In a word, timely and proper servicing is an important task for car owners. Good servicing can not only extend the life of your newborn baby, but also ensure your safety, and the safety of those who share the road with you.

36. To get familiar with the parts of a new car, the owner should \_\_\_\_\_.  
A) regard the car as a new-born baby  
B) have the car serviced before driving it  
C) read through the instructions carefully  
D) examine all of the parts of the new car
37. The brakes should be checked regularly \_\_\_\_\_.  
A) to avoid accidents  
B) to raise speed  
C) to reduce cost  
D) to save gas
38. For a car engine to work long and well, the owner should \_\_\_\_\_.  
A) replace the engine oil as recommended  
B) reduce the use of the car in summer  
C) clean the engine parts regularly  
D) change the brakes frequently
39. It is recommended to have the cooling system checked when \_\_\_\_\_.  
A) you buy a new car  
B) summer is coming  
C) the engine oil is replaced  
D) the brakes are out of order
40. The last paragraph tells us that the purpose of carefully servicing a car is \_\_\_\_\_.  
A) to let you sell your car at a good price  
B) to extend its life and ensure safety  
C) to reduce the cost of car servicing  
D) to make the car run faster

## Task 2

**Directions:** This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.

### Ticket-booking Policies

#### General Policies

- \*Once the flight ticket has been issued, the name on the ticket cannot be changed.
- \*Ticket is non-refundable (不能退款的).
- \*Please review your itinerary (行程安排) immediately. If any problems arise before or during your trip, you must call our booking offices right away. If you wait until you return, it's too late.
- \*There are times when we are unable to confirm a booking. In that case we will attempt to reach you by phone and email. You must call us back within 48 hours or we may not be able to offer you the booking price.

#### Change Policies

- \*If you change your booking, airlines may charge a fee — \$150 to \$200.
  - \*Some tickets do not allow any changes.
- Need to change or cancel your trip? Visit our website to check the fees and rules before you decide.

#### Cancellation (取消) Policies

- \*If you cancel your booking you will not receive any money back.
- \*You may apply part of your ticket price towards future travel (for a limited time, usually a year).

41. According to the policies, the name on the ticket cannot be changed once the ticket is \_\_\_\_\_.  
A) booked  
B) issued  
C) cancelled  
D) confirmed
42. If you have any problems during a trip, you should \_\_\_\_\_.  
A) ask for a refund  
B) change your itinerary  
C) call the booking office  
D) return the ticket to the office
43. What happens when your ticket booking cannot be confirmed?  
A) You should make another booking immediately.  
B) You can change your booking free of charge.  
C) You will be informed by phone and email.  
D) You will still enjoy the booking price.



44. If you want to change a booking, you may have to pay \_\_\_\_\_.  
A) 10% of the booking price  
B) a fee of \$150 to \$200  
C) half the ticket price  
D) a fixed fee
45. Which of the following statements is TRUE according to the cancellation policies?  
A) You can use part of the ticket price for future travel.  
B) You can refund the money from the booking office.  
C) You can keep the booking effective for one year.  
D) You cannot cancel your booking in any case.

### Task 3

**Directions:** Read the following passage. After reading it, you should complete the information by filling in the blanks marked 46 to 50 (in no more than 3 words) in the table below.

If you are staying in the UK for more than 6 months, it may be useful to open a UK bank account. There are a lot of advantages of having a UK current (checking) account:

#### **Paying bills**

Many landlords prefer to collect rent directly from a bank account.

You may be able to obtain cheaper services if you pay bills directly from a bank account, e.g. telephone / gas / water / electricity.

If you are given a chequebook, you can also write cheques as a safe way of paying for things.

#### **Cash**

You can easily obtain money from cash machines, or pay directly from your account using a debit card (借记卡).

#### **Saving money**

It is generally cheaper to use a UK account than it is to pay by credit card (信用卡) or withdraw (提取) cash from a foreign bank.

#### **Employment**

If you work in the UK, some employers require you to have a bank account so that you can get your pay.

#### **Advantages of UK Current Account**

Paying bills: 1) to pay rent directly from \_\_\_\_\_ 46 \_\_\_\_\_

2) to obtain \_\_\_\_\_ 47 \_\_\_\_\_ services

3) to pay for things with cheques safely

Cash: 1) to obtain money from \_\_\_\_\_ 48 \_\_\_\_\_ easily

2) to pay directly from your account

Saving money: cheaper to use a \_\_\_\_\_ 49 \_\_\_\_\_ account

Employment: to get your \_\_\_\_\_ 50 \_\_\_\_\_ through a bank account

#### Task 4

**Directions:** The following is a list of terms related to the human resources management. After reading it, you are required to find the items equivalent to (与...等同) those given in Chinese in the table below. Then you should put the corresponding letters in the brackets on the Answer Sheet, numbered 51 through 55.

- A — Employee relations
- B — Basic salary
- C — Night shift
- D — Attendance book
- E — Human resources management
- F — Work permit
- G — Employment injury insurance
- H — Housing fund
- I — Annual salary
- J — Year-end bonus
- K — Contract of service
- L — Evaluation of employees
- M — Sick leave
- N — Coffee break
- O — Unemployment insurance
- P — Minimum wage
- Q — Quality management

**Examples:** (L) 员工考核

(E) 人力资源管理

- |              |           |
|--------------|-----------|
| 51. ( ) 年薪   | ( ) 最低工资  |
| 52. ( ) 服务合同 | ( ) 员工关系  |
| 53. ( ) 工伤保险 | ( ) 失业保险  |
| 54. ( ) 病假   | ( ) 工作许可证 |
| 55. ( ) 住房基金 | ( ) 基本工资  |

#### Task 5

**Directions:** The following is a letter of recommendation. After reading them, you are required to complete the answers that follow the questions (No. 56 to No. 60). You should write your answers (**in no more than 3 words**) on the Answer Sheet correspondingly.

Dear Mr. Brown,

Thank you for your letter of 6 September regarding Mr. John Green who has been employed by this company for the past 10 years.

Mr. Green served his apprenticeship (学徒) with Vickers Tools Ltd. in Manchester, followed by a three-

year course of engineering for Production Engineers. He is technically well-qualified and for the past five years has been our Assistant Works Manager responsible for production and related business in our Sheffield factory. In all his job duties he has shown himself to be hard-working, responsible and in every way a very dependable employee.

I can strongly recommend Mr. Green as I feel sure that if he were to be chosen to manage your factory in Nairobi he would bring to his work a true atmosphere of teamwork, which would be found necessary and helpful by all who would work with him.

Sincerely yours,  
Tom Smith

56. How long has Mr. Green been employed by the writer's company?  
For \_\_\_\_\_.

57. What kind of course did Mr. Green take?  
A three-year course in engineering for \_\_\_\_\_.

58. What job position has Mr. Green held in the past five years?  
\_\_\_\_\_.

59. What does the writer think of Mr. Green as an employee?  
He is hard-working, \_\_\_\_\_ and dependable.

60. What is the purpose of this letter?  
To \_\_\_\_\_ Mr. Green to manage a factory in Nairobi.

#### Part IV

#### Translation — English into Chinese

(25 minutes)

**Directions:** This part, numbered 61 to 65, is to test your ability to translate English into Chinese. Each of the four sentences (No. 61 to No. 64) is followed by four choices of suggested translation marked A), B), C) and D). Make the best choice and write the corresponding letter on the Answer Sheet. Write your translation of the paragraph (No. 65) in the corresponding space on the Translation / Composition Sheet.

61. With fuel prices going up, car buyers are changing their idea of buying a car.

- A) 燃料的价格正在随着购车者买车想法的改变而上涨。
- B) 燃料价格的涨落正在不断改变着购车族人群的构成。
- C) 随着燃料价格的上涨, 购车者买车的想法正在改变。
- D) 燃料价格上涨的时候, 购车者买车的想法也会改变。

62. You have to raise the quality of your products because buyers in those countries are very much quality-minded.
- A) 你们的当务之急是提高产品质量，因为这些买家对质量都很挑剔。
  - B) 质量第一对你们很重要，因为所有国家的人都非常在乎产品质量。
  - C) 你们要让那些国家的买家对产品感兴趣，就必须明确质量优先。
  - D) 你们必须提高产品质量，因为那些国家买家的质量意识都非常强。
63. Trading companies need to ensure their ability to handle orders efficiently, making an online system an essential sales channel.
- A) 贸易公司需要得到公司的明确指令，才能把重要的网络销售系统建立起来。
  - B) 贸易公司需要保证他们有能力来处理订单，才能使网上销售渠道变得重要。
  - C) 贸易公司需确保拥有高效处理订单的能力，使在线系统成为重要销售渠道。
  - D) 贸易公司需要有办法来执行公司的指令，以便建立起基本的网络销售系统。
64. It is necessary to have a good understanding of all the terms and conditions before signing a contract.
- A) 先好好讨论一下各项条款，看是否有必要签合同。
  - B) 在签订合同之前必须充分理解合同中的所有条款。
  - C) 对所有合同条款都已正确理解，现在可以签合同。
  - D) 合同的所有条款要更好地解释之后方能签字生效。
65. Thank you for coming to the job interview at our office yesterday.
- Within two weeks we will tell you our decision on your application. We want you to know that we will seriously consider your application. If, for some reason, we cannot offer you a position at this time, we will keep your application on record. When there is a job opening, we will inform you immediately.

## Part V

## Writing

(25 minutes)

**Directions:** This part is to test your ability to do practical writing. You are required to complete a Telephone Message according to the following instructions given in Chinese. Remember to do your writing on the Translation / Composition Sheet.

说明：假定你是秘书Linda Wang，请按下列内容填写给经理John Brown的电话留言。

内容：

1. 来电人：APP公司Mr. Peter Margin
2. 来电时间：12月13日上午10：30
3. 来电内容：Mr. Peter Margin将于下周一去纽约，下周没有时间与您见面。他希望在本周五上午9：30能见到您，讨论双方合作事宜。您是否有空？希望您收到留言后尽早回电给Mr. Peter Margin。



# Telephone Message

Date: \_\_\_\_ (1) \_\_\_\_

Time: \_\_\_\_ (2) \_\_\_\_

From: \_\_\_\_ (3) \_\_\_\_

To: \_\_\_\_ (4) \_\_\_\_

☐ TELEPHONED

☒ PLEASE CALL BACK

☐ CALLED TO SEE YOU

☐ WILL CALL AGAIN

☐ WANTS TO SEE YOU

☒ URGENT

Message:

(5) \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Signed by: \_\_\_\_ (6) \_\_\_\_