**Wise Men Talking Series** 

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## HAN FEI ZI

韩非子说 Says

蔡希勤 编注

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英 译: 韩芙芸

封面设计: 胡 湖

印刷监制: 佟汉冬

#### 图书在版编目 (CIP) 数据

韩非子说:汉英对照/蔡希勤编注.—北京:华语教学出版社,2012

(老人家说系列)

ISBN 978-7-5138-0143-0

I. ①韩··· Ⅱ. ①蔡··· Ⅲ. ①汉语—对外汉语教学— 自学参考资料②法家—汉、英 Ⅳ. ①H195. 4②B226. 5

中国版本图书馆 CIP 数据核字 (2011) 第 161617 号

#### 老人家说・韩非子说

#### 蔡希勤 编注

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网址:www.sinolingua.com.cn 电子信箱:hyjx@sinolingua.com.cn 北京市松源印刷有限公司印刷 2012 年(大32 开)第1版

(汉英)

ISBN 978-7-5138-0143-0

定价: 35.00元

## 老人家说

俗曰:"不听老人言,吃亏在眼前。"

老人家走的路多,吃的饭多,看的书多,经的事多,享的福多,受的罪多,可谓见多识广,有丰富的生活经验,老人家说的话多是经验之谈,后生小子不可不听也。

在中国历史上,春秋战国时期是中国古代思想高度发展的时期,那个时候诸子并起,百家争鸣,出现了很多"子"字辈的老人家,他们有道家、儒家、墨家、名家、法家、兵家、阴阳家,多不胜数,车载斗量,一时星河灿烂。

后来各家各派的代表曾先后聚集于齐国稷下学宫。齐宣王是个开明的诸侯王,因纳无盐丑女钟离春为后而名声大噪。他对各国来讲学的专家学者不问来路一律管吃管住,给予政府津贴。对愿留下来做官的,授之以客卿,造巨室,付万钟;对不愿做官的,也给予"不治事而议论"之特殊待遇。果然这些人各为其主,各为其派,百家争鸣,百花齐放,设坛辩论,著书立说:有的说仁,有的说义,有的说无为,有的说逍遥,有

的说非攻,有的说谋攻,有的说性善,有的说性恶,有 的说亲非亲,有的说马非马,知彼知己,仁者无敌…… 留下了很多光辉灿烂的学术经典。

可惜好景不长,秦始皇时丞相李斯递话说"焚书坑儒",结果除秦记、医药、卜筮、种树书外,民间所藏诗、书及百家典籍均被一把火烧个精光。到西汉武帝时,董仲舒又上书提出"罢黜百家,独尊儒术",从此,儒学成了正统,"黄老、刑名百家之言"成为邪说。

"有德者必有言",儒学以外的各家各派虽屡被扫荡,却不断变换着生存方式以求不灭,并为我们保存下了十分丰富的经典著作。在这些经典里,先哲们留下了很多充满智慧和哲理的、至今仍然熠熠发光的至理名言,我们将这些各家各派的老人家的"金玉良言"编辑成这套《老人家说》丛书,加以注释并译成英文,采取汉英对照方式出版,以飨海内外有心有意于中国传统文化的广大读者。

As the saying goes, "If an old dog barks, he gives counsel."

Old men, who walk more roads, eat more rice, read more books, have more experiences, enjoy more happiness, and endure more sufferings, are experienced and knowledgeable, with rich life experience. Thus, what they say is mostly wise counsel, and young people should listen to them.

The Spring and Autumn (770–476 BC) and Warring States (475–221 BC) periods of Chinese history were a golden age for ancient Chinese thought. In those periods, various schools of thought, together with many sages whose names bore the honorific suffix "Zi," emerged and contended, including the Taoist school, Confucian school, Mohist school, school of Logicians, Legalist school, Military school and Yin-Yang school. Numerous and well known, these schools of thought were as brilliant as the Milky Way.

Later representatives of these schools of thought flocked to the Jixia Academy of the State of Qi. Duke Xuan of Qi was an enlightened ruler, famous for making an ugly but brilliant woman his wife. The duke provided board and lodging, as well as government subsidies for experts and scholars coming to give lectures, and never inquired about their backgrounds. For those willing to hold official positions, the duke appointed them quest officials, built mansions for them and paid them high salaries. Those unwilling to take up official posts were kept on as advisors. This was an era when "one hundred schools of thought contended and a hundred flowers blossomed." The scholars debated in forums, and wrote books to expound their doctrines: Some preached benevolence; some, righteousness; some, inaction; some, absolute freedom; some, aversion to offensive war; some, attack by stratagem; some, the goodness of man's nature; some, the evil nature of man. Some said that relatives were not relatives; some said that horses were not horses; some urged the importance of knowing oneself and one's enemy; some said that benevolence knew no enemy . . . And they left behind many splendid classic works of scholarship.

Unfortunately, this situation did not last long. When Qin Shihuang (reigned 221–210 BC) united all the states of China, and ruled as the First Emperor, his prime minister, Li Si, ordered that all books except those on medicine, fortune telling and tree planting be burned. So, all poetry collections and the classics of the various schools of thought were destroyed. Emperor Wu (reigned 140–88 BC) of the Western Han Dynasty made Confucianism the orthodox doctrine of the state, while other schools of thought, including the Taoist and Legalist schools, were deemed heretical.

These other schools, however, managed to survive, and an abundance of their classical works have been handed down to us. These classical works contain many wise sayings and profound insights into philosophical theory which are still worthy of study today. We have compiled these nuggets of wisdom uttered by old men of the various ancient schools of thought into this series Wise Men Talking, and added explanatory notes and English translation for the benefit of both Chinese and overseas readers fond of traditional Chinese culture.

### 韩非子 HAN FEI ZI SAYS 沈

韩非,战国末期杰出思想家,先秦法家集大成者。 韩国贵族,喜刑名法术之学,也善于吸收儒家、道家、 墨家、名家的一些思想,形成自己臻于完善的法家思想体系。韩非为人口吃,不善言辞,而善著书。与秦廷尉李斯同为荀子学生,斯自以为不如非。韩非见韩国势弱,数次上书谏韩王变法图强,韩王不用。愤世嫉俗的韩非看到当时"儒者以文乱法,而侠者以武歌、《为明章》、《五蠹》、《内外储》、《说难》等篇,十余万言,后人辑为《韩非子》一书。

当时踌躇满志的秦始皇正在作统一中国的战争 布局,偶见《孤愤》、《五蠹》两篇文章,以为先贤所作, 感叹不已。后知其为韩国公子,于是下令急攻韩国, 韩王危急时刻派韩非子使秦,秦始皇得到韩非后却没 有重用,李斯乘机将他害死狱中。

Han Fei was a great Chinese philosopher and formulator of Legalism during the end of the Warring States

Period (475 - 221BC) and up until the pre-Qin era. Born into an aristocratic royal family of the State of Han, he was always interested in the studies of jurisprudence and legal techniques. He also assimilated thoughts from Confucianism, Taoism, Mohism and Logician to form his complete ideology of Legalism. Although Han Fei stuttered and was slow to speak, he was sharp and insightful in his writings. Han Fei saw the decline of the state of Han and tried on several occasions to write to the king to propose different policies, but the king would not follow his advice. Seeing that in the chaotic society of the day, philosophers challenged the laws through their works and knights contravened them through their acts of daring, the resentful Han Fei buried himself in writing books such as Solitary Indignation (Gu Fen), Five Vermin (Wu Du), Precautions Within the Palace (Nei Wai Chu) and Difficulties of Persuasion (Shui Nan) among others. Over his lifetime he wrote many works which were later collected into a book named Han Fei Zi.

It was just as the ambitious King of Qin, future first Emperor of China, was planning to fight a war to unite the whole nation that he came across the two books *Solitary Indignation* and *Five Vermin*. He was deeply impressed by them, believing them to have been written by renowned scholars of older generation. When he learned that these works had been written by Han Fei, he ordered a sudden attack on the State of Han. During the crisis the King of the State of Han sent Han Fei as an envoy to Qin.



#### 爱弃发之费而忘长发之利[2]

People who, when washing their hair, regret the loss of the hairs that fall and forget the gain of the hairs that grow ...

#### 不以小功妨大务 [4]

Agricultural cultivation should not be obstructed by trifles.

#### 豺狼在牢,其羊不繁 [6]

If wolves get into a sheepfold, the sheep will not flourish.

#### 诚有功,则虽疏贱必赏[8]

Rewards should be given to those of real merit, even if they

are distant and humble.

#### 聪明睿智,天也[10]

The hearing, sight and intelligence of man are endowed by nature.

#### 大不可量,深不可测[12]

The emperor's governing skill is too great to be measured and too profound to be surveyed.

#### 大费无罪而少得为功〔14〕

If those who waste large sums of money receive no punishment and those who make small achievements are rewarded . . .

#### 耽于女乐,不顾国政[16]

A country's downfall begins if the emperor indulges in carnal pleasures and neglects state affairs.

#### 道譬诸若水,溺者多饮之即死〔18〕

Tao can be compared to water. The drowned die from drinking too much . . .

#### 道在不可见,用在不可知[20]

Tao is invisible, thus no one knows when the emperor employs it.

#### 道者,万物之始,是非之纪也〔22〕

Tao is the beginning point of all lives and the source of right and

wrong.

#### 得天时,则不务而自生[24]

At the right time, the crops will flourish without great effort.

#### 德也者,人之所以建生也[26]

Morality is the root of existence.

#### 罚薄不为慈,诛严不为戾[28]

It is not an act of charity to administer light penalties, nor is it an act of cruelty to enforce strict ones.

#### 法败则国乱,民怨则国危[30]

If laws are not obeyed, the country will be in chaos. If the people exist in hatred, the country will be in danger.

#### 法不阿贵,绳不挠曲[32]

Laws do not favor the ministers in power, just as an ink marker does not make a curved line on its own.

#### 法莫如显,而术不欲见〔34〕

Laws should be made clear and public, while the methods of ruling the subordinates should be kept hidden.

#### 夫虎之所以能服狗者, 爪牙也 [36]

A tiger can overcome a dog by virtue of its claws and teeth.

#### 夫使民有功与无功俱赏者〔38〕

If both people of merit and demerit are equally rewarded . . .

#### 夫物者有所宜,材者有所施〔40〕

Just as all things have different functions, all people are endowed with special talents.

#### 凡治天下,必因人情〔42〕

When governing a country, the ruler should take worldly wisdom into consideration.

#### 功当其事,事当其言,则赏〔44〕

Ministers whose accomplishments equal their words should be rewarded.

#### 工匠不得施其技巧,故屋坏弓折〔46〕

If artisans are not able to utilize their skills, houses will fall and bows will break.

#### 

#### 火形严,故人鲜灼〔48〕

As fire seems frightening, people escape from it and seldom are burned.

#### 祸难生于邪心,邪心诱于可欲〔50〕

Disasters grow out of evil thoughts. Evil thoughts are induced by greed.

#### 今欲以先王之政,治当世之民〔52〕

If we adhere to the ruling system of previous kings to govern the current people . . .

#### 禁奸之法,太上禁其心〔54〕

Among the methods of suppressing evil deeds, the best is to curb the wicked mind.

#### 镜无见疵之罪, 道无明过之怨〔56〕

As mirror should not be punished due to its reflection of flaws,

Tao should not be hated because of its exposure of wrong

doings.

#### 君无见其所欲〔58〕

The sovereign should not expose his preferences.

#### 君有道,则臣尽力而奸不生〔60〕

If the sovereign adopts the right ruling system, his ministers will exert themselves to their utmost, and evil will not arise.

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#### 离朱易百步而难眉睫〔62〕

Li Zhu could see a hair from a distance as far away as a hundred steps, yet not see his own eyebrows and lashes.

#### 吏者, 民之本, 纲者也[64]

The officials are the roots of the people.

#### A

#### 盲则不能避昼日之险〔66〕

As a blind man cannot avoid danger in daylight . . .

#### 名实相持而成,形影相应而立〔68〕

Names and reality depend upon each other; form and shadow are opposites.

#### 明夫恃人不如自恃也〔70〕

Everyone should understand that relying on oneself is better than relying upon others.

#### 明君无偷赏,无赦罚〔72〕

An enlightened sovereign should neither grant rewards at will, nor absolve culprits from punishment without reason.

#### 明君无为于上,群臣竦惧乎下〔74〕

If an enlightened sovereign governs through inaction, then his

ministers will be circumspect in their deeds.

#### 明君之道,臣不得陈言而不当〔76〕

The way to become an enlightened sovereign is to request that no minister speaks irresponsible words.

#### 明君之所以立功成名者四〔78〕

To become an enlightened sovereign, one requires four prerequisites.

#### 明君之行赏也, 暖乎如时雨 [80]

When an enlightened sovereign bestows rewards, they will benefit all, like a falling rain in a time of drought.

#### 明君之于内也, 娱其色而不行其谒[82]

An enlightened sovereign should appreciate the beauty of his wife and concubines yet not take heed of their gossip . . .

#### 明主使其群臣不游意于法之外[84]

An intelligent sovereign will not allow his ministers to gain privileges above the law . . .

#### 明主者,不恃其不我叛也[86]

An intelligent sovereign will not expect others to be faithful to him . . .

#### 明主之为官职爵禄也[88]

An intelligent sovereign will create positions and rewards in order

to choose talented people and encourage those of merit.

明主之治国也,明赏,则民劝功〔90〕

An intelligent sovereign governs a country by bestowing liberal rewards for good conduct . . .

母欺子,子而不信其母〔92〕

If a mother cheats her child, her child will no longer have trust in her.

目不明,则不能决黑白之分〔94〕

Without the aid of keen eyes we can not distinguish black from white.

目失镜,则无以正须眉〔96〕

We cannot groom our beards and brows without a mirror . . .

能有其国、保其身者,必且体道〔98〕

A person who can protect his country and himself will act in accordance with the basic principles.

千钧得船则浮,锱铢失船则沉〔100〕

An object as heavy as a thousand kilograms can float on the water's surface with the help of a boat; yet without a boat,