

# 商务会议

# 高频话题

THE HIGH

# TOPICS

OF BUSINESS ENGLISH-MEETING



■ 浩瀚等 编著



中國水利水色水版社 www.waterpub.com.cn



# 商务人认为英语之人

# 高频话题

■ 浩瀚 等 编署



### 内 容 提 要

本书所选取的素材涉及商务会议的广泛领域,以提高商务人员英语听说能力为目的而编写。涉及的话题涵盖商务会议业务的方方面面。通过先听为主、多变表达、情景会话、熟背生巧几个部分,帮助读者正确、有效、轻松地掌握商务会议的交流技巧,提高英语水平。

本书适合商务人士以及商务英语爱好者使用。

### 图书在版编目(CIP)数据

商务英语会议高频话题 / 浩瀚等编著。— 北京:中国水利水电出版社,2010.6 (商务英语高频话题) ISBN 978-7-5084-7664-3

I. ①商… II. ①浩… III. ①商务—英语—口语 IV. ①H319.9

中国版本图书馆CIP数据核字(2010)第126355号

$\overline{}$		
书	名	商务英语高频话题 <b>商务英语会议高频</b> 话题
作	者	浩 瀚 等 编著
出版》	ઇ 行	中国水利水电出版社
		(北京市海淀区玉渊潭南路1号D座 100038)
1		网址: www. waterpub. com. cn
		E – mail: sales@ waterpub. com. cn
		电话: (010) 68367658 (营销中心)
经	售	北京科水图书销售中心 (零售)
		电话: (010) 88383994、63202643
		全国各地新华书店和相关出版物销售网点
排	版	北京浩瀚英语研究所
ED	刷	北京市地矿印刷厂
规	格	145mm×210mm 32 开本 11.75 印张 484 千字
版	次	2010 年 7 月第 1 版 2010 年 7 月第 1 次印刷
印	数	00015000 册
定	价	29.80 元 (附光盘1张)

凡购买我社图书,如有缺页、倒页、脱页的,本社营销中心负责调换 版权所有・侵权必究



进入21世纪后,社会发展越来越迅速,国际间的商务活动 交流越来越频繁。在商务活动中,产品发布会、研讨会、商务谈 判等商务会议尤其重要。

为了帮助读者使用正确的会议英语,充分展现自己和准确 表达自己的思想,本书针对不同身份,在不同场合的商务会议中 所出现的常用句型、表达方式、一语多说等,让大多数人在较短 的时间内,能够学以致用,适应对外交际的需要。

本书在编写中特别设计以下四大部分:

- 1 **先听为主:**在口语训练中, 听是说的基础, 说是听的目的, 听力训练使读者在开口说之前, 对对话中的关键字词及基本句型有了先入为主的感觉。
- 2 **多变表达:**以标题例句和基本句型为模板,使句子表达多样化,从而帮助读者学会用更丰富的语言来表达思想,有助于提高英语会话的水平。
- 3 **情景会话:**围绕话题提供不同的场景会话,让读者领略不同语境中的各种表达方式,并学以致用,灵活运用。
- 4 熟背生巧:只有通过反复操练,并亲身实践,才能熟能生巧。为此提供的时尚短篇,可以使读者在检测自己口语熟练程度的同时,巩固提高自己开口说英语的能力。

愿本书犹如新生的绿叶、含苞待放的花朵,给您的英语学习带来春天般的希望!

# 目录

Preface 前言

先听为主				1
	-			
A CONTRACTOR OF CONTRACTOR				
AND COMMENT OF STREET				
F. 1				
情景会话	***************************************		······	6
熟背生巧	j		,	12
Chapter 2	Preparation	for Conference 会议用具准备	Equipment	

先听为主		13
多变表达	***************************************	14
	***************************************	
熟背生巧		21
Chapter 2	Preparation for Meeting Related Materials	

		会议相关资料准备	
先	听为主		22
		•••••	
经	典问句		23

情景会话 熟背生巧		25 33
Chapter 4	Meeting Slide 会议幻灯片	
先听为主	3	34
多变表达		35
经典问句		35
经典陈述		36
情景会话		37
熟背生巧		41
Chapter 5	commodations Arrangement for the Particpants 参会人员的食宿安排	
先听为主		43
多变表达		44
经典问问		44
经典陈述		45
情景会话		46
熟背生巧		54
Chapter 6	Visit Before the Meeting 会前参观	-
先听为主		55
多变表达		56
经典问句		56
经典陈述		58
情景会话		60
熟背生巧		67
Chapter 7	Conference Meals and Banquet Arrangement 会议用餐及宴会安排	
先听为主		69

多变表达		70
经典问句	•••••	70
经典陈述		71
情景会话	••••••	72
熟背生巧		77
Chapter 8	Agenda Preparation 议程准备	
先听为主		78
多变表达		79
经典问句		79
经典陈述		80
情景会话		81
熟背生巧		86
Chapter 9	Sign In 会议签到	
先听为主		87
多变表达		88
经典问句		88
经典陈述		88
情景会话		89
熟背生巧		95
Chapter 10	Broadcast in the Meeting Room 会场内广持	27
先听为主		96
多变表达		97
经典问句	***************************************	97
经典陈述	••••••••••••	98
情景会记		99
熟背生巧		102

Chapter 11	Declare the Meeting Open 宣布会议开始	
先听为	]主	103
多变表	达	104
经典问	白	104
经典防	(述	104
情景会	话	106
	巧	111
Chapter 12	《 Distribute Meeting Materials 发放会议资料	
先听为	<b>]主······</b>	113
多变表	达	114
	]句	114
	述	114
	会话	115
3 22 3		
	≣巧······	119
熟背生 Chapter13	<b>巧</b> Speech 致辞	119
Chapter 13 先听为	Speech 致辞 j主·······	119 120
Chapter 13 先听为	Speech 致辞	7
Chapter <b>13</b> 先听为 多变易 经典问	Speech 致辞 可主 受达 可句	120
Chapter 13 先听为 多变制 经典问	Speech 致辞 到主 表达 可句 标述	120 121
Chapter <b>13</b> 先听为 多变身 经典问 经典问	Speech 致辞 写主 表达 可句 未述 会话	120 121 121
Chapter 13 先听为 多变制 经典的 传景会 熟背生	Speech 致辞 到主 表达 可句 标述	120 121 121 121
Chapter <b>13</b> 先听为 多变身 经典问 经典问	Speech 致辞 写主 表达 可句 未述 会话	120 121 121 121 121 122
Chapter 13 先听为 多变身 经典问 经典问 经典员 大大大大	Speech 致辞 主 设达 们句 标述 话 E巧 Host Introduction 主持人介绍	120 121 121 121 121 122
Chapter 13 先听为 多变身 经典问 经典问 经典员 大大大大	Speech 致辞 主 选 引句 法述 送话 E巧 Host Introduction 主持人介绍	120 121 121 121 122 128
Chapter 13 先 安 典 典 经 经 景 号 Shapter 14 先 安 实 表	Speech 致辞 主 设达 们句 标述 话 E巧 Host Introduction 主持人介绍	120 121 121 121 122 128

情景会话··························	132
熟背生巧	140
Participants and Clerk Introduction 与会人员及记录员介绍	
<b>先听为主·····</b>	141
多变表达	142
经典问句	142
经典陈述	143
情景会话~~~~~~	145
熟背生巧	147
Chapter 16 Put Forward Agenda 提出议题	3
<b>先</b> 听为主·······	149
<b>多变表达</b> 1	150
经典问句	150
经典陈述	150
<b>情景会话······</b>	151
	158
Chapter 7 Discussing Opinion 探讨意见	7
<b>先听为主</b> ·············	160
<b>多变表达······</b> 1	161
经典问句	161
经典陈述	162
情景会话·····	163
熟背生巧	171
Chapter 18 Approval 赞成	
先听为主······	172
多变表达	174

经典问句	174
经典陈述	174
情景会话·····	175
熟背生巧······	183
Chapter 19 Opposition 反对	
先听为主······	184
多变表达······	185
经典问句	185
经典陈述	186
情景会话	187
	193
Chapter20 Neutrality 中立	
先听为主······	194
多变表达······	195
经典问句	195
经典陈述	195
情景会话·····	196
熟背生巧·····	198
Chapter 21 The Meeting's Order 会场秩序	7
先听为主······	200
多变表达······	201
经典问句	201
经典陈述	
情景会话······	202
	207
Chapter 22 Take a Break During Meeting 会间休息	
先听为主······	209

多变制	<b>長达·······</b>	210
经典证	可句	210
经典院	朱述	210
情景会	· · · · · · · · · · · · · · · · · · · ·	211
	<b>೬巧······</b>	
Chanton	Voting 投票	
先听为	9主·····	216
	赵	
	]句	
经典阱	述	217
情景会	话	218
	巧	
Chantan	Resolution 决议	
先听为	主·····	222
	达	
	句	
	述	
	话	
	巧	
Chapter 25	✓ Declare the Meeting Closed 宣布会议结束	
先听为	主	230
	主······· 达······	
多变表		231
<b>多变表</b> 直接宣	达······	231 231
<b>多变表</b> 直接宣 间接宣	达······· 布会议结束·····	231 231 231
<b>多变表</b> 直接宣 间接宣 <b>情景会</b>	<b>达·······</b> 布会议结束······ 布会议结束·····	231 231 231 231 233

Chapter 26	Summarize the Meeting 会议总结	
先听之	<b>与主······</b>	243
	5. 是达······	
	总结的直接表达	
	总结的间接表达	
	· 话···································	
熟背生	<b>೬巧······</b>	260
Chapter 27	Sightseeing in Business 商务观光	
	<b>均主······</b>	
	長达	
	<b>学览的直接表达</b>	
	<b>毕览的间接表达</b>	
	<b>会话</b>	267
	<b>೬巧······</b>	276
Chapter 28	Farewell 欢送代表	
先听さ	<b>b</b> 主······	278
多变制	<b>長达······</b>	279
欢送个	弋表的直接表达	279
欢送什	弋表的间接表达	281
情景会	<b>会话</b>	284
熟背色	೬巧	293
Chapter 29	Trade Fair 商品交易会	7
	b主·····	294
		295
经典问	可句	295
经典图	东述 •••••	296

情景会	话	297
熟背生	巧	304
Chapter 30	🐔 The New Product Launches 新产品发布会	
先听为	:主······	306
多变表	达······	307
介绍产	D	307
市场调	查	310
情景会	话	311
	巧	321
Chapter 31	Tactical Training 战术策略的磨炼	
先听为	:主·····	323
多变表	达······	324
使产品	,家喻户晓	324
应对突	发事件	326
产品营	销前期准备	327
克服语	言障碍	328
情景会	话	329
	巧	339
Chapter 32	《 Negotiation for Business 产品业务的交涉	· · · · · · · · · · · · · · · · · · ·
先听为	主······	340
多变表	达······	341
市场调	研・・・・・・	341
产品开	发	344
定价策	略	346
最后的	磋商	348
情景会	话······	353
熟背生	巧	361

# Chapter Notice 1 会议通知

# ◇。先听为主。。》



A:Hi! Jerry. Are you busy now?

**B**: No, what's the matter?

A:According to the managing director's suggestion, we will hold a BK meeting at 10 o'clock tomorrow afternoon in the conference room.

**B**:OK, thank you.

A: Would you ask Miss Li and Miss Zhang to attend this meeting?

**B:**Sure, of course.

A: Tell them to be in the meeting room by 10 o'clock.

B:Shall we hold it in the large conference room or the small one?

A: The large room.

**B**:OK, I'll tell them.

A:Don't be late.

B:I see, sir.

A: Thank you for your help.

B: You're welcome.



A:Tom, have you informed all department managers about the monthly meeting?

B:Yes, I've just informed them.

A:Oh, bad news.



- B: What's wrong with you?
- A: There's a big mistake about the notice.
- B: What?
- A: The confusion about the date of the meeting arouses from a typing error.
- B: Don't worry. I'll let them know later.
- A:We must take action before it is too late, it's five o'clock, people will come back home from work.
- B: Take it easy, I can use the phone notification or e-mail.
- A: Thanks god.
- **B**:I promise that they will never miss the meeting, and before the meeting, I'll call and remind the attendees.

# ●。多变表达。。》



### 接到会议通知 Receive Notice

- ●要想召开会议的话,就要出个通知。
  - If you want to call a meeting or anything, put up a notice.
  - If you want to hold a meeting, issue a notice.
- ●······接到会议······的通知。 ... informed that...
- I've just been informed that the conference has been postponed.
- She is never be informed that the conference will be held.
- ●我们刚刚把计划通知了…… We had just notified...

- We had just notified all the department managers about the arrangements.
- We had just notified all the parents about the arrangements.
- ❶明天早上10点开会。
- We're having a meeting at 10 o'clock tomorrow morning.
- There will be a meeting at 10 o'clock tomorrow morning.
- 通知·····会议如期召开。... informed... that the meeting will be held as scheduled.
- They informed her that the meeting will be held as scheduled.

- He informed me that the meeting will be held as scheduled.
- She informed them that the meeting will be held as scheduled.
- **6**······不希望你开会迟到。... don't want you to be late for the meeting.
- I don't want you to be late for the meeting.
- The president doesn't want you to be late for the meeting.
- The sales manager doesn't want you to be late for the meeting.
- ●我打电话通知你…… I'm just calling to let you know that...
- I'm just calling to let you know that the meeting is now scheduled for tomorrow, at the same time.
- I'm just calling to let you know that the meeting had been cancelled.
- I'm just calling to let you know that the meeting was cancelled by reason of his illness.
- ❸-----刚接到电报通知-----
  - ... received a telex informing ... that...
  - I've just received a telex informing me that the delegation from Tokyo can't

- come to USA in time.
- She's just received a telex informing her that her parents can't come here.
- I've just received a telex informing me that the travel plans was changed.

## **●**我……通知……notice/inform

- I gave them notice that we would have a meeting tomorrow afternoon.
- I come to inform you that a meeting is scheduled at 2 o'clock this afternoon.

## **⑩**确认开会日期和时间

- · See you on Monday at 9 o'clock.
- · Next weekend at 2:00, right?
- Right, so we'll meet on Friday at ten, then, at your office.

## ●接受邀请 accept the invitation

- · Sure, no problem.
- · Yes, of course.

## ●拒绝邀请 reject the invitation

- I'm afraid I have another appointment then.
- Thank for the invitation, but I'm afraid
   I won't be in on Friday.

# ●我们会……通知您的。We'll let you know/call you...

- · We'll let you know as soon as possible.
- · We'll call you in case of any change.





# 没接到会议通知 Not Receiving Any Notice

- ●我看不到那张通知,因为…… I can't read the notice, because...
- I can't read the notice because he's standing in front of it.
- I can't read the notice because I've just out of office.
- I can't read the notice because I'm on vacation until next Wednesday.
- ❷·····得没得到通知,会议已经 ·····了... get the message the meeting have been...
- Did you get the message the meeting have been postponed?
- Did she get the message the meeting have been cancelled?
- Did he get the message the meeting have been held?
- ●别忘了通知……参加会议。 Don't forget to call... to the meeting.
- Don't forget to call the chairman of the board to the meeting.

- Don't forget to call all of the managers to the meeting.
- Don't forget to call all the salesmen to the meeting.
- ●如果提到的日期是不可能的, 请提出一个替代的…… If the date mentioned isn't possible for you, please suggest an alternative in that...
  - If the date mentioned isn't possible for you, please suggest an alternative in that morning.
  - If the date mentioned isn't possible for you, please suggest an alternative in that month.
  - If the date mentioned isn't possible for you, please suggest an alternative in that week.
- **奇会议取消或推迟 carry...**over/postpone
  - We can carry the meeting over to Monday if we need to.
  - · The meeting's postponed indefinitely.



# 会 **这 邀 请** Meeting Invitation

- ●召开会议 to sit a meeting
- · To meet a meeting.
- · To hold a meeting.



- ❷我们需要为 ······ 开个会 We need to sit a meeting for...
- · We need to sit a meeting for the next