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English

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口语交际、阅读理解B节和短文完成高分突破

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前言

Preface

中国加入WTO之后,改革开放逐步深化,经济发展速度日益加快,社会对科学技术、文化教育的需求不断向高层次迈进,对硕士研究生等高层次人才的需求越来越大,而同等学力人员申请硕士学位外国语全国统一考试也得到了社会以及广大考生的极大关注。中国已经走上了国际化的道路,改革开放的程度已经在向纵深加深,与国外进行经济、贸易、科学、教育、管理和军事等领域的合作也更加紧密,对我国人才的知识水平也提出了更高的要求。申请硕士学位的考生,一方面应该具备坚实的专业理论基础和扎实的科研能力,另一方面还应该具备较强水平的外语能力。随着参加该类考试人数的不断增长,考试难度也越来越大,对考生的外语要求也越来越高。同等学力申请硕士学位英语考试重点考查考生的口语交际、阅读、写作和翻译的能力(由于技术上的原因,本考试暂时取消听力测试,口语交际的测试采用书面形式进行。考生听力能力的测试由各院校在考生学习期间进行)。

具有研究生毕业同等学力的人员,都可以按照《国务院学位委员会关于授予具有研究生毕业同等学力人员硕士、博士学位的规定》的要求与办法,向学位授予单位提出申请。授予同等学力人员硕士学位是国家为同等学力人员开辟的获得学位的渠道。这对于在职人员业务素质的提高和干部队伍建设都能起到积极的作用。申请人通过了学位授予单位及国家组织的全部考试并通过了学位论文答辩后,经审查达到了硕士学位学术水平者,可以获得硕士学位。

国务院学位委员会办公室于2012年再次修订了《同等学力人员申请硕士学位外国语全国统一考试大纲》(第五版),对考试项目做了必要的调整,所以考生非常需要调整后的有关复习资料,以便能够更有针对性地复习和准备。第六版新大纲与第五版相比,主要有以下方面的变化:

一是词汇量的变化,总词汇量由6 220个减少到6 000个,要求掌握的词组从600个增加到700个,积极词汇从2 360个增加到2 800个。

二是口语交际题型的变化,题型已经变为单一的选择填空题,A节为完成对话,B节为完成访谈或问答等。在每段对话、访谈或问答等口语转写材料中设置3~4个空白,并在材料前给出同等数量的出自材料本身的备选答案。要求考生从备选项中为每个空白选出一个最佳答案,使口语交际材料完整。

三是词汇选择题的变化,本部分设选择替换和选择填空两种题型,第五版大纲规定两种题型都考。第六版大纲规定每次考试只采用其中一种。



四是阅读理解题的变化。第五版大纲规定有 5 篇文章，每篇文章 6 个问题。第六版大纲规定本部分包括 A、B 两节，A 节为段落阅读，B 节的阅读形式可以是博客与跟帖或相关短文阅读、短文主题快读、广告浏览等。A 节要求考生在对阅读材料理解的基础上从所给的 4 个备选项中选出一个最佳答案。B 节除了四选一以外，还可以在几份阅读材料的相应位置设置若干个空白，同时在它们前面提供同等数量的备选答案，要求考生根据考题指令从备选答案中为每个空白选出一个最佳答案。

五是完形填空题的变化，由一篇文章 15 个空白，共 15 道选择题，变成一篇文章 10 个空白，共 10 道选择题。

六是增加了短文完成这个新题型。本部分共有 3 篇短文，每篇短文自身有 3~4 个空白。同时，每篇短文前面又设有 3~4 个带有 1 个空白的语言段。这些语言段前设有方框，其中为每个语言段的空白提供了相应的备选答案。短文和语言段共设置 20 个空白。

七是翻译题型的变化，去掉了第五版的中译英题型，只保留了英译中这种题型。

写作题型和要求无变化。

在同等学力人员申请硕士学位考试竞争日趋激烈的形势下，为了满足广大考生的迫切需求，我们特组织了大量有丰富教学、辅导及培训经验的专家和教授，花费大量的时间精心编写了这本《同等学力申请硕士学位英语考试口语交际、阅读理解 B 节和短文完成高分突破》。

本书的编写特点如下：

一、严格按照最新大纲（第六版）编写，反映最新变化

本书在严格遵循最新考试精神和最新考试大纲（第六版）要求的基础上，力求反映最新考试要求，紧扣全国同等学力申请硕士学位英语考试的脉搏。

二、精编最新题型，注重考试技巧，高效突破难关

本书精编口语交际 30 篇、阅读理解 Section B 25 篇、短文完成 20 篇，覆盖所有新题型和新大纲规定的考点，精辟阐明解题思路，全面展现题型变化，为考生全程领航和理性分析，引领考生高效通过考试难关。

三、教授亲自主笔，编写阵容强大

本书由一线专家和教授亲自编著。编者多年来一直从事全国同等学力申请硕士学位英语考试的考前辅导工作，积累了丰富的教学辅导经验，对历年考试情况比较了解，对考生在复习和考试过程中可能遇到的问题把握得比较准确。

限于水平和时间，书中疏漏在所难免，敬请广大读者批评指正。

编者 于北京大学

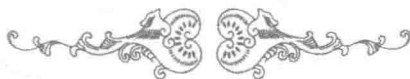
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第一章 口语交际



1

Part I Oral Communication (15 minutes, 10 points)

Section A

Directions: In this section there are two incomplete dialogues and each dialogue has three blanks and three choices A, B and C, taken from the dialogue. Fill in each of the blanks with one of the choices to complete the dialogue and mark your answer on the **Answer Sheet**.

Dialogue One

- A. How many courses are there in a Chinese banquet?
- B. the hospitality of Chinese people
- C. Please help yourself

A: Well, here comes Beijing roast duck. 1, Mr. Ford.

B: Yes, thank you. It's very delicious. Is it one of your famous dishes?

A: Yes. Do you like Chinese food?

B: Sure. It's marvelous, the best in the world, I think. 2.

A: Usually 10. Please try some Maotai. It's well known in China.

B: Yes, thanks a lot. Well, today I really don't know how to thank you for preparing such a splendid banquet.

A: That's our pleasure. Mr. Ford, what has impressed you most during your stay in Beijing?

B: Many things have impressed me deeply: the long history of China, 3, the food we are eating now, and so on. Of course, our successful business talk has impressed me the most. Chinese businessmen are more flexible than before.

A: You're right. We really appreciate the cooperation with you. Now, I propose a toast to our friendship! Cheers!

Dialogue Two

A. how about this white blouse?

B. Do you know what size she wears?

C. What kind of clothes go with it?

A: Hello, I want to buy some clothes for my girlfriend for her birthday present.

B: No problem, sir. 4

A: Not really. But she's around 165 centimeters and weights about 56 kilograms. Could you recommend some?

B: Sure. These tops just came in last week. Look, how about this black lace top? It's one of the latest items for this season.

A: Um, it's nice. But 5

B: She can pair it with vintage jeans. It'll look very classic.

A: Uh, huh. Looks beautiful. Well, 6

B: This style will be next spring's hit. And it's chiffon. With this kind of material, you can dress up with a skirt or down with low-cut jeans.

A: Really? All right, then I'll take both of them.

Section B

Directions: In this section there is one incomplete interview which has four blanks and four choices A, B, C and D, taken from the interview. Fill in each of the blanks with one of the choices to complete the interview and mark your answer on the **Answer Sheet**.

A. even if the office director is on leave or absent

B. please sign this contract and give it to me

C. I'm writing the graduation paper at the moment

D. your salary would be adjusted

Interviewee: Good morning, sir. My name is Li Hong.

Interviewer: Good morning.

Interviewee: I received your letter yesterday. You told me to come this morning for an interview.

Interviewer: Yes, so you are Miss Li, one of the applicants for a secretary. Now we do have the vacancy. Sit down, please.

Interviewee: Thank you, sir. The office here is very nice. I think the business of your company is very good.

Interviewer: Well, not bad. May I have a look at your references? OK, I'm quite satisfied with your qualifications. Our company is in need of a secretary to be in charge of English documents. Since you have had nearly four years' study of English at university, I consider you the right girl for the post. Are you still studying at university?

Interviewee: Yes, but I'm graduating in early July. In fact, 7.

Interviewer: That means you can come to work in the middle of July if I hire you.

Interviewee: Right.

Interviewer: Of course I'll have to put you on six months' probation first. Another thing, I hope you can carry on the daily routine ____ 8 _____. Do you think you can do that?

Interviewee: I'm sure I can do it well. I'll try my best.

Interviewer: You can expect to get 1,500 Renminbi yuan per month for your salary. In six months' time ____ 9 _____. Naturally, at the end of each year you can get the bonus. If you are satisfied with the conditions here, ____ 10 _____.

Interviewee: Thank you. When do you expect me to start my work, then?

Interviewer: Let me see. You can start on July 10. Is it all right?

参考答案与解析

1. 【答案】C

【解析】空格前A讲到“这是北京烤鸭”，B回答说“好的，谢谢”，据此可知，A让B随便吃，故选C“请自便”。

2. 【答案】A

【解析】根据A的回答“通常有十道菜”，可以推知，B向A询问问题，所以选A“中国式宴会有多少道菜”。

3. 【答案】B

【解析】根据空格处前后内容可知，此处列举了让B印象深刻的事情，如中国悠久的历史，现在品尝的食物等等，所以选B“中国人民的热情好客”。

4. 【答案】B

【解析】根据A的回答“不太清楚。但是她身高165厘米，体重56公斤”，可以推知，B向A询问他女朋友的穿衣尺寸，故选B“您知道她穿多大号的吗”。

5. 【答案】C

【解析】根据B的回答“她可以配仿古牛仔裤”可知，A不知道这种类型的衣服搭配什么衣服，故选C“穿什么衣服才能跟这件配呢”。

6. 【答案】A

【解析】根据B的回答“这件是明年春季最时尚的款式。它是雪纺纱的面料”可知，A向B询问这件衣服的情况，故选A“这件白色衬衣怎么样”。

7. 【答案】C

【解析】面试者讲“不过我七月初就毕业了”，面试官说“那就是说，如果我雇了你，你七月中旬就可以来上班了”，据此可知，面试者现在还没有毕业，根据常识可知在写论文，故选C“我现在在写毕业论文”。

8. 【答案】A

【解析】根据面试官讲的内容“我希望你能处理日常工作，你能做到吗”可知，面试官希望面试者在特殊情况下能处理好日常工作，故选A“即使办公室主任休假或不在”。

9. 【答案】D

【解析】根据面试官讲的内容“你可得到每月 1 500 元人民币的工资，当然，每年年底你会拿到奖金”可知，面试官在向面试者说明薪酬情况，故选 D “你的工资会有所调整”。

10. 【答案】B

【解析】根据面试者的回答“谢谢。那么您希望我何时开始上班”可知，面试官同意面试者上班，所以选 B “请在合同上签名，然后把合同给我”。

2

Part I Oral Communication (15 minutes, 10 points)

Section A

Directions: In this section there are two incomplete dialogues and each dialogue has three blanks and three choices A, B and C, taken from the dialogue. Fill in each of the blanks with one of the choices to complete the dialogue and mark your answer on the **Answer Sheet**.

■ **Dialogue One** ■

A. we're working diligently to serve the needs of our customers

B. I hope you will seriously consider doing business with us

C. may I say a few words about our company?

A: It is a great pleasure to have Mr. Philips with his delegation visit us today.

B: It's also our pleasure.

A: I hope you can get a picture of what our business is from my introduction. Now,
1 _____.

B: Yes, you may begin.

A: Our company was established in 1982. We specialize in manufacturing electronic goods and exporting them all over the world. We grossed about US \$ 10 million last year, and our business is growing steadily. Our offices are in Asia, North America, and Europe, with about 1 000 employees, and 2 _____.

B: Your company really has strength.

A: In order to further develop our overseas market, we need reliable agents to market our products. 3 _____. Thank you!

B: We will consider it seriously and give you a satisfactory answer as soon as possible.

Dialogue Two

A: You look so smart in the imperial gown

B: in my country purple is associated with being noble

C: We sell all kinds of things used in ancient Chinese Imperial Palaces

A: Hello. Can I be of service to you?

B: I'm just window shopping.

A: You are always welcome. 4 .

B: They look very interesting, especially the yellow gowns.

A: They are imperial gowns. Ancient Chinese Emperors wear them. Yellow is a noble color to Chinese people. The imperial laws forbade the ordinary people to wear yellow.

B: Did they? But 5 .

A: Cultures differ from country to country. Why not try them on?

B: How much should I pay you for trying it on?

A: Free of charge.

B: That's fine. Is this yellow too bright for me?

A: It's a very bright yellow, but it looks terrific on you.

B: Does it? What size is it?

A: It's size 8.

B: But I wear size 10.

A: Here is another gown. It's size 10. Try it on. 6 . Why not take one as a souvenir? It's cheap. Only 100 Yuan.

B: That's a good idea. I'll take it.

Section B

Directions: In this section there is one incomplete interview which has four blanks and four choices A, B, C and D, taken from the interview. Fill in each of the blanks with one of the choices to complete the interview and mark your answer on the **Answer Sheet**.

A. we will place a repeat order right away, at the same size

B. we would like to make a deal with you

C. since this one is so new I will listen to what you have to say

D. My company would have to pay to send them and to bring them back

A: We will carry out the order when the purchase order gets here.

B: Good. And because this is our initial order and your product is so new, 7 .

A: Well, actually in most cases we don't talk about special deals, but 8 .

B: We want to make this a trial order. If we sell all the products in three months, we

will pay for them. If not, we will send them back to you.

A: I can't agree with you. 9.

B: We promise that if the products are sold out in three months, 10.

A: OK. I agree. But the repeat order can't have the same terms.

参考答案与解析

1. 【答案】C

【解析】根据 B 的回答“当然，你可以开始了”，以及后面 A 对公司的介绍可知，A 想介绍公司的情况，所以“我现在可以介绍一下本公司吗”符合文意，选 C。

2. 【答案】A

【解析】根据空格前的内容“我们的分公司遍布亚洲、北美洲和欧洲，员工约有 1 000 人”，以及 B 的回答“你们公司确实很有实力”，可知，A 在具体介绍公司的状况，所以“大家都勤奋工作，以满足顾客的各种需求”符合文意，选 A。

3. 【答案】B

【解析】根据 B 的回答“我们会认真考虑并尽快给你们一个满意的答复”可知，A 向 B 提出合作发展的意向，所以“我希望菲利普斯先生及各位能够认真考虑和我们进行生意往来”符合文意，选 B。

4. 【答案】C

【解析】根据 B 的回答“看起来真有意思，尤其是这些黄色的长袍”，黄袍为皇宫里的服饰，据此可知，A 专卖古代皇宫里的用品，所以“我们这里销售中国古代皇宫里的各种用品”符合文意，选 C。

5. 【答案】B

【解析】根据转折词 but，以及 A 的回答“国与国之间的文化是有差别的”可知，在 B 的国家和在中国的情况是不一样的，所以“在我国，紫色才是一种高贵的颜色”符合文意，选 B。

6. 【答案】A

【解析】根据空格后的内容“为什么不买件做纪念呢？非常便宜的，只售 100 元”，可知 A 认为 B 适合穿这件长袍，所以选 A “您穿上皇袍看起来真的太棒了”。

7. 【答案】B

【解析】根据空格前的内容“因为这是初次订货，而且你们的产品又这么新”可知，B 方并不想直接下单，而是想和 A 方进一步商讨，所以选 B “我们想跟贵公司再商量一下”。

8. 【答案】C

【解析】空格前讲到“事实上我们通常是不再谈优惠条件的”，再结合转折词 but 可知，A 方有意对 B 方的要求作出让步，所以选 C “既然这是新产品，我就洗耳恭听”。

9. 【答案】D

【解析】针对 B 说的内容“如果所有的产品能在 3 个月内卖完，我们就付钱，如果卖不掉，我们就退货”，A 回答说“我不同意”，由此可知，A 方要解释原因，所以选 D “因为我们公司花钱送货，又得花钱把退货运回来”。

10. 【答案】 A

【解析】 根据 A 方的回答“好吧！不过，下次的订单可没有同样的条件”可知，B 方承诺如果产品在三个月内卖完，就会继续下订单，所以选 A “我们会立刻订购同等数量的产品”。

3

Part I Oral Communication (15 minutes, 10 points)

Section A

Directions: In this section there are two incomplete dialogues and each dialogue has three blanks and three choices A, B and C, taken from the dialogue. Fill in each of the blanks with one of the choices to complete the dialogue and mark your answer on the **Answer Sheet**.

■ **Dialogue One** ■

A. Do you want smoking or non-smoking seats?

B. Have a pleasant flight

C. How many pieces do you want to check in?

A: Here are our tickets and passports. We're flying to Amsterdam today.

B: Welcome to Youth. Let's see...yes, your passports are still valid and your tickets are in order. 1.

A: Just these two.

B: Please put them on the scales. Any carry-on baggage?

A: Yes, two pieces. Oh, and this camera.

B: It's better to put these identification tags on them. 2.

A: Non-smoking, please. And could we have one window seat, please?

B: Let me see. Oh, here are two left. All right. You're all set. I've stapled your two baggage claim stubs to your return tickets.

A: These two?

B: Yes. And here are your boarding passes. You have seats 20A and 20B. Your flight is on time, and it's leaving from Gate 12. Don't forget to pay the airport tax before you board. 3.

A: Thanks a lot.

■ **Dialogue Two** ■

A. That's travel expenses for business trips

- B. How much would you like to remit?
C. I'd like it remitted by telegraphic transfer

A: What can I do for you, ma'am?

B: I'd like to send some money to London.

A: 4.

B: 200 000 Renminbi yuan, and I want to have it converted to British pounds before I remit it.

A: That's quite a large sum. Would you please tell me the reason for the remittance?

B: I'm a marketing manager from NKO. 5.

A: I see. The current rate is 13.8 yuan for a British pound. Then 200 000 yuan can be exchanged for 14,492 pounds. Do you want your money to go by telegraphic transfer, mail transfer or demand draft?

B: 6. Here is the check of 200 000 yuan. How much do you charge for that?

A: 10 pounds for each 1000 pounds, so we'll charge you 144,92 pounds.

B: Can I pay the charge in Renminbi?

A: Sure. Please fill in the form and sign your name here.

Section B

Directions: In this section there is one incomplete interview which has four blanks and four choices A, B, C and D, taken from the interview. Fill in each of the blanks with one of the choices to complete the interview and mark your answer on the **Answer Sheet**.

- A. Doesn't the Chinese side always want to hold a bigger portion?
B. What type of joint venture do you have in mind?
C. I agree in principle to the rough proportion of capital contribution
D. Are there any regulations on the foreign proportion of investment?

A: We are very pleased to have received your fax proposal to join hands with us in producing Vitamin C in China.

B: The lower cost and the fine quality of your products actually prompted this decision of my firm.

A: 7.

B: We'd like an equity joint venture. Each of the two firms will invest a certain portion of the capital and share profits or losses in proportion with our respective contributions. 8.

A: Our Joint Venture Law provides that the lowest foreign investment proportion shall be 25%, but there isn't an upper limit. What percentage do you intend to invest?

B: 9.

A: Not always. But, it is so in this case. Because our capital contribution will include the use of land, the existing workshops and a new building in addition to production equipment, water, electricity and technology.

B: We'd like to contribute 25~45% of the total capital, including production equipment and testing instruments.

A: 10 .

参考答案与解析

1. 【答案】C

【解析】根据 A 的回答“就这两件”可知，B 在向 A 询问行李数量，所以选 C “你们要托运多少件行李?”。

2. 【答案】A

【解析】根据 A 的回答“非吸烟区的座位”可知，B 问 A 想选择什么样的座位，所以选 A “你们要吸烟区还是非吸烟区的座位呢”。

3. 【答案】B

【解析】根据 A 的回答“谢谢”可知，B 向 A 表达祝福，所以选 B “祝你们旅途愉快”。

4. 【答案】B

【解析】根据空格前后 B 说的内容“我要往伦敦汇些钱”和“200 000 元人民币”可知，A 询问 B 汇钱的数量，所以选 B “你想汇多少钱”。

5. 【答案】A

【解析】根据空格前 A 说的内容“请问汇款的原因是什么?”可知，B 要对此问题作出回答，所以选 A “那是出差的差旅费”。

6. 【答案】C

【解析】根据 A 说的内容“您要电汇、信汇还是票汇?”可知，B 要作出选择，所以选 C “我想电汇”。

7. 【答案】B

【解析】根据 B 方的回答“我们希望建立股份制合资经营企业”可知，A 方询问 B 方合资企业的类型，故选 B “你们考虑建立哪种类型的合资企业”。

8. 【答案】D

【解析】根据 A 方的回答“我国合资经营企业法规定：外国投资比例一般不低于 25%，但未规定上限”可知，B 方询问 A 方有关外国投资比例的事宜，故选 D “你们对于外国投资比例有什么规定”。

9. 【答案】A

【解析】根据 A 方的回答“并不一定总要这样。但是对这个项目确是如此。这是因为我方投资将包括使用土地、现有车间和新的厂房，此外还包括生产设备、水电和技

术”可知，B 方询问 A 方对投资比例的态度，所以选 A “中国方是否愿意占较大的比例”。

10. 【答案】C

【解析】根据 B 方说的内容“我们愿意投入资本总额的 25~45%，其中包括生产设备和检测仪器”可知，A 方要对 B 方的提议作出决定，所以选 C “我原则上同意这个投资的大致比例”。

4

Part I Oral Communication (15 minutes, 10 points)

Section A

Directions: In this section there are two incomplete dialogues and each dialogue has three blanks and three choices A, B and C, taken from the dialogue. Fill in each of the blanks with one of the choices to complete the dialogue and mark your answer on the Answer Sheet.

Dialogue One

- A. we can make exceptions for Chinese companies
- B. I will introduce you the details
- C. Where do I send the registration form and the money?

A: Hello. I am calling because I saw an ad in the newspaper about your trade show.

B: Yes. 1. It's in New York on April the 10th and 11th. It cost \$2,000 for a 7 by 8 booth.

A: Excuse me, but when is the deadline for registration?

B: The deadline is today. However, 2.

A: Well, I am very interested. 3.

B: To the address that appears on the bottom of the form. Please send it as soon as possible to reserve a space.

Dialogue Two

A. it is still too early for us to find an agent for your market

B. I am looking forward to your favorable reply

C. we would like to have some information about your plans for promoting the sale of our products